



CFCA SPONSORSHIP + ADVERTISING OPPORTUNITIES



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CFCA Summit

Formerly the Pacific Fuels and Convenience Summit (PFCS), the CFCA Summit is the state's largest fuels and convenience conference, bringing hundreds of businesses from across the country to California for an engaging, comprehensive, three-day event offering multiple network opportunities with businesses across our industry. This event provides access to exclusive educational sessions led by business professionals and industry experts, and an opportunity to meet with vendors from fueling infrastructure providers, major product distributors, and convenience storefront providers. With over 1,500 attendees annually, representing hundreds of businesses, opportunities for brand meetings and hospitalities, CFCA Summit is California's largest collaborative working environment with business-strengthening benefits for the petroleum and convenience store industry.

The California Fuels & Convenience Alliance is the collective voice of the fuels and convenience industry. The hardworking business owners that represent CFCA are the cornerstone of every community, our state's transportation, and our neighborhoods' fuel and food needs.

Day At The Capitol

CFCA's Day At The Capitol provides our members the opportunity to meet with California's lawmakers and discuss the issues affecting their businesses, while educating them on our industry. Every year, the state legislature brings forward myriad issues that directly impact the fuels and convenience industry. While CFCA's government relations team represents our industry in discussing these issues, our members make a dramatic impact, as the individuals behind the businesses. This personalization is vital to our lobbying efforts and allows our member to meet their elected officials in a facilitated setting to help lawmakers understand the impacts their laws will have. Each year, members from across the state travel to Sacramento for this event dedicated to meetings with lawmakers and their offices. This annual meeting plays a vital role in CFCA's government relations efforts.

The California Fuels & Convenience Alliance is the collective voice of the fuels and convenience industry in California. The hardworking business owners that represent CFCA are the cornerstone of every community, our state's transportation, and our neighborhoods' fuel and food needs.

Webinars

CFCA's Webinar Series offers our members an exclusive opportunity to hear from industry leaders and experts on the latest issues facing their businesses. These events are free for all CFCA members and held monthly covering a wide array of topics and issues. With the help of CFCA's preferred vendors and trusted subject matter experts, we have helped members navigate complex employment and human resources regulations, provided guidance on insurance and retirement services, offered special opportunities to learn about alternative fuels, such as hydrogen, biofuels, and even educated our members on electric vehicle charging. If it impacts our industry, there is an opportunity for a CFCA webinar. These opportunities to present to our membership are only available to CFCA members and partners.



CFCA MEETINGS

sponsorship opportunities



Local Chapters Meetings Sponsor

Occurs 2 Times per Year

\$5,000

- Branding on email marketing and social media
- Targeted marketing piece to regions through BAND platform
- Virtual: Marketing ad or slide in online presentation and branding on slides
- In-person: Recognition as Lunch Sponsor



Risk Management Certification Series Sponsor

Occurs Monthly Excluding September & December

\$1,800

- Speaking opportunity (2-3 Minutes)
- Logo on website and marketing material
- Recognition in Annual Report



Virtual Year End Government Relations + Labor Law Update Sponsor

\$1,500

- Web banner ad on CFCA website
- Logo on webinar marketing materials and webinar slides
- Logo on government relations mailer/flyer
- Exclusive 2 minute commercial during webinar
- Recognition in 2 eBlasts
- Comp registrations (5)
- Attendee list



PowerFUEL Women's Network Sponsor

\$1,500

- Logo on on-site materials
- Branding on all event media
- Website recognition
- Opportunity to speak to group (2 minutes)



Board of Directors Meetings Sponsor

Occurs 4 Times per Year

\$1,500

- Speaking opportunity (5 Minutes)
- Logo on meeting packet & slides
- Recognition in Annual Report
- Invitation to dinner

- January 2025 - Sacramento
- April 2025 - Sacramento
- September 2025 - San Diego
- November 2025- San Diego

CFCA MEETINGS

sponsorship opportunities



Webinar Sponsor

Occurs Quarterly

\$1,000

- Logo on all marketing materials
- Logo on webinar slides
- Attendee list

Podcast Sponsor: Beyond the Pump

3 Month Sponsorship

\$1,000

- Logo on podcast social media marketing
- Recognition as podcast sponsor on CFCA website
- Sponsor shout-out during podcast intro



WPMA Sponsor

February 2025

PRICE VARIES

- **EVENT SPONSOR.....\$1,500**
 - Table Wraps
 - On-site branding
 - Website branding
 - Handouts on tables at events
 - Email event branding
- **GOLD SPONSOR.....\$500**
 - On-site branding
 - Website branding
 - Email event branding



DAY AT THE CAPITOL

sponsorship opportunities



Exclusive Sponsor

\$5,000

- Logo on event webpage
- Logo on signage at in-person event
- Logo on participation packet
- 5 minute speaking opportunity at DATC Training Day
- Attendee list
- 30 second marketing slot in 5 podcast episodes
- Recognition in Annual Report and 3 eBlasts
- Logo on badge lanyard
- Logo on reception napkins
- Marketing flyer in all participation packets
- Distribution opportunity for branded marketing item for all attendees
- Unlimited DATC registrations

CUSTOMIZABLE

Platinum Sponsor

\$3,000

- Logo on event webpage
- Logo on signage at in-person event
- Logo on attendee folder packet
- Attendee list
- 30 second marketing slot in 3 podcast episodes
- Recognition in Annual Report and 2 eBlasts
- Unlimited DATC registrations

Gold Sponsor

\$2,500

- Logo on event webpage
- Logo on signage at in-person event
- Logo on participation packet
- Attendee list
- Recognition in 2 eBlasts
- 5 DATC registrations

Reception Sponsor

\$2,000

- Logo on signage at in-person event
- Recognition in event post on social media
- Logo on table skirt
- Logo on reception napkins
- Attendee list
- 4 DATC registrations

Breakfast OR Lunch Sponsor

\$1,000

- Recognition in event post on social media
- Recognition in 2 eBlasts
- Logo on signage at in-person event
- 2 DATC registrations

CFCA | SUMMIT

sponsorship opportunities



All CFCA Summit sponsorships come with at least one (1) full conference registration

Showcase Sponsor

\$50,000

EXCLUSIVE

CUSTOMIZABLE

- Twenty (20) full conference registrations
- Unlimited Single Day/Trade Show Only passes*
- Two (2) 10' x 10' trade show booths
- Two (2) breakout meeting rooms**
- First choice location for a brand meeting
- First choice location for a hospitality
- Four (4) Casino Night registrations
- Four (4) registrations to Bowling Night
- Exclusive logo incorporation on conference lanyards and room keycards
- Premium visibility on the front cover of the CFCA Summit event guide with logo incorporation and a full-page, full-color ad on the back cover
- Banner ad on conference app homepage (mobile dimensions only)
- Logo displayed throughout the conference in areas such as: the registration area, on the trade show floor, Welcome Reception, welcome banners at registration, other conference signage.
- Recognition at Keynote Session with opportunity to address the audience
- Recognition as Showcase Sponsor in all conference emails
- Recognition as Showcase Sponsor on the CFCA Summit website
- Recognition as Showcase Sponsor in CFCA's Annual Report

Premier Sponsor

\$30,000

CUSTOMIZABLE

- Ten (10) full conference registrations
- Two (2) 10' x 10' trade show booths
- Access to brand meeting space**
- Access to hospitality space**
- Access to one (1) breakout meeting room**
- Two (2) Casino Night registrations
- Full-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app homepage (mobile dimensions only)
- Logo displayed on signage at the registration area, on the trade show floor, and at the Welcome Reception
- Recognition at Keynote Session
- Recognition as Premier Sponsor in select conference emails
- Recognition as Premier Sponsor on the CFCA Summit website
- Recognition as Premier Sponsor in CFCA's Annual Report

CFCA | SUMMIT

sponsorship opportunities



Patron Sponsor

\$20,000

- Access to brand meeting space**
- Access to hospitality space**
- One (1) breakout meeting room**
- Six (6) full conference registrations
- One (1) bowler registration for Bowling
- Logo displayed on signage at the registration area, on the trade show floor, and at the Welcome Reception
- Full-page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app homepage (mobile dimensions only)
- Recognition at Keynote Session
- Recognition as Patron Sponsor on CFCA Summit website
- Recognition as Patron Sponsor in CFCA's Annual Report



VIP Sponsor

\$8,500

CUSTOMIZABLE

- One (1) breakout meeting room**
- Four (4) full conference registrations
- Logo displayed on signage at the registration area, on the trade show floor, and at the Welcome Reception
- Banner ad on conference app
- Recognition as VIP Sponsor on the CFCA Summit website
- Recognition sponsor plaque



Diamond Sponsor

\$4,000

- Logo displayed on signage at the registration area and at the trade show luncheon
- Item in CFCA Summit attendee bag
- Recognition as Diamond Sponsor on the CFCA Summit website



Platinum Sponsor

\$2,000

- Logo displayed on signage at the registration area and at Continental Breakfast
- Item in CFCA Summit attendee bag
- Recognition as Platinum Sponsor on the CFCA Summit website



Legacy Sponsor

\$1,000

- Logo displayed on signage at the registration area
- Recognition as Legacy Sponsor on the CFCA Summit website

CFCA | SUMMIT

sponsorship opportunities



Casino Night Sponsor

\$10,000

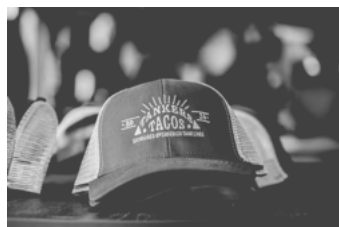
- Eight (8) Poker Tournament registrations for Casino Night
- Emcee privileges (if desired)
- Sponsor recognition on Casino Night playing cards and party favors[†]
- Full page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app (mobile dimensions only)
- Logo displayed on signage at the registration area and at the Casino Night event
- Recognition as Casino Night Sponsor in select conference emails
- Recognition as Casino Night Sponsor on the CFCA Summit website



Bowling Sponsor

\$10,000

- Eight (8) bowler registrations for Bowling, with priority lane assignment
- Sponsor recognition on Bowling attendee gift[†]
- Full page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app (mobile dimensions only)
- Logo displayed on signage at the registration area and at the Bowling event
- Recognition at Keynote Session
- Recognition as Bowling Sponsor in select conference emails
- Recognition as Bowling Sponsor on the CFCA Summit website



Tankers + Tacos Sponsor

\$10,000

- Two (2) full-conference registrations
- Podium time at the Tankers + Tacos event
- Sponsor recognition on Tankers + Tacos attendee gift[†]
- Full page, full-color ad in the CFCA Summit event guide
- Banner ad on conference app (mobile dimensions only)
- Logo displayed on signage at the registration area and at the Tankers + Tacos event
- Recognition at Keynote Session
- Recognition as Tankers + Tacos Sponsor in select conference emails
- Recognition as Tankers + Tacos Sponsor on the CFCA Summit website

CUSTOMIZABLE



Keynote Sponsor

\$10,000

- Two (2) full-conference registrations
- Reserved seating at Keynote Session
- Banner ad on conference app
- Logo displayed on signage at the registration area and at the Keynote Session
- Recognition as Keynote Sponsor in select conference emails
- Recognition as Keynote Sponsor on the CFCA Summit website

CFCA | SUMMIT

sponsorship opportunities



Beer Garden Sponsor

\$5,000

- Two (2) full-conference registrations
- Trade Show Only passes
- Branded "beer tickets"
- Logo displayed on signage at the registration area and in Beer Garden
- Banner ad on conference app
- Recognition as Beer Garden Sponsor in select conference emails
- Recognition as Beer Garden Sponsor on CFCA Summit website



Welcome Reception Sponsor

\$5,000

- Logo displayed on signage at the registration area and at the Welcome Reception
- Banner ad on conference app
- Recognition as Welcome Reception Sponsor in select conference emails
- Recognition as Welcome Reception Sponsor on the CFCA Summit website



Inspirational Prayer Breakfast (IPB) Sponsor

\$2,500

- One (1) full conference registration
- Four (4) Inspirational Prayer Breakfast tickets
- Logo displayed on signage at the registration area and at the Inspirational Breakfast event
- Banner ad on conference app
- Recognition as Inspirational Prayer Breakfast Sponsor in select conference emails
- Recognition as Inspirational Prayer Breakfast Sponsor on the CFCA Summit website



Education (Ed) Session Sponsor

\$1,500

- One (1) full conference registration
- Logo displayed on signage at the registration area and in the ed session rooms
- Recognition as Ed Session Sponsor on the CFCA Summit website



**Indicates first pick*

***Locations area assigned on a first come, first serve basis*

†Attendee gift will be selected and designed by CFCA Summit Staff

CFCA Website Ad

\$1,000

Visit CFCA's website at www.cfca.energy. Our website is a platform where members can access their member portal, find information on upcoming CFCA events/webinars, and much more.

- Click-thru: average 3000/month
- Prime locations: CFCA Homepage, CFCA Summit page
- **COST:** \$1000/6 months
- **FILE SPECS:** w/h: 450px x 75px AND 970px x 90px | Max file size: 100KB 72ppi | JPEG, PNG, GIF, or BMP | provide click-thru link

CFCA Member Invoice Mailer

\$750

- Once a year in November
- Direct mailer to approximately 300 members
- **COST:** \$750 (\$2.50 per mailer)
- **FILE SPECS:** w/h: 7"x4.75" | CMYK | high-res PDF, EPS, or JPEG format

CFCA Newsletter Ad: Fill-Up

\$700

The Fill-Up is CFCA's weekly newsletter informing members on the latest legislative and regulatory updates.

- Open rate: 33%
- Prime listing location: above tax breakdown section
- **COST:** \$700/month
- **FILE SPECS:** w/h: 650px x 100px | RGB, JPEG or PNG | provide click-thru

CFCA Podcast Commercial: Beyond the Pump

Varies

Beyond The Pump is CFCA's podcast where co-hosts Mikey and Bea go *beyond the pump* uncovering the legislative battles, learning about the stories, and navigating the world of the fuels industry.

- 300+ listens
- 800+ impressions on Spotify
- **COST:**
 - Single Episode, 30 Seconds.....**\$50**
 - Single Episode, 60 Seconds.....**\$100**
 - 5 Episodes, 30 Seconds.....**\$200**
 - 5 Episodes, 60 Seconds.....**\$450**
- **FILE SPECS:** MP3 audio file OR send a script for a host read commercial

Naylor Advertising

Varies

Naylor is a company that manages advertising opportunities in CFCA's publications and Insider newsletter:

- **Annual Report** - CFCA's yearly publication that highlights all of the association's activities and accomplishments for each calendar year.
- **Membership Directory** - a directory of the association's individual and organizational members.
- **Insider** - CFCA's monthly newsletter sharing non-regulatory activities in the association and highlighting CFCA member's achievements.
- **CONTACT:** Please contact Angela McDougall (amcdougall@naylor.com) with questions and for more information on cost and file specs.

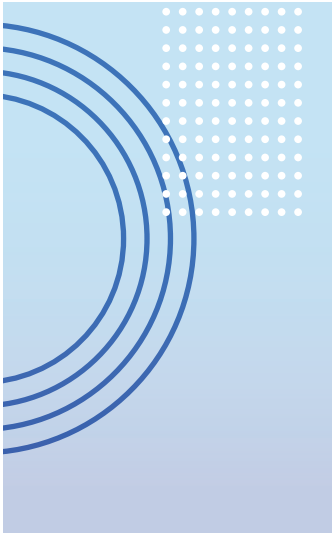


For more information
or to submit files, contact:

Beatrice Lam
beatrice@cfca.energy

CFCA | SUMMIT

advertising options



Conference App Banner

\$1,000

Digital banner ad displayed in Conference App used by attendees, exhibitors, staff, and more.

FILE SPECS:

- **Mobile** wxh: 320px x 100px
- **Desktop** wxh: 970px x 90px | *for Keynote and VIP Sponsors, use 970px x 250px*
- RGB
- 72ppi
- Click-thru link



Publication Bin

\$500

Add your own magazine, newspaper, or other publication in CFCA Summit Publication Bins.

- Bins placed outside trade show floor entrance, near registration area
- *Advertiser to print and drop off their publications at bins*
- *Quantity of publications provided left to Advertiser's discretion*
 - Approximately 1500 CFCA Summit Attendees



Item or Promotional Flyer in Attendee Bag

Varies

Include your own promotional item or flyer inside the CFCA Summit attendee bag. Attendee bags are distributed outside of trade show floor entrance, near registration area.

- | | |
|---|----------------------------------|
| • Item | \$500/item added to attendee bag |
| • Promotional Flyer, one-sided, 4"x6"..... | \$1000 |
| • Promotional Flyer, double-sided, 4"x6"..... | \$1500 |
| • Promotional Flyer, single-sided, 8.5"x11" | \$2000 |
| • Promotional Flyer, double-sided, 8.5"x11"..... | \$2500 |



Ad in Event Guide

Varies

Event guides are distributed to CFCA Summit attendees at registration.

- Please see page 11 for details
- Full Page, Full Color (bleed or no bleed).....\$1500
- Half Page, Full Color
- Half Page, Full Color\$1000



See pages 4-8 to for details on event guide ad included in your sponsorship package
See page 11 for details on event guide ads

Contact Natalie Ochoa at natalie@cfca.energy for more information

CFCA | SUMMIT

event guide advertising

To secure your place, please submit this form and any artwork no later than **July 1, 2026**. An invoice will be emailed to you for payment upon receipt of this form, and a template to assist with the artwork guidelines may be found online at www.cfca.energy/summit-art. For more information, contact Natalie Ochoa at natalie@cfca.energy.

Pricing

- ☐ Full Page / Full Color.....\$1500
- ☐ Bleed
- ☐ No Bleed
- ☐ Half Page / Full Color.....\$1000

ADVERTISER INFORMATION

Company Name: _____

Contact: _____

Address: _____

City: _____

State/ZIP: _____

Phone: _____

Email: _____

ARTWORK & FORM SUBMISSION

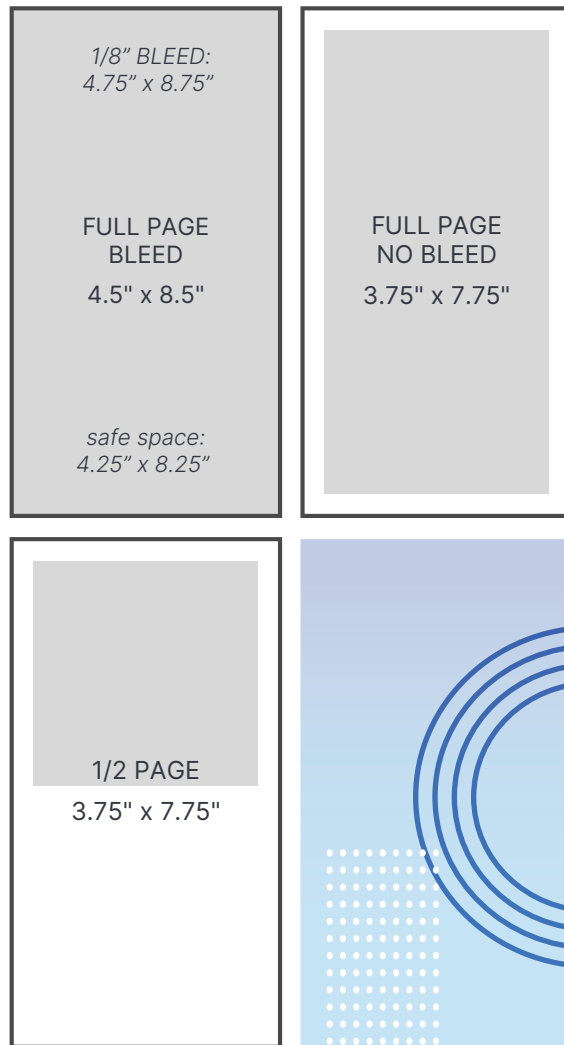
Please send all artwork to Natalie Ochoa via email at natalie@cfca.energy.

Please use this file naming convention: "Company_AdSize_Summit2026"

All artwork files must be received no later than **July 1, 2026**.

ARTWORK REQUIREMENTS

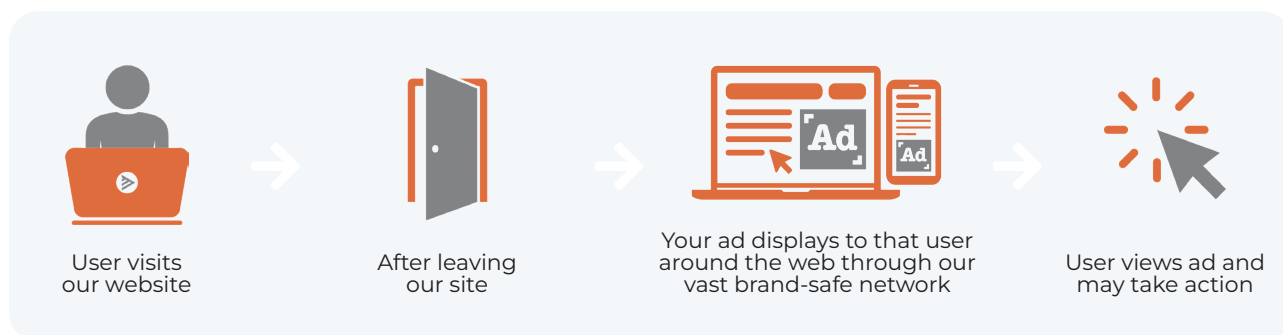
All digital artwork must be supplied at 300dpi in either high-res PDF, EPS, or JPEG format. All color artwork must be in CMYK mode; if RGB artwork is supplied, it will be converted to CMYK, which will result in a color shift. All linked images must be embedded in the files, and all text must be outlined.



CFCA & NAYLOR

programmatic advertising rates

How Retargeting Works



Key Benefits

- **Brand-Safe Network:**
Access over 50,000 trusted websites.
- **Increased Engagement:**
Studies show users who see a marketer's display ad are 84% more likely to engage with the brand.
- **Targeted ROI:**
Tailor your messaging to reach only qualified, high-intent audiences, maximizing the effectiveness of every dollar spent.

Advertising Options

- **Site Retargeting:** Target members and prospects who have already visited CFCA's website.
- **Search Retargeting:** Engage audiences based on specific search activity across the web.
- **Contextual Targeting:** Reach audiences based on relevant keywords and categories viewed on web pages.
- **Addressable Geo-Fencing:** Target specific business or household addresses.
- **Event Targeting:** Engage event-goers and prospects with dynamic retargeting.
- **Audience Segmentation:** Tap into demographic and psychographic traits for precise targeting.

2025 Display Advertising Rates

75,000 Impressions: \$3,900
50,000 Impressions: \$2,700
25,000 Impressions: \$1,400
Artwork creation: \$125

CFCA SPONSORSHIP & ADVERTISING CONTRACT

Please Complete to Sponsor AND/OR to Advertise with a CFCA/CFCA Summit Event(s) :

This agreement shall be effective on the date of both parties signatures and shall continue through the last day of the sponsored event. In consideration for Sponsor's participation in California Fuels & Convenience Alliance's (CFCA) event(s), CFCA shall provide the Sponsor the benefits listed in this document, which is incorporated and hereby made part of this agreement for the following Sponsorship(s):

CFCA Meetings

- ☐ Local Chapters Meetings - \$5,000
Risk Management
- ☐ Certification Series - \$1,800
Year-End Government
- ☐ Relations + Labor Law Update -
\$1,500
PowerFuel Women's Network -
\$1,500
- ☐ Board of Directors Meetings -
\$1,500
- ☐ WPMA, Event - \$1,500
- ☐ WPMA, Gold - \$500
- ☐ Podcast - \$price
- ☐

CFCA Summit

- ☐ Showcase - \$50,000
- ☐ Premier - \$30,000
- ☐ Patron - \$20,000
- ☐ VIP - \$8,500
- ☐ Diamond - \$4,000
- ☐ Platinum - \$2,000
- ☐ Legacy - \$1,000
- ☐ Casino Night - \$10,000
- ☐ Bowling - \$10,000
- ☐ Tankers + Tacos - \$10,000
- ☐ Keynote - \$10,000
- ☐ Beer Garden - \$5,000
- ☐ Welcome Reception - \$5,000
- ☐ IPB - \$2,500
- ☐ Ed Session - \$1,500

DATC

- ☐ Exclusive - \$5,000
- ☐ Platinum - \$3,000
- ☐ Gold - \$2,500
- ☐ Reception - \$2,000
- ☐ Breakfast - \$1,000
- ☐ Lunch - \$1,000

CFCA Advertising

- ☐ Website Ad - \$1,000
- ☐ CFCA Member Invoice
Mailer - \$750
- ☐ CFCA Newsletter Ad:
Fill-Up - \$700
- ☐ Podcast Commercial
Price varies, see next column

- ☐ Sgl Ep, 30 sec - \$50
- ☐ Sgl Ep, 60 sec - \$100
- ☐ 5 Eps, 30 sec - \$200
- ☐ 5 Eps, 60 sec - \$450

CFCA Summit Advertising

- ☐ Conference App Banner - \$1,000
- ☐ Publication Bin - \$500
- ☐ Item in Attendee Bag - \$500/item
QTY:
- ☐ Promotional Flyer in
Attendee Bag
- ☐ Sgl Sided 4"x6" - \$1,000
- ☐ Dbl Sided 4"x6" - \$1,500
- ☐ Sgl Sided 8.5"x11" - \$2,000
- ☐ Dbl Sided 8.5"x11" - \$2,500

**see page 11 of the CFCA Sponsorship + Advertising packet for CFCA Summit event guide advertisements*

Both parties agree that any negotiated upgrades, changes or edits to the benefits of the agreement shall be in writing and shall act as an amended agreement.

If agreement is terminated by the Sponsor less than 90 days prior to the Event, the Sponsor agrees to a 50% cancellation fee. If agreement is terminated prior to 90 days of the Event, Sponsor agrees to a 10% cancellation fee. All cancellations must be in writing and submitted to the CFCA Conference & Event Director or CFCA Chief Executive Officer. In the event CFCA terminates this agreement for any reason other than Sponsor's termination, CFCA shall refund any sponsorship funds received from Sponsor.

By signing this agreement, both parties have authority to act as representatives for each party. The parties have executed this Agreement as of the date set out below:

SPONSOR/ADVERTISING COMPANY:

Name: _____

Title: _____

Signature: _____

Date: _____

CFCA REPRESENTATIVE:

Name: _____

Title: _____

Signature: _____

Date: _____

Please email completed contract form to Natalie Ochoa at natalie@cfca.energy.