



What to expect today



#1

Get to know more about the role the Table Rock Lake Chamber plays in the community.

#2

Engage in conversation on how to tap into all your Chamber benefits.

#3

Meet other great Chamber members.

#4

Get to know Chamber staff.



Why did you make a Chamber investment?

 How long do you plan to be a member?

What needs to
 happen in order for
 you to continue your
 investment?

What can theChamber do to helpyou?

Membership vs. Investment









Are you a member or an investor?

Did you join for <u>transactional</u> or <u>transformational</u> purposes?

To get something out of a membership you have to put in your effort, but an investment is working for you whether you put in more resources...or not.



Time to get to know each other



A little about the Table Rock Lake Chamber of Commerce



Eighteen of the 20 past presidents of the Table Rock Lake/Kimberling City Chamber posed with their Boston Rockers at the 20th anniversary celebration. They are, front row, from left: Alberta Nacke, Ralph Swanson, Bruce Brashers, Richard Meyerkord, Chris Andrews. Second row: Ken Bowling, Bud Lynn, W.K. Lewis, Kelby Ayres, Dale Harding, Jeff Simms. Third row: Larry Price, Bob Lighthizer, Dick Rea, Don Sherer, Pat Connell, Mel Schlemer, Thelma Rea. Not pictured: Randy Hawkins and Dottie Lewis.

Table Rock/Kimberling Chamber commemorates two decades of service

On Saturday, April 9, the Table Rock Lake/Kimberling City Area Chamber of Commerce celebrated 20 years of service in the Table Rock Lake Area.

and past presidents were invited to celebrate the growth, recognize the chamber's contributions and honor those individuals who

premier entertainment, fun and

Each past president received a personalized, handcrafted Boston Rocker with the chamber's 20th Dignitaries, honored guests anniversary logo embossed upon the headpiece. An added surprise was in store for the 21st chamber president, Jim Heckman, and Executive Director Hamilton,

For 50 Years

For more than 50 years, the Table Rock Lake Chamber of Commerce has been a source of information and services for the lake area business community. As Stone County and the Table Rock Lake change, so does the Table Rock Lake Chamber of Commerce. We're not your "father's chamber of commerce" – we're YOURS.



Celebrating 50 Years

Established in 1974 as the Kimberling City Chamber of Commerce; 2022 Indian Point Chamber merger

3 Organizations

Serves as a Chamber of
Commerce, Economic
Development Organization,
Destination Marketing
Organization of Stone County,
and a Visitors Center

3rd Largest in Region

525+ members who have made an investment in the economic and community development of the Stone County/Table Rock Lake area

Volunteers

19 Board of Directors and 17 Ambassadors



Branson Bank

Chairman



Devin Sonnenfelt White River Valley Electric Coop. Chairman Elect



Ozarks Water
Watch
Treasurer



Kathy Clark
Table Rock Sunset
Properties
Secretary



Nancy Akromis Arvest Bank



Steph Bekebrede Vino Cellars at the Lake



Brandei Clifton
Silver Dollar City



Maureen Darby
State Farm
Insurance



Bob Fritz
City of Kimberling
City



Matt Growcock

Branson's

Nantucket



Sara Henderson Great American Title-Branson West



Cody Hirschi Reeds Spring School District



Veloris Juneman Shady Acre Inn & Suites



Jim Myers Titanic-World's Largest Museum Attraction



Kortney Neal Sight & Sound Theatre



Sam Piche Generations Bank



Eric Simkins
Branson Bank

2024 Board of Directors



Properties

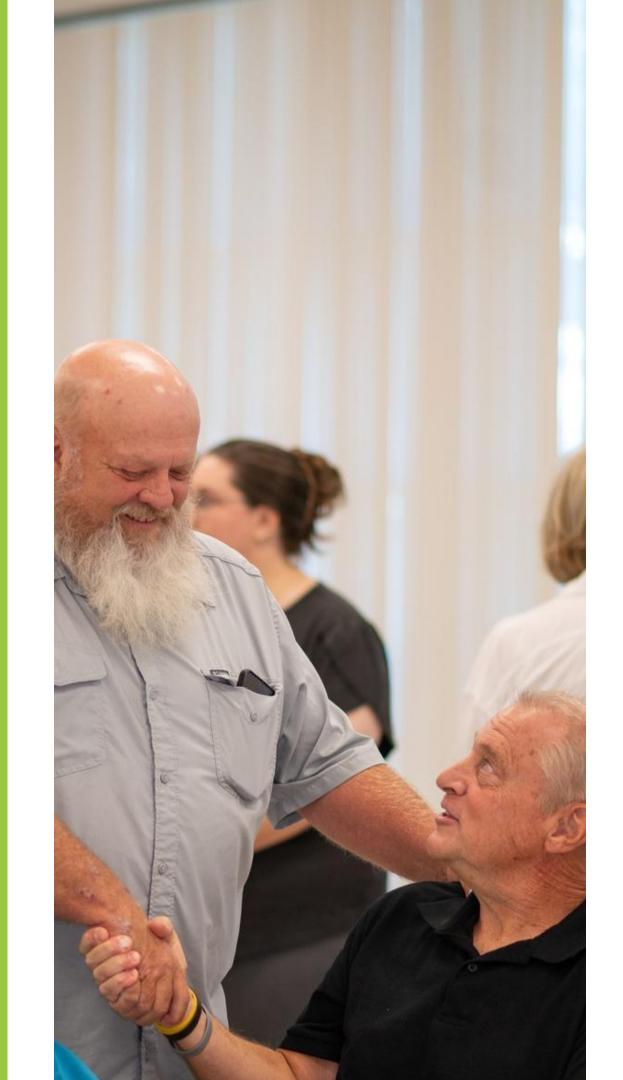


Dennis Wood Keller-Williams Realty



The Table Rock Lake Chamber of Commerce exists to:

- Promote member businesses to residents and visitors
- Market Table Rock Lake as a destination
- Lead Stone County's economic development efforts
- Advocate for all area business interests at the local, state and federal levels





MEET the TEAM



Sheila Thomas President/CEO



Kyle Cook Economic Development Director



Michelle Glenn Membership Development Director



Ladona Weathers

Member Services/
Communications Director



Lynne Harman Administrative Coordinator



Virgil Moore Member Services Coordinator

Professional Staff



Revenue

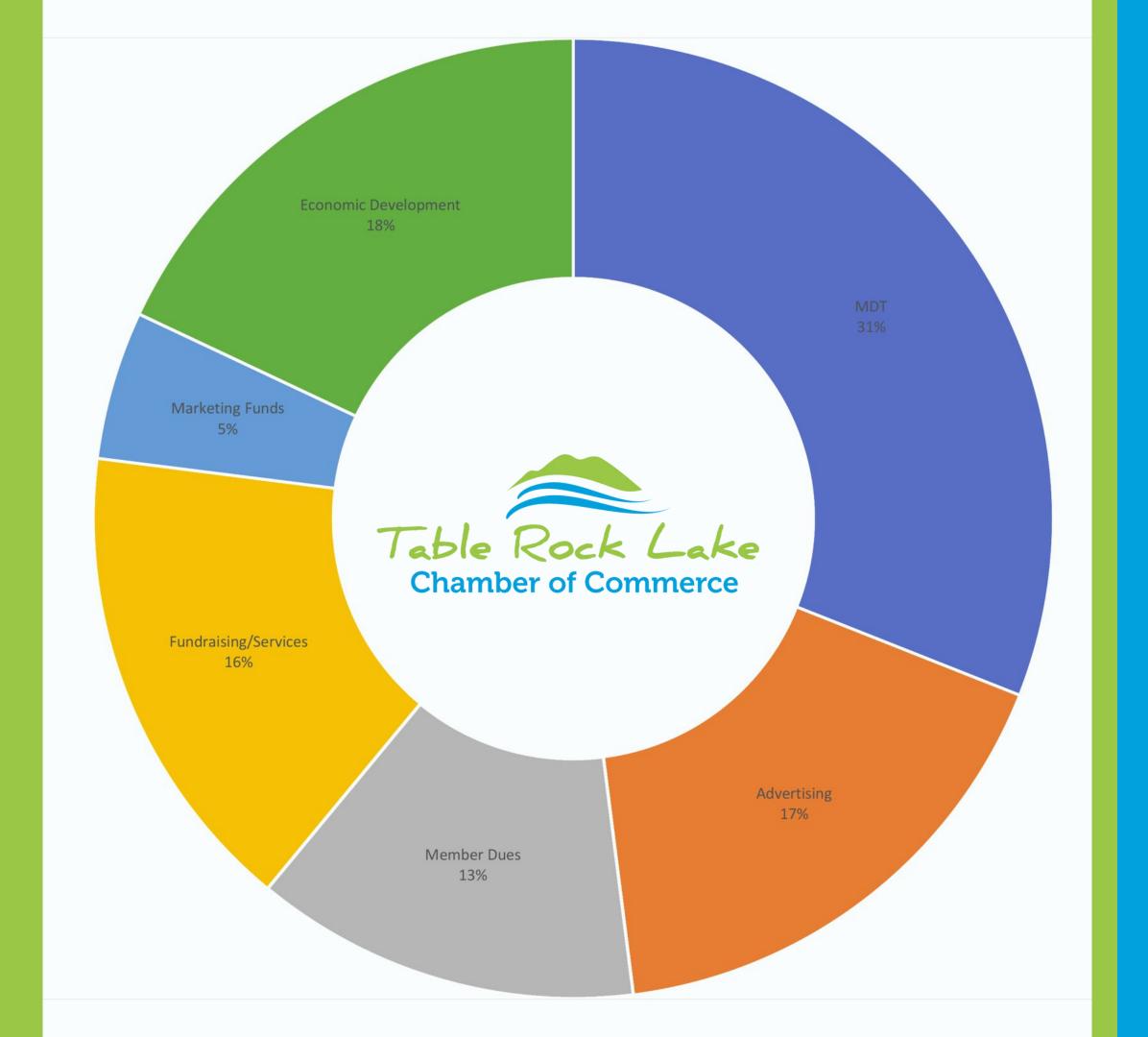
Marketing funds restricted

- 2020 \$1.7 million
- 20/21 \$214,000
- 21/22 \$235,000
- 22/23 \$600,000
- 23/24 \$320,000

Only top-level Visitor's Bureau in the state not funded by tourism tax

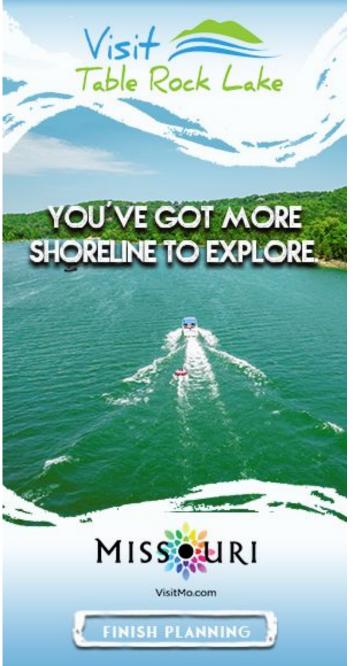
Less than 20% of revenue from dues

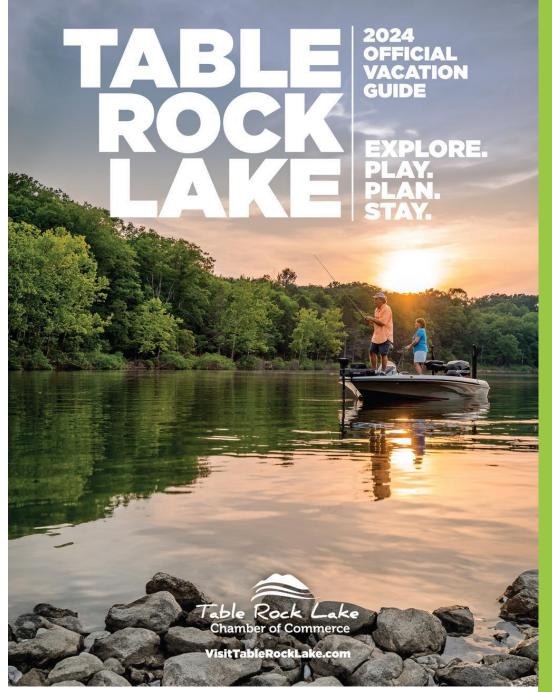
2023 Launch Stone County Capital Campaign funds Economic Development for 5 years.



Tourism Marketing













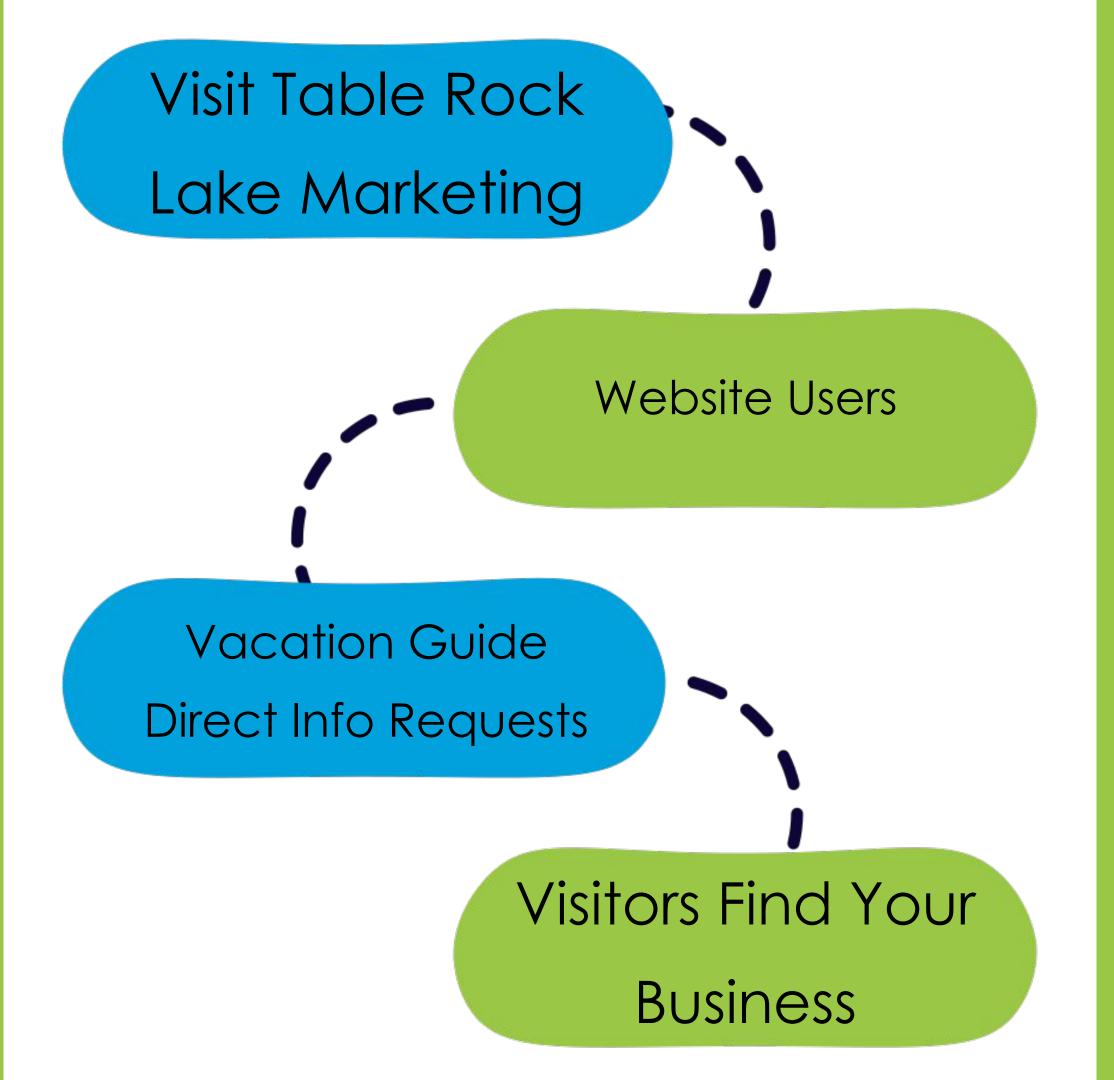


Just like you're marketing your business, we do the same for Table Rock Lake!

- Vacation Guides in state Welcome Centers
- Missouri Division of Tourism
- Close partnership with Branson CVB
- Data-driven initiatives
- Google display & video ads
- Connected TV
- META lead generation
- Search Engine Marketing
- E-Newsletter segmented for visitor interests

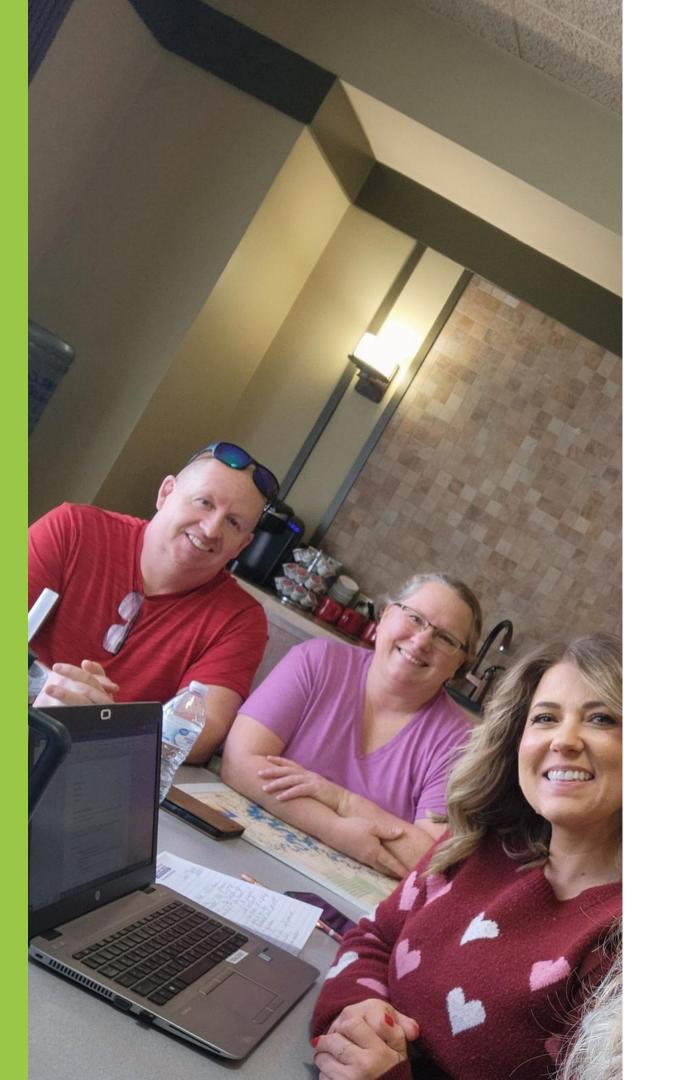


How our marketing affects Your business.



Promote Your Business

We are partners.



Help us get to know you.

Chamber staff is available to talk about your goals and what tools/resources can be utilized to help you reach them.

Welcome Center

As a member, you are invited to place business cards or brochures in our Welcome Center.

Share your news

We want to help tell your story. Share your news, pictures and other information. The more content we have about you, the more we can share. We can host images in our exclusive member's image portal.

Business Consultations

Brainstorming session on topics to help your business such as marketing and employee recruitment

Events



BB - Business Branding

C - Connections

Monthly Luncheons

- Connections
- Last Thursday of the month
- Sponsorships (BB)
- Meeting members

Lake Splash

- Business branding & connections
- Held annually in the fall
- Sponsorships
- Meeting members

Fireburst

- Business branding
- Held annually
- Solely supported through sponsorships

Ribbon Cuttings

- Connections
- Held on demand for business milestones
- Anyone can attend

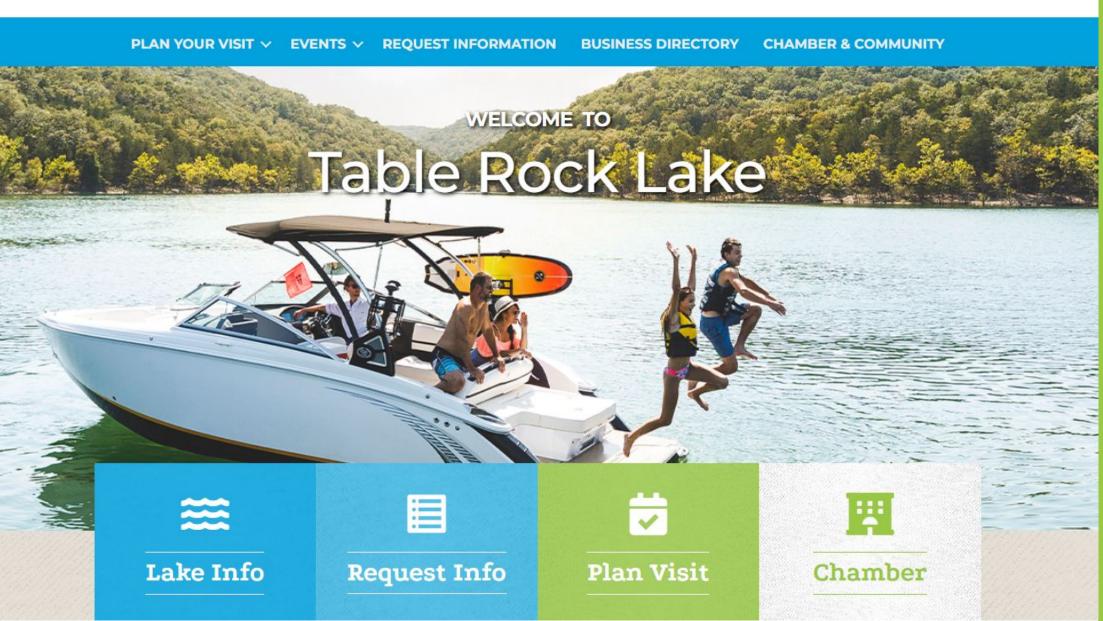
Golf Tournament

- Business branding & connections
- Held annually in September
- Sponsorships
- Meeting members

Other Events

- Teacher Welcome (BB & C)
- Member Mingle (C)
- Industry meetings (C)





How can you leverage our marketing?

VisitTableRockLake.com

FIND GREAT

ACES TO STA

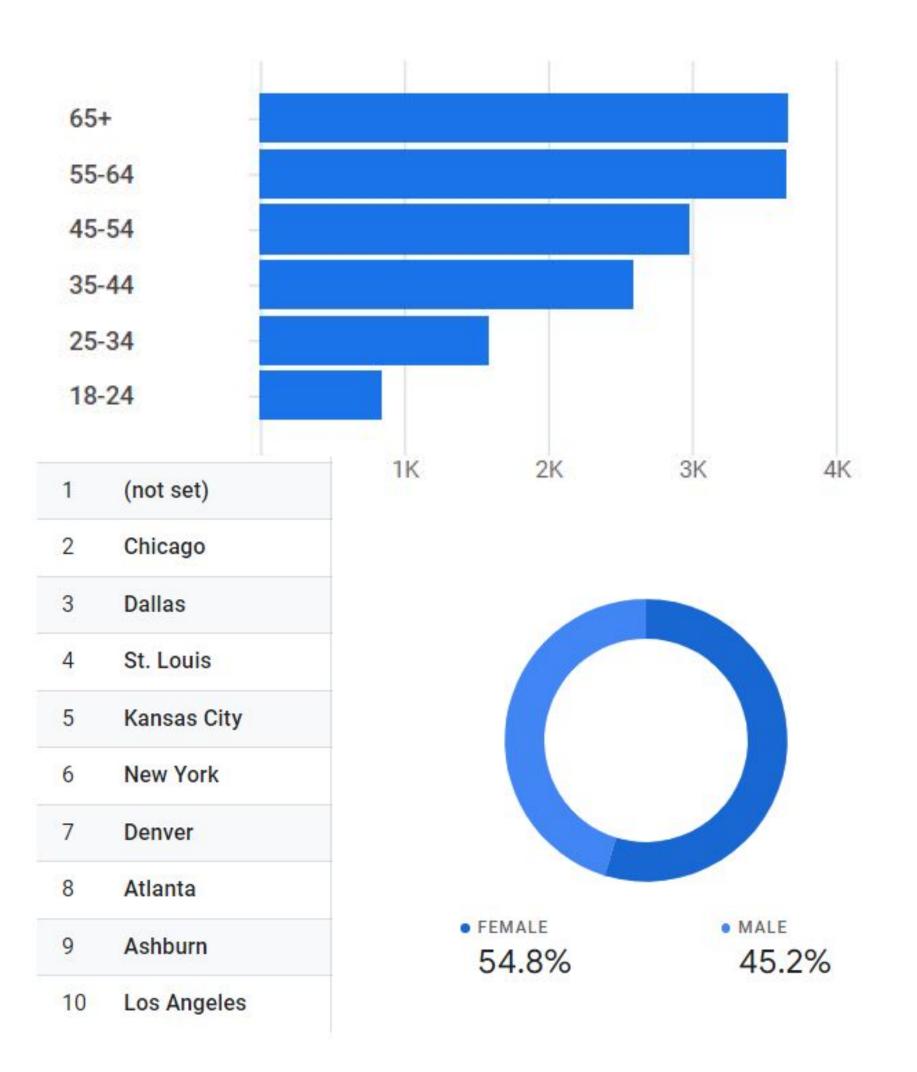
As a Chamber investor you now have your own web page on the official visitor website for Table Rock Lake.

Share Media Assets

A picture is worth 1,000 words. Share your pictures to help tell the story of Table Rock Lake. We can host images in our exclusive member's image portal.

Connect on Social Media

Tag our social channel or direct message us posts of interest, and we will will interact with them. Comment on our channels, and we'll comment back.



Use our data.

Put our data to work for you.

- Google Analytics
- Arrivalist Data
- Visitor Profile Study
- Marketing Effectiveness Study

Social Media



Facebook/Instagram

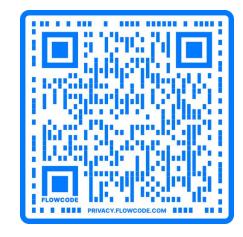
Visitor Focused

@VisitTableRockLake

Business/Community Focused

@TableRockLakeChamber

Facebook Group



Community/Business Focused

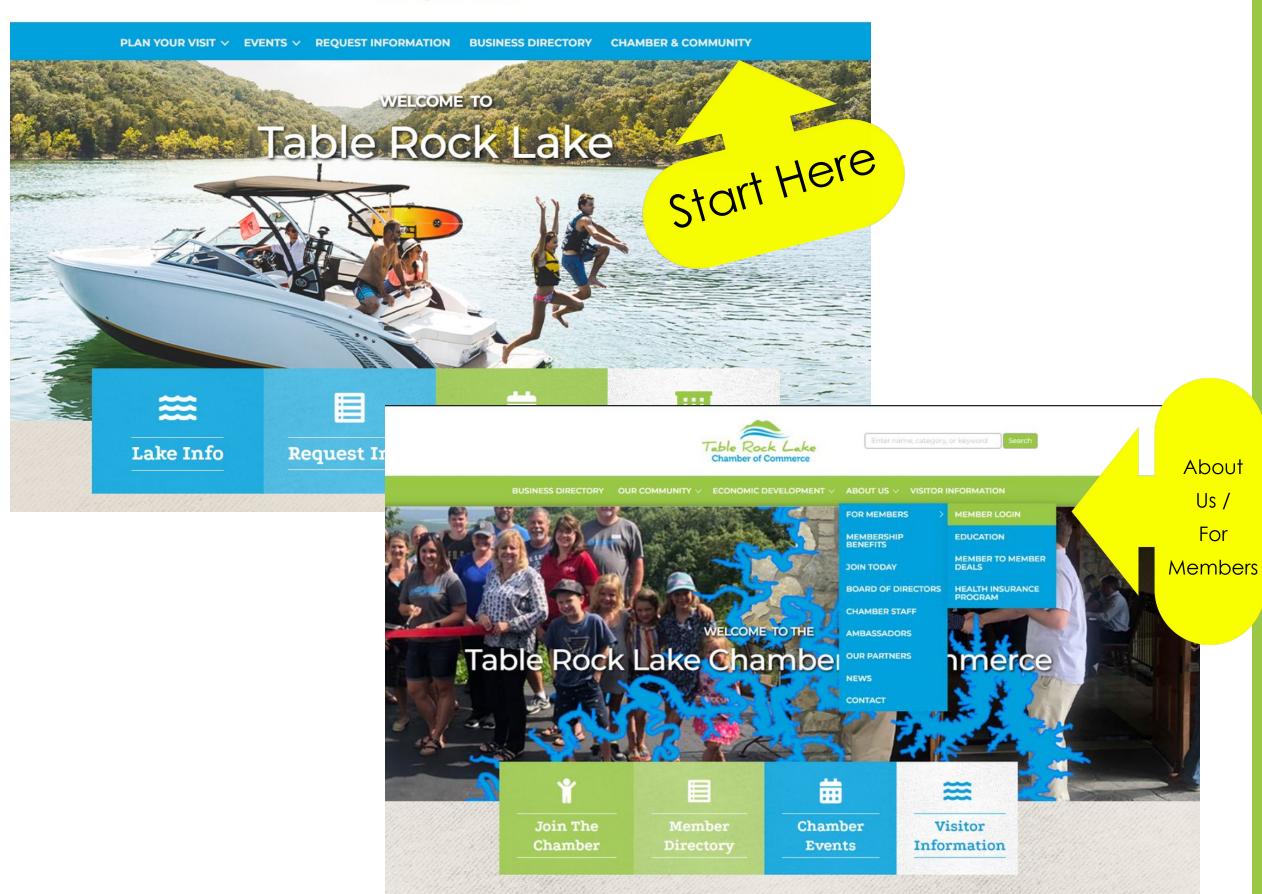
@ConnectingStoneCounty

Member Information Center

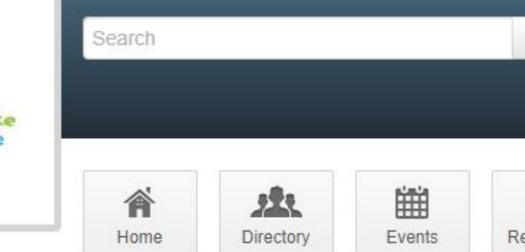
- Business Directory
- Job Postings
- Event Calendar
- Hot Deals or Member to Member Deals
- Business Web PageUpdates
- Billing
- Analytics
- Link to Member Image
 Portal

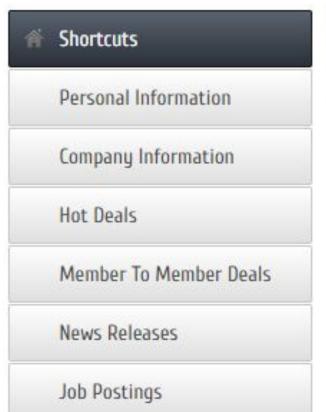


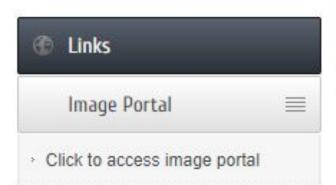
nter name, category, or keyword Search

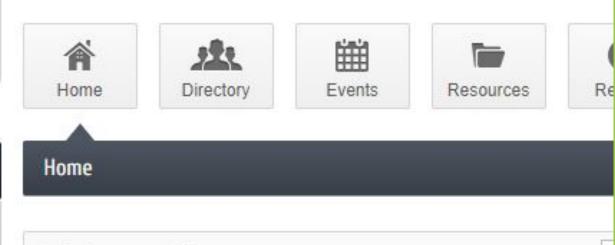












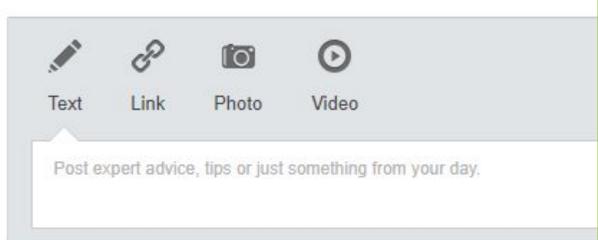
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Welcome Message

ChamberMaster is your direct connection to the Table Rock Lake Chamber of C

As a member of the Table Rock Lake Chamber of Commerce you have the oppor
market your business to consumers visiting https://www.visittablerocklake.com/ by
your informational home page with pictures and <a href="https://www.visittablerocklake.com/ by
your informational hot deals
openings and events hot deals
openings and https://www.visittablerocklake.com/ hot deals
openings and https://www.visittablerocklake.com/ hot deals
openings and https://www.visittablerocklake.com/

Whether at work, at home, or traveling, anywhere that you have access to the interbe able to edit your information by logging into the ChamberMaster website. If yo
questions regarding this site please contact your Table Rock Lake Chamber of Co
representative.



Member Information Center Office Hours

Friday, May 17 | 11:30 a.m. to 12 p.m.

Zoom: https://bit.ly/3ylMlaW

Meeting ID: 840 2814 9974

Passcode: 481626

Included in your membership investment:

Publicity	Social Media News Releases Ribbon Cuttings Networking Content Sharing	Business Directories	VisitTableRockLake.com Vacation Guide Community Guide
Member Web Page	Digital Presence Link Backs Analytics	Research/Data	Website Analytics Visitor Profile Study Arrivalist Data Marketing Effectiveness Study
Digital Tools	Hot Deals Job Postings News Releases Leads	Business Consultations	Brainstorm Business Issues
Welcome Center	Marketing Materials Welcome Greet Visitors Welcome Relocators	Advocacy/Economic Development	Business Expansion Resources



Additional Opportunities

Community Partners	Discounts on Advertising Exclusive Exposure Supports Destination Marketing
Guides	Community Guide Vacation Guide Digital Components
Digital Advertising	Web Ads on VisitTableRockLake.com Travel Stories Sponsored Visitor Emails Newsletters Member Service Announcements

Maps	Official Table Rock Lake Map Stone County Map
Other	Hwy. 13 Billboards Special Sponsorships Special/Limited Programs



2024 Community **Partners**

President's Circle









































































Economic Development and Advocacy

Advocacy



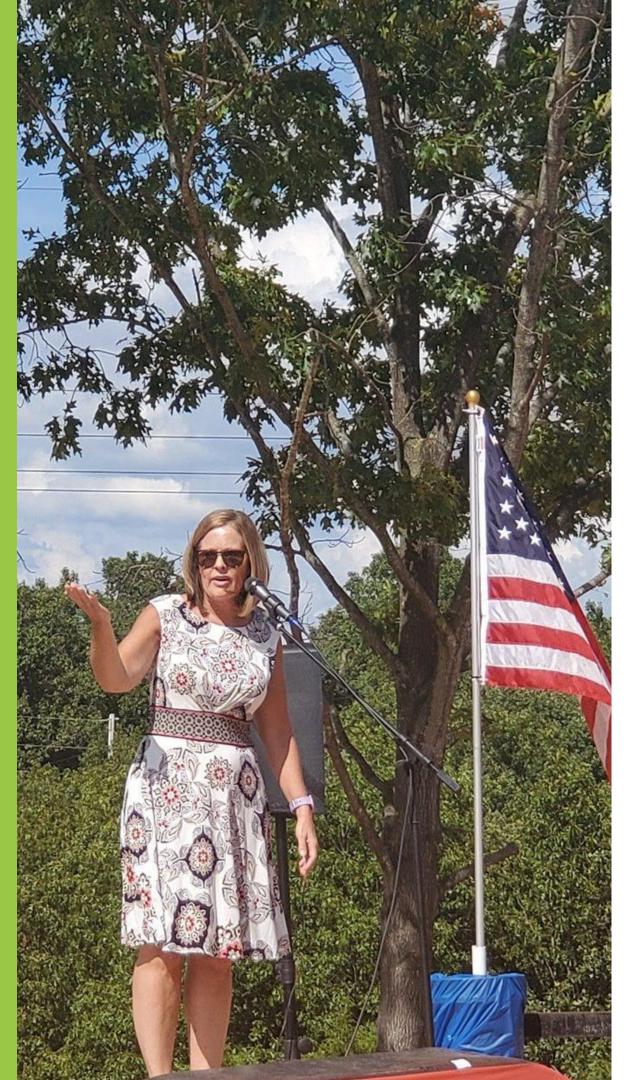
Public Policy Committee:
Monthly meetings with
Branson Chamber & CVB,
the City of Branson, Stone
County, Taney County and
Ozarks Water Watch

Serving on MDT Cooperative Marketing Advisory Council Worked with Missouri

Department of Revenue to

correct tax reportings to MDT

Advocacy



- Meet with our county commissioners, state legislators and federal legislative representatives to discuss issues that affect policy and our member businesses
- State and local officials looked to the Chamber for input on what the business community is feeling/needing.
- Administered the Stone County
 CARES Act grant application process
 to assist putting \$3 million into the
 community
- The Chamber will be become involved regarding tax issues when directed by our Board of Directors

Economic Development

2019

First Ever Stone County Economic Development Summit held in 2019

2020

Received a \$12,000 grant to conduct ED research/data collection, completed in February 2020

2021

Created Stone County Economic Development Strategic Plan in 2021

2022

Preliminary Housing Study performed by University of Missouri was completed.

Conducted an Economic Development Capital Campaign Feasibility Study

2023

Launch Stone County Capital Campaign for Economic Development

2024

Year one of Launch Stone County



- Five Year Strategic Plan: 2024 2028
- 100+ community members and business owners worked in task forces to refine the county-wide Economic Development Strategic Plan: Launch Stone County
- Launch Stone County has raised over \$1.2M to begin dedicated economic development work in Stone County
- Economic Development Director Hired



Launch Stone County Investors

American Family Insurance, Tracy Carver Agency

Arvest Bank – Chandler Johnston

Aux-Arcs Team at Keller Williams - Ann Ferguson

Ayres Sign Company - Kelby Ayres

Blackbeard Marine Branson - Clint Stoffels

BFRealty - Allen and Judy Berkstresser

Branson Bank – Bill Jones

Branson's Nantucket – Matthew Growcock

Jennifer Busen – ReeceNichols Real Estate

Central Bank of Branson – Joe Loth

City of Branson West

City of Kimberling City

Connell Insurance, Inc. – Randy Brashers

Cox Medical Center Branson – William Mahoney

Dake/Wells Architecture – Brandon Dake

DeWitt & Associates – G.R. Stovall

El Lago Mexican Restaurant – Esteban Aguirre

Generations Bank - Sam Piche

Great Southern Bank – Andrea Brady

HealthMarkets Insurance - Nick Morris

Virgil and Susan Moore

L & J Plumbing – Jeff Justus

Keller Williams Tri-Lakes Realty

Mike Tinnes Farm Bureau Insurance

Ozark Electric Cooperative – Mitchell Johnson

Pizza World – Duane and Amanda Rogers

Reeds Spring School District

Rockn' Rental at Table Rock – Diane Todd

State Farm Insurance - Maureen Darby

Kristi Stephens - Stone County Treasurer

Stone County Commission

Table Rock Sunset Properties - Kathy and Gary Clark

Table Rock Community Bank - Dwayne Falk

Table Rock Shore Resort – Jim Towery

Talking Rocks Cavern - Bruce Herschend

The Village of Indian Point

Tom Martin Shelter Insurance

Tri-Lakes Board of Realtors

Steve and Robin Verheyen

Vino Cellars at the Lake – Matt & Steph Bekebrede

White River Management Co., Inc. - Mike Walker

White River Valley Electric Cooperative - Cassie Cunningham

Deana Wolfe, REALTOR® - ReeceNichols Real Estate

Yocum Silver Mine, Inc. – Nita Jane Ayres



Fall 2024



Early-Stage Business Boot Camp

Are you an aspiring or early-stage small business owner? Sign up to join a peer network with fellow entrepreneurs and small business owners.

During the Early-Stage Business Boot Camp, you'll learn directly from experts who've been in your shoes and are ready to guide you toward success.

You and others in your cohort – who are like-minded founders and leaders – will talk through real-life examples and learn about valuable local resources designed to help small businesses grow. You'll also discover best practices, including how to:

- Create an LLC.
- · Set up a business bank account.
- Obtain a business license.
- And much more.





Education



Three classes throughout spring

 Professional Development/Education

Expert Speakers



Luncheon Programs

 Relevant programs are presented at the monthly member luncheons.

Pass Along Tips / News / Resources

- Read The View weekly and check your emails.
- Links & videos available in the MIC resources folder

Knowledge & Resources

• Do you have a question? We either know the answer or probably know someone who does.

Additional Benefits

Chamber Ambassadors

- Chamber Champions
- Eyes & Ears in the Community
- Resource for Members
- Volunteers at Events
- Resource for the Chamber



Brian Wilfong
Generations Bank
2022 Ambassador
of the Year



Jayne Swanson
Southern Bank
2021 Ambassador
of the Year



Edward Jones -Kimberling City 2020 Ambassador of the Year



Harlie Koth
Great Southern
Bank
2018 Ambassador
of the Year



Cassie Aberle-Doyle

LedgeStone
Country Club
LedgeStone Grille
StoneBridge
Village POA



Judi Bernhardi Branson Tri-Lakes News



Cy Bortner
Reeds Spring R-IV
School District



Hillary Cherry

Arvest Bank



Josh Cherry
Hogan Land Title



Erica Dees Branson Bank



Jesse Deets
Ozarks Clean
Water Company
Ozarks
Environmental
Services
H2Ozarks



Shannon Dotson Table Rock Community Bank



Jeremiah Jones
Sight & Sound
Theatre



Talking Rocks
Adventure Cave
Tours



Amy Morris

Health Markets
Insurance- Nick
Morris



Marlene Quigley American Family Insurance-Tracy Carver Agency



Thayne Robertson Keller-Williams Realty







PROTECTING TOMORROW...TODAY.





Chamber Benefit Plan

S

FaithCare

 Group insurance available to Chamber members in Missouri

 Healthcare services for uninsured employees through
 Faith Community Health

Let's stay connected.



Follow Us On Social Media

Read The View Weekly

Check Your Emails

Attend Events

Ask the Staff



