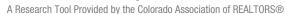
## **Local Market Update for March 2024**





Not all agents are the same!





## **Rio Grande County**

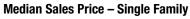
Contact the REALTORS® of Central Colorado or Pagosa Springs Area Association of REALTORS® for more detailed local statistics or to find a REALTOR® in the area.

Single Family	March			Year to Date			
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year	
New Listings	13	11	- 15.4%	35	29	- 17.1%	
Sold Listings	9	7	- 22.2%	17	19	+ 11.8%	
Median Sales Price*	\$249,000	\$340,000	+ 36.5%	\$200,000	\$297,000	+ 48.5%	
Average Sales Price*	\$321,333	\$354,000	+ 10.2%	\$331,118	\$313,375	- 5.4%	
Percent of List Price Received*	89.6%	92.3%	+ 3.0%	91.3%	93.6%	+ 2.5%	
Days on Market Until Sale	128	222	+ 73.4%	89	163	+ 83.1%	
Inventory of Homes for Sale	42	54	+ 28.6%				
Months Supply of Inventory	4.4	7.2	+ 63.6%				

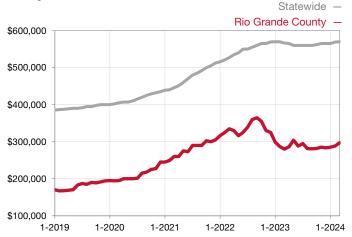
<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

Townhouse/Condo	March			Year to Date		
Key Metrics	2023	2024	Percent Change from Previous Year	Thru 03-2023	Thru 03-2024	Percent Change from Previous Year
New Listings	0	0		1	1	0.0%
Sold Listings	1	0	- 100.0%	1	0	- 100.0%
Median Sales Price*	\$269,000	\$0	- 100.0%	\$269,000	\$0	- 100.0%
Average Sales Price*	\$269,000	\$0	- 100.0%	\$269,000	\$0	- 100.0%
Percent of List Price Received*	98.2%	0.0%	- 100.0%	98.2%	0.0%	- 100.0%
Days on Market Until Sale	54	0	- 100.0%	54	0	- 100.0%
Inventory of Homes for Sale	1	1	0.0%			
Months Supply of Inventory	0.7	1.0	+ 42.9%			

<sup>\*</sup> Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.



Rolling 12-Month Calculation



## Median Sales Price - Townhouse-Condo

