

Philanthropy Missouri 2024 Annual Report

WHO WE ARE

Founded in 1970, Philanthropy Missouri (formerly known as Gateway Center for Giving) is a statewide association of funders and philanthropic partners that inspires thoughtful action and great impact in Missouri.

We facilitate connections and provide programming and resources to help our Members and partners serve their communities, strengthen the sector, and advance opportunities for all Missourians to thrive.

PhilMO is where philanthropic leaders belong; we can make a bigger impact together!

Vision

We envision a thriving and equitable Missouri, served by a collaborative, purpose-driven, and effective philanthropic sector.

Mission

To equip, connect, and energize our Members and partners for thoughtful action and greater impact.



Values

→ Belonging

We cultivate relationships and build community where individuals and institutions are understood, respected, and invited to contribute.

→ Courageous Leadership

We inspire the sector to challenge norms and mobilize resources to advance opportunities to thrive in Missouri.

→ Equity

We believe identity should not predict outcomes for Missourians and use that lens to shape our work and influence philanthropic practice.

→Impact

We create an environment of shared learning to forward a strategic, collaborative, and equitable philanthropic sector.



After officially moving at the end of 2023, the PhilMO team took 2024 to settle in to our new headquarters at the Delmar DivINe (5501 Delmar Blvd - Suite A310, St. Louis, MO 63112). Located in St. Louis City's West End neighborhood, the space is a community-focused effort to transform of a long-vacant hospital facility into mixed-use space that supports social sector collaboration.

To be responsive to our statewide membership and support staff, we continue to utilize fully remote and flexible work schedules. If you'd like to connect at the Delmar DivINe, just give us a shout first!

OUR 2024 LEADERSHIP

The PhilMO Leadership team includes staff, Board of Directors, Committees and Working Groups of the Board, and Network Member-Advisors.

Staff



Michelle Miller CEO



Amy Wescott Vice President



JoJo Weatherspoon Program & Learning Manager *departed Fall 2024



Chelsey Banaskavich Operations & Technology Manager



Carla Brown Operations Associate

Board of Directors



Wendell E. Kimbrough ARCHS Chair



Winter Kinne Community Foundation of the Ozarks Vice Chair



Barbara Carswell YouthBridge Community Foundation Treasurer



Vianey Beltran Wells Fargo Foundation Secretary



Sarah Bowman



Elke Buckland The Saigh Foundation



Greg Burris United Way of the Ozarks



Rita Cortés Menorah Heritage Foundation



Kiesha Hammock United Way of Greater St. Louis



Emily Koenig St. Louis County Children's Service Fund



Deena Lauver Scotti Missouri Foundation for Health



Laura Horwitz Horwitz-Friedman Charitable Trust JF Roblee Foundation



Rebekah Miller Lutheran Foundation of St. Louis



Robin Smith
The DeBruce Foundation



Gwen Wurst J.R. Albert Foundation



2024 Committees

Audit Committee

Vianey Beltran | Wells Fargo Advisors Elke Buckland | The Saigh Foundation Stacy Clay | First Bank Vander Corliss | United Way of Greater St. Louis

Engagement Committee

Sarah Bowman | Chair | PNC Bank
Greg Burris | United Way of the Ozarks
Emily Koenig | St. Louis County Children's Service
Fund

Marissa Rosen | Trio Foundation of St. Louis Treena Thompson | Lutheran Foundation of St. Louis Robin Smith | The Debruce Foundation Chelsea Zabski | Missouri Foundation for Health

Executive Committee

Wendell Kimbrough | Chair | ARCHS Winter Kinne | Vice Chair | Community Foundation of the Ozarks

Vianey Beltran | Secretary | Wells Fargo Foundation Barbara Carswell | Treasurer | YouthBridge Community Foundation

Finance Committee

Barbara Carswell | Chair | YouthBridge Community Foundation

Meghan Connell | Skaggs Foundation Kiesha Hammock | United Way of Greater St. Louis Stephanie Herbers | St. Louis City Senior Fund Marissa Wickam | Commerce Bank

Governance Committee

Steve Brawley | Co-Chair | ARCHS
Deena Lauver Scotti | Co-Chair | Missouri
Foundation for Health
Amy Best | Bank of America

Rita Cortés | Menorah Heritage Foundation Laura Horwitz | Horwitz-Friedman Charitable Fund Winter Kinne | Community Foundation of the Ozarks

Programs & Services Committee

Rebekah Miller | Chair | Lutheran Foundation of St. Louis

Teletia Atkins | Missouri Foundation for Health
Nya Grimes | Ameren
Stacy Harris | Delta Dental
Bradley Herschend | Herschend Family Foundation
Cassandra Kaufman | Saint Louis MHB
D-Lori Newsome-Pitts | Ameren
Gwen Wurst | J.R. Albert Foundation
Heather Zoromski | Darr Family Foundation





NEW WAYS TO LEAD:Network Member-Advisors

In 2024, PhilMO established "Networks" to increase connectivity and provide unique learning opportunities among groups of PhilMO Members who:

- (1) Are similar by funder type, funding interest, geographic location, or personal or organizational identity:
- (2) Convene at least twice annually and meet year-over-year;
- (3) May receive customized services, such as an online Network discussion group or custom Network news brief; and
- (4) Are supported by PhilMO staff and Member-Advisors, who partner with staff in shaping Network offerings.

Funder Geography

KCMO

Member-Advisors to be established

STI

Member-Advisors: Bridget Flood, Incarnate Word Foundation Nikki Martinez, St. Louis Community Foundation

SWMO

Member-Advisors: Sarah Moody, Missouri Foundation for Health Heather Zoromski, Darr Family Foundation

Funding Interest

- Early Childhood Funder Network Supported by Emerson & PNC Bank Member-Advisors to be established
- Public Policy & Advocacy Funder Network
 Supported by Economic Opportunity Funders, Tax Equity
 Funders, and Rockefeller Foundation
 Member-Advisors to be established
- Rural Funder Network
 Supported by United Philanthropy Forum
 Member-Advisors:
 Amy Stringer Hessel | Anonymous Funder
 Emily Stuart | Marillac Mission Fund
 Alice Wingo | Community Foundation of the Ozarks

Funder Type

 Corporate Funder Network Member-Advisors:

wernber-Advisors.

Matthew Blakely, Reinsurance Group of America Alex Dixon, United Way of Greater St. Louis/Spire

• Family Foundation & Donor Advised Fund Network Member-Advisors:

Anne E. McGregor, McGregor Fund / Neighbor Company Marissa Rosen, Trio Foundation of St. Louis

Identity-Based

Sponsorship and Member-Advisors to be established

- Executive Network
- Funder of Color Network
- Program Staff Network



PhilMO flourishes when Members lead the Board, Committees, and Networks. Learn more about PhilMO service here. Share your interest in leading here. (Links also accessible via QR code above.)

MEMBER ORGANIZATIONS

Grantmaking Members

Ameren Missouri

Anonymous Foundation

ARCHS

Bank of America

Bayer

Boniface Foundation

Brown Sisters Foundation

Cardinals Care

Central Bank of the Ozarks

Commerce Bank

Community Foundation of Northwest Missouri

Community Foundation of the Ozarks

Crawford Taylor Foundation

Darr Family Foundation
DeBruce Foundation

Delta Dental of Missouri

Emerson

Enterprise Mobility Foundation

First Bank

Forrester Fam<mark>ily Fund</mark>

FORVIS Foundation

Goldstein Family Foundation

Great Southern Bank

Greater Kansas City Community Foundation

Herschend Family Foundation

Horwitz-Friedman Charitable Fund

Incarnate Word Foundation

James S. McDonnell Foundation

Jewish Federation of St. Louis

JF Roblee Foundation

JPMorgan Chase & Co.

KC Chamber Foundation*

Light a Single Candle Foundation

Lutheran Foundation of St. Louis

PhilMO Members
invested more than
\$725M in Missouri
grants in 2024.

Marillac Mission Fund

McGregor Fund

Mildred, Herbert, and Julian Simon Foundation

Missouri Foundation for Health

Missouri's Children's Trust Fund

Neighbor Company*

PNC

Productive Living Board*

Regional Business Council

Regions Bank

Reinsurance Group of America

Robert J. Trulaske, Jr. Family Foundation

Ryan and Amanda Stanley DAF

Saint Louis MHB

Shepard McCaskill Foundation

Silver Dollar City Foundation

Simmons Bank

Skaggs Foundation

St. Louis City Senior Fund

St. Louis Community Foundation

St. Louis County Children's Service Fund

St. Louis Office for Developmental Disability Resources

The Boeing Company

The Community Foundation of Northwest Missouri

The Pillsbury Foundation

The Saigh Foundation

TKD Foundation

Trio Foundation of St. Louis

United Way of Greater St. Louis

United Way of the Ozarks

Vowels Stovern Wealth, LLC

Washington University - St. Louis Initiatives*

Wells Fargo Foundation

YouthBridge Community Foundation

Associate Members & Regional Partners

Community Health Commission of Missouri

Foundation Source

Gladiator Consulting

Limitless Horizons*

Mercy Investment Services

The Rome Group

*Indicates new Member in 2024

2023 AUDITED FINANCIAL STATEMENTS

Philanthropy Missouri conducts an annual external audit of financial statements and makes the most recent report (along with organizational annual reports) available publicly here. The most recently completed audit, for fiscal year 2023 (FY23), shows \$409,262 in revenues, expenses of \$479,152, and reserves of \$256,825. This report reflects an organization that continues its transition — investing in its statewide infrastructure and services while spending down its first significant multi-year grant.

FY23 also underscored the need to update the association's business model to support the new statewide work in the long term. In FY23, the organization conducted pilots to explore fee-for-service income and a working group of Members began the process to review Member Dues. Dues rates have remained flat since 2012 with the last strategic adjustment to schedule dating back to the late 1990s. The adjusted schedule is anticipated to be finalized in FY25 and with implementation beginning in FY26.

FY23 Expenses FY23 Revenues Management & General 30% Member **Grants** Development & 6% **Fundraising** 17% 72% Member Dues 11% 64% Fees & Other **Programs**



& Services







2024 GRANTS AND IN-KIND SUPPORT

With a lean team, Philanthropy Missouri relies on our community partners for expertise, support, and collaborative effort. To that end, we would like to thank the following organizations for providing grants and in-kind support for 2024 programs and services:

A Village for Good

ABFE

ARCHS

Ameren Illinois

Aspen Institute Community Strategies Group

Asian American/Pacific Islanders in

Philanthropy (AAPIP)

Association of Fundraising Professionals (STL)

Barton County Community Foundation Bodman's Workplace Law Practice Group

Boniface Foundation

Cardinal Health

Cassville Community Foundation

Center on Budget & Policy Priorities

Chief Executives for Corporate Purpose

Chillicothe Area Chamber of Commerce

Christian County Senior Services Tax Fund

City of Eldon

Clark-Fox Family Foundation

Commerce Bank

Community Foundation of the Ozarks

Community Foundation of Northwest Missouri

Community Foundation for Southeast Michigan

Community Partnership of Southeast Missouri

Cornerstone Corporation

Council on Foundations

Council of Michigan Foundations

Crown Center for Senior Living

Dallas County Commission

Dallas County Community Foundation

Dallas County R-1 Schools

Deaconess Foundation

Dekalb County Youth Building

Delmar DivINe

Economic Opportunity Funders

EducationCounsel

Ekstrom Alley Clontz & Assoc.

Elder Justice Initiatives, Advancing States

Eldon Area Chamber of Commerce

Emerson

Empower Missouri

Equal Opportunity Funders

Farm Action

Farm, Food, Environment Policy Consulting

Federal Reserve Bank of St. Louis

Forward Through Ferguson

Fund for Shared Insight

Funders for Justice

Generate Health

Girls in the Know

Gladiator Consulting

Grantmakers for Effective Organizations (GEO)

Hannibal Regional Healthcare System

Harvey A. Friedman Center for Aging

Herschend Family Foundation

Incarnate Word Foundation

Indiana Philanthropy Alliance

J.R. Albert Foundation

Kansas Action for Children

KC Early Education Funders Collaborative

Kids Win Missouri

King City Main Street Initiative

King City David Waltemath Endowment Fund

LifeWise STL

Light a Single Candle Foundation

Lutheran Foundation of St. Louis

Maine Street Initiative

Marillac Mission Fund

Maysville Endowment Fund

Maximize NWMO

Midwest Climate Collaborative

Missouri Budget Project

Missouri Children's Trust Fund

Missouri Council on Aging

Missouri Foundation for Health

Missouri Rural Crisis Center





2024 GRANTS AND IN-KIND SUPPORT

(continued)

Missouri Rural Development Partners Missouri State University

National Center for Family Philanthropy National Committee for Responsive

Philanthropy

National Organization for State Offices Rural

Health

Native Americans in Philanthropy

Neighbor Company

New Growth

Patterson Family Foundation

Philanthropic Initiative for Racial Equity (PRE)

Philanthropy Ohio

Philanthropy for Active Civil Engagement

(PACE)

PhilanthropywoRx

PNC Bank

Race Forward

Realized Worth + RW Institute

Rockefeller Foundation

Rustic Roots Sanctuary

Sangfroid Strategy

Seeking Solutions

Silver Dollar City Foundation

Simmons Bank

St. Louis City Senior Service Fund

St. Louis Community Foundation

St. Louis County Children's Service Fund

St. Louis Mental Health Board

St. Louis Office for Developmental Disability

Resources

St. Louis Regional Health Commission

STL Village

Sustainable Agriculture & Food Systems

Funders (SAFSF)

Tax Equity Funders Network

Technology Association of Grantmakers (TAG)

The Rome Group

The Saigh Foundation

Transforming Power Fund

Tri-County Alternative Energy Museum &

Visitors Center

Trio Foundation

Trust-Based Philanthropy Project

Unified Government of Wyandotte County

United Philanthropy Forum

United Way of Greater St. Louis

University of San Diego

Washington University in St. Louis

Wells Fargo Foundation

West Central Missouri Community Action

Agency

Winton Policy Group

Worthington Enterprises

YouthBridge Community Foundation







2024 PROGRAMS & SERVICES

To serve our growing statewide membership, we produced and/or collaborated on 54 educational and networking programs and community events designed to equip, connect, and energize our Members and partners for thoughtful action and greater impact in Missouri. Below are key programming highlights of 2024.



STATEWIDE CONVENINGS

2nd Show-Me Philanthropy Statewide Conference & 53rd Annual Meeting Sponsored by Emerson

Rural Philanthropy Summit

Made possible through partnership with Community Foundation of the Ozarks and sponsorship by Patterson Family Foundation

NETWORKS

Corporate Funder Network

- Getting Focused on Community Impact: Using the Opportunity Filter Tool Midwest Partnership Series Session
- Exploring Transformative Volunteerism:
 Engaging Employees & Increasing Their Impact
 Midwest Partnership Series Session
- Giving in Numbers Report Chief Executives for Corporate Purpose (CECP)

Early Childhood Network

- Early Childhood Policy Briefing
 Co-hosted by PhilMO and KC Early Education
 Funders. Sponsored by Emerson and PNC Bank.
- Promotion of State Board of Education / MO Dept. of Elementary and Secondary Education community forums and research briefings

Family Foundation & Donor-Advised Fund Network

- Participatory Philanthropy
- Engaging Next Generation Adults
- Applying an Equity Lens to Your Work
- 12 "Fundamentals of Family Philanthropy" Webinars through PhilMO's partnership with National Center for Family Philanthropy (NCFP)

Funders of Color Network

- Black in Philanthropy: St. Louis Coffee Break
- Networking Happy Hour

Public Policy & Advocacy Funder Network

Building Policy Advocacy & Grassroots
 Capacity to Improve Economic Security
 (In Person - Jan; Virtual Touch Bases - Oct)
 In partnership with Economic Opportunity
 Funders and Tax Equity Funders Network
 Sponsored by Rockefeller Foundation

Public Policy & Advocacy (continued)

- Digging In (Part I): MO Funder Farm Bill Briefing
 - In partnership with Sustainable Agriculture & Food Systems Funders (SAFSF)
- 2024 Missouri Election Debrief: What it Means for Missouri Funders In partnership with Missouri Foundation for Health and the Winton Policy Group
- 2024 Federal Election Debrief
 In partnership with Council on Foundations
- 2024 Federal & State Budget Briefing for MO Funders
 - In partnership with Missouri Budget Project and Economic Opportunity Funders

Role-Based Networks

Executives, Operations Staff, and Program Staff were convened through Member Calls or In-Person Roundtables

Rural Funder Network

- Urban Funder Briefing: Why Rural Investment Matters for a Thriving & Equitable Missouri
- Meeting and Rural MO Site Visits in Buffalo, Eldon, King City, and Maysville Sponsored by United Philanthropy Forum

St. Louis Funder Network

- UnCharitable Film Screening & Discussion
- Spring People in Philanthropy Luncheon Sponsored by Commerce Bank and YouthBridge Community Foundation
- Fall People in Philanthropy Luncheon Sponsored by ARCHS
- Philanthropy After Hours
 Sponsored by The Saigh Foundation

SWMO Funder Network

- What's in Store for '24!
- Listening to Community
- UnCharitable Film Screening & Discussion
- People in Philanthropy Luncheon Sponsored by Community Foundation of the Ozarks
- Philanthropy After Hours
 Supported by Missouri Foundation for Health

EVENTS TO CONNECT FUNDERS & FUNDED PARTNERS

St. Louis Funder First Fridays Pilot

Multi-funder effort to provide free technical assistance to community / nonprofit partners

Summer Party to Enhance Equity in Philanthropy (PEEP)

Sponsored by Gladiator Consulting, A Village for Good, Association of Fundraising Professionals -STL Chapter, and The Rome Group

Hosted at Big Brothers Big Sisters' Anew Rooftop

SKILL-BUILDING PROGRAMS

Community Foundation Finance Course
Midwest Partnership Series In-person Program

Demystifying Trust-Based Philanthropy Series

Facilitated by Trust-Based Philanthropy Project

Participatory Grantmaking: (Re)Connecting with the Model in our Current Landscape

Midwest Partnership Series Session

Trust-Based Philanthropy with a Racial Equity Lens: Missouri Cohort

Facilitated by PhilMO with content by Trust-Based Philanthropy Project

Responsible Adoption of Al in Philanthropy Midwest Partnership Series Session

LUNCH WITH LEADERS

Designed to cultivate connections between longtenured philanthropic sector leaders and those new to the sector. Special thanks to our featured leaders:

- Gwen Wurst, J.R. Albert Foundation
- Kiesha Hammock, United Way of Greater St. Louis
- Dwayne Proctor, Missouri Foundation for Health
- Emily van Schenkhof, Missouri Children's Trust Fund
- Barbara Carswell, YouthBridge Community Foundation

2024 KEY PROGRAMS & SERVICES (continued)





PhilMO regularly represents the Missouri sector at national tables. As community marked a decade since the Ferguson Uprising began in Metro St. Louis in August 2014, PhilMO shared community-led reflection and learning opportunities with Members. Additionally, the team extended support and hospitality to national (and international) sector colleagues who sought to convene in, with, and/or about Missouri.

Key national partners included:

ABFE, Asian Americans/Pacific Islanders in Philanthropy, Borealis Philanthropy, Funders for Justice, Grantmakers for Effective Organizations, National Committee for Responsive Philanthropy, Native Americans in Philanthropy, Philanthropic Initiative for Racial Equity, Race Forward/Facing Race, and United Philanthropy Forum

TOPICAL

Digging In (Part II): Film Screening & Discussion

Special thanks to Sustainable Agriculture & Food Systems Funders (SAFSF) and Missouri Foundation for Health for supporting access to the film, DIGGING IN.

Equity in Aging

Sponsored by Marillac Mission Fund

Impact Investing Fundamentals Midwest Partnership Series Session

Debunking Myths and Removing Barriers to Equitable Change

Midwest Partnership Series Session

Your Roadmap to Today's Hot Topics in HR Midwest Partnership Series Session

Briefing on the 2024 Midwest Foundation Salary & Benefits Report

In partnership with funder associations in Illinois, Indiana, Iowa, Michigan, Minnesota, Ohio, and Wisconsin

INFORMATION & SERVICES

In 2024, PhilMO maintained and grew popular Members services, including:

- Investing 38.5 hours to field 23 customized Member Research Requests
- Curating and publishing 18 What Gives? Newsletters
- Designing and launching a new website and information database including new, dynamic Members-only features to improve connectivity and communication
- Responding to community requests for speakers representing the sector (SEE ALSO ABOVE)
- Joining seven states to analyze and publish a Members-only regional report on sector compensation trends in the Midwest













For more information, visit www.philanthropymissouri.org or email info@philmo.org.











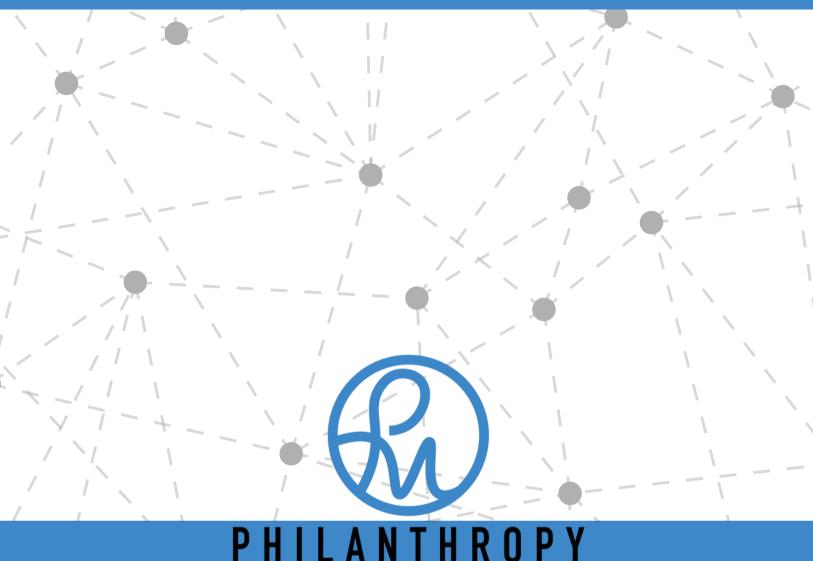








For more information, visit www.philanthropymissouri.org or email info@philmo.org.



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