

# Sunbelt Builders Show™ July 10–13, 2024 | Fort Worth, Texas Sponsorship Information

### **WHAT STANDS OUT, GET NOTICED!**

Plan your 2024 sponsorship & marketing strategies with TAB!



# Rise to the occasion and get your company's name in front of the best builders in Texas!

Together with Texas Association of Builders, discuss, create, and approve a marketing package that will deliver increased visibility and networking with your targeted audience!

For more information, contact:
Director of Events & Sponsorships. Angelica B. Stehling, CMP
Angelica@TexasBuilders.org / (512) 615-2542







## Sunbelt Builders Show™ Current Sunbelt Sponsors

(as of 12.15.23)

**Presenting Sponsorship** 



**Thursday Keynote Speaker** 

**Friday Keynote Speaker** 





THE HUB Area Sponsors – 2 of 6 sold





**Show Bags** 

**Show Lanyards** 





Your natural gas company



#### 2024 Sunbelt Presenting Sponsor – Exclusive – SOLD-OUT

- Prime booth space selected and included
- Company logo & link on website footers & sponsor section SunbeltBuildersShow.com
- Company logo & link on Registration Website and Confirmation on all emails
- Company logo in all Sunbelt marketing emails, ads, and more
- Company logo & link in TABloid (monthly member e-newsletter)
- Ad in Sunbelt Special Edition Insert of Texas Builder issue (specs to be determined)
   Ad artwork provided by company according to specifications
- Company logo included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- Show Management makes hotel reservation for one company rep for 4 nights with Room,
   Tax and Valet Parking direct billed to TAB Master
- 35 free custom VIP Promo Codes to send to non-registered builders/remodeler
- Full Page Show Guide Ad (Company supplies artwork)
- Sunbelt App Logo on Splash Page & Ultimate Exhibitor Listing
- 3'x3' Cling at each designated entrance to trade-show (Company supplies artwork)
- Social Media Post (Company supplies artwork)
- Keynote Session Ad (Company supplies artwork)
- 8 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 8 additional Comp Exhibitor Registration Passes
- Logo on Entrance Units and Registration Counters
- Logo on Exhibitor Maps
- Logo on Sponsor Overall Thank You Cling
- Logo on Welcome Signage
- Company 30 second video played at Thursday Keynote to introduce sponsoring company
- Logo on Show Guide Exhibitor Directory Listing\
- Logo on Sunbelt Sponsor page in Show Guide
- Company name bolded and highlighted in all Exhibitor Listings
- Company logo will be included in the "Know Before You Go" email to Sunbelt registrants





#### 2024 Thursday Keynote Speaker – Exclusive – SOLD-OUT

- Prime booth space selected and included
- Company logo & link on website footers & sponsor section SunbeltBuildersShow.com
- Company logo & link on Registration Website and Confirmation on all emails
- Company logo in all Sunbelt marketing emails, ads, and more
- Company logo & link in TABloid (monthly member e-newsletter)
- Ad in Sunbelt Special Edition Insert of Texas Builder issue (specs to be determined)
   Ad artwork provided by company according to specifications
- Company logo included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- Show Management makes hotel reservation for one company rep for 4 nights with Room,
   Tax and Valet Parking direct billed to TAB Master
- 30 free custom VIP Promo Codes to send to non-registered builders/remodeler
- Full Page Show Guide Ad (Company supplies artwork)
- Sunbelt App Logo on Splash Page & Ultimate Exhibitor Listing
- 3'x3' Cling at each designated entrance to trade-show (Company supplies artwork)
- Social Media Post (Company supplies artwork)
- Keynote Session Ad (Company supplies artwork)
- 8 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 8 additional Comp Exhibitor Registration Passes
- Logo on Entrance Units and Registration Counters
- Logo on Exhibitor Maps
- Logo on Sponsor Overall Thank You Cling
- Logo on Welcome Signage
- Company 30 second video played at Thursday Keynote to introduce sponsoring company
- Company representative to introduce the speaker at the Keynote
- Show Management to purchase 100 books for the speaker to return to their booth after the keynote to give to the first 100 people to come to the booth
- Logo on Show Guide Exhibitor Directory Listing\
- Logo on Sunbelt Sponsor page in Show Guide
- Company name bolded and highlighted in all Exhibitor Listings
- Company logo will be included in the "Know Before You Go" email to Sunbelt registrants





#### 2024 Friday Keynote Speaker – Exclusive – SOLD-OUT

- Prime booth space selected and included
- Company logo & link on website footers & sponsor section SunbeltBuildersShow.com
- Company logo & link on Registration Website and Confirmation on all emails
- Company logo in all Sunbelt marketing emails, ads, and more
- Company logo & link in TABloid (monthly member e-newsletter)
- Ad in Sunbelt Special Edition Insert of Texas Builder issue (specs to be determined)
   Ad artwork provided by company according to specifications
- Company logo included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- Show Management makes hotel reservation for one company rep for 4 nights with Room,
   Tax and Valet Parking direct billed to TAB Master
- 30 free custom VIP Promo Codes to send to non-registered builders/remodeler
- Full Page Show Guide Ad (Company supplies artwork)
- Sunbelt App Logo on Splash Page & Ultimate Exhibitor Listing
- 3'x3' Cling at each designated entrance to trade-show (Company supplies artwork)
- Social Media Post (Company supplies artwork)
- Keynote Session Ad (Company supplies artwork)
- 8 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 8 additional Comp Exhibitor Registration Passes
- Logo on Entrance Units and Registration Counters
- Logo on Exhibitor Maps
- Logo on Sponsor Overall Thank You Cling
- Logo on Welcome Signage
- Company 30 second video played at Friday Keynote to introduce sponsoring company
- Company representative to introduce the speaker at the Friday Keynote
- Will ask speaker if available to be at sponsor's booth after the keynote and if the speaker has a good book to purchase, Show Management will buy 100 for the speaker to sign at the booth after keynote.
- Logo on Show Guide Exhibitor Directory Listing
- Logo on Sunbelt Sponsor page in Show Guide
- Company name bolded and highlighted in all Exhibitor Listings
- Company logo will be included in the "Know Before You Go" email to Sunbelt registrants



#### <u>Sunbelt 2024 Education Center Sponsor – Exclusive – \$25,000</u> (pending sponsor - call for more information )

- 10x20 Prime booth space included outside Education Center
- The Education Center is branded as all brought to you by sponsoring company including a banner hanging above the center with your company logo
- The company can place products on all educational chairs and tables
- A company rep will introduce all educational speakers
- Company logo slide will be used as the holding slide
- Company logo & link in sponsor section SunbeltBuildersShow.com
- · Company logo in all Sunbelt marketing emails, ads, and more
- Company logo in TABloid (monthly member e-newsletter)
- Ad in Sunbelt Special Edition Insert of Texas Builder issue (specs to be determined)
   Ad artwork provided by company according to specifications
- Company logo included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- Show Management makes hotel reservation for one company rep for 4 nights with Room,
   Tax and Valet Parking direct billed to TAB Master
- 25 free custom VIP Promo Codes to send to non-registered builders/remodeler
- Full Page Show Guide Ad (Company supplies artwork)
- Sunbelt App Logo on Splash Page & Ultimate Exhibitor Listing
- 3'x3' Cling at each designated entrance to trade-show (Company supplies artwork)
- Social Media Post (Company supplies artwork)
- Keynote Session Ad (Company supplies artwork)
- 6 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 8 additional Comp Exhibitor Registration Passes
- Logo on Exhibitor Maps
- Logo on Sponsor Overall Thank You Cling
- Logo on Welcome Signage
- Verbal recognition at the Thursday and Friday Keynote Presentations
- Logo on Show Guide Exhibitor Directory Listing
- Logo on Sunbelt Sponsor page in Show Guide
- Company name bolded and highlighted in all Exhibitor Listings
- Company logo will be included in the "Know Before You Go" email to Sunbelt registrants



#### Sunbelt 2024 Event Wi-Fi Buyout Sponsor – Exclusive - \$25,000 (1)

- 10'x30' Booth space included
- Company logo in all Sunbelt marketing emails, ads, and more
- Company logo included in TABloid (TAB's Monthly E-Newsletter to all members)
- Ad in the Sunbelt Special Edition insert (specs to be provided by Show Management) need confirmation by April 15
- Company Logo in Sunbelt Special Edition need confirmation by April 15
- Full Page Show Guide Ad company to supply artwork
- Company logo on Wi-Fi Splash Page & name incorporated into Wi-Fi password.
- Wi-Fi access and password marketed to the builder attendees
- Company logo included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- Show Management makes hotel reservation for one company rep for 4 nights with Room, Tax and Valet Parking direct billed to TAB Master
- 25 free custom VIP Promo Codes to send to non-registered builders/remodeler
- Full Page Show Guide Ad (Company supplies artwork)
- Sunbelt App Logo on Splash Page & Ultimate Exhibitor Listing
- 3'x3' Cling at each designated entrance to trade-show (Company supplies artwork)
- Social Media Post (Company supplies artwork)
- Keynote Session Ad (Company supplies artwork)
- 6 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 8 additional Comp Exhibitor Registration Passes
- Logo on Exhibitor Maps
- Logo on Sponsor Overall Thank You Cling
- Logo on Welcome Signage
- Verbal recognition at the Thursday and Friday Keynote Presentations
- Logo on Show Guide Exhibitor Directory Listing
- Logo on Sunbelt Sponsor page in Show Guide
- Company name bolded and highlighted in all Exhibitor Listings
- Company logo will be included in the "Know Before You Go" email to Sunbelt registrants
- Company logo & link in Sponsor Section of the Sunbelt Website SunbeltBuildersShow.com



#### "THE HUB - Conversation Starter" Sponsor - \$10,000 (6 Total, 2 sold - 4 available

- Includes 10'x10' Premium Inline Booth space near "The HUB" central location
- Company logo & link in Sponsor Section of Sunbelt Website SunbeltBuildersShow.com
- Company has opportunity to present an innovative, educational, demo program in "The HUB" which will be promoted by Show Management. Choice of available times will be given to you for you to choose one time slot on Thursday or Friday.
- Company recognition in selected marketing emails, ads & logo in Sunbelt Special Edition Insert of Texas Builder issue
- Company logo included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- 14 free custom VIP Promo Codes to send to non-registered builders/remodelers
- Half Page Show Guide Ad (Company supplies artwork)
- (2) 2'x2' Clings (Company supplies artwork, Show Management to purchase clings)
- Social Media Post (Company supplies artwork)
- Keynote Session Ad (Company supplies artwork) which will be included in PowerPoint presentation at each Keynote (Thursday / Friday)
- 4 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 4 additional Comp Exhibitor Registration Passes
- Logo on Show Guide Exhibitor Directory Listing & on Sponsor page in Show Guide
- Sunbelt App Sponsor Listing (Logo, Contact Info)
- Logo on Exhibitor Locators
- Logo on Sponsor Overall Thank You Cling
- Company name bolded and highlighted in all Exhibitor Listings
- "The HUB" will be marketed as the central location for learning, networking, etc.
- Show Management to create the space and incorporate company logo into space
   Show Management will produce and pay for space
- Company recognition in "Know Before You Go" email

THE HUB Area Sponsors – 2 of 6 sold







#### "Hotel Key Cards - \$7,500 (1 available)

- Logo on hotel keycards branded on one side and Sunbelt branded on the other side
- Company logo in Sponsor Section of the Sunbelt Website –SunbeltBuildersShow.com
- Company recognition (some logo and some name) in selected marketing emails and ads
- Company logo included in (2) TABloid Emails (TAB's monthly e-newsletter to all members)
   prior to Sunbelt (May & June)
- Company name in Sunbelt Special Edition Insert of Texas Builder issue
- Company logo will be included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- 8 free custom VIP Promo Codes to send to non-registered builders/remodelers
- Half Page Show Guide Ad (Company supplies artwork)
- (2) 1'x1' Clings (Company to supply artwork, Show Management to purchase clings)
- 4 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 4 additional Comp Exhibitor Registration Passes
- Logo on Show Guide Exhibitor Directory Listing & on Sponsor page in Show Guide
- Sunbelt App Sponsor Listing (Logo, Contact Info)
- Logo on Exhibitor Locators & Overall Sponsor Thank you Cling
- Website Logo upgrade on floor plan
- Company name bolded and highlighted in all Exhibitor Listings, Keynote PowerPoints on Thursday & Friday and in the "Know Before You Go" email

#### "Show Bags and Show Lanyards - Both Sold-out

- Logo on Show lanyards or Show Bags
- Company logo in Sponsor Section of the Sunbelt Website -SunbeltBuildersShow.com
- Company recognition (some logo and some name) in selected marketing emails and ads
- Company logo included in (2) TABloid Emails (TAB's monthly e-newsletter to all members prior to Sunbelt (May & June)
- Company name in Sunbelt Special Edition Insert of Texas Builder issue
- Company logo will be included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- 8 free custom VIP Promo Codes to send to non-registered builders/remodelers
- Half Page Show Guide Ad (Company supplies artwork)
- (2) 1'x1' Clings (company supples artwork, Show Management to purchase clings
- 4 tickets for company representatives to Thursday's Big Time in Cowtown Fundraiser
- 4 additional Comp Exhibitor Registration Passes
- Logo on Show Guide Exhibitor Directory Listing & on Sponsor page in Show Guide
- Sunbelt App Sponsor Listing (Logo, Contact Info)
- Logo on Exhibitor Map Locators and overall Sponsor thank you cling
- Website Logo upgrade on floor plan & bolded in all Exhibitor Listings
- Company name in "Know Before You Go" email and in each Keynote PowerPoint loop

**Show Bags** 



Show Lanyards



For questions and/or to get you connected:
Call or Email: Angelica Stehling, CMP, Director of Events &
Sponsorships, (512) 476-6346 or <a href="mailto:Angelica@TexasBuilders.org">Angelica@TexasBuilders.org</a>
<a href="mailto:www.SunbeltBuildersShow.com">www.SunbeltBuildersShow.com</a>



# <u>Sunbelt Stampede - Attendee Traffic Promotion - \$1,250 (Maximum of 25 companies)</u> Company must be a Sunbelt Exhibitor

#### **LIMITED TO 25 EXHIBITING COMPANIES**

- Company promotion on game marketing pieces, emails, and onsite game piece\*
- Company promotion on signage\*

\*Show Management reserves the right to use logo or company name on materials, and acknowledges

that on each piece – the participating companies will be listed with either logo or company name.

- Company name in the onsite Show Guide ad marketing the Sunbelt Stampede.
- 1'x1' cling at booth identifying company as a Sunbelt Stampede participant.
  - Show Management to create the cling and have it placed by company's booth.
- Lead Retrieval Badge Scanner (Value \$320)
- Show Management will purchase (2) \$2,500 gift cards one to be included in each daily basket.
- Each participating company has the opportunity to provide (2) gifts one to be included in each daily basket.
  - Company would need to confirm gift participation by June 3
  - Company can provide logoed gift item or another gift with a noted company gift tag.
  - Daily Gift Baskets will be displayed at the registration desk to draw attention to the game.
  - Game Pieces will be accessible near registration desk and registration personnel can answer any questions about The Sunbelt Stampede

#### **GAME INFORMATION:**

- Show Management will create game pieces and prominently display them near registration.
- Anyone can play the game however the rules will clearly state that a winner must be a builder type.
- To be eligible for drawing, must be a builder type and get scanned by each game participating company.
- The game player then submits their game piece to the registration desk.
- Registration staff will verify the player is a qualified builder type and got scanned by all participating
  - companies before submitting the game piece in the drawing bin.
- A winner's name will be drawn each day, one hour before closing, and the winner must be PRESENT to win.
- Participants can only win once, however; game pieces for each participant (excluding the winner on
  - the first day) will rollover to the next day. Must be PRESENT to win on the second day.



#### Sunbelt 2024 Sunbelt Booster Club - \$3,000 (unlimited)

#### No Booth Purchase Required

- Company Name will be included in Sunbelt ad in the Texas Builder magazine issue immediately prior to Sunbelt
- Company Name will be included in the June TABloid e-newsletter immediately prior to Sunbelt
- Company name will be included in the "Know Before You Go" email to Sunbelt registrants
- Company name will be included on Sunbelt Committee info & TAB meetings prior to Sunbelt
- Company name will be included on the Sunbelt Sponsor Page in the Show Guide
- Company name will be included on the Overall Sponsor thank you cling onsite
- Company name will be included in the Keynote Presentation loops on Thursday & Friday
- Company will receive name recognition on the Sunbelt Sponsor section of the Website
- 4 Sunbelt Show Non-Exhibiting Show Passes for Company Representatives

#### Sunbelt 2024 Builder Friend of Sunbelt - \$250 (Unlimited)

- Available only to Builders / Remodelers / Developers / Multifamily & Rental Property Owners
- Individual Name, Company Name and Local HBA listed in Show Guide
- Onsite Signage displayed in Sunbelt Registration Foyer and at TAB Summer Board Meeting
- Listing in the sponsor section of the Sunbelt website SunbeltBuildersShow.com

#### **Sunbelt Advertising Opportunities**

- Email Blast Pre-Show to registrants in June 2024- \$1,500 (1)
- Email Blast Post-Show to registrants in August 2024 \$1,750 (1)
- Post-Show Sunbelt Webinar Demo August 2024 (1) \$2,000 (must apply and be approved)
- Pre-Show Sunbelt Webinar Demo June 2024 (1) \$2,000 (must apply and be approved)
- Social Media Post (one per week starting in May 2024 \$300 (6)
- Keynote Presentation Ad (will loop on Thurs. & Fri Keynote PowerPoints 15-minute Doors Open prior to session starting - \$300 - unlimited
- Website Plan Logo Upgrade \$100 unlimited
- Show Guide Back Cover SOLD
- Show Guide Inside Front Cover SOLD
- Show Guide Inside Back Cover \$1,950
- Show Guide 2-page Spread \$2,000
- Show Guide Full Page \$1,300 (10)
- Show Guide Half Page \$700 (15)
- Logo Upgrade in Show Guide Exhibitor Description Listing \$300 unlimited

