



Embrace Change | Drive Momentum | Champion Growth

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Chairman's Circle Investors



Free for Chamber Members!

Doing More with Less—Without Burning Out

Thursday, August 7<sup>th</sup> 2025 | 11:30am - 1:00pm  
Itasca Room, Life-Science Center, MinnWest Technology Campus

Dale Carnegie Training equips individuals and teams with the human relationship skills essential for today’s fast-paced, high-demand work environments. Our programs help professionals communicate with confidence, build stronger connections, and foster collaboration across all levels of an organization. We also address the critical need to manage stress and worry—empowering people to stay focused, resilient, and productive, even when doing more with less.

WORKSHOP OBJECTIVES

- Apply Dale Carnegie’s core Human Relations Principles to foster teamwork and support
- Build resilience and maintain positive energy in high-demand work environments
- Strengthen communication to increase efficiency and reduce interpersonal tension
- Manage stress and worry with mindset shifts and practical strategies
- Prioritize effectively while preserving well-being and engagement

Facilitated by:  
**Jennifer Liberty Clark**

TO REGISTER  
[willmarareachamber.com/events/](http://willmarareachamber.com/events/)



PARTICIPANT TAKEAWAYS

- Mastery of the first 9 Human Relations Principles to build stronger teams
- Techniques for reducing stress while increasing focus and effectiveness
- Tools to stay composed, collaborative, and confident under pressure
- Communication strategies to reduce friction and increase alignment
- Personal resilience habits to sustain motivation and energy
- Renewed ability to thrive—without burning out—in a “do more with less” environment

RIBBON CUTTING



United Way of West Central Minnesota

Congratulations to the United Way of West Central Minnesota on their new office in Apple Tree Square! The United Way is a driving force behind so many impactful initiatives in our region. Their work uplifts individuals and families and creates lasting change.

MEMBERSHIP MILESTONES



Willmar Municipal Utilities

Established in 1891, Willmar Municipal Utilities’ mission is to provide the highest quality, lowest cost services while being fiscally responsible. WMU promotes three principles: deliver service that exceeds customer expectations, provide a solid financial foundation for the City of Willmar, and improve service efficiency using industry proven processes and technologies. Representing the WMU staff: Andrea Prekker, Jeron Smith, Alan Neer, Mike Sangren, Abby Ahrendt, Ed Zurn, John Eggert, Kevin Marti, and Janel Johnson. WMU Commissioners: John Kennedy, Bruce, DeBlik, and City Council MUC Liaison Tom Gilbertson.



West Central Industries

West Central Industries mission is to empower individuals through person-centered services—recognizing their abilities and enhancing their lives with enriching experiences and activities. WCI’s dedicated team strives to create opportunities that promote dignity, inclusion, and personal growth. Representing WCI: Samantha Arvila, Cathy Plucker, Emma Saulsbury, Kaitlyn Skindeliien, Valerie Honebrink, Chassidy Wittman, Darla Oldfield, Michael Collins, Michelle Prah, Tammy Hatlestad, Sheila Ward, and Renee Nolting.



Willmar Ten Investors

For 45 years, the Willmar Ten have been investing in the Willmar community, buying properties, and renovating them, adding back beauty and tax base to the city of Willmar. The first project they took on was Appletree Square on the northwest corner of Highway 12 East and Lakeland Drive, which used to be a nursery. Representing Willmar Ten Investors: Dion Warne, Marguerite Swenson, Ken Behm, Pat Peterson, Jeff Danielson, Kelly TerWisscha, and Greg Swenson.



Advocacy and Inclusion Matter

Advocacy and Inclusion Matter of West Central Minnesota provides opportunities and resources to support inclusion and independence for people with disabilities. AIM carries out its mission through four major pillars: advocacy, wellness, education, and social inclusion. Representing AIM and People First: Jodi Lange, Jessica Castro, VaLoris Anderson, Lindsey Harms, Riana Halvorson, and Brittney Norris.



The Willmar Lakes Area Chamber extends a huge thank you to everyone who joined us lakeside at Zorbaz for an evening filled with live music, dancing, and community fun. The weather was perfect, the energy was electric, and the community spirit was off the charts. A special shoutout to our “arrguably” best-dressed pirates, Credem Johnson and Kathryn Thein, who stole the spotlight in style. We also drew the lucky winners of the Lakes Area Raffle: \$5,000 Grand Prize Winner – Linda Phillips; \$500 Winners – Jessica Quam, Nicole Pulsifer, and Tammy Chelmo; \$125 Visa Gift Card Winners, compliments of TerWisscha Construction, Inc. – Kathy Broman, Andy Boersma, and Kim Nelson; and Walt’s Car Wash Passes – Connie VanDerBill Medin. Thank you to everyone who purchased a raffle ticket, dressed the part, and helped us Rock the Dock in true Chamber style.

WELCOME NEW MEMBERS



CHAMBER CONNECTIONS

August 1

Hope  
PREGNANCY CENTER

August 8

CentraCare

August 15

TWO MEN  
AND A TRUCK.  
MOVERS WHO CARE.

August 22

UNITED  
community  
Action  
PARTNERSHIP

Chamber Connections are hosted Friday mornings 7:30-8:30am at different member locations. Everyone gets a chance to introduce themselves and share a brief update on their business or community happenings. The host ends the Connection with an overview of their business followed by a drawing for door prizes.

Learn more at [willmarareachamber.com/chamber-connections](http://willmarareachamber.com/chamber-connections)

CHAMBER CHAT

THURSDAY MORNINGS @ 10:00AM  
With Chamber President James Miller



Thursday mornings on Open Mic, Chamber President/CEO James Miller hosts Chamber Chat. Recordings are available on KWLM’s website or on Spotify. Intentional Action, GlenOaks Senior Living, and SERVPRO were featured this month.