**

CATEGORIES INCLUDED FOR THIS FORM**

Best Brochure/Kit

**NOTICE**
Before beginning any entry, please see our awards platform (chba.ca/awards) and read through the information provided, including more detailed information on requirements, categories, images, square footage, FAQs, and our videos on creating an entry. We could not include all of the relevant information in this document.

This document is provided to make preparing your entry as easy as possible – all entries must be completed on our online platform. In the case of a discrepancy between this document and our online platform, the online platform will take precedence.

MARKETING AWARDS

Entry Form: 2023 CHBA National Awards for Housing Excellence

**AWARD OBJECTIVES**To recognize excellence in a Brochure/Kit used by a home builder, developer, or renovator. The entry is not limited to a specific size of Kit/Brochure.

**PROJECT FOR THIS ENTRY**

Category: Best Brochure/Kit

Project Name:

Location of Project (i.e. city/town):

**SUPPORTING DOCUMENTS NEEDED FOR ONLINE ENTRY**

Digital brochure/kit (PDF)

Images: A minimum of 4 colour photos of the brochure/kit, to a maximum of 10 images. This should include one image of the cover, and show off any features of the brochure/kit not viewable by the digital version (e.g. paper cut-out details, foldouts, accompanying bag). I**mages should be high resolution (300ppi), with an ideal width of 2500px. Maximum image upload size is 5MB.**

**COMPANY INFORMATION (for builder, renovator, or developer)**

Local HBA:

Company Name:

CHBA National Membership ID *(This is the identifying number for the CHBA Membership Database that ensure we can quickly approve membership eligibility. It's a six-digit number (e.g. 123000). If you don’t already know it, you can look it up at* [*www.chba.ca/housingawards*](http://www.chba.ca/housingawards)*):*

City:

Province:

Twitter Handle (optional):

Facebook Page (optional):

Instagram Account (optional):

Website (optional):

**Company Contact Information (if different than user)**

First Name:

Last Name:

Email:

Phone:

**PROJECT PARTNERS**If this project was built in partnership with another CHBA builder/developer member of the same local HBA, fill in their information below. This could include modular/site-builder partnerships.

Partner’s Local HBA:

Company Name:

City:

Province:

Twitter Handle (optional):

Facebook Page (optional):

Instagram Account (optional):

Website (optional):

**Company Contact Information (if different than user)**

First Name:

Last Name:

Email:

Phone:

**PROJECT CONTRIBUTORS**If you wish to credit another CHBA Member Company that worked on the project (e.g. architect, designer, interior decorator, etc.), please enter their information below. They do not need to be members of the same local HBA as the builder/developer/project. *Note: our online submission process allows you to credit more than one company, if applicable.*

Contributor’s Local HBA:

Type of Contributor: select one of: architect, designer, interior decorator, marketing company (for marketing entries only), other (specify)

Twitter Handle (optional):

Facebook Page (optional):

Instagram Account (optional):

Website (optional):

**Company Contact Information (if different than user)**

First Name:

Last Name:

Email:

Phone:

**ELIGIBILITY REQUIREMENTS**

This project must be located in the market area covered by the local HBA that was identified in the Company Information. If the project is located in a market area in Canada not served by a local HBA, the entrant may be a member at any local HBA in Canada.

Marketing entries referred to in the entry must have occurred between April 1, 2021 and October 17, 2022 and must not have been entered previously in the CHBA National Awards competition.

By entering this project, you confirm that you have read the Eligibility Requirements for the 2023 CHBA National Awards for Housing Excellence, and that you agree to be bound by the Conditions set out for the Competition.

Name and company of photographer:

Name and company of architect:

Name and company of designer:

**PART 1**

*For the initial round of review, judges will only read Part 1, so make sure you put your most important points here.*

Entrants agree that the project name, written description about the project, and photographs/video that are submitted as part of the entry may be used by the Canadian Home Builders' Association for marketing, promotional purposes, or in any manner the Association chooses, including but not limited to use on CHBA’s website, social/digital media platforms and/or published or broadcast by CHBA, including supplying to media outlets that wish to report on the entry becoming a finalist or winner.

The entrant confirms that architecture and design are either the product of the entrant’s employee(s), or in the case of independent architects and/or designers, that their written consent has been obtained.

The entrant confirms that photography and video are either the product of the entrant’s employee(s), or in the case of independent photographers and/or videographers, that their written consent has been obtained.

**Target Audience**

*Who are you trying to appeal to? Briefly describe the target market for this project (e.g. age, interests, priorities, etc.).* ***20 word maximum.***

**Purchasing Power of Target Market (in dollars)** *Indicate how much it will cost buyers to purchase the home (if a range, please provide). If this is a rental project, indicate the rental cost per month.*

**Project Summary**

*What makes your brochure/kit deserve to win? Touch on the following in relation to your intended reader:*

1. *What is the essential message and how does its design help convey that message and engage the target market?*
2. *What was your marketing budget and how did you get this brochure/kit into the hands of your target market?*
3. *Describe the overall success of this brochure/kit. How did it meet your goals?*
***100 word maximum.***

***Project website, if available (optional):***

**PART 2**

*If you are selected as a finalist and make it to round two of review, the judges will read both Part 1 and Part 2, so make sure you are expanding on Part 1, not simply repeating it.*

 **a. Message, Design, and Engagement (45 points)**

*Describe the essential message of the brochure. How did you accomplish conveying that message through its design? Describe the creativity and innovation of the brochure/kit’s design. What makes it unique and how does it appeal to your target market? How was the brochure/kit intended to engage the target market?* ***125 word maximum.***

**b. Strategy and Delivery (25 points)**

*Indicate who the brochure/kit was distributed to. Did you select them, or did they come to you? How was it distributed? What was your marketing budget for this brochure/kit? How is this brochure/kit a good use of that budget?* ***75 word maximum.***

**c. Overall Success (25 points)**

*Describe the success of the brochure/kit.* *How did it meet your goals in relation to the target market (i.e. what success indicators did you measure and what were the results)?* ***75 word maximum.***

**d. Use of CHBA Member Logo (5 points)**

*Did this project include the CHBA Member Logo? If yes, indicate where/how. (Y/N)*