

	A	B	C	D
1	Proposed IRE Budget			
2	for Fiscal Year 2018			
3	(July 1, 2017 to June 30, 2018)			
4	Combined All Programs			
5		Revised	Estimated	Proposed
6	Year	Budget FY17	YE 6.30.17	Budget FY18
7				
8	Membership			
9	Revenue			
10	New Membership	\$ 75,000	\$ 82,000	\$ 80,000
11	Membership-student	\$ 15,000	\$ 17,000	\$ 15,000
12	Membership-international	\$ 8,000	\$ 9,000	\$ 10,000
13	Membership Renewals	\$ 140,000	\$ 143,000	\$ 140,000
14	Renewals-student	\$ 5,000	\$ 7,000	\$ 6,000
15	Renewals - international	\$ 3,000	\$ 5,000	\$ 3,000
16	Subtotal membership	\$ 246,000	\$ 263,000	\$ 254,000
17	Journal subscriptions	\$ 5,000	\$ 4,500	\$ 4,000
18	Total membership revenue	\$ 251,000	\$ 267,500	\$ 258,000
19				
20	Membership Service Expenses			
21	IRE Journal	\$ 72,000	\$ 76,000	\$ 70,000
22	Staff costs (membership)	\$ 52,000	\$ 40,000	\$ 59,000
23	Postage and shipping	\$ 2,000	\$ 2,000	\$ 2,000
24	Total membership service expense	\$ 126,000	\$ 118,000	\$ 131,000
25	Net membership activity	\$ 125,000	\$ 149,500	\$ 127,000
26				
27	Resource Center/Research Desk			
28	Revenue			
29	Book sales and royalty	\$ 28,000	\$ 28,000	\$ 30,000
30	Story and tipsheet sales/Research desk	\$ 35,000	\$ 61,000	\$ 40,000
31	Award Contest Fees	\$ 35,000	\$ 34,000	\$ 35,000
32	Prior/current year contributions released	\$ 30,000	\$ 10,000	\$ 30,000
33	Total Resource Center Revenue	\$ 128,000	\$ 133,000	\$ 135,000
34				
35	Expenses			
36	Book costs	\$ 15,000	\$ 12,000	\$ 15,000
37	Salary & Expenses	\$ 68,000	\$ 68,000	\$ 75,000
38	Award contest expenses	\$ 15,000	\$ 15,000	\$ 15,000
39	Total Resource Center Expense	\$ 98,000	\$ 95,000	\$ 105,000
40	Net Resource Center Activities	\$ 30,000	\$ 38,000	\$ 30,000
41				
42	Web/editorial/content			
43	Web services revenue	\$ 30,000	\$ 35,000	\$ 35,000
44	Prior/current year contributions released	\$ 30,000	\$ 30,000	\$ 30,000
45	Web services expenses	\$ 72,000	\$ 72,000	\$ 64,000
46	Net web services activity	\$ (12,000)	\$ (7,000)	\$ 1,000
47				
48	National Institute for Computer-Assisted			
49	Reporting			
50	Database library revenue	\$ 20,000	\$ 20,000	\$ 25,000
51	Prior/current year contributions released	\$ 20,000	\$ 17,500	\$ 20,000
52	Database library salaries and expenses	\$ 70,000	\$ 55,000	\$ 72,000
53	Net database library activity	\$ (30,000)	\$ (17,500)	\$ (27,000)
54				
55				
56	Net NICAR activities	\$ (30,000)	\$ (17,500)	\$ (27,000)
57				
58	Other sales and services revenue	\$ 1,000	\$ 1,000	\$ 1,000
59	Other sales and services expenses	\$ 1,000	\$ 1,000	\$ 1,000
60	Net other sales and services activity	\$ -	\$ -	\$ -
61				
62	Net sales and services activity	\$ (12,000)	\$ 13,500	\$ 4,000
63				
64	Conferences and Seminars			
65	Annual Conferences			
66	Registrations and fees (IRE and NICAR)	\$ 425,000	\$ 490,000	\$ 425,000
67	Hands-on training classes	\$ 20,000	\$ 20,000	\$ 20,000
68	Other revenues	\$ 30,000	\$ 55,000	\$ 30,000
69	Prior/current year contributions	\$ 230,000	\$ 291,250	\$ 260,000
70	Total annual conference revenues	\$ 705,000	\$ 856,250	\$ 735,000
71	Conference expenses	\$ 440,000	\$ 450,000	\$ 450,000
72	Salaries and benefits		\$ 68,000	\$ 171,000
73	Net Annual conferences activity	\$ 265,000	\$ 338,250	\$ 114,000
74				
75	On the road seminars/training			

	A	B	C	D
5		Revised	Estimated	Proposed
6	Year	Budget FY17	YE 6.30.17	Budget FY18
76	Registrations and fees	\$ 60,000	\$ 66,000	\$ 60,000
77	Prior/current year contributions released	\$ 140,000	\$ 140,000	\$ 140,000
78	Seminar expenses	\$ 195,000	\$ 215,000	\$ 190,000
79	Net on the road seminar activity	\$ 5,000	\$ (9,000)	\$ 10,000
80				
81	Bootcamps & R-CAR			
82	Registrations and fees	\$ 45,000	\$ 65,000	\$ 50,000
83	Fellowships	\$ 8,000	\$ 10,000	\$ 10,000
84	Seminar expenses	\$ 27,000	\$ 54,000	\$ 32,000
85	Net bootcamp activity	\$ 26,000	\$ 21,000	\$ 28,000
86				
87	Watchdog Workshops			
88	Registrations and fees	\$ 25,000	\$ 35,000	\$ 30,000
89	Prior/current year contributions released	\$ 80,000	\$ 80,000	\$ 80,000
90	Workshop Expenses	\$ 80,000	\$ 80,000	\$ 80,000
91	Net Watchdog Workshop activity	\$ 25,000	\$ 35,000	\$ 30,000
92				
93	Document Cloud			
94	Registrations and fees	\$ 7,000	\$ 2,000	\$ -
95	Prior/current year contributions released	\$ 475,000	\$ 410,000	\$ -
96	Project Expenses	\$ 475,000	\$ 410,000	\$ -
97	Net Document Cloud activity	\$ 7,000	\$ 2,000	\$ -
98				
99	Net conferences and seminar activity	\$ 328,000	\$ 387,250	\$ 182,000
100				
101	Investment return, contributions, other grants			
102	Investment Income for operating expenses & unrestricted capital	\$ 270,000	\$ 175,000	\$ 349,000
103	Donations-unrestricted and other grants	\$ 32,500	\$ 60,000	\$ 30,000
104	Permanently restricted -Endowment	\$ 30,000	\$ 58,000	\$ 40,000
105	Total grant and contributions	\$ 332,500	\$ 293,000	\$ 419,000
106				
107	Net program activity	\$ 743,500	\$ 785,250	\$ 692,000
108				
109	General and Administrative Expenses			
110	Salary and personnel costs	\$ 391,000	\$ 388,000	\$ 292,000
111				
112	Professional services			
113	Investment management fees	\$ 17,000	\$ 17,000	\$ 17,000
114	Accounting	\$ 22,000	\$ 22,000	\$ 22,000
115	Legal	\$ 20,000	\$ 5,000	\$ 10,000
116	Total professional services	\$ 59,000	\$ 44,000	\$ 49,000
117				
118	General office expenses			
119	Telephone and fax	\$ 8,000	\$ 6,000	\$ 8,000
120	Postage	\$ 4,000	\$ 4,000	\$ 4,000
121	Office supplies	\$ 6,000	\$ 6,000	\$ 6,000
122	Photocopying	\$ 3,000	\$ 3,000	\$ 3,000
123	Insurance	\$ 16,000	\$ 17,000	\$ 17,000
124	Computer supplies	\$ 2,000	\$ 2,000	\$ 2,000
125	Credit card service fees	\$ 25,000	\$ 30,000	\$ 25,000
126	Other office expense	\$ 5,000	\$ 4,000	\$ 5,000
127	Total general office expense	\$ 69,000	\$ 72,000	\$ 70,000
128				
129	Other expenses			
130	Dues/fees/subscriptions	\$ 2,000	\$ 3,000	\$ 3,000
131	Board of Directors	\$ 4,000	\$ 4,700	\$ 5,000
132	Office Travel	\$ 22,500	\$ 16,000	\$ 15,000
133	Computer purchases; technology; support/software	\$ 90,000	\$ 75,000	\$ 36,000
134	Staff Training	\$ 2,000	\$ 4,000	\$ 3,000
135	Total other expenses	\$ 120,500	\$ 102,700	\$ 62,000
136				
137	Total in General and Administration Expenses	\$ 639,500	\$ 606,700	\$ 473,000
138				
139	Fund-raising expenses			
140	Salary and expenses	\$ 84,000	\$ 70,000	\$ 175,000
141	Total fund-raising expenses	\$ 84,000	\$ 70,000	\$ 175,000
142				
143	Depreciation	\$ 10,000	\$ 10,000	\$ 10,000
144				
145	Total Administrative Expenses	\$ 733,500	\$ 686,700	\$ 658,000
146	Reserve Fund			
147	Excess net program activity over expenses	\$ 10,000	\$ 98,550	\$ 34,000