

# Chandler Chamber LIVING

September 2017

## Economic Update

Autonomous Vehicles



**Economic Update Luncheon**  
**pg.15**

# In this issue . . .

- 1 Board of Directors
- 2 President/CEO & Mayor Editorials
- 3 East Valley Expo
- 4 Economic Update
- 5 Public Policy Series
- 6 Ribbon Cuttings
- 7 Calendar
- 8 Ambassador of the Month
- 9 Young Executive Series
- 10 Member News
- 12 Ask an Expert
- 13 Gallery
- 14 Star Wars FanFest
- 15 16th Annual Chamber Charity Golf Tournament
- 16 Women in Leadership
- 17 Leadership Institute
- 18 Education & Workforce Development
- 19 Networking
- 22 New Staff & Interns

## CHAMBER STAFF

### **Terri Kimble**

President/CEO  
Terri@ChandlerChamber.com

### **Mary Ann Przybylski**

Director of Programs & Sponsorships  
MaryAnn@ChandlerChamber.com

### **Barbara Caravella**

Director of Corporate Engagement  
Barbara@ChandlerChamber.com

### **Paulette Pacioni**

Marketing & Communications Manager  
Paulette@ChandlerChamber.com

### **Michael Beagle**

Digital Marketing Manager  
Michael@ChandlerChamber.com

### **Verena Aragon**

Finance  
Finance@ChandlerChamber.com

### **Celeste O'Reilly**

Business Development  
Celeste@ChandlerChamber.com

### **Mala Hayes**

Business Development  
Mala@ChandlerChamber.com

### **Monique White**

Events Assistant  
Monique@ChandlerChamber.com

### **Yvonne Gutierrez**

Special Events Assistant  
Yvonne@ChandlerChamber.com



*Proud Chandler Chamber eMagazine Sponsor*

# 2017 Chandler Chamber Board of Directors



## Executive Committee



**Terri Kimble**  
Chandler Chamber  
*President/CEO*



**Victor Napolitano**  
Alliance Bank of Arizona  
*Board Chair*



**Jane Hanson**  
Dignity Health Chandler  
Regional Hospital  
*Vice Chair*



**Jeremy McClymonds**  
FORM Prosperity  
Wealth Advisors  
*Immediate Past Chair*



**Camille Cisek**  
Orbital ATK  
*Secretary*



**Faye Stone**  
Consultant  
*Treasurer*



**Richard Amoroso**  
Posinelli PC  
*Legal Counsel*



**Lauren Pugh**  
Gear Up Promotions  
*Membership Service Co-Chair*



**Dan Kush**  
Consultant  
*Executive Committee*



**Ryan McCaigue**  
Unwired  
Engineering  
*Mktg/Comm/IT*



**Ralph Guariglio**  
Arizona Residential  
& Commercial Realty  
*Ostrich Festival Chair*



**Molly Bell**  
Consultant  
*Programs & Events*



**Teri Gittus**  
Pioneer Title  
*Public Policy*



**Steve Greenhalgh**  
Arizona Pest Prevention  
*Membership Services*



**Dunston Simpson**  
COX Business  
*Executive Committee*



**Mike McClanahan**  
St. Vincent de Paul  
*Executive Committee*



**Tim Layton**  
Air Products & Chemicals  
*Executive Committee*



**Sergio Baiza**  
Wells Fargo Bank



**Carlos Becerra**  
Toyota Financial Services  
*Golf Chair*



**Michael Brienza**  
Eamhardt Auto Centers



**Adrienne Bryant**  
Bryant Commercial  
Real Estate



**James Christensen**  
KCAEventManagement



**Aaron Dock**  
Salt River Project



**Nancy Dudenhofer**  
Kyrene School District



**Beth Fiorenza**  
Downtown Chandler  
Community Partnership



**Lori Gallegos**  
First Credit Union  
*Finance Committee*



**Dr. Craig Gilbert**  
CUSD  
*Education Co-Chair*



**J. Green**  
Texas Western  
Hospitality  
*Tourism Chair*



**Rick Heumann**  
CMA  
*Public Policy Co-chair*



**Renee Levin**  
Intel Corporation  
*Education Co-chair*



**Steve Murphy**  
Sunpin Solar



**Gilbert Ochoa**  
Creative + Cultural



**Jane Poston**  
J2 Media  
*Women in Leadership Chair*



**Rustyn Sherer**  
APS



**Delaney Starks**  
Bell Mortgage



**Merlin Smith**  
Garmin International



**Shelly Winson**  
True Choice Benefits, LLC



**Mayor Jay Tibshraeny**  
City of Chandler  
*Ex-officio*



**Nora Ellen**  
Keller Williams Realty  
City of Chandler  
*Ex-officio*



**Joan Saba**  
Saba's Western Wear  
*Chamber Foundation Chair*



**Representative Jeff Weninger**  
AZ House of Representatives  
Floridino's Pizza & Pasta  
*Ex-officio*

Applications are now being accepted for the 2018 Board of Directors. [Click Here for an application.](#)



## Terri Kimble, President/CEO

Chandler Chamber of Commerce

@terri\_kimble

When I think of Chandler business, what always comes to mind is innovation. Whether it is the constant surge of technology from our Price Corridor giants, or new ways for our small business to market themselves, our local business is always on top of the technology pyramid. A constant feeder into the support mechanism for technological advancement, I truly believe, is education. Chandler offers collectives that nurture and let innovators hone their ideas and skills, for example, TechShop and the Innovations Think Tank.

What makes investors take a chance on a new idea, product or service is the way the idea is presented. Here at the Chamber we take great pride in offering business, big and small, the chance to venture outside their comfort zone and bounce those ideas off experts. Last month, we counseled and educated over 530 business owners, employees and support staff through the Small Business Development Center, SCORE, Women in Leadership, Ask an Expert and more. These are all programs offered by the Chamber to stoke the fires of innovation.

The partnership between the Chamber and the City of Chandler is forged on support. It is the effort put forth by each entity in full support of programs, initiatives, education and opportunity that makes Chandler's highway to success hum a little louder.

On that note, you won't want to miss the Chandler Chamber's Economic Update Luncheon Wednesday, September 27th at Noah's Event Center when we delve deep into the future of autonomous vehicles. You have seen them on our streets, now see how they fit into the near future. It wasn't too long ago that the idea of a self-driving car was just a twinkle in an innovator's eye.

## Chandler Mayor Jay Tibshraeny

@jaytibshraeny



The Chandler Chamber of Commerce is rich with companies who encompass the entrepreneurial spirit that has made our community so successful. These businesses have captured niche markets with creative ideas and solid business plans. They come from places like the tech sector, software developers, higher education, co-working spaces like TechShop and our Innovation incubator. But, like any great plan, financial hurdles lurk at most every turn.

Many of these entrepreneurs take great risk to fund their dreams with personal savings and loans from friends and family. But, as businesses grow, costs can soar and new capital must be secured in order for them to find their full potential. The City of Chandler is now working with a number of partners to develop an angel investment arm to this arena. Working with the East Valley Partnership, Arizona Tech Investors (ATI), Innovations incubator and the Chamber of Commerce, we hope to infuse new investment dollars into Chandler and the East Valley.

We will do this through a marketing strategy that provides education on the investing process, the recruitment of angels and ongoing education and mentorship to budding business owners. An additional goal of the program is to create a sidecar fund. This is a pooled investment vehicle funded through new East Valley angels that we will work to identify. It's an exciting concept and one we look forward to delivering in the coming months and well into next year.

Chandler has rightfully earned its standing as the Innovation and Technology Hub of the Southwest. To retain – and strengthen that reputation – we must continue to look for opportunity to work with the business community. We believe this initiative will deliver on that vision.

# October 4, 2017

Don't miss the best attended business expo  
in the east valley!



Wednesday, October 4th, 2017 • 2PM – 6PM

Mesa Convention Center / 263 N Center St. / Mesa, AZ 85201

**FREE ADMISSION** w/business card

**CHANDLER**  
**CHAMBER**

**Gilbert** >>>  
**Chamber**  
OF COMMERCE

  
**mesachamber**  
OF COMMERCE

**TEMPE**  
**CHAMBER**  
Your Success is Our Business

# ECONOMIC UPDATE LUNCHEON

Wednesday, September 27, 2017

11:30 am to 1 pm

Noah's Event Center  
2100 Yeager Drive  
Chandler, AZ 85286

Autonomous Vehicles—The Future is Here!

[REGISTER](#)

CHANDLER **A**  
CHAMBER **Z**



## Welcome New Members

Click the icon to see the Chamber's  
new members



CHANDLER **A**  
CHAMBER **Z**



CHANDLER **A**  
CHAMBER **Z**

## Thank You for Your Continued Support

Click the icon to see the Chamber's  
renewing members

# CHANDLER AZ CHAMBER PUBLIC POLICY RECAP



## August 25th Meeting

*Speaker: Doug Nick, Assistant Communications Director for ADOT Customer Service*

The August 25 Public Policy Series meeting featured Doug Nick, the Assistant Communications Director for Customer Outreach at ADOT. Doug shared the vision for the MVD as: getting customers out of line and safely on the road. He spoke about how ADOT has been implementing a number of changes attempting to cut customer experience time, reduce waste, noise, and tax payer dollars.

Customers can now complete roughly 51% of MVD transactions over the phone, online, or by mail. Most of the online interactions done with the MVD go through servicearizona.com. The website allows you to do things such as: register or renew a vehicle registration, replace a lost license or ID, change your address, update insurance, order specialty or personalized plates, apply for voter registration, confirm a sold notice, and schedule road tests online. They have cut wait times on average by 33 minutes per customer as well as installing kiosks to make experience time faster. Kiosks are now also available in City Court buildings as well as the MVD. Doug also talked about a new technique being used by MVD managers called Gemba Walks, which are essentially walks to measure efficiency as well as look at what can be improved in the location itself. Lastly, Doug was sure to confirm the ADOT and MVD's mission to continue to constantly improve customer service for the departments.

## September Public Policy Series

**September 8, 2017 8 am to 9:30 am**

Speakers: Dawn Lang, City of Chandler Management Services Director, will talk about Business Registration. Garrick Taylor will give an update on the AZ Chamber.



*Dawn Lang*



*Garrick Taylor*

**September 22, 2017 8 am to 9:30 am**

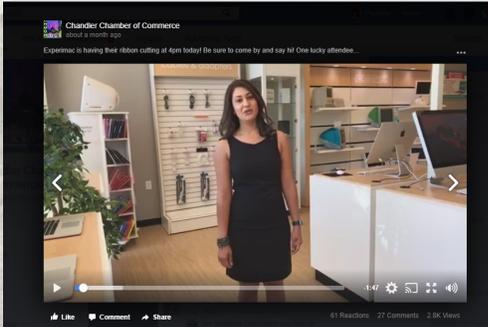
Speakers: Secretary of State, Michele Reagan, will give an update on voter registration and outreach along with new efficiencies she has put in place. Also, Ryan Peters from the City Manager's office will give an update.



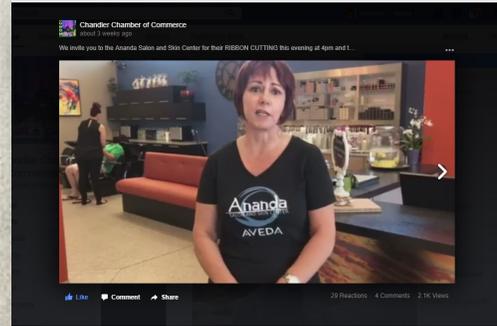
*Michele Reagan*



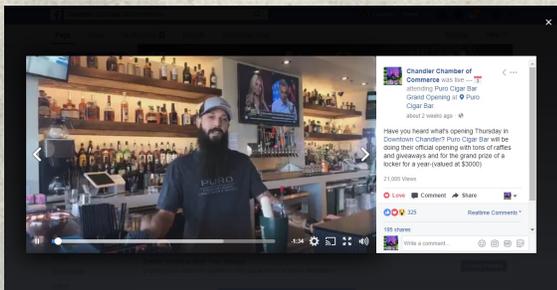
# Ribbon Cuttings & Facebook Lives



[Experimac Video](#)



[Ananda Salon and Skin Center](#)



[Puro Cigar Bar](#)



[All in One Poster Company Inc](#)



[Gerald Sager American Family Insurance](#)



[Even Stevens Sandwiches Video](#)

# Chamber Monthly Event Guide

*Events and Programs to Help You Learn and Prosper*  
Register for events on calendar page of [chandlerchamber.com](http://chandlerchamber.com)



## Young Executive Series

Thursday, September 7

5 pm to 7 pm

Mix Cooking Studio

[REGISTER](#)

## Public Policy Series

Friday, September 8

8 am to 9:30 am

Garrick Taylor & Dawn Lang

[REGISTER](#)

## 16th Annual Chamber Charity Golf Tournament

September 15

Whirlwind Golf Club

Sponsorships Available

[REGISTER](#)

## Wake Up Chandler

Wednesday, September 13

7:30 am to 9 am

WealthNest Planners

[REGISTER](#)

## Women in Leadership Luncheon

Tuesday, September 19

12 pm to 1:30 pm

How Diversity Impacts AZ Economy

[REGISTER](#)

## Business After Business

Thursday, September 21

5 pm to 7 pm

Valle Luna

[REGISTER](#)

## Public Policy Series

Friday, September 22

8 am to 9:30 am

Secretary of State, Michele Reagan

[REGISTER](#)

## Ask an Expert

Tuesday, September 26

12 pm to 1 pm

Secret Sauce of Social Media

[REGISTER](#)

## Economic Update Luncheon

Wednesday, September 27

11:30 am to 1 pm

Autonomous Vehicles

[REGISTER](#)



# Ambassador of the Month

**Dave Waltzer**  
Opes Financial Solutions  
Combined Insurance  
303) 550-8954 (work)  
[dcwaltzer1@gmail.com](mailto:dcwaltzer1@gmail.com)

Sponsored by



## **What is your job title and what does your job entail?**

I am a Provisional Vice President with Opes Financial Solutions. I teach people how to make more money, save money, & reduce taxation. I also train our new agents on how to do this. I still am appointed with Combined Insurance but, Opes is my primary focus now.

## **Who would you most like to swap places with for a day?**

I would switch places with David Ortiz, Big Papi, formerly of the Red Sox. Big guy, big fun. He has a great attitude, donates to many charities, and people love him.

## **What movie or novel character do you most identify with and why?**

Ben Affleck's character in Boiler Room. I like that he doesn't take crap from anyone, is great at his job, and is supremely confident.

## **What characteristic do you most admire in others?**

I admire integrity most. That is the foundation of building trust with people.

## **What would a "perfect" day look like for you?**

My perfect day would be to run a few appointments during the day. Get home at the same time as Sandy & Christopher and enjoy a great dinner at one of our wicked awesome area restaurants, then watch a good movie.

## **What is the greatest bit of advice a mentor has given you?**

Give everyone the benefit of the doubt. You can not measure the "heart" of a person.

## **What is one important skill every person should have in the business world?**

Having an open mind first, then the ability to communicate effectively with others.

## **If you could host a talk show, who would be your first guest?**

I would go with, former Celtics great & Hall of Famer, Bill Russell. I would love to hear his thoughts on the recent events in our country and how they parallel what he went through in the 1960's.

## **What is one of the things on your bucket list?**

I would love to go to Israel. As a Christian I think it's important to see where it all started.

## **What would be the title of your autobiography?**

"A Wicked Awesome Life!"

*Save the Date!*

**CHANDLER**

*Top 100 Businesses*

**100**

**Thursday, October 26 2017**

*Join the Young Executives at*  
**Mix Cooking School**

Mix Cooking School offers a unique variety of hands-on cooking classes for home cooks of all ages. From fresh pasta-making to healthy cooking to luxurious baking, we'll share new skills and provide an easy, comfortable place to enjoy learning the craft of cooking.

**Thursday, September 7, 5pm to 7pm**

**4995 S Alma School Rd**

**Chandler, AZ 85248**

**REGISTER**



# Member News . . .

## Allard Collision Celebrates Customer Appreciation Day

Friday, October 27, from 11 am to 2 pm Allard Collision says its all about their customers! Enjoy Prizes, raffles and great food! Join them at 430 E Highland Avenue, Chandler, AZ 85225.

## Good Time Charli's 1 Year Anniversary Blow-Out

The craft pub will hit its one-year mark on Sept. 16, and to celebrate it's having an all-day celebration with live music inside and outside, raffles, and prize giveaways. Kicking things off inside will be owner, Charlene Hopewell's own band, Adrenaline. Other local businesses will be on hand: Independent Motors, Wookie Tattoos, Dripping Wick Vape Lounge, Pakwan Indian Bistro, Doggie Day Care, Journey Maps, Harley Davidson Chandler, The Hair Loft and much more! Located at 6045 W Chandler Blvd, Chandler, AZ 85226.

## Buca di Beppo Family Meal Deal

Anybody ready for the taste of home cooking? Garlic Bread, Caesar Salad, Spicy Chicken Rigatoni and Cannoli" Options include: Baked Ziti, Fettuccine Alfredo, Ravioli al Pomodoro, Spaghetti Marinara, Spaghetti with Meat Sauce, Spicy Chicken Rigatoni or Penne alla Vodka. A chocolate chip cannoli to top it off! [Click here](#) for your certificate or to make reservations. [Click here](#) for a free Gelato platter with a \$30 or more purchase.

## PayPal Opportunity Hack Applications

PayPal and its partners are hosting the 3<sup>rd</sup> Annual Arizona [Opportunity Hack](#) at [ASU's Chandler Innovation Center](#) on October 21st and 22nd and we invite you to apply [here](#)! Opportunity Hack strives to match highly-skilled volunteers (i.e. top-notch engineers and other professionals from PayPal, other local companies, and colleges) with nonprofit organizations (NPOs) that need technological solutions for critical challenges. The goals for Opportunity Hack are to solve existing problems for NPOs and to foster a connection with technologists that can extend beyond a single weekend.

## Winter Wonderfest 2017 at Wild Horse Pass Motorsports Park November 24—December 24

Enjoy a North Pole experience right here in Chandler at Wild Horse Motorsports Park. See Santa for a photo op, walk through Gingerbread Lane and tour a life-size Gingerbread house! Enter the Ice Castle and fly down the 300 ft. zip line or try the 45 ft. slide! Inflatables, s'mores by the campfire, letters to Santa and more! Shop over 50 craft vendors at Front Porch Pickens Vintage & Handmade market. For those elves over 21, stop by to enjoy a holiday performance and try one the many holiday cocktails. [Click here](#) for more information or to purchase your tickets now!

## Costco School Shop Night September 16

September 16 from 7 pm to 9 pm at the Costco located at 595 S Galleria Way, Chandler, AZ 85225, enjoy refreshments and learn about the surprising ways Costco can save your family money—even on flu shots! RSVP to Toni Polito 480-375-2051 or [w736mkt01@costco.com](mailto:w736mkt01@costco.com). Receive a \$20 Costco Cash Card when you join as a new Executive Member.

## Emailage Receives \$10 Million Growth Equity Investment to Accelerate Global Expansion

Emailage, the leading provider of global fraud prevention and identity verification using email address scoring, today announced that it has received a \$10 million growth equity investment. Anthos Capital led the investment, with participation from Radian Capital, Wipro Ventures, Mucker Capital and Tallwave Capital. Emailage will use the funding to expand existing partnerships, further advance its powerful email address-based predictive scoring system, and accelerate growth in North America, EMEA, LATAM and other key markets. "This investment will allow us to continue our rapid growth, enhance our leadership position in the online fraud detection market, and deliver significant fraud prevention capabilities to businesses around the world," said Emailage CEO Rei Carvalho.

## 6th Annual FANS/Pappas Night on the Vine Fall Fest

Saturday, October 21, from 6 pm to 9 pm in the private aircraft hanger of PRS Property Management enjoy fine wines, food, friends and fun as FANS celebrates the Pappas kids Schoolhouse Foundation. Take part in the raffles, silent auction and door prizes to benefit a great cause. [Click](#) for more information or to purchase tickets.

## Don't Miss the Incredible 8 Day Shoppers Supply Labor Day Sale

[Click here](#) for fantastic savings on clothing, feed, footwear, sporting goods, tools, hardware and more!

## As The Price Corridor Booms, So Does Demand For Multifamily Living in Chandler

The Cays at Downtown Ocotillo Among the First to Offer Luxury Condominiums Priced From The \$200Ks. [Click here](#) for more information.

# Member News Continued

## Cast Your Vote for the People's Choice Award

The nominations are in and it's time for Chandler residents to cast their vote for the People's Choice Award for this year's Neighborhood Excellence Awards. Residents may cast their online vote through Monday, Sept. 11, [click here to vote](#). The following neighborhoods were nominated: Cooper Commons HOA; Fox Crossing HOA; Fulton Homes HOA; Hamilton Park HOA; Lagos Vistoso HOA; Mission Valley neighborhood; Sun Groves HOA; The Springs HOA; and Willis Ranch Unit 1 HOA.

## Chandler Gilbert Community College Announces Fall Performing Lineup

Chandler-Gilbert Community College (CGCC) announces its 2017 fall performing arts season that will include a variety of theatrical productions, dance performances, music concerts and comedy shows. The theatrical season kicks-off with "The Brothers Grimm Spectaculathon" by Don Zolidis October 12-14. For more information, [click here](#).

## C2 Tactical Vendor Day September 9

Shop C2 Tactical September 9 from 10 am to 3 pm for free demos and a look at some great stuff! Walther Arms supports some of the world's best firearm competitors. Find out how to get involved and become part of the story. Located at 8475 S Emerald Dr., Tempe, AZ 85284.

## Shape Shifters Opens at Chandler's Vision Gallery

The show features a group of artists whose works question perceptions of contemporary painting practices and commercial art. Shape Shifters includes collaborative efforts of Rachel Goodwin, Lisa Von Hoffner and Mike Jacobs who create environments that challenge the norm of society's current understanding of aesthetics. From mass advertising to trending cultural fads, their works explore how memorable icons are made out of bold color choices combined with repeat patterns to attract consumers. The exhibit opens Sept. 8, 2017, and continues through Nov. 3. A free, public reception with the artists will be held from 5-7 p.m., Thursday, Sept. 7. Vision Gallery is located at 10 E. Chicago St., within the Chandler City Hall campus.

## Casual Pint Celebrates One Year Anniversary

The Casual Pint, a craft beer market and tap room where beers lovers come to meet, recently celebrated their one year anniversary in Chandler at 1095 W Queen Creek Rd #8, Chandler, AZ 85248. Cicerone certified staff can help you find the perfect beer!

## Von Hanson's Meats & Spirits Cookout Fundraiser Saturday, September 2

Von Hanson's Meats & Spirits is holding a Cookout fundraiser for the Red Cross who is assisting the Hurricane Harvey victims. It will be held Saturday September 2, 2017 between 12-4pm at the store located at 2390 N Alma School Road, Chandler, 85224. Please call 480-917-2525 for more information.

### LABOR DAY SAVINGS AT EARNHARDT FORD

**LABOR DAY SALES EVENT**



NEW 2017 FOCUS  
**30% OFF MSRP**  
(includes Focus ST, Focus RS)

PRICES PLUS TTL & \$428.75 DOC FEES, AFTER ALL OFFERS INCLUDING FORD FACTORY CASH, FORD LOYALTY AND FORD CREDIT BONUS CASH IF APPLICABLE ON APPROVED CREDIT. EXPIRES 09/05/17

---

**LABOR DAY SALES EVENT**



NEW 2017 F-150s  
UP TO  
**\$5,750**  
FACTORY REBATES

PRICES PLUS TTL & \$428.75 DOC FEES, AFTER ALL OFFERS INCLUDING FORD FACTORY CASH, FORD LOYALTY AND FORD CREDIT BONUS CASH IF APPLICABLE ON APPROVED CREDIT. EXPIRES 09/05/17

---

**LABOR DAY SALES EVENT**



**SIGN & DRIVE**  
NEW 2017 FUSION SE  
**\$199 0 DUE AT SIGNING**  
36 MOS TERM

PRICES PLUS TTL & \$428.75 DOC FEES, AFTER ALL OFFERS INCLUDING FORD FACTORY CASH, FORD LOYALTY AND FORD CREDIT BONUS CASH IF APPLICABLE ON APPROVED CREDIT. EXPIRES 09/05/17  
36 MOS TERM, ) DOWN, ON APPROVED CREDIT. AN EXTRA FEE MAY OR WILL BE IMPOSED AT LEASE END.

## CHANDLER **A** CHAMBER **Z**

### DONATE ITEMS

TO THE CHAMBER'S CHARITY GOLF TOURNAMENT AND HELP SEND KIDS TO COLLEGE



**CLICK HERE**

FOR MORE INFORMATION OR CALL  
**480-963-4571**



Trevor Godfrey



Robert Reed



Jenny Parulski

# ask an EXPERT

## The Secret Sauce of Social Media

*Trevor Godfrey, Robert Reed and Jenny Parulski*

Ideate Vision is a premier leader in the world of social media marketing management and training. This is your chance to pick the brains of these three talented performers to help you increase your money, exposure and traffic.

Meet Trevor Godfrey, business owner with a demonstrated history of working in the marketing and advertising industry. Skilled in Intelligence Analysis, Entrepreneurship, and Editing. Walter Cronkite School of Journalism and Mass Communication alumni.

Robert Reed is the creative brain and positive energy behind creating a voice for your business. He is the architect that knows how to take a business to the next level. Robert will offer his views on overall social media strategy.

Jenny Parulski is a results-driven, digital marketer on a mission to give the gift of time and mental energy back to business owners, by taking digital marketing off of their plate. She is an organized, creative and motivated individual, with experience using SEO, pay-per-click advertising, email marketing, digital marketing and social media marketing to advance a brand. Jenny is the guru of Facebook ads.

Don't miss this opportunity to listen, learn and ask some of the best in the business.

### REGISTER

Tuesday, September 26

Noon to 1 pm

Register @ [ChandlerChamber.com](http://ChandlerChamber.com)

Chandler Chamber  
25 S Arizona Pl, #201  
Chandler, AZ 85225

Sponsored by:



Lunch provided by:



# CHANDLER CHAMBER **AZ** Gallery

## Business After Business @ D'Vine Bistro



## Wake Up Chandler @ Holiday Inn Chandler



## Ask an Expert with Willie Higgins and the Arizona Apprenticeship Program



## The Public Policy Series welcomed Jennings Imel from The US Chamber here with the Chamber Interns



# Chandler to host first Star Wars™ Fanfest

Dec 9, 2017

*Featuring Chandler Symphony, Saber Knights Academy, Cosplay Contests, Rocket Launches, LibCon and more!*

The Force is strong in Chandler and come December 9, 2017, aliens of all shapes and sizes will take over downtown for an event that will change the space/time continuum forever! What is sure to be the Valley's epic Star Wars™ FanFest will be held from 2 pm to 8:30 pm at Dr. A.J. Chandler Park East. This inaugural event is in partnership with the City of Chandler, Downtown Chandler Community Partnership and the Chandler Symphony Orchestra.

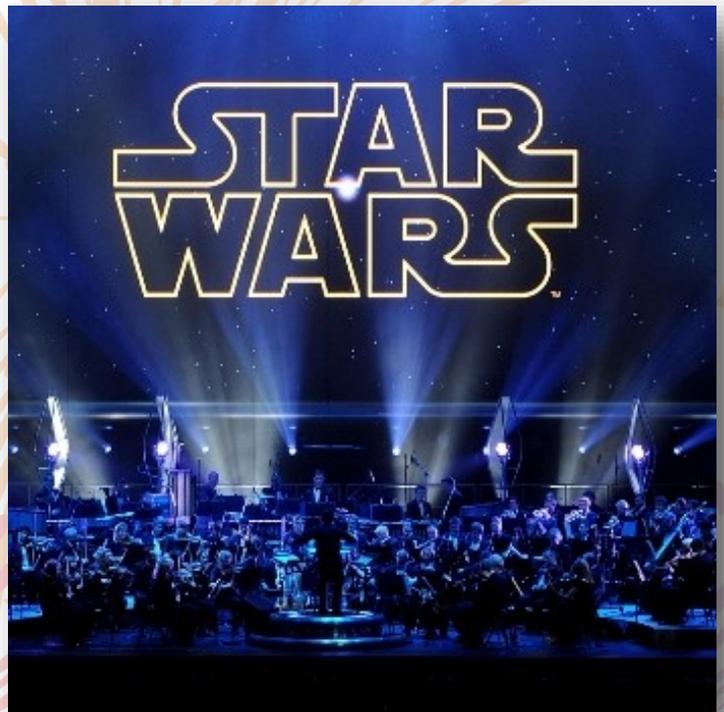
This free outdoor extravaganza will be 'fully operational' and exploding with entertainment, activities, food and music for the entire family! So you want to be a Jedi? Don't miss the Jedi and lightsaber training featuring electrifying 'Spar Wars duels' by the Saber Knights Academy. Witness the invasion of the Mandalorian Mercs, recognized by Lucas film as the 'Elite Mandalorian Costuming Organization' and the all mighty 105<sup>th</sup> Squadron in full gear.

Calling all Cosplay costumers! Share your look, your life, your story with us in downtown Chandler! Enjoy two Cosplay costume contests - one for children under 15 (Padawan) and then the big Bantha blowout competition, the Craftsmanship Award Show (Master) with pre-judging and a cat walk.

There is something for everyone at this gathering of the galaxy! The Padawans will marvel at Orbital ATK's 'NASA in the Park' with over 40 engineers onsite working with kids for hands-on activities such as a real Rocket Launch every 30 minutes, Balloon Rockets Races, Cloud Chamber, and Wind Tunnel to name a few of the exciting opportunities.

Play-Well TEKnologies will be bringing in 50,000 LEGO pieces where kids, young and old, can construct a Star Wars™ Universe throughout the day. Enjoy the Ewok Kids play area and fun-tastic intergalactic demonstrations. Enter the 'LibCon Spaceport,' hosted by the Chandler Public Library with Cosplay story times, arts & crafts and demonstrations of various STEM activities. All this excitement leads up to the incredible live under-the-stars performance of the music that has put goosebumps on a Wookiee, the Star Wars™ score performed by the Chandler Symphony Orchestra and perfectly choreographed to an amazing Darth Vader Fireworks extravaganza!

So save the date for December 9<sup>th</sup> in downtown Chandler. Don't miss this chance to live in the Star Wars™ world for one incredible day! For more information visit [www.starwarsfanfest.com](http://www.starwarsfanfest.com) or on facebook at <https://www.facebook.com/StarWarsFanfestAZ/>. May the Force be with you!





**16th Annual Chandler Chamber Charity  
Golf Tournament  
Presented by San Tan Ford**

**Experience Upscale Golfing at the  
beautiful Whirlwind Golf Club!**  
Click the link below to sponsor or register  
for the tournament!

**[CLICK HERE TO REGISTER](#)**

**Friday, September 15th, 2017**  
Whirlwind Golf Club at Wild Horse Pass  
5692 W. North Loop Rd., Chandler, AZ 85226  
6 am Breakfast/Registration  
7 am Call to Carts

*Can't attend? Donate a raffle item to  
promote your business!*

Email [MARYANN](#)

*Tournament proceeds are given back to the  
community through business programming  
with a portion of the proceeds going to the  
Chandler Chamber Community Foundation  
Scholarship Fund.*

Presented by



"It's All About You"

**ULTIMATE DRIVE  
RAFFLE**

Disney Package with  
Southwest Airline Tickets

Hilton Stacion

Chandler Fire Dept. Lunch  
and ride-along

Chandler Police Dept.  
Package

Sponsorship  
Opportunities



PRESENTING SPONSOR



GOLD SPONSORS





## Angela Hughey

### *The Economic Effects of Workplace Inclusion*

- Angel Hughey with ONE Community speaks on inclusion and the effect it has on the economy.
- Workplace discrimination costs \$64 billion per year nationally
  - 30% of Arizona's college graduates leave the state
  - Write and post monthly blogs
  - Millennials are the most inclusive generation in history
  - Organizations like the NCAA, NBA and NFL are increasingly taking into consideration the laws and ordinances of host states

**REGISTER**



#WIL @chandlerchamber

September 19

10:30 am to 11:30 am—Open Mentoring Circle  
11:30 am to Noon—Open Networking  
Noon to 1:30 pm—Lunch/Keynote Speaker

Location: SoHo 63 - 63 E Boston, Chandler, AZ 85225 (SE corner Boston St. & Arizona Ave.)





# Chandler Chamber Community Foundation Leadership Class 34 Project Chandler Gilbert ARC

[CLICK HERE](#) for a 2018 Application

Ribbon Cutting Oct. 17th

**What is The Arc?** Chandler Gilbert Arc is a private, nonprofit organization dedicated to providing teaching and support to individuals with intellectual and developmental disabilities. First conceived in 1975 as “Chandler Arc”, by a group of parents who wanted to provide life options for their (8) adult children with disabilities, CGArc now proudly serves over 500 individuals per year with specialized community-based employment, housing, and adult day programs. Our mission is to facilitate growth for people with disabilities through choice, experience, guidance, and respect.

Chandler Gilbert Arc is licensed and funded by the State of Arizona Department of Economic Security Division of Developmental Disabilities and State of Arizona Rehabilitation Services Administration and other private funding sources. At the national level, we are affiliated with The Arc of the United States. At the state level, we are affiliated with [The Arc of Arizona](#).

**Our goal as part of the Chandler Chamber Leadership Class 34 is to leave a lasting legacy by growing The Arc’s employers who are part of the Employment Services Program. There are three types of work done by Chandler Gilbert Arc members.**

**Supported Employment Program:** The Supported Employment Program is designed to offer individuals with intellectual and developmental disabilities employment experiences while providing support and training. The person works alongside workers without disabilities and is given the same job requirements and expectations. Job specific training is provided, if necessary, to support the employee in the job setting or to help the person move on to competitive employment. This work is completed by the member in the community. They are employed by the company and Chandler Gilbert Arc provides a job coach to monitor for issues and assist with training. The companies that provide this type of work are: Albertsons  
Bashas  
Eurest  
Frys  
Harkins Theaters

**Group Supported Employment:** Individuals in this Group Supported Employment Program have the opportunity to work at local businesses as a small group with the support of a job coach. These groups are known as enclaves. These individuals are compensated for all hours worked. Individuals who are successful in group supported employment may be considered for individual supported employment. This work is completed in the community on a 1:4 ratio which includes one job coach and three members. The companies that provide this type of work are: Bashas  
Chandler Regional Medical Center  
Food City  
Mercy Gilbert Medical Center

**Center-Based Employment:** Chandler Gilbert Arc also offers a vocational program for individuals who want or need to work in a sheltered workshop setting. They perform work and receive a paycheck for their work on subcontracts that are provided by Chandler Gilbert Arc. They prepare themselves for long-term employment opportunities whether it be part-time or full-time jobs in the community or with CGArc. Most already have a high degree of work skills, but need some level of support to achieve that final step toward employment independence. This work is completed in our sheltered workshop and is done on a piece rate basis. The companies that provide this type of work are: Hour Bands  
Isagenix  
Rhiba Farms  
Shower Safe

**Positions that best suit ARC individuals are:**

- Packing boxes with clear instructions
- Assembly line work
- Bagging activities at grocery stores and courtesy walk-out
- Courtesy clerks (rip tickets) at movie theaters

# Workforce Development



## Erickson Companies Creating Innovative Workforce Development

*by Allyson Wittekind, Chandler Chamber Intern*

Since 1975, Erickson Companies has been a pioneer for the production and delivery of panelized framing systems. They are a leading provider of construction services and pre-fabricated building components. In addition, Erickson has a Door Sales & Installations (DSI) component in Chandler, which is gaining recognition for an innovative workforce program. Recently, they have developed a program for ex-convicts to re-enter the workforce.

Rich Gallagher, Erickson CEO, feels there are many benefits to the program. “For our business, it helps address a widening gap in construction labor. There are a fair number of individuals incarcerated today that have a background in carpentry, or a passion to learn the trade that are currently going untapped by us relying on traditional recruiting methods. Secondly, for those re-entering the workforce, it gives them a chance to hit the ground running. From a corporate citizenship perspective, we can appreciate the difficulties that these folks may have trying to get that first job given the resume that they are bringing to the table. If people much smarter than I have said those convicted of a crime have paid the price and have demonstrated behaviors to ready them for release, who are we to cast judgment otherwise. Lastly, from a community standpoint, we all have much to gain by helping these folks succeed and avoid going back to prison.” Gallagher added, “Arizona has a very high recidivism rate as compared to other states. This means that we are locking up a large amount of taxpayer dollars in continuing to house and feed those that can’t stay out of the system. Just think about how that money could be repurposed towards education, healthcare, infrastructure, and so forth.”

While many businesses might be skeptical about a program of this kind, Erickson took on the challenge. Gallagher added, “By nature I think there is a general sense of uneasiness when it comes to hiring ex-convicts. As an employer you certainly need to be diligent in understanding and vetting the backgrounds of those you employ as it relates to what role they are filling. After all angles are checked, then it’s all about looking forward and not backward. All our employees are treated with the same level of respect, given the same chances for advancement, but also held to the same level of expectations. If you have the right foundational work environment and culture, it’s much less concerning to mix in individuals with varying or checkered backgrounds and history. We have to remember that the lion’s share of convicts were not put in prison for being bad workers, rather they made one or more bad decisions that altered their life path. Hopefully the time they put in prison will serve as a constant reminder to avoid making those same choices and give them an extra boost of adrenaline as they hit the workforce.”

While in the program, participants learn new hands-on skill training as carpenters that enhances their experiences. “They are provided a work environment that is heavily conditioned on being a team player, being empowered to work safely and ensure the safety of your fellow employees,” said Gallagher. “In our industry anyone can grow and advance as far as they desire, all it takes is deep passion, unwavering commitment and personal accountability to doing the right thing when no one is looking.”

Gallagher admitted they have seen great success with their re-entry pipeline and have experienced a heavier commitment from the participants. “We work in a high turnover industry, so there is definitely a premium placed on retention and those that commit to making a career out of this opportunity. Essential to the success of this platform is the support of our builder customers and builders association. The Homebuilders Association of Central Arizona (HBACA) has been instrumental in opening new doors and ensuring alignment with respect to embracing new and innovative paths to take in solving for the critical labor crunch.

Gallagher finds the key to their success in the engagement and drive of their 1,000+ associate base. “Our company is deep with tenured and experienced leaders and front-line workers that take personal responsibility to on-boarding new employees and demonstrating the Erickson way with respect to safety, organization, quality, cadence, customer service and company culture. They continue to be the reason for our on-going successes and future growth.”

Erickson Companies has been a strong leader in their business and with the new re-entry program, they have paved a path for other companies to follow. Not only does the program add to Erickson’s success, it helps others succeed as well.



Visit [chandlerchamber.com](http://chandlerchamber.com) to register for events

If you are interested in hosting a mixer, contact Your Chamber representative or [click here](#).

The Chandler Chamber holds mixers twice a month, in the morning and evening to help you engage and connect. If you are interested in hosting a Chandler Chamber mixer, please email [info@chandlerchamber.com](mailto:info@chandlerchamber.com).

## Wake Up Chandler—7:30 am to 9

**Wednesday, September 13**  
**WeathNest Planners**  
5720 W Chandler Blvd, #4  
Chandler, AZ 85226

**Wednesday, October 11**  
**Trinity Christian Fellowship**  
50 S McQueen Rd  
Chandler, AZ 85225



*Thank you to our sponsor*

**Wednesday, November 8**  
**Thousand Cranes Healthcare**  
5980 S Cooper Rd #1  
Chandler, AZ 85249

**Wednesday, December 13**  
**Landings Credit Union**  
4850 W Chandler Blvd  
Chandler, AZ 85226



## Business After Business - 5 pm to 7 pm

**Thursday, September 21**  
**Valle Luna**  
1949 W Ray Rd  
Chandler, AZ 85248

**Thursday, October 19**  
**Mall Crawl**  
**Chandler Fashion Center**  
3155 W Chandler Blvd  
Chandler, AZ 85225



*Thank you to our sponsor*

**Thursday, November 16**  
**TBA**

**Thursday, December 21**  
**Dirty Blonde Tavern**  
4929 W Chandler Blvd #12  
Chandler, AZ 85226



*Thank you to our Cash Pot sponsor*



## A SMARTER SOLUTION FOR A SMARTER WORKFORCE.

### THE BOOT CAMP MODEL

The boot camp model for learning has become a valuable resource to quickly upskill current and incoming workforce. Our boot camps provide the power of intensive and immersive, hands-on learning with like-minded people working to reach a new level of expertise in a specific area.

### BOOT CAMP BENEFITS

- **Fresh Perspective:** Cutting-edge curriculum facilitated by experienced leaders and renowned presenters.
- **Small, Intimate Cohort:** Limited to 15 emerging leaders per cohort, allowing you to network and learn with other emerging leaders across industries.
- **Built-In Application:** Geared to make an organizational impact with models and strategies across industries.
- **Blended Learning:** Includes seminar learning, experiential exercises, online skill building and facilitated feedback.
- **Professional Recognition:** Earn a shareable award of completion and professional development credits. This program is valid for PDCs for the SHRM-CPSM or SHRM-SCPSM.

### MARICOPA CORPORATE COLLEGE (MCOR),

operated by Rio Salado College, is part of the Maricopa County Community College District (MCCCD) to deliver high-impact training and development solutions for business, industry and government.

### LEADERSHIP BOOT CAMP FOR HIGH POTENTIALS

What do you get when you mix six transformational leadership concepts with 12 leadership experts pouring into a small group of emerging high-potential leaders (HIPOs)? You get empowered, new leaders ready to make an impact! This boot camp bridges the knowledge gap for new and emerging leaders and helps them become more competent and confident leaders.

#### KEY TOPIC AREAS



- Shaping Leadership Character
- Enhancing Social/Emotional Intelligence
- Coaching for High Performance
- Empowering an Unstoppable Team
- Driving Transformation
- Inspiring Innovation and an Entrepreneurial Culture

#### DETAILS



- **Audience:** High-potential employees, leaders who are new to their roles
- **Modality:** In-person with online components
- **Duration:** 6 weeks - Thursdays, 8:00am - 12:30pm | Oct. 12 through Nov. 16
- **Location:** Maricopa Corporate College  
2323 West 14th Street Tempe, AZ 85281
- **Cost:** \$995 per participant

**Become a more confident, competent leader today.**

[maricopacorporate.com/leadership](http://maricopacorporate.com/leadership)



[maricopacorporate.com](http://maricopacorporate.com)

480.377.2700



@MCCORCollege

# Engage Grow Prosper

## CHANDLER CHAMBERZ

Please check the online calendar for holiday exclusions. The Chandler Chamber Referral Networks help our members network and grow their businesses. Contact the Membership Development department of your Chandler Chamber for more information on Leads Groups at 480-963-4571 or [info@chandlerchamber.com](mailto:info@chandlerchamber.com).

### Monday Morning Leads Group

7:30 am—8:30 am  
SoZo Coffee House  
1982 N Alma School Rd  
Chandler, AZ 85224

### Tuesday Morning Leads Group

7:30 am—8:30 am  
BLD  
1920 West Germann Road  
Chandler, AZ 85225

### Wednesday Morning Leads Group

7:30 am—8:30 am  
Ocotillo Village Health Club & Spa  
4200 S Alma School Rd  
Chandler, AZ 85248  
*\*Second Wednesday no meeting due to Wake Up Chandler*

### Wednesday Lunch Leads Group

11:45 am – 1:00 pm  
Stone & Vine Urban Italian  
1035 W Queen Creek Rd, Ste103  
Chandler, AZ 85248

### Wednesday Leads Group

11:45 am—1:00 pm  
Floridino's  
590 N Alma School Rd  
Chandler, AZ 85224

### Thursday Morning Leads Group

7:30 am—8:30 am  
Rudy's West Country Store & Bar-B-Q  
7300 W. Chandler Blvd  
Chandler, AZ 85226  
*\*Fourth Thurs. no meeting due to Chamber 101*

### Thursday Lunch Leads Group (West Side)

11:45 am – 1:00 pm  
The Old Spaghetti Factory  
3155 W. Chandler Blvd #9  
Chandler, AZ 85226

### Friday Morning Leads Group

7:30 am – 8:30 am  
Chompie's Delicatessen Restaurant  
3481 West Frye Road  
Chandler, AZ 85226



# Meet our New Chamber Staff



The Chandler Chamber of Commerce is proud to announce that Mala Hayes and Celeste O'Reilly have joined the Chamber's Business Development department.



Mala was born in London, England and grew up in New York City before her family relocated to Arizona. She has lived in the Valley of the Sun since 1990, attending Desert Mountain High School and studied psychology at Arizona State University. She spent four years in Waikiki, Hawaii, working in the membership department for The Hawaii Visitors & Convention Bureau. Her focus at the Chandler Chamber includes public policy, and business networking.



Celeste O'Reilly moved to Phoenix in September of 1999 from Virginia and does NOT miss the east coast! Celeste studied Administration of Justice at Virginia Commonwealth University, and has a background in Law Enforcement. She left Public Safety in 2003, after the birth of her son, and began a career in transportation and logistics. This led her into business development within the logistics vertical, where she spent 12 years. She enjoys engaging with businesses and is excited to be using her skills with the Chandler Chamber.

# Meet our Chamber Interns

[CLICK HERE](#)

to find Interns for your company.



**Aaron Upchurch**  
ASU  
Political Science



**Zach Appel**  
Chandler Gilbert  
Community College



**Brook**  
ASU  
Anthropology

# Thank You to Our Sponsors



A division of Western Alliance Bank. Member FDIC.

