

Local Market Update for March 2023

A Research Tool Provided by the Colorado Association of REALTORS®

Make Sure Your Agent is a REALTOR®

Not all agents are the same!



Conejos County

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

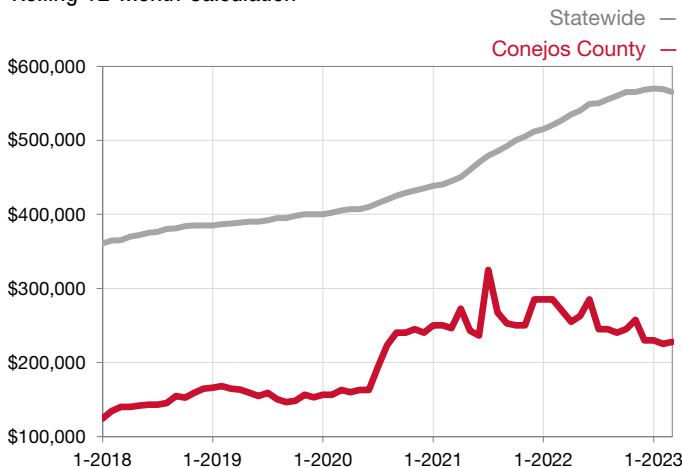
Single Family	March			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
Key Metrics						
New Listings	4	3	- 25.0%	7	13	+ 85.7%
Sold Listings	3	2	- 33.3%	5	6	+ 20.0%
Median Sales Price*	\$109,000	\$159,000	+ 45.9%	\$109,000	\$160,325	+ 47.1%
Average Sales Price*	\$132,700	\$159,000	+ 19.8%	\$277,020	\$172,775	- 37.6%
Percent of List Price Received*	96.7%	96.8%	+ 0.1%	95.3%	96.2%	+ 0.9%
Days on Market Until Sale	44	29	- 34.1%	52	188	+ 261.5%
Inventory of Homes for Sale	12	15	+ 25.0%	--	--	--
Months Supply of Inventory	3.1	5.2	+ 67.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
	2022	2023	Percent Change from Previous Year	Thru 03-2022	Thru 03-2023	Percent Change from Previous Year
Key Metrics						
New Listings	0	0	--	0	0	--
Sold Listings	0	0	--	0	0	--
Median Sales Price*	\$0	\$0	--	\$0	\$0	--
Average Sales Price*	\$0	\$0	--	\$0	\$0	--
Percent of List Price Received*	0.0%	0.0%	--	0.0%	0.0%	--
Days on Market Until Sale	0	0	--	0	0	--
Inventory of Homes for Sale	0	0	--	--	--	--
Months Supply of Inventory	0.0	0.0	--	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Median Sales Price – Single Family
Rolling 12-Month Calculation



Median Sales Price – Townhouse-Condo
Rolling 12-Month Calculation

