

Celebrating 146 Years

WINDSOR-ESSEX REGIONAL

Chamber of Commerce

ANNUAL REPORT

2021-2022

OUR MISSION – TO BE THE KEY CONNECTOR AND ADVOCATE
FOR THE LONG-TERM BUSINESS SUCCESS OF OUR MEMBERS.

OUR MESSAGE – MAKING A DIFFERENCE

The Windsor-Essex Regional Chamber of Commerce (WERCC) is relieved to be moving beyond COVID-19 Lockdowns. We are glad to finally see each other in-person to connect and build stronger relationships. While we look to the future, we know we must still be vigilant in our daily lives. This is why the Chamber continues to provide the #WEStaySafe program to maintain healthy workplaces.

We know that we have had some challenging times in the past couple years, that's why the Chamber continues to advocate for our members and the Business Community of Windsor-Essex. Please see the various issues we confronted this year to make our community more livable and a better place to do business.

We want to recognize our valued staff, committees, and volunteers as integral parts of the Windsor-Essex Regional Chamber of Commerce. Your time, work, and effort, are what makes the Chamber successful year-after-year.

Thank you to our Sponsors. Your ongoing support is something we never take for granted and allows us to continue as the award-winning Windsor-Essex Regional Chamber of Commerce.

The Chamber continues to bring benefits to our members. We are working everyday to try and find new ways to save our members money and give even more value to their membership. We are excited by the new partnerships announced in the previous year and strive to provide new opportunities for the benefit of every member.

We are always delighted to connect with future members, to learn more about how your business can benefit from your affiliation with the Chamber and if you are interested in partnering with the Chamber. It's our members and their unique businesses and organizations that make the Chamber and its work so important to our community.

While there may be some challenges ahead, there are also great opportunities. With the Gordie Howe International Bridge, the new LG & Stellantis plant, and the construction of the Acute Care Hospital on the horizon, the long-term success of our region is undoubted.

Sincerely,



Rakesh Naidu
President & CEO



Nancy Jammu-Taylor
Chair, Board of Directors

2021/2022 BOARD OF DIRECTORS

Executive Committee

Chair: Ms. Nancy Jammu-Taylor – Partner, McTague Law Firm LLP

Past Chair: Ms. Mila Lucio – Chief Human Resources Officer, Green Shield Canada

Treasurer: Ms. Heather Pratt – Executive Director of Research and Innovation, University of Windsor

Secretary: Mr. Steven Jelich – Regional Director, Enbridge Canada

Directors

Director: Ms. Allison Hawkins – Co-Founder, Hawkins & Co.

Director: Mr. Gordon Orr – CEO, Tourism Windsor-Essex Pelee Island

Director: Mr. Chris Da Silva – Young Professionals Representative, Account Executive, Next Dimension Inc.

Director: Mr. Duane Acorn – Senior Manager Media Strategy, PostMedia Network Inc.

Director: Mr. Tal Czudner – Manager of Employee Relations & Talent, Cavalier Tool & Manufacturing Ltd.

Director: Ms. Shannon Dyck – Small Business Specialist, Libro Credit Union

Director: Ms. Patricia Leblanc-Jaeger – Director Finance & Administration, Windsor Port Authority

Director: Mr. Bryce Phillips – Chief Executive Officer, Windsor Detroit Bridge Authority

Directors – Other

Director / Non-Voting: Ms. Lee Anne Doyle – Chair ATHENA Committee, VP Sales/Marketing, Empire Communications

Director Emeritus / Non-Voting: Dr. Alfie Morgan – Professor Emeritus of Business Administration, University of Windsor

2021/2022 YEAR IN REVIEW – POLICY & ADVOCACY

2021-2022 Policy and Advocacy for the Windsor-Essex Regional Chamber of Commerce

- July 21, 2021: The Windsor-Essex Regional Chamber of Commerce joined with the Detroit Regional Chamber and the Canada-U.S. Business Association calling on the United States Government to open up their borders to vaccinated Canadian travelers.
- September 10, 2021: The Windsor-Essex Regional Chamber of Commerce hosted Candidate debates for all three federal ridings in our area (Windsor West, Windsor-Tecumseh, and Essex). Candidates from all parties participated to argue for their party and positions. The Chamber takes pride in offering an opportunity for the public to learn about their local candidates for Parliament.
- October 2021: The Windsor-Essex Regional Chamber of Commerce was proud to join the Ontario Chamber of Commerce's Report *Municipal Fiscal Autonomy Key to Unlocking Ontario's Competitiveness*. This report called on the provincial government to undertake a comprehensive and forward-looking review of Ontario's property tax system to ensure the system is more equitable, efficient, and predictable for businesses.
- November 3, 2021: The Chamber was honoured to host the Hon. Omar Al-Ghabra, Federal Minister of Transportation for a roundtable. Bringing together business leaders and local dignitaries to discuss issues of importance in the Windsor-Essex Region.
- February 3, 2022: The Windsor-Essex Regional Chamber of Commerce was proud to support the Ontario Chamber of Commerce's 6th Annual *Ontario Economic Report*. This report highlighted the labour shortages and supply chain challenges that are impacting businesses across Ontario including in Windsor-Essex.
- February 8, 2022: The Windsor-Essex Regional Chamber of Commerce joined business groups on both sides of the Canadian and U.S. border calling for the Ambassador Bridge's swift reopening. Numerous Chambers of Commerce and Boards of Trade from across Ontario as well as many industry associations joined together in calling for an end to the blockade of the Ambassador Bridge.
- February 11, 2022: The Windsor-Essex Regional Chamber of Commerce and several other local organizations were proud to have a virtual roundtable with Minister of Tourism and Deputy Finance Minister, the Hon. Randy Boissonnault for pre-budget consultations. The Chamber will take every opportunity to express the concerns of the Windsor-Essex Business community to our ministers at the federal and provincial levels of government.
- April 4, 2022: The Chamber was proud to support the Ontario Chamber of Commerce and its report calling on the Federal Government to make sure the 2022 Budget focuses on Business Predictability and Growth. This included calls for more business supports for small businesses, increased support for newcomers, and increasing housing affordability through supply and regulatory reforms.
- April 11, 2022: The Chamber was proud to support the Ontario Chamber of Commerce and its report calling on the Provincial Government to make sure the 2022 Budget focuses on Business Predictability and Growth. This included calls for strengthening Ontario's Labour Market and tackling Ontario's Supply Chain crisis.

2021/2022 YEAR IN REVIEW – POLICY & ADVOCACY

- April 30, 2022: The Windsor-Essex Regional Chamber of Commerce was proud to present its policy resolution *Support for the Trucking Industry* on the floor of the Ontario Chamber of Commerce Annual General Meeting. We were delighted to receive the support of 95% of members. This resolution will be part of the Ontario Chambers policy compendium for three years with our recommendations being advocated to the Provincial government for adoption.
- May 1, 2022: The Windsor-Essex Regional Chamber of Commerce was honoured to receive the Outstanding Advocacy Campaign Award by the Ontario Chamber of Commerce for our work on ending the Ambassador Bridge Blockade in February 2022.
- May 5, 2022: The Windsor-Essex Regional Chamber of Commerce hosted Candidate debates for all three Provincial ridings in our area (Windsor West, Windsor-Tecumseh, and Essex). Candidates from all parties participated to argue for their party and positions. The Chamber takes pride in offering an opportunity for the public to learn about their local candidates for the Ontario Legislature.
- May 10, 2022: Rakesh Naidu, President & CEO of the Windsor-Essex Regional Chamber of Commerce, spoke virtually before the House of Commons Standing Committee on Industry & Technology. The President spoke on issues affecting SME's, particularly supply chain challenges and skilled workforce availability.

WERCC has sponsored and co-sponsored a number of policy resolutions in the policy compendium's of both the Ontario Chamber of Commerce (OCC) and the Canadian Chamber of Commerce (CCC). Below is a list of currently active policy resolutions.

- Addressing Employment Standards Act (OCC)
- Building Ontario Back Through a New Advanced Manufacturing and Industrial Strategy (OCC)
- Changes to Alcohol Retail in Ontario Need to Support Local Industry and Jobs in the Wine and Grape Sector (OCC)
- Enbridge Line 5 and Ontario Energy Supplies (OCC)
- Improving Support for Employers (OCC)
- Investing in Ontario's International Undergraduate Student Entrepreneurs (OCC)
- Support for the Trucking Industry (OCC)
- Making the Ontario Energy Board Hearing Process More Accessible (OCC)

Proud Member of



2021/2022 YEAR IN REVIEW – MEMBERSHIP



To see our current premiere level Members, refer to slide show



Gold Circle – exclusive positioning while supporting the Chamber’s work to strengthen our regional economy.



Pillar – valuable insight into the inner workings of our region through carefully-crafted programs that make the most of your time.



Community Builder – abundant opportunities for you and your company to be recognized and acknowledged within the Chamber and your community.



Connector – marketing advantage that promotes your business growth and success.

2021/2022 YEAR IN REVIEW – MEMBERSHIP

WERCC BUSINESS BUILDER MEMBERS



A&A Associates Printing and Design Inc.	DevMark Consulting Inc.	Koolini Italian Eatery	Shur Lok Products
Absolute Tool Technologies Inc.	Diamond Multicultural Economic Cooperative Inc.	Lacasse Printing Company Ltd.	Signal Out of Home
Académie Ste Cécile International School	Diane Shoes	Lakeshore Landscaping	Silver Tee Golf & Virtual Gaming Centre
Access Storage - Windsor	Dickinson Wright LLP	Lakeview Montessori School	Simpson's Fence Ltd.
AccountAbility Bookkeeping Inc.	Digital Media	Landmark Engineers Inc.	SKO Communications
Accu-Label Inc.	Dosanjh, CPA Professional Corporation	Landscape Effects Group	Smartex Products (Canada) Ltd.
Accu-Staff Resource Systems	Douglas Marketing Group	LC Platinum Realty Inc. Brokerage	Soffi Studio
Active Janitorial	Downtown Windsor Business Improvement Association	LFX Supply Centre	Spartan Sling Manufacturing, Inc.
Advanced Commercial Dishmachine Service Inc.	Dr. Marco Carroccia	Liberty Business Brokers of Ontario	SRT Accounting Inc.
Advanced Foot Care Nurse and Wellness Centre Inc.	DS60 Roofing	Lighting Plus Wholesale	St. Clair Residence & Conference Centre
Advanced Home Services	DXN Canada	Livingston International Inc.	Stipic Weisman LLP
AG Event Graphics Inc	E3 Works	Lomar Machine Repair Inc.	Summit Flooring & Window Fashions
Agilus Work Solutions	East Windsor Cogeneration Center	Lori Eagen LegalShield Independent Associate	Supreme Plumbing & Heating Inc.
AIM Professional Services Ltd.	Easter Seals Ontario (Windsor-Essex)	Lowend Company Inc.	SyBridge Technologies Fixture and Gauge
Airrad Heating and Cooling	Eclipse Cosmetic & Laser Centre	M & M Designs Group Inc.	Tactic Investigation Services Ltd.
Albamor - A.G Enterprises Inc.	Empire Communications Inc.	M.T.E. Controls Corporation	Target Building Materials Ltd.
Allegra Marketing - Print - Mail / Image 360	Employment Assessment Centre	Manz Contracting Services Inc.	Taron Consulting
Al's Bin Rentals Ltd.	Essex Topcrop Sales Limited	Marlowe Global Business Solutions	TD Wealth
ALSO Assisted Living Southwestern Ontario	Europro (Tecumseh Mall) LP	Martha Young & Associates	Tecumseh Cardiac Centre
Alzheimer Society of Windsor and Essex County	Export Development Canada	Matthew House Refugee Centre	Tejon Digital

2021/2022 YEAR IN REVIEW – MEMBERSHIP

Andrew Tepperman	Express Employment Professionals	Maurice Morneau Tax	Terry T. Turner Professional Corporation
Antoine Greige Salon Inc.	F45 Training LaSalle	Medicap Laboratories	Tessonics Inc.
Antonino's Original Pizza Inc.	Families First Funeral Home & Tribute Centre	Menzies Automotive Group	Thai Palace Restaurant
APAG Cosyst	Family Home Improvements	Merwin & Associates	The Accelerator
Applied Computer Solutions Inc.	FASTSIGNS of Windsor	Metro City Paving Ltd.	The Art Chamber
ArcelorMittal Windsor	Felix Culpa Architecture & Development LTD.	Morrell Controls Canada	The Delivery Guys Inc.
Architecttura Inc. Architects	Festival Tent and Event Supply	Mousseau DeLuca McPherson Prince LLP	The Healthy Image
Archon Architects Incorporated	First OnSite Property Restoration	Multicultural Council of Windsor and Essex County	The Hospice of Windsor and Essex County Inc.
Arlene's Healthy Heels & More Inc.	First Stop Services	N J Peralta Engineering Ltd.	The Lighting Boutique & Appliance Shoppe
Arrow Mailing	Flood Chiropractic P.C.	NAFTC Studios	The Sunshine Foundation of Canada
Art Gallery of Windsor	Floor Coverings International	National Self-Represented Litigants Project - Dayna Cornwall	Thrive Benefits Group
Artemis Assessment & Treatment Centre	Fogolar Furlan Windsor	Nedco, A Rexel Division	Timberland Homes
Assumption University	Foresight Management Consulting	New Canadians' Centre of Excellence Inc.	TMC Tecumseh Manning Medical Centre
AutoMAXX Pre-owned Car Centre	Forest Glade Fireplaces	Next Best Comic Inc.	Tokyo Smoke Devonshire Mall
Baron Championship Rings	Freedom 55 Financial / A Division of London Life Insurance Company	Next Dimension Inc.	Tony Blaks Union Bakery
Baymar Supply Ltd.	Fuerland Realty Ltd.	North 42 Degrees Estate Winery	Topline Financial Advisors
Beach Grove Golf & Country Club	G & G Jewellery & Coins	Ocean Bottom Soap Company	Town and Country Animal Clinic
Beckar Engineering Ltd.	G S Engineering Consultants Inc	Ojibway Transportation Inc.	Tutor Doctor Windsor ON
Bergeron Art & Frame Shop	Galati Cheese Company Ltd.	Ontario Greenhouse Vegetable Growers	triOS College
Bertoni Chairs & Things Inc.	Gauthier Roofing and Siding	Ontario Lottery & Gaming Corp. (OLG)	Triumph Tool Ltd.
Bestcheck Services	Generator Design of Canada Inc	Onyx Engineering Ltd.	UCB Radio Windsor Essex
Better Blinds and Drapery	GenoLab-TEK	Orangetheory Fitness	UHC - Hub of Opportunities
Better Business Bureau of Western Ontario	Geo. T. White Co. Ltd.	Other Place Catering	Unique Communications Inc.
Bin There Dump That	GetintheLoop Windsor-Essex	Oxley Estate Winery Inc.	Verhaegen Land Surveyors, A Division of JD Barnes Ltd.

2021/2022 YEAR IN REVIEW – MEMBERSHIP

Bio Ped Windsor	Glen's Moving Ltd.	Palazzi Bros. Carpet & Tile Ltd.	Viewpointe Estate Winery
Biz X Magazine	Globe Manufacturing	Parioian Skipper Lawyers	Visions of Canada
Bloomtools Windsor	Glos Associates Inc.	Parrline Electrical Wholesale	Walkerville Brewery
Bogar Truck Parts & Service Inc.	Goodlife Fitness	Patio Palace	Walkerville Candles
Brady's Drug Store	Gordon B. Lee, Chartered Accountant	Paul Mailloux, Deerbrook Realty Inc.	Web Geeks Marketing Inc.
Buckingham Realty (Windsor) Ltd. Brokerage	Gordon Food Service	PE Real Estate Solutions	Wedding in the Woods Vin Winery
Business Development Bank of Canada (BDC)	Grand & Toy	Peninsula	WESCO Distribution
Canada Salvage (Windsor) Limited	Grant Thornton LLP	Personnel By Elsie	Western Equipment Limited
Canada South Festival Network	Gridiron Boys Moving & Muscle	Pet Valu Plaza 300/2708860 Ontario Limited	WEtech Alliance
Canadian Auto Stores Ltd.	Guardian Storage and Mailboxes	Pinnacle Physiotherapy of Windsor	WFT Investments Ltd.
Canadian Blood Services	Habitat For Humanity Windsor - Essex	Planet Fitness Windsor	What's Poppin Popcorn Factory
Canadian Diesel	Handlebar Transportation Consulting	Pointe West Golf Club	Williams & Associates Inc.
Canadian Mental Health Association	Head of the Class Education Centre	Pontoni Business Advisory Services	Windsor Beauty Supply Inc.
Canterbury College	Heavenly Rest Family of Catholic Cemeteries and Crematorium	Pools by Angelo	Windsor Cardiac Centre
Capital Assist (Valuation) Inc.	Heavy Construction Association of Windsor	Popp Russo Leno LLP Chartered Professional Accountants	Windsor CARSTAR Collision
CareerStreams Resources Inc.	Hellenic Cultural Centre	Porchlight Home Services Inc.	Windsor Crossing Premium Outlets
Catalent Ontario Limited	Herby Curby Ltd	Post Packaging of Windsor Inc.	Windsor Essex Brokerage for Personal Supports
Century 21 Showtime Realty Ltd	Highview Financial Group	Positive Pathways Community Services	Windsor Hyundai
Cheung's Trading Company Limited	Hogarth Hermiston Severs LLP	PropertyGuys.com Windsor	Windsor Jewish Federation & Community Centre
Chintan Virani Architect Inc.	Hold Please Communications	Pupatello & Sons Ltd. General Contractors	Windsor Laser Eye Institute
Chorney Vision Centre	Honey-Bee Ham Co	R. Bruck Easton - Belowus Easton	Windsor Memorial Gardens
Cleardeck Systems Ltd.	Hotham Building Materials Inc.	Ramstar	Windsor Public Library
Colasanti Controls Inc.	Howard Avenue Walk-In Clinic Inc.	Ready Set Go Birth to Six Parental Support Windsor	Windsor Regional Hospital Foundation

2021/2022 YEAR IN REVIEW – MEMBERSHIP

Comfort Inn South Windsor	HPS Canada	Remo Valente Real Estate (1990) Limited	Windsor Symphony Orchestra
Commissionaires	Human Kinetics Publishers	Riverside Elevators Inc.	Windsor Tent & Awning
Community Living Windsor	In the Spirit of Horses	Riverview Steel Co. Ltd.	Windsor Women Working With Immigrant Women
Computers for Kids	InlogicGlobal	Rogers Pool & Spa, Billiards & Darts	Windsor Yacht Club
Cooper's Hawk Vineyards Estate Winery	InspireHUB Inc.	Roland's Neon Signs	Windsor-Essex County Association of Realtors
Copeland's Martial Arts and Fitness	Intense Media	Roma Tile	Windsor-Essex Janitorial?/Aurora Steam?
Coral Medical Health Spa	International Virtual Chaplaincy Incorporated	Rose City Gymnastics	windsoriteDOTca News
CPG Incorporated	Ion Cernat (Owner/Operator) Trucking	Roseland Golf and Curling Club	Women's Enterprise Skills Training of Windsor Inc (WEST Inc)
CS Logistics	Ives Insurance Brokers Ltd	Royal LePage Binder Real Estate	World Water Operator Training Company Inc.
Culmone Law Office	JL Design	RWDI	WSP Canada Inc.
CUPE 543	John McGivney Children's Centre	Security ONE Alarm Systems Ltd.	YMCA of Southwestern Ontario - Employment Services
D & D Professional Services	Kamsel Leasing Inc.	Seguin Financial Group Ltd.	Your Quick Gateway (Windsor) Inc
Dale Carnegie Training of Southwestern Ontario	Kaspardlov & Associates	Selectpath Benefits & Financial Inc.	YQG Technologies Inc.
Danbury Property Management (Windsor) Inc.	Kinetic Konnection	SES Windsor	Zuleeats
Danny's Transmission Windsor 2005 Ltd	King Materials Handling Ltd.	Sherdil Precision Inc.	

EXCLUSIVE SAVINGS FOR CHAMBER MEMBERS

HEALTH CARE BENEFITS



Access to Canada's #1 **Group Insurance Plan**.
Stable, Pooled & Competitive rates for 1-100 employees.

HR SUPPORT & CONSULTING



24-hour support and advice, including contracts and documents

UPS SHIPPING SERVICES



Save **more than 40%** on shipments, worldwide.

OFFICE SUPPLIES



Chamber members can **save up to 25%** off competitors' pricing, Plus, **save over 45% on paper!**

ESSO / MOBIL FUEL



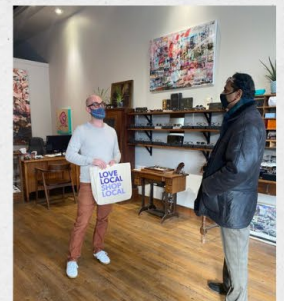
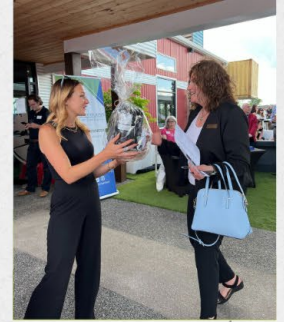
Save \$3.5 per litre at Esso and Mobil stations

PLUS...

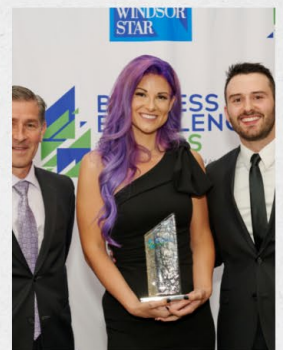
Members get 50% off their scaled dues with BBB Serving Western Ontario

INCLUDING Member 2 Member Deals from 519 Culture, GridIron Boys Moving & Muscle, Hired In Michigan, KelCom, Multi Cultural Council, and Web Geeks

2021/2022 YEAR IN REVIEW – EVENTS



2021/2022 YEAR IN REVIEW – EVENTS



THANK YOU TO OUR SPONSORS

Bell – BEAs/Athena Leadership Award
Bell Media (Radio) - 86th Annual Golf Tournament/BEAs
Campbellsville University - BEAs
Caesar's Windsor – BEAs
Cogeco Connexion – BEAs/85th Annual Golf Tournament
Cintas - 86th Annual Golf Tournament
Enbridge – BEAs
Families First Funeral Home & Tribute Centre – BEAs
First OnSite Restoration – 85th Annual Golf Tournament
Grant Thornton - BEAs
Johnson Insurance – June After Business/ Wake Up & Network
Libro Credit Union – Warden's Luncheon/BEAs
Media Street Productions – BEAs/BEA News Conference
MNP LLP – 85th Annual Golf Tournament
Motor City Credit Union – BEAs
Ontario Lottery and Gaming Corp. (OLG) – BEAs
Parker DKI - BEAs
RBC Royal Bank - BEAs
Spectre Financial – 86th Annual Golf Tournament
St. Clair College – BEAs
The Stars Group Interactive – 85th Annual Golf Tournament
University of Windsor - BEAs
WFCU - June After Business/BEA
Windsor Regional Hospital – 85th Annual Golf Tournament
Windsor Port Authority – Warden's Luncheon
Windsor Star (PostMedia) – 86th Annual Golf Tournament/BEAs

THANK YOU

TO OUR 2021/2022 VOLUNTEERS, YOU MAKE US SUCCESSFUL.

Advocacy Committee: Steven Jelich (Chair), Nancy Jammu-Taylor, Allison Hawkins, Chris Da Silva, Patricia Leblanc-Jaeger, and Shannon Dyck

Young Professionals Committee: Chris Da Silva (Chair), Paul Schlosser, Miranda Underwood, and Ben Iannetta

31st Business Excellence Awards Committee: Jason Toner (Chair), Keith Chinnery, Chase Stoyshin, Kristy Sauve, Elizabeth Hernandez, Giselle Levasseur, Laura Kay, Justin Fox, Natalie Henderson, Shelby Colarossi, Amanda Reid, Dalia Mazhar, Kelly Blais, Melissa Thompson, Marlene Corey

2021/2022 WINDSOR-ESSEX REGIONAL CHAMBER OF COMMERCE - STAFF

Rakesh Naidu President & CEO	Kathleen Westlake Accounting & Finance Administrator, HR & IT Support	John Newland Sales & Project Manager
Wendy Fulton Membership Coordinator	Jennifer Reaume Events Coordinator	Connor Lalonde Policy Analyst & Board Liaison
Ailene Tungcul Membership & Database Administrator	Keith Chinnery Director of Membership Services (Jun. 2022)	Caitlin Hildenbrand Manager of Member Retention & Communications (July 2022)

The Chamber would like to send a warm farewell to Ailene Tungcul, Keith Chinnery, and Caitlin Hildenbrand. As they move on from the Chamber, they leave an impact that is hard to be forgotten and will be dearly missed. We would also like to extend a heartfelt Goodbye to Jennifer Reaume who has decided to move on to new opportunities, we will miss her presence around the office.

The Chamber would like to acknowledge the hard work of Courtney Crewe, Sarah Hurst, Nicolas Lisqum, and Clarence Paller. These individuals joined us through the Ontario Job Creation Partnership Program over the past year. While their time with the Chamber was short, their contributions and hardwork were a key part of the Chambers 2021-2022 year.

Finally, the Chamber would like to Welcome Greg Morgan, who joined our Chamber team in August of this year. Greg has been an invaluable asset and just brilliant with the Chamber's social media.

Proud Member of the



WINDSOR-ESSEX REGIONAL
Chamber of Commerce