	A	B	C	D
1	**Proposed IRE Budget**			
2	**for Fiscal Year 2017**			
3	**(July 1, 2016 to June 30, 2017)**			
4	**Combined All Programs**			
5		**Approved**	**Estimated**	**Approved**
6	**Year**	**Budget FY16**	**YE 6/30/16**	**Budget FY17**
7				
8	**Membership**			
9	**Revenue**			
10	New Membership	$ 70,000	$ 87,000	$ 75,000
11	Membership-student	$ 14,000	$ 17,000	$ 15,000
12	Membership-international	$ 8,000	$ 11,000	$ 8,000
13	Membership Renewals	$ 140,000	$ 143,000	$ 140,000
14	Renewals-student	$ 4,000	$ 8,500	$ 5,000
15	Renewals - international	$ 3,000	$ 5,500	$ 3,000
16	**Subtotal membership**	**$ 239,000**	**$ 272,000**	**$ 246,000**
17	Journal subscriptions	$ 6,000	$ 5,000	$ 5,000
18	**Total membership revenue**	**$ 245,000**	**$ 277,000**	**$ 251,000**
19				
20	**Membership Service Expenses**			
21	IRE Journal	$ 67,000	$ 72,000	$ 72,000
22	Staff costs (membership)	$ 83,000	$ 47,000	$ 52,000
23	Postage and shipping	$ 2,000	$ 2,000	$ 2,000
24	**Total membership service expense**	**$ 152,000**	**$ 121,000**	**$ 126,000**
25	**Net membership activity**	**$ 93,000**	**$ 156,000**	**$ 125,000**
26				
27	**Resource Center**			
28	**Revenue**			
29	Book sales and royalty	$ 28,000	$ 52,000	$ 28,000
30	Resource Center story and tipsheet sales	$ 4,000	$ 36,000	$ 35,000
31	Award Contest Fees	$ 33,000	$ 37,000	$ 35,000
32	Prior/current year contributions released	$ 30,000	$ -	$ 30,000
33	**Total Resource Center Revenue**	**$ 95,000**	**$ 125,000**	**$ 128,000**
34				
35	**Expenses**			
36	Book costs	$ 16,000	$ 15,000	$ 15,000
37	Salary & Expenses	$ 54,000	$ 61,000	$ 68,000
38	Award contest expenses	$ 15,000	$ 20,000	$ 15,000
39	**Total Resource Center Expense**	**$ 85,000**	**$ 96,000**	**$ 98,000**
40	**Net Resource Center Activities**	**$ 10,000**	**$ 29,000**	**$ 30,000**
41				
42	**Web**			
43	Web services revenue	$ 22,000	$ 36,000	$ 30,000
44	Prior/current year contributions released	$ 30,000	$ 30,000	$ 30,000
45	Web services expenses	$ 68,000	$ 70,000	$ 72,000
46	**Net web services activity**	**$ (16,000)**	**$ (4,000)**	**$ (12,000)**
47				
48	**National Institute for Computer-Assisted**			
49	**Reporting**			
50	Database library revenue & Uplink	$ 20,000	$ 27,000	$ 20,000
51	Prior/current year contributions released	$ 20,000	$ 110,000	$ 20,000
52	Database library salaries and expenses	$ 75,000	$ 180,000	$ 77,000
53	**Net database library activity**	$ (35,000)	$ (43,000)	$ (37,000)
54				
55				
56	**Net NICAR activities**	**$ (35,000)**	**$ (43,000)**	**$ (37,000)**
57				
58	Other sales and services revenue	$ 1,000	$ 1,000	$ 1,000
59	Other sales and services expenses	$ 1,000	$ 500	$ 1,000
60	**Net other sales and services activity**	**$-**	**$ 500**	**$ -**
61				
62	**Net sales and services activity**	**$ (41,000)**	**$ (17,500)**	**$ (19,000)**
63				
64	**Conferences and Seminars**			
65	**Annual Conferences**			

	A	B	C	D
5		**Approved**	**Estimated**	**Approved**
6	**Year**	**Budget FY16**	**YE 6/30/16**	**Budget FY17**
66	Registrations and fees (IRE and NICAR)	$ 285,000	$ 564,000	$ 325,000
67	Hands-on training classes	$ 10,000	$ 20,000	$ 20,000
68	Other revenues	$ 25,000	$ 33,000	$ 25,000
69	Prior/current year contributions	$ 240,000	$ 315,000	$ 225,000
70	Total annual conference revenues	$ 560,000	$ 932,000	$ 595,000
71	Conference expenses	$ 310,000	$ 470,000	$ 330,000
72	**Net Annual conferences activity**	**$ 250,000**	**$ 462,000**	**$ 265,000**
73				
74	**On the road seminars**			
75	Registrations and fees	$ 90,000	$ 45,000	$ 60,000
76	Prior/current year contributions released	$ 115,000	$ 140,000	$ 140,000
77	Seminar expenses	$ 173,000	$ 195,000	$ 195,000
78	**Net on the road seminar activity**	**$ 32,000**	**$ (10,000)**	**$ 5,000**
79				
80	**Bootcamps & R-CAR**			
81	Registrations and fees	$ 45,000	$ 65,000	$ 45,000
82	Fellowships	$ 8,000	$ 13,000	$ 8,000
83	Seminar expenses	$ 26,000	$ 40,000	$ 27,000
84	**Net bootcamp activity**	**$ 27,000**	**$ 38,000**	**$ 26,000**
85				
86	**Watchdog Workshops**			
87	Registrations and fees	$ 25,000	$ 25,000	$ 25,000
88	Prior/current year contributions released	$ 80,000	$ 83,000	$ 80,000
89	Workshop Expenses	$ 80,000	$ 80,000	$ 80,000
90	**Net Watchdog Workshop activity**	**$ 25,000**	**$ 28,000**	**$ 25,000**
91				
92	**Document Cloud**			
93	Registrations and fees		$ 6,000	$ 7,000
94	Prior/current year contributions released	$ 750,000	$ 535,000	$ 475,000
95	Project Expenses	$ 750,000	$ 535,000	$ 475,000
96	**Net Document Cloud activity**	**$-**	**$ 6,000**	**$ 7,000**
97				
98	Conference Fellowships	$ 5,000		$ -
99	Fellowship expenses	$ 5,000		$ -
100	**Net fellowships**	**$-**	**$ -**	**$ -**
101				
102	**Net conferences and seminar activity**	**$ 334,000**	**$ 524,000**	**$ 328,000**
103				
104	**Investment return, contributions, other grants**			
105	Investment Income used for operating expenses	$ 200,000	$ -	$ 245,000
106	Donations-unrestricted and other grants	$ 20,000	$ 92,000	$ 32,500
107	Permanently restricted -Endowment	$ 30,000	$ 40,000	$ 30,000
108	**Total grant and contributions**	**$ 250,000**	**$ 132,000**	**$ 307,500**
109				
110	**Net program activity**	**$ 606,000**	**$ 754,500**	**$ 711,500**
111				
112	**General and Administrative Expenses**			
113	**Salary and personnel costs**	**$ 364,000**	**$ 373,000**	**$ 375,000**
114				
115	**Professional services**			
116	Investment management fees	$ 16,000	$ 17,000	$ 17,000
117	Accounting	$ 20,000	$ 21,000	$ 22,000
118	Legal/Executive Director Search	$ 10,000	$ 15,000	$ 20,000
119	**Total professional services**	**$ 46,000**	**$ 53,000**	**$ 59,000**
120				
121	**General office expenses**			
122	Telephone and fax	$ 7,000	$ 8,000	$ 8,000
123	Postage	$ 4,000	$ 4,000	$ 4,000
124	Office supplies	$ 6,000	$ 6,000	$ 6,000
125	Photocopying	$ 3,000	$ 3,000	$ 3,000
126	Insurance	$ 16,000	$ 16,000	$ 16,000
127	Computer supplies	$ 2,000	$ 2,000	$ 2,000
128	Credit card service fees	$ 17,000	$ 25,000	$ 25,000

	A	B		C		D	
5		**Approved**		**Estimated**		**Approved**	
6	**Year**	**Budget FY16**		**YE 6/30/16**		**Budget FY17**	
129	Other office expense	$	5,000	$	6,000	$	5,000
130	**Total general office expense**	**$**	**60,000**	**$**	**70,000**	**$**	**69,000**
131							
132	**Other expenses**						
133	Dues/fees/subscriptions	$	2,500	$	2,000	$	2,000
134	Board of Directors	$	3,000	$	4,500	$	4,000
135	Office Travel	$	2,000	$	2,500	$	2,500
136	Computer purchases; technology; support/software	$	20,000	$	20,000	$	90,000
137	Staff Training	$	1,500	$	2,500	$	2,000
138	**Total other expenses**	**$**	**29,000**	**$**	**31,500**	**$**	**100,500**
139							
140	**Total in General and Administration Expenses**	**$**	**499,000**	**$**	**527,500**	**$**	**603,500**
141							
142	**Fund-raising expenses**						
143	Salary and expenses	$	65,000	$	67,000	$	68,000
144	**Total fund-raising expenses**	**$**	**65,000**	**$**	**67,000**	**$**	**68,000**
145							
146	**Depreciation**	**$**	**10,000**	**$**	**10,000**	**$**	**10,000**
147							
148	**Total Administrative Expenses**	**$**	**574,000**	**$**	**604,500**	**$**	**681,500**
149	**Reserve Fund**						
150	**Excess net program activity over expenses**	**$**	**32,000**	**$**	**150,000**	**$**	**30,000**