

# UNIFY - STRENGTHEN - ELEVATE



2018

ANNUAL REPORT



For the past 28 years, Utah Nonprofits Association has been strengthening and elevating Utah's nonprofit sector. The membership organization is a champion for Utah's nonprofits, providing pooled resources, professional development and advocacy for nonprofits of every size, cause, and geographic area of the state of Utah. Each year, thousands of board members, volunteers and professional staff turn to UNA for resources to better serve their communities.

This impact report communicates member demographics, program outcomes and financial statistics for the period of January 1, 2018 to December 31, 2018.

#### **MISSION**

To unify, strengthen and elevate Utah's nonprofits.

#### **VISION**

The Utah Nonprofits Association promotes strong and vibrant communities for all of Utah.

# **2018 HIGHLIGHTS**



1

20

1,470

46

1,299

Credential Award Recipient Credential Badges Awarded Insured

Member Events & Trainings **Attendees** 

# MESSAGE FROM LEADERSHIP

When asked by others how I am doing, a common greeting I share is, "I'm living the dream." I have received a variety of side looks and laughs. Over the years, I have come to realize that the receiver often thinks I'm saying, in a sly way, that I'm having a rough day. Truthfully, I AM living the dream. I get to engage with people across our state who are impacting their communities by serving the missions of their organizations. I can say without hesitation; leading UNA is an extremely rewarding position.

To our members, funding partners and the nonprofit community – thank you for trusting and supporting the work of UNA. To our board of directors, I am grateful for your leadership and guidance. To my staff, my success is your success – it is an honor to work with you every day.

This annual report really tells an amazing tale of our impact and strength in the sector, and none of it would be possible without you!

Kate Rubalcava
Chief Executive Officer

Kathering Rufaleaure



Cathy Barnhart, 2018 Board Chair, Kate Rubalcava, CEO

It has been my privilege and honor to serve as the Board Chair this past year and to see how much we have accomplished to strengthen and elevate the nonprofits of Utah. Our organization is recognized as a valuable resource for information regarding critical needs and services in our communities.

One of the strongest offerings is our Nonprofit Organizational Credential which brings training for organizations to build expertise in specific nonprofit areas. As a nonprofit executive director myself, I have found them exceptional for both staff development and to support capacity building. It is an excellent way to demonstrate our value of best practices and continuous improvement, ensuring good stewardship of resources.

I am proud to belong to such a vibrant and important association and hope you will continue to find new ways to become engaged in the coming year.

Cathy Barnhart 2018 UNA Board Chair

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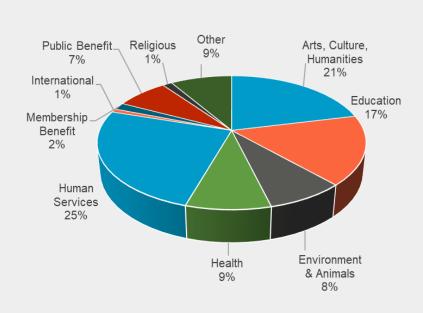


Utah Nonprofits Association represents all nonprofit causes located throughout Utah. The 2018 membership of 713 included nonprofit organizations, individuals and businesses.

## **UNA MEMBERSHIP**

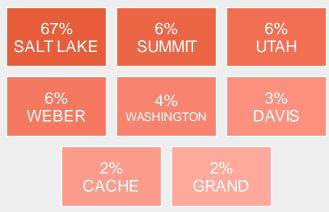


## NONPROFIT MEMBER CAUSE AREA





## **MEMBER GEOGRAPHIC AREA**



Box Elder, Carbon, Iron, Kane, Morgan, San Juan, Sanpete, Tooele, Wayne and out-of-state members represent an additional 5% of membership.



UNA connects members with top-notch training, cost-effective resources, and a community dedicated to making Utah's nonprofits strong and vibrant. Nonprofits receive benefits to source and retain quality staff, make decisions based on current data, and opportunity to foster relationships with other nonprofit experts. In 2018, UNA hosted 46 different events.

"UNA has been an incredible resource for me as a young professional in the sector. I've been able to network from Ogden to Salt Lake with their member socials and attend their annual conference to bring insights into my daily work. Being able to strengthen myself through those avenues has been powerful."

Rebecca Van Maren Salt Lake Community College

# **46 EVENTS**

28
TRAINING
EVENTS

8 ROUNDTABLES

#### **UTAH PHILANTHROPY DAY**



Since 1999, Utah Nonprofits Association has partnered with AFP Utah and UServeUtah to host Utah Philanthropy Day. This sell-out event celebrates the accomplishments of Utahns who embody the spirit of philanthropy and volunteerism.

UNA was proud to honor Shalaun Howell with the 2018 Heart and Hands Award for her dedication and volunteer commitment on the UNA board.

4
RESOURCE
EVENTS

6 SOCIALS



# STRENGTHEN



Since its 2015 launch, the Nonprofit Organizational Credential has helped 543 individuals bring best practices to 238 organizations. Courses in nine critical areas provide practical resources and supportive experts to aid nonprofit leaders in building sustainability and expanding community impact.



The Nonprofit Organizational Credential has transformed our underfunded nonprofit into an organization where the sky is the limit! Our participation helped train board members to have productive, and efficient meetings. It has helped us to update the mission, the bylaws, and to create a solid fundraising plan. Our donations have increased and our standing in the community has soared since participating."

Saxon Sharpe President Board of Directors Humane Society of Moab Valley

#### **HEALTH INSURANCE**

UNA offers its members low cost pooled health-insurance benefits. Since 2015, the program has experienced a 70% growth in the number of individuals covered by the program.



2015-2018 NONPROFIT ORGANIZATIONAL CREDENTIAL PROGRAM

**543 ATTENDEES** 

238 NONPROFITS

26 TRAINING SESSIONS

88 BADGES AWARDED

1 CREDENTIAL AWARD

# CREDENTIAL BADGE AWARDEES BY CATEGORY 2015-2018



# Fundraising & Resource Development

Bountiful Davis Art Center Friends of Great Salt Lake Friends of Switchpoint Inc. **Grand Area Mentoring** Humane Society of Moab Valley KRCL Community Radio Maliheh Free Clinic Moab Music Festival RiteCare of Utah Safe Harbor Crisis Center Stokes Nature Center The Haven The Riley Foundation United Way of Northern Utah Utah Association for the Education of Young Children Volunteers of America, Utah WabiSabi Moab



# Outcomes & Evaluations

Craft Lake City
English Skills Learning Center
Summit Community Gardens
Utah Community Action
The Haven



## **Human Resources**

Friends of Alta
Holding Out HELP
Junior Achievement of Utah
RiteCare of Utah
Utah Afterschool Network
The Haven



# **Board Governance**

Allies with Families
Alta Community Enrichment
Neighborhood Art Center
The Haven



## Finance & Legal

Catholic Community Services
The Haven

# CREDENTIAL BADGE AWARDEES BY CATEGORY 2015-2018



# Marketing & Communication

Community Development Corporation of Utah Discovery Gateway English Skills Learning Center Friends for Sight Golden Rule Project Holy Cross Ministries I.J. & Jeanné Wagner Jewish Community Center Park City Film Series Phyllis and Mark Leppert Foundation Pregnancy and Resource Center Salt Lake Community Action Program Suazo Center The Haven Utah Food Bank Volunteers of America, Utah Youthline



# Advocacy & Civic Engagement

Association of Nature Center
Administrators
Boys & Girls Clubs Of Weber-Davis
International Academies of Emergency
Dispatch
The Haven
Utahns Against Hunger
Volunteers of America, Utah
YMCA of Northern Utah



# Volunteer Management

Arrive Utah
Big Brothers Big Sisters
Cottonwoods Canyons Foundation
Crossroads Urban Center
Heritage Choir
Humane Society of Moab Valley
The Haven
The Living Planet Aquarium
United Way Dixie
United Way Salt Lake
Utah Division of Wild Life Resources
Utah Domestic Violence Coalition
Youthlinc



# Leadership & Organizational Culture

Alta Community Enrichment
DOVE Center
English Skills Learning Center
Humane Society of Moab Valley
Playworks Utah
RiteCare of Utah
Safe Harbor Crisis Center
The Haven
Utah Nonprofits Association

# **ELEVATE**

# UNA'S 2018 ANNUAL CONFERENCE: STORIES MATTER

UNA's Annual Nonprofit Conference was held September 25<sup>th</sup> and provided nonprofit professionals and advocates the opportunity to gather, learn, grow and refresh. The conference featured 24 breakout sessions and featured speaker Andy Goodman, from the Goodman Center, who reminded attendees of the tremendous power stories have with shaping our world.

509 Conference Attendees

24
Breakout
Sessions



Left to right – 2018 Emerging Leader Award recipient Andrea Himoff, Kate Rubalcava UNA Chief Executive Officer and 2018 Outstanding Nonprofit Leader Heather Chase, Executive Director of The Haven.



"UNA has been a great resource. I have connected with nonprofit professionals through the annual UNA conference and the mixers. I enjoy all of the collaborations and partnerships that come from networking--there is definitely a feeling of community!"

Apollo Burgamy
Big Brother Big Sisters of Utah

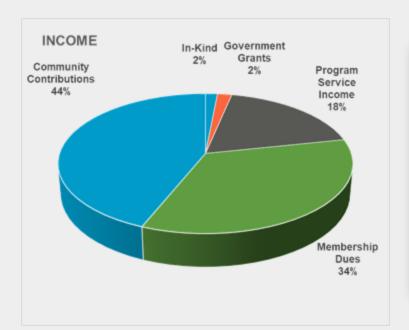
## ADVOCACY EVENTS

otah Nonprofits Association gathers members to meet with elected officials at the Nonprofit Day on the Hill. Nonprofits connect with policy makers and share their stories to build support for their nonprofit and the nonprofit community.

4 / Advocacy Event Attendees

# **ELEVATE**

UNA is committed to financial accountability and transparency. The organization undergoes an annual review of all financial activities. Depicted below are income and expense from the most recent completed review ending 12/31/2017.





"Utah Nonprofits Association sets high standards for their member organizations, is a valuable resources for continuous quality improvement and is a venue for collaborative efforts that enrich the community in which we serve."

Martha Wunderli AAA Fair Credit Foundation



Source: To Review the Most Recent Form 990 Visit <a href="https://utahnonprofits.org/about-una/legaldocuments">https://utahnonprofits.org/about-una/legaldocuments</a>.

# **OUR SUPPORTERS**

Utah Nonprofits Association appreciates the ongoing partnership and contributions of time, talent and treasure from its supporters. This list reflects giving between January 1 to December 31, 2018.

### **ELEVATE-ER**

Greater than \$20,000 American Express Center for Community Development

## STRENGTHEN-ER

Between \$13,000 and \$19,999 Morgan Stanley Bank Mountain America Credit Union

## **UNIFY-ER**

Between \$5,000 and \$12,999
Andeavor Foundation
Daniels Fund
Dominion Questar
George S. and Dolores Doré Eccles Foundation
The Church Of Jesus Christ Of Latter-Day Saints Foundation
The Lawrence T. - Janet T. Dee Foundation
Union Pacific Foundation
Wells Fargo Bank

#### **SUSTAIN-ER**

Up to \$4,999
UServeUtah
Andlosa Education
Bank of American Fork
Beehive Insurance
BW Productions
Emma Eccles Jones Foundation
Google Fiber
Intermountain Health Care
Kirton McConkie
Larson and Co
Pathway Associates
Regence Blue Cross Blue Shield

Rocky Mountain Power Foundation

"The real value of being a part of UNA is the resources they provide. From the conferences and seminars throughout the year, to the discounts for health insurance and job board on the website. The resources are super helpful both financially and for leader development."

Dr. Rob Harter
Park City Christian Center

Third Sun
Union Pacific Foundation

Select Health

# PARTNERS IN SERVICE

Utah Nonprofits Association is grateful to its many partners in service. For some people, service is about giving, but for the likes of the individuals, businesses, and nonprofits named on this list, it's a way of living. Thank you for your commitment, service and partnership to unify, strengthen and elevate the state of Utah.

Cedar City Chamber

St. George Chamber

Fordable Fundraising

Roger Lager

Mary Migliorelli

National Council of Nonprofits

Maddy Shear

Third Sun

Utah Cultural Alliance

Jayceen Craven Walker

Wabi Sabi

# **UTAH PHILANTHROPY DAY** COMMITTEE

- Heather Kahlert
- James Clarke
- Mike Washburn
- **Dhiraj Chand**
- Geralyn Dreyfous
- Laura Hadley
- Jennifer Schreiter

# **PUBLIC POLICY COMMITTEE**

- Cynthia Miller
- Kate Edwards
- Mirca Divricean
- Rita Wright
- Rob Harter

# **UNA CONFERENCE COMMITTEE**

- Amanda Hughes
- Brent Andrewsen
- Gay Cookson
- Jacob Johnson
- Kasandra Ver Brugghen

- Katherine Fife
   Michael
- Rob Harter
- Andrea Barnes
- Mary Buehler
- La Dawn Stoddard
- lan Harris
- Janet Wade

Karyn Wright

Lil Barron

Linda Baker

Michael Cothrun

Michael DeMille

- Christensen
- Paige Landau
- Shalaun Howell
- Varden Hadfield

## **SOUTHERN UTAH COMMITTEE**

- Brad Hafen
- Carol Golichnik
   Jane Muller
- Carrie Smith
- Chris Bortav
- Dawn McLain
- Dianne Browning •
- Donna Howell
- Donna MacBean · Michael Gburski
- Erin O'Brien

- James English Pam Palermo
  - Pat Guerroro
  - Peggy Green
  - Raquel Adams

Nancy Hauck

Southern Utah Committee

# **Board of Directors**

Utah Nonprofits Association is governed by a volunteer board of directors. Below are members who served the organization in 2018.

# **Executive Committee**

Cathy Barnhart, Chair Executive Director English Skills Learning Center

George Lindsey, Vice Chair Deputy Director Utah Museum of Fine Arts

Kristy Chambers, Past Chair Chief Executive Officer Columbus Community Center

Rob Harter, Secretary Executive Director Christian Center of Park City

Shalaun Howell CPA, Treasurer CPA advisor Shaw & Co.

Bruce Bryner, Member-At-Large Third-Party Vendor Management Office American Express

Steve Beyers, Member-at-Large

#### **Directors**

Brent Andrewsen Attorney, Kirton McConkie Mircea Divricean, Chief Executive Officer Kostopulos Dream Foundation

Luis Garza, Executive Director Comunidades Unidas

Laura Hadley, Executive Director Cystic Fibrosis Foundation

Princess Gutierrez, Senior Development Manager Discovery Gateway

Steve Ott Professor, Political Science Department University of Utah

Ed Roberson, Director of Business Development Journey Team

Kate Rubalcava, Chief Executive Officer Utah Nonprofits Association

David Schmidt, Senior Strategy Analyst Pluralsight

Jordan Toone, Shareholder and Corporate Attorney Parr Brown Gee & Loveless, PC

Kasandra VerBruggen, Executive Director Spy Hop

Rita Wright, Executive Director Springville Museum of Art

# **Professional Staff**

Kate Rubalcava, Chief Executive Officer

Jill Bennett, Director of Professional Development & Communications

Brandy Strand, Director of Operations

Alison Anderson, Program Support Coordinator

