

Ribbon Cuttings



Let me show you how it is done in Bennett — Bennett Mayor Sue Horn (left) shows the **King Soopers** District Manager Kathy Lute, the fine points of ribbon cutting at Bennett's newest super market. The store opened in September amidst much celebration in the growing eastern **Arapahoe County** community.

Don't try this at home – Chamber staffer Paul Rosenberg shrinks back as Chef Al Liu demonstrates one of his more exotic techniques at one of Aurora's newest and most exciting restaurants, **Mt. Fuji Sushi and Hibachi**. Those attending the recent ribbon cutting at the restaurant were treated to a superb dinner prepared with great flair. The restaurant is located in the Southlands Center at 6100 S. Main Street, unit H-101. You, too, can experience Mt. Fuji by calling 303-699-9388. You can also check them out at their web site at www.mtfujico.com.



Tu-tu much — Kelsey and Ben MacLeay and Heather Mueller are joined by students and Ambassadors as they cut the ribbon on their brand new dance studio **Dance Core**. Located on the southeast corner of Alameda and Chambers the studio offers a full range of dance activities primarily focused on the younger set. Joining owners MacLeay and Mueller in celebrating the opening were City Councilmen Larry Beer and Brad Pierce as well as Heather's proud parents Scott and Debbie Mueller.



ABDC | Aurora Business Development Center

ABDC Seminars Information for October Development Center is available on an enclosed flyer.

Renewals

401(k) Advisors USA
Adcom Worldwide
Advocates for Children
Amberg Entertainment
Brooke A. Grant Agency/American Family
Hyatt Place Denver Airport
Hyatt Place DTC
Anchor Network Solutions, Inc.
ARS of Colorado
Aurora Cinema Grill
Aurora Mental Health Center
Aurora Sales Professionals
Aurora Schools Federal Credit Union
Bankers Advertising Co.
Todd Expediting, Inc./Bellair Expediting
Best Buy
BJ's Restaurant & Brewhouse
Delivery Boy, Inc. dba Blackjack Pizza
Blue Spruce Energy Center, LLC
Bright Now Dental
Buckley Commerce Center
Laura Hansen, CCHT
Chandelle Associates, LLC
Nexion Health at Cherry Creek, Inc.
Colorado Insurance Professionals
Colorado Lending Source
Comcast
Denver City Restorations

Denver Federal Executive Board
Elemintal Photography
Four Points by Sheraton Denver Southeast
Frontier Communities, LLC
Graebel/Denver Movers, Inc.
Greater Denver Mr. Rooter
Harold Massop Associates Architects, P.C.
The Honeybaked Ham Company
Infinity Wellness Center
The Job Store
Martha J. Karnopp, Attorney at Law
Keller's Professional Auto Service
Harman Management Corporation
The Learning Source
Lend Lease Communities
Liberty Savings Bank
Life Care Center of Aurora
LOGO ON
Lupita's Restaurant
Denver Airport Marriott at Gateway Park
Mile High United Way
Mindtech Solutions
NextCare Urgent Care
Padgett Business Services
Everest College
Professional Auto Body
Rebuilding Together Metro Denver
Regis Jesuit High School
Rumbi Island Grill
The Salvation Army
Southlands

StorQuest Self Storage
Summit Church
Technology Consulting Solutions, LLC
Thompson Wells Advertising Ltd.
Tilden Car Care
The Timbers
Wal-Mart Stores #5137
Mass Mutual Financial Group
Weaver & Company
Westwind Management Group, Inc.

NEW MEMBERS

18th Judicial District Attorney
A Best Door, LLC
Aim High Chiropractic
American Armored Transit, Inc.
Beeline Acoustics
Cookies by Design
CraigsTrek, Inc.
Epic Construction, Inc.
Execu-Center, Inc.
Farrah Tax Advisory Group & Senior Planning Services
Fish City Grill
Havana Business Improvement District
JHB International, Inc.
Life Saving Solutions
The Motorsports Gallery
Noble Truss Colorado, Inc.
Northwestern Mutual
Office Depot, #420
Send Out Cards
Summit Services
Veteran Communications, Inc.
WB World Travel

SERVING THE EASTERN
METRO COMMUNITIES



Upcoming Events

Transportation Committee

October 3 | 7:30 a.m.
Hq. E-470 Public Highway Authority
(22470 E. 6th Parkway)
RSVP Required

Healthcare Breakfast

(combined with Gov. Affairs & Education Cmte.)
October 4 | 7:30 a.m.
Rotunda Room, Community College of Aurora
RSVP Required

Business for the Arts

October 9 | 8:00 a.m.
Aurora History Museum

Front Range Business Showcase

October 10 | 10 a.m. – 3 p.m.
Radisson Hotel SE (I-225 – Parker)

Ambassador's Retreat

October 12 – 13
YMCA of the Rockies, Estes Park

Business before Hours

October 16 | 7:30 a.m.
Acme Tent & Canvas (39th & Forrest)

Defense Council

October 25 | 7:15 a.m.
Colorado National Guard HQ
(Arapahoe & Revere Pkwy)
RSVP Required

Business after Hours (Joint with NABA)

October 25 | 4:30 p.m.
Hilton Garden Inn DIA

Newsletter Online

Don't forget that the monthly **IMPACT** is on our Web site before you get it in the mail! The newsletter is sent via bulk mail at the end of every month, and can take up to 14 days to get into your hands.

The monthly package you receive in the mail is chock full of offers and information from your fellow Chamber members, as well as registration forms and meeting notices from The Chamber. Be sure to open it and look through the flyers as well as the newsletter!

aurora | centennial | commerce city | denver



Business Health Forum to take on tough issues

One of the thorniest issues facing businesses will be on the table at a special event Oct. 4. The Chamber, in association with the **Colorado Association of Commerce and Industry** (CACI – the State Chamber) and **The Medical Center of Aurora**, will present a Health Forum Breakfast featuring Ralph Pollack and Amy Fletcher from CACI's Business Health Forum. "There has never been a more important time for the business community to engage in discussion about rising cost of health care than right now," said Chamber President Kevin Hougen. "Between the Governor's Blue Ribbon Commission for Healthcare Reform and some of the preliminary work being done by legislators we expect to see a lot of recommendations going to the State Legislature in January."

The Forum will be hosted by the **Community College of Aurora** on their campus at 1600 E. CenterTech Parkway in the Rotunda Room. Breakfast will be courtesy of **Outback Steakhouses**.

Hougen said Pollack and Fletcher, who have been traveling the State with their message, will outline five reform proposals that are expected to be



presented to the State Legislature this fall. "All our members need to know about efforts to reform Colorado's health care system," Hougen explained. "It is important to understand how much healthcare plans could cost taxpayers and how each of us must get involved in the discussion."

The Forum should serve as a conduit to increase business leaders' participation in any reform debate, as

well as understanding of such issues as Medicaid, the uninsured and quality.

The Oct. 4 breakfast will run from 7:30 – 9 a.m. and is part of a series of issue forums conducted by The Chamber's Government Affairs & Education Committee headed by Jim Suss and Bob LeGare. The breakfast is free but space is limited and an RSVP is required. To make your reservations, call Trisha at 303-344-1500 no later than Oct. 2.

Small Business Showcase set for October

The annual Front Range Small Business Showcase has changed venues this year, but still offers Chamber members a great opportunity to network with their government counterparts.

This year the "Frisbee" as it is called by insiders, will be at the **Radisson Hotel SE** at Parker and I-225 on Oct. 10. Joining The Chamber in arranging the event will be the local **General Services Administration** (GSA) and the specialists in contracting from **Buckley Air Force Base**. "If you want to do business with the many government organizations in the Metro area, this is the place to be," said Naomi Colwell who organizes the event for The Chamber. "We've tightened up the schedule this year so you can get in, do a seminar or two, have some lunch and make some contacts quickly and efficiently – shorter timeframe, more exposure!"

she exclaimed.

The schedule has those with booths setting up between 7-10 a.m. with seminars beginning at 8 a.m. Doors open for the showcase at 10 a.m. and what is being billed as the "Best Networking Lunch" begins at 11:30 a.m.

Seminars covering a wide range of topics will help businessmen and women become familiar with the needs of various government agencies and how they can go about being part of their contact group. Seminars, as well as entrance to the Showcase and lunch are \$20. Booths that include pipe and drape, signage, a table and chairs and two boxed lunches range from \$350-\$500.

For more information on the Front Range Small Business Showcase, call Naomi at 303-344-1500.



Bob Barké
Chair

On October 4th at the **Community College of Aurora, Outback Restaurant and The Medical Center of Aurora** will be hosting one of the most important free breakfasts of the year. This must attend breakfast at 7:30 am will outline the five reform proposals that will be presented to the State Legislature this fall. The Business Health Forum with Ralph Pollack and Amy Fletcher will speak about the efforts to reform Colorado's health care system, how much the health care plans could cost taxpayers, and how you can get involved in the discussion. Please RSVP to the Chamber office at 303-344-1500, we have limited seating.



Piling it higher — Aurora Public Schools Superintendent John Barry smiles approvingly as Chamber President Kevin Hougen adds a shovel full of dirt to the pile created at the groundbreaking for APS' newest school, the K-8 Quest Academy. To be located near East 1st Ave. and Airport Blvd. the new magnet school will be home to the Aurora Quest and Summit Academy gifted and talented programs that are now housed at other APS schools. The school will cater to the nearly 300 students already enrolled in these programs, plus another 300 students accepted through open enrollment.

The Chamber's Mission

The mission of the Aurora Chamber of Commerce is to serve as a voice for the business community, acting as an advocate for its members on issues that affect their growth and long-term economic vitality.

The **IMPACT** is published monthly for the members of the Aurora Chamber of Commerce. Subscription rate to nonmembers: \$50/year. Advertisers: The Chamber members—use the **IMPACT** to advertise your products and services to over 1700 Aurora Chamber members. Advertising space only available to members. The IMPACT also accepts preprinted inserts. Contact The Chamber for details. Deadlines: the 10th of the month prior to publication.

Chair's Letter

As health insurance premiums continue to soar, there has never been a more important time for the business community to engage in this difficult discussion.

Networking:

The old saying “It’s not what you know, it’s who you know” is not entirely true, but it’s not entirely false either. Making new contacts, locating resources and finding new clients are all important aspects of doing business. That’s why networking is essential to the growth and success of every organization. I have been a member of the Chamber for over ten years and it works.

Some business professionals dislike networking. Others simply don’t understand or appreciate its importance. If you think of networking as rubbing elbows at dreary workshops or forcing idle chatter at cocktail parties to get a lead, you’re wrong. Networking can be enjoyable. It’s also a sure-fire way to keep your hand on the pulse of the market, while uncovering business contacts that can get you in front of the right person at the right time.

There are three main components to networking: **join, participate and explore.**

JOIN

any type of special interest group. How about getting more involved with the Chamber, a leads group, ambassadors, one of fifteen committees the Chamber has to offer, member orientation, the Leadership alumni? Don’t be afraid to call or write other members and introduce yourself. The number of warm responses will surprise you.

PARTICIPATE

in at least one group, fund raiser, benefit or charity event each year and take part in style. Help plan the annual meeting or holiday celebration. Let fellow members know what you do. The results will amaze you.

EXPLORE

the business world around you. Check newspapers and periodicals for seminars and forums that the Chamber and others that relate to your business or industry. Attend luncheons, speeches, ground breaking ceremonies, business open houses. And don’t be afraid to volunteer for projects and causes you believe in. Get active; the rewards will be well worth your efforts.

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A fine lineup – Looking like the front four plus the coaching staff, a happy group of people that attended a recent University of Colorado information session at the Stampede pose for the requisite picture to mark the occasion. From left to right they include Matt Cook, APS School Board President; Kevin Hougen, Chamber President; John Fenstermacher, Stampede Manager; George Hypolite, CU Defensive End; Marilyn Decalo, CU Director of Business and Community Relations and Hank Brown, CU President.



For the children – Governor Bill Ritter addresses a crowd of more than five hundred including several other dignitaries and **Children's Hospital** Ambassadors (seated in front) during an Open House marking pre-opening events at the new **Children's Hospital** in Aurora on Sept. 11. Joining in the festivities on stage were (seated l-r) Denver Mayor John Hickenlooper, Aurora Mayor Ed Tauer and Don Kortz, chairman of The Children's Hospital board of directors

Member News

Bockenfeld appointed to national committee

Arapahoe County Commissioner

Rod Bockenfeld was recently appointed to serve as Chair on the Finance and Intergovernmental Affairs Steering Committee for the National Association of Counties.

The steering committee deals with all matters pertaining to the financial resources of counties, fiscal management, federal assistance, municipal borrowing, county revenues, federal budget and federal tax reform.

Bockenfeld is serving his first term as County Commissioner, representing District 3.

Mira Vista Golf Course to get upgrade

The golf course at Lowry, **Mira Vista**, will get a complete redesign by renowned golf architect Tom Doak according to the Colorado Golf Association and Colorado Women's Golf Association, owners of the popular Aurora course. The redesign will include

a completely new 18-hole championship course and an enhanced practice facility. The course will close sometime this fall. The CGA and CWGA also have asked for your help in renaming the facility “to capture the essence of the site and the mission of the course to promote and support the game.” Details are available at www.COgolf.org.

DIA Partnership merges with MDED

The **DIA Partnership** that was spun off the **Aurora Economic Development Council** after the opening of **Denver International Airport** in 1995, has merged with the Metro Denver Economic Development Corporation. The last director of the organization, Mary Rose Loney said the partnership will operate under the MDED as a special purpose entity focused on the development of the airport.

ADF gets new commander

Buckley AFB's major tenant unit, the **Aerospace Data Facility**, has a new commander. Colonel David D. Thompson

took the reins of the unit on Aug. 1 at a ceremony presided over by Deputy Director of the National Reconnaissance Office, Maj. Gen. Tom Sheridan.

Col. Thompson replaced Col. Cary C. Chun who moved up to serve at Air Force Space Command in Colorado Springs. An Air Force Academy graduate, Col. Thompson came to Buckley following a tour as commander of the 45th Operations Group at Cape Canaveral Air Force Station, Florida.

Majestic attracts Whirlpool to Commercenter

A 32-acre site has been purchased from Majestic Realty in Aurora's **Majestic Commercenter** by well-known appliance maker Whirlpool. The company plans to build a 400,000 square-foot distribution center on the I-70 and Tower Road site.

Children's Hospital among top-rated hospitals

The Children's Hospital, newly

City offers online sales and use tax return processing

The **City of Aurora** now offers businesses the ability to file sales and use tax returns and payment via the Internet, eliminating the standard paper return sent through the mail.

Aurora's new online tax processing system is operated via a secure website and allows businesses to correspond directly with city staff and update such things as contact information. Businesses have the option of paying via a checking account debit transaction, or by filing their return online and then mailing a check to the city. As confirmation of the transaction, the city sends the business an email with an attached copy of their return

Businesses interested in utilizing the new online sales and tax return processing system should call 303-739-7800.

relocated to Aurora, has been rated as one of the top hospitals for children by U.S. News & World Report. The magazine annually ranks America's best hospitals based on reputation, performance and quality of care. Some thirty medical facilities were rated and **The Children's Hospital** now located in Aurora was rated fourth, finishing strongly with hospitals in Philadelphia, Boston and Baltimore.

Transportation Committee hosted by E-470 group

The Chamber Transportation Committee will be hosted by the **E-470 Public Highway Authority** at their headquarters on Wednesday, Oct. 3. In addition to briefings on the evolving nature of the highway, committee members will also hear from **Lend Lease Communities** about their plans to take advantage of the new E-470 – Interstate 70 interchange and an update on transportation priorities in the Eastern Metro area.