

April 2020

Chandler Chamber of Commerce

presents a special edition

Business Resource Recovery Guide



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Immediate Past Board
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Special Projects Co-chair
Nominations Chair



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WIL Board Liaison
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Public Policy



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Local Listing Pro
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Commit Agency
Special Projects
Task Force



Laura Robertson
Banner Desert and
Cardon Children's
Medical Center
Finance Committee



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Programs & Events
Chair



Joan Saba
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Ex-officio



Jerry Sanniec
Laser Creations
Comhole Co-chair



Rustyn Sherer
Arizona Public
Service



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Golf Tournament Co-chair



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Dignity Health
Chandler Regional
Medical Center
Education & Workforce
Development



Merlin Smith
Garmin International
Community Awards



Delaney Starks
Bell Bank
Mortgage
Special Projects
Task Force



Judge Jay Tibshraeny
Maricopa County Justice
Court San Marcos District



Farah Tuten
NXP Semiconductors
Education & Workforce
Development



Jessie Vaca
Compass Christian
Church
Ostrich Festival
& Community Awards

*** Denotes Executive Committee**

Board Chair/CEO Update



Molly Bell, GoDaddy
Board Chair, Chandler Chamber of Commerce

The past few weeks have been sobering for our business community. On behalf of the Chandler Chamber Board of Directors, we recognize that our business members are facing difficult times and are having to make hard decisions during this uncertain stretch. The Chandler Chamber is tracking the COVID-19 crisis closely, evaluating our programs and events on a daily basis and working hard to provide you with the most updated facts, data and strategies. These are challenging times with information changing daily but we are in constant communication with local, state and federal officials and legislators. If you are seeking resources for your company, please visit our comprehensive website [Business Resource Page](#). We are here for you as a resource and advocate. Together, we will move forward and weather what the future may bring. We are proud to support our member businesses as we are and will remain, Chandler business strong.

Terri Kimble, President/CEO
Chandler Chamber of Commerce
@terri_Kimble



If there is one thing I know about Chandler, we will get through this unexpected turn of events. Today and every day, we thank you for your membership. The Chandler Chamber is here to support Chandler business and community offering resources to **navigate the 'new normal'**.

We have created a [Business Resource Page](#) on our website with information on funding resources, unemployment insurance, the CARES Act and Paycheck Protection Program. This comprehensive page has links to applications, highlights banks that are SBA lenders, restaurants offering take-out and community resources including job opportunities. Also listed on this page are members offering to assist members. J2 Media has put together videos packages for business promotion, Clamshell Communications offers remote working tools, Everardo Keeme is donating photography for restaurants and more!

New this week, the Chandler Chamber, in partnership with the Ahwatukee and Queen Creek Chambers, will host Jim Pippet with the SBA for weekly, live Zoom meetings starting this Thursday, April 9th at 10 am. Please register on the Chamber website as Jim will be giving updates on funding resources and taking questions.

I know we are seeing the effects of an economy turned upside down, but the Chamber is utilizing our resources to get you up-to-date information in a timely manner. I also have seen an incredible amount of wonderful gestures taking place between business and community. I assure you, just as we see the community coming together to help each other, the Chamber is here for you. No concern is too small to voice. We are business strong—stronger together.

Visit the Chandler Chamber website Business Resource Page



The Chandler Chamber of Commerce recognizes that there is a lot of uncertainty surrounding COVID-19. We are in constant communication with local, state and federal officials and legislators for up-to-date information.

We have created a dedicated webpage with resources to help navigate these difficult times.

[Click Here](#)

to find information on the CARES Act, SBA loans, the U.S. Chamber COVID-19 Response Toolkit and more.

Find community services, job opportunities, restaurants offering take-out, retail curbside pick up, remote working tools, nonprofit services and hotels with full kitchens for stay in place opportunities. Below are just a few links listed for your information on the resource page:

[GOVERNOR DUCEY ISSUES EXECUTIVE ORDER HALTING EVICTIONS FOR SMALL BUSINESSES AND NONPROFITS](#)

A top-line overview of the Paycheck Protection Program can be found [here](#).

If you're a lender, more information can be found [here](#).

If you're a borrower, more information can be found [here](#).

The application for borrowers can be found [here](#).

[NEW - Guide to SBA's Financial Resource Loans \(EIDL\)](#)

[NEW - Guide to the Employee Retention Tax Credit](#)

[UPDATED – Coronavirus Emergency Loans Small Business Guide and \(Paycheck Protection Program\)](#)

[Terri Kimble CARES ACT Recorded Webinar](#)

[SBA Economic Financial Resource Application & Information](#)

CHANDLER **A** CHAMBER **Z**

PRESENTS:

Small Business Loans

AVAILABLE THROUGH THE CARES ACT

EIDLs

Economic Injury Disaster Loans

\$10B Available

LOANS



PPP

Paycheck Protection Program

\$349B Available

ABOUT

EIDLs are administered and approved by the U.S. Small Business Administration (SBA).



In the PPP, loans are backed by the SBA through local lenders.

ELIGIBILITY

- Small businesses (<500 employees)
- Sole-proprietors
- Independent contractors
- 501(c)6 organizations & more!



- Small businesses and non-profits (<500 employees)
- Sole proprietors
- Self-employed & freelance workers

FINANCING

- Maximum Granted: \$2M
- Interest: 3.75% (2.75% for non-profits)
- Duration: Up to 30 years
- Deferment options available



- Maximum Granted: Lesser between 2.5X Payroll or \$10M
- Interest: 4%
- Duration: Up to 10 years
- Defer for 6-12 mo.

KEEP IN MIND

EIDLs offer a bridge loan program of \$10,000 to cover immediate costs & is forgivable if certain criteria are met.



- No personal or collateral guarantee is required.
- Forgiveness granted if funds are used on operating expenses within 8 weeks of receiving.

APPLY

HOW Apply at www.sba.gov/disaster



HOW Apply with an SBA-approved lending institution.

WHEN Available now!

WHEN Available now!
Go to Chandlerchamber.com to find a lender.

★ ★ ★ PRO TIPS

1. Both loans can be applied for (and granted!) if funds cover different expenses
2. For fastest approval, be prepared to specify your economic loss due to COVID-19
3. Be aware of fraudulent schemes and only discuss finances with a trusted professional

Visit us online at chandlerchamber.com



to browse local financial institutions, get the latest COVID-19 updates, and view details for upcoming webinars to help your business!

480.963.4571

INFO@CHANDLERCHAMBER.COM

CHANDLERCHAMBER.COM

Q & A Webinar with the SBA



WEEKLY LIVE ZOOM WEBINAR

Every Thursday at 10 am

starting Thursday, April 9, 2020

10 am to 11 am



Terri Kimble
President/CEO
Chandler Chamber of Commerce



Jim Pippert
Assistant District Director - Economic Development U.S.
Small Business Administration AZ District Office

The Chandler Chamber of Commerce will host Jim Pippert, Assistant District Director with the SBA for a weekly zoom meeting Thursday mornings at 10 am. The webinar will focus on how to access the programs and funds available to business owners as well as field questions.

[Please Register](#) to receive the zoom link for the webinar.

SBA Lenders



1. **COVID-19 ECONOMIC INJURY DISASTER LOAN APPLICATION:** (This loan is done directly online through the SBA and an SBA lender is not needed) Apply on line here: <https://covid19relief.sba.gov/#/>

2. **PAYCHECK DISASTER LOAN PROGRAM:** (Application - You must contact and use an approved SBA Lender)

- Under this program: The SBA has the authority to make loans.
- All existing 7(a) lenders are currently authorized to issue these loans, and new lenders can be authorized to join the program.
- The government is guaranteeing 100% of the loans made.

The loans are unsecured and do not require a personal guaranty.

Lender	Contact	Telephone	email
Alliance Bank of AZ	Victor Napolitano	480-609-2912	vnapolitano@alliancebankofarizona.com
Arizona Central Credit Union	Yvette Clay	866-264-6421	yvette.clay@azcentralcu.org
Bell Bank	Paul Flood	952-905-5089	pflood@bell.bank
Chase Bank	Kristopher Durham	480-490-2455	kristopher.durham@chase.com
Chase Bank	Pratiksha Adhikari	480-205-3838	pratiksha.adhikari@chase.com
First International Bank	Kevin Kinerk	480-751-2784	kkinerk@firtintlbank.com
FirstBank	Matt Marshall	602-508-4600	matt.marshall@efirstbank.com
Great Western Bank	Justin John	480-868-8796	justin.john@greatwesternbank.com
MidFirst Bank	Ryan Parker	602-801-5138	ryan.parker@midfirst.com
National Bank of AZ	John Lewis	928-368-3788	john.lewis@nbarizona.com
OneAZ Credit Union	Corey Rankin	602-644-4767	crankin@oneazcu.com
ParkWay Bank	April Cruise	480-883-3009	acruise@parkwaybank.com
UMB Bank	Megan Kelley-Bolles	602-636-4870	megan.kelleybolles@umb.com
Western State Bank	Kurt Johansen	480-917-4244	kurt.johansen@westernbanks.com

Prepared by the **U.S. CHAMBER OF COMMERCE**

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CORONAVIRUS EMERGENCY LOANS

Small Business Guide and Checklist



The Coronavirus Aid, Relief, and Economic Security (CARES) Act allocated \$350 billion to help small businesses keep workers employed amid the pandemic and economic downturn. Known as the Paycheck Protection Program, the initiative provides 100% federally guaranteed loans to small businesses.

Importantly, these loans may be forgiven if borrowers maintain their payrolls during the crisis or restore their payrolls afterward.

The administration soon will release more details including the list of lenders offering loans under the program. In the meantime, the U.S. Chamber of Commerce has issued this guide to help small businesses and self-employed individuals prepare to file for a loan.

Here are the questions you may be asking—and what you need to know.

1 Am I ELIGIBLE?

You are eligible if you are:

- A small business with fewer than 500 employees
- A small business that otherwise meets the SBA's size standard
- A 501(c)(3) with fewer than 500 employees
- An individual who operates as a sole proprietor
- An individual who operates as an independent contractor
- An individual who is self-employed who regularly carries on any trade or business
- A Tribal business concern that meets the SBA size standard
- A 501(c)(19) Veterans Organization that meets the SBA size standard

In addition, some special rules may make you eligible:

- If you are in the accommodation and food services sector (NAICS 72), the 500-employee rule is applied on a per physical location basis
- If you are operating as a franchise or receive financial assistance from an approved Small Business Investment Company the normal affiliation rules do not apply

REMEMBER: The 500-employee threshold includes all employees: full-time, part-time, and any other status.

2 What will lenders be LOOKING FOR?

In evaluating eligibility, lenders are directed to consider whether the borrower was in operation before February 15, 2020 and had employees for whom they paid salaries and payroll taxes or paid independent contractors.

Lenders will also ask you for a good faith certification that:

1. The uncertainty of current economic conditions makes the loan request necessary to support ongoing operations
2. The borrower will use the loan proceeds to retain workers and maintain payroll or make mortgage, lease, and utility payments
3. Borrower does not have an application pending for a loan duplicative of the purpose and amounts applied for here
4. From Feb. 15, 2020 to Dec. 31, 2020, the borrower has not received a loan duplicative of the purpose and amounts applied for here (Note: There is an opportunity to fold emergency loans made between Jan. 31, 2020 and the date this loan program becomes available into a new loan)

If you are an independent contractor, sole proprietor, or self-employed individual, lenders will also be looking for certain documents (final requirements will be announced by the government) such as payroll tax filings, Forms 1099-MISC, and income and expenses from the sole proprietorship.



What lenders will NOT LOOK FOR

- That the borrower sought and was unable to obtain credit elsewhere.
- A personal guarantee is not required for the loan.
- No collateral is required for the loan.

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3

How much can I BORROW?

Loans can be up to 2.5 x the borrower's average monthly payroll costs, not to exceed **\$10 million**.

How do I calculate my average monthly PAYROLL COSTS?



sum of
INCLUDED
payroll costs

sum of
EXCLUDED
payroll costs

=
PAYROLL COSTS

INCLUDED Payroll Cost:

- 1. For Employers:** The sum of payments of any compensation with respect to employees that is a:
 - salary, wage, commission, or similar compensation;
 - payment of cash tip or equivalent;
 - payment for vacation, parental, family, medical, or sick leave
 - allowance for dismissal or separation
 - payment required for the provisions of group health care benefits, including insurance premiums
 - payment of any retirement benefit
 - payment of state or local tax assessed on the compensation of the employee
- 2. For Sole Proprietors, Independent Contractors, and Self-Employed Individuals:** The sum of payments of any compensation to or income of a sole proprietor or independent contractor that is a wage, commission, income, net earnings from self-employment, or similar compensation and that is in an amount that is not more than \$100,000 in one year, as pro-rated for the covered period.

EXCLUDED Payroll Cost:

1. Compensation of an individual employee in excess of an annual salary of \$100,000, as prorated for the period February 15, to June 30, 2020
2. Payroll taxes, railroad retirement taxes, and income taxes
3. Any compensation of an employee whose principal place of residence is outside of the United States
4. Qualified sick leave wages for which a credit is allowed under section 7001 of the Families First Coronavirus Response Act (Public Law 116-5 127); or qualified family leave wages for which a credit is allowed under section 7003 of the Families First Coronavirus Response Act



NON SEASONAL EMPLOYERS:

Maximum loan =

2.5 X Average total monthly payroll costs incurred during the year prior to the loan date

For businesses not operational in 2019:

2.5 X Average total monthly payroll costs incurred for January and February 2020

SEASONAL EMPLOYERS:

Maximum loan =

2.5 X Average total monthly payments for payroll costs for the 12-week period beginning February 15, 2019 or March 1, 2019 (decided by the loan recipient) and ending June 30, 2019

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4 Will this loan be FORGIVEN?

Borrowers are eligible to have their loans forgiven.

How Much?

A borrower is eligible for loan forgiveness equal to the amount the borrower spent on the following items during the 8-week period beginning on the date of the origination of the loan:

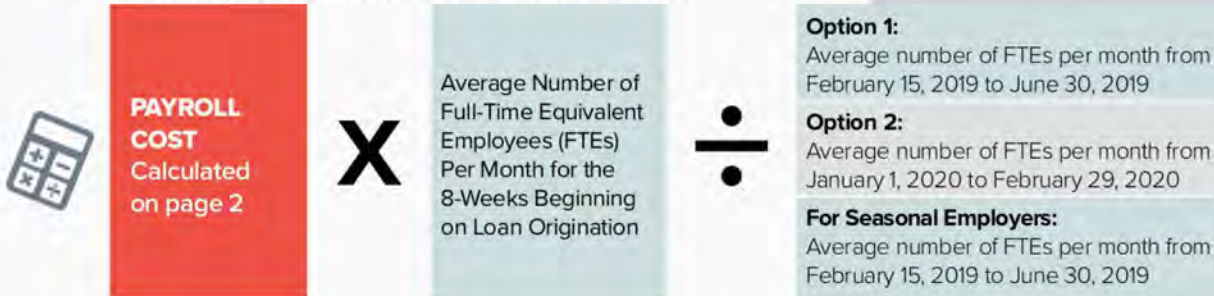
- Payroll costs (using the same definition of payroll costs used to determine loan eligibility)
- Interest on the mortgage obligation incurred in the ordinary course of business
- Rent on a leasing agreement
- Payments on utilities (electricity, gas, water, transportation, telephone, or internet)
- For borrowers with tipped employees, additional wages paid to those employees

The loan forgiveness cannot exceed the principal.

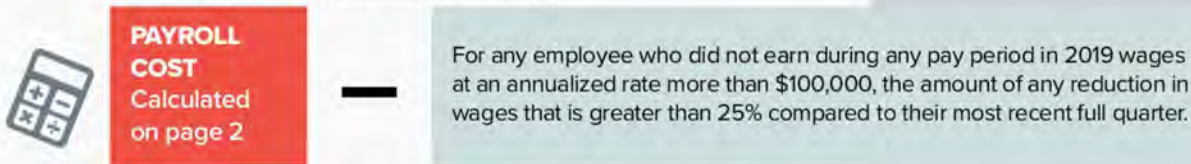
How could the forgiveness be reduced?

The amount of loan forgiveness calculated above is reduced if there is a reduction in the number of employees or a reduction of greater than 25% in wages paid to employees. Specifically:

Reduction based on reduction of number of employees



Reduction based on reduction in salaries



What if I bring back employees or restore wages?

Reductions in employment or wages that occur during the period beginning on February 15, 2020, and ending 30 days after enactment of the CARES Act, (as compared to February 15, 2020) shall not reduce the amount of loan forgiveness **IF** by June 30, 2020 the borrower eliminates the reduction in employees or reduction in wages.

WHAT'S NEXT?

Look out for more information about eligible lenders and additional guidance from the SBA soon.

For more guidance and resources for small businesses, visit uschamber.com/co

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Remote Working Tools



ACCOUNTING

QUICKBOOKS ONLINE – \$12-75

Services Provided: Information Storage/Sharing | Project Management | Security/Encryption

GUSTO – \$6-12/PER USER

Services Provided: Information Storage/Sharing | Project Management | Security/Encryption

ALL-INCLUSIVE

GOOGLE SUITE/HANGOUTS – \$6-25/PER USER*

Services Provided: Video Conferencing | Audio/Phone | Instant Messaging | Information Storage/Sharing | Project Management | Security/Encryption

**In response to COVID-19 through July 1: free access to our advanced Hangouts Meet video-conferencing capabilities to all G Suite and G Suite for Education customers globally including larger meetings, for up to 250 participants per call, live streaming for up to 100,000 viewers within a domain, and the ability to record meetings and save them to Google Drive*

OFFICE 365/TEAMS – \$0-12.50/PER USER*

Services Provided: Video Conferencing | Instant Messaging | Information Storage/Sharing | Project Management | Security/Encryption

**In response to COVID-19: Beginning March 10, Microsoft is rolling out updates to the free version of Teams that will lift restrictions on user limits.*

COMMUNICATION

ZOOM – \$0-19.99*

Services Provided: Video Conferencing | Web Conferencing/Webinar | Security/Encryption
In response to COVID-19: free for educators to move toward virtual learning

ZOOM PHONE – \$14.99

Services Provided: Audio/Phone | Security/Encryption

SLACK – \$0-12.50

Services Provided: Video Conferencing | Instant Messaging | Information Storage/Sharing | Security/Encryption

LOOM – \$0-5/PER USER*

Services Provided: Video Conferencing | Web Conferencing/Webinar | Instant Messaging

**In response to COVID-19 through July 1: free for educators, recording limit removed on the free plan, free trial extended to 30 days, Loom Pro price adjusted to \$5/month*

RING CENTRAL – \$24.99-49.99 PER USER*

Services Provided: Video Conferencing | Web Conferencing/Webinar | Audio/Phone | Instant Messaging

**In response to COVID-19: Three months free RingCentral Office for K12 educators, health providers and non-profits*

GOTOMEETING – \$12-16/PER USER*

Services Provided: Video Conferencing | Web Conferencing/Webinar | Audio/Phone | Instant Messaging
**In response to COVID-19: some organizations may be eligible for access to free emergency remote work toolkit. Can register [here](#).*

WOODROW TECHNOLOGY SOLUTIONS INC. - Pricing varies

Services Provided: Remote access to key office machines

FREEDOM MANAGE SERVICES - **Free services through April for Chandler Chamber members**

Services Provided: Remote access | Network security

MOBILITY

CRM

LIVE AGENT – \$0-39/PER USER

Services Provided: Project Management

INFORMATION SERVICES

DROPBOX BUSINESS – \$12.50-20/PER USER*

Services Provided: Information Storage/Sharing | Security/Encryption

**In response to COVID-19: Free Dropbox Business subscriptions for a three-month period to nonprofits and NGOs that are focused on fighting COVID-19*

GENIUS SCAN – \$0

Services Provided: Information Storage/Sharing
Phone app for scanning/sending documents

TINY SCANNER – \$0

Services Provided: Information Storage/Sharing
Phone app for scanning/sending documents

PROJECT MANAGEMENT

TRELLO – \$0-20.83/PER USER

Services Provided: Information Storage/Sharing | Project Management | Security/Encryption

ASANA PROJECT MANAGEMENT – \$0-24.99/PER USER

Services Provided: Information Storage/Sharing | Project Management

SCHEDULING

ACUITY – \$0-50

Services Provided: Project Management



Community Resources



Arizona Enrichment Centers Childcare

For first responders, healthcare workers, public sector workers

AZCEND

(480) 963-1423

Boys and Girls Club

(480) 899-8302

Open and serving families of essential workers to watch the kids while parents need to work.

Buddhist Tzu Chi Foundation

(480) 838-6556

Chandler CARE Center

(480) 812-7900

Chandler Unified School District

(480) 812-7000

CUSD is offering curbside meal service being served for both breakfast and lunch for any persons under 18.

Harvest Compassion Center

(480) 686-8408

Kyrene School District

(480) 541-1000

KSD is offering curbside bagged meals including a breakfast and lunch for any persons 18 and under.

Click [this link](#) for meal pick-up sites

Matthew's Crossing

Food bank

(480) 857-2296

MST Solutions

(855) 350-6787

Assisting elderly citizens (60 and over) in grocery shopping, and delivering their goods.

My Errand Ally

(602) 499-5042

Neighborhood Services - City of Chandler

(480) 782-4300

Salvation Army: Chandler Corps

(480) 963-2041

Seniors Personal Assistance Corporation

(480) 237-7965

SERVPRO

Sanitation/Restoration

(480) 558-7620

St. Vincent de Paul

(480) 814-7778

YMCA

(480) 899-9622

Offering emergency childcare

APS

SRP

APS and SRP will not shut off power for non-payment of electric bill



Employment Opportunities



Albertsons/Safeway

Grocery store chain with 1000 immediate positions available.

Amazon

Amazon Looking to fill more than 2,000 part- and full-time positions in Arizona in their fulfillment centers.

Arion Care Solutions

Looking for people to help provide aid, care, and instruction to children and adults who have developmental or physical disabilities.

Banner Health

Banner Health has more than 950 open positions in Arizona.

Barlow Companies

They have seen an uptick in people purchasing freezers and other household appliances and need more people to help deliver and install those appliances.

Basha's Food Stores

Local grocer with a variety of openings for part-time or

Bonded Logic

Bonded Logic Inc. markets and manufactures several thermal and acoustical insulation products for multiple industries.

Circle K

More than 1,900 open positions at its Circle K stores in Phoenix.

Comfort Keepers

Please call 480-659-9201 to schedule interview.

CVS

CVS said it has expedited the hiring process in order to fill 32,000 part-time and full-time positions nationwide.

Domino's Pizza

Nearly 150 open positions at its stores in Arizona, including delivery drivers, customer service representatives, assistant managers, and managers

Fry's Food & Drug

Nearly 500 openings in Arizona, from hourly entry-level positions to management positions.

Honor Health

Immediate needs for nurses, patient care technicians, housekeeping, and food service.

Mission Foods

A company that makes tortillas, chips, and salads, is currently hiring 20 people to work at its manufacturing plant in Tempe.

Mountain Park Health Center

Immediate needs for medical assistants, dental assistants, and physicians.

Sprouts

Sprouts has 350 positions available in Arizona for part-time or full-time employees.

Target

A handful of open positions at its stores across the Valley.

Walgreens

Walgreens said it has nearly 9,500 open positions across the country, including customer service associates, pharmacy technicians, shift leads, and beauty consultants.

Walmart

Walmart is looking to fill 3,700 temporary positions in Arizona.

Winco Food Stores

Immediate openings including grocery lead clerk, cart clerk, freight stocker, cashier, truck driver, warehouse, deli, bakery, and bulk food.

Zovio

This education company is looking to fill 200 positions in the next 90 days.

***If you have employment opportunities, please send to:**

marketing@chandlerchamber.com

AZ Takeout Weeks



[AJ's Fine Foods](#)
(480) 705-0011

[Baja Fresh](#)
(480) 705-0192

[BKD's Backyard Joint](#)
(480) 935-2537

[Blackberry Cafe](#)
(480) 454-3917

[Cheba Hut](#)
(480) 687-8990

[Cherish Fresh Farm Eatery](#)
(480) 350-7245

[Chick-Fil-A \(Chandler Cross Rds\)](#)
(480) 812-1717

[Chompie's](#)
(480) 398-3008

[CHOP Chandler](#)
(480) 821-0009

[Chop Shop Chandler](#)
(480) 426-0216

[Civic Market](#)
(480) 621-8005

[Cold Stone Creamery](#)
(480) 961-8099

[Cold Beer and Cheeseburgers](#)
480-899-2007

[Craft64](#)
(480) 247-3002

[Crowne Plaza San Marcos Golf Resort](#)
Easter brunch—place order by 4-8-20.
480-857-4422

[Crust Chandler](#)
(480) 917-4903

[Cuisine & Wine Bistro](#)
(480) 275-6700

[Dirty Blonde Tavern](#)
(480) 753-7175

[Dragon Wok](#)
(480) 782-6889

[Duck Donuts](#)
(480) 510-0330

[d' Vine Gourmet](#)
(480) 275-5320

[El Zocalo](#)
(480) 722-0303

[Farmboy Restaurant](#)
(480) 361-2153

[Fleming's Prime Steakhouse & Wine Bar](#)
(480) 940-1900

[Floridino's Pizza and Pasta](#)
(480) 812-8433

[The Forum AZ](#)
(480) 686-0476

[Gadzooks Enchiladas and Soup](#)
(602) 279-5080

[Ghett' Yo Tacos & Sliders](#)
(480) 726-9654

[Good Time Charli's](#)
(480) 556-1420

[Grimaldi's](#)
(480) 785-1600

AZ Takeout Weeks



Grubstak - Open 4/3
(480) 454-3299

Picnic Specialties
(480) 345-0400

Tryst Cafe
(480) 656-101

Hedi's Events & Catering
(480) 491-5254

PURO Cigar Bar
(480) 899-3355

Valle Luna
(480) 786-3100

Helluva Brewery
(480) 664-6488

Quarhaus
(480) 439-2739

Wild Bunch Catering
(623) 363-4226

Honey Baked Ham
(480) 887-0953

Rudy's Country Store and Bar-B-Q
(480) 874-6440

West Ally BBQ
480-248-8819

Hot Bamboo
(480) 257-3304

SanTan Brewery
(480) 917-8700

Zesty Zweek's
(480) 400-1010

Jason's Deli
(480) 705-9266

Sasha's Kitchen
(480) 284-7447

Zoës Kitchen (I-10)
(480) 753-7204

La Familia New Market
(480) 821-4766

Serrano's Mexican Restaurant
(480) 899-3318

La Madeleine
(480) 999-2095

Singing Pandas Asian Restaurant & Bar
(480) 777-5050

Mingle + Graze
(480) 726-2264

Slice of Chicago
(480) 857-4800

Nekter Juice Bar
(623) 500-6444

Smokin' Fins
(480) 508-5971

Old Chicago Chandler
(480) 912-7170

Thai Chili 2 Go
(480) 206-5533

Olive Garden Chandler
(480) 857-0126

The Casual Pint
(480) 650-6030

Original ChopShop
(480) 426-0216

The Doughnuttery
(480) 530-0064

Peixoto Coffee
(480) 275-2843

The Local Chandler
(480) 699-9104

The Sicilian Butcher
(480) 573-8550

Truland Burgers and Greens
(480) 597-7806



Retail Curbside Pickup



Artistic Aquariums

(480) 375-8868

Offering curbside pick up and delivery

Signarama Chandler

(480) 821-1100

Offering discounts on various signage

Burst of Butterflies

(480) 559-8016

Pottery-to-go pack available for curbside pickup + discounts on e-gift cards for use in store later.

Shoe Thrill

(480) 275-2898

Curbside pickup + free shipping

Sandoval Design

(480) 553-6220

Offering assistance in grocery shopping essentials

Sight on Site

(480) 331-6360

Offering discounts on contacts + free shipping

Sibley's West:

the Chandler and Arizona Gift Shop

(480) 899-4480

Online, or curbside pickup

Sandoval Design

(480) 553-6220

Offering assistance in grocery shopping essentials

Hotels



Extended Stay Chandler

(480) 375-8868

Kitchens in every room and discounted rates!

Chandler Mayor Update



Chandler Mayor Kevin Hartke
City of Chandler
@ChandlerAZMayor



These are unprecedented times in our community, but on behalf of City Council and staff, I want to let our business community know we are here for you and are working diligently with state and local partners to provide support and resources. I commend the Chamber for being a great partner and advocate for our business community as we navigate these times together.

On March 19, 2020, on behalf of Council I declared a local emergency in Chandler, which can be found on the [COVID-19 webpage](#), supporting the national and state declarations of emergency. The City regularly updates this webpage with information, resources and policies that affect Chandler. We have created a dedicated page for [Business Resources](#) that includes a link to the [Shop Chandler webmap](#), a new interactive platform to help businesses notify residents about services they offer and job opportunities they have available.

I encourage all businesses to review [Governor Ducey's Executive Order](#) that clarifies businesses and operations that are deemed "essential" by the state, and to follow the guidelines provided by the Centers for Disease Control and Prevention. Let's work together to help flatten the curve by practicing social distancing, proper hand washing and sanitizing measures.

City staff will continue to work with our businesses to ensure Chandler remains an economic hub in the East Valley. Please visit our City website and social media platforms for daily updates.

Thank you to the business community for all that you are doing to protect our local economy and to help keep Chandler safe.

A VIRTUAL ZOOM MEETING EVENT **Coffee with the Mayor**

Tuesday, April 28, 2020—8 am to 9:30 am

[REGISTER NOW](#)

Please register to receive the link for the Zoom meeting. On the registration page, there is an option to submit a question for Mayor Hartke to answer. Once you register, instructions on how to access the Zoom event will be sent to you.

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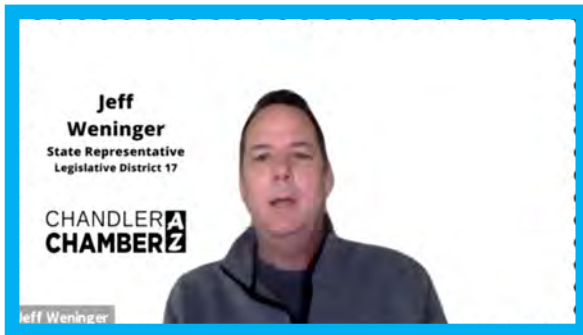
Owned and operated by the Gila River Indian Community



CHANDLER AZ CHAMBER POLICY IMPACT SERIES

The Chandler Chamber works hard to cultivate and maintain excellent working relationships with elected officials from the City Council to the U.S. Senate -- regardless of party affiliation. The Policy Impact Series is a chance for our members to hear from elected officials and industry experts on a range of issues that impact our community, businesses and beyond.

AZ Legislative District 17



[Click here](#) for Terri Kimble's interview with Representative Jeff Weninger and Representative Jennifer Pawlik



[Click here](#) for Terri Kimble's interview with Senator J.D. Mesnard.



Chandler Chamber presents:

Diversity & Inclusion Round Table Series

Best Practices for an International Workforce



Organizations are becoming progressively more global. A company's success can depend on its ability to leverage cultural differences and attract talent beyond the U.S. borders. As this battle for talent ensues, companies are sourcing jobs in non-established locations. As with local employees, those working abroad are focused on career development, competitive wages, benefit packages and a proper work-life balance.

Discover how needs such as assessing international staffing early and often, understanding your International markets and building your professional network will benefit your company later in the process at our April 22nd round table.

ZOOM MEETING EVENT
Wednesday, April 22, 2020
9 to 10:30 am

Please register to receive the link for the Zoom meeting. On the registration page, there is an option to submit a question. Once you register, instructions on how to access the Zoom event will be sent to you.

[REGISTER NOW](#)

Chandler Chamber Community Awards moves to August 28th

So many incredible stories to share of business helping business and community.

What is your story?

The Chandler Chamber Community Awards celebrates the outstanding businesses, public servants and educators our fine city has to offer. They need to be recognized, now more than ever. Don't hesitate to nominate yourself or your peers. You know your story, but others may not. Share your story with the community.



Micro, Small, Medium & Large Business of the Year

Chamber Cup, Community Cup & James R. Snedigar Public Safety Award

Business Diversity Award

School Administrator of the Year

Educator of the Year

Support Staff of the Year

Red Apple Award

Veteran's advocate of the year

Scholarship Application for Chandler Gilbert Community College

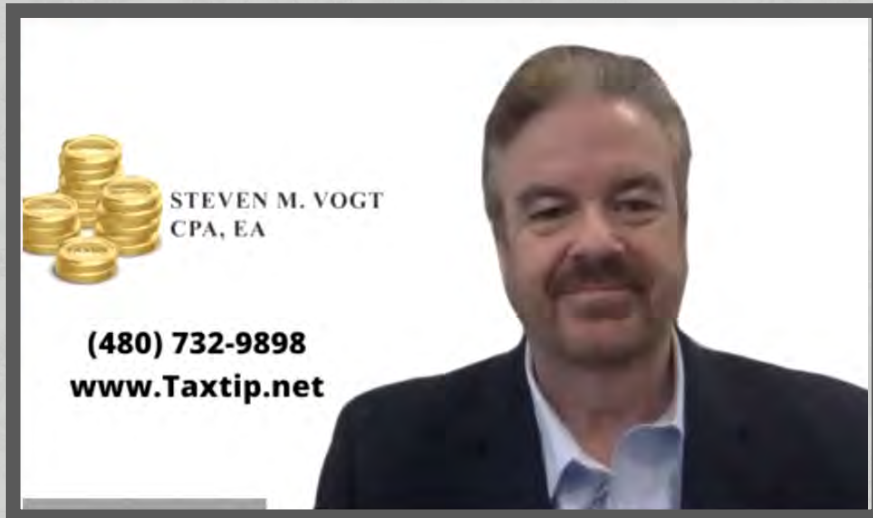
(Due June 12, 2020)

[CLICK HERE](#)
For nomination & scholarship forms

NOMINATION FORMS MUST BE RETURNED TO THE CHAMBER BY JUNE 12, 2020

WHAT YOU NEED TO KNOW ABOUT NEW TAX DEADLINE

Steven M. Vogt, CPA, EA talks about the changes in taxes this year and what you need to know to stay ahead of the game.



[CLICK HERE](#) to see the full video.



CHANDLER
CHAMBER

Chamber Videos!

[Click Here](#)
to check out our
YouTube Channel

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Women in Leadership Two-part Power Session Webinars

Join us online for a dynamic two-part presentation focusing on presentation skills with Deborah Ostreicher on April 21st and sharpening our presenter skills and then on April 28th, Crystal Blackwell shares strategies on the art of 'self-talk'.

Tuesday, April 21st



Speaker and published author, Deborah Ostreicher will share her presenting strategies so that you can become the presenter and communicator you want to be!

Now more than ever we need skills that will assist us in communicating to our team, to virtual prospective clients, a virtual auditorium and even at the dinner table. Whether you want to gain some tips about how to make a winning pitch to one or one hundred people.

Tuesday, April 28th



Self-talk is your internal dialogue influenced by your subconscious and can affect your performance and general well-being. Positive self-talk can be an effective stress management tool.

Explore these techniques with life coach, Crystal Blackwell of Crystal Clear Results Coaching. Learn how positive self-talk can increase your self-confidence and curb negative emotions. Learn tips and tricks for crafting positive self-talk.

Zoom Webinars

Tuesday, April 21st & Tuesday, April 28th

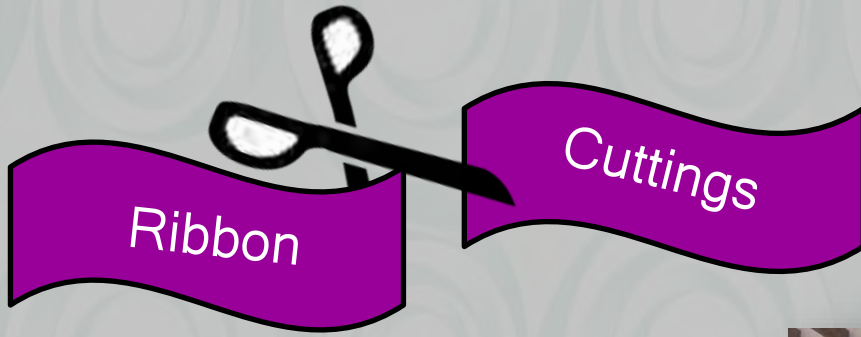
Noon - 1:30 pm

[Register at
www.ChandlerChamber.com](http://www.ChandlerChamber.com)

**Please register to receive the link for the Zoom webinar. Once you register, the Zoom link and instructions on how to access the Zoom event will be sent to you before the webinar.*

Sponsored by





Thank you to our ribbon sponsor

And our cake sponsor



Dragon Wok

727 W Ray Rd #1
Gilbert, AZ 85233

[website](#)



More Than A Groomer

4960 S Alma School Rd #21
Chandler AZ 85248

[website](#)



Advanced Circuits

6615 W Boston St.
Chandler AZ 85226

[website](#)



Company Name: Athletico Physical Therapy

Contact Name: Matthew Hamilton

Address: 4929 W. Ray Rd. Chandler, AZ 85226

Phone: 480-729-8292

Email: matthew.hamilton@athletico.com

Website: <https://www.athletico.com/locations/chandler-ray-rural/>

Facebook: <https://www.facebook.com/athleticopt/>

Twitter: @athletico

https://twitter.com/Athletico?ref_src=twsrc%5Egoogle%7Ctwcamp%5Eserp%7Ctwgr%5Eauthor

What inspired you to open this business?

I have worked for Athletico Physical Therapy since I graduated from PT school in May of 2016. I started in our Fishers, IN clinic and quickly was looking to add roles and responsibilities to my job as a PT. I first became the Regional Coordinator for Athletico’s Endurance Program for Central IN then shortly after opened my first clinic for Athletico in Whitestown, IN. This clinic did very well in the 15 months I opened and managed it, so Athletico was excited to have me open another.

My wife, Nicole, and I have had aspirations of moving out West since our college days together at the University of Evansville (Indiana). Upon graduating we moved to my wife’s hometown and worked hard to save money and pay off loans, so that we might be able to move out West. Once we had the financials and Athletico had clinics opening in Phoenix we jumped in with both feet! We are avid runners, so we are inspired by the active culture, the beautiful and challenging mountains, and the great weather!

What does your business offer?

Athletico is an out-patient physical therapy company that offers treatment for injuries, sports performance, and regular aches/pains. Athletico offers a wide range of specialties: Specialties available at my clinic are in red. See below.

ACL Injury 3P Program

Active Release Techniques (ART)

Alter G*

Aquatic Therapy

Astym

Athletic Training Outreach

Auto Accident Injuries

Back Pain/Spine Rehabilitation

Blood Flow Restriction

Dry Needling

Endurance Rehabilitation

Ergonomics

Fitness Services

Free Assessment

Functional Capacity Evaluation

Functional Movement Screens (FMS)

Golf Performance Center

Golf Rehabilitation

Graston Technique

Gymnastics and Cheerleading Rehabi

Hand/Occupational Therapy

HawkGrips

Head Injury and Concussion Management

Headache Rehabilitation

Hip Rehabilitation

Home Health

IASTM

Impact Baseline Testing

Job Analysis

Joint Replacement Therapy

Manual Therapy

Massage Therapy

Men's Health Therapy

Neurological Rehabilitation

Overhead Throwing Program

Pediatric Physical Therapy

Pelvic Floor Therapy

Performing Arts Rehabilitation

Personal Training

Physical Therapy

Post-Offer Pre-Employment Testing

Sproing

TMD/TMJ Therapy

Urinary Incontinence

Vestibular Rehabilitation

Video Gait Analysis

Video Throwing Analysis

Women's Health Therapy

Work Conditioning

Work Injuries

Worker's Compensation

Other(s):

Cupping

Migraine Treatment



What are your specialties?

I offer several specialty techniques, listed above, but my passion is for Endurance Athletes. I have been running cross-country competitively for the last 21 years from elementary school, to Division I college cross-country, to the Boston Marathon and Augusta Half Ironman. I have a true passion for endurance sports and working with these athletes. I strive to treat these athletes without forcing them to cut miles or drastically alter training regiments through the use of techniques such as: Video Gait Analysis, Dry Needling, Instrument Assisted Soft Tissue Mobilization, and Functional Movement Screens.

What is unusual about your business?

Athletico is a non-affiliated entity. In a technical sense, this means that we have no doctors on our payroll to send us patients. To me this means that we have to earn our referrals from local MD's and the community as a whole based on skill, reputation, and recommendations. This requires a level of accountability we must hold ourselves to as far as clinical excellence and overall patient experience.



What are you most proud of in your business?

My favorite part of being a Physical Therapist is easily the people I get to work with. It is extremely rewarding to see someone achieve a goal they did not think was possible. One particular instance of this comes to mind. I had the opportunity to work with a young man who had gone through physical therapy many times, all of which left a bad taste in his mouth. This person had just had his fifth hip surgery and had very low expectations for recovery given his poor previous experiences. Over the next several weeks he worked very hard, despite his misgivings, and to his amazement found that he was able to walk and work without any assistive devices; better yet, he did this completely pain-free. On his last day of PT, this person told me that going into his first session he was bitter and believed that PT would fail again, but leaving, he could not believe what all he was able to do without pain. Getting to see and be a part of that transformation is extremely rewarding to me.

What would be a good referral for you?

Any referral for a person who is having pain or dysfunction is a good referral, but I particularly enjoy working with young athletes. This can be a young runner who is just having some hip pain that is keeping him from pushing harder and faster, or it can be a soccer player who just tore her ACL.

What else would you like us to know about your business?

Amid COVID-19 concerns, I would like people to know that the CDC has deemed physical therapy as an essential healthcare provider, so we will be remaining open. Additionally the CDC encourages people to attend their PT as physical exercise helps boost your immune system making you less vulnerable to the virus. For those, who at an increased risk for the COVID-19 virus, Athletico has just launched its own Telehealth platform so that patients can be led through their rehabilitation in the safety of their own homes.

Ambassadors

Meet Our Most Active Ambassadors!

Congratulations, to Angie Poirier of Tatum Insurance, LLC, our March Ambassador of the Month!



Angie Poirier
Tatum Insurance, LLC



Greg Bodell
Artistic Landscape Solutions, LLC



Kathleen Banister
Mountain Sage Realty
Kathleen Taylor Banister



Ralph Guariglio
ACRC Realty



Michael Garza
Payroll Control Systems



Renee Richeson
Signarama Chandler



Leslie Vogt
Steven M. Vogt, CPA, EA



Robert Sinkule
Yoga's Arc

Become a Chamber Ambassador

Develop new business contacts and increase community recognition! Must be an active member of the Chandler Chamber for at least 3 months.

[CLICK HERE](#) for more information.



April 2020 Event Calendar

Please register for the virtual events to receive links and special instructions for virtual events.

CHANDLER
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- 8th** Zoom Meeting—[Wake Up Chandler](#)
Register to receive the Zoom link & special instructions.
- 10th** [Policy Impact Series Videos](#)
Register to receive the videos through email.
- 16th** Zoom Meeting—[Business After Business](#)
Register to receive the Zoom link.
- 21st** Zoom Webinar— [Women in Leadership Pt. 1](#)
Register to get the zoom links for April 21st and part two on April 28th.
- 22nd** Zoom Meeting—[Diversity & Inclusion Round Table](#)
Register to receive the zoom link and special instructions.
- 23rd** Virtual—[Chamber 101](#)
Register to receive special instructions.
- 24th** [Policy Impact Series Videos](#)
Register to receive the videos through email.

REGISTER FOR EVENTS ON THE CHANDLER CHAMBER [EVENTS CALENDAR](#), [BUSINESS EDUCATION CALENDAR](#),
[CULTURAL EVENTS CALENDAR](#)

MAKE CHANDLER COUNT!



[CLICK HERE TO TAKE THE
2020 CENSUS NOW](#)

Response rates to the 2020 Census from cities and towns across the country will be available online starting March 20 through the U.S. Census Bureau's [response rate map](#).

Shape
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START HERE >



GET YOUR

Donations for prizes are being accepted. Please contact info@chandlerchamber.com.

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Chandler Chamber Charity Golf

Friday September 25, 2020
6 am—2:30 pm

New Format! 2 team scramble

A portion of the proceeds benefits scholarships for Chandler Gilbert Community College students.

Ocotillo Golf Club
3751 S Clubhouse Drive
Chandler, AZ

Presented by



"It's All About You"

Member Anniversaries



Happy anniversary to our many members who believe in business advocacy, business education, economic development and business diversity. It is in partnership with you that we are business strong and member driven. *Please note our 5 year members and over are highlighted in red.*

Stronger Together

A Clean Xscape
877-275-4572

www.offers.acleanxscape.com

Member 2 years

ABC Plumbing and Rooter Co
80-726-1600

www.abcpumbingandrooter.com

Member 16 years

AcuChiro

480-525-1023

www.acuchiroaz.com

Member 4 years

Amazing Lash Studio-Chandler Mall

480-467-4425

www.amazinglashstudio.com/studios/az/chandler

Member 4 years

American Family Insurance

480-786-6699

www.amfam.com

Member 6 years

AZ Residential Commercial Realty

602-625-0509

www.azrcrealty.com/our-team/

Member 10 years

BMcTALKS Press

202-630+1218

www.bmtpress.com

Member 3 years

Chandler Elks Lodge

480-963-6262

www.elks.org/lodges/home.cfm

Member 4 years

Dignity Health East Valley Rehabilitation Homes

602-594-5407

www.dignityhealtherehab.com

Member 4 years

Element Plumbing Services

480-272-9979

www.elementplumbing.com

Member 7 years

Erickson Construction

480-627-1100

www.ericksoncompanies.com

Member 4 years

Eye Care Professionals

480-732-9040

www.eyecareprofessionalsaz.com

Member 11 years

Friendship Village of Tempe

480-831-5000

www.friendshipvillageaz.com

Member 7 years

GoDaddy Global Technology Center

480-505-8877

www.godaddy.com

Member 2 years

Great Western Bank

480-732-0732

www.greatwesternbank.com

Member 23 years

Jaguar-Land Rover of Chandler

480-421-4600

www.jaguarlandroverchandler.com

Member 2 years

Kieckhefer Properties, LLC

480-831-7339

www.kieckheferco.com

Member 24 years

Lexus of Chandler

480-421-4000

www.lexusofchandler.com

Member 9 years

Lisa O'Hearn, cabi Stylist

760-685-3759

www.lisaohearn.cabionline.com

Member 3 years

Local Listing Pro-North & Co

480-620-8874

www.locallistingpro.com

Member 4 years

Mattamy Homes

480-302-6080

www.mattamyhomes.com/phoenix/communities

Member 2 years

Metro Fire Equipment

480-464-0509

www.metrofireaz.com

Member 1 year

Member Anniversaries



Happy anniversary to our many members who believe in business advocacy, business education, economic development and business diversity. It is in partnership with you that we are business strong and member driven. *Please note our 5 year members and over are highlighted in red.*

Stronger Together

Mobivity
877-282-7660
www.mobivity.com
Member 9 years

One Small Step, Inc. dba Clothes Cabin
480-285-4111
www.clothescabin.org
Member 3 years

Republic Media
602-444-7894
www.azcentral.com
Member 45 years

San Tan Chiropractic Clinic LLC
480-214-2007
www.santanchiro.com
Member 14 years

Si Se Puede Foundation Inc
480-812-1693
www.sisepuedefoundation.org
Member 6 years

Steve's Ultimate Air – Heating & Cooling Service
480-458-727
www.stevesultimateair.com
Member 3 years

Sun Lakes Splash
480-895-4506
www.sunlakessplash.com
Member 31 years

The Honey Baked Ham Company
480-887-0953
www.honeybaked.com
Member 3 years

The Original ChopShop Co
480-426-0216
www.chopshopco.com

The Original ChopShop Co
480-426-0216
www.chopshopco.com
Member 6 years

TrustBank
480-883-6800
www.tbaz.com
Member 5 years

TurbineAero
480-824-2700
www.turbineaero.com
Member 2 years

West USA Realty-Jennifer Nielson
480-201-0942
www.jennielsonsellaz.com
Member 2 years

Western State Bank
480-855-6287
www.westernbanks.com
Member 12 years

Western States Flooring, Inc.
www.westernstatesflooring.com
Member 17 years

WingSpan Business Investments
480-366-5835
www.wingspancorp.com
Member 6 years

Join the Chandler Chamber in welcoming our newest members! Click on their website link to find out more about them and attend Chamber 101 monthly to be the first to make a connection.

Stronger Together

Athletico Physical Therapy

Matthew Hamilton

480-729-8292

www.athletico.com/locations/chandler-ray

La Familia New Market

Adeel Shafique

742-5809

www.lafamilianewmarket.com

Audi Chandler

Aaron Enriquez

480-941-0000

www.audichandler.com

Lend Smart Mortgage

Matt Redding

242-0785

www.lendsmartmortgage.com

Hatfield Medical Group

Thomas Frederickson

480-536-6840

www.hatfieldmedicalgroup.com

Mercedes-Benz of Chandler

James Kelly

421-4500

www.mercedesbenzofchandler.com

Hilton Garden Inn Chandler Downtown

Lori Grossenbacher

623-471-8400

www.hgichandler.com

Sanitize AZ

Kelly Lopez

221-7786

www.sanitizeaz.com

Jeremiah's Italian Ice

Abbie Mirata

480-702-0211

www.jeremiahsice.com/locations/2001

Signature CRE

Shamile Hirsh

480-567-2121

www.signaturecre.com

Mix It Up

ZOOM MEETING MIXERS FOR APRIL

Join us through Zoom meetings for Wake Up Chandler and Business after Business for virtual networking.

VIRTUAL—April Wake Up Chandler 7:30 am to 8:30 am

VIRTUAL— ZOOM MEETING

Wednesday, April 8, 2020

Join us for a **Zoom Meeting Wake Up Chandler!** While we all try to keep our physical distance, it doesn't mean we can't have fun and be proactive while we virtually network! Through Zoom, we will break registrants up into small groups to network. Then we will bring everyone back together to announce our prize winners. Everyone that registers and pays for the event, will receive the list of attendees with their contact information that will include their 30 second commercial about their business.

Prizes will be drawn for:

1. Full Page promo in the May digital magazine
2. Promo on the Chamber's Facebook Page and Chandler Connected Group
3. Member's logo on the Chamber website rotator banner for a month

Please register and pay by Tuesday, April 7th at 3:00pm to receive the Zoom link.

[REGISTER HERE](#)

Register on line as always - Log-in and register normally and put in your name, company and email and then in the 'comment', type in your 30 second commercial (space is limited).

Thank you to our sponsors



**STEVEN M. VOGT
CPA, EA**



VIRTUAL—April Business After Business 5 pm to 6 pm

VIRTUAL

Register for your chance at the \$2500 Chamber Cash Pot!

Thursday, April 16, 2020

Who doesn't want a chance at \$2,500? Join us for a Zoom Meeting Business After Business! Through Zoom, we will break registrants up into small groups to network. Then we will bring everyone back together to announce the Chamber Pot Winner.

Everyone that registers and pays for the event, will receive the list of attendees with their contact information for further contact.

But the most exciting part (drum roll) we will be drawing for the Chamber Cash pot which is at **\$2,500!**

We will be drawing, for the Chamber Pot like always, but to be eligible, you must be registered and paid for Business After Business and a member in good standing by 3 pm on Thursday, April 16th.

*Thank you to our
Cash Pot sponsor*



[REGISTER NOW](#)

VIRTUALLY: ENGAGE GROW PROSPER

Virtual Networking Until April 30th.

As we observe physical distancing, networking groups are now zoom meetings. Contact Mia@ChandlerChamber.com for more information.

LEADS GROUPS

Tuesday Morning Leads Group
7:30 am—8:30 am

Wednesday Lunch Leads Group
Noon—1 pm

Wednesday Morning Leads Group
7:30 am—8:30 am

Thursday Morning Leads Group
7:30 am—8:30 am

Wednesday Ocotillo Lunch Leads Group
11 am—Noon

Thursday Lunch Leads Group (West Side)
11:45 am – 1:00 pm

Friday Morning Leads Group
7:30 am – 8:30 am



TOASTMASTERS
1st, 3rd Tuesday of the month
Chandler, AZ 85225

Thank You to Our Sponsors

