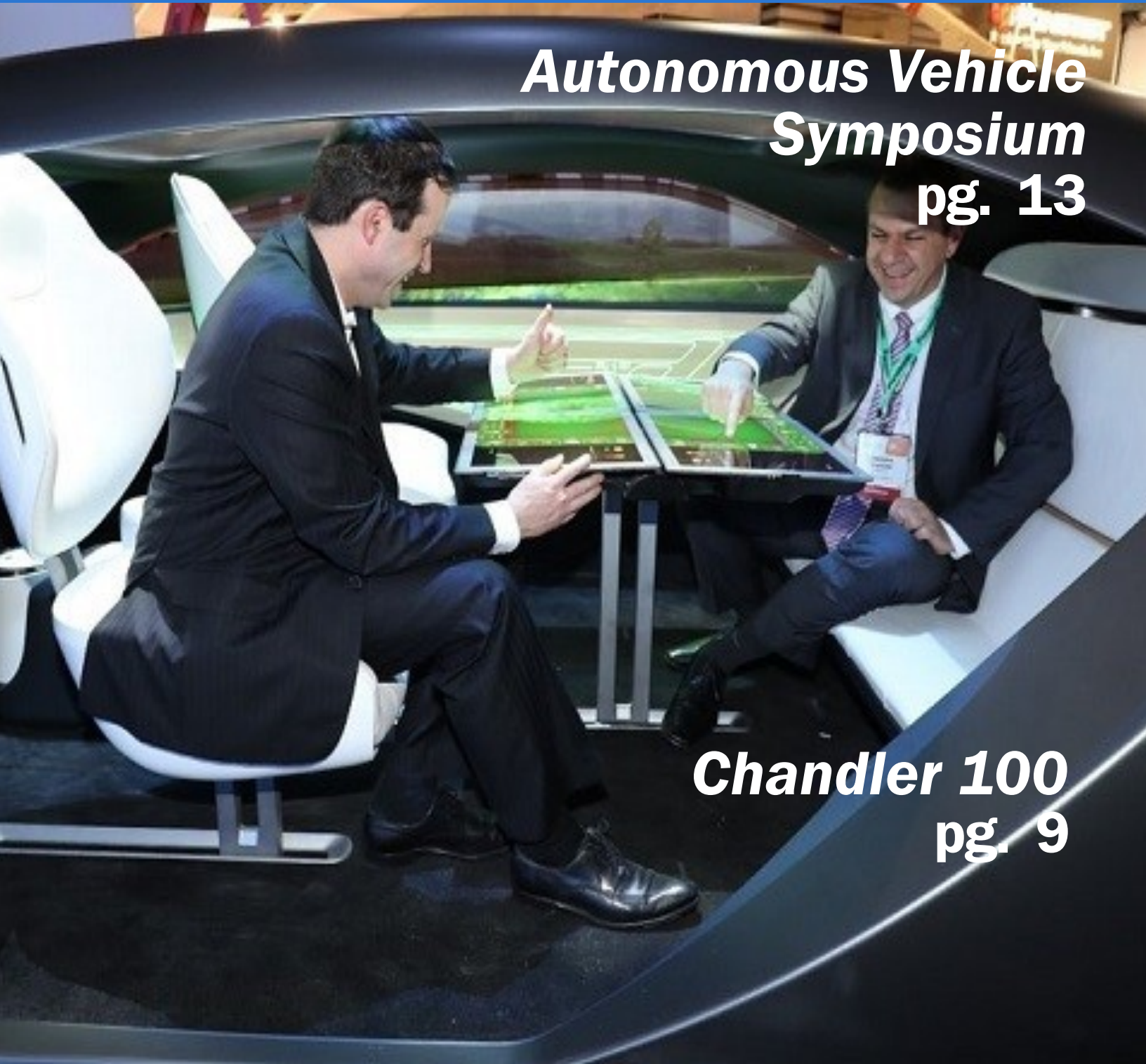


# Chandler Chamber LIVING

November 2019

*Autonomous Vehicle  
Symposium*  
pg. 13

*Chandler 100*  
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*Proud Chandler Chamber eMagazine Sponsor*



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First Credit Union  
*Board Chair*



**Molly Bell\***  
GoDaddy  
*Incoming Chair  
Programs & Events  
Board Liaison*



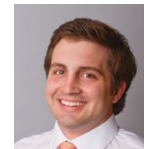
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Chandler Chamber  
*President/CEO*



**Richard Amoroso\***  
Squire Patton Boggs  
*Legal Counsel*



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Eamhardt Auto Centers  
*Public Policy Co-chair*



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CUSD  
*Workforce & Education  
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Arizona Residential  
& Commercial Realty  
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**Renee Levin**  
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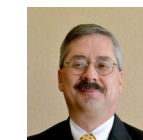
**Rustyn Sherer**  
APS



**Dunston Simpson**  
Cox Business Solutions  
*Golf Tournament Co-chair*



**Mark Slyter**  
Dignity Health  
Chandler Regional  
Medical Center



**Merlin Smith**  
Garmin International



**Delaney Starks**  
Bell Bank  
Mortgage

*\* Denotes Executive Committee*

# Board Chair/CEO Update

## Lori Gallegos, First Credit Union Board Chair, Chandler Chamber of Commerce



Mark your calendars: Small Business Saturday is November 30<sup>th</sup>

Data from the Small Business Administration indicates that small businesses make up 99.7% of U.S. employers, one-fifth are family owned/operated, and since the last recession, small business accounted for 67% of net new jobs created.

Keep it Local: According to American Express, approximately two-thirds of every dollar spent at a small business stays within the community. Shopping locally owned small business is an investment in our community! A thriving local economy drives sales tax revenue which contributes to important initiatives in our community from a strong school district to police & fire protection, our vibrant parks system along with other publicly funded programs.

How can you support community-driven Chandler businesses?

1. Start your shopping early, the holiday is late.
2. Spread the word to family and friends.
3. Share small business content on social media.

Leave positive reviews.

Chandler small businesses tie our community together: Our local retail, restaurants, boutiques, and entertainment businesses create a venue for people to gather, relax and make memories. We have so many fabulous options here in Chandler, please visit the Chamber Directory for more information and remember to Shop Small this Holiday Season!

## Terri Kimble, President/CEO Chandler Chamber of Commerce @terri\_Kimble



I know Thanksgiving is upon us and it feels like there isn't much time left in the year, but I promise you, we are not done yet!

On Thursday, November 14<sup>th</sup>, we are proud partners of the ASU Center for Smart Cities & Regions' Summit and are hosting the Autonomous Vehicle Symposium at Chandler Gilbert Community College. It will be a day of innovation, technology and idea sharing from 7:30 am to 3:30 pm with panel discussion with experts in the field along with wondrous demonstrations. Admission is free, but when you register on line, you can purchase a box lunch for \$13.

Then, on December 4<sup>th</sup>, it is our annual Back Stage Pass Bus Tour of Chandler with the City of Chandler Economic Development Department. Be the first to learn about new developments in the city and plans for future development. The tour starts at the Chamber and then attendees will board the buses for a three hour tour!

With the holidays comes the celebration of many diverse religious traditions. On December 5<sup>th</sup>, at 8:30 am at the Chamber office, we take a look at these traditions with a panel of Chandler's religious leaders. It was a favorite event last year and this year is sure to be the same so register early for your seat.

Then in January, it is never too early to register for Meet the Elected Officials. This year the event is January 10<sup>th</sup> at the brand new Marriott Phoenix Chandler.

You can register for all these events at [ChandlerChamber.com/calendar](http://ChandlerChamber.com/calendar). See you there!

# Chandler Mayor Update



**Chandler Mayor Kevin Hartke**  
**City of Chandler**  
**@ChandlerAZMayor**



It is an exciting time in Downtown Chandler. I thank all of the businesses and residents that patiently endured the various construction projects taking place in and around our Historic Square. This winter we will see these projects come to fruition, changing the landscape of downtown in many exciting ways. Below are a few things we can look forward to this winter.

**New Square Phase I Completion** – the demand for office space in downtown areas are high, with low inventory in the East Valley. Upon completion this winter, New Square will add about 60,000-square-feet of office and retail, creating ample opportunities to attract new businesses, patrons and employees. In addition, a new Hilton hotel will add more than 100 hotel rooms to the area, helping to grow tourism.

**Oregon Street Parking Garage** – the Oregon Street Parking Garage is now open! Located on the northwest corner of Chicago and Oregon streets, this is Downtown Chandler's largest garage, housing 932 parking spaces. With three public art installations, thanks to [Chandler's 1% for the Arts ordinance](#), this garage will become a recognizable point of interest in our downtown. Roadwork on Chicago Street related to the garage is now complete as well.

**George Oliver** – Both the Ports America and First Credit Union office buildings on Arizona Place will be getting a major facelift. The development company, George Oliver, plans to invest \$14 million to modernize both buildings and will be renaming them The Alexander and The Jonathan to connect them more closely with Chandler's rich history. George Oliver hopes to begin renovations on The Alexander, formerly the First Credit Union building, in January 2020.

**DC Heights** – Construction preparation has begun at California and Boston Streets in preparation for DC Heights, a 157 unit multi-family complex slated to break ground in January 2020.

#### **New Restaurant Tenants:**

*Cheba Hut:* Southwest corner of Boston Street and Arizona Avenue / November

*Tipsy Egg and The Uncommon:* Southeast corner of Boston Street and Arizona Avenue / December

*Gadzooks:* Frye Road and Arizona Avenue / November

*Over Easy:* Overstreet / November

*Truland Burgers & Greens:* Overstreet / December

The combination of office, retail and multi-family options in our downtown create opportunities for the highly desired lifestyle of being able to live, work and play within walking distance. To stay up-to-date on all things downtown, visit [chandleraz.gov/downtown](http://chandleraz.gov/downtown).

## CUSD Bond Vote in November

The Chandler Chamber would like to extend its support for the approval of the upcoming Chandler Unified School District bond to be voted on this November. The bond will allow CUSD to continue to provide a high-quality education system that produces graduates who can fulfill the evolving and demanding workforce needs of Chandler businesses. This plays a large role in attracting and retaining companies that drive the city's economic vitality.

You can drop off your ballot on Election day, November 5th.



## Senator Martha McSally Business Round Table

The Chandler Chamber of Commerce welcomed US Senator Martha McSally to a business roundtable to collaborate and listen regarding the concerns of the top businesses in the area, a great opportunity for Chandler businesses to relay their concerns to one of our Washington representatives. Issues regarding healthcare such as surprise billing and keeping small business healthcare affordable were a main point of discussion as well as cybersecurity, “robocalls”, and the status of tariffs in the trade war with China. Senator McSally provided reassurance as to her positions regarding the presented concerns and placed an emphasis on continuing economic growth in Arizona as well as maintaining infrastructure for the nation, the state, and Chandler already in place.



## Wrap Up—Friday, October 11th

The October 25<sup>th</sup> Policy Impact Series presentation featured educators from around the state. Arizona Superintendent of Public Education, Kathy Hoffman, spoke about her focus on dual language programs, dual enrollment opportunities, special education, and ensuring teaching practices allow for job opportunities for Arizona graduates. She shared highlights about her travels throughout the state with the strong emerging CTE (Career and Technical Education) culture amongst the districts. She also restated her concern about the immense teacher shortage in Arizona; about 20% of teaching positions are currently unfilled by highly-trained, certified educators. However, Hoffman has been proactive about attracting and retaining teachers and staff, partnering with the Department of Economic Security to fill classified positions such as bus drivers and SROs as well as working to create a mentorship program to have retired teachers guide new teachers during their first year in the profession.

Dr. Kevin Mendivil, Superintendent of Tempe Union High School District, spoke about the rebranding process the district is going through and how they are returning back to their core values and beliefs. Dr. Mendivil emphasized the importance of diversity within the district and being able to reach and educate all types of students. As a high school-only district with a large percentage of open-enrollment students, Dr. Mendivil’s concern is that every student’s academic, social, and emotional needs are met and that instruction can be differentiated to allow for students to be successful.

Dr. Camille Casteel, Superintendent of Chandler Unified School District, closed out the discussion by speaking to the immense growth within Chandler. The Chandler District is continuing to expand, with having already created an independent school for Special Education and adding a high school and elementary in the next two years to accommodate the growing population. Some highlights from Dr. Casteel was their new cybersecurity program at Perry High School, which partners with the University of Arizona and Chandler-Gilbert Community College as well as recognized by the Department of Homeland Security, as well as the low teacher-to-student ratios throughout the district.

## October 25th Wrap-Up

On October 25th, the Chandler Chamber welcomed US Congressman, Andy Biggs to speak with Chandler businesses and provide an update on Washington DC. Congressman Biggs emphasized his continued efforts in passing the USMCA and pushing forward bills regarding minimum wage and small business protection. Congressman Biggs also described the climate in Washington regarding the China trade war and ongoing impeachment inquiries.

Lea Márquez Peterson from the Arizona Corporation Commission spoke to the audience regarding what the Commission is doing on behalf of rate payers. Commissioner Márquez Peterson also spoke about the challenges of working with utility and water companies and helping set regulations for privately owned businesses, of which about 300 of the state's 1500 water companies are privately owned. The Commission seeks to ensure safety and reliability for water and utilities while maintaining affordability.

Sean McCarthy closed out the presentation with a comprehensive overview from the Arizona Tax Research Association. McCarthy spoke about two major topics: tax structure and collection as well as K-12 funding. He explained the challenges of taxing remote sales, concerning how and who collects taxes from out-of-state sales where there is no physical presence by the seller. Regarding the matter, McCarthy explained that there is emerging technology to help track and adjust tax rates for sales and state legislation that requires only companies making \$100,000 in profit to have Arizona taxes collected.

In regards to education, ATRA is attempting to refocus the conversation on education funding. Their concern is the equity between schools, the choices offered for Arizona education, and the achievements of our schools. McCarthy also spoke about the state's 20x2020 decision to increase teacher pay and school funding, making sure that tax payers are getting a proper return on investment.

To wrap up, Vice Mayor Terry Roe spoke on upcoming events such as Chandler 100 on Wednesday, November 6<sup>th</sup> and the AV Symposium on Thursday, November 14<sup>th</sup>, both of which are available for registration at [chandlerchamber.com](http://chandlerchamber.com).

## Upcoming Programs

### Friday, November 8

2020 AZ State Legislative Outlook  
Senator Sean Bowe and Senator J.D. Mesnard  
Garrick Taylor, Sr. VP Government Relations and Communications,  
Arizona Chamber

[Register Now](#)

### Friday, November 22

Jack Sellers with the Maricopa Association of Governments and the State Transportation Board will be giving an update.

[Register Now](#)

8 am to 9:30 am  
Chandler Chamber of Commerce  
25 S Arizona Place, #201  
Chandler, AZ 85225

The Chandler Chamber is very active politically at all levels of government. We realize the value of active participation and understand the importance that public policy plays in the success of our businesses. To view what the Chandler Chamber lobbied on successfully during the 2019 Arizona State Legislative Session, and to see how your local representatives voted, [click here](#).



## Brexit and the Road Ahead

The Chamber Public Policy team attended an exclusive event at Squire Patton Boggs on October 10 about Brexit and the Road Ahead. The UK's Brexit Counsellor at the British Embassy in D.C., Alexandra Hall Hall, spoke to Arizonan stakeholders about the impact the UK's decision to leave the European Union will have on the US economy and Arizona, in particular. The UK decided, by way of referendum, in 2016 to leave the European Union, forcing the British government to rethink its relationship with Europe and reorganize its economy. The concern about the border between Ireland and Northern Ireland was briefly discussed. A hard border could have serious economic ramifications in addition to possibly emboldening the already vocal Scottish independence movement. Negotiations have been tumultuous within the UK but Hall Hall made it clear that the UK values its close partnership with the US.

Britain is currently scheduled to depart from the EU on October 31st, unless Prime Minister Boris Johnson requests another extension. Counsellor Hall Hall alluded that the US and the UK have already established a trade agreement that largely reflects the current trade relationship with the UK as a member of the EU to limit the amount of disruption to businesses and trade at the end of the month. However, a long-term free trade agreement will have to be negotiated after the UK formally exits the EU. The British Parliament is scheduled for a special session next Saturday, October 19th to vote on Johnson's proposed Brexit deal and whether or not Britain should leave without a deal should the vote not pass. There have only been four times in British history that Parliament has called a special session to convene on a Saturday: on the eve of World War II, for the Suez Canal Crisis, for the Falklands War, and now for Brexit negotiations, signifying the importance of Britain leaving the EU.

Brexit has given the UK an opportunity to re-conceptualize their economic focus, with the possibility of emerging from this historic event with a more modernized economy. Hall Hall identifies four major economic points that the British government is attempting to address amongst negotiations with the EU and as they renegotiate trade deals with third countries: mobility, an aging economy, big data, and green growth. Among the topics discussed was Arizona's significance in US-UK trade relations. Hall Hall explained that twelve states have been identified as showing promising potential for economic growth and investment opportunities for the British government. Currently, the UK is Arizona's fourth largest consumer of exported goods and services, amassing \$2 billion in exports. With that, Arizona is positioned to be a major stakeholder in British politics as the government restructures their economy.

## Small Business Health Care Options

[Click here and get all your small business health care questions answered](#)



**We have assembled an extensive list of expert panelists, who, in addition to answering those critical questions that Small Businesses must know when looking for insurance options, will connect you with the Chandler Chamber's best brokers and insurance professionals.**



Chandler Chamber of Commerce  
**2019 CHANDLER  
100 TOP  
BUSINESSES**

The Chandler Chamber of Commerce invites you to join us in honoring the 2019 top 100 Companies that help shape Chandler!

Enjoy fabulous food, as we present The Taste of Chandler®, virtual reality stations, plenty of fun and the opportunity to meet Chandler's stakeholder businesses.

*featuring*

*Taste of Chandler®*

**Wednesday  
November 6, 2019**

**5:30 pm  
Cocktails & Networking**

**For tickets and  
corporate tables**

**[REGISTER NOW](#)**

Oregon Street  
Parking Garage  
Downtown Chandler  
160 S. Oregon Street  
Chandler, AZ 85225



**Shaping  
Chandler**

**CHANDLER  
CHAMBERZ**

*Chamber of Innovation*

# CHANDLER **A** CHAMBER **Z**

## Meet the Elected Officials Legislative Breakfast

**Friday, January 10, 2020**

7 am—Registration

**7:30 am to 9:30 am**

### **Marriott Phoenix Chandler**

1600 S Price Rd  
Chandler, AZ 85286

Meet the 2020 Arizona State Legislators, Federal, Local, and School Governing Board Officials, as well as hear an update from the U.S. Chamber of Commerce.

Pick up a copy of the new 2020 *How We Stand* Chandler Chamber award-winning Legislative document, which depicts legislative agendas and priorities for the coming year.

REGSITER NOW

**CHANDLER**  
**CHAMBER**

# City Bus Tour

**Wednesday December 4, 2019**

*with the City of Chandler Economic Development Team*

**Be the first to know about current and upcoming  
developments in Chandler  
Register @ [ChandlerChamber.com](http://ChandlerChamber.com).**

**[Register Now](#)**

**7:15 a.m. Registration**

**7:30 a.m. Downtown Presentation**

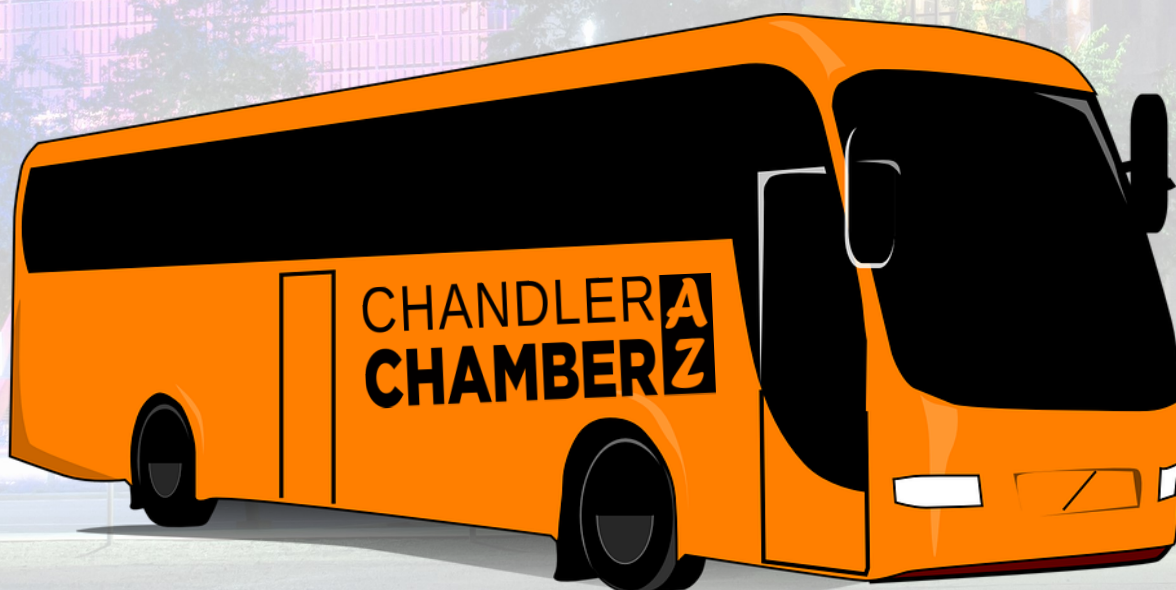
**8:00 a.m. Bus Leaves for Tour**

**11:00 a.m. Bus Returns from Tour**

**Chandler Chamber**

**25 S Arizona Pl, #201**

**Chandler, AZ 85225**



SAVE THE DATE

1 2 / 3 1 / 1 9



WELCOME TO THE  
SOARING  
TWENTIES

LET'S CELEBRATE  
THE POSSIBILITIES

Look ahead with 2020 vision and experience the possibilities of a new decade. Everyone is welcome to celebrate at Gila River Hotels & Casinos with live entertainment, fun party favors and a complimentary champagne toast at midnight.

WELCOME TO THE SOARING TWENTIES

**GILA RIVER**  
HOTELS & CASINOS



vee quiva • wild horse pass • lone butte



@PlayAtGila

PlayAtGila.com | 800-WIN-GILA

Owned and operated by the Gila River Indian Community

# Autonomous Vehicle Symposium

Free Admission

CHANDLER **A**  
CHAMBER **Z**

November 14, 2019  
7:30 am to 3:30 pm

Chandler Gilbert Community College  
2626 E Pecos Rd, Chandler, AZ 85225

Box Lunch \$13.00

In partnership with the ASU Center for Smart Cities & Regions' Summit

Explore the latest technologies, systems, and innovation strategies, share your ideas, and connect with experts in the field.

Learn how the Institute for Autonomous Mobility (IAM) is planning to make the State of Arizona a national leader for development and testing of AV technology both on the ground and in the air, and how you can help shape the future of mobility.



**Dominic Papa**  
Institute for Digital Progress



**Marcie Miller**  
Intel AV Division



**Greg Rodriguez**  
Stantec Mobility Policy Principal



**Patty Doersch**  
Squire Patton Boggs AV Policy Expert



**Thaddeus Miller, PhD**  
ASU Associate Professor



**Jeff Weninger**  
State Representative



**Jack Sellers**  
Maricopa County Supervisor



**Dezbah Hatathli**  
WAYMO Local Policy & Community Manager



**Jaimie Pla**  
NXP VP & GM Sensor Business



**Kevin Biesty**  
ADOT Director for Policy



**Marisa Walker**  
Arizona Commerce Authority



**Tom Dwiggins**  
City of Chandler Fire Chief



**Sean Duggan**  
City of Chandler Police Chief



**Matt Burdick**  
City of Chandler Communications & Public Affairs



**Carlos Contreras**  
Intel Government Affairs



**Merlin Smith**  
Garmin International Director Engineering Development Facility



**David de la Torre**  
Development Services, City of Chandler

\*Speakers subject to change



**Vikrant Aggarwal**  
President Local Motors



**Ram Pednyala**  
ASU Dir. School of Sustainable Engineering



Free Registration at [ChandlerChamber.com](http://ChandlerChamber.com)  
Box Lunch \$13 on line

Live Demonstrations

Interactive AV Technology

#ChandlerChamberAV

Featuring panel discussions covering safety, regulatory policy, implementation, technology, ethics, and the future of autonomous vehicles.



## Loan Packages Lenders Love to Fund

### REGISTER NOW

Do you want to increase your chances of getting the funds you need to start a new business or grow your existing business? If you do not have experience preparing a commercial loan request, this program will get you started on the right track. Gathering the right documentation and preparing for the initial lender meeting are critical to overall success, and will enable you to move through the loan request process in a more timely and effective manner.

After completing this program, you will:

- Have increased knowledge about the basic commercial loan process and how it differs from consumer lending.
- Know your role and how your actions can have an impact on successfully and efficiently navigating the funding process.
- Overview the different types of documentation that may be required by the lender.
- Know key elements lenders need to see in your business plan and financial projections.

Audience:

- Small businesses seeking a commercial loan to start or grow their business
- Small businesses new to commercial loans
- Small businesses that need a refresher on how to get through the process more efficiently



*Paula Wittekind  
Business Analyst*



**Tuesday, November 12  
9 am to 11 am**

**Chandler Chamber of Commerce  
25 S Arizona Place, #201  
Chandler, AZ 85225**

*Build-Your-Own*  
**UNBELIEVABLY FUN  
HOLIDAY PARTY**

**ALAMO**  
DRAFTHOUSE CINEMA

[DRAFTHOUSE.COM/PHOENIX/VENUE-RENTAL](http://DRAFTHOUSE.COM/PHOENIX/VENUE-RENTAL)

CHANDLER CHAMBER

**Chamber  
Videos!**

**Click Here  
to check  
out our  
YouTube**

# Reading the Tells

## Learning How to Read Body Language

Reading the Tells is a powerful training seminar that gives you practical techniques, tools, and strategies for understanding and using non-verbal communication for the highest impact and effectiveness. Become a highly respected, highly influential, and highly successful communicator. Whether you are new or a veteran female leader, the degree of career success you enjoy is virtually dictated by your skills in communicating with others on the job.

Reading the Tells offers the following objectives for participants:

Develop skills in reading non-verbal "tells" both in the workplace and with friends and family members.

Recognize the limbic system and its role in non-verbal communication.

Dispel the myth of "fight or flight".

Detect deception in any situation.

Increase positive communication that hits the mark every time.



**Tuesday, November 19th**  
**11:30am—1:30pm**

**REGISTER ONLINE**

SoHo 63  
63 E Boston  
Chandler, AZ 85225





# Diversity & Inclusion Round Table

presents

“Exploring Holiday Faith Traditions”

Join us for a holiday favorite!


A dynamic and fun look into the many  
different faith traditions that take place in Chan-  
dler during the holidays.



Join us  
Thursday, December 5th  
8:30 AM - 9:30 AM

[\*\*REGISTER NOW\*\*](#)

Soho 63  
63 Boston St.  
Chandler, AZ 85225





## CHANDLER **A** CHAMBER **Z**

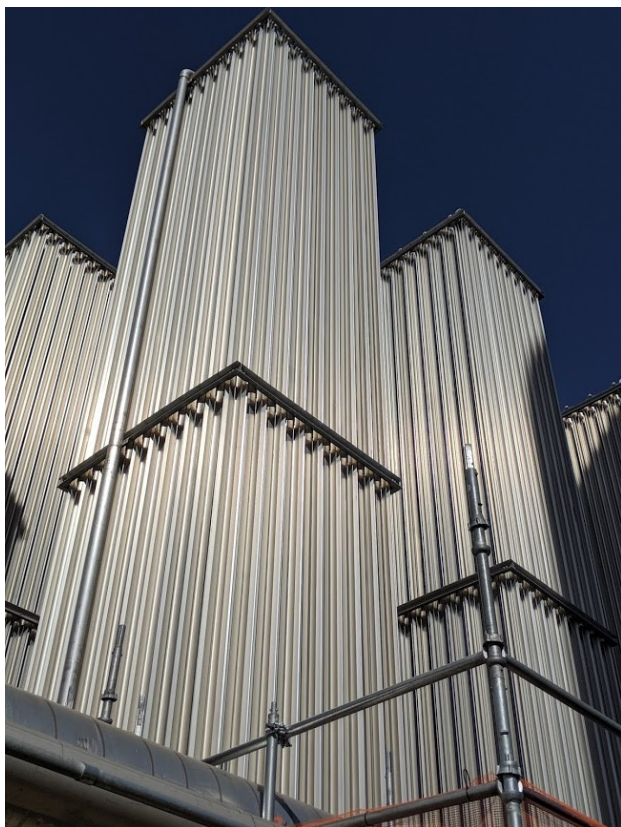
### Class 36, Infrastructure & Environment Issue Day



On October 18th, the Chandler Chamber Community Foundation Leadership Institute Class attended their final issue day for the year. They began their day at the Chandler Recycling Solid Waste Collection Center where they toured the facility and received a presentation from Traci Conaway. Next, the class traveled to the Chandler Water Treatment Facility where they also received a tour and presentation from Water Systems Manager, Danny Sargent. They then came back to the Chandler Chamber of Commerce for lunch and a presentation from APS Community Affairs Manager, Rustyn Sherer. The Central Arizona Project also came to the Chamber to present to the class. April Pinger, CAWCD Board Member and Deanna Ikeya, Senior Policy Analyst both shared their knowledge. After the presentations, the class toured Air Products and Chemicals. Next, the class heard from Stephen Flora, SRP Senior Hydrologist. Finally, the class wrapped up the day with a leadership recap and activity. The objective of the day was to build an awareness of local development in areas of Chandler and the Phoenix metropolitan infrastructure.

Class 35 and 36 will celebrate all their hard work at their graduation on October 30th. Class 36 will now move on to their second year in the program. We are currently collecting applications for Class 37!

[CLICK HERE FOR AN APPLICATION](#)



## Dream Big, Live with Purpose, Be Unstoppable



**Back Stage Pass to all  
that is Chandler!**



This two year program educates Chamber members who are upcoming leaders or individuals already serving in leadership roles in the local community, become aware of everything Chandler has to offer, all while learning valuable leadership skills.



Go behind the scenes with Fire and Police, CUSD, local and federal government, healthcare, tourism and more.



**Class fills quickly!  
Apply Now!**  
CLICK [HERE](#) TO DOWNLOAD  
THE APPLICATION

*Classes begin January 2020.*



### **Trainer's Club Special Offers on Training Packages for Members**

For the month of November for members of the Chamber, Trainer's Club is offering training packages at a discounted rate of 30% off. For more information, contact them at 480- 219-2161. Trainer's Club is located at 6909 W Ray Rd, Ste 6 Chandler, AZ 85226.

### **1st Choice Insurance Honors Valley Vets Flag Exchange at Von Hanson's Meats & Spirits**

November 8th from 2 pm to 5 pm, 1st Choice Insurance has teamed up with Von Hanson's Meats & Spirits located at 2390 N Alma School Rd, to offer veterans and families of veterans an opportunity to exchange old, work flags for brand new USA -made flags in time for flying on Monday, Nov. 11, Veteran's Day.

### **Sight on Sight Mobile Eye Care, LLC Offering Screenings**

On November 18th, Sight on Sight Mobile Eye Care will be at the Chandler Chamber office offering eye exams. They accept Flex spending and Health savings. For more information, and to schedule an appointment, contact them at (480)331-6360 | [www.roseeyecare.com](http://www.roseeyecare.com).

### **Good Time Charli's**

Check out their 15% off for Veterans and First Responders, Intel, Waymo, and many more local businesses; live music daily, dog friendly patio, breakfast on the weekends, happy hours and lunch specials. 6045 W Chandler Blvd Suite 7, Chandler, AZ 85226 .

### **Lunch & Learn You Can Save on Affordable Individual & Family Insurance Plans**

Please join Michaels and Associates and Bright Health for lunch and learn about the new affordable insurance plans for families and individuals. November 12th from 11:30 am to 1 pm at the Chandler Chamber located at 25 S Arizona Pl, #201, Chandler, AZ 85225. [Click here to register.](#)

### **Chandler Symphony Cheers to Youth Features 'Instrument Petting Zoo'**

The CSO concert on November 10th at 3 pm at the Chandler Center for the Arts celebrates the talent of young people. Before and after the concert, attending children will be able to get hands-on with instruments in the lobby at an "Instrument Petting Zoo." There is no charge for admission and tickets are not required. [Click here](#) for tickets to their December 1st holiday concert held at Sun Lakes United Methodist Church.

### **Uptown Jungle Food Drive**

Stop by, pick up a grocery bag and help the United Food Bank. Please fill this bag full of non-perishables. Drop the food off at Uptown Jungle Chandler or Mesa November 3rd- 7th and receive 2 free 60 minutes passes! Help us support United Food Bank this holiday season! Cash donations welcomed.

### **Sharetea Opens Location in Chandler**

Sharetea, famous for their Boba tea, is opening their second franchise in Arizona, inside Overstreet in Downtown Chandler. These unique drinks are made fresh to order. Their menu includes more than fifty drinks, each can be customized even more by the customer. Varieties include fresh brewed teas, fruit teas, milk teas and more. They will be showcasing their signature Mojito style teas!

### **Chandler Accepting Nominations for Volunteer Recognition Awards**

The City of Chandler and the faith-based and nonprofit group For Our City-Chandler are accepting applications for the annual Volunteer Recognition Awards. Applications will be available online at [chandleraz.gov/volunteer100](http://chandleraz.gov/volunteer100) starting Monday, Oct. 14, and are due by Friday, Nov. 15. Faith-based groups, nonprofits, schools, businesses or any organization with volunteers are encouraged to nominate individuals for one of eight recognition awards for outstanding community service in 2019.

# Ribbon Cuttings

Thank you to our  
ribbon sponsor



And our  
cake sponsor



## Celebrating our Chamber Members!



**Earp Aviation**  
385 East Alamo Drive  
Chandler, AZ 85225  
@Earpwheelsandbrakes



**First International Bank  
& Trust**  
6025 W Chandler Blvd  
Chandler, AZ 85226  
[website](#)



**Deep AZ**  
393 W Warner Rd #104  
Chandler AZ 8522  
[website](#)



**Oregon Street Parking Garage**  
Downtown Chandler  
160 S. Oregon Street  
Chandler, AZ 85225



**Young Orthodontics**  
3800 W. Ray Rd.  
Suite 9  
Chandler, AZ 8522  
[website](#)



**Firestone Complete  
Auto Care**  
3800 W. Ray Rd.  
Suite 9  
Chandler, AZ 8522  
[website](#)

# Ambassadors

## Meet Our Most Active Ambassadors!

**Congratulations, to Darren Brown with The Power of Testimonials, October Ambassador of the Month!**



**Darren Brown**  
**The Power of Testimonials**  
[Website](#)



**Tim Boyles**  
Weichert Realtors  
[Website](#)



**Robert Sinkule**  
Yoga's Arc  
[Website](#)



**Kathleen Banister**  
Mountain Sage Realty  
Kathleen Taylor Banister  
[Website](#)



**Ralph Guariglio**  
AZRC Realty, LLC  
[Website](#)



**Christine Wenger**  
Nations Lending  
[Website](#)



**Dave Seeman**  
Bring iT-  
Positive Vision  
[Website](#)

## Become a Chamber Ambassador

Develop new business contacts and increase community recognition! Must be an active member of the Chandler Chamber for at least 3 months.

[CLICK HERE](#) for more information.



# November Calendar

CHANDLER  
CHAMBER  
A  
Z

Click on the links for rapid registration.

6th [Wake Up Chandler](#)

6th [Chandler 100](#)

8th [Policy Impact Series](#)

12th [Loan Packages Lenders Love to Fund](#)

14th [Autonomous Vehicle Symposium](#)

14th [Business After Business](#)

19th [Women in Leadership Luncheon](#)

21st [Chamber 101](#)

22nd [Policy Impact Series](#)

REGISTER FOR EVENTS ON THE CHANDLER CHAMBER [EVENTS CALENDAR](#), [BUSINESS EDUCATION CALENDAR](#),  
[CULTURAL EVENTS CALENDAR](#)

# Member Anniversaries



Happy anniversary to our many members who believe in business advocacy, business education, economic development and business diversity. It is in partnership with you that we are business strong and member driven. *Please note our 5 year members and over are highlighted in red.*

## Backfit Health & Spine - Ocotillo

[website](#)

Member for 2 years

## Costco

[website](#)

Member for 14 years

## Sean Core CPA PLLC

[website](#)

Member for 8 years

## doTERRA Essential Oils Wellness Advocate -

[website](#)

Member for 5 years

## Dan DiPomazio, CPA, PLLC

Member for 7 years

## Stewart Law Group

[website](#)

Member for 3 years

## The UPS Store #3460

[website](#)

Member for 16 years

## Phoenix Title Loans

[website](#)

Member for 3 years

## Oro Express Chandler Pawn & Gold

[website](#)

Member for 3 years

## Serrano's Mexican Restaurants

[website](#)

Member for 33 years

## Chandler Unified School District

[website](#)

Member for 44 years

## Edward Jones Investments - Terri McKibbin

[website](#)

Member for 2 years

## improvMANIA

[website](#)

Member for 4 years

## Legacy Traditional School - Chandler

[website](#)

Member for 4 years

## Dirty Blonde Tavern

[website](#)

Member for 3 years

## Exchange Club of Chandler

[website](#)

Member for 6 years

## Summit at San Marcos

[website](#)

Member for 1 year

## Quantum Physiques

[website](#)

Member for 1 year

## East Valley Hospice

[website](#)

Member for 9 years

## State Farm Insurance - Lynn Hennessy

[website](#)

Member for 8 years

## SunTree Team Revelation Real Estate

[website](#)

Member for 19 years

## Engrave My Memories

[website](#)

Member for 1 year

## UltraStar Multi-tainment Center

[website](#)

Member for 5 years

## The East Valley JCC

[website](#)

Member for 6 years

## WeKoPa Resort & Conference Center

[website](#)

Member for 12 years

## SanTan Brewing Company-Pub

[website](#)

Member for 8 years

## Ray Banna

Member for 1 year

## The Wealth Stewards

[website](#)

Member for 2 years

## Batteries Plus Bulbs

[website](#)

Member for 1 year

## American Cancer Society

[website](#)

Member for 18 years

*Join the Chandler Chamber in welcoming our newest members! Click on their website link to find out more about them and attend Chamber 101 monthly to be the first to make a connection.*

**Arizona Flower Company, LLC**  
[website](#)

**Asian American Times**  
[website](#)

**AZ Asian TV/AZCTV**  
[website](#)

**Caring Transitions**  
[website](#)

**Cheba Hut**  
[website](#)

**Devoted Beauty Salon**  
[website](#)

**Discovery Business Bancorp**  
[website](#)

**Flawless Faces**  
[website](#)

**KIYA Therapeutics**  
[website](#)

**La-Z-Boy Furniture Galleries**  
[website](#)

**Marriott Phoenix Chandler**  
[website](#)

**Miss Arizona Divine Elite Scholarship Beauty Pageant**  
[website](#)

**Rodan + Fields Independent Consultant**  
[website](#)

**Sight on Site Mobile Eye Care, LLC**  
[website](#)

**Tacos N More**  
[website](#)

**Vitality Wellness Clinic**  
[website](#)

**VR Junkies**  
[website](#)

**Wyatt Aerospace**  
[website](#)



# Mix It Up

The Chandler Chamber holds mixers twice a month, in the morning and evening to help you engage and connect. If you are interested in hosting a Chandler Chamber mixer, please email [info@chandlerchamber.com](mailto:info@chandlerchamber.com).

## Wake Up Chandler - 7:30 am to 9 am

### Wednesday, November 6, 2019

Macys - Chandler Fashion Center  
3107 W Chandler Blvd  
Chandler, AZ 85226

### Wednesday, January 8, 2020

Press Coffee  
2577 W Queen Creek Rd  
Chandler, AZ 85248

### Wednesday, December 11, 2019

Landings Credit Union  
4850 W Chandler Blvd  
Chandler, AZ 85226

Now booking for 2020  
[Click here](#) for more information.

Thank you to our sponsors



STEVEN M. VOGT  
CPA, EA

## Business After Business - 5 pm to 7 pm

### Thursday, November 14, 2019

The Forum  
2301 S Stearman Dr  
Chandler AZ 85286

### Thursday, January 16th, 2020

Grimaldi's  
7131 W Ray Rd #23  
Chandler, AZ 85226

### Thursday, December 19, 2019

Dirty Blonde Tavern  
4929 W Chandler Blvd, #12  
Chandler, AZ 85226

Now booking for 2020  
[Click here](#) for more information.



Thank you to our  
Cash Pot sponsor



# ENGAGE GROW PROSPER

The Chandler Chamber Referral Networks help our members network and grow their businesses. Contact the Membership Development department of your Chandler Chamber for more information on Leads Groups at 480-963-4571 or [info@chandlerchamber.com](mailto:info@chandlerchamber.com). [Click here](#) for group rosters.

## LEADS GROUPS

### Tuesday Morning Leads Group

7:30 am—8:30 am

BLD

1920 W Germann Road

Chandler, AZ 85225

### Wednesday Lunch Leads Group

11:45 am—1:00 pm

Floridino's

590 N Alma School Rd

Chandler, AZ 85224

### Wednesday Morning Leads Group

7:30 am—8:30 am

Famous Dave's Legendary BBQ

3250 W Frye Rd

Chandler, AZ 85224

*\*Second Wednesday no meeting due to Wake Up Chandler*

### Thursday Morning Leads Group

7:30 am—8:30 am

Rudy's West Country Store & Bar-B-Q

7300 W Chandler Blvd

Chandler, AZ 85226

*\*Fourth Thurs. no meeting due to Chamber 101*

### Wednesday Ocotillo Lunch Leads Group

11:45 am – 1:00 pm

Stone & Vine Urban Italian

1035 W Queen Creek Rd, Ste103

Chandler, AZ 85248

### Thursday Lunch Leads Group (West Side)

11:45 am – 1:00 pm

The Old Spaghetti Factory

3155 W Chandler Blvd #9

Chandler, AZ 85226

### Friday Morning Leads Group

7:30 am – 8:30 am

Chompie's Delicatessen Restaurant

3481 W Frye Road

Chandler, AZ 85226



### TOASTMASTERS

1st, 3rd Tuesday of the month

All are welcome

7:30 am—8:30 am

Chandler Chamber

25 S Arizona Place, #201

Chandler, AZ 85225

# Thank You to Our Sponsors

