

Local Market Update for August 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

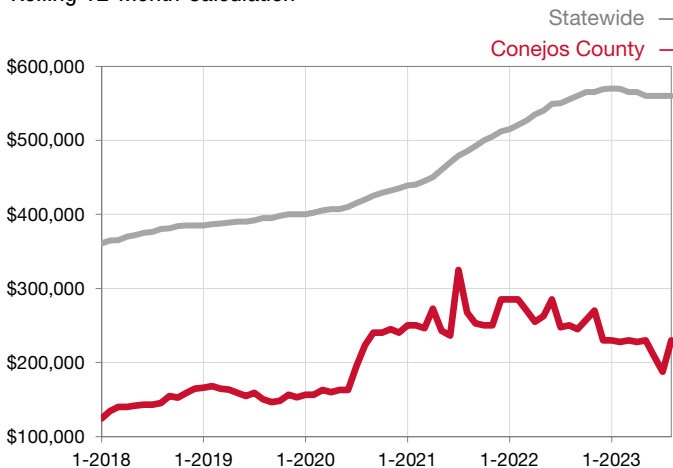
Single Family	August			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year
Key Metrics						
New Listings	4	3	- 25.0%	43	46	+ 7.0%
Sold Listings	4	3	- 25.0%	22	25	+ 13.6%
Median Sales Price*	\$145,000	\$387,000	+ 166.9%	\$217,550	\$190,000	- 12.7%
Average Sales Price*	\$216,250	\$460,333	+ 112.9%	\$317,357	\$274,690	- 13.4%
Percent of List Price Received*	99.7%	100.0%	+ 0.3%	95.7%	96.2%	+ 0.5%
Days on Market Until Sale	23	32	+ 39.1%	59	119	+ 101.7%
Inventory of Homes for Sale	28	23	- 17.9%	--	--	--
Months Supply of Inventory	7.0	7.9	+ 12.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	August			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 08-2022	Thru 08-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

