

# Thank you for your Membership!

## Are you taking advantage of HBA's Business Solutions and Partnerships?

**12%** Savings rate  
qualifying members  
may receive for a SAIF  
workers comp plan

New Building Industry Insurance Trust (BIIT) launched – a highly rated medical insurance plan offering competitive rates for businesses of all structures and sizes, including for those as small as two employees.

### Medical, dental and vision benefits - great coverage and savings!

HBA members now have a new competitive, medical benefits option from **Regence** through the Building Industry Insurance Trust. Do you have two active, full time employees and work in the Portland Metro area? Capital Benefit Services at 425-641-8093 or sales@capitalbenefitservices.com for more information.



Save \$0.50 to \$1.00 per gallon  
through Supervised Fuels

### HBA Members will receive a 12% discount off of SAIF Premiums\*

Before your SAIF renewal notice arrives, check with your broker or SAIF directly to see if you qualify for the HBA member plan. Qualified members receive 12% off of premiums.



### Build the confidence that sells homes

Structural warranties protect profits on every home you build and relieve you of financial liability. Enhance your reputation and value to stay focused on building quality homes. Contact Jacob Echevarria at jechevarria@2-10.com for more information.



LONG LIVE HAPPY HOMES™

### Analyze your merchant service operations with a customer-focused company

Locally owned SwipeNow provides your business with customer focused, managed merchant services. Have Tim Holstein show you how SwipeNow can save you money with credit card processing options for your unique business. You can reach Tim at timh@swipenow.com or 503-975-0660.



### Fuel your fleet with Supervised Fuels stations across Oregon

HBA's exclusive member fuel discount program provides access to Pacific Pride and CFN commercial fueling stations across the northwest through our partnership with Supervised Fuels. Big fuel savings, plus great additional control and management reporting tools." Contact Ed Staub & Sons at 541-382-4751 or cardlocksupport@edstaub.com to learn more.



### Get hundreds to thousands in rebates from major manufacturers through the OHBA Manufacturers Rebate Program

Leverage national purchasing power through this easy rebate program that can return hundreds to thousands of dollars on materials and product you already buy. Even larger builders can save big money, and especially good for smaller and medium purchasers to get big purchaser rebates. For more information, visit HBArebates.com or contact the team at info@hbarebates.com



### Building Smart Pays Off

Homes that use energy wisely stand out from the rest, and so do their builders and remodelers. Energy Trust Trade Allies are eligible to receive cash incentives, technical support and training. Join the growing number of HBA members that take advantage of the Energy Trust offerings and stand out from your competition.



*\*Must meet qualifying requirements*

### Questions?

Reach out to the HBA Membership Team  
**503-684-1880 or HBAMembershipTeam@hbapdx.org**

More information at **www.hbapdx.org**



# Strengthen your business and relationships while supporting the future of housing.

## Your Membership Provides:

**Influence & Advocacy:** HBA is well connected and directly engaged with local, County, Metro, State, and Federal jurisdictions. We work closely with electeds and staff on issues, policies, and regulations that impact business and housing like land availability, codes, permitting, SDCs, and more. Your membership means you have active, daily representation and a voice at all levels of government and housing policy.

**Education and Peer-to-Peer Learning:** From our flagship industry conference in the Spring (BuildRight), to our smaller peer-to-peer forums, to our building science support consultant, to one-off educational programs offered both locally and virtually through our State Association, there are plenty of opportunities to learn and grow your business from outside experts and from others in the industry.

**Exclusive Business Benefits and Savings:** With inflation and the rising costs of doing business, all businesses are looking for ways to decrease costs while still offering great service and benefits. HBA's exclusive member-only benefits like our medical insurance, fuel, credit card processing, workers comp, home warranty, and manufacturer's rebate programs can save many members thousands of dollars or more each year while helping strengthen your employee benefits.

**BtoB and BtoC Relationships:** Through HBA's member events, consumer shows, and partner opportunities, we bring folks together and provide tools to help you promote your brand, strengthen business relationships, and gain new leads and customers. HBA's Councils and other special interest groups also provide ways to help people feel included and to have fun at our events throughout the year to help build connections and trust.

**Meaningful Philanthropic Engagement:** Through our Home Building Foundation, HBA, our members, and the industry are helping provide shelter for those less fortunate while also creating new employment training pathways for the next generation and others in need of meaningful job opportunities. Not only is this work important for our communities, it gives our members great opportunities to be invested and involved in helping others.

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Engage with your peers on any of our four active special interest councils for enhanced peer-to-peer connections surrounding specific industry niches.



The Remodeling & Custom Building Council focuses on the remodeling and custom home building sector of the industry. RCB supports industry networking events, peer-to-peer learning, educational seminars and business development opportunities.



The Professional Women in Building Council strategizes with high profile leaders to provide a welcoming environment that encourages the role and growth of women in our industry while supporting mentorship and philanthropic growth.



The Home Performance Council influences and promotes the energy efficiency and sustainable building movement through collective advocacy and education with top high performance builders in the region.



The Portland Building and Urban Development Council connects and creates relationships and change within Portland city bureaus and the city government to better support housing.

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**Home Building Association of Greater Portland**  
(503) 684-1880  
[www.hbapdx.org](http://www.hbapdx.org)  
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For all membership and council questions, please contact:

**HBA Membership Team, [HBAMembershipTeam@hbapdx.org](mailto:HBAMembershipTeam@hbapdx.org)**

All council meetings are subject to change based on holidays and scheduling conflicts; Please contact the HBA office with questions regarding council meetings.