



# 2026 Cornerstone Sponsorship Opportunities

The Cornerstone Sponsorship supports and enriches the Charlotte Chapter while offering the opportunity to:

- Build and strengthen key relationships
- Increase brand visibility
- Attend exclusive industry events
- Have an active voice in shaping Charlotte's commercial real estate landscape

## Who We Are

NAIOP Charlotte is a strong and active membership organization comprised of commercial developers, owners, brokers, bankers, architects, engineers, attorneys, and title companies—working together to advance all sectors of commercial real estate.

## Did You Know...

In 2024, new commercial real estate development in North Carolina contributed \$34.2 billion to the state's economy (GDP), \$10.5 billion in wages and salaries; and 185,936 jobs created and supported.

# NAIOP Charlotte, by the Numbers

- **Advocacy:** Active presence with local and state policymakers to support responsible growth and development
- **Membership:** 280+ members representing all major sectors of commercial real estate
- **Events:** 25+ annual programs, panels, and networking events, of which 80% are exclusively for NAIOP members
- **Reach:** Engaging more than 1300 professionals annually locally and statewide with our peer chapters
- **Business Scope:** Members represent billions in development, leasing, and investment activity across the Carolinas



## Companies Represented as NAIOP Charlotte Members

Acro Development Services, PLLC | Advanced Building Technologies Inc. | Agracel, Inc. | Airwavz Solutions, Inc. | Alston Construction | ARCO Design/Build, Inc. | Ardawn Holdings LLC | Asana Partners | Ascent Construction Group | Avison Young | Balfour Beatty | Bamboo Equity Partners | Bank of America | Barings | Batson-Cook Construction | BB+M Architecture | Beacon Partners | Bellwether Enterprise Real Estate Capital, LLC | Big V Property Group | BL Companies | Bohler Engineering | Bolton & Menk, Inc. | Brasfield & Gorrie | Builtech Services, LLC | C4 Builders, LLC | Charlotte Regional Business Alliance | Childress Klein | Choate Construction Company | City of Charlotte | Clarion Partners | Cleveland Construction | Cline Design Associates, PA | Collett | Combs Concrete Construction Company | CoStar Group, Inc. | Cousins Properties | Cox & Schepp Construction, Inc. | Cradle Design Studio | Crescent Communities, LLC | Cromwell Architects Engineers | Crosland Southeast | D.H. Griffin Companies | DAVENPORT | DLR Group | Dogwood Industrial Properties | DRMP | Drucker and Falk, LLC | Duffey Southeast, Inc. | Edifice Construction | Edison Foard Construction Company | Elliott Davis, PLLC | Envision Cold | Evans General Contractors | First & Early Partners | First American Title | Flagship Healthcare Properties | Flournoy Development Group | Fortius Capital Partners | Foundry Commercial | Fourth Elm Construction LLC | Frampton Construction | Froehling & Robertson, Inc. | FuND | Gable Company | GEL Engineering, LLC | GEMCAP Development | Geo-Hydro Engineers | Granite Hills Group | Gray Construction | Graycor Construction Company Inc. | Greystar | Greystar Real Estate Partners | Gross Residential | GTA Associates, Inc. | Harkins Builders, Inc. | HELT Design | Highland Roofing Company | Hoar Construction | Hoopaugh Grading Company | IMEG Corp | InLight Real Estate Partners | Intercon Building Company, LLC | Investors Title Insurance Company | Iredell Economic Development Corporation | JE Dunn Construction | JLL Capital Markets | Johns Manville | KDC Real Estate Development & Investments | KDG | Kent Concrete | Kilpatrick Townsend & Stockton LLP | Kimley-Horn | kleinfelder | L.F. Jennings | LaBella Associates, D.P.C. | LandDesign, Inc. | Landmark Builders | Langan | Lincoln | Lincoln Property Company | Link Logistics | Little | Lockton | LS3P Associates Ltd. | M. B. Kahn Construction Co., Inc. | Mandolin Partners | Marcus & Millichap | Marsh McLennan Agency | McCauley Bond Agency | MCI | McKenney's Inc. | McMillan Pazdan Smith Architecture | Melvin Engineering, PLLC | Metromont Corporation | Michael Best and Friedrich LLP | Moore & Van Allen PLLC | MPV Properties | Multivista | MWI Property Group | NorthPoint Development | Northwestern Mutual | Northwood Development, LLC | NOVA Engineering | Panorama Holdings | Patriot Construction General Contracting, Inc. | Performance Structural Concrete Solutions | Pike | Poettker Construction | Company | Profile Products LLC | Prologis | Ranger Construction, Inc. | Ratzlaff Construction | REBIC | Redline Property Partners, LP | Riverside Development | RJ Kearey Construction Inc. | Rodgers Builders | Ryan, LLC | Samet Corporation | SeamonWhiteside | Selwyn Property Group, Inc. | Sloan Civil Solutions | Snyder Cohn | Southwood Corp | The Spectrum Companies | St. John Properties | Stantec | Stewart | Stonemont Financial Group | Storey Program Management, LLC | Stotan Industrial | Strata Project Management Group | Suddath Relocation & Logistics | Suddath Relocation Systems of Charlotte, LLC | SunCap Property Group | Swinerton Builders | Syska Hennessy Group | Terracon Consultants | The Keith Corporation | The Regional Companies | Trinity Capital Advisors | Union County Economic Development Department | USI Insurance Services | V3 Southeast | Vaughn Ventures | VHB | Virginia Tech | Wayne Brothers Companies | Waypoint Residential | Weisiger RESCO, LLC | Wells + Associates | Wells + Associates Inc. | WGM Design, LLP | WithersRavenel | WK Dickson & Co, Inc. | Wolf Gordon

# Benefits of Sponsorship

Cornerstone Sponsorship directly supports NAIOP Charlotte's events and initiatives. Each level is designed to align with your engagement goals and branding opportunities.

## As a sponsor, you will:

- Gain recognition at all major NAIOP Charlotte events
- Connect directly with top decision-makers in CRE
- Strengthen your visibility within the Charlotte market
- Support initiatives advancing commercial development



	<b>KEYSTONE</b> <b>\$12,000</b> <small>(Limited to 3) Industry exclusive</small>	<b>CAPSTONE</b> <b>\$8,000</b>	<b>ARCHSTONE</b> <b>\$5,500</b>	<b>PILLAR</b> <b>\$4,000</b> <small>Available to developer, owner firms only</small>	<b>ALLY</b> <b>\$3,000</b>
Website, Newsletter, Event Materials	Featured Logo	Logo	Name	Name	Name
Complimentary general event registrations*	8	4	3	3	2
Special Events	Full teams for Spring Golf, Fall Golf and Pickleball	<b>Choice of One:</b> -Full Team Spring Golf -Full Team Fall Golf	<b>Choice of One:</b> -Full Team Spring Golf -2 Players Fall Golf	<b>Choice of One:</b> -2 Players Spring Golf -2 Players Fall Golf	
Annual Meeting	Speaking opportunity (2-3 minutes)	Podium Mention	Podium Mention		
Pickleball	First rights to sponsorship	First rights to sponsorship	First rights to sponsorship		
Breakfast Programs	Reserved seating for 8 at one breakfast event	Annual Meeting Reserved Seating for up to 4 people	Annual Meeting Reserved Seating for up to 2 people		
	First right of refusal for 2027				

\*General event registrations include socials, lunch with a leader, breakfasts and annual meeting. Due to the size limits for Developing Leader events, limited registrations may be available.

## Ready to Partner?

For more information or to confirm your sponsorship today, please contact us at [info@naiopCLT.org](mailto:info@naiopCLT.org).



# Thank You to our 2025 Cornerstone Sponsors

Asana Partners | Balfour Beatty | Bank of America | Batson-Cook Construction |  
Beacon Partners | Bohler Engineering NC PLLC | Bolton & Menk, Inc. | Brasfield & Gorrie | C4  
Builders | Childress Klein | Choate Construction Company |  
Clancy & Theys Construction Company | Cousins | Crescent Communities |  
ECS Southeast, LLP | Edifice Construction | Elliott Davis | GreerWalker |  
InterCon Building Company | KDC Real Estate Development | LandDesign | LANGAN |  
Lincoln | Little | MCI | McIntosh Law Firm | Merriman Schmitt Architects, Inc. |  
Metromont | Moore & Van Allen | Northwood Office | Prologis | Rabbet |  
Ratzlaff Construction Company, LLC | Rodgers Builders | SeamonWhiteside |  
Selwyn Property Group | The Spectrum Companies | SteelFab |  
SunCap Property Group | Trinity Capital Advisors | WithersRavenel

