

# Anita Harman

**Emco Corporation**  
**Profit Center Manager**



## **How did you get your start in the Plumbing & Heating industry?**

I was 18 and took a job out of high school as a receptionist for 7.25 hr.

## **What is your current job and what do you love about it/why have you stayed?**

I am a Profit Center Manager that builds relationships with the people, teammates, customers, vendors to make a difference.

## **What is the best career advice you ever received?**

You may be amazing, however if you think you can do it alone you will fail. Ask for help.

## **If you could go back in time and give your younger self career advice, what would it be?**

Balance. 70-hour weeks should not be the norm. Work smart.

## **What is the most unusual job you have ever had (in any industry)?**

I was a party lite candle consultant while on maternity leave for both my kids. I have also done shows in people's homes.

## **What do you look forward to professionally/where do you see yourself going?**

This is my 5th and last relocation. I have been fortunate to have amazing positions with Emco and this is my last stop before exploring Costa Rica. :)

## **What energizes you outside of work?**

Being outdoors and travelling. I live in the Okanagan and now I am forcing myself to live.

## **Do you have personal goals/dreams that you're working towards?**

I have a dream of retiring on my 60th Birthday (8 years from now) and spending my time in Costa Rica. I bought a piece of land there this year. I'd like to grow veggies and teach yoga.

## **What is the biggest obstacle you've had to overcome?**

Being a woman in this industry (early days) 32 years ago. Being taken seriously, being young.

**What is your “superpower”/what are you really good at?**

Relationships and inspiring teammates

**How do you challenge & inspire yourself to grow?**

I believe life is a gift and is beautiful. If I have moments that aren't, I address them immediately. Life is hard work, however, if it becomes difficult you are doing it wrong, so a shift needs to happen. The whole square peg round hole philosophy. I read a lot, focus on self-care and stay tuned to how I'm feeling. I spent too many years feeling like I was on a treadmill. Now I will hunker down for a task if needed, then breathe. More breathing than hunkering. Stay focused on my dreams.

**How would you/what would you say to attract other women to join our industry?**

I would definitely share the amazing opportunities we have to offer and share my long prosperous exciting career to show that anything can be done and how much fun we offer.

**Are you willing to have readers connect with you?**

Yes: [AHartman@emcoltd.com](mailto:AHartman@emcoltd.com)