

2026 Cornerstone Sponsorship Opportunities

The Cornerstone Sponsorship supports and enriches the Charlotte Chapter while offering the opportunity to:

- Build and strengthen key relationships
- Increase brand visibility
- Attend exclusive industry events
- Have an active voice in shaping Charlotte's commercial real estate landscape

Who We Are

NAIOP Charlotte is a strong and active membership organization comprised of commercial developers, owners, brokers, bankers, architects, engineers, attorneys, and title companies—working together to advance all sectors of commercial real estate.

Did You Know...

In 2024, new commercial real estate development in North Carolina contributed \$34.2 billion to the state's economy (GDP), \$10.5 billion in wages and salaries; and 185,936 jobs created and supported.

NAIOP Charlotte, by the Numbers

- **Advocacy:** Active presence with local and state policymakers to support responsible growth and development
- **Membership:** 280+ members representing all major sectors of commercial real estate
- **Events:** 25+ annual programs, panels, and networking events, of which 80% are exclusively for NAIOP members
- **Reach:** Engaging more than 1300 professionals annually locally and statewide with our peer chapters
- **Business Scope:** Members represent billions in development, leasing, and investment activity across the Carolinas



Companies Represented as NAIOP Charlotte Members

Acro Development Services, PLLC | Advanced Building Technologies Inc. | Agracel, Inc. | Airwavz Solutions, Inc. | Alston Construction | ARCO Design/Build, Inc. | Ardark Holdings LLC | Asana Partners | Ascent Construction Group | Avison Young | Balfour Beatty | Bamboo Equity Partners | Bank of America | Barings | Batson-Cook Construction | BB+M Architecture | Beacon Partners | Bellwether Enterprise Real Estate Capital, LLC | Big V Property Group | BL Companies | Bohler Engineering | Bolton & Menk, Inc. | Brasfield & Corrie | Builttech Services, LLC | C4 Builders, LLC | Charlotte Regional Business Alliance | Childress Klein | Choate Construction Company | City of Charlotte | Clarion Partners | Cleveland Construction | Cline Design Associates, PA | Collett | Combs Concrete Construction Company | CoStar Group, Inc. | Cousins Properties | Cox & Schepp Construction, Inc. | Cradle Design Studio | Crescent Communities, LLC | Cromwell Architects Engineers | Crosland Southeast | D.H. Griffin Companies | DAVENPORT | DLR Group | Dogwood Industrial Properties | DRMP | Drucker and Falk, LLC | Duffey Southeast, Inc. | Edifice Construction | Edison Foard Construction Company | Elliott Davis, PLLC | Envision Cold | Evans General Contractors | First & Early Partners | First American Title | Flagship Healthcare Properties | Flournoy Development Group | Fortius Capital Partners | Foundry Commercial | Fourth Elm Construction LLC | Frampton Construction | Froehling & Robertson, Inc. | FuND | Gable Company | GEL Engineering, LLC | GEMCAP Development | Geo-Hydro Engineers | Granite Hills Group | Gray Construction | Graycor Construction Company Inc. | Greystar | Greystar Real Estate Partners | Gross Residential | GTA Associates, Inc. | Harkins Builders, Inc. | HELT Design | Highland Roofing Company | Hoar Construction | Hoopaugh Grading Company | IMEG Corp | InLight Real Estate Partners | Intercon Building Company, LLC | Investors Title Insurance Company | Iredell Economic Development Corporation | JE Dunn Construction | JLL Capital Markets | Johns Manville | KDC Real Estate Development & Investments | KDG | Kent Concrete | Kilpatrick Townsend & Stockton LLP | Kimley-Horn | kleinfelder | L.F. Jennings | LaBella Associates, D.P.C. | LandDesign, Inc. | Landmark Builders | Langan | Lincoln | Lincoln Property Company | Link Logistics | Little | Lockton | LS3P Associates Ltd. | M. B. Kahn Construction Co., Inc. | Mandolin Partners | Marcus & Millichap | Marsh McLennan Agency | McCauley Bond Agency | MCI | McKenney's Inc. | McMillan Pazdan Smith Architecture | Melvin Engineering, PLLC | Metromont Corporation | Michael Best and Friedrich LLP | Moore & Van Allen PLLC | MPV Properties | Multivista | MWI Property Group | NorthPoint Development | Northwestern Mutual | Northwood Development, LLC | NOVA Engineering | Panorama Holdings | Patriot Construction General Contracting, Inc. | Performance Structural Concrete Solutions | Pike | Poettker Construction | Company | Profile Products LLC | Prologis | Ranger Construction, Inc. | Ratzlaff Construction | REBIC | Redline Property Partners, LP | Riverside Development | RJ Kearey Construction Inc. | Rodgers Builders | Ryan, LLC | Samet Corporation | SeamanWhiteside | Selwyn Property Group, Inc. | Sloan Civil Solutions | Snyder Cohn | Southwood Corp | The Spectrum Companies | St. John Properties | Stantec | Stewart | Stonemont Financial Group | Storey Program Management, LLC | Stotan Industrial | Strata Project Management Group | Suddath Relocation & Logistics | Suddath Relocation Systems of Charlotte, LLC | SunCap Property Group | Swinerton Builders | Syska Hennessy Group | Terracon Consultants | The Keith Corporation | The Regional Companies | Trinity Capital Advisors | Union County Economic Development Department | USI Insurance Services | V3 Southeast | Vaughn Ventures | VHB | Virginia Tech | Wayne Brothers Companies | Waypoint Residential | Weisiger RESCO, LLC | Wells + Associates | Wells + Associates Inc. | WGM Design, LLP | WithersRavenel | WK Dickson & Co, Inc. | Wolf Gordon

Benefits of Sponsorship

Cornerstone Sponsorship directly supports NAIOP Charlotte's events and initiatives. Each level is designed to align with your engagement goals and branding opportunities.

As a sponsor, you will:

- Gain recognition at all major NAIOP Charlotte events
- Connect directly with top decision-makers in CRE
- Strengthen your visibility within the Charlotte market
- Support initiatives advancing commercial development



	KEYSTONE \$12,000 <small>(Limited to 3) industry exclusive</small>	CAPSTONE \$8,000	ARCHSTONE \$5,500	PILLAR \$4,000 <small>Available to developer, owner firms only</small>	ALLY \$3,000
Website, Newsletter, Event Materials	Featured Logo	Logo	Name	Name	Name
Complimentary general event registrations*	8	4	3	3	2
Special Events	Full teams for Spring Golf, Fall Golf and Pickleball	Choice of One: -Full Team Spring Golf -Full Team Fall Golf	Choice of One: -Full Team Spring Golf -2 Players Fall Golf	Choice of One: -2 Players Spring Golf -2 Players Fall Golf	
Annual Meeting	Speaking opportunity (2-3 minutes)	Podium Mention	Podium Mention		
Pickleball	First rights to sponsorship	First rights to sponsorship	First rights to sponsorship		
Breakfast Programs	Reserved seating for 8 at one breakfast event	Annual Meeting Reserved Seating for up to 4 people	Annual Meeting Reserved Seating for up to 2 people		
	First right of refusal for 2027				

*General event registrations include socials, lunch with a leader, breakfasts and annual meeting. Due to the size limits for Developing Leader events, limited registrations may be available.

Ready to Partner?

For more information or to confirm your sponsorship today, please contact us at info@naiopCLT.org.

Thank You to our 2025 Cornerstone Sponsors

Asana Partners | Balfour Beatty | Bank of America | Batson-Cook Construction |
Beacon Partners | Bohler Engineering NC PLLC | Bolton & Menk, Inc. | Brasfield & Gorrie | C4
Builders | Childress Klein | Choate Construction Company |
Clancy & Theys Construction Company | Cousins | Crescent Communities |
ECS Southeast, LLP | Edifice Construction | Elliott Davis | GreerWalker |
InterCon Building Company | KDC Real Estate Development | LandDesign | LANGAN |
Lincoln | Little | MCI | McIntosh Law Firm | Merriman Schmitt Architects, Inc. |
Metromont | Moore & Van Allen | Northwood Office | Prologis | Rabbet |
Ratzlaff Construction Company, LLC | Rodgers Builders | SeamonWhiteside |
Selwyn Property Group | The Spectrum Companies | SteelFab |
SunCap Property Group | Trinity Capital Advisors | WithersRavenel

