

april

Newsletter

READ ME

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HBA

April's most
important info
just for you

FROM THE PRESIDENT

Building Momentum Together

Spring is here—and so is a season of incredible momentum for the Franklin County Homebuilders Association!

As one of the fastest-growing HBA organizations in North Carolina, we are seeing firsthand the energy, opportunity, and collaboration that make our association so special. Growth isn't just happening in our county—it's happening within our membership, our relationships, and the impact we're making together.

April is shaping up to be one of our most exciting months yet. Check out our New Website.....!! And attend exciting HBA events.

We have a full lineup of engaging networking socials designed to bring builders, trades, suppliers, and business professionals together in a relaxed, fun environment. These events are more than just social gatherings—they are where real connections are made, partnerships are formed, and business opportunities begin.

Whether you've been a member for years or are just getting connected, I encourage you to take full advantage of these opportunities. Show up, bring a colleague, introduce yourself to someone new, and be part of the momentum.

Why Get Involved?

The strength of our HBA is not just in numbers—it's in participation. When members engage, everyone benefits. You gain visibility, build trust within the local building community, and position your business for growth in a rapidly expanding market. Franklin County and the surrounding areas continue to experience strong residential and commercial growth. That means more projects, more demand, and more opportunity—but also more need for strong relationships and a unified voice. That's exactly what our association provides.

For Our Current Members:

Thank you. Your involvement is what makes this organization thrive. If you've been meaning to attend an event or get more plugged in, April is the perfect time to jump in.

For Those Considering Membership:

There has never been a better time to “give us a try.” Come out to an event, meet our members, and experience firsthand how being part of the HBA can elevate your business. From increased referrals to meaningful connections and industry insight, the value is real—and growing.

We are building more than homes—we are building relationships, businesses, and a stronger community.

Let's make April a month of connection, growth, and momentum.
I look forward to seeing you at our upcoming events!

Steven Hayes, President, FCHBA

Save The Date

REMINDER

April 1

Clay Shooting Tournament

April 23

Rooftop Kickback
Social at Bleachers

May 4

Annual Golf Tournament

May 5-7

SHED Competition at
Bunn High School

May 6

Builders Roundtable

May 19

Parade of Homes
Kick Off Cook Off

August 5

Builders Roundtable

September (TBD)

Craftsman Legacy
Scholarship
Reverse Raffle

October 2

Parade of Homes
Judging Day

October 3-4, 10-11, 17-18

Parade of Homes
Open House

October 7

Parade of Homes Gala

November 4

Builders Roundtable

November 5

Business After Hours

November TBD

Annual Oyster Roast
hosted by
Triangle Risk Advisors

December 10

Annual Christmas Party
Membership Meeting
and Toy Drive

NEW MEMBERS

We're so happy to welcome the following new businesses who joined us in March 2026!

**McFarlane Law Office, PA
Natural Restoration
CB Moore Construction
Bill's Plumbing**

JOIN US FOR OUR APRIL SOCIAL

Rooftop Kickback

at Bleachers



Thurs.
4/23/26



5:30pm
7:30pm



Happy Hour
is here!

SNACKS & SPIRITS INCLUDED

BLEACHERS SPORTS BAR
28 S. MAIN STREET, FRANKLINTON

CRAFTSMAN LEGACY SCHOLARSHIP

APPLICATION
NOW OPEN
DEADLINE 4/15/26



Honoring Craft
Building Futures



See our website for more
details!

franklincountyhba.com



ANNUAL GOLF TOURNAMENT

MAY 4, 2026



ZEBULON COUNTRY CLUB
2424 PEARCES RD., ZEBULON, NC 27597

11:30 LUNCH
12:00 REGISTRATION
1:00 SHOTGUN START
\$600 PER TEAM

[**CLICK HERE TO REGISTER**](#)

WWW.FRANKLINCOUNTYHBA.COM



F R A N K L I N C O U N T Y

Parade of Homes



**KICK
OFF**

COOK-OFF



Cook off categories are:

Best Wings, Best Mystery Meat and Best Dessert!

Please RSVP by May 15 if you plan to cook!

Cookers can set up at 3:00 PM

6:00 PM JUDGING

POH EARLY BIRD SPECIAL

This will be the only day to enter a home
at the discounted rate!

Sides will be
provided by
the HBA



BYOB &
Bring a chair

Water will be
provided

**MAY 19
2026**

**Carolina Manor House
312 E. Mason St.
Franklinton, NC**

**Fun,
Family
Friendly
Event**

**RSUP: 919.495.5295
INFO@FRANKLINCOUNTYHBA.ORG**

THE VENUE

at South Main



Industrial Charm. Timeless Elegance.

Where charm meets celebration! Nestled in the heart of downtown Franklinton, our industrial-style space offers the perfect backdrop for weddings, showers, parties, and more. Modern elegance meets small-town warmth — making every occasion unforgettable.

Weddings


Corporate Events

Parties


- ✓ Spacious & Elegant Setting
- ✓ Customizable for Any Occasion
- ✓ Professional Event Support
- ✓ Convenient Location & Amenities

**20%
HBA
Discount**

LET'S CONNECT

 @thevenueatsouthmain

 The VENUE at South Main

 fchbaeventspace.com

**DEDICATED TO THE
CONSTRUCTION
INDUSTRY. UNITED
IN PROTECTING THE
PEOPLE THAT GROW
OUR
COMMUNITIES.**



A partnership built on purpose.

buildersmutual.com/partnerships

When North Carolina contractors choose to insure with Builders Mutual, we require that they join and maintain a membership in a local North Carolina HBA.

This requirement stems back to our roots and strong ties with the NCHBA, demonstrating our long-lasting commitment to the construction industry.

Benefits of HBA Membership



3-IN-1 MEMBERSHIP

When you join your local association, you become a member of all three levels of the NAHB federation: local, state, and national. That's three memberships for the price of one!



A VOICE

As your advocate in your local area, Raleigh, and on Capitol Hill, the HBA develops and provides legislative and regulatory representation on behalf of the home building industry. These actions help defeat excessive regulations and defend affordable housing.



NETWORKING AND LEADS

Your local HBA will provide invaluable networking opportunities to meet other professionals in your local community. HBA's promote doing business with members and each networking event is an opportunity to gain a new business lead.

SAVINGS

NCHBA members are eligible for discounts and rebates:



- The NCHBA Member Rebate Program is designed to reward

members for loyalty by specifying the manufacturers to your subcontractors. No receipts are needed, and the average rebate per Builder/Remodeler is over \$1500.

- The NAHB Member Advantage Program provides members with various discounts from cell services and vehicles to an additional daily 2% discount on your Lowe's accounts receivable purchases and more.

New 24/7 ChatBot Now Live on [HBArebates.com!](https://HBArebates.com)

HBA Rebates just launched a ChatBot that gives your builder members instant, 24/7 access to:



Manufacturer
rebate details



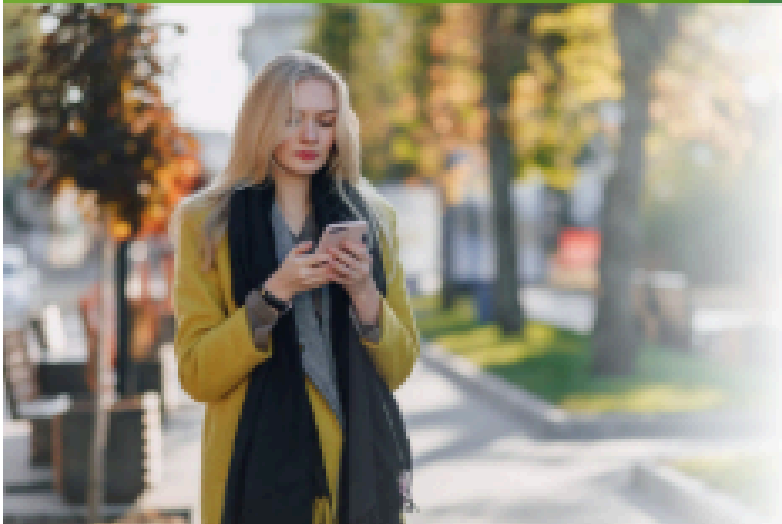
Claim form
support



Filing
deadlines



And more
...



It's fast, easy, and always
available – right on
HBArebates.com.

Please Share The Message Below With Your Builder
Members Via Email, Newsletter, Or Social Media.

New! Get rebate info anytime with HBA
Rebates' 24/7 ChatBot. Visit HBArebates.com
and click the [Chat](#) icon to get started.

Want To Start Getting Money Back for Products You Already Use?

HBArebates.com



FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2024 WAS:

\$1,650.24

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

PARTICIPATING MANUFACTURERS



Contact Us:

HBArebates.com
info@HBArebates.com

866.849.8400
 @HBArebates





Member Savings at Lowe's

NCHBA members can receive [exclusive savings at Lowe's](#) through the retailer's partnership with the National Association of Home Builders.



[Contractor Pricing](#)

Up to 10% off retail price online and at the Lowe's Pro desk. Member Volume Discount is also available.

Up to 10% off

[Lowe's Credit](#)

5% off everyday purchases (exclusions apply), plus 2% back as a credit on your monthly statement

5% off + 2% back

[Download Flyer](#)

[MyLowe's Pro Rewards](#)

Earn points toward MyLowe's Money or Exclusive rewards. Member deals.

[Join for Free](#)



Why Join NCHBA Group Insurance Trust?

Did You Know...



Fully-insured medical plan options are offered through Blue Cross and Blue Shield of North Carolina



Each member firm has an annual renewal **date of July 1st** but you can join anytime throughout the year



Ancillary Benefits:

Dental, Vision, AD&D, Group Life, Disability

Joining Together with other NCHBA members means...



Cost stability and lowered risk.

NCHBA Group Insurance Trust is fully underwritten through BCBSNC, giving you premiums based on your employees' experience, plus long-term rate stability and more predictable renewals.



Better benefit options.

Together, NCHBA organizations can access benefit options that may not be available to you as an individual employer.



Using powerful and intuitive tech.

NCHBA Group Insurance Trust utilizes Benefitsolver for eligibility and enrollment. Enter all benefits information into a single system and receive a single Invoice for all lines of coverage.



Saying goodbye to service hotlines.

NCHBA Group Insurance Trust partners with Businessolver, so you'll have a dedicated Account Manager you can contact directly with any plan questions.

NCHBA Group Insurance Trust
919-676-9090
5580 Centerview Dr. Suite 415, Raleigh, NC 27606

www.nchba.org



NCHBA Benefits Trust Member Health Plan

In partnership with Blue Cross and Blue Shield Of North Carolina and Select Employee Benefit Firms

What

The NC Home Builders Association has partnered with Blue Cross NC to offer a Member Group Health Plan developed specifically for qualified NCHBA employer members. Initial benefits will include medical, dental and vision through Blue Cross NC, and group life and disability through other carriers.

Why

Health insurance costs are one of the top concerns for small and large businesses across the country. Smaller employers (less than 200 employees) have very limited medical insurance options. The NCHBA Benefits Trust will give employer members another market choice with potential cost savings for qualified members.

Who

The Trust plan is offered to employer members of the NCHBA who are headquartered in North Carolina, are active members of NCHBA, have at least 2 employees, and whose business is directly related to the Home Building Industry. Spouses do not count as a second employee.

When

The official start date of the plan is July 1, 2024. Employers may join the plan at any time throughout the year. The plan will have an anniversary date of July 1.

How

The benefits will be marketed and serviced through preselected employee benefits firms who have exclusive agreements with NCHBA. Blue Cross NC will underwrite and service the medical, dental and vision benefits, while Capstone Administrators will deliver Trust services and provide participating employers with benefit administration support.

Blue Cross and Blue Shield of North Carolina is an independent licensee of the Blue Cross and Blue Shield Association. Businessolver is an independent company that provides administration services on behalf of your health plan.



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NCHBA
NC HOME BUILDERS ASSOCIATION

+



businessolver

NCHBA Benefits Trust Member Health Plan

In partnership with Blue Cross and Blue Shield Of North Carolina and Select Employee Benefit Firms

The NCHBA Health Plan Trust (Benefits Trust) is a legal entity guided by the federal code under the Employee Retirement Income Security Act (ERISA). It is considered an Insured MEWA or Association Health Plan (AHP). AHP's are dually regulated at the federal level by the Department of Labor (DOL) and Department of IRS, and at the state level by the NC Department of Insurance.

Eligibility requirements for the NCHBA Health Plan Trust (Benefits Trust) include but are not limited to the following:

1. Be an active member of the NCHBA.
2. Be an employer who generates at least 50% of their annual revenue through an eligible Home Building trade. Please see the Allowed Home Building Industry codes below.
3. Be an employer with 2 or more enrolled in the health insurance plan offering. Spouses do not count as a second employee.
4. Meet other underwriting requirements as may be required by Blue Cross NC and NC health insurance statutes and that may change from time to time.
5. Complete a Participation or Subscription Agreement acknowledging your participation in the Benefits Trust.

ALLOWED STANDARD INDUSTRIAL CLASSIFICATIONS ("SIC")

- Code 15 Range: General Contractors, Residential, Industrial, and Non-residential Code 1623: Water, sewer, pipeline, communication, and power line
- Code 17 Range: Construction – specialty trades; plumbing, masonry, drywall, carpentry, flooring, roofing, concrete, etc
- Code 6552: Land developers and subdividers
- Code 7353: Heavy construction equipment rental and leasing
- Codes 8711, 8712, 8713: Services, engineering, architectural, surveying
- Codes 8741, 8742, 8748: Services; management, management consulting, and business consulting

Your broker will work with you to identify your assigned SIC during the application process.

None of the above should be considered legal advice or a guarantee of coverage in the NCHBA Benefits Trust.

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NCHBA
NC HOME BUILDERS ASSOCIATION



NCHBA Benefits Trust Member Health Plan

Keeping the focus local

- NCHBA Group Insurance Trust is organized for and by NCHBA member firms and is offered exclusively to members only
- When you enroll in the NCHBA Group Insurance Trust, you have the ability to directly influence the direction of the program and keep the decisions in North Carolina with you and your NCHBA peers.

Cost stability and lowered risk

- The Plan is fully underwritten through Blue Cross and Blue Shield of North Carolina, giving you premiums based on your employees' experience, plus the protection of pooling together with other organizations to provide long term rating stability and more predictable renewals.
- More predictable and stable rates mean less of an increase passed on to your employees.

Better Together

- By pooling with other NCHBA member firms, you have access to benefit options that may not be available to you as an individual employer.
- This gives your employees access to much more robust benefits, even as small employer.

Powerful and intuitive tech

- The Plan utilizes **Benefitsolver**, the industry leader in eligibility and enrollment technology.
- Enter all benefits information (both enrollment and eligibility) into a single system.
- All information is stored and transferred in a secure environment, which means your employees' personal data is safe.
- You will receive a single invoice for all lines of coverage offered through the Plan.

Real people. No hotlines.

- The plan partners with Businessolver to provide you with the easiest possible onboarding, training, and customer service.
- Your Account Manager knows the ins and outs of your eligibility, billing, accounting, and wellness needs.
- Even better, you can contact them *directly* anytime with eligibility, billing, and accounting questions.

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