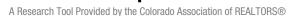
## **Local Market Update for December 2023**





Not all agents are the same!





## **Alamosa County**

Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

| Single Family                   | December  |           |                                      | Year to Date |              |                                      |
|---------------------------------|-----------|-----------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2022      | 2023      | Percent Change<br>from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change<br>from Previous Year |
| New Listings                    | 7         | 5         | - 28.6%                              | 151          | 151          | 0.0%                                 |
| Sold Listings                   | 11        | 12        | + 9.1%                               | 122          | 112          | - 8.2%                               |
| Median Sales Price*             | \$328,500 | \$238,750 | - 27.3%                              | \$270,400    | \$299,500    | + 10.8%                              |
| Average Sales Price*            | \$300,781 | \$254,083 | - 15.5%                              | \$300,679    | \$311,995    | + 3.8%                               |
| Percent of List Price Received* | 91.1%     | 98.9%     | + 8.6%                               | 97.7%        | 97.0%        | - 0.7%                               |
| Days on Market Until Sale       | 80        | 95        | + 18.8%                              | 65           | 81           | + 24.6%                              |
| Inventory of Homes for Sale     | 34        | 33        | - 2.9%                               |              |              |                                      |
| Months Supply of Inventory      | 3.3       | 3.5       | + 6.1%                               |              |              |                                      |

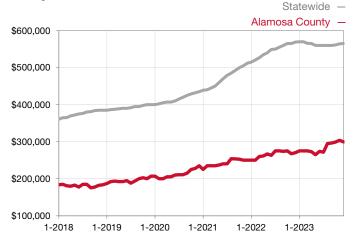
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

| Townhouse/Condo                 | December |      |                                      | Year to Date |              |                                      |
|---------------------------------|----------|------|--------------------------------------|--------------|--------------|--------------------------------------|
| Key Metrics                     | 2022     | 2023 | Percent Change<br>from Previous Year | Thru 12-2022 | Thru 12-2023 | Percent Change<br>from Previous Year |
| New Listings                    | 0        | 0    |                                      | 3            | 2            | - 33.3%                              |
| Sold Listings                   | 0        | 0    |                                      | 3            | 3            | 0.0%                                 |
| Median Sales Price*             | \$0      | \$0  |                                      | \$395,000    | \$315,000    | - 20.3%                              |
| Average Sales Price*            | \$0      | \$0  |                                      | \$403,167    | \$345,000    | - 14.4%                              |
| Percent of List Price Received* | 0.0%     | 0.0% |                                      | 78.2%        | 97.8%        | + 25.1%                              |
| Days on Market Until Sale       | 0        | 0    |                                      | 227          | 84           | - 63.0%                              |
| Inventory of Homes for Sale     | 1        | 0    | - 100.0%                             |              |              |                                      |
| Months Supply of Inventory      | 0.7      | 0.0  | - 100.0%                             |              |              |                                      |

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

Rolling 12-Month Calculation

Statewide —
Alamosa County —

\$400,000

\$200,000

\$100,000

\$1-2018 1-2019 1-2020 1-2021 1-2022 1-2023