



## Upcoming Events

### NOVEMBER

#### Member Orientation

November 10 | 12 noon  
The Chamber

#### Veterans Day

November 11  
Offices Closed

#### General Membership Luncheon – Job Creation for Healthcare

November 12 | 11:30 a.m.  
Doubletree Hotel Denver

#### How to do Business with Arapahoe County

November 18 | 7:30 a.m. – 9:30 a.m.  
The Chamber

#### Business After Hours

November 19 | 4:30 p.m.  
Embassy Suites Denver Aurora

#### Thanksgiving Holiday

November 26 & 27  
Offices Closed

### DECEMBER

#### Business Before Hours

December 9 | 7:30 a.m.  
Kennedy Ridge Apartments

#### How to do Business with Arapahoe County

December 9 | 5-7 p.m.  
The Chamber

#### Chamber Holiday Party

December 17 | 4:30 p.m.  
Crowne Plaza

## GENERAL MEMBERSHIP LUNCHEON

### Jobs in Healthcare and Sloan Award winners

Aurora is rapidly becoming a hub of healthcare in Colorado, and opportunities to become part of the growing ranks of healthcare professionals are expanding – especially the critical support positions that make it possible for doctors and nurses to do their jobs more effectively.

On Thursday Nov. 12, The Chamber welcomes State Economic Development Director Don Marostica to the Eastern Metro area for a special General Membership Luncheon. He will discuss job creation as it relates to the many healthcare career opportunities in the community.

In addition, the luncheon will host an awards ceremony honoring five Chamber member companies that have been selected as winners of **2009**

#### **Alfred P. Sloan Award** for Business

Excellence in Workplace Flexibility.

Earning national recognition for

leadership in creating a better

workplace are **The Medical**

**Center of Aurora, University**

**of Phoenix, Merrick &**

**Company, Adams County**

**Workforce Development** and

**Aurora Mental Health.** The

companies were selected by the

When Work Works national

partners – Families and Work Institute,

The U.S. Chamber's Institute for a

Competitive Workforce and the Twiga Foundation.

"This is quite an honor for these businesses," said

**General Membership  
Luncheon  
November 12  
11:30 a.m.  
303-344-1500**

Doubletree Hotel Denver  
3203 Quebec Street  
(I-70 and Quebec)  
\$25 per person

Kevin Hougen, Chamber CEO. "It highlights that Aurora has some very progressive organizations that are leading the way in the kind of workplace innovation and flexibility that will mark successful businesses in the 21st century."

Twiga Foundation founder Patricia Kempthorne will present the awards.

Her non-profit corporation is dedicated to inspiring, promoting and maintaining a family-consciousness at home, in the workplace and in the community.

The 11:30 a.m. luncheon will be held at the **Doubletree Hotel Denver**, 3203 Quebec Street (I-70 and Quebec), and is \$25 per person.

"I hope our members will take advantage of this opportunity to hear about future trends and job opportunities in healthcare – and to honor their business colleagues," said Hougen.



## Newsletter Online

Don't forget that the monthly *IMPACT* is on our Web site before you get it in the mail! The newsletter is sent via bulk mail at the end of every month, and can take up to 14 days to get into your hands. The monthly package you receive in the mail is chock full of offers and information from your fellow Chamber members, as well as registration forms and meeting notices from The Chamber. Be sure to open it and look through the flyers as well as the newsletter!



**Coming Soon!**

[www.meetup.com/The-Aurora-Chamber-of-Commerce/](http://www.meetup.com/The-Aurora-Chamber-of-Commerce/)



**Kevin Hougen**  
*President & CEO*

That is the answer to a majority of our problems facing the State of Colorado and the United States in general! The American people are not going to be happy until unemployment starts to go down, and that is going to drag behind everything else because historically that's how it works.

More than 7 million jobs have been lost during the current recession. Colorado citizens are hurting and many are wondering how we can find our way out of these challenging times. Now is the opportunity to bring Colorado back. The race for the future is on. Only free enterprise will grow our economy and create jobs over the long term. We challenge all Americans to pledge their support for free enterprise and join the movement.

For those members that are not aware of our new Healthcare Jobs Council, please call me at your convenience, I would like to help educate our business members on exactly what the Chamber is doing on economic development surrounding our growing Healthcare Industry!

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# President's Letter

## Job, Jobs, Jobs...

### Civic leader tour to Nellis, Air Force Base, Nevada

On October 7th we had the opportunity to travel with 35 other business leaders from the Aurora area down to Nellis AFB (home to the Thunderbirds and Red Flag) and we also toured Creech AFB (home to the Unmanned Aerial System, the Predator).

Our host Brig. Gen. Kevin Pottinger, is the Commander, Headquarters Air Reserve Personnel Center (they are moving to Buckley AFB). Our other two hosts were Colonel Clinton Crosier, Commander, 460th Space Wing, Buckley AFB, Colo. and Colonel Pete Byrne, Vice Commander, 140th Wing, Colo. Air National Guard.

We had an amazing trip, seeing directly what our Active Duty, Guard and Reserve members are doing everyday to ensure a safe and free country. We also had the opportunity to experience a mid-air refueling mission of six F-16's from Ft. Worth, Texas. We all came away amazed at the dedication and hard work our military members are performing each and every day, 365 days a year and 24/7.

Buckley Air Force Base is one of our largest economic development engines in the eastern metro-area; we are all fortunate and proud of what they contribute to our vibrant community. Anytime you see a young man or women in uniform, please thank them for their outstanding service!



### The Chamber's Mission

The mission of the Aurora Chamber of Commerce is to serve as a voice for the business community, acting as an advocate for its members on issues that affect their growth and long-term economic vitality.

**DON'T FORGET: "Every employee of a Chamber member is a member of The Chamber"**

Please route this issue to your sales reps, account managers, marketing directors, HR and PR departments. You can also access each month's newsletter online at our website, [www.aurorachamber.org](http://www.aurorachamber.org), so you can forward it to every employee in your company!

## Board of Directors

**Chair of the Board**  
Craig Ward | Padgett Business Services

**Chair Elect**  
Mark Moses | Outback Steakhouses

**Secretary**  
Judy Booth | Fitzsimons Community Federal Credit Union

**Treasurer**  
David Maxwell | 1st Bank of Aurora

**Immediate Past Chair**  
Jo Snell | E-470 Public Hwy. Authority

**Past Chair Once Removed**  
Bob Barké | BAR-K Insurance Solutions

**Vice Chair-Business Development**  
Harrison Cochran | Aurora Sentinel

**Vice Chair-Community Services**  
Dave Gruber | Nortel Government Solutions

**Vice Chair-Public Affairs**  
Jim Suss | Suss Buick, Pontiac, GMC

**Vice Chair-Member Services**  
Tammy Fernandez | University of Phoenix

## Directors

Rich Allison | Adolfsen & Peterson Construction Company  
Bob Barké | BAR-K Insurance Solutions

Joe Barela | Arapahoe/Douglas Works! Workforce Center  
Bill Becker | Adams County Economic Development

Judy Booth | Fitzsimons Community Federal Credit Union  
Harrison Cochran | Aurora Sentinel

Brigadier General Trulan Eyre | 140th Wing COANG

Tammy Fernandez | University of Phoenix

Carol Gregory | The Medical Center of Aurora

David Gruber | Nortel Government Solutions

Todd Landgrave | Northrop Grumman

Erin Lilly | Kaiser Permanente

Dave Maxwell | 1st Bank of Aurora

Wendy Mitchell | Aurora Economic Development Council

Mark Moses | Outback Restaurants

Alfonso Nunez | La Cueva Restaurant

David Patterson | Rural/Metro Ambulance

Alan Peppers | Westerra Credit Union

Suzanne Pitrusu, | Wells Fargo Bank

The Honorable Randy Pye | Mayor, City of Centennial

Dan Santos | 401(K) Advisors

Ken Smith | Qwest

Jo Snell | E-470 Public Hwy. Authority

Jim Suss | Suss Buick, Pontiac, GMC

The Honorable Ed Tauer | Mayor, City of Aurora

Jeff Thompson | University of Colorado Hospital

Craig Ward | Padgett Business Services

Frank Weddig | Commissioner, Arapahoe County

Michael Wukitsch | The Children's Hospital

## Executive Staff

**President & CEO**  
Kevin Hougen

**Marketing & Visitors' Advisory Board**  
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Janice Cooper

**Administration Director**  
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George Peck

**VP, Membership Development**  
Paul Rosenberg

**Membership Services**  
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*Newsletter Design - Six & Six, Inc.*

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# Member News

## Help out a neighbor in need during snow season

The **City of Aurora** is looking for neighborhood heroes – referred to as ‘Snow Busters’ – to pair up with a disabled or elderly person needing assistance with snow shoveling this winter.

Volunteers are matched with a resident in or close to their own neighborhood to shovel that person’s public sidewalk within 24 hours of a snowfall of two inches or more. Each volunteer helps one residence for the full snow season.

‘Snow Busters’ are especially needed north of Hampden Avenue and west of Buckley/Airport Boulevard. To volunteer, call 303-739-7000 or visit [auroragov.org/volunteer](http://auroragov.org/volunteer).

## Fellman Takes Helm of National Telecom Group

On Oct. 1, attorney Ken Fellman of **Kissinger & Fellman P.C.**, became president of the National



Ken Fellman

Association of Telecommunications Officers and Advisors (NATOA).

“I am eager to help NATOA and its members throughout the United States in two fundamental ways – utilization of communications technologies to maximize benefits to citizens, and fulfillment of a major role in our nation’s communications future,” said Fellman.

Based in Alexandria, Va., NATOA is a national association that represents communities’ interests in communications and the interests of those who advise

local government.

The law firm of **Kissinger & Fellman P.C.** has been a member of the Aurora Chamber since 1988.

## Merrick & Company Awarded New Contracts

Aurora Chamber member **Merrick & Company** has been awarded several new contracts recently, including one with the **City of Aurora** Water Department to provide bathymetric surveys for the Aurora and Spinney Mountain Reservoirs. The surveys will be used to update the capacity tables managed by the agency.

Additional contracts include the U.S. Army’s European District Corp of Engineers, the Air Force’s Dobbins Air Force Base and civil engineering work with the Rampart Range Metro District.

## You can afford to retire – *IN STYLE* – right here in Aurora!

Aurora is one of the top ten best affordable places to retire, according to the October 2009 issue of *U.S. News and World Report*. The report is based on best-places-to-retire online search tools, which confirmed low cost of living and reasonable housing prices, as well as access to services and amenities that people seek in an ideal retirement location. Each city on the list has high-quality healthcare and elder-care facilities, in addition to educational opportunities and cultural events.

The article highlights the Aurora Center for Active Adults and its enthusiastic crowd and array of activities. It also talks about Aurora’s **East End Arts District** with the **Aurora Fox Arts Center** and the hard-to-beat \$7 lunch special at **La Cueva Restaurant**, in addition to the city’s ideal location near the Rocky Mountains.

Aurora is in good company with Ann Arbor, MI, Asheville, NC, Columbia, SC, Columbus, OH, Eugene, OR, Fort Worth, TX, Jacksonville, FL, Kansas City, MO, and Tucson, AZ.



## 15th Annual 2009 Aurora Veterans Salute



## HONORING the FALLEN

PROUDLY PRESENTED BY  
Aurora Center  
for Active Adults  
30 Del Mar Circle



Wednesday,  
November 4, 2009

HOSTED BY

Wings Over the Rockies  
Air & Space Museum  
7711 E. Academy Blvd.  
Denver, CO 80230

9-11 a.m. Sponsor Social & Museum Tours  
11:15-11:30 a.m. Door Prize Drawing  
11:30 a.m.-1:30 p.m. Luncheon & Veterans  
Tribute KEZW-AM 1430’s Rick Crandall,  
Master of Ceremonies

LUNCH PROVIDED BY

Carrabba’s Italian Grill

GROUP RESERVATIONS

10 or more \$15/per person

Call 303-739-7954.

Registration and payment due  
Sept. 25, 2009.

GENERAL ADMISSION

\$17/per person

Tickets on sale NOW.

Call 303-739-7950.

At the Door: \$20/per person

Space is limited and subject to availability.

Veterans Salute Tickets will be required to  
enter the Museum.

IN PARTNERSHIP WITH

Buckley Air Force Base, 460th Space Wing  
Colorado Air National Guard 140th Wing  
Air Reserve Personnel Center, Aerospace Data Facility,  
Army 2nd Battle Command Training Group, 5th SFG, 73rd Div

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Life Care Centers of America, Northwest Guardian, Starline’s, Foster Sacks, Western Credit Union



# Ride-A-Long with Aurora Fire Department



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*One of the requirements of the Leadership Aurora program is to complete two Community Exploration activities. These activities are designed to encourage class participants to explore Aurora and to experience new opportunities. Debbie Petersen, Spalding Rehabilitation Hospital, writes about her Aurora Fire Department Ride-A-Long.*  
.....

When I first arrived at Fire Station #2, I was greeted by several Paramedics and Firefighters who were doing their fitness testing. Chief Tony Cita had read my bio and directed them to take me to Engine 2. Engine 2 was out on a call, but when they arrived back at the station we began to make introductions, but they got another call. So, I jumped in the truck and off we went.

Lieutenant Ken navigated us to a trailer park, on a sick call. As you can imagine, it was difficult to maneuver that big fire engine on those very narrow streets in the trailer park. But our engineer, Rob, was quite skilled and did a great job. We went into the trailer and started assessing the situation. The Paramedics, Scott and Jeremy, took control and got the sick man out to the ambulance quickly and off to the hospital. We went back to the station and I was taken on a tour of the station and got to meet everyone more formally.

Every night, either the crew from the truck or the crew from the engine has to prepare dinner. Everyone pitches in \$5 for the meal. I added my \$5 to the bucket. The previous night the crew from the truck had to cook dinner, so since I was on the engine I watched the truck crew cook. While they were cooking dinner the alarm went off and the engine had to go out on another call.



*The Aurora Chamber Board of Directors and Leadership Aurora Board members are proud to introduce the 2009-2010 Leadership Aurora class. Class members were selected through a competitive application and interview process. The purpose of the ten-month program is to develop awareness of the Aurora and Eastern Metro area – its strengths, challenges and opportunities; to enhance leadership abilities; to create a network of informed, concerned leaders; and to encourage greater involvement in the community. The class members recently completed a two-night opening retreat in Winter Park and elected their class president, Antoinette Dow with Aurora Mental Health. During their weekend retreat, class members participate in numerous educational experiences and team building activities.*

A man had fallen in the street. We got to the scene and quickly got the patient in the ambulance. This time, I was able to ride in the ambulance with Scott and Jeremy to the hospital.

When we returned to the station we all had dinner together. What a great group of guys. They were so friendly and willing to answer any of my questions. After dinner, we rolled the dice

to see who would have to do the dishes, with the lowest 2 rolls 'losing.' I rolled an eight, so I was off the hook! But of course, everyone pitched in which made quick work of the dishes.

There were no more calls for the engine while I was there, and they all invited me to come back. Chief Tony offered to take me with him sometime. I will probably take him up on that offer.



*The Chamber welcomes 2009-2010 Leadership Class*

# Ribbon Cuttings

*Altos Veterinary Clinic, located at 176 S. Potomac opened its doors for Cats, Dogs, Exotics, Pocket Pets, Rabbits and Ferrets. For more information visit [www.myvetonline.com/altos](http://www.myvetonline.com/altos) or call 303-343-8796*



*Tutoring Club offers individualized instruction with tutors in our exclusive Tutor Aid programs for math, reading, writing, SAT and ACT preparation, study skills and more. Ask about our Tutoring Club guarantee! Tutoring for students of all academic levels, K-12. Visit them at 20269 E. Smoky Hill Rd or call 303-400-3844. [www.tutoringclub.com](http://www.tutoringclub.com)*

## ArapCo ballots in mailboxes by Oct. 14

**Arapahoe County** voters will soon receive their ballots in the mail for the Nov. 3, 2009 coordinated election.

"The **Arapahoe County** Clerk and Recorder's Office will mail ballots to all active **Arapahoe County** voters on Oct. 13, and ballots should begin arriving in mailboxes by Oct. 14," said Clerk and Recorder Nancy A. Doty.

Instructions will accompany the ballot, informing voters that they can either mail their ballots by placing 61 cents of postage on the envelope, or they can drop off their ballot at any of the County's 13 drop-off locations. A list of drop-off locations is available at [www.arapahoevotes.com](http://www.arapahoevotes.com). Voters also can check [www.arapahoevotes.com](http://www.arapahoevotes.com) to determine when their ballot was mailed and then when **Arapahoe County** Elections received their ballot.

**Arapahoe County** opted to conduct the November 2009 election

entirely by mail, so no precinct polling locations are available.

However, one voting machine for voters with disabilities is available in the Clerk and Recorder's Office at the **Arapahoe County** Administration Building, 5334 S. Prince St., Littleton.

"Mail ballot elections save the taxpayers in **Arapahoe County** approximately \$250,000 when compared to polling place elections," said Doty. "And, mail ballot elections are very convenient, as they allow voters the opportunity to take time to study the candidates and issues before casting their ballot."

Because there are no statewide or countywide races or issues on the ballot this year, many voters in **Arapahoe County** who live in unincorporated areas or areas where elections have been canceled will not receive a ballot. For more information, contact the Elections Division at 303-795-4511 or visit [www.arapahoevotes.com](http://www.arapahoevotes.com).





## Vince Tinnirello finds “formula” for success with Ambassador program

Talk about someone who has come a long way in a short time – that someone would be owner and CEO of **Anchor Network Solutions**, Vince Tinnirello. Vince started his company in 2002 which provides outsourced IT support to small- and medium-sized businesses, with just him in the start-up phase. In seven short years, Vince now has five full-time staff members plus a NOC (network operations center) and Help Desk team. He is very passionate about IT and running a small business, is very involved with Microsoft locally, and has had the opportunity to be a presenter at several technology conferences including the Microsoft Worldwide Partner Conference.



Vince Tinnirello

Vince is excited about bringing on board Mile High Racing & Entertainment as a new client, supporting all of their IT needs at the Havana Park, Arapahoe Park and Mile High Greyhound Park facilities. Vince and his staff really enjoy helping their clients make sense of IT and how they use it to run their business. Vince says, “Our goal is to be their trusted advisor and relieve our clients of the IT burden so they can focus on making money and running their business!”

“When I first joined the Chamber I knew no one. I joined a Tips and Leads group and the

Ambassadors group, and consider those decisions the secret sauce to getting to know folks and doing business with other Chamber members. I look forward each month to seeing my Chamber friends at events and getting to know new folks!” We think Vince has found the successful “formula” for him as an essential piece of the Aurora Chamber and the Ambassador program.

Vince is as passionate at enjoying his life outside of work as he does his work. He enjoys spending time with his wife, Jamee and daughter, Ellie as well as many outside sports such as skiing, hiking, mountain biking and golfing — sounds like Vince has come up with a perfectly balanced approach to life in general!

## Rachel Nuñez honored at Colorado Behavioral Healthcare Council's Annual Conference

*Rachel Nuñez, Aurora Mental Health Center board member, honored with CBHC's Outstanding Board Member Award.*

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Rachel Nuñez, **Aurora Mental Health Center** board member, was honored at Colorado Behavioral Healthcare Council's Annual Conference in Breckenridge with the councils' Outstanding Board Member Award for 2009.

Rachel has served on **Aurora Mental Health Center's** board for three years and is currently chair

of the Development Committee, the board Executive Committee, and the Community Relations/Legislation Committee.

Rachel is a sergeant with the **Aurora Police Department**. As a police officer and respected leader in the community, Rachel is keenly aware and very involved with the issues that face our community. As chair of the Development Committee, she leads the organization and implementation of our annual fundraising luncheon, and with her husband also is active in their family foundation, the Nuñez Foundation.

## Renewals

#1 Home Care Agency  
A-1 Discount Water  
ALMC Mortgage  
Anchor Network Solutions, Inc.  
Arapahoe Rescue Patrol  
Ascent Solar Technologies  
Aurora Mental Health Center  
Aurora Public Schools Education Foundation  
Aurora Schools Federal Credit Union  
Bandimere Concessions, Inc.  
Barbarigo's, Inc.  
Bellair Express/Todd Expediting, Inc.  
Beverage Distributors Company, LLC  
Big D Pizza dba Blackjack Pizza  
The Boeing Company  
Boys Hope Girls Hope  
Carlos Klinger & Sons  
Chambers Wine & Liquor  
Coldwell Banker Commercial  
Colorado Insurance Professionals  
Continental 4, Inc.  
David Evans & Associates, Inc.  
Developmental Pathways  
Embassy Suites SE  
ENT Federal Credit Union  
Fitzsimons Community Federal Credit Union  
Foxridge Farm  
Fraser Trucking, Inc.  
Front Range Airport  
Gateway Mazda  
Hair RX, the haircolorxperts  
Jason's Deli  
The Learning Source  
Liberty Savings Bank  
The Lung Connection, Inc.  
McDonald's  
Mile High United Way  
Modular Interiors, Inc.  
On Target Mailing Services  
Oxy-View  
Prudential Colorado Real Estate  
Ronald McDonald House Charities of Denver  
Sailmates Enterprises  
Springhill Suites by Marriott  
Western Truck Parts, Inc.

## NEW MEMBERS

Altos Veterinary Clinic  
American Family Insurance - Reynolds  
AmFirst Bank N.A.  
Bloom'in Bee  
Cambria Suites  
Dupont-Linhoff Media Relations, LLP  
Essex Internet Solutions, LLC  
Itec  
LF Insurance Group  
Lifeguard Roofing, Inc.  
Rocky Mountain Lions Eye Bank  
Rocky Mountain Oracle Users Group  
Joanne T. Rupprecht, Attorney at Law