

# Product Photography

Presented by:

Linda Bauer

The Winning Shot Sports Photography



# Why Is Product Photography So Important?

- It will be the first thing a potential shopper sees, and it will instantly tell them if they have found what they are looking for.
- Good photography is good for customer services – it reduces returns because your customers receive exactly what they were expecting.
- Product photos are the closest thing that online shoppers can get to touching your products, so great images can really help you to build trust.



# Product Photography by the Numbers

- A human brain can process pictures 60,000 times quicker than text.
- About 90% of the information communicated to a brain is through visuals.
- The average person reads only 20% of text but will view every image.
- 63% of consumers said good images are more important than product descriptions.



# Images are a key element of branding.

Branding should be central to every decision your company makes, including:

- Your social media posts
- Website updates
- All your marketing efforts

Images are a key element of your brand. They are the first to grab attention, instill trust, and invite customers to take a further look.



# Planning Your Shoot

Based on what you are selling, answer the following questions:

- What size of an area do you need to photograph in?
- Will it be inside or outside?
- Do you need someone to model your product?
- **Know your audience** – Who buys your product? What do they want to see? How can you make it appeal to them?
- If you need help answering, look at other sites that sell similar items.



# Preparing Your Product

- You will want to photograph your best products.
- If it is a clothing item, make sure that it does not have wrinkles.
- You do want to have flaws in your products.
- This sends a negative message to your customers.



# Put your product in context

- It's important that your prospective customers are able to envision themselves using your product.



# Follow the Product Photography Specifications

- Know the requirements of your client or hosting site. Different sites and even different pages on a site may have different requirements.
- If the image is the wrong size, it may become distorted.

There's a huge difference between "image size" and "file size."

- When we say, "image size" we're referring to the dimensions of the image, like 852 x 852.
- When we say file size, we're talking about the amount of space required to store the image on your server.





# Shoot for the edit

- When shooting your product photographs, try to shoot for the edit.
- Don't just take a picture and spend time fixing it later in an editing software.
- With this mindset, you'll shoot knowing that you plan to do minimal editing that will simply enhance the photograph without completely changing it.
- This will make for a far more desirable result. The photo will not look over touched up and fake.



# Background

Use a solid color background because:

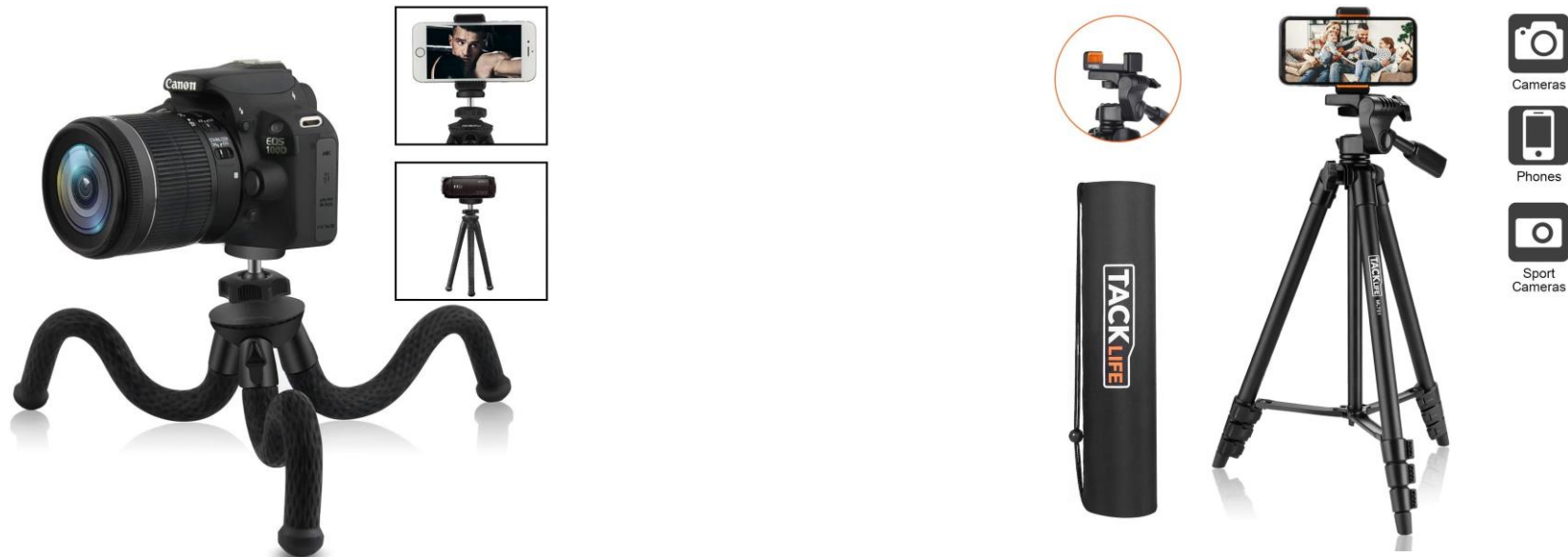
- It minimizes unwanted distractions
- It makes the product the center of attraction
- It creates a consistent feel

The preferred color background is white or black, but depending on your product, other colors may be used.



# Use a Tripod

- Tripods are stands that stabilize your camera from your shaky hand.
- You can get a tabletop or a full-size tripod.



# Additional Items In the Shot

- Photographing additional items along with the product might confuse the shopper and might cause disappointments when they don't get those accessories they had seen while purchasing.
- Be aware of your surroundings.



# Light Boxes

- Light boxes, or sometimes called Light Tents, come in many styles.
- These can be bought or made with items around the house.



# Clear Plastic Storage Container



This is a clear plastic storage container with a white sheet of paper draped on the back.

There are 2 clamp lamps attached.

# Example



# Cardboard Box





# Online Lightboxes



9.45", One LED bar lights, no top opening, \$10.99



15.75", 2 external lights, no top opening, \$44.85



24", LED square lights, top opening, \$98.94

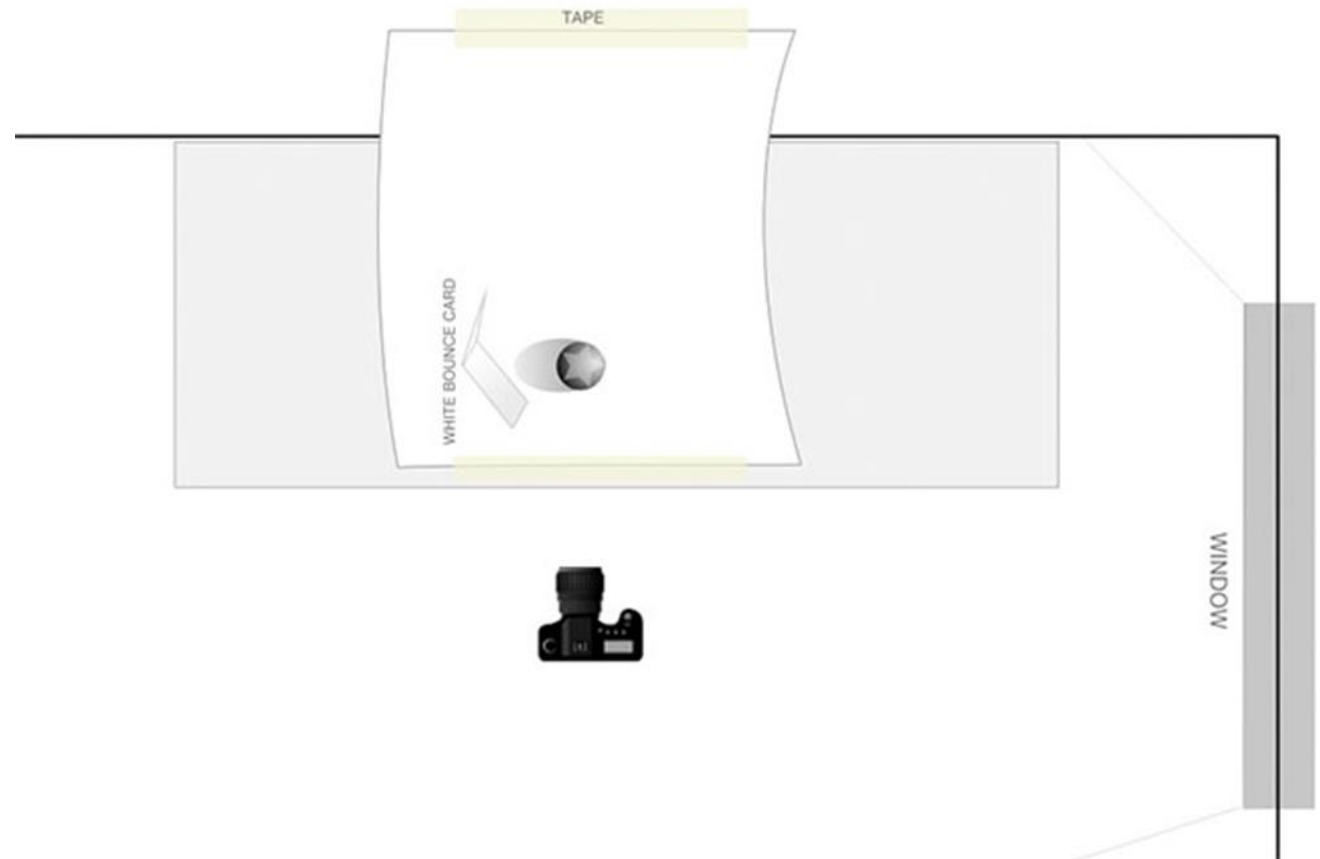
# Example



# Natural Light

Set your table 90 degrees from the window.

If needed, you can use a piece of white foam board as a reflector to bounce light back onto your product.



# Example



# Explore different camera angles



- **Eye-Level:** Shows the product exactly the way we see it.
- **High Angle:** Shows the product from above, as if you're looking down at it from an angle.
- **Low Angle:** Shows the product from below, as if you're looking up at the product.
- **Bird's Eye:** Shows the product directly from above, as if you're standing over the product.
- **Slanted:** Shows the product from one side, as if you're looking side-on at the product.

# Practice

- The most important thing to remember is to practice.
- If you try a shot and it doesn't work, make a change and try again.



# Contact Info

Linda Bauer

The Winning Shot Sports Photography

[www.twssport.com](http://www.twssport.com)

[linda@twssport.com](mailto:linda@twssport.com)

512-689-0297

