

















CFCA SPONSORSHIP + ADVERTISING OPPORTUNITIES











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The California Fuels & Convenience Alliance is the collective voice of the fuels and convenience industry. The hardworking business owners that represent CFCA are the cornerstone of every community, our state's transportation, and our neighborhoods' fuel and food needs.

Day At The Capitol

CFCA's Day At The Capitol provides our members the opportunity to meet with California's lawmakers and discuss the issues affecting their businesses, while educating them on our industry. Every year, the state legislature brings forward myriad issues that directly impact the fuels and convenience industry. While CFCA's government relations team represents our industry in discussing these issues, our members make a dramatic impact, as the individuals behind the businesses. This personalization is vital to our lobbying efforts and allows our member to meet their elected officials in a facilitated setting to help lawmakers understand the impacts their laws will have. Each year, members from across the state travel to Sacramento for this event dedicated to meetings with lawmakers and their offices. This annual meeting plays a vital role in CFCA's government relations efforts.

CA Energy Symposium

The CA Energy Symposium is a two-day event bringing together leaders from diverse industries that shape California's economy. This pivotal gathering offers a platform for meaningful discussions with California representatives and senators, focusing on critical issues such as working to protect jobs, fuel access, and economic resilience.

CFCA Summit

Formerly the Pacific Fuels and Convenience Summit (PFCS), the CFCA Summit is the state's largest fuels and convenience conference, bringing hundreds of businesses from across the country to California for an engaging, comprehensive, three-day event offering multiple network opportunities with businesses across our industry. This event provides access to exclusive educational sessions led by business professionals and industry experts, and an opportunity to meet with vendors from fueling infrastructure providers, major product distributors, and convenience storefront providers. With over 1,500 attendees annually, representing hundreds of businesses, opportunities for brand meetings and hospitalities, CFCA Summit is California's largest collaborative working environment with business-strengthening benefits for the petroleum and convenience store industry.

Webinars

CFCA's Webinar Series offers our members an exclusive opportunity to hear from industry leaders and experts on the latest issues facing their businesses. These events are free for all CFCA members and held monthly covering a wide array of topics and issues. With the help of CFCA's preferred vendors and trusted subject matter experts, we have helped members navigate complex employment and human resources regulations, provided guidance on insurance and retirement services, offered special opportunities to learn about alternative fuels, such as hydrogen, biofuels, and even educated our members on electric vehicle charging. If it impacts our industry, there is an opportunity for a CFCA webinar. These opportunities to present to our membership are only available to CFCA members and partners.

CIOMA Memorial Scholarship Fund

Originally established with contributions made by industry friends in memory of Ron Ahlport, Fred Bertetta Sr., and Jim Divine, the CIOMA Memorial Scholarship Fund provides financial assistance to help children and employees of CFCA members further their education and professional development.

The CIOMA Memorial Scholarship Fund provides scholarship awards to deserving students attending college or vocational programs at any accredited postsecondary institution. It is publicly supported by generous contributions from CFCA members, their communities, and those who share an interest or affiliation with the fuel distributor and convenience store industries.

Visit cfca.energy/cioma or contact Natalie Ochoa at natalie@cfca.energy for more details or to donate today!

CFCA MEETINGS + PROGRAMS

sponsorship opportunities











Podcast Sponsor: Beyond the Pump

3 month sponsorship

\$1,000

- · Logo on podcast social media marketing
- · Recognition as podcast sponsor on CFCA website
- · Sponsor shout-out during podcast intro

CFCA Reception at WPMA Sponsor

February

Pricing Varies

- EVENT SPONSOR.....\$1,500
 - Table Wraps
 - On-site branding
 - Website branding
 - Handouts on tables at events
 - Email event branding
- GOLD SPONSOR.....\$500
 - On-site branding
 - Website branding
 - Email event branding

CIOMA Memorial Scholarship Fund Donation Opportunity

Not a sponsorship opportunity

CFCA's annual fundraiser established in memoriam of industry professionals to support the academic future of CFCA members and their dependents and employees.

Visit cfca.energy/cioma or contact Natalie Ochoa at natalie@cfca.energy for more details or to donate!



CFCA MEETINGS + PROGRAMS

sponsorship opportunities





Local Chapters Meetings Sponsor

Occurs 4 times per year

\$5,000/Year

- · Branding on email marketing and social media
- · Targeted marketing piece to regions through BAND platform
- Virtual: Marketing ad or slide in online presentation and branding on slides
- In-person: Recognition as Lunch Sponsor



PowerFUEL Women's Network Sponsor

\$2,500/Year

- Logo on on-site materials
- · Branding on all event media
- Website recognition
- · Opportunity to speak to group (2 minutes)



Risk Management Certification Series Sponsor

Risk Management webinars occur monthly excluding September & December

\$1,800/Year

- · Speaking opportunity (2-3 Minutes)
- · Logo on website and marketing material
- Recognition in Annual Report



Virtual Year End Government Relations + Labor Law Update Sponsor

\$1,500 (one-time webinar)

- Web banner ad on CFCA website
- · Logo on webinar marketing materials and webinar slides
- · Logo on government relations mailer/flyer
- Exclusive 2 minute commercial during webinar
- · Recognition in 2 eBlasts
- Comp registrations (5)
- · Attendee list



Board of Directors Meetings Sponsor

Occurs 4 times per year

\$1,500/Meeting

- Speaking opportunity (5 Minutes)
- Logo on meeting packet & slides
- Recognition in Annual Report
- · Invitation to dinner

- January Sacramento
- April Sacramento
- September San Diego
- November San Diego

DAY AT THE CAPITOL

sponsorship opportunities



CUSTOMIZABLE





\$5,000

- · Logo on event webpage
- Logo on signage at in-person event
- · Logo on participation packet
- 5 minute speaking opportunity at DATC Training Day
- · Attendee list
- 30 second marketing slot in 5 podcast episodes
- Logo on badge lanyard
- Logo on reception napkinsMarketing flyer in all participation packets

· Recognition in Annual Report and 3 eBlasts

- Distribution opportunity for branded marketing item for all attendees
- Unlimited DATC registrations



Platinum Sponsor

\$3,000

- · Logo on event webpage
- Logo on signage at in-person event
- · Logo on attendee folder packet
- · Attendee list

- 30 second marketing slot in 3 podcast episodes
- Recognition in Annual Report and 2 eBlasts
- Unlimited DATC registrations



Gold Sponsor

\$2,500

- · Logo on event webpage
- Logo on signage at in-person event
- · Logo on participation packet
- Attendee list
- Recognition in 2 eBlasts
- 5 DATC registrations



Reception Sponsor

\$2,000

- · Logo on signage at in-person event
- · Recognition in event post on social media
- · Logo on table skirt
- · Logo on reception napkins
- Attendee list
- 4 DATC registrations



Breakfast OR Lunch Sponsor

\$1,000

- · Recognition in event post on social media
- · Recognition in 2 eBlasts
- · Logo on signage at in-person event
- 2 DATC registrations

CA ENERGY SYMPOSIUM

sponsorship opportunities





Coalition Partner?

Contact Natalie Ochoa at natalie@cfca.energy for more information on Coalition Partner opportunities.

Presenting Sponsor

\$10,000

- Logo on event webpage
- Logo on signage at in-person event
- Logo on participation packet
- · Logo on marketing flyers

- · Logo on badge lanyard
- · Speaking opportunity
- 10 complimentary registrations



Executive Sponsor

\$7,500

- Logo on event webpage
- Logo on signage at in-person event
- · Logo on marketing flyers
- · Logo on participation packet

- · Logo on badge lanyard
- · Recognition at the reception
- 8 complimentary registrations



Gold Sponsor

\$5.000

- Logo on event webpage
- Logo on signage at in-person event
- Logo on marketing flyers
- · Logo on participation packet

- · Logo on table topper
- 5 complimentary registrations



Reception Sponsor

\$3,000

- Logo on event webpage
- Logo on signage at in-person event
- · Logo on participation packet
- Logo on marketing flyers

- · Logo on reception napkins
- Logo on reception table skirt
- 3 complimentary registration

Silver Sponsor

\$2,500

- Logo on event webpage
- Logo on signage at in-person event
- Logo on marketing flyers
- Logo on participation packet

- Logo on table topper
- 1 complimentary registration

sponsorship opportunities



All CFCA Summit sponsorships come with at least one (1) full conference registration



Showcase Sponsor

\$50,000

430,000

- Twenty (20) full conference registrations
- Unlimited Single Day/Trade Show Only passes*
- Two (2) 10' x 10' trade show booths
- Two (2) breakout meeting rooms**
- · First choice location for a brand meeting
- · First choice location for a hospitality
- Four (4) registrations to Casino Night
- Four (4) registrations to the Thursday Night Finale event
- Exclusive logo incorporation on conference lanyards and room keycards
- Premium visibility on the front cover of the CFCA Summit event guide with logo incorporation and a full-page, full-color ad on the back cover
- Banner ad on conference app homepage (mobile dimensions only)
- Logo displayed throughout the conference in areas such as: the registration area, on the trade show floor, Welcome Reception, welcome banners at registration, other conference signage
- Recognition at Keynote Session with opportunity to address the audience
- Recognition as Showcase Sponsor in all conference emails
- Recognition as Showcase Sponsor on the CFCA Summit website
- · Recognition as Showcase Sponsor in CFCA's Annual Report





Premier Sponsor

\$30,000

- Ten (10) full conference registrations
- Two (2) 10' x 10' trade show booths
- Access to brand meeting space**
- Access to hospitality space**
- Access to one (1) breakout meeting room**
- Two (2) registrations to Casino Night
- Two (2) registrations to the Thursday Night Finale event
- Full-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app homepage (mobile dimensions only)
- Logo displayed on signage at the registration area, on the trade show floor, and at the Welcome Reception
- · Recognition at Keynote Session
- · Recognition as Premier Sponsor in select conference emails
- · Recognition as Premier Sponsor on the CFCA Summit website
- Recognition as Premier Sponsor in CFCA's Annual Report



EXCLUSIVE

CUSTOMIZABLE

CUSTOMIZABLE

sponsorship opportunities











Patron Sponsor

\$20,000

- · Access to brand meeting space**
- Access to hospitality space**
- One (1) breakout meeting room**
- Six (6) full conference registrations
- One (1) registration to Bingo Loco
- · Logo displayed on signage at the registration area, on the trade show floor, and at the Welcome Reception
- · Full-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app homepage (mobile dimensions only)
- · Recognition at Keynote Session
- · Recognition as Patron Sponsor on CFCA Summit website
- · Recognition as Patron Sponsor in CFCA's Annual Report

VIP Sponsor

\$8,500

- · One (1) breakout meeting room**
- Four (4) full conference registrations
- Logo displayed on signage at the registration area, on the trade show floor, and at the Welcome Reception
- · Banner ad on conference app
- Recognition as VIP Sponsor on the CFCA Summit website
- Recognition sponsor plaque

Diamond Sponsor

\$5,000

- Two (2) full conference registrations
- Logo displayed on signage at the registration area and at the trade show luncheon
- Item in CFCA Summit attendee bag
- Recognition as Diamond Sponsor on the CFCA Summit website

Platinum Sponsor

\$3,000

- One (1) full conference registration
- Logo displayed on signage at the registration area and at Continental Breakfast
- Item in CFCA Summit attendee bag
- · Recognition as Platinum Sponsor on the CFCA Summit website

Legacy Sponsor

\$2,000

- One (1) full conference registration
- Logo displayed on signage at the registration area
- Recognition as Legacy Sponsor on the CFCA Summit website



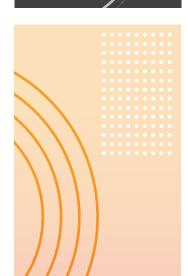
CUSTOMIZABLE

sponsorship opportunities









Casino Night Sponsor

\$10,000

- Eight (8) Poker Tournament registrations for Casino Night
- Emcee privileges (if desired)
- Sponsor recognition on Casino Night playing cards and party favors[†]
- · Half-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app (mobile dimensions only)
- Logo displayed on signage at the registration area and at the Casino Night event
- Recognition as Casino Night Sponsor in select conference emails
- · Recognition as Casino Night Sponsor on the CFCA Summit website

Thursday Night Finale Sponsor

\$10,000

- Eight (8) registrations to Finale event with reserved seating
- Sponsor recognition on Thursday Night Finale event attendee gift[†]
- · Half-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app (mobile dimensions only)
- · Logo displayed on signage at the registration area and at the Thursday Night Finale event
- · Recognition at Keynote Session
- Recognition as Thursday Night Finale Sponsor in select conference emails
- · Recognition as Thursday Night Finale Sponsor on the CFCA Summit website

Tankers + Tacos Sponsor (4)

\$10,000

- Two (2) full-conference registrations
- Truck space with prime visibility on Wednesday and Thursday with overnight parking
- One (1) expo table for displays/materials next to designated truck space
- · Podium time at the Tankers + Tacos event
- Sponsor recognition on Tankers + Tacos attendee gift[†]
- Half-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app (mobile dimensions only)
- Logo displayed on signage at the registration area and at the Tankers + Tacos event
- Recognition at Keynote Session
- Recognition as Tankers + Tacos Sponsor in select conference emails
- Recognition as Tankers + Tacos Sponsor on the CFCA Summit website

Keynote Sponsor

\$10,000

- Two (2) full-conference registrations
- · Reserved seating at Keynote Session
- Banner ad on conference app
- Logo displayed on signage at the registration area and at the Keynote Session
- Recognition as Keynote Sponsor in select conference emails
- · Recognition as Keynote Sponsor on the CFCA Summit website

CUSTOMIZABLE

sponsorship opportunities











Beer Garden Sponsor

\$5,500

- Two (2) full-conference registrations
- Trade Show Only passes
- · Branded "beer tickets"
- Logo displayed on signage at the registration area and in Beer Garden
- Banner ad on conference app
- Recognition as Beer Garden Sponsor in select conference emails
- Recognition as Beer Garden Sponsor on CFCA Summit website

Limited spots available, please secure your sponsorship in advance

Welcome Reception Sponsor

\$5,000

- One (1) full conference registration
- Logo displayed on signage at the registration area and at the Welcome Reception
- · Banner ad on conference app
- Recognition as Welcome Reception Sponsor in select conference emails
- · Recognition as Welcome Reception Sponsor on the CFCA Summit website

Inspirational Prayer Breakfast (IPB) Sponsor

\$2,500

- One (1) full conference registration
- Four (4) Inspirational Prayer Breakfast tickets
- Logo displayed on signage at the registration area and at the Inspirational Breakfast event
- · Banner ad on conference app
- Recognition as Inspirational Prayer Breakfast Sponsor in select conference emails
- Recognition as Inspirational Prayer Breakfast Sponsor on the CFCA Summit website

Education (Ed) Session Sponsor

\$2,000

- One (1) full conference registration
- · Logo displayed on signage at the registration area and in the Ed Session rooms
- Recognition as Ed Session Sponsor on the CFCA Summit website
 - *Indicates first pick
 - **Locations area assigned on a first come, first serve basis
 - [†]Attendee gift will be selected and designed by CFCA Summit Staff

CFCA & NAYLOR

advertising opportunities



CFCA Website Ad

\$1,000/Month

Visit CFCA's website at www.cfca.energy. Our website is a platform where members can access their member portal, find information on upcoming CFCA events/webinars, and much more.

- · Prime location: CFCA Homepage
- Page views: 1200 per month
- FILE SPECS: wxh: 450px x 75px AND 970px x 90px | Max file size: 100KB 72ppi | JPEG, PNG, GIF, or BMP | provide click-thru link

CFCA Member Invoice Mailer

\$750 (\$2.50 per mailer)

- · Once a year in November
- Direct mailer to approximately 300 members
- FILE SPECS: wxh: 7"x4.75" | CMYK | high-res PDF, EPS, or JPEG format

CFCA Newsletter Ad: Fill-Up

\$700/Month

The Fill-Up is CFCA's weekly newsletter informing members on the latest legislative and regulatory updates.

- Open rate: 45%
- · Click rate: 6%
- Prime listing location: above tax breakdown section
- FILE SPECS: wxh: 650px x 100px | RGB, JPEG or PNG | provide click-thru link

CFCA Podcast Commercial: Beyond the Pump

Pricing Varies

Beyond The Pump is CFCA's podcast where host Beatrice Lam goes *beyond the pump* uncovering the legislative battles, learning about the stories, and navigating the world of the fuels industry.

- 300+ listens
- 800+ impressions on all major streaming platforms
- COST:
 - Single Episode, 30 Seconds.......\$50
 - Single Episode, 60 Seconds......\$100
 - 5 Episodes, 30 Seconds.....\$200
 - 5 Episodes, 60 Seconds.....\$450
- FILE SPECS: MP3 audio file OR send a script for a host read commercial

Naylor Advertising

Pricing Varies

Naylor is a company that manages advertising opportunities in CFCA's publications and Insider newsletter:

- Annual Report CFCA's yearly publication that highlights all of the association's activities and accomplishments for each calendar year.
- Membership Directory a directory of the association's individual and organizational members
- Insider CFCA's monthly newsletter sharing non-regulatory activities in the association and highlighting CFCA member's achievements.
- <u>CONTACT:</u> Please contact Angela McDougall (amcdougall@naylor.com) with questions and for more information on pricing and file specs.



For more details or to make your advertising request, visit: officialmediaguide.com/cio



For more information or to submit files for non-Naylor advertising options, contact:

Natalie Ochoa natalie@cfca.energy

NAYLOR targeted advertising



How Retargeting Works



Key Benefits

- Brand-Safe Network:
 Access over 50,000 trusted websites.
- Increased Engagement:

Studies show users who see a marketer's display ad are 84% more likely to engage with the brand.

• Targeted ROI:

Tailor your messaging to reach only qualified, high-intent audiences, maximizing the effectiveness of every dollar spent.

Advertising Options

- Site Retargeting: Target members and prospects who have already visited CFCA's website.
- **Search Retargeting:** Engage audiences based on specific search activity across the web.
- **Contextual Targeting:** Reach audiences based on relevant keywords and categories viewed on web pages.
- Addressable Geo-Fencing: Target specific business or household addresses.
- **Event Targeting:** Engage event-goers and prospects with dynamic retargeting.
- Audience Segmentation: Tap into demographic and psychographic traits for precise targeting.

2026 Display Advertising Rates

Display + Geofencing - 240k Impressions: Display Blend 240k - Impressions: Display + Geofencing - 120k Impressions:	\$6,720 \$6,240 \$3,840
Display Blend 120k - Impressions:	\$3,600
Display + Geofencing - 80k Impressions: Display Blend - 80k Impressions:	\$2,720 \$2,560
Display + Geofencing - 40k Impressions:	\$1,440
Display Blend - 40k Impressions:	\$1,360
Artwork Creation:	\$125



For more details or to make your advertising request, visit: officialmediaguide.com/cio/prog1

Ready to elevate your reach? Contact Naylor for custom packages and industry specific campaign options!

Contact: Angela McDougall amcdougall@naylor.com 204-975-3625

advertising opportunities











Conference App Banner

\$1,000

Digital banner ad displayed in Conference App used by attendees, exhibitors, staff, and more.

FILE SPECS:

- **Mobile** wxh: 320px x 100px
- **Desktop** wxh: 970px x 90px | for Keynote and VIP Sponsors, use 970px x 250px
- RGF
- 72ppi
- Click-thru link

Publication Bin

\$500

Add your own magazine, newspaper, or other publication in CFCA Summit Publication Bins.

- Bins placed outside trade show floor entrance, near registration area
- · Advertiser to print and drop off their publications at bins
- Quantity of publications provided left to Advertiser's discretion
 - Approximately 1500 CFCA Summit Attendees

Item or Promotional Flyer in Attendee Bag

Pricing Varies

Include your own promotional item or flyer inside the CFCA Summit attendee bag. Attendee bags are distributed outside of trade show floor entrance, near registration area.

•	Item	\$500/item added to attendee bag
•	Promotional Flyer, one-sided, 4"x6"	\$1000
•	Promotional Flyer, double-sided, 4"x6"	\$1500
•	Promotional Flyer, single-sided, 8.5"x11"	\$2000
•	Promotional Flyer, double-sided, 8.5"x11"	\$2500

Ad in Event Guide

Pricing Varies

Event guides are distributed to CFCA Summit attendees at registration.

- Please see page 11 for details
- Full Page, Full Color (bleed or no bleed).....\$1500
- Half Page, Full Color\$1000

See pages 6-9 to for details on event guide ad included in your sponsorship package See page 13 for details on event guide ads

Contact Natalie Ochoa at natalie@cfca.energy for more information

event guide advertising

To secure your place, please submit this form and any artwork no later than **July 1, 2026.** An invoice will be emailed to you for payment upon receipt of this form, and a template to assist with the artwork guidelines may be found online at www.cfca.energy/advertising-opportunities.. For more information, contact Natalie Ochoa at natalie@cfca.energy.

Pricing

Bleed

☐ No Bleed

Half Page / Full Color.....\$1000

ADVERTISER INFORMATION

Company Name: _____

Contact:

Address:

City:

State/ZIP: _____

FIIOIIE.

ARTWORK & FORM SUBMISSION

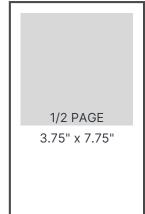
Please send all artwork to Natalie Ochoa via email at natalie@cfca.energy. Please use this file naming convention: "Company_AdSize_Summit2026" All artwork files must be received no later than **July 1, 2026.**



FULL PAGE BLEED 4.5" x 8.5"

safe space: 4.25" x 8.25"

FULL PAGE NO BLEED 3.75" x 7.75"





ARTWORK REQUIREMENTS

All digital artwork must be supplied at 300dpi in either high-res PDF, EPS, or JPEG format. All color artwork must be in CMYK mode; if RGB artwork is supplied, it will be converted to CMYK, which will result in a color shift. All linked images must be embedded in the files, and all text must be outlined.

CFCA Sponsorship & Advertising Contract



This agreement shall be effective on the date of both parties signatures and shall continue through the last day of the sponsored event. In consideration for Sponsor's participation in California Fuels & Convenience Alliance's (CFCA) event(s), CFCA shall provide the Sponsor the benefits listed in this document, which is incorporated and hereby made part of this agreement for the following Sponsorship(s):

*See page 13 of the CFCA Sponsorship & Advertising Kit for CFCA Summit event guide advertisement.

CFCA Meetings	CFCA Summit	CFCA Advertising
Local Chapters Meetings - \$5,000 Risk Management Certification Series - \$1,800 Year-End Government Relations + Labor Law Update - \$1,500 PowerFuel Women's Network - \$1,500 Board of Directors Meetings - \$1,500 WPMA, Event - \$1,500 WPMA, Gold - \$500 Podcast - \$1,000 Webinars - \$1,000 DATC Exclusive - \$5,000 Platinum - \$3,000 Gold - \$2,500 Reception - \$2,000	Showcase - \$50,000	 Website Ad - \$1,000 CFCA Member Invoice Mailer - \$750 CFCA Newsletter Ad: Fill-Up - \$700 Podcast Commercial Sgl Ep, 30 sec - \$50 Sgl Ep, 60 sec - \$100 5 Eps, 30 sec - \$200 5 Eps, 60 sec - \$450 CFCA Summit Advertising Conference App Banner - \$1,000 Publication Bin - \$500 Item in Attendee Bag - \$500/item QTY: Promotional Flyer in Attendee Bag Sgl Sided 4"x6" - \$1,000 Dbl Sided 4"x6" - \$1,500
☐ Breakfast - \$1,000 ☐ Lunch - \$1,000	☐ Silver - \$2,500	☐ Sgl Sided 8.5"x11" - \$2,000☐ Dbl Sided 8.5"x11" - \$2,500☐

Both parties agree that any negotiated upgrades, changes or edits to the benefits of the agreement shall be in writing and shall act as an amended agreement.

If agreement is terminated by the Sponsor less than 90 days prior to the Event, the Sponsor agrees to a 50% cancellation fee. If agreement is terminated prior to 90 days of the Event, Sponsor agrees to a 10% cancellation fee. All cancellations must be in writing and submitted to the CFCA Development and Engagement Manager or CFCA Chief Executive Officer. In the event CFCA terminates this agreement for any reason other than Sponsor's termination, CFCA shall refund any sponsorship funds received from Sponsor.

By signing this agreement, both parties have authority to act as representatives for each party. The parties have executed this Agreement as of the date set out below:

SPONSOR/ADVERTISING COMPANY:	CFCA REPRESENTATIVE:
Company Name:	Name:
Contact Name:	Title:
Title:	Signature:
Signature:	Date:
Date:	

Please email completed contract form to Natalie Ochoa at natalie@cfca.energy.

^{*}Visit officialmediaguide.com/cio for Naylor advertising requests.