

january

Newsletter

READ ME

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January's most
important info
just for you

HBA

JANUARY 2026 NEWSLETTER



Franklin County HOME BUILDERS ASSOCIATION

COMING SOON...

NEW DATABASE



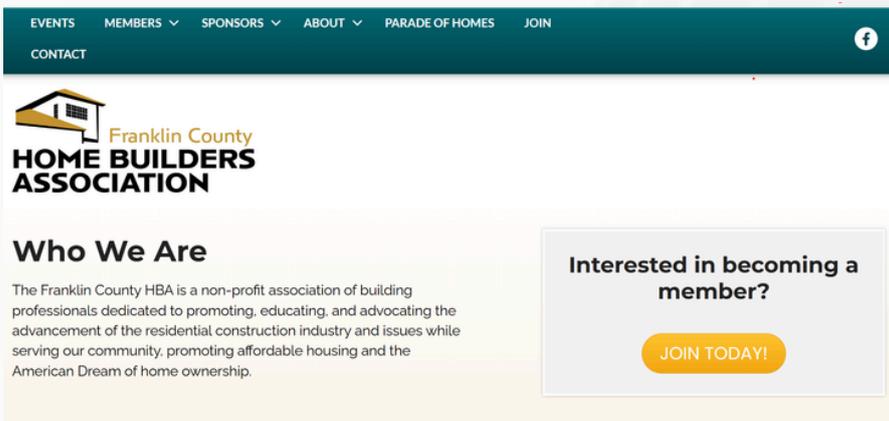
EMPOWER ASSOCIATION MEMBERS

Give members what they want – a way to network and access the information that's important to them. With login-based access to events, your directory, job postings, and other resources, members can manage and customize their information, pay invoices, and more, which all goes a long way when it comes time to renew membership.

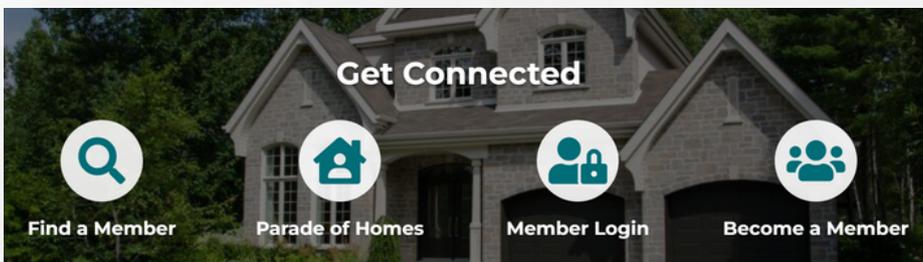


DO MORE IN LESS TIME

It's tough to grow when you're spending time on the little stuff. GrowthZone's customizable and intuitive dashboard makes data management and report generation a breeze so you can impress your board and focus on what matters most.



UPDATED WEBSITE





Save the Date!!



CLAY

SHOOTING

TOURNAMENT

Wednesday, April 1, 2026
8:30 AM, Rose Hill Estate
3815 Rose Hill Lane, Nashville, NC

Attention, Shooting Enthusiasts! Prepare for an Adrenaline-pumping experience like no other as we invite you to our Clay Shooting!

Save the Date!!

REGISTRATION DETAILS TO COME!

A NOTE FROM THE PRESIDENT

Dear Members of the Franklin County Home Builders Association,

As we begin a new year, I am honored and grateful to serve as your President for 2026. It is a privilege to lead an association made up of such dedicated builders, trades, and industry partners who continually invest their time, talent, and resources into strengthening our local building community.

Looking ahead, 2026 presents exciting opportunities for growth, collaboration, and continued impact. Our Association has built a strong foundation through increased membership engagement, meaningful educational offerings, and events that connect and support one another both professionally and personally. This year, we will focus on expanding those efforts—providing valuable networking opportunities, relevant continuing education, and advocacy that supports the future of our industry in Franklin County.

We remain committed to serving our members while also giving back to the community we build in every day. From workforce development and scholarships to community outreach and signature events, the Franklin County HBA will continue to be a trusted leader and voice for the building industry.

Your involvement is what makes this Association successful. I encourage each of you to attend events, participate on committees, and share your ideas as we work together to make 2026 a productive and rewarding year for all.

Thank you for your continued support and membership. I look forward to serving alongside our Board of Directors and working with each of you in the year ahead.

Wishing you a successful, healthy, and prosperous New Year.

Truly,
Steven Hayes
President, 2026





FOLLOW

US ON FACEBOOK



@FRANKLIN COUNTY HOME BUILDERS
ASSOCIATION

Save THE DATE

February 4

Builders Only Roundtable Lunch

February 5

Business After Hours

April 1

Clay Shooting Tournament at
Rose Hill Estate

May 4

Annual Golf Tournament at
Zebulon Golf Club

May 6

Builders Only Roundtable Lunch

August 5

Builders Only Roundtable Lunch

September TBD

Annual Craftsmen Legacy
Scholarship Fund Raffle

October 2

Parade of Homes Judging Day

October 3-4, 10-11, 17-18

Parade of Homes Open House

October 7

Parade of Homes Gala

November 4

Builders Only Roundtable Lunch

November 5

Business After Hours

December TBD

Annual Christmas Party &
Toy Drive



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at South Main

**Book your winter
party, meeting or
wedding with us now!**

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to 120 people!

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thevenue@franklincountyhba.org

THE VENUE

at South Main

Presented by



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Need a Space?

FCHBA members get discounted rates.

Perfect for business meetings, lunch-and-learns, classes, networking events, parties, and more—complete with space for 120 guests, sound system, and display TVs.

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919-218-3227

**DEDICATED TO THE
CONSTRUCTION
INDUSTRY. UNITED
IN PROTECTING THE
PEOPLE THAT GROW
OUR
COMMUNITIES.**



A partnership built on purpose.

buildersmutual.com/partnerships

When North Carolina contractors choose to insure with Builders Mutual, we require that they join and maintain a membership in a local North Carolina HBA.

This requirement stems back to our roots and strong ties with the NCHBA, demonstrating our long-lasting commitment to the construction industry.

Benefits of HBA Membership



3-IN-1 MEMBERSHIP

When you join your local association, you become a member of all three levels of the NAHB federation: local, state, and national. That's three memberships for the price of one!



A VOICE

As your advocate in your local area, Raleigh, and on Capitol Hill, the HBA develops and provides legislative and regulatory representation on behalf of the home building industry. These actions help defeat excessive regulations and defend affordable housing.



NETWORKING AND LEADS

Your local HBA will provide invaluable networking opportunities to meet other professionals in your local community. HBA's promote doing business with members and each networking event is an opportunity to gain a new business lead.

SAVINGS

NCHBA members are eligible for discounts and rebates:



- The NCHBA Member Rebate Program is designed to reward

members for loyalty by specifying the manufacturers to your subcontractors. No receipts are needed, and the average rebate per Builder/Remodeler is over \$1500.

- The NAHB Member Advantage Program provides members with various discounts from cell services and vehicles to an additional daily 2% discount on your Lowe's accounts receivable purchases and more.

New 24/7 ChatBot Now Live on [HBArebates.com!](https://HBArebates.com)

HBA Rebates just launched a ChatBot that gives your builder members instant, 24/7 access to:



Manufacturer
rebate details



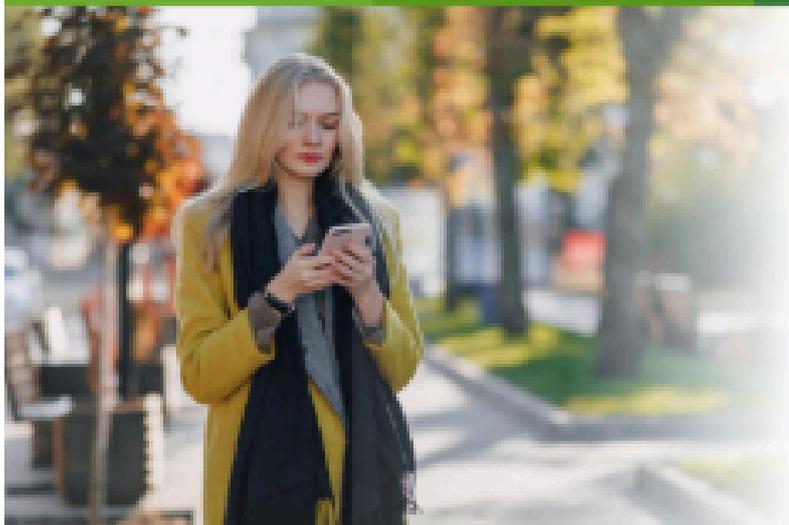
Claim form
support



Filing
deadlines



And more
...



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available – right on
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Please Share The Message Below With Your Builder
Members Via Email, Newsletter, Or Social Media.

New! Get rebate info anytime with HBA
Rebates' 24/7 ChatBot. Visit HBArebates.com
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Want To Start Getting Money Back for Products You Already Use?

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FREE MEMBER BENEFIT OF YOUR STATE & LOCAL HBA

EASY TO PARTICIPATE!

IF YOU USE ANY OF OUR PARTICIPATING MANUFACTURERS

THE AVERAGE REBATE PER BUILDER/REMODELER COMPANY WHO PARTICIPATED IN 2024 WAS:

\$1,650.24

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check

PARTICIPATING MANUFACTURERS



Contact Us:

HBArebates.com
info@HBArebates.com

866.849.8400
 @HBArebates





Member Savings at Lowe's

NCHBA members can receive [exclusive savings at Lowe's](#) through the retailer's partnership with the National Association of Home Builders.



[Contractor Pricing](#)

Up to 10% off retail price online and at the Lowe's Pro desk. Member Volume Discount is also available.

Up to 10% off

[Lowe's Credit](#)

5% off everyday purchases (exclusions apply), plus 2% back as a credit on your monthly statement

5% off + 2% back

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Earn points toward MyLowe's Money or Exclusive rewards. Member deals.

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NCHBA Benefits Trust Member Health Plan

In partnership with Blue Cross and Blue Shield Of North Carolina and Select Employee Benefit Firms

WHAT

The NC Home Builders Association has partnered with Blue Cross NC to offer a Member Group Health Plan developed specifically for qualified NCHBA employer members. Initial benefits will include medical, dental and vision through Blue Cross NC, and group life and disability through other carriers.

WHY

Health Insurance costs are one of the top concerns for small and large businesses across the country. Smaller employers (less than 200 employees) have very limited medical insurance options. The NCHBA Benefits Trust will give employer members another market choice with potential cost savings for qualified members.

WHO

The Trust plan is offered to employer members of the NCHBA who are headquartered in North Carolina, are active members of NCHBA, have at least 2 employees, and whose business is directly related to the Home Building Industry.

WHEN

The official start date of the plan is July 1, 2024. However, employers may request quotes prior to the start date, and may also join the plan at any time throughout the year. The plan will have an anniversary date of July 1.

HOW

The benefits will be marketed and serviced through preselected employee benefits firms who have exclusive agreements with NCHBA. Blue Cross NC will underwrite and service the medical, dental and vision benefits, while Capstone Administrators will deliver Trust services and provide participating employers with benefit administration support.

NCHBA will be sending more details as the official start date nears.

Blue Cross and Blue Shield of North Carolina is an independent licensee of the Blue Cross and Blue Shield Association. Capstone Administrators is an independent company that provides administration services on behalf of your health plan.





NCHBA Benefits Trust Member Health Plan

**In partnership with Blue Cross and Blue Shield Of North Carolina
and Select Employee Benefit Firms**

The NCHBA Health Plan Trust (Benefits Trust) is a legal entity guided by the federal code under the Employee Retirement Income Security Act (ERISA). It is considered an insured MEWA or Association Health Plan (AHP). AHP's are dually regulated at the federal level by the Department of Labor (DOL) and Department of IRS, and at the state level by the NC Department of Insurance.

Eligibility requirements for the NCHBA Health Plan Trust (Benefits Trust) include but are not limited to the following:

1. Be an active member of the NCHBA.
2. Be an employer who generates at least 50% of their annual revenue through an eligible Home Building trade. Please see the Allowed Home Building Industry codes below.
3. Be an employer with 2 or more enrolled in the health insurance plan offering. Must be at least one common law employee plus the owner.
4. Meet other underwriting requirements as may be required by Blue Cross NC and NC health insurance statutes and that may change from time to time.
5. Complete a Participation or Subscription Agreement acknowledging your participation in the Benefits Trust.

ALLOWED STANDARD INDUSTRIAL CLASSIFICATIONS (“SIC”)

- Code 15 Range: General Contractors, Residential, Industrial, and Non-residential
- Code 1623: Water, sewer, pipeline, communication, and power line
- Code 17 Range: Construction – specialty trades; plumbing, masonry, drywall, carpentry, flooring, roofing, concrete, etc
- Code 6552: Land developers and subdividers
- Code 7353: Heavy construction equipment rental and leasing
- Codes 8711, 8712, 8713: Services, engineering, architectural, surveying
- Codes 8741, 8742, 8748: Services; management, management consulting, and business consulting
- Code 7342: Disinfecting and Pest Control Services

Your broker will work with you to identify your assigned SIC during the application process.

None of the above should be considered legal advice or a guarantee of coverage in the NCHBA Benefits Trust.

