



INDUSTRIAL
NETWORK
GROUP

YOUR NETWORK IS YOUR NET WORTH

ABOUT ING

Connect. Learn. Grow.

The Industrial Network Group (ING), founded in 2014, recently celebrated its 10th anniversary. What started as a single chapter has grown into a national organization with chapters across the country. ING brings together industrial professionals to build trusted relationships, share opportunities, and support each other's growth through collaboration and referrals.

Our mission is simple:

To become a salesforce for each of its members, helping drive business growth through trusted relationships, referrals, and collaboration.

BENEFITS OF JOINING THE ING

- ✓ **Gain connections**
(a salesforce & referral partners)
- ✓ **Learn about projects**
(provided leads and market knowledge)
- ✓ **Improve your sales skills**
(Real Sales Talk & Momentum)

FOR MORE INFORMATION

Contact us today!

✉ INGinfo@industrialnetworkgroup.com

📞 864-335-7068

🌐 industrialnetworkgroup.com

RELATIONSHIP-DRIVEN EVENTS

NUTS & BOLTS MEETINGS: Chapter Members exchange information during business development meetings. ING also provides market research and leads to enhance meeting content. Meetings include a combination of in-person and virtual settings.

FUEL EVENTS: These special events take place throughout the year, offering valuable networking opportunities for both current and prospective members to connect and build relationships.

MEMBER-TO-MEMBER (M2M) MEETINGS: Members meet one-to-one with other members to learn more about each other's company, services, and ways to assist each other.

REAL SALES TALK: This monthly interactive sales training offers valuable opportunities for both members and prospective members to strengthen their sales skills and grow professionally.

MOMENTUM CONFERENCE: A high-impact experience featuring three industry-leading speakers and practical insights on prospecting, relationship-building, and growth.

NEXT STEPS

STEP 1: If you have specific questions, please email INGinfo@industrialnetworkgroup.com

STEP 2: If you want to attend an in-person ING Chapter Nuts & Bolts Meeting, scan the QR code to register.



STEP 3: If you want to join, scan the QR code to submit your application:



MEMBERSHIP DUES:

- » One-time Registration: \$200
- » Single Member: \$1200 annually or \$129 mo.
- » Double Member: \$1650 annually or \$169 mo.