

	Approved YE2023	Final 6.30.23	Approved YE 2024
REVENUE			
MEMBERSHIP			
New Membership	\$140,000	\$119,545	\$120,000
Membership-student	\$20,000	\$19,405	\$20,000
Membership-international	\$10,000	\$8,250	\$9,000
Membership renewals	\$145,000	\$131,710	\$130,000
Renewals-student	\$5,000	\$2,950	\$3,500
Renewals-international	\$7,000	\$7,560	\$6,500
Membership revenue	\$327,000	\$289,420	\$289,000
IRE SALES & SERVICES			
Data analysis/visualization & database sales	\$9,000	\$10,700	\$8,000
IRE Journal subscriptions/advertising	\$8,000	\$6,476	\$5,000
Book sales and royalty	\$25,000	\$26,220	\$25,000
Story/tipsheet sales & Research Desk	\$1,000	\$1,875	\$1,000
Award Contest fees	\$42,000	\$33,940	\$35,000
Web ads/services	\$65,000	\$46,023	\$48,000
Fiscal Agent fees	\$35,000	\$52,544	\$55,000
Other	\$5,000	\$1,489	\$2,000

	Approved YE2023	Final 6.30.23	Approved YE 2024
IRE Services / Products revenue	\$190,000	\$179,267	\$179,000

CONFERENCES

Registrations and fees	\$714,000	\$632,659	\$648,000
Hands-on training classes	\$40,000	\$32,890	\$40,000
Other revenues	\$40,000	\$61,195	\$40,000
Sponsorships	\$345,000	\$323,300	\$345,000
Conference revenue	\$1,139,000	\$1,050,044	\$1,073,000

Program Revenue

Custom newsroom training	\$125,000	\$74,185	\$80,000
Boot camps	\$90,000	\$83,457	\$85,000
Program Revenue	\$215,000	\$157,642	\$165,000

GRANTS / FOUNDATIONS Released

TNT Program	\$125,000	\$155,000	\$82,000
Fellowship grant	\$100,000	\$100,000	\$0
Inasmuch Foundation: (unrestricted)	\$0	\$16,000	\$84,000
Lumina Foundation: IRE On Campus	\$160,000	\$58,000	\$102,000
Colorado Trust	\$11,000	\$11,000	\$11,000

	Approved YE2023	Final 6.30.23	Approved YE 2024
Dow Jones Newspaper Fund: intern data boot camp	\$0	\$43,700	\$0
Arnold Ventures (unrestricted)	\$150,000	\$150,000	\$0
James Richard Bennett-support of IRE Journal	\$5,000	\$5,000	\$0
Community Wealth Partners	\$5,000	\$5,000	\$0
Park Foundation (unrestricted)	\$0	\$70,000	\$0
Grant revenue-projected			\$310,000
Grants / Foundations revenue	\$556,000	\$613,700	\$589,000

INDIVIDUAL AND OTHER DONATIONS

Unrestricted/temporary restricted	\$75,000	\$197,677	\$125,000
Perm. Restricted-Goes to Endowment-	\$50,000	\$251,796	\$50,000
Individual donations revenue	\$125,000	\$449,473	\$175,000

INVESTMENT INCOME

Income released-fellowships	\$300,000	\$113,195	\$81,000
Income released-administrative		\$101,805	\$114,000
Investment income revenue	\$300,000	\$215,000	\$195,000

	Approved YE2023	Final 6.30.23	Approved YE 2024
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TOTAL REVENUE	\$2,852,000	\$2,954,546	\$2,665,000
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EXPENSES

PERSONNEL			
Salaries: full-time staff	\$1,039,000	\$1,000,982	\$981,000
Benefits: full-time staff	\$357,000	\$350,091	\$329,000
Part-time wages	\$28,000	\$19,994	\$22,000
Student wages	\$20,000	\$12,891	\$15,000
Personnel expenses	\$1,444,000	\$1,383,958	\$1,347,000

IRE SALES & SERVICES			
Membership	\$2,000	\$2,136	\$2,000
Data Library	\$5,000	\$4,832	\$5,000
Journal	\$37,000	\$41,233	\$37,000
Book costs	\$10,000	\$5,814	\$8,000
Resource Center	\$5,000	\$6,834	\$2,000
Contest (platform, plaques, awards)	\$14,000	\$10,688	\$12,000
Web services	\$2,000	\$1,098	\$1,000

	Approved YE2023	Final 6.30.23	Approved YE 2024
Other	\$1,000	\$990	\$1,000
Sales/Products	\$76,000	\$73,625	\$68,000

PROGRAM EXPENSES

Conferences	\$733,000	\$686,630	\$782,000
Total Newsroom Training (TNT)	\$30,000	\$23,991	\$10,000
Lumina-IRE on Campus	\$50,000	\$21,071	\$17,500
Custom newsroom training	\$10,000	\$21,002	\$22,000
Boot camps	\$10,000	\$19,816	\$28,300
Fellowships/scholarships	\$172,000	\$223,115	\$91,500
Program Expenses	\$1,005,000	\$995,625	\$951,300

PROFESSIONAL SERVICES

Investment management fees	\$16,000	\$14,825	\$15,000
Accounting	\$25,000	\$22,231	\$25,000
Legal	\$2,000	\$0	\$0
Consulting services	\$0	\$5,000	\$0
Professional services expenses	\$43,000	\$42,056	\$40,000

BOARD OF DIRECTORS

	Approved YE2023	Final 6.30.23	Approved YE 2024
Retreat-audio/visual, room rental, Board development	\$17,000	\$12,297	\$15,000
Board travel assistance	\$1,000	\$497	\$1,000
Election software	\$2,000	\$1,970	\$2,000
Board of directors expenses	\$20,000	\$14,764	\$18,000

GENERAL OFFICE

Telephone and internet	\$9,000	\$8,356	\$9,000
Postage	\$3,000	\$3,295	\$3,000
Office supplies	\$5,000	\$3,699	\$5,000
Photocopying	\$0	\$114	\$200
Insurance	\$20,000	\$21,333	\$20,000
Computer supplies	\$2,000	\$1,536	\$2,000
Credit card service fees	\$35,000	\$36,581	\$35,000
Dues/fees/subscriptions	\$2,000	\$2,574	\$2,000
Office Travel/Executive Director Travel	\$10,000	\$7,894	\$10,000
Marketing/promotions	\$3,000	\$1,155	\$1,500
Staff retreat / professional development	\$17,000	\$33,995	\$15,000
Software/equipment/maintenance/hosting	\$35,000	\$35,254	\$35,000
Web design/updates	\$20,000	\$3,578	\$10,000

	Approved YE2023	Final 6.30.23	Approved YE 2024
Office relocation expenses	\$0	\$552	\$0
Other office expense, storage rent	\$5,000	\$7,178	\$6,500
General office expenses	\$166,000	\$167,094	\$154,200
Fundraising expenses	\$7,000	\$9,116	\$10,000
Depreciation	\$7,000	\$4,371	\$5,000
TOTAL EXPENSES	\$2,768,000	\$2,690,608	\$2,593,500
Permanently restricted-Goes to Endowment	-\$50,000	-\$251,796	-\$50,000
REVENUE MINUS EXPENSES	\$34,000	\$12,142	\$21,500

	MU salary 7.1.23	Supplemental	Total	Benes
Diana Fuentes	\$141,800		\$141,800	\$48,212
Heather F. Henry	\$62,130	\$9,448	\$71,578	\$21,124
Cody Winchester	\$89,610		\$89,610	\$30,467
Francisco Vara-O	\$89,610		\$89,610	\$30,467
Amy Eaton	\$52,979		\$52,979	\$18,013
Lauren Grandest	\$78,378		\$78,378	\$26,649
Stephanie Klimst	\$81,906	\$3,032	\$84,938	\$27,848
Anna Lopez	\$90,125		\$90,125	\$30,643
Liz Lucas	\$77,100		\$77,100	\$26,214
Adam Rhodes	\$72,100		\$72,100	\$24,514
Laura Moscoso	\$72,100		\$72,100	\$24,514
Doug Meigs	\$60,000	\$0	\$60,000	\$20,400
	\$967,838	\$12,480	\$980,318	\$329,065

2.00%

		\$16,770
Salary	\$980,318	
Benefits	\$329,065	

Total Full time Sa **\$1,309,383**

Part-time \$22,000