

Upcoming Events

NOVEMBER

Young Professionals Chamber office November 2 | 8 am

Business for the Arts committee Chamber office November 6 | 8 am

Transportation committee Chamber office November 7 | 7:30 am

Government Affairs, Education, and Energy committee Chamber office

> Healthcare committee Sentinel Conference Room 14305 E. Alameda Ave., 2nd Floor November 8 | 8 am

Ambassadors meeting Chamber office November 9 | 5:30 pm

Business Before Hours Office Depot 1150 S. Ironton St., Unit 120 November 14 | 7:30 am

ChamberMaster training Chamber office

Chamber office November 14 | 12 pm

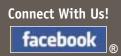
Defense Council TBA November 15 | 7:15 am

Leadership Aurora Economic and Infrastructure session November 15

Business After Hours Embassy Suites Hotel Denver - Aurora 4444 N. Havana St. November 15 | 5-7 pm

Thanksgiving! November 22-23 Chamber office closed

[continued on page 3]



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The Chamber's Young Professionals initiative has officially started!

by Briley Peters

Nearly thirty energetic young professionals met at the Chamber office in early October to start discussing our plans of where we see the Chamber's Young Professionals program starting, and also how we see it growing. We have decided to allow as much opportunity and possibility as we can to start creating our legacy of leadership to the City of Aurora and the Eastern Metro area.

To begin, the group plans to focus on both professional and personal growth and development for its members. We will be working in the areas of professional development, philanthropy, civic engagement, and recreation.

Now you might be wondering what I mean specifically when I highlight those segments, and also what we will



Briley Peters, director of marketing for Visit Aurora serves as the chair of the Aurora Chamber's Young Professional group.

be doing to work in those areas of focus. The answer to those questions is easy: they will be whatever we want them to be, with activities to move them forward – which will be determined as the program develops. This Young Professionals program is literally two hours old, so far having only had one kick-off reception and one monthly meeting.

The Chamber has fostered this new program and has provided key elements to allow us the opportunity to exist. Given this backbone of support, it's up to the Young Professionals to take the opportunity they have been given and to run with it.

So, if you are a young professional, I encourage you to check out one of our upcoming social events (which will be publicized on the Aurora Chamber Young Professionals Facebook page and through eblasts), volunteer days (like the Southland's Turkey Drive on November 10th), or attend a monthly meeting (held at the Chamber the first Friday of the month at 8 am).

And, If you work with young professionals, please share this opportunity that is available to them!

save

Hot Deals can help your business

Hot Deals are member-to-member and member-to-public discounts and deals that get posted on the Chamber Website. You enter them yourself, and



they are just one of the many benefits of your Chamber memberships. All you need

is your member login name and password, something that you want to offer to members and to the public, and some words to describe it! That's it. You enter the information into 'Hot Deals,' under 'Advertising' on the left side of the home page of your page account. It will be approved, and then your Hot Deal is online and ready to bring customers to you. You can also post Events and Job Postings. It's a great way to get exposure and customers. If you don't know your login name and password, check with any Chamber staff member and they can send it to you.

CURRENT HOT DEALS INCLUDE:

- A health assessment and discounted membership at the Anschutz Health and Wellness Center;
- \$50 off any auto body repair service from **Alpine Carstar Auto Body**;
- Discounted computer services and free computer support from Anchor Network Solutions;
- Free financial education from **Denver Community Credit Union**;
- A free haircut and style at **JCP**;

[continued on page 3]

theDATE Chamber Holiday Party Dec. 13 - 5-7 pm DoubleTree by Hilton

Denver-Aurora 13696 E. Iliff Pl.

You won't want to miss it!

Do you want to receive the Chamber IMPACT Newsletter Online only?

If you would like to get the IMPACT newsletter online only, please email Mitzi.Schindler@aurorachamber.org, and you will no longer receive a printed copy in the mail. Instead, you will get a message via email each month to view the newsletter online.



Chair

Chair's Letter

As the new Chairman of the Board of Directors of the Aurora Chamber of Commerce, I was in my position all of about six weeks when one of the most tragic events in the history of Aurora and the

State of Colorado occurred: the unthinkable, unimaginable, unbelievable, and horrible shooting in the movie theater in the very early morning hours of July 20. Twelve lives lost; 58 injured, some so seriously that they will never fully recover; and countless others who were in the theaters who will be emotionally and psychologically scarred the rest of their lives.

Even before the news reached a just-waking community, state, and nation, the incredible members and staff of The Chamber were already deeply involved in putting the wheels in motion and the dollars behind the wheels to support the victims and to begin the long process of "community healing." The outpouring of spontaneous support was remarkable and began even while emergency rooms, operating rooms, and intensive care units in at least six hospitals worked feverishly to treat the injured and to save the lives of those most critically wounded - to the degree that all 58 of those brought to hospitals survived. This was also due to the outstanding efforts of Aurora Police and Fire personnel and other first responders who brought the injured, many in police patrol cars, to the emergency rooms, providing the precious extra minutes necessary for the trauma teams to save those lives.

This horrific and tragic event was a reminder of just what a wonderful, caring, and committed city and community we belong to in Aurora. We are truly blessed to have such outstanding and compassionate leaders in our city that we all turned to for strength and guidance. We should all offer sincere appreciation, gratitude, and recognition for our City's leaders including Mayor Hogan; members of the City Council; City Manager Noe; and of course Police Chief Oats and Fire Chief Garcia, for holding the community together in a time of tragedy.

While our city still grieves, we must also move on. And, we are doing that. The Chamber's theme this year is "Growing Together," little did I know that "growing" would also include "mending and healing" together. As we do mend, heal... and grow, I'm know that with

The Chamber's Mission

The mission of the Aurora Chamber of Commerce is to

serve as a voice for the business community, acting

as an advocate for its members on issues that affect

their growth and long-term economic vitality.

Mayor Hogan's leadership, we are already in the process of pulling together a group of key local business organizations and their leaders to focus on Aurora's future. What will we be able to accomplish collectively with these key organizations working together with a common voice and direction? Undoubtedly, the answer is "the sky's the limit!"

Accordingly, Mayor Hogan has called together the leaders of the Aurora Chamber of Commerce; Aurora Economic Development Council; Visit Aurora; Fitzsimons Redevelopment Authority; and Adams County Economic Development Council, to begin discussions on how we can bring together our respective missions, visions and plans to help develop and prioritize a collective and collaborative vision for the future of Aurora. Kevin Hougen and I are pleased to represent The Chamber in this effort.

As I look at all five of our respective organizations, I see us as having linking circles of missions, visions and values - with each having very specific scopes of interests, responsibilities and focus, but all with a common goal of a vibrant, dynamic, diverse, and economically strong Aurora. So, why not bring our collective heads together to figure out how we can accomplish this goal? By combining the energies, talents, and expertise of these organizations, there is no question in my mind that we can provide the leadership to assist Mayor Hogan, the City Council, City Manager Noe, the business community, and the community at large in taking Aurora to the next levels as a great city! I do believe we are starting to see some signs of an improving economy, but also recognize we have a ways to go. Now is the time to get ahead of the forthcoming economic growth curve and help direct the size, length, and shape of that curve; and position Aurora to take full advantage of economic growth opportunities.

I look forward to our upcoming "business/community summit," as we move Aurora forward. We have the right people in the right place at the right time to make this happen — thanks to the foresight of our Mayor. I also look forward to keeping you apprised of our progress.

As we do move forward we will never forget the tragic morning of July 20, as our thoughts and prayers continue for the victims and their families. We also remember and take pride that we are "Aurora, Strong and Proud," and a bright future lays ahead!

Thank you all. – Jeff

Chamber Board

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directors, HR and PR departments. You can also access each month's newsletter online at our website, www.aurorachamber.org, so you can forward it to every employee in your company!

DON'T FORGET: "Every employee of a Chamber

The *IMPACT* is published for the members of the Aurora Chamber of Commerce. Subscription rate to nonmembers: \$50/year. Advertisers: The Chamber members—use the *IMPACT* to advertise your products and services to over 1700 Aurora Chamber members. Advertising space only available to members. The IMPACT also accepts preprinted inserts. Contact The Chamber for details. Deadlines: the 10th of the month prior to publication.



Women in Business committee monthly topics offer great variety —At the Chamber's August 2012 Women in Business meeting, Col. Patricia Blassie, a Senior Level Commander at the ARPC on Buckley Air Force Base, discussed her experience with women in the military, and her role in identifying the remains of her brother at the Tomb of the Unknow Solider in Arlington, VA. The Chamber's Women in Business Committee meets monthly on the fourth Tuesday of the Month. Presentation topics vary, and have included 5 Essentials for Building a Business; an annual progressive lunch at Chamber member restaurants; a Courtesy Bootcamp; Sex in the Garden – a group therapy session for plants with pollination issues; 5 Strategies to Live a Life you Love; Why Salespeople Don't Reach Their Full Potential; and Chocolate and Wine Therapy.

..... [EVENTS continued]

Business Before Hours Denver Community Credit Union 15460 E. Andrews Dr. November 27 | 7:30 am

Women in Business Chamber office November 27 | 12 pm

DECEMBER **Business for the Arts committee** Chamber office December 4 | 8 am

Transportation committee Chamber office December 5 | 7:30 am

Government Affairs, Education, and **Energy committee** Chamber office December 6 | 7:30 am

> Young Professionals Chamber office December 7 | 8 am

Healthcare committee Chamber office December 13 | 8 am

CHAMBER HOLIDAY PARTY DoubleTree by Hilton Denver-Aurora 13696 E. Iliff Pl. December 13 | 5-7 pm

Leadership Aurora Media session December 13

> Women in Business Holiday Wine Celebration December 18 | 4 pm

Christmas Eve and **Christmas Day** December 24 & 25 Chamber office closed

New Year's Eve and New Year's Day December 31, 2012 and January 1, 2013 Chamber office closed

[HOT DEALS continued from page 1]

- Protect your house and family from a dryer fire - and get \$10 off any dryer vent service with Dryer Vent Wizard of Aurora;
- A week of free unlimited yoga at CorePower Yoga, Aurora;
- Savings on flags at Flag World CO;
- Graphic Design services for \$40/hour from Triple 7 Graphics:
- \$59/night weekend rate (and a \$54/night Buckley AFB employee weekend rate) including hot breakfast and high speed internet at Fairfield Inn Denver/Aurora;
- \$50 off a home inspection from 5 Star Home Inspections;
- Park, Stay, and Fly deal starting at \$89/night, + a flat \$10 parking fee for up to 30 days at Homewood Suites by Hilton, DIA

- \$89/night weekend stay with hot breakfast buffet for two at Cambria Suites Denver Airport:
- A free Mobile readiness report from Hopp2it;
- Two free 8x10 photos with a portrait sitting with Brian Molitoris Photographer;
- \$300 to the charity of your choice at closing with Helen Tanner Coldwell Bank **Residential Broker**:
- A free loaner "Grand Opening" sign for up to two weeks from Visual Edge Signs and Design; and
- \$1 off a Wendy's Combo Meal

Don't miss out on these great deals – and don't miss out on adding yours to the mix.



2012-13 Leadership Aurora Class members enjoy the beautiful setting at Keystone Resort during their opening retreat in September.

Emcees for this year's Gala at the Aurora Fox Arts Center were actor Wyatt MacNeil (center) and Fox Executive Producer Charles Packard (inset photo). Listening intently to MacNeil are left to right,

Aurora Chamber President and CEO Kevin Hougen, Actress Chloe Nosan, Aurora Fox Board Chair Sue Bodis, Actor Hugo Jon Sayles, Aurora City Council member Brad Pierce, Actress Jontae Piper, Aurora Fox Board Member Jeffery Sharp, and Actress Kenzie Kilroy. To see the line-up for the 28th season at the Aurora Fox Arts Center. ao to www.aurorafoxartscenter.ora.



Gala at the Aurora Fox Arts Center



Ribbon Cuttings



To your health and nutrition! – Carletta Stewart cuts the ribbon for her second GNC location at 200 Quebec St., Building 100, #101 in the Lowry Town Center. The new store is well stocked with nutrition related products, including vitamins, supplements, minerals, herbs, sports nutrition, diet, and energy products. Stewart's other GNC store is located at 3445 North Salida Street Suite #10, in Aurora. (Photo courtesy Brian Molitoris Photographer)



FirstBank opens across from the Fitzsimons/Anschutz Medical Campus — Aurora Mayor Steve Hogan and **FirstBank** President Ron Tilton, cut the ribbon for the **FirstBank** at 13300 E. Colfax Avenue, Aurora, C0 80011. **FirstBank** offers consumer and commercial lending, innovative banking products and services, and the company maintains a high regard for community investment. With more than \$11 billion in assets and over 125 locations in Colorado, Arizona, and California, **FirstBank** supports the Chamber's Banks in Harmony summer concerts, as well as the Aurora Fox Season Opener Gala. **FirstBank** also contributed \$500,000 to support Colorado Gives Day, a one-day online initiative directed at increasing philanthropy in Colorado.



Parkside

To our pets' health! – Brenda Eisenhauer, DVM, happily cuts the ribbon for the Parkside Animal Health Center at 5001 S. Parker Rd. She is joined by City Councilman Bob Roth, her staff, her husband Eric, some happy pet owners, and Chamber Ambassadors and staff.

Dr. Eisenhauer opened her own practice after years of working with animal shelters and welfare organizations, where her goal was to ensure each animal was healthy enough to go to a new home — and never return to her care. She wanted to create a full-service practice where instead, animals and their families could develop lifetime relationships with their veterinarian. Dr. Eisenhauer also continues to work at the Dumb Friends League two days a week, and says "Veterinary Medicine is our life's work because we love the animals in our care." (Photo Courtesy Brian Molitoris Photographer)



A great TownePlace to stay. – The TownePlace Suites Denver Airport at Gateway Park ribbon cutting drew a large crowd on Sept. 18. Hotel executives gave tours of the newly-opened extended-stay hotel, which offers neighborhood-style living in comfortable, casual suites – and the knowledgeable staff is available 24/7 to answer any questions in order to make guests feel right at home.



From left to right cutting the ribbon: Tom Burdeshaw, VP Design Management with Marriott; Aurora Mayor Steve Hogan; Karl Ewald, owner of Arapahoe Development; Margaret Ewald; Todd Dickson, TownePlace Suites General Manager; Bud Robinson, investor; Loren Nalewanski, VP of Brand Management with Marriott; and Kevin Hougen, President and CEO of the Aurora Chamber of Commerce. (Photo courtesy Brian Molitoris Photographer)



Sharing an authentic passion for Yoga – Jenn Kirkpatrick and Michelle Thom cut the ribbon for the opening of the CorePower Yoga studio at 18884 E. Hampden Ave. The concept behind CorePower Yoga is the belief in the physical, mental and spiritual benefits of yoga. CorePower strives to increase awareness and widespread adoption of yoga by making it accessible to everyone, through a variety of yoga styles, and class times to meet any schedule. For more information, go to www.corepoweryoga.com.

Hougen selected for U.S. Chamber Transportation Committee

Aurora Chamber President Kevin Hougen has accepted an invitation to serve on the U.S. Chamber of Commerce's prestigious Transportation Infrastructure and Logistics Committee for 2012-13. The invitation came from Edward Rust, Chairman of the U.S. Chamber Board of Directors. Rust said the committee, which is the primary policy-originating body for the Chamber in the area of transportation infrastructure, will focus on the implementation of MAP-21 (the \$118B federal transportation bill) and how it will be allocated in FY-2012-13. It will also look at policy, regulatory and financing issues regarding aviation and marine transportation and the future of passenger rail.

Decor & You Highlands contributes to home build

Decor & You Highlands Ranch is a recent contributor to the Universal Design Home, built by Wall Custom Homes in Highlands Ranch, CO. Decor & You was one of many businesses helping to build the home, with 100 percent of the proceeds raised going to Craig Hospital and its' programs and research surrounding spinal cord and brain injuries.

Merrick selected for contract with Boulder Parks and Open Space

Merrick & Company has been selected for an on-call

Member News

contract to provide civil and water engineering services with Boulder County Parks and Open Space. This contract allows County to utilize **Merrick's** expertise in the areas of trailhead design, parking lot design, grading/earthwork calculations, culvert design, bridge design, and drainage design.

The firm has provided these types of services to many municipal and governmental agencies over its 57 years in Colorado including the City and County of Denver, **City of Aurora, City of Centennial**, City of Castle Pines, RTD, and Jefferson County to name a few.

BKD CPAs and Advisors, LLP appoints managers

BKD CPAs and Advisors, LLP announces that Ryan Gorman, James Gulick II, and Katie Willemarck have been promoted to managers. The three newly-appointed managers deliver unmatched client service, embrace change, and show dedication to the firm's values and the accounting industry.





Katie Willemarck

Ryan Gorman James Gulick II

Thomas joins Merrick & Company Survey Team Timothy Thomas, PLS, has joined Merrick &

Company Surveying as the Southeast Region Survey Manager. Thomas' responsibilities will include marketing, business development, client relation management, as well as ensuring that quality control standards are exceeded in each project; and implementing processes and procedures in surveying.

A&P Volunteers Help Inspire Future Construction Professionals Adolfson & Peterson Construction volunteers

recently helped inspire and motivate tomorow's construction industry leaders at the 10th Annual Colorado Construction Career Days, which aims to promote the construction industry to America's youth. During the two-day event, students were invited to see and explore the diverse range of career opportunities the industry may offer them, with a goal of continuing to build an educated and skilled future workforce.

Industry volunteers used various hands-on activities, equipment and materials to demonstrate to nearly 2,000 high school students grades 10 through 12 the unique aspects of today's construction world.



Adolfson & Peterson Construction volunteers offer activities and demonstrations during the 10th Annual Colorado Construction Career Days.

Getting a lot of spam? Create multiple email accounts for different purposes

by Vince Tinnirello, CEO, Anchor Network Solutions

When I hear from a client that they are getting a lot of spam in their company email box, I usually ask how they use their company email address. For example, do they use it for newsletters? Correspondence with family and friends? Shopping? As their Facebook listed email address? Have they dropped their card in a drawing bowl at a tradeshow? More often than not, the answer is "Yes" to all of the questions above.

To alleviate this, I recommend creating different email accounts for different purposes. I use my work email address for business communication only between individuals. If I want to sign up for newsletters from vendors, they go to a MSN email account. Email correspondence from family and friends goes to a Gmail address, and any online shopping I do goes to a Yahoo address. Regarding tradeshows, I never drop my card in a bowl at the booth, because that automatically puts you on the vendor email list which I don't want. While the strategy I'm using above does require maintenance of four mailboxes, it actually takes less time to manage because I know three of the four aren't pressing. It's also been helpful to find out how people are using my address and where it gets sold-especially at the shopping sites. If you have trouble with an overwhelming amount of email that is mixed between personal and business, give this technique a try.

Anchor Network Solutions is offering Aurora Chamber members:

- a 10% discount on monthly services
- waived setup fees
- discounted network audits

 and 2 hours of free technical support For details see Anchor's Hot Deal on the Chamber Website at www.aurorachamber.org, or

contact Vince Tinnirello at 303.904.0494x105 or vince@anchornetworksolutions.com. Visit Anchor Network Solutions online at

www.anchornetworksolutions.com.





Top Performer – John Bennett (holding award), district manager for **First** *Command* in Denver-Aurora shows off the national award he recently won, the Carroll H. Payne Challenge Award. Bennett was honored for "overcoming substantial challenges while continuously maintaining a positive attitude," and for growing the Denver-Aurora office of **First Command** to one of the most successful in the company. Also pictured (left to right) are **First Command** CEO Scott Spiker, Bennett, his wife Susan, and National Director of Advisor Operations, Mike Wheeler. The award is named for the founder of **First Command**, Carroll Payne (LtCol, USAF, Retired). (Photo provided by First Command)



[RIBBON CUTTINGS continued from page 4]



Be safer and save money! – Neil and Elena Boyer, owners of Dryer Vent Wizard of Aurora cut the ribbon for their newly-opened business. The Dryer Vent Wizard of Aurora professionally inspects and cleans clothing dryers for homeowners and in commercially-owned buildings. Poorly maintained dryer vents cause fire hazards and cost substantially more to operate, so proper maintenance is important for safety as well as cost savings. For more information contact Neil at 303-214-

0220, nboyer@dryerventwizard.com, or go to www.dryerventwizard.com. Go to the Hot Deals at

www.aurorachamber.org for **Dryer Vent Wizard's** \$10 coupon good for any dryer vent service.

(Photo courtesy Brian Molitoris Photographer)

A new twist to Wendy's -

On Oct. 1, The Aurora Chamber held a ribbon cutting for the renovated Wendy's restaurant at 18700 E. Hampden Ave. Wendy's management team cut the ribbon for the restaurant which now has free WiFi, a fireplace, a big screen TV, and what was termed by Chamber staff as "the coolest coke machine in the world," with more than 100 mix choices. (Photo courtesy Brian Molitoris Photographer)



Renewals

Abilene Awards & Logos, Inc. Acme Distribution Centers, Inc. AJT Security Systems, Inc. Allegra Print & Imaging ALMC Mortgage @ Nova Home Loans Altos Veterinary Clinic Anchor Network Solutions, Inc. Aurora Arts District Aurora Mental Health Center Aurora Public Schools Education Foundation Aurora Schools Federal Credit Union Balancing Books, Inc. BAR-K Insurance Solutions, Inc. Bent Fork American Grill Bhavikatti Architecture LLC Big O Tires Havana Blackjack Pizza Brock Publishing Carrabba's Italian Grill Chambers Wine & Liquor Chinese Divine Culture Assn. Colorado Escrow & Title Comfort Inn Aurora Continental 4, Inc. Country Inn & Suites by Carlson CSL Plasma Developmental Pathways Doubletree by Hilton Denver DPRA, Inc.

Edward Jones Investments – David Cooper Executive Transportation FASTSIGNS of Aurora, Inc. Fitzsimons Credit Union Foremost Flooring, Inc. Foxridge Farm Front Range Airport Gateway Mazda George "Mel" Rawles GNC/ General Nutrition Center Handyman Matters of Central Denver & Aurora Helga's German Restaurant & Deli Hillcrest Village Holiday Inn Select - Denver Cherry Creek Jason's Deli Joe's Crab Shack Johnson's Automotive Repair KBJ Space Solutions La Quinta Inn and Suites – Gateway Park Lawnco Inc. Mail Delivery Service Martha Karnopp, Attorney May Farms Michael Baker Corporation Mile High United Way Morin Wood Finesse Mt. Fuji Sushi and Hibachi Music Go Round Nelowet Business Machines, Ltd.

DID YOU KNOW Leadership Aurora Has A Vehicle Donation Program?

Are you are looking for a year-end tax break or just want to get rid of your car without hassles? Leadership Aurora can help you.

- With just one phone call, you can donate your vehicle and 100% of proceeds will benefit Leadership Aurora
- Any car, motorcycle, RV, boat, running or nonrunning is accepted
- You receive a tax deduction! An IRS Form 1098c will be mailed to you after completion of transaction
- Title or lien work processing will be handled
- Your vehicle will be picked up and towed at no cost to you

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NextGen Software, Inc. Omnitech Industries, Inc. Outside Purple Providers Resource Clearinghouse Ronald McDonald House Charities of Denver Sailmates Enterprises Sam's Club Abilene Stapleton Storage, LLC State Farm Insurance - Mike Gibbs Staybridge Suites - Denver Tech Super Nerd LLC Suss Buick GMC The Job Store Todd Expediting Trilogy Benefits, Inc. Tyco Integrated Security United Veterans Committee of Colorado University of Colorado/Anschutz Medical Center Vintage Electrical Services Vision Care Specialists, PC. Wal-Mart Stores #1689 Wal-Mart Stores #5137 Weaver & Company Westwind Management Group, Inc. Wiggins Properties, LLC Wizard Universal Inc.