	A	D	E	F
1	**Approved IRE Budget**			
2	**for Fiscal Year 2016**			
3	**(July 1, 2015 to June 30, 2016)**			
4	**Combined All Programs**			
5		**Approved**	**Actual**	**Approved**
6	**Year**	**Budget FY15**	**6/30/15**	**Budget FY16**
7				
8	**Membership**			
9	**Revenue**			
10	New Membership	$ 62,000	$ 92,200	$ 70,000
11	Membership-student	$ 12,000	$ 18,470	$ 14,000
12	Membership-international	$ 8,000	$ 8,407	$ 8,000
13	Membership Renewals	$ 140,000	$ 138,171	$ 140,000
14	Renewals-student	$ 4,000	$ 6,515	$ 4,000
15	Renewals - international	$ 3,000	$ 5,779	$ 3,000
16	**Subtotal membership**	**$ 229,000**	**$ 269,542**	**$ 239,000**
17	Journal subscriptions	$ 10,000	$ 6,532	$ 6,000
18	**Total membership revenue**	**$ 239,000**	**$ 276,074**	**$ 245,000**
19				
20	**Membership Service Expenses**			
21	IRE Journal	$ 66,000	$ 66,314	$ 67,000
22	Staff costs A22	$ 103,000	$ 95,591	$ 83,000
23	Postage and shipping	$ 2,000	$ 1,400	$ 2,000
24	**Total membership service expense**	**$ 171,000**	**$ 163,305**	**$ 152,000**
25	**Net membership activity**	**$ 68,000**	**$ 112,769**	**$ 93,000**
26				
27	**Resource Center**			
28	**Revenue**			
29	Book sales and royalty	$ 26,000	$ 30,082	$ 28,000
30	Resource Center story and tipsheet sales	$ 5,000	$ 9,598	$ 4,000
31	Award Contest Fees	$ 32,000	$ 37,370	$ 33,000
32	Prior/current year contributions released	$ 30,000	$ 30,000	$ 30,000
33	**Total Resource Center Revenue**	**$ 93,000**	**$ 107,050**	**$ 95,000**
34				
35	**Expenses**			
36	Book costs	$ 16,000	$ 25,554	$ 16,000
37	Salary & Expenses	$ 53,000	$ 67,803	$ 54,000
38	Award contest expenses	$ 12,000	$ 17,188	$ 15,000
39	**Total Resource Center Expense**	**$ 81,000**	**$ 110,545**	**$ 85,000**
40	**Net Resource Center Activities**	**$ 12,000**	**$ (3,495)**	**$ 10,000**
41				
42	**Web**			
43	Web services revenue	$ 22,000	$ 21,275	$ 22,000
44	Prior/current year contributions released	$ 20,000	$ 20,000	$ 30,000
45	Web services expenses	$ 63,000	$ 57,191	$ 68,000
46	**Net web services activity**	**$ (21,000)**	**$ (15,916)**	**$ (16,000)**
47				
48	**National Institute for Computer-Assisted**			
49	**Reporting**			
50	Database library revenue & Uplink	$ 35,000	$ 38,764	$ 20,000
51	Prior/current year contributions released	$ 99,000	$ 10,000	$ 20,000
52	Database library salaries and expenses	$ 155,000	$ 82,382	$ 75,000
53	**Net database library activity**	$ (21,000)	$ (33,618)	$ (35,000)
54				
55				
56	**Net NICAR activities**	**$ (21,000)**	**$ (33,618)**	**$ (35,000)**
57				
58	Other sales and services revenue	$ 1,000	$ 1,133	$ 1,000
59	Other sales and services expenses	$ 1,000	$ -	$ 1,000
60	**Net other sales and services activity**	**$-**	**$ 1,133**	**$-**
61				
62	**Net sales and services activity**	**$ (30,000)**	**$ (51,896)**	**$ (41,000)**
63				
64	**Conferences and Seminars**			
65	**Annual Conferences**			

	A	D	E	F
5		Approved	Actual	Approved
6	**Year**	**Budget FY15**	**6/30/15**	**Budget FY16**
66	Registrations and fees (IRE and NICAR)	$ 285,000	$ 501,726	$ 285,000
67	Hands-on training classes	$ 10,000	$ 13,825	$ 10,000
68	Other revenues	$ 30,000	$ 32,531	$ 25,000
69	Prior/current year contributions	$ 180,000	$ 300,333	$ 240,000
70	Total annual conference revenues	$ 505,000	$ 848,415	$ 560,000
71	Conference expenses	$ 275,000	$ 392,215	$ 310,000
72	**Net Annual conferences activity**	**$ 230,000**	**$ 456,200**	**$ 250,000**
73				
74	**On the road seminars**			
75	Registrations and fees	$ 80,000	$ 121,873	$ 90,000
76	Prior/current year contributions released	$ 139,000	$ 132,184	$ 115,000
77	Seminar expenses	$ 153,000	$ 253,858	$ 173,000
78	**Net on the road seminar activity**	**$ 66,000**	**$ 199**	**$ 32,000**
79				
80	**Bootcamps & R-CAR**			
81	Registrations and fees	$ 40,000	$ 52,635	$ 45,000
82	Fellowships	$ 8,000	$ 5,760	$ 8,000
83	Seminar expenses	$ 26,000	$ 31,865	$ 26,000
84	**Net bootcamp activity**	**$ 22,000**	**$ 26,530**	**$ 27,000**
85				
86	**Watchdog Workshops**			
87	Registrations and fees	$ 25,000	$ 20,490	$ 25,000
88	Prior/current year contributions released	$ 80,000	$ 80,000	$ 80,000
89	Workshop Expenses	$ 80,000	$ 81,174	$ 80,000
90	**Net Watchdog Workshop activity**	**$ 25,000**	**$ 19,316**	**$ 25,000**
91				
92	**Document Cloud**			
93	Registrations and fees			
94	Prior/current year contributions released	$ 750,000	$ 460,334	$ 750,000
95	Project Expenses	$ 750,000	$ 460,334	$ 750,000
96	**Net Document Cloud activity**	**$ -**	**$ -**	**$-**
97				
98	Conference Fellowships	$ 5,000	$ -	$ 5,000
99	Fellowship expenses	$ 5,000	$ -	$ 5,000
100	**Net fellowships**	**$-**	**$ -**	**$-**
101				
102	**Net conferences and seminar activity**	**$ 343,000**	**$ 502,245**	**$ 334,000**
103				
104	**Investment return, contributions, other grants**			
105	Investment Income used for operating expenses	$ 220,000	$ 110,000	$ 200,000
106	Donations-unrestricted and other grants	$ 20,000	$ 16,615	$ 20,000
107	Permanently restricted -Endowment	$ 30,000	$ 67,050	$ 30,000
108	**Total grant and contributions**	**$ 270,000**	**$ 193,665**	**$ 250,000**
109				
110	**Net program activity**	**$ 621,000**	**$ 689,733**	**$ 606,000**
111				
112	**General and Administrative Expenses**			
113	**Salary and personnel costs**	**$ 369,000**	**$ 311,155**	**$ 364,000**
114				
115	**Professional services**			
116	Investment management fees	$ 16,000	$ 20,794	$ 16,000
117	Accounting	$ 20,000	$ 18,940	$ 20,000
118	Legal	$ 10,000	$ 17,451	$ 10,000
119	**Total professional services**	**$ 46,000**	**$ 57,185**	**$ 46,000**
120				
121	**General office expenses**			
122	Telephone and fax	$ 7,000	$ 7,821	$ 7,000
123	Postage	$ 4,000	$ 10,446	$ 4,000
124	Office supplies	$ 6,000	$ 3,178	$ 6,000
125	Photocopying	$ 3,000	$ 3,290	$ 3,000
126	Insurance	$ 16,000	$ 22,522	$ 16,000
127	Computer supplies	$ 2,000	$ 928	$ 2,000
128	Credit card service fees	$ 17,000	$ 37,323	$ 17,000

	A	D	E	F
5		**Approved**	**Actual**	**Approved**
6	**Year**	**Budget FY15**	**6/30/15**	**Budget FY16**
129	Other office expense	$ 5,000	$ 23,158	$ 5,000
130	**Total general office expense**	**$ 60,000**	**$ 108,666**	**$ 60,000**
131				
132	**Other expenses**			
133	Dues/fees/subscriptions	$ 500	$ 2,366	$ 2,500
134	Board of Directors	$ 3,000	$ 4,116	$ 3,000
135	Office Travel	$ 2,000	$ 3,011	$ 2,000
136	Computer purchases; technology; support/software	$ 20,000	$ 9,848	$ 20,000
137	Staff Training	$ 1,500	$ 2,121	$ 1,500
138	**Total other expenses**	**$ 27,000**	**$ 21,462**	**$ 29,000**
139				
140	**Total in General and Administration Expenses**	**$ 502,000**	**$ 498,468**	**$ 499,000**
141				
142	**Fund-raising expenses**			
143	Salary and expenses	$ 60,000	$ 61,318	$ 65,000
144	**Total fund-raising expenses**	**$ 60,000**	**$ 61,318**	**$ 65,000**
145				
146	**Depreciation**	**$ 10,000**	**$ 9,586**	**$ 10,000**
147				
148	**Total Administrative Expenses**	**$ 572,000**	**$ 569,372**	**$ 574,000**
149	**Reserve Fund**			
150	**Excess net program activity over expenses**	**$ 49,000**	**$ 120,361**	**$ 32,000**