

# Chandler Chamber LIVING

March, 2018



**30th Anniversary of  
The Ostrich Festival  
pg. 5**

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# 2018 Chandler Chamber Board of Directors



**Terri Kimble**  
Chandler Chamber  
President/CEO



**Jane Hanson**  
Dignity Health Chandler  
Regional Hospital  
Board Chair



**Victor Napolitano**  
Alliance Bank of Arizona  
Immediate Past Chair



**Lori Gallegos**  
First Credit Union  
Incoming Board Chair  
Treasurer



**Jane Poston**  
J2 Media  
Board Secretary



**Richard Amoroso**  
Squire Patton Boggs  
Legal Counsel



**Jeremy McClymonds**  
FORM Prosperity  
Wealth Advisors  
Business Development Chair



**Ryan McCaigue**  
Unwired  
Engineering  
Mktg/Comm/IT Chair



**Molly Bell**  
GoDaddy  
Programs & Events Chair



**Aaron Dock**  
Salt River Project  
Finance Chair



**Ralph Guariglio**  
Arizona Residential  
& Commercial Realty  
Ostrich Festival Chair



**Dan Kush**  
Consultant  
Governance

**CHANDLER  
CHAMBER**

**Executive  
Committee**



**Sergio Baiza**  
Wells Fargo Bank



**Carlos Becerra**  
Toyota Financial Services  
Golf Chair



**Michael Brienza**  
Earnhardt Auto Centers  
Public Policy Co-chair



**Adrienne Bryant**  
Bryant Commercial  
Real Estate



**James Christensen**  
KCA Event  
Management



**Kate Ford**  
PayPal  
Women in Leadership  
Co-chair



**Michael Garza**  
Payroll Control  
Systems



**Dr. Craig Gilbert**  
CUSD  
Education Co-Chair



**Teri Gittus**  
Pioneer Title



**J. Green**  
Texas Western  
Hospitality  
Tourism Chair



**Steve Greenhalgh**  
Arizona Pest Prevention



**Dr. Bill Guerriero**  
Chandler Gilbert  
Community College



**Rick Heumann**  
CMA  
Public Policy Co-chair



**Renee Levin**  
Intel Corporation  
Education Co-chair



**Mike McClanahan**  
St. Vincent de Paul



**Steve Murphy**  
Horseshoe Bend  
Energy



**Ward Nichols**  
Arizona State  
University



**Gilbert Ochoa**  
Creative + Cultural



**Lauren Pugh**  
Gear Up Promotions



**Deliah Rose**  
Gila River  
Hotels & Casinos



**Rustyn Sherer**  
APS



**Dunston Simpson**  
Cox Business Solutions



**Merlin Smith**  
Garmin International



**Delaney Starks**  
Bell Mortgage  
Young Executives  
Chair



**Mayor Jay Tibshraeny**  
City of Chandler  
Ex-officio



**Joan Saba**  
Saba's Western Wear  
Chamber Foundation  
Chair  
Ex-officio



**Jeff Weninger**  
AZ House of Representatives  
Florindo's Pizza & Pasta  
Ex-officio



## Terri Kimble, President/CEO

Chandler Chamber of Commerce

@terri\_kimble

I can't believe we are about to celebrate the 30th anniversary of the Ostrich Festival March 9—11th! I am a firm believer that business and community go hand-in-hand and what a wonderful way of displaying just that than with this incredible family-friendly Chandler event!

At first glance, you might think that the festival is all about great music, carnival rides, midway games, tasty treats and those wacky, bigger than life ostriches! But if you dive a bit deeper, you will see many Chandler small businesses in the vendor isle and several area nonprofits educating attendees on their mission and service to the community. Many of them will be volunteering in various ways throughout the festival raising money for their cause. Last year the Ostrich Festival donated money back to the area nonprofits that volunteered their time.

This year the festival welcomes several meet-and-greets for the kids including the ever popular Paw Patrol characters, Trolls - Branch and Poppy and Gnomeo and Juliet. The kids are going to love these characters! The STEM tent is back with exciting science activities that will make you smile and ask the question, 'How did they do that?'

Now let's talk music! Friday night get your groove on with the Kool and the Gang! Saturday night put your cowboy boots on, your ten gallon hat and get ready to rock country-style with John Michael Montgomery! I can't wait for Sunday when we present The Beach Boys! We are going to have fun, fun, fun till Daddy takes the T-Bird away!

Speaking of T-Birds, you can see them on Ostrich Festival Kick Off Saturday, March 3rd at the Classic Car Show in downtown Chandler. Join us for the Mayor's Fun Run, Ostrich Festival Parade, Classic Car Show and Public Safety Day all in downtown Chandler starting at 7:30 am for the kids run, 8:30 am for the adult run, 10 am for the Parade down Arizona Avenue and the Car Show and Public Safety Day until 4 pm.

## Chandler Mayor Jay Tibshraeny

@jaytibshraeny



### State of the City highlights a strong business community

At my recent State of the City address I was proud to highlight the many accomplishments happening within the Chandler business community.

You may have heard that according to a recent study by the financial website Wallethub, Chandler is the top city in the country for finding a job. Cities were ranked on a number of metrics including job opportunities, employment growth and average salary. In recent months we've seen a lot of companies moving and expanding here – creating those very jobs that placed us number one. They include Walgreen's new Pharmaceutical Center, Loan Care, Enterprise, Optima Tax Relief, Turbo Resources and Microchip.

In the past year, we saw a half-million feet of new office and industrial space open for business with another million square feet currently under construction. And during the event, I was happy to announce our latest locate. Liberty Mutual Insurance is moving into our Chandler Airpark employment center at the Mach One development with 750 jobs that will grow to as many as 1,000 in a short period of time.

I also announced Wells Fargo lease of an additional 190,000 square feet of office space in the Continuum building on the Price Corridor. This means an added 1,200 employees coming to our city. This is in addition to the 5,000 employees who already work on Wells Fargo's existing 800,000-square-foot campus. Great news on these two businesses for Chandler.

New development is taking place in all corners of the community. Particularly in our major employment centers in west Chandler, Uptown Chandler, the airpark, and of course, the Price Corridor. That includes Viridian at the mall. This mixed-use project includes the recently opened Cambria Hotel, housing, and Class A office space under construction. These are all positive signs that people understand and appreciate what is happening here. And they have the confidence to invest in Chandler, and to grow here.

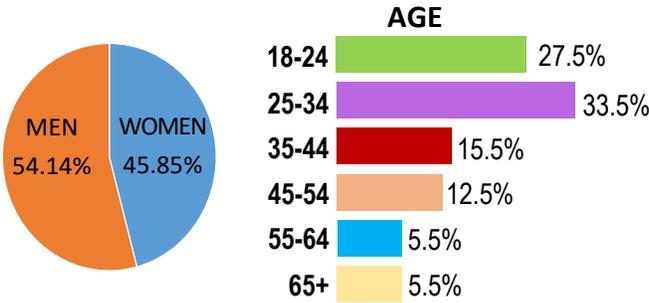
I also touched on automotive technology and all of the firms doing research and development on this technology right in our own backyard. It is exciting to see it ramp up, literally before our eyes. And it solidifies Chandler's reputation as the Innovation and Technology Hub of the Southwest.



# Promote yourself where business meets community

The Chandler Chamber of Commerce Website is the perfect place to expose your business to the Chandler community. With affordable pricing in three specific areas: site sponsor banner on the home page, sidebar rotator banner or a category exclusivity banner, there is an option that will hit the demographics you need to grow your business.

## Demographics



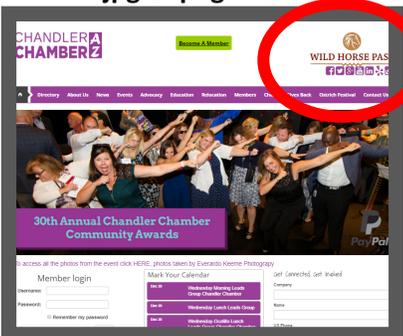
## Website Views

Home page average views a month	42,000
Directory Page average views a month	26,000
Events Calendar average views a month	27,000
Sponsor promo average views a month	40,000

Contact [paulette@chandlerchamber.com](mailto:paulette@chandlerchamber.com) for more information.

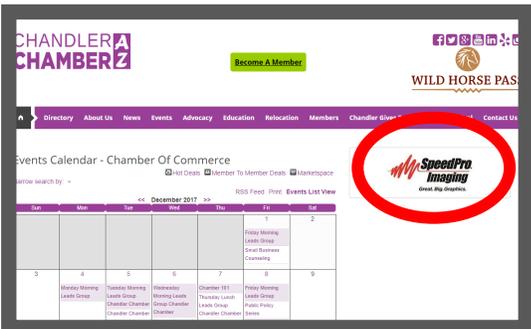
### Home Page Banner

- \$5,000 a year
- on every page
- URL click to your website
- negotiable promo size
- jpg or png format



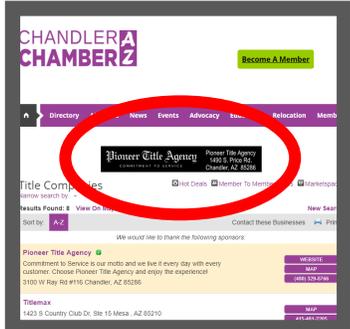
### Side Bar Rotator Banner

- \$250 a month
- rotating with other sponsors
- URL click to your website
- up to 300 pix (W) x 200 pix (H)
- jpg or png format



### Category Banner

- \$1,000 a year
- Category exclusive
- URL click to your website
- 360 pix (W) x 60 pix (H)
- jpg or png format



# CHANDLER **A** CHAMBER **Z** PUBLIC POLICY RECAP

The Chandler Chamber of Commerce is the voice of Chandler business. Join us for our Public Policy Series addressing issues that concern our business community.

**February 9, 2018**

The Chandler Chamber of Commerce welcomed Lana Berry, CFO for Chandler Unified School, and Jill Norgaard, an Arizona Representative, to speak at this month's Public Policy Series.

Lana Berry addressed education reform, recent propositions, and Doug Ducey's education budget. She explained the history and basics of school finance, as well as how the state typically spends money. Berry mentioned Proposition 123 was a great leap in the right direction, which would allow Arizona School Districts to receive proper funding and resources for both teachers and children in Arizona.

She also maintained that the renewal of Proposition 301 is essential, which would benefit Arizona's classroom and communities. There has been increased funding for education, paid by the State Land Trust. Governor Doug Ducey's education budget would bring 100 million dollars and be extended for five years, greatly impacting Chandler Unified School District.

Representative Norgaard followed up on topics that Berry had discussed. She further discussed Propositions 123 and 301, explaining their importance for the future of education. Norgaard talked about the future bills the legislature and state should expect to see regarding issues of public schools and especially charter schools.

**February 23, 2018**

Tom Forese, Chairman of the Arizona Corporate Commission, and Mitzi Epstein, Legislative District 18 Representative, spoke at the Chamber's public policy meeting.

Forese addressed the improvement of the Corporate Commission and future plans for Arizona. He explained that the company is headed in a direction that focuses on the importance of sustainable energy. He emphasized that economic growth is now the central tenant governing the ACC along with plans to make Arizona an energy independent state by 2050.



Epstein began by talking about Science Cafes and how they have allowed her to learn more about self-driving cars, how they work, and how they will affect her district. She also discussed the new technology called Blockchain, along with an overview about Bitcoin. Epstein talked about her passion for education and how she is working in the legislature to help progress education in the State of Arizona. Epstein also updated the meeting about creating a task force in pursuit to reduce the amount of suicides each year.

**Friday, March 23, 2018**  
**8 am to 9:30 am**  
**Chandler Chamber of Commerce**  
**25 S. Arizona Pl, #201**  
**Chandler, AZ 85225**

**[REGISTER NOW](#)**



# 30 YEARS OF THE CHANDLER CHAMBER OSTRICH FESTIVAL

Ostriches are part of a colorful history in Chandler. By early 1914, there were 6,000 ostriches in the metro Phoenix area - 80 percent of the U.S. total, according to the Chandler Museum.

During the peak, ostrich feathers were selling for \$10 to \$300 a pound. One of the biggest ostrich ranchers was Dr. A.J. Chandler, the city's founder. He owned 550 ostriches, the third largest herd in the Valley, according to the museum.

In 1988 to celebrate the city's ties with the big bird, the Chandler Chamber of Commerce created the Ostrich Festival. The idea for the first festival came from the Chamber's Board of Directors. The 1988 Chamber board was trying to come up with a creative event that would be special to Chandler, and they thought of ostriches.

The festival has garnered national attention for Chandler. The event was featured in the 1995 movie, "Waiting to Exhale" starring Whitney Houston and Angela Bassett. It was also the setting for "Lover Boy," a Harlequin Romance.

In 2006 and 2007, the event hosted the Purina Incredible Dog Challenge, which aired on ESPN. One year a Fox Sports broadcasting crew from Seattle was in town for baseball spring training and came to the festival to take shots of the big birds.

Snapple filmed a commercial at the festival, Animal Planet visited one year along with National Geographic and Trip Flip.

Money magazine has ranked Chandler as No. 30 among the top 100 places to live in the United States, and the article mentioned the ostrich festival as a main attraction!

Currently, the event attracts over 100,000 attendees throughout the 3 days of festivities. While those crazy big birds are in attendance, great music, exciting midway rides and educational and entertaining family activities are the main focus of the popular event. Bands who have appeared over the years include, Joan Jett and the Blackharts, Cheap Trick, Foreigner, Little River Band, Rick Springfield, Starship, Eddie Money, Marshall Tucker, Alice Cooper, Gin Blossoms and Spin Doctors to name a few.

Over 30 nonprofits volunteer at the festival with the Chamber giving back at the end of the 3 day event with donations to the charities.

The event is held at Chandler's Tumbleweed Park every March. Besides music, midways and ostriches, the festival also features vendor booths, arts and crafts, and a wide array of tasty festival food to satisfy the palates of enthusiastic festival goers.

### **The Mayor's 5k and Fun Run**

The Mayor's 5K and Fun Run first started in 2007 on the first Saturday before the festival. A kid's Fun Run takes place before the adult run and has attracted over 500 youngsters lining Arizona Avenue for the race. A health fair sets up in downtown Chandler for watchers and runners alike. The medals given to each participant have become collector's items as each one is different.

### **The Ostrich Festival Parade**

2007 was also the first Ostrich Festival Parade on Kickoff Saturday. Over 90 entries including bands, dance teams, floats, dignitaries, pageant winners and more parade south on Arizona Avenue to the downtown area. Parade watchers are advised to come early and claim your place to see the action!

### **Classic Car Show and Public Safety Fair**

After the Parade and Fun Run visitors can enjoy the amazing classic cars and hotrods at the Classic Car Show. Also in the area is a Public Safety Fair with firetrucks, police cars, demonstrations and more given by Chandler Police and Chandler Health and Fire.





Tuesday, March 20,

**Giving to Grow Your Success—Professional Development**

*with Dea Cobos, Toyota Financial*

There are many who believe that by openly giving of ourselves, we draw additional business, clients, and opportunities in the work world.

In March we will explore how giving...giving time, giving of ourselves, volunteering and supporting the goals and dreams of others, often creates opportunities for our own success.

WIL is composed of strong leaders who give back in small and large ways every day. After learning about how to 'get' while you give, let's share our stories and hear how giving back has grown you and your career.

*\*Recommended reading for this session: The Go-Giver by Bob Burg and John David Mann*

*Come early for Complimentary Head Shots by Pearl Blossom Photography*



11:45 am

Check-in & Complimentary Headshots

12:00 pm

Lunch & Professional Development Session

**REGISTER**

*\*Cancellations must be made 72 hours in advance to receive a refund*

Location: SoHo 63 - 63 E Boston, Chandler, AZ 85225 (SE corner Boston St. & Arizona Ave.)



# MAYOR'S 5K FUN RUN

Saturday, March 3

[Sign up here!](#)



Saturday, March 3

10 am

# FESTIVAL PARADE

# Welcome New Members

Click the icon to see the Chamber's  
new members



CHANDLER **A**  
CHAMBER **Z**



CHANDLER **A**  
CHAMBER **Z**

# Thank You for Your Continued Support

Click the icon to see the Chamber's  
renewing members

CHANDLER **A**  
CHAMBER **Z**

## 'WHAT'S YOUR JOB?' VIDEOS

Brought to you by the Chandler Chamber Education and Workforce Development Coalition who is constantly striving to strengthen and help inform the Valley's future workforce. Visit our You Tube page often for video updates.

To research different types of jobs, [CLICK HERE](#)



CHANDLER CHAMBER  
**OSTRICH  
FESTIVAL**

**30<sup>TH</sup> ANNIVERSARY**

**MARCH 9-11, 2018  
TUMBLEWEED PARK**

**The Kool  
& the  
GANG**



**MARCH 9**



**MARCH 10**

**The  
Beach Boys**



**MARCH 11**

[OstrichFestival.com](http://OstrichFestival.com)

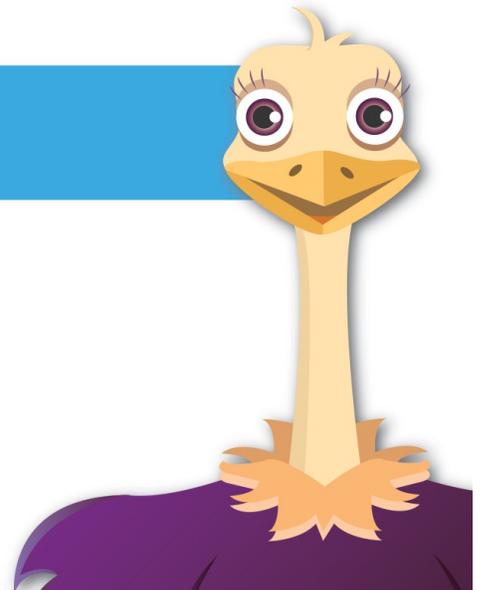
**Bashas'**

**FOOD CITY**

   @OstrichFestival | #OstrichFest

CHANDLER  
**CHAMBER**

EVENT POWERED BY  
**-SLE-**  
STEVE LEVINE ENTERTAINMENT  
& PUBLIC RELATIONS



# ASK AN EXPERT

Part of the Chandler Chamber's Business  
Education Series



**REGISTER**

## Sheila Kloefkorn

CEO/President of KEO Marketing Inc.

Sheila will share the Top 10 Technology Trends from around the globe. This is a must attend session to learn how you should be preparing for business success in the next 1 to 5 years.

**Tuesday, March 27, 2018**

**Noon—1 pm**

Chandler Chamber Office  
25 S Arizona Place, #201  
Chandler, AZ 85225

*Feel free to bring your lunch.*

*\*Cancellations must be made  
72 hours in advance to receive a refund*



*Sponsored by Bring it Social Media  
Marketing  
Tips for Success*

*Understand and identify your audience or targeted customers. Write down the demographic and persona. Research what they look at, ready, follow, subscribe and listen to.*

CHANDLER CHAMBER  
**OSTRICH  
FESTIVAL**

30<sup>TH</sup> ANNIVERSARY

# MEET & GREETs

PAW PATROL • POPPY AND BRANCH • GNOMEO AND JULIET



**SATURDAY MARCH 10<sup>TH</sup>**

11:30AM-1PM, 3:30PM-5PM

**SUNDAY MARCH 11<sup>TH</sup>**

11:30AM-1PM, 3:30PM-5PM



**SATURDAY MARCH 10<sup>TH</sup>**

10AM-2PM



**SATURDAY MARCH 10<sup>TH</sup>**

10AM-2PM

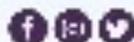
**SUNDAY MARCH 11<sup>TH</sup>**

10AM-2PM



Carnival rides, games, live entertainment, new attractions, ostriches & more!

[OstrichFestival.com](http://OstrichFestival.com)



@OstrichFestival | #OstrichFest

CHANDLER  
CHAMBER

EVENT POWERED BY  
**-SLE-**  
THE CHANDLER SOCIETY

# Gallery of Events



*Lin Sue Cooney @ Women in Leadership*



*Business After Business @ AMF Chandler*



*Lin Sue Cooney treated the Chandler Chamber to a surprise visit with her therapy dog, Max!*



*Ask an Expert featured Bridgett McGowen*



*Wake Up Chandler @ Steven M. Vogt, CPA*



*YES @ The Local Chandler*

# Where Business Meets Community



**Chamber *for* Good**  
CONNECTING LOCAL DONORS  
TO LOCAL CHARITIES



**DONATE TIME**  
**DONATE ITEMS**  
**DONATE MONEY**

## CONTRIBUTE TO LOCAL CAUSES:

- ANIMALS
- ART AND CULTURE
- EDUCATION
- HEALTH
- KIDS
- PEOPLE
- RELIGION

## ADD YOUR CHARITY

**MANY SMALL ORGANIZATIONS ARE  
FUELED NOT BY LARGE MARKETING  
BUDGETS BUT BY THE ZEAL AND  
DEDICATION OF A FEW INDIVIDUALS  
WHO SEE A LOCAL NEED AND DO  
THEIR BEST TO FILL IT.**

**Are you a business looking for community service or a nonprofit  
looking for help? Click below to connect!**

**[WWW.CHAMBERFORGOOD.COM/CHANDLER](http://WWW.CHAMBERFORGOOD.COM/CHANDLER)**



## CHARITY PARTICIPANTS

AASK (Aid to Adoption of Special Kids)  
About Care  
Alzheimer's Association Desert Southwest  
Arizona Veteran StandDown Alliance  
AZCEND  
Chandler American Little League  
Chandler Boys & Girls Club  
Chandler Chamber of Commerce  
Chandler Education Foundation  
Chandler Men of Action  
Chandler Senior Center  
Chandler Symphony Orchestra  
Chandler/Gilbert Arc  
Chandler/Gilbert Family YMCA  
Clothes Cabin—One Small Step, Inc.  
Collaborating for a Cause Nonprofit Professionals  
Congregational Church of the Valley  
Connect and Heal, Inc.  
Dignity Health Foundation East Valley

Emblem Foundation  
Exchange Club of Chandler  
Helen's Hope Chest  
ICAN Network  
ICAN: Positive Programs for Youth  
Joe Jackson Foundation  
JumpStart Ministries  
Kyrene Foundation  
Lost Our Home Pet Foundation  
Make an Investment in Love & Kindness  
Matthew's Crossing Food Bank  
National Alliance on Mental Illness (NAMI)  
Valley of the Sun  
Neighbors Who care  
Red Means Stop Coalition  
Save the Family Foundation of Arizona  
Society for Science & the Public  
The Mesa House  
United Food Bank  
Valley Christian High School

# Nominations for the 2018 Chandler Chamber Community Awards Now Being Accepted

## CLICK ON LINKS BELOW TO DOWNLOAD FORMS

The Chandler Chamber Community Awards celebrates the outstanding businesses, community members and educators our fine city has to offer. Don't hesitate to nominate yourself or your peers. Nominations are due to the Chandler Chamber (except for the scholarship applications which go to Chandler-Gilbert Community College) March 30, 2018.



[Micro, Small to Medium & Business of the Year](#)

[Chamber Cup, Community Cup & James R. Snedigar Public Safety Award](#)

[Business Diversity Award](#)

[School Administrator of the Year](#)

[Educator of the Year](#)

[Support Staff of the Year](#)

[Scholarship Application](#)

[Criteria for Awards](#)

**NOMINATION FORMS  
MUST BE RETURNED  
TO THE CHAMBER BY  
MARCH 30, 2018**

\*Criteria on Following pages.

# CHANDLER CHAMBER COMMUNITY AWARDS

## BASIC CRITERIA FOR NOMINATIONS

**CHAMBER CUP** – Nominations may be submitted by any member of the Chandler Chamber of Commerce. The Chandler Chamber of Commerce awards the Chamber Cup to a member to show appreciation for outstanding effort and support on behalf of the organization.

**Nominee must:**

- have been actively involved in the Chamber a minimum of two years and produced a significant difference in the welfare of the Chamber
- be a strong supporter of the organization and its goals

**Demonstrate the following leadership skills:**

- follow through and responsibility for activities and projects
- work effectively with other participants
- encourage the participation of others
- solves problems and exhibit innovative thinking

**COMMUNITY CUP** - The Chandler Chamber of Commerce awards the Community Cup to an organization, individual or couple to show appreciation for outstanding volunteerism and/or other commitment(s) to the community.

**Nominee must:**

- live or be located in the Chandler area
- have been actively involved in the community for a long period of time (although many community leaders generously lend their name to assist various activities, the Chandler Cup requires that the recipient be actively involved in these activities)
- have created a significant difference in the quality of life in Chandler and exhibit a high degree of willingness to help others

### CHANDLER CUP

Mayor's choice

### JAMES R. SNEDIGAR PUBLIC SERVICE AWARD

**Nominee must:**

- exhibit the character and standards that reflect those of the award namesake, Officer James R. Snedigar
- works in the public sector and made a significant difference in the quality of life of an individual, a group, or the citizens of Chandler
- have been actively involved in the community for a long period of time, or has demonstrated exceptional concern for the well-being and/or safety of others

### AMBASSADOR OF THE YEAR

- based on a point system in relation to Ambassador duties
- voted by Board of Directors, Ambassadors, and Chamber Staff

## **COMMUNITY AWARDS CRITERIA CONT.'**

### **BUSINESS DIVERSITY AWARD**

- Demonstrates a commitment to promoting a diverse workplace environment
- Maintains a record of accomplishments in areas of diverse management, recruiting, and leadership
- proven track record of sound policies and practices that support positive environmental, employee, economic, community, and social impact
- A demonstrated growing commitment to using the power of corporate decision making as a tool for sustainability and corporate citizenship
- A demonstrated ability to work with multiple stakeholders and value "bottom lines"

### **BUSINESS OF THE YEAR AWARDS (Micro, Small, Medium, Large)**

- be located in Chandler area
- be a Chandler Chamber member
- be in sound financial position
- have been in business in the Chandler area for at least two years
- employee size of 5 or less (micro), 6-50 (small), 51-100 (medium), and 101+(large)

### **ADMINISTRATOR OF THE YEAR**

- Manage and administrate effectively.
- Demonstrate and encourage creativity and innovation.
- Foster cooperation between the school, business and the community.
- Encourage a continuing partnership among students and parents as well as faculty and staff.
- Keep abreast of developments in the field of education.
- Encourage team spirit.
- Demonstrate leadership and exemplify commitment.
- Continue to play an active role in the classroom.

### **SUPPORT STAFF OF THE YEAR**

- Display an outstanding manner that significantly contributed to the CUSD.
- Service has been truly outstanding in its contribution to the overall purposes of the school district.
- Demonstrate creativity and innovation to improve quality at CUSD.
- Participates in building morale and teamwork.
- Maintain a high standard of professionalism.
- Strive for personal and professional growth.

### **EDUCATOR OF THE YEAR**

- Display a genuine concern for students.
- Encourage parent involvement in the educational process.
- Participate in extra-curricular activities involving students, business and the community.
- Participate in community events and organizations.
- Cause significant educational growth and build a positive self-image in students.
- Maintain a high standard of professionalism.
- Demonstrate initiative and creativity to improve instruction.
- Strive for personal and professional growth

# Monthly Chamber Event Guide

*Events and Programs to Help You Learn and Prosper*  
*Register for events on calendar page of [chandlerchamber.com](http://chandlerchamber.com)*

CLICK HERE FOR  
CHAMBER EVENTS

CLICK HERE FOR  
EDUCATION  
EVENTS

CLICK HERE FOR  
COMMUNITY  
EVENTS

## WAKE UP CHANDLER

**Wednesday, March 7**

7:30 am to 9 am

Arizona Medical & Sports Therapy

[REGISTER](#)

## PUBLIC POLICY SERIES

**Friday, March 23**

8 pm to 9:30 pm

Chandler Chamber Office

[REGISTER](#)

## ASK AN EXPERT

**Tuesday, March 27**

12 pm to 1 pm

Chandler Chamber Office

[REGISTER](#)

## BUSINESS AFTER BUSINESS

**Thursday, March 15**

5 pm to 7 pm

Evening Mixer @ B2 Burgers & Brews

[REGISTER](#)

## WOMEN IN LEADERSHIP

**Tuesday, March 20**

11:30 am to Noon

12:15 pm to 1:30 pm

SoHo 63

[REGISTER](#)

# Ribbon Cuttings

Ribbon Sponsor



*Safe T Professionals*



*Southwest Retirement*



*Bassett Home Furnishings*



*Bounce-a-Rama*

CHANDLER CHAMBER  
**OSTRICH  
FESTIVAL**  
30<sup>TH</sup> ANNIVERSARY  
MARCH 9-11, 2018 | TUMBLEWEED PARK

# Ambassador of the Month



**Dave Waltzer**

**Opes Financial Solutions**

**Combined Insurance**

*Chandler Chamber Ambassador*

**(303) 550-8954**

**[dcwaltzer1@gmail.com](mailto:dcwaltzer1@gmail.com)**

## 1. What is your job title and what does your job entail?

I am a Provisional Vice President with Opes Financial Solutions. I teach people how to make more money, save money, & reduce taxation. I also train our new agents on how to do this. I still am appointed with Combined Insurance but, Opes is my primary focus now.

## 2. Who would you most like to swap places with for a day?

I would switch places with David Ortiz, Big Papi, formerly of the Red Sox. Big guy, big fun. He has a great attitude, donates to many charities, and people love him.

## 3. What movie or novel character do you most identify with and why?

Ben Affleck's character in Boiler Room. I like that he doesn't take crap from anyone, is great at his job, and is supremely confident.

## 4. What characteristic do you most admire in others?

I admire integrity most. That is the foundation of building trust with people.

## 5. What would a "perfect" day look like for you?

My perfect day would be to run a few appointments during the day. Head for home and enjoy a great dinner with my son Christopher at one of our wicked awesome area restaurants, then watch a good movie.

## 6. What is the greatest bit of advice a mentor has given you?

Give everyone the benefit of the doubt. You can not measure the "heart" of a person.

## 7. What is one important skill every person should have in the business world?

Having an open mind first, then the ability to communicate effectively with others.

## 8. If you could host a talk show, who would be your first guest?

I would go with, former Celtics great & Hall of Famer, Bill Russell. I would love to hear his thoughts on the recent events in our country and how they parallel what he went through in the 1960's.

## 9. What is one of the things on your bucket list?

I would love to go to Israel. As a Christian I think it's important to see where it all started.

## 10. What would be the title of your autobiography?

"A Wicked Awesome Life"

## Become a Chamber Ambassador

Develop new business contacts and increase community recognition! Must be an active member of the Chandler Chamber for at least 3 months.

**[CLICK HERE](#)** for more information.

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# COFFEE WITH MAYOR JAY TIBSHRAENY



[REGISTER FOR APRIL 24TH](#)

**APRIL 24, 2018 AND OCTOBER 30, 2018**

REGISTER ONLINE AT [CHANDLERCHAMBER.COM](http://CHANDLERCHAMBER.COM) OR CALL 480-963-4571

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**8-9:30 AM**

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**Chandler Chamber of Commerce  
25 S. Arizona Place, #201  
Chandler, AZ 85225**





# Did You Know...

## Arizona Ave to Close for Ostrich Festival Kickoff

Arizona Avenue will be temporarily closed to traffic through the downtown area during the 30th Annual Chandler Chamber Ostrich Festival Parade and Mayor's 5K Fun Run. Full closure of Arizona Avenue between Knox Road and Frye Road for Fun Run and Parade from 5 am to noon. Full closure of Boston Street east of Arizona Avenue to Washington Street from 5 am to 2 pm. Northbound and southbound traffic on Arizona Avenue will be detoured west to Alma School Road and east to McQueen Road.

## Chandler Ranks as Nation's 13th Best City for Women in Tech

In its fourth annual study, SmartAsset uncovered the best cities for women in tech, and Chandler ranks in the thirteenth spot. Women make up 29.2% of tech jobs in Chandler, the ninth-highest rate in our study. The number of local tech jobs may remain relatively static, however. According to our data, the number of tech jobs in Chandler grew by only 6% from 2013 to 2016.

## SCORE is Pleased to Announce the FedEx Small Business Grant Contest

FedEx is offering over \$120,000 in cash and prizes to entrepreneurs across the country. SCORE invites you to enter the FedEx Small Business Grant Contest for a chance to win a \$25,000 grant and \$7,500 in FedEx Office print and business services. Show FedEx why your small business deserves to be recognized by sharing your story. Enter between February 20 and March 28. [Click here](#) for more information.

## This Might Just Be the Biggest Movie of the Year

Black Panther has exceeded its box office projections. In fact, it has had the biggest opening ever for a stand-alone film. Watch this, and other films at Ultra Star Multi-tainment Center, your exciting one-stop, non-stop entertainment destination. Black Panther Promotional items, such as a Popcorn Bucket Head and Specialty Drink Cup are available for purchase at the Concessions Stand. [Click here](#) for more information.

## Join OnTrac for the 3rd Annual Corporate Relay for Life Event

OnTrac, a logistics company specializing in delivery services in the Western United States, is announcing their partnership with the American Cancer Society (ACS) for the third year in a row. Since 2016, OnTrac has teamed up with ACS to host a Relay For Life event at the corporate office in Chandler, Arizona. Within the past two years, this event has raised over \$10,000 in donations that help fund cancer research, education, prevention efforts as well as free information and services for cancer patients. OnTrac is excited to join ACS in their mission to "save lives, celebrate life, and lead the fight for a world without cancer." The event is taking place on Thursday, March 15, 2018 from 10am to 2pm at 2501 South Price Road, Chandler, AZ 85286 and is open to the community.

## 1,000 Words Exhibit at the Chandler Center for the Arts Gallery

*1,000 Words*, a collaborative exhibition between the Gallery at Chandler Center for the Arts and the Chandler Public Library, opens March 2, in Downtown Chandler. This exhibition, which runs through April 4, shares the faces of a wide variety of individuals in Chandler who have different religious, ethnic and economic backgrounds, but one common goal – to learn English. The gallery is open Monday through Friday, 10 a.m. to 5 p.m., and Saturday, noon to 5 p.m. More information on this exhibition can be found at [chandlercenter.org](http://chandlercenter.org).

## First Credit Union Seeks Human Resources Assistant

First Credit Union was established in 1929 with the proud distinction as Arizona's "first" credit union. If you want to work in a culture committed to "Creating first class personal solutions" and delivering Financial Sunshine® take this opportunity to apply for our position of Human Resources Assistant and become part of our team. The Human Resources Assistant is an integral member of the HR department. The incumbent will be responsible for payroll processing and a variety of HR functions and support. Interested candidates, please forward your resume to

## Women Financial Advisors Opportunity Luncheon USA

Join local Financial Advisors for a luncheon and hear firsthand why they chose Edward Jones. You'll learn about their unique business model, the support you receive, and the training programs that are the foundation to become a successful woman with our firm. It will be held on Thursday, March 29 from 11:30am-1:30pm at Seasons 52. 2502 E. Camelback Rd. Phoenix, Arizona 85016. [Click here](#) for more information.

## West Alley BBQ Serves Lunch from 11 am to 2 pm

Check out the \$9.99 Lunch specials including pulled pork or chicken sandwich with fries, salads, nachos, chicken fries and more! Call in your orders for faster service at 480-508-5435. Located at 111 W Boston St, Chandler, AZ 85225. [Click here](#) for more information.

## Carlene Kelsey Web Solutions—Let's Build Your Website!

Let's Partner to Build Your Business Website Soon! She is offering all Chamber Members who work with her a special "Friends and Family" discount. The value is between \$500 - \$1000 for new Chamber Customers. Contact Carlene for Details. [CAK@CarleneKelsey.Biz](mailto:CAK@CarleneKelsey.Biz) or by phone 602-686-8120 for additional information.

# Mix It Up

[Click here](#) to register for events

If you are interested in hosting a mixer, contact Your Chamber representative or [click here](#).

\* Refunds will only be given with a 72 hour cancellation notice.

The Chandler Chamber holds mixers twice a month, in the morning and evening to help you engage and connect. If you are interested in hosting a Chandler Chamber mixer, please email [info@chandlerchamber.com](mailto:info@chandlerchamber.com).

## Wake Up Chandler - 7:30 am to 9 am

**Wednesday, March 7, 2018**  
**Arizona Medical & Sports Therapy**  
1840 E Warner Rd, #120  
Tempe, AZ 85284

**Wednesday, June 13, 2018**  
**Home Point Financial**  
2065 S Cooper Rd. Ste. 6/7  
Chandler, AZ 85286

**Wednesday, April 11, 2018**  
**Famous Dave's Legendary Pit BBQ**  
3250 W Frye Rd.  
Chandler, AZ 85226

**Wednesday, July 11, 2018**  
**Jefferson Chandler Apartments**  
3950 W Chandler Blvd.  
Chandler, AZ 85226

**Wednesday, May 9, 2018**  
**IKEA**  
2110 W Ikea Way,  
Tempe, AZ 85284

**Open Availability for:**  
August 8, 2018  
October 10, 2018  
November 7, 2018  
December 20, 2018  
*\*Call 480-963-4571 to book a mixer date.*



## Business After Business - 5 pm to 7 pm

**Thursday, March 15**  
**B2 Burgers & Brews**  
393 W. Warner Rd.  
Chandler, AZ 85225

**Thursday, June 21, 2018**  
**Smokin Fins**  
900 N 54th St. #1  
Chandler, AZ 85226



**Thursday, April 19, 2018**  
**Downtown Chandler West Alley BBQ**  
111 W Boston Street  
Chandler, AZ 85225

**Open Availability for:**  
July 19, 2018  
August 16, 2018  
November 15, 2018  
December 20, 2018  
*\*Call 480-963-4571 to book a mixer date.*

**Thursday, May 17, 2018**  
**Holiday Inn at Ocotillo**  
1200 W Ocotillo Rd.  
Chandler, AZ 85248

*Had Jefferson Apartments been at the February mixer, they would have been \$1,400 to the good!*



Thank you to our Cash Pot sponsor



# ENGAGE GROW PROSPER

CHANDLER  
CHAMBERZ

Please check the online calendar for holiday exclusions. The Chandler Chamber Referral Networks help our members network and grow their businesses. Contact the Membership Development department of your Chandler Chamber for more information on Leads Groups at 480-963-4571 or [info@chandlerchamber.com](mailto:info@chandlerchamber.com).

## LEADS GROUPS

### Monday Morning Leads Group

7:30 am—8:30 am  
SoZo Coffee House  
1982 N Alma School Rd  
Chandler, AZ 85224

### Wednesday Leads Group

11:45 am—1:00 pm  
Floridino's  
590 N Alma School Rd  
Chandler, AZ 85224

### Tuesday Morning Leads Group

7:30 am—8:30 am  
BLD  
1920 West Germann Road  
Chandler, AZ 85225

### Thursday Morning Leads Group

7:30 am—8:30 am  
Rudy's West Country Store & Bar-B-Q  
7300 W. Chandler Blvd  
Chandler, AZ 85226  
\*Fourth Thurs. no meeting due to Chamber 101

### Wednesday Morning Leads Group

7:30 am—8:30 am  
Ocotillo Village Health Club & Spa  
4200 S Alma School Rd  
Chandler, AZ 85248  
*\*Second Wednesday no meeting due to Wake Up Chandler*

### Thursday Lunch Leads Group (West Side)

11:45 am – 1:00 pm  
The Old Spaghetti Factory  
3155 W. Chandler Blvd #9  
Chandler, AZ 85226

### Wednesday Lunch Leads Group

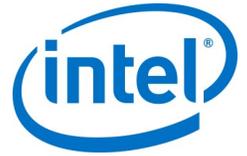
11:45 am – 1:00 pm  
Stone & Vine Urban Italian  
1035 W Queen Creek Rd, Ste103  
Chandler, AZ 85248

### Friday Morning Leads Group

7:30 am – 8:30 am  
Chompie's Delicatessen Restaurant  
3481 West Frye Road  
Chandler, AZ 85226



# Thank You to Our Sponsors



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