

**Serving the east-metro
area including:**

Aurora
Bennett
Centennial
Commerce City
Denver

THE CHAMBER Impact NEWSLETTER

JUL/AUG 2014

Upcoming Events

*Meetings are held at the Chamber
office, 14305 E. Alameda Ave., Suite
300 - unless otherwise noted*

JULY

Business for the Arts

July 1 | 8 am
CANCELLED

Tips and Leads 1

July 15 | 11:45 am

Transportation

July 2 | 7:30 am
CANCELLED

Public Issues

July 3 | 7:30 am
CANCELLED

July 4 Holiday

Chamber Closed

Tips and Leads 2

July 8 | 7:45 am

Chamber Office Closed

July 7
Staff Retreat

Ambassador Team meeting

July 9 | 7:30 am

ChamberMaster Training

July 9 | 12 pm

Healthcare

July 10 | 8 am
American Cancer Society

Summer Concert Series / Young Professionals Social

July 10 / 6:30 pm

Phat Daddy/

Legends of Aurora Sports Grill

Utah Park

1700 S. Peoria St.,

Aurora, CO 80012

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Civic leaders tour U.S. Air Force bases, Cyber Command, and the NSA



Aurora Chamber of Commerce President Kevin Hougen traveled to U.S. Strategic Command in Omaha, Nebraska (Offutt AFB) with General William Shelton, Commander of U.S. Air Force Space Command. Chamber Board members Suzanne Pitrusu (**Community Banks of Colorado**), Commissioner Bill Holen (**Arapahoe County**, district 5), and Christian Anschutz (Western Development Group), along with other distinguished members of the Colorado 30 Group also attended the April 29-May 1 civic leaders tour. The group traveled to Ft. Meade, Maryland, headquarters for United States Cyber Command and the National Security Agency, and Andrews Air Force Base in Washington DC.

Save the date for



Improving your bottom line

Thurs., Nov. 13, 2014

11 am - 5 pm

Radisson Hotel Denver Southeast

3155 S. Vaughn Way

Aurora, CO 80012

Save the date for

Taste of the Chamber!



Sept. 25, 2014



facebook

Chair's Letter

Greetings! It is an honor and a privilege to serve as your 2014-2015 Chair of the Aurora Chamber of Commerce Board of Directors. I look forward to serving you during the next 12 months, as we continue to capitalize on the Chamber's success in building a robust network of eastern metro businesses. At the recent annual Awards Banquet (that was executed flawlessly by Chamber staff and volunteers), we recognized extraordinary Aurora-area leaders and businesses while transitioning to our new Chamber year. It is with sincere appreciation that I recognize outgoing Chair Jeff Thompson with **University of Colorado Health** for his dedicated service to The Chamber.

The new Chamber Executive Committee will be led by an outstanding group of members. Jason Altshuler with **Westerra Credit Union** will serve as Chair-Elect and Treasurer. Our Secretary is Renée Gullickson from **Wells Fargo Bank**. Public Issues (consisting of Government Affairs/Education, Transportation, Health Care, and Energy) will be chaired by Dwight Taylor of **Rocky Mountain Law Group**. Bob Jamison with **Mutual of Omaha** will lead our Membership Services (consisting of Membership, Safety Committee, and Ambassadors). Community Services (which includes Defense Council, Leadership Aurora, and Young Professionals)



At the May Board of Directors meeting, Board Chair Jeff Thompson turned the gavel over to incoming Board Chair David Patterson – accompanied by Chamber President Kevin Hougen (left), and City of Aurora Mayor Steve Hogan (right).

will be led by Dave Gruber with **Cloud World Wide**. Business Development (consisting of Business for the Arts, Women in Business, and Communications) will be chaired by Ryan Simpson of **The Medical Center of Aurora**. I am excited to work with this team and the dynamic staff of the Chamber during the coming year.

I also want to introduce and extend a warm welcome to our newest members of the Board of Directors: Joe Barela with **Arapahoe/Douglas Works!**, Matt Devereaux with **King Soopers – S. Yosemite St.**, Christy Dobson with **Children's Hospital Colorado**, Commissioner

Nancy Jackson with **Arapahoe County**, Shannon Jones with **FirstBank**, Dale Mingilton with **Adams 14 Education Foundation**, Dr. Betsy Oudenhoven with **Community College of Aurora**, Paul Suss with **Suss Buick GMC**, and Councilmember CJ Whelan from the **City of Centennial**. They join an incredible group of talented business leaders from our community that comprise the Aurora Chamber of Commerce Board of Directors.

As your Chair, I welcome your engagement and input. Let us know how we can serve you and ensure that the Aurora Chamber is the best in the region. It is an exceptional time for Aurora and the entire Eastern Metro community. Having been involved with the Aurora Chamber of Commerce for many years, I can attest that the return

on investment you will gain from your Chamber membership is directly related to your involvement. This *return on involvement* is not as difficult as it might seem. The Chamber has a number of committees and events. Find one that interests you, contact the staff for information, and attend! A great way to learn about what opportunities are available is via the Chamber website under "Involvement Opportunities." Your input and involvement is what will guarantee the *Chamber's Community First, Business Always* mission for many years to come. ■

ChamberBoard

EXECUTIVE DIRECTORS

CHAIR OF THE BOARD

David Patterson | Falck USA

CHAIR-ELECT & TREASURER

Jason Altshuler | Westerra Credit Union

IMMEDIATE PAST CHAIR

Jeff Thompson | University of Colorado Health

PAST CHAIR ONCE REMOVED

David Gruber | Cloud Worldwide, LLC

SECRETARY

Renée Gullickson | Wells Fargo Business Bank

VICE CHAIR-BUSINESS DEVELOPMENT

Ryan Simpson | The Medical Center of Aurora, HealthONE

VICE CHAIR-COMMUNITY SERVICES

David Gruber | Cloud Worldwide, LLC

VICE CHAIR-MEMBER SERVICES

Bob Jamieson | Mutual of Omaha

VICE CHAIR-PUBLIC ISSUES

Dwight Taylor | Rocky Mountain Law Group, LLC

DIRECTORS

Joe Barela | Arapahoe/Douglas Works! Workforce Center
Randy Berner | Adolfson & Peterson Construction
Larry Borland | CenturyLink
Lisa Buckley | American Automation Building Services
Matt Devereaux | King Soopers - S. Yosemite St
Christy Dobson | Children's Hospital Colorado
Tom Henley | Xcel Energy
Michael "Mickey" Hunt | Colo. Dept. of Military & Veteran Affairs
Shannon Jones | FirstBank - Aurora Havana
Cindy Kreutz | Healthcare Consultant
Todd Landgrave | Northrop Grumman
Peter Lee | Aurora Asian/Pacific Community Partnership
Alfonso Nuñez | La Cueva Restaurant
Dr. Betsy Oudenhoven | Community College of Aurora
Suzanne Pitrusu | Community Banks of Colorado
Cheri Prochazka | Fitzsimons Federal Credit Union
Craig Ward | Padgett Business Services
Matt Weber | Kaiser Permanente

HONORARY DIRECTORS

Col. Floyd Dunston | 140th Wing Colorado Air National Guard
Barry Gore | Adams County Economic Development
The Honorable Steve Hogan | Mayor, City of Aurora
Nancy Jackson | Arapahoe County Board of Commissioners
Wendy Mitchell | Aurora Economic Development Council
Paul Suss | Suss Buick GMC
Gary Wheat | Visit Aurora
Charles "CJ" Whelan | City of Centennial

STAFF

Kevin Hougen | President and CEO
George Peck | Senior Vice President
Naomi Colwell | Marketing Director
Chance Horiuchi | Business Development Director
Linda Lillyblad | Finance Director
Tamara Mohamed | Executive Assistant
Paul Rosenberg | Vice President, Membership Development
Mitzi Schindler | Communications Director
Mary Beth Sharp | Member Services Director
Rene J. Simard | Executive Vice President

ASSOCIATES

Kathryn Lobdell | Procurement Technical Assistance Centers
Judy Emery | Healthcare Partnership Project Manager
.....
Mario Waller | Six & Six, inc. | Newsletter Design

THE CHAMBER'S MISSION

The mission of the Aurora Chamber of Commerce is to serve as a voice for the business community, acting as an advocate for its members on issues that affect their growth and long-term economic vitality.

DON'T FORGET: "Every employee of a Chamber member is a member of The Chamber"

Please route this issue to your sales reps, account managers, marketing directors, HR and PR departments. You can also access each month's newsletter online at our website, www.aurorachamber.org, so you can forward it to every employee in your company!

An evening of fun, a flash mob – and ten deserving winners

Ten of the Eastern Metro's leading citizens were honored May 9 at the Aurora Chamber of Commerce's 59th Annual Awards Dinner, *On the Leading Edge*. Each winner was honored for their achievements, as well as for their remarkable impact on business and their community during the past year.

The evening included the usual sequence of events, including a silent auction, dinner, live auction, and awards - but a surprise flash mob, featuring the outgoing Chamber Board Chair, Jeff Thompson, highlighted the evening with a fun flair. ■



Showing a little flash! — Jeff Thompson (second from right) of **University of Colorado Health** and outgoing Chamber Board Chair got into the spirit of the flash mob that surprised most of the audience at the Annual Dinner.

Pictured above from left to right: Ambassador of the Year Ken Melcher, **United Veteran's Committee of Colorado**; Man of the Year Grayson Robinson, **Arapahoe County Sheriff's Office** (retired); Humanitarian of the Year Jan Gordon, **Special Olympics Colorado**; Small Business of the Year winner David Barber, **RE/MAX Unlimited**; Business for the Arts winner **Downtown Aurora Visual Arts (DAVA)**, accepted by Executive Director Susan Jensen; Business of the Year **Beverage Distributors**, accepted by their Director of Finance Justin Voight; Community Leadership winner Michelle Wolfe, **City of Aurora** Deputy City Manager; and Business Person of the Year Joyce Roche, **Southlands**. Not pictured are Woman of the Year Judy Emery, Project Manager of the **Greater Metro Denver Healthcare Partnership**; and Chamber Leadership Award winner Lisa Buckley, president of **American Automation**.



Happy Grads - The Leadership Aurora class of 2013-2014 pose in front of the Aurora Municipal Center, where the graduation ceremony was held. Back row, left to right: Mark Ryan, **Keller Williams Real Estate**; Michael Lawson **City of Aurora**; Martin Clough, **Aurora Police Department**; Toby Arritola, **Cherry Creek School District**; Cameron Donegan, **Adolfson & Peterson Construction**; Wayne Thompson, **Advantage Security, Inc.**; Sean Choi, **FirstBank**; Scott Sechrest, **Colorado Air National Guard**; Kirsten Anderson, **Aurora Mental Health Center**; Vicki Ekberg, **Restoration Outreach Programs**; Mike Stanley, **Aurora Fire Department**; Otis Clayton, **Aurora Veteran's Affairs Commission**; Mike Kuhn, **CA Technologies**; John Keene, **Veterans of Foreign Wars Post #1**; and John Mullin, **Colorado Air National Guard**. Front row left to right: Christina Stump, **Buckley Air Force Base**; Scott Newhouse, **Aurora Police Department**; Stephanie Marshall, **Goodwill Industries of Denver**; Robert McGranaghan, **University of Colorado/Anschutz Medical Campus**; Charlyn McCallum, **Concorde Career College**; Helen Miller, **Citywide Banks**; Donna Baiocco, **Community Housing Partners**; Sunny Banka, **Sunny Homes & Assoc, Inc.**; Amy Wiles, **Kaiser Permanente**; Melissa Toering, **City of Aurora/Water**; Chinaka Agwu, **Aurora Mental Health Center**; Sheryl Skelton, **The Salvation Army**; Doug Robinson, **American National Insurance**; and Vicki Scott, **Aurora Youth Options/Aurora Mental Health**. Not pictured, Sarah Pretzer, **Community College of Aurora Foundation**. (Photo by Brian Molitoris Photographer)

Congrats to the Grads!

On June 5, 2014, the 2013-14 Leadership Aurora Class graduated with a ceremony followed by a luncheon generously provided by **Macaroni Grill**, at the **City of Aurora's** Municipal Building.

"I am awed by the incredible support system that exists in Aurora, Colorado - by and for the citizens, businesses, entrepreneurs, educators, clinicians, explorers, civil servants, emergency responders, healers, families - and for all of us," said Class President Melissa Toering about her experience with Leadership Aurora.

Leadership Aurora is a community engagement program of The Aurora Chamber of Commerce. The program creates a network of informed leaders and encourages involvement in the community. Tuition is \$1,125 per participant, which covers the 2-day retreat, monthly sessions, meals, and materials. A limited number of partial scholarships are available and based on need and class composition.

For more information, contact the Director of the Leadership Aurora program Rene Simard at Rene.Simard@aurorachamber.org or 303-344-1500. Both online and printable applications are available at <http://www.aurorachamber.org/leadership-aurora/application>. Applications for the 2014-2015 Leadership Aurora Class are due by July 15. ■

RibbonCuttings

Your one-stop shop for buying new and used cars! — President/General Manager, Bill Green, cuts the ribbon and welcomes all car buyers and deal seekers to Denver's #1 Credit Union Auto Buying Dealership, **Automotive Avenues**, at 2150 S. Havana St., Aurora, CO 80014. For more than two decades, **Automotive Avenues'** philosophy has been to "provide a better auto buying experience than the traditional experience," because "car buying should be this easy!" **Automotive Avenues** creates a confident and convenient environment for customers, with non-commissioned sales consultants and no haggle prices. Learn more at <http://www.autoaves.com/Aurora> or call (303) 750-5000.

(Photo courtesy Brian Molitoris, Photographer)



Impacting refugee life one day at a time —

Founder of **A La Source Refugee Ministry**, Joseph Nsabimbona cuts the ribbon with pride - recognizing his establishment located at 1532 Galena St., Ste. 255, Aurora CO, 80010. Nsabimbona and Angelina Habonimana provide a safe place for refugees at **A La Source**, with Social Services, Humanitarian, and Education Programs. They welcome and encourage sharing stories of happiness and pain, and understand the physical, emotional, and spiritual needs of refugees and immigrants - because they have been there themselves. Learn more at <http://alasourcerefugeeministry.com/> or contact Joseph Nsabimbona at (303)856-7870.

Get in shape for the summer — Owner, Steven Williams cuts the ribbon to the newest trend in fitness and his facility **CrossFit Banshee**, located at 380 S. Potomac St. Unit 100, Aurora, CO 80017. **CrossFit** trainers Steven and Anna Smith want to show that fitness can be fun! Their goal is to help change people's lives while they are enjoying what they are doing; with a combination of different high-intensity activities, using safe and efficient exercises. To book a one-day free trial, call (720) 588-8311 or learn more at <http://www.crossfitbanshee.com/>.



Beer, Entertainment, and More — Cutting the ribbon at Aurora's newest brewery is Brew Master Luke Smith. Owners Scott Procop and Luke Smith opened **CODA Brewing Co.** on May 23. Located at 2101 N. Ursula #10, Aurora, CO 80045, **CODA Brewing Co.** has a friendly atmosphere with live bands and currently serves 10 unique beers on tap. Guests are encouraged to use all five senses when sampling any of the brews; for example, the Rosalita - a chocolate java porter - see it, smell it, taste it, feel it, and hear it! Visit their Facebook and check out more brews in the making at www.facebook.com/CodaBrewingCo or call (720) 324-8529.



Who's ready for golf this summer? — PGA Certified Golf Instructor, Kevin Carlson cuts the ribbon for summer fun! Kevin Carlson offers unlimited golf lessons at the **Fittsimons Golf Course**, located at 2323 Scranton St., Aurora, CO 80045. Kevin coaches women and men, beginners and professionals, high school students and juniors who are learning for fun or for tournaments. As part of the lessons, he teaches the core values and life skills that golf has to offer. To learn more about golfing tips or to win a free workshop, please visit <http://kevincarlsonsgolf.com/> or call (720)515-5373.

AFRL names winners – including a surprise!

The Aurora Chamber of Commerce's Defense Council held its 38th Annual Armed Forces Recognition Luncheon on June 13, to honor the military serving in the Metro area. The **Colorado Technical University**-sponsored event annually



2014 AFRL speaker Kelly Sullivan Loughren, granddaughter of Albert Sullivan.

honors eleven military members representing each of the branches of service and their Reserve and Guard components, as well as one civilian from the community. Also involved the event was **Northrop Grumman** and **Raytheon** as well as 36 other companies who support the military.

This year's speaker was Kelly Sullivan Loughren, the granddaughter of Albert Sullivan, one of the five Sullivan brothers who died while serving together on a Navy ship in World War II. Master of Ceremonies duties were performed by KEZW Radio personality Rick Crandall, an Air Force veteran and founder of the **Colorado Freedom Memorial Foundation**.

The eleven military honorees came from every major unit at Buckley Air Force Base as well as one from 233rd Security Squadron that is based near Greeley. They were selected from more than 40 nominees by a special panel of The Chamber Defense Council.

The surprise of the day was the Bob Cardenas Award, given to Aurora Chamber Vice President George Peck, who has worked tirelessly in

supporting our Armed Forces. "A U.S. Air Force Public Affairs Officer for much of his career, George is actually the reason that AFRL and the Aurora Chamber of Commerce Defense Council are both so successful," the citation continued. "George will be retiring in 2015, and it was certainly fitting to for him to receive the award honoring a person who has made extraordinary contributions to building greater understanding and support of the military in the Metro area."

The luncheon, attended by nearly 600 military and their supporters was held at the Doubletree by Hilton Hotel Denver and organized by Defense Council Vice Chair Suzanne Pitrusu with **Community Banks of Colorado**. "It is our way of recognizing all members of the Armed xForces throughout



AFRL Honorees –The 2013-14 military honorees are, back row, left to right: Senior Chief PO Craig Chapman, accepting the award for IS3 Peter W. Ingeman – Coast Guard Cryptologic Unit ADF-C (Coast Guard); SSgt Kyle Halland – Company A, Marine Cryptologic Support Battalion, ADF-C (Marine Active Duty); Aurora Chamber of Commerce Vice President, George Peck (Bob Cardenas Award); SSGT Lacy L. McDonald – HQ, 2nd Battalion, Pacific Division, 75th Training Command (Army Reserve); PO Travis Stultz – Office of Navy Intelligence, Colorado(Navy Reserve); SrA Robert L. Duchesne III – 460th Space Operation Group (Air Force Active Duty); Front row, left to right: U.S. Representative Mike Coffman; SPC Kara B. Davis – 743rd Military Intelligence Brigade, ADF-C (Army Active Duty); SSgt Iris B. Morales – HQ Air Reserve Personnel Center (Air Force Reserve); SGT Julia E. Tallant – 217th Space Company, Colorado Army National Guard (Army Guard); TSgt Curtis Hansen – 233rd Security Forces Squadron (Air Guard); Not able to attend were winners CTT1 Joshua G. Veit – Navy Information Operations Command-Colorado (Navy Active Duty); and LCpl Cesar Loera, Jr. – Combat Logistics Battalion 453 (Marine Reserve). (USAF Photo by Amn. Emily Amyotte, 460th Space Wing Public Affairs)

Northern Colorado including the Denver-Aurora area," said Defense Council Chair Lisa Buckley with **American Automation**. "They make a great contribution to our community and to our nation." ■

RIBBON CUTTINGS (con't)



Going... Going... GREEN – **Colorado Medical Waste, Inc.** President Beverly Hanstrom is cutting the ribbon to a cleaner Colorado! **Colorado Medical Waste, Inc.**, located at 3131 Oakland St., Aurora, CO 80010, has developed a process to eliminate environmental contamination. By introducing Colorado's first Ozone Medical Waste Processing Technology, waste volume can now be reduced by up to 90 percent. **Colorado Medical Waste** representatives provide friendly customer service, and deliver cost-effective advice catering to each customer's individual needs. To learn more, visit <http://www.coloradomedicalwaste.com/> or call (303) 794-5716.



Treat your car right with Grease Monkey! – Store Owner Chris Milks, cuts the ribbon for **Grease Monkey's** newest location at 18401 E. Hampden Ave., Aurora, CO 80013. **Grease Monkey** offers automotive maintenance services, using highly trained technicians who are knowledgeable in the latest technology in order to keep your vehicle running smoothly. **Grease Monkey** takes prides in their team of car care experts; ensuring professional and quality service every time! Call them at (303) 680-4965 or visit <http://www.greasemonkeyintl.com/> for more information.

Jim 'N Nick's Bar-B-Q feeds Colfax Marathon

Runners are pretty hungry after a marathon – and participants of the **Kaiser Permanente Colfax Marathon** have been treated for five years to

Jim 'N Nick's Bar-B-Q following the marathon.

Paul Bestafka, local owner of **Jim 'N Nick's** says "It is part of our culture to support our community. And, we are passionate about fresh food and a healthy lifestyle, so donating food for the Colfax Marathon is a perfect fit."

UCHealth names Elizabeth Concordia as new president and CEO

University of Colorado Health (UCHealth) has named Elizabeth (Liz) B. Concordia as President and CEO beginning September 2, 2014.

Concordia comes to **UCHealth** from the University of Pittsburgh Medical Center, where she served as the Executive Vice President and the President of UPMC's Hospital and Community Services Division. In her roles there, Concordia has been instrumental in developing strategies that benefited patients by increasing the quality, value and safety of healthcare. Concordia was also crucial for growth and the integration of



Elizabeth (Liz) B. Concordia

multiple hospitals within the UPMC system.

"I am honored to be named President and CEO of University of Colorado Health," said Concordia. "**UCHealth** is a successful, fast growing, quality-focused academic and community system that's improving the lives of patients throughout the Rocky Mountain region. I am truly excited about this new opportunity."

AuMHC addresses the impact of negative events

Aurora Mental Health Center is leading a public outreach campaign to address recent events impacting the community. A Community Support Outreach Team has been created to reach out to businesses, schools, and faith based and community organizations, and will be providing information and discussion about the effects these events can have on individuals and the community.

The campaign will address the long-term effects stress and negative events can have on an individual and a community from a recovery and resiliency approach. Topics of discussion include stress, trauma, wellness, and stigma and suicide. These presentations are free as part of **AuMHC's** initiative to support the community.

If you are interested in hosting a presentation and/or discussion, please contact Outreach Crisis Counselor Melissa Beth Tucker, M.A., at 303-617-2570.

Pitrusu honored as Community Heroes of Buckley

Team Buckley recently awarded the 5th annual Community Heroes of Buckley Award to

Suzanne Pitrusu, with **Community Banks of Colorado**, for her service to the military community.

The CHOB program was started in 2011 as a way to honor community leaders who enhance mission accomplishment, create a positive view of the military and make Buckley a better place to live and work.

Pitrusu serves as an executive member of The Chamber's Defense Council, building community support and understanding of the military. She is best known for her involvement in – and leadership of – the Armed Forces Recognition Luncheon (AFRL) – which she has managed for seven years.

"This really is an honor," Pitrusu said, "And it all started in 2002, when I was asked if I would assist with AFRL."

[continued on page 7]



Col. Dan Wright, 460th Space Wing commander, presents the Community Heroes of Buckley Award to Suzanne Pitrusu (U.S. Air Force photo by Senior Airman Phillip Houk/Released)



Courtney Morehouse is a realtor with Perry and Company

How hot is too hot?

A look at today's real estate market

By Courtney Morehouse, Realtor with Perry & Co.

The market is GREAT, right?! On fire! What's that saying, "if you can't handle the heat...?" How great the market is depends on who you're asking. Housing inventory is at

record lows. Prices keep climbing. Multiple offers are the norm. Buyers are feeling the pressure – especially, in the segment of homes priced below \$400,000.

Didn't we peak in 2013? The funny thing about peaks is that you don't know you're there until you're over it. In this moment, we can't be certain. We are four years past the bottom of the market and analysts believe that we will continue to experience a seller's market for the next few years. The market has—and always will—cycle. (See inset for a graph of Denver Metro's 5-Year Home Inventory Trend.)

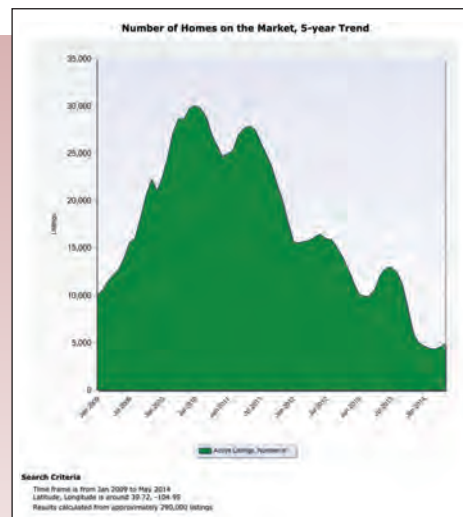
What can be expected in the current market? To compete, buyers must bring their best offers—meaning, offering more than list

price, not asking for extras, and sometimes giving up termination clauses. Even more challenging is when a buyer has a home they need to sell, in order to purchase the new home. An offer without a conditional sale of another property is much more attractive to a seller. This is giving first-time homebuyers an advantage over move-up buyers.

On the flip side, sellers must be cautious of overinflating their home's value. With buyers offering significantly over asking price to get their offers accepted, sellers can get caught up in the *cha-ching*. They risk the home not appraising and causing problems with the transaction 2-3 weeks into the process.

A vicious cycle: An emerging side effect of the market is that would-be sellers are hesitant to put their homes up for sale, for fear of jumping into the pool of buyers currently competing for their next home. Thereby, keeping inventory low...and so the market continues.

So, what are sellers to do? The best option for sellers is to sell their current home, find a



place to stay temporarily, and then buy without a conditional sale. However, there are creative ways to avoid moving twice, if the parties on both sides are willing to be cooperative and flexible.

If you're thinking about buying or selling in this market, buckle up and be ready. Seek the guidance of a real estate professional who can help you navigate the process and you'll be one step ahead. ■

AutoPros supports Ride, Rally, & Show

AutoPros and the Motorcycle Depot co-sponsored the 6th Annual Ride, Rally, & Show on Saturday, June 14th, 2014. Food, vendors, raffle drawings, and silent auction items were the "extras" for the many motorcycle enthusiasts who rode in honor of Aurora Police Agent Steve Emerson, who recently passed away after a short and tragic battle with colorectal cancer. Agent Emerson left behind 5 children and was concerned about their education. The event raised \$4,107.00 for the Emerson family education fund.



Police Agent
Steve Emerson

A&P adds team talent

Adolfson & Peterson Construction (A&P) recently added key staff to the firm's Colorado operations. New hires include Superintendent, Gary Cooper; Assistant Superintendent, Derrick (Moon) Montano; and Field Engineer, Jordan Illian. With these additions, the firm's regional headcount increases to more than 170 professionals across a wide range of disciplines and expertise.



Gary Cooper



Derrick (Moon)
Montano



Jordan Illian

SSFCU Named Skillssoft 2014 Innovation Award Winner

Security Service Federal Credit Union has been recognized with a 2014 Innovation Award for Effective Elearning in Small and Medium Enterprises from Skillsoft, a pioneer in the field of technology-delivered learning. Skillsoft annually honors significant achievements in corporate learning and development, recognizing innovative ideas and inspiring leaders who are helping to transform the learning landscape.

SSFCU received the award for implementing learning programs that directly impact its business objectives. In particular, the program supports the development of managers and supervisors, and has led to increased employee engagement and revenue, and decreased employee turnover.

David Evans and Associates working with CDOT

The Colorado Department of Transportation (CDOT), in partnership with **Arapahoe County**, the Cities of **Centennial** and Greenwood Village, and the Southeast Public Improvement Metro



SSFCU employees Stefani Perez (left), supervisor, design and development training; Jim Dreher, human resources manager for leadership and development; and Steffani Hobelman, senior design and development trainer, accept the Skillssoft Innovation Award in Las Vegas.

District, has begun improvements to the I-25 and Arapahoe Road interchange. The reconstruction project implements the Improved Partial Cloverleaf interchange recommendation from the Environmental Assessment completed in 2013.

CDOT has contracted with the **David Evans and Associates, Inc./Hartwig & Associates** team to complete the project design. Construction is anticipated to begin in early 2016 and be completed in 2017.

For details of the project background and planned improvements, visit:
www.coloradodot.info/projects/I25-Arapahoe.

Radisson now open

The **Radisson Hotel Denver Southeast** is open for business at 3155 South Vaughn Way in Aurora, Colo.

"The hotel offers 180-degree views, complimentary high-speed Internet, a fitness center, a seasonal outdoor pool and whirlpool, a 24-hour business center, a restaurant and lobby bar, and 25,000 square feet of flexible meeting and convention space," says General Manager Christian Henny. The hotel also provides a complimentary shuttle to and from Denver International Airport.



Global sustainability for teachers

Webster University DTC is offering a Certificate in *Education for Global Sustainability* (EFGS) for P-12 educators. One of only a handful of programs in the nation focusing on the teachers' role in education for sustainability, the teachers learn how to create a sustainable school and healthy community.

Call 303-708-8305 or email conniewood22webster.edu for more information.

Business for the Arts 'employs' APS students

The Chamber's Business for the Arts Committee held a logo contest, 'employing' APS students who created, modified, and finalized their entries – just like they would if they were in business as graphic designers. Thirty-three students competed with their original designs, and the Business for the Arts committee judged the logos

and chose finalists, Nallely Reyes (contest winner), Brandon Johnson, and Daniela Orozco. Sponsors providing gifts and prizes for the finalists and winner include **College America**, **Great Western Printing**, **J Franklin Horn**, **Music Go Round**, **Brian Molitoris Photographer**, **The Aurora Fox Theatre**, **Aurora Singers**, and **Meininger Art Supply**. Value of the gifts and prizes totaled nearly \$1,700.



Nallely Reyes displays the logo she created for the Business for the Arts committee of The Chamber (Photo courtesy Brian Molitoris Photographer)

Headline: Aurora is tops for women in the workplace

An article in the June 10 Denver Post, by Carlos Illescas, begins with "Women working in Aurora earn nearly as much as their male counterparts no matter what the work is..." See the entire article at http://www.denverpost.com/news/ci_25935114/auroras-tops-country-working-women-nerdwallet-says?source=rss

APS Career Trek 2014

Aurora Public Schools is hosting a Career Fair, CareerTrek 2014, on September 8 and 9, 2014, 9:30 am to 1:30 pm. They are currently looking for exhibitors to help expose 8th grade students to as many career fields as possible as they continue planning for their future. If you are interested in being an exhibitor please contact jcrossa@aps.k12.co.us for more information. There is no charge to be an exhibitor.

Picture.Me.Here

Documenting a Journey: Picture.Me.Here Exhibit on World Refugee Day, is on display at the **Aurora Cultural Arts District** at 1400 Dallas St., Aurora, CO 80010, through July 27, 2014. The exhibit features Bhutanese Refugee's photographic stories as they prepare for resettlement in the Denver Metro area, and features stunning images and the beginning of many powerful stories as these individuals start new lives in America. Books and prints will be available for purchase and all proceeds support future PMH programs. For more information, contact **Aurora Cultural Arts District** Managing Director Tracy Weil at 303-913-7508 or tracy@auroraculture.org. ■



Picture.Me.Here Exhibit on World Refugee Day

Greater Metro Denver Healthcare Partnership Update



Judy Emery,
Project Manager

The Greater Metro Denver Healthcare Partnership (Partnership) is an industry-led, workforce, education and economic development collaborative designed to meet the hiring, retention, and training needs identified by six of the largest hospital systems and ambulatory care facilities in the Greater Metro Denver area. The Partnership provides direction and solutions to meet the healthcare industry's workforce needs.

The Partnership includes three workforce regions, key post-secondary educators and virtually all the major hospitals and ambulatory care systems in the Metro Denver region. The Partnership has focused on four in-demand and difficult-to-fill occupations, and based on that success, has now added five additional critical occupations to the project. Because of its success, the Partnership has been sustained beyond the initial grant period (July 1, 2011 - June 30, 2013) and continues to identify diverse sources of funding.

Results produced through December 2013 include:

- Number served: 153

- 97 new enrollees
79 of the 97 new enrollees have completed training. Of these, 70 have obtained employment (89 percent)
 - 56 incumbent workers from eleven partner facilities
Impact to-date is measured based on the difference in pre- and post-training earnings for three of the targeted occupations (Medical Laboratory Scientist, Medical Laboratory Technician, and Bachelor of Science in Nursing)
 - Aggregate difference in earnings is over \$1.6 million
 - Total cost for training was \$345,772
 - Cost/benefit ratio was 4.72
- In addition, training 50 experienced healthcare professionals as Clinical Scholars significantly increased the experiential portion of the region's healthcare training pipeline.

One partner healthcare institution indicated that they were able to increase their new BSN placement capacity by 36 percent.

Overall, the Partnership has exceeded all of its initial goals and is now focusing on new targeted occupations as the project moves forward.

For more information about The Partnership, contact the GMDHP Project Manager, Judy Emery at (720) 785-3672 or jemery@co.arapahoe.co.us. ■

"The Partnership offers a neutral ground for sharing information with the employers and for gathering information from the healthcare industry in a comprehensive and dynamic way....Workforce Centers have truly listened to the Colorado healthcare industry and have responded specifically to industry partners' needs."

— Mary Riebe, Kaiser Permanente

Upcoming Events

Upcoming Events (con't.)

Tips and Leads 3

July 14 | 11:45 am

Tips and Leads 1

July 15 | 11:45 am

Summer Concert Series

July 17 | 6:30 pm
Chris Daniels and the Kings / McAlister's Deli
Utah Park
1700 S. Peoria St.,
Aurora, CO 80012

Tips and Leads 2

July 22 | 7:45 am

Women in Business

July 22 | 12pm

Chamber Board of Directors

July 23 | 7:30 am

Member Orientation

July 23 | 12 pm

Business After Hours

July 24 | 5-7 pm
Arapahoe County Fairgrounds
25690 E. Quincy Ave.
Aurora, CO 80016
RSVP required

Summer Concert Series

July 24 | 6:30 pm
Hazel Miller / Jim 'N Nicks
Meadowood Park
3054 S. Laredo St.,
Aurora, CO 80013

Tips and Leads 3

July 28 | 11:45 am

Summer Concert Series

July 31 | 6:30 pm
Raising Cain / Dickey's Barbeque Pit
Meadowood Park
3054 S. Laredo St.,
Aurora, CO 80013

AUGUST

Young Professionals

August 1 | 12 pm

Business for the Arts

August 5 | 8 am

Tips & Leads 1

August 5 | 11:45 am

Transportation

August 6 | 7:30 am

Public Issues

August 7 | 7:30 am

Summer Concert Series

July 31 | 6:30 pm
FourEver Fab / L&L Hawaiian BBQ
Aurora Municipal Center
15151 E. Alameda Ave.
Aurora, CO 80011

Tips & Leads 3

August 11 | 11:45 am

Tips & Leads 2

August 12 | 7:45 am

Ambassador Team Meeting

August 13 | 7:30 am

ChamberMaster Training

August 13 | Cancelled

Chamber Office Closed

August 13 / 10 am- 5 pm
Chamber Board Retreat

Healthcare

August 14 / 8 am
Ronald McDonald House Tour
932 Potomac Circle
Aurora, CO 80011

General Membership Breakfast Congressional Forum

August 15 / 7:30 am
Denver Airport Marriott at Gateway Park
16455 E. 40th Circle
Aurora, CO 80011

Tips & Leads 1

August 19 | 11:45 am

Business After Hours & Ribbon Cutting for Bio One

August 21 / 5-7 pm
Mu Brewery
9735 E. Colfax Ave.
Aurora, CO 80010

Tips & Leads 3

August 25 | 11:45 am

Tips & Leads 2

August 26 | 7:45 am

Women in Business

August 26 | 12 pm

With a flourish of his pen... –

Governor John Hickenlooper puts pen to paper at The Chamber, signing into law House Bill 14-1016 which will provide for continued program funding from the State for up to six years. The bill critical to supporting the business community was signed on May 22 in the presence of a distinguished group including the bill's sponsors. "This bill will ensure the Colorado PTAC has the funding and resource foundation needed to not only continue but also increase our government contracting support to Colorado businesses" said Gary Henry, Executive Director of the program. Pictured on the left are (l-r) Richard Pennington, Kathryn Lobdell, Henry, Jeff Kraft, OEDIT, Rep. Su Ryden, John Reece, OEDIT, Dennis Casey, Gov. Hickenlooper, Sen. Nancy Todd, Tom Thompson, Sen. Kevin Grantham, Yasimin Brown, Bob Brown, and Kevin Hougen. Pennington, Lobdell, Casey, Thompson, and the Browns are all PTAC Counselors. Lobdell is based at The Chamber.



The Colorado PTAC is a Public Private Partnership (P3) executed through a non-profit organization with support and funding from the state under the Colorado Office of Economic Development and International trade and also funded in part through a cooperative agreement from the Department of Defense (DOD). The PTAC mission is to provide Colorado businesses no-cost assistance, training, and support throughout the entire government contracting process, helping Colorado businesses become successful contractors at all levels of government and helping to foster and grow the Colorado economy. (Aurora Chamber Photo)



Date	Band	Style	Location	Sponsor	Vendor
June 19	Buckstein	Country Rock	Utah Park Peoria & Mexico	City Cultural Services Aurora Chamber	Noodles & Company – Fitzsimons Village
June 26	Dean Bushnell Orchestra	Big Band Swing	Bicentennial Park Alameda & Potomac	KEZW/Aurora Sentinel/Wells Fargo	Atlanta Bread – Aurora City Place
July 10	Phat Daddy	High Energy R & B, Rock, and Contemporary Hits	Utah Park Peoria & Mexico	Aurora Credit Union Alliance	Legends of Aurora Sports Grill
July 17	Chris Daniels & the Kings	Roots Rock and Roll with Horns	Utah Park Peoria & Mexico	Citywide Banks	McAlister's Deli
July 24	Hazel Miller	Blues, Jazz, R & B	Meadowood Park Dartmouth & Laredo	1st Bank of Aurora	Jim 'N Nick's Bar-B-Q
July 31	Raising Cain	Pop/Rock Variety Dance Music	Meadowood Park Dartmouth & Laredo	Colorado Technical University	Dickey's Barbecue Pit – Gardens on Havana
August 7	FourEver Fab	Ultimate Live Beatles Experience	Aurora Municipal Center Alameda Pkwy. & Chambers	Fairmount Cemetery	L & L Hawaiian BBQ – Aurora City Place

Concerts run from 6:30 – 8 pm

For weather cancellations, tune in to KEZW-AM 1430 Radio.

Primary Sponsors

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Colorado Technical University

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Fairmount Cemetery

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Parking – First come, first serve For more information, visit www.auroragov.org/concerts or call 303-344-1500. 4-15-14

MemberContributions

Shoot for the moon, even a miss lands you amidst the stars

What is it that you desire in life? When I pose this question to clients, they usually tell me what they don't want. After some prompting we can usually get on the right path, but you can't get "there" if you don't know where "there" is.

In 1979, Harvard's MBA program graduates were asked, "Have you set clear, written goals for your future and made plans to accomplish them?" Only 3 percent had, and those people went on to achieve them; earning 10 times as

much as the other 97 percent combined! The take-away? Writing down goals can have real-world implications and can be a catalyst for achieving goals.

Take out a piece of paper... RIGHT NOW!: Write down the main categories of life: health/fitness, spirituality, mental/education development, career/finances, social life/relationships, and home/family - and answer for each, "What do you want to celebrate by Dec. 31 of this year?"

It can be a game-changer! Visit www.talkingwithteri.com for a free MindMap download just for YOU!



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Teri Karjala is the owner of Creative Counseling Center, LLC, and is licensed in the State of Colorado as a Professional Counselor, as well as a Marriage and Family Counselor.

MemberRenewals

140th Wing (Colorado Air National Guard)
Acme Distribution Centers, Inc.
Adolfson & Peterson Construction
Affordable Senior Services, LLC
Apex Communication Services, Inc.
Assurance Fire Systems
Aurora Meadows Apartments
Aurora Public Schools Education Foundation
Aurora Rotary Club
Aurora Singers
Backflow Consulting Testing & Repair, Inc
Belef, Ellen P.
Best Western Plus Gateway Inn & Suites
Blackstone Country Club
Boy Scouts: Boy Scouts of America - Denver Area Council
Bryan Construction, Inc
CBS Outdoor
Century Link
Clearpath Accountants, LLC
Coldwell Banker Residential Brokerage - R
Colin Spencer Productions, LLC
Colorado Bankruptcy Law Group, LLC
Colorado Technical University
Comitis Crisis Center, Inc.
Community College of Aurora - Foundation
Community computer Connection
Courtyard by Marriott - DIA
Denver Community Credit Union
Denver South Economic Development Partner
Edward Jones Investments- Art Wolfe
Embassy Suites Hotel Denver - Aurora
Epic Construction, Inc.
Escape to Serenity Massage
Fairfield Inn & Suites - Denver Aurora/ M
Forest City Stapleton, Inc.
G & L Garage Doors
Garden Plaza of Aurora
Gateway Business Park/ The Pauls Corporation
GEO Group, The
Goodwill Industries of Denver

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Grease Monkey - Oil Shack, LLC
Guardian Urgent Care
Hand & Stone Massage and Facial Spa
Harvard Square Retirement Community
Havana Business Improvement District
Heritage Eagle Bend Golf Club
Holiday Inn & Suites DIA
Insula Design Studio, PC
JH Basement Finish
Jordan Road CARSTAR Collision
Larimer Capital Corporation
Lawson, Angela
McGrath, Jane
Medical Center of Aurora, The - HealthONE
Mile High Spine and Sport
Miller Technology Group
Milliken, Doug CPA
Mr. Greenjean's Landscape Services, LLC
Murray, Bill
NAACP-Aurora Branch
Navy Federal Credit Union
Outback Steakhouse - Denver Gateway
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Ponderosa Vision Clinic
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14305 E. Alameda Ave Ste. #300
Aurora, CO 80012
303-344-1500 • Fax 303-344-1564
website: www.aurorachamber.org