

Business Perspective

May 2019

Howard Schultz meets with local leaders

Last month Howard Schultz, the former Starbucks CEO who is exploring a run as a U.S. presidential candidate, held informal meetings with leaders in Overland Park to discuss local business concerns, challenges, successes and innovations.



Chamber Chair-Elect Bobby Olm-Shipman, **Saint Luke's South Hospital**, and Chamber Chairman Mike Hess, **HNTB Corporation**, welcome Howard Schultz to the Overland Park Chamber of Commerce office.



Panel of industry professionals studies development options for Convention Center



Last month the Urban Land Institute (ULI) Kansas City led a Technical Assistance Panel (TAP) to create a vision for redevelopment and future uses of the parking lot at the Overland Park Convention Center. The panel spent two days studying the parking lot and meeting with various stakeholder groups including the Chamber of Commerce, Visit Overland Park, Convention Center staff and event planners, area property

(continued on page 3)

Our Mission:

To enhance the business environment and quality of life in our community.



Chamber Calendar

Member Orientation

Thursday, May 2, 2019 - 4:00-5:00 p.m.
Overland Park Chamber, 9001 West 110th Street
For new members and new employees

Wednesday Wake-up

Wednesday, May 8, 2019 - 8:00-9:00 a.m.
Porto Do Sul Brazilian Steakhouse,
11900 Metcalf Avenue
Free and open to Chamber members only

Community Blood Drive

Blood drive hosted by OP Young Professionals
Thursday, May 9, 2019 - 12:00-4:00 p.m.
Overland Park Chamber, 9001 West 110th Street
Schedule your appointment at www.savealifenow.org

Public Policy & Advocacy Committee

Featuring Kansas Commerce Secretary David Toland
Friday, May 10, 2019 - 11:45 a.m.-1:00 p.m.
Overland Park Chamber, 9001 West 110th Street
\$15 per person for members only; lunch included.

OP After Hours & Chamber Open House

See the Chamber's renovated office building while enjoying networking, appetizers and drinks
Tuesday, May 10, 2019 - 4:30-6:30 p.m.
Overland Park Chamber, 9001 West 110th Street
Free and open to Chamber members only

Legislative Breakfast #4

Featuring Representatives Stephanie Clayton, Owen Donohoe, Jan Kessinger, Nancy Lusk, Jarrod Ousley and Rui Xu
Saturday, May 18 - 7:30-9:00 a.m.
DoubleTree by Hilton, 10100 College Boulevard
\$25 per person for members; \$30 per person for non-members

To make reservations, [click here](#) or call (913) 491-3600.

Ribbon cuttings & groundbreakings

Saturday, May 4 - 12:30 p.m.
(International Festival, 12:00-3:00 p.m.)
Zoom Video Communications,
6601 College Boulevard, Suite 120

Thursday, May 9 - 4:30 p.m.
Komotodo Sushi Burrito, 13713 Metcalf Avenue

Thursday, May 16 - 10:00 a.m.
Groundbreaking for **My Place Hotel**,
8983 West 135th Street

Wednesday, May 22 - 9:00 a.m.
The Atriums, 7300 West 107th Street

Friday, May 24 - 10:00 a.m.
Sears, 6237 West 119th Street

See renovations at the Chamber Building!

Enjoy mingling, delicious appetizers, drinks and tours to see our renovated conference rooms and offices!

OP After Hours

Tuesday, May 14

4:30-6:30 p.m.



To register, [click here](#).

Chamber Board and Staff

BOARD OFFICERS:

Mike Hess, *Chairman*
HNTB Corporation

Bobby Olm-Shipman, *Chair-Elect*
Saint Luke's South Hospital

Bill Ferguson, *1st Vice Chairman*
Central Bank of the Midwest

Steve Troester, *2nd Vice Chairman*
PGAV Architects, Inc.

Doug Lynn, *Secretary*
Sprint

Chris Wally, *Treasurer*
Wally & Co.

Brett Bogan, *Past Chairman*
Spencer Fane LLP

BOARD MEMBERS:

Faruk Capan, **Intouch Group**

Greg Crowley, **Crowley Furniture**

Tim Danker, **SelectQuote**

Jim Edwards, **Nothing Bundt Cakes**

John Fuller, **DLR Group**

Dr. Michael Fulton, **Shawnee Mission School District**

Jim Hemenway, **Chicago Title**

Tom Herzog, **Netsmart Technologies**

Brenner Holland, **Hunt Midwest**

Craig Jeffries, **Empower Retirement**

Jodde Lanning, **Payne & Jones, Chartered**

Karsten Randolph, **AdventHealth Shawnee Mission**

Cindy Rock, **DexYP**

Stacy Rose, **AdamsGabbert**

Tony Rupp, **Foulston Siefkin LLP**

Matt Sheets, **First National Bank**

Joan Wells, **Wellington**

Mark Williams, **Garver**

EX-OFFICIO BOARD MEMBERS:

Dr. David Cook, **The University of Kansas Edwards Campus**

Bill Ebel, **City of Overland Park**

Mayor Carl Gerlach, **City of Overland Park**

Dana Markel, **Visit Overland Park**

Tracey Osborne Oltjen, CCE, **Overland Park Chamber**

Greg Wolf, **Dentons**

Brett Bogan, **Spencer Fane LLP**
[2019 Chairman of Overland Park Chamber Economic Development Council]

CHAMBER STAFF:

Tracey Osborne Oltjen, CCE, *President & CEO*

Stacey Cowan, *Membership Director*

Andie Drummond, *Member Services Coordinator*

Frank Ebling, *CFO*

Celia Fritz-Watson, IOM, *Director of Events & Member Services*

Tim Holverson, IOM, *Recruitment & Retention Director, Economic Development*

Chris Jackson, *EDC Policy & Communications Coordinator*

Beth Johnson, CECD, *Senior Vice President of Economic Development*

Stan Lawson, *Communications Director*

Erin Murray, *Assistant to the President*

Amanda Schumacher, *Special Projects*

Kevin Walker, IOM, *Vice President of Public Policy & Advocacy*

Celebrating our space

More than 20 years ago, a group of leaders decided the Overland Park Chamber needed a permanent home. Since our founding in 1967 our office had been located in several spaces including the once popular Glenwood Manor and Corporate Woods Building 12. Chamber leaders sought not just a home for our staff and a location for Board and committee meetings. They envisioned more than an office, but also a building that would provide space for our members to meet and for important community conversations to take place. And so many of you, along with numerous others, contributed to the campaign that built the Chamber Foundation Center, also known as Corporate Woods Building 29. We moved in, along with the Overland Park Convention & Visitors Bureau, in 2000.

Like our homes, buildings need maintenance and sometimes a little more. The Chamber and Foundation Boards in 2014 determined some serious upgrades were needed to maintain the original vision of the building, and so planning and fundraising began again. The first phase of renovations in 2015 brought installation of a new HVAC system. Phase two occurred in 2016-17 and included upgrades to conference spaces, the Chamber and **Visit Overland Park** suites, and a new phone system. We renovated the first floor, expanding the Rau Conference Room and creating the beautiful glass-walled room honoring the leadership of Ben Craig sponsored by **Central Bank of the Midwest**. Phase three in 2018 brought a fantastic upgrade to the Sunderland Foundation Terrace with the addition of new gathering space with a patio, firepit, new furniture and an outdoor charging station. A few weeks ago we celebrated the arrival of spring with the installation of new landscaping.

Why the upgrades? New space, new colors and new technology added efficiency for our team, tenants and visitors' daily activities. We've also fulfilled the vision of the Chamber and Foundation Boards to upgrade our home so it's always ready and available as the convener of community conversations. Many of you have held staff meetings or hosted seminars here. Our new leads groups are meeting, creating lasting connections and exchanging meaningful prospects. Progress toward economic and quality of life goals are measured in committee meetings year-round.

We're prepared when opportunities arise to host high-profile visits that enhance our mission. Last October, we hosted U.S. Secretary of Transportation Elaine L. Chao along with regional neighbors to discuss transportation needs. Just this past month our Board held business roundtable discussions with Governor Laura Kelly and potential presidential candidate Howard Schultz. We provided the opportunity for two days of study for a team from the Urban Land Institute as they reimagined development opportunities around the **Overland Park Convention Center**.

Feedback from our visitors is that this is one of the best chamber facilities they've visited. We're proud of that. Not because we need to be the best, but because our Board has committed to providing a welcoming environment with a variety of spaces to fulfill the goals of our members and the community.

The Chamber is much more than a place. At our core, we and our members are bound together by a common mission to enhance the business environment and



Tracey Osborne Oltjen, CCE, IOM
President & CEO
[@traceylosborne](https://www.linkedin.com/in/traceylosborne)

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Business Perspective is published monthly by the Overland Park Chamber of Commerce.
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Save a life. Right Here, Right Now.

OVERLAND PARK CHAMBER BLOOD DRIVE

Thursday, May 9
12:00 PM - 4:00 PM

To schedule an appointment, [click here](#).



Legislative Breakfast Series

The Johnson County Public Policy Council presents the final breakfast in 2019 in which Johnson County legislators provide updates from the Statehouse.

7:30-9:00 a.m. on Saturday, **May 18**

DoubleTree by Hilton Kansas City-Overland Park

10100 College Boulevard

Featured speakers: Representatives Stephanie Clayton, Owen Donohoe, Jan Kessinger, Nancy Lusk, Jarrod Ousley and Rui Xu.

The cost for a single breakfast is \$25 for Chamber members and \$30 for non-members. **To register, [click here](#).**

Convention Center study continued . . .

owners, developers, employers and employee groups.

The panel was comprised of volunteers representing various development professions including architects, planners, engineers and developers. After an intense 12-hour study of the subject, the panel presented a review and their recommendations in a public presentation. Their results will be posted online - [click here](#).

This TAP project is one of the first steps identified in the City of Overland Park's quest to make the College and Metcalf corridor a more walkable, engaging, and inviting place for employees, residents and visitors.

Additional upcoming implementation activities include a traffic study that is underway to consider a "road diet" along College Boulevard between Nall and Metcalf avenues and a parking analysis.

The Urban Land Institute is a non-profit organization focused on responsible and sustainable land uses. At the state and local level, ULI Kansas City addresses community building and land use issues through community outreach programs. ULI Kansas City's TAP is a multi-disciplinary team approach that provides comprehensive and strategic advice for a specific land use or development assignment.

Build your business network!

Wednesday Wake-up

A Business Before Hours

Wednesday, May 8

8:00-9:00 a.m.

Hosted by



11900 Metcalf Avenue

Edson & Leonice Ludwig invite you to [Porto do Sul](#) for networking over coffee and a breakfast at this month's Wednesday Wake-up. The Ludwigs opened their Brazilian steakhouse in 2015 with the goal of putting a warm and welcoming face on traditional Brazilian-style hospitality. Experience it for yourself and see how Porto do Sul can cater your next event in-house or off-site. **2019 Series Sponsor:**

Free and open to Chamber members only.

**To register, [click here](#)
or call (913) 491-3600**



Click below for more information.



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SOIRÉE**

**JUNE 22, 2019
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Arboretum &
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Diplomat Q&A

Matt Maciel, Maciel Wealth Management



I recently left a broker-dealer to launch my own financial advising firm, **Maciel Wealth Management**. It's been a dream of mine for some time and I established it as a

fiduciary and fee-only.

Q: Who is a best connection / partner for you in business?

A: I want to connect with people who are outside the box thinkers, want to challenge the status quo in business and do something bold.

Q: Why are you a Chamber Diplomat?

A: I'm a connector and I'm happy to use my network to benefit others and make valuable connections for them. I believe what you put into the community always comes back around.

Q: What is your hidden talent or ability?

A: If you need fashion tips, I'm a good guy to chat with. "You can have anything you want in life if you dress for it." – *Edith Head*

Q: What recent book / movie are you recommending to others?

A: I highly recommend "Shoe Dog" by Phil Knight, founder of Nike. He's very descriptive about his struggles to build Nike and shares valuable lessons. "How to Win Friends and Influence People" is a must read for anyone joining the chamber.

Q: Who is somebody you look up to as a role model and why?

A: My grandfather and grandmother taught me everything I needed to know.

Q: What has been your favorite journey?

A: Marriage and fatherhood.

Q: What is your motto?

A: Improve, Adapt and Overcome. This phrase was repeated over and over in Marine Corps boot camp and it stuck with me.

To find out about becoming a Chamber Diplomat, contact Stacey Cowan at (913) 766-7604 or scowan@opchamber.org.

Welcome new members!

We are pleased to introduce these new Chamber members:

B+K Initiatives LLC

Angela Kreps, Managing Partner
11184 Antioch Road, Suite 269
Overland Park, KS 66210
(913) 706-4168
info@bkinitiatives.com
www.bkinitiatives.com
Business Consultants

Kansas Pain Management

Mayank Gupta, CEO
10995 Quivira Road, Suite 150
Overland Park, KS 66210
(913) 339-9437
kansaspain@gmail.com
www.kansaspainmanagement.net
Physicians & Surgeons M.D., Medical Centers

KnockKnock Social

Meredith Lee, Owner
510 North 4th Street
Hiawatha, KS 66434
(603) 717-8404
meredithvirginialee@gmail.com
www.knockknocksocial.com
Marketing Consultants, Social Media

Komotodo Sushi Burrito – Opening Soon!

Nika Marnell, President
13713 Metcalf Avenue
Overland Park, KS 66223
(913) 961-8699
nika@komotodo.com
www.komotodo.com
Restaurants, Food Service

My Place Hotel – Breaking ground this month!

Ken Dunlavy, Chief Marketing Officer
8983 West 135th Street
Overland Park, KS 66221
(855) 200-5685
ken.d@millenniumhospitality.com
www.myplacehotels.com/my-place-hotel
Hotels

Nekter Juice Bar – Opening Soon!

Marissa Anden, Franchisee General Manager
5005 West 119th Street, Space 28
Overland Park, KS 66209
(714) 227-2216
manden@mynecker.com
www.neckerjuicebar.com
Beverages, Retail

New Horizons Computer Learning Centers

Shana Powers, Career Consultant
11800 College Boulevard
Overland Park, KS 66210
(913) 660-9999
sales.kansascity@newhorizons.com
www.nhkansascity.com
Computers - Training, Business Consultants

Shamrock Trading Corporation – EDC Investor!

Matt Campbell, Assistant Controller
9300 Metcalf Avenue
Overland Park, KS 66212
(913) 310-2226
mcampbell@rtsfinancial.com
www.shamrocktradingcorp.com
Financial Services

Sky Real Estate LLC - Metcalf Crossing – EDC Investor!

P.O. Box 22876
Kansas City, MO 64113
(816) 408-0044
chuffman@skyre.com
Real Estate - Developers

State Farm Insurance - Steve Fisher

Jamie McConnell, M.A., Office Representative
7545 West 151st Street
Overland Park, KS 66223
(913) 897-3148
jamie@stevefisherinsurance.com
www.stevefisherinsurance.com
Insurance

Zarda Bar-B-Q & Catering Co.

Taylor Jones, Catering Sales
11931 West 87th Street
Lenexa, KS 66215
(913) 492-2330
taylor.jones@zarda.com
www.zarda.com
Restaurants, Caterers

Refer potential new members to Stacey Cowan at scowan@opchamber.org and receive Chamber credits!

Please support fellow Chamber members who have made investments to enhance the prosperity of our community!

President's Message continued . . .

of life in our community. We can do that anywhere, beyond our walls, and you'll find important discussions and connections generated by the Chamber throughout Overland Park and the region. A bonus is that for the past 20 years our members have also made the Chamber's home a priority which is a key differentiator for our organization.

On May 14 we're celebrating the completion of this long renovation process with an open house. Join us to see all the spaces, recognize the donors who made it possible, and make some new connections!

Sponsorships Available!

GOLF TOURNAMENT
August 19 12:00 p.m. shotgun start
 Nicklaus Golf Club at Lionsgate
 For sponsor and team details, [click here.](#)

Event Sponsor:
AdventHealth
 South Overland Park

Member Renewals

We thank these companies for reinvesting in the Overland Park Chamber in March 2019:

50+ Years

Kansas Gas Service

40-49 Years

Humana, Inc.
 NSPJ Architects, PA
 St. Joseph Medical Center

20-39 Years

AdventHealth Care Center
 Overland Park
 American Heart Association
 COBLE MCCUNE Wealth
 Management
 Copaken Brooks
 Dana F. Cole & Company, LLP
 Discover Vision Centers
 Embassy Suites Hotel
 High Touch of Kansas City
 Johnson County Community
 College
 Pearce Construction Company
 RideKC

10-19 Years

Chick-fil-A 135th & 69 Hwy
 Delta Dental of Kansas
 Fisher Phillips LLP
 Home Association Solutions LLC
 LaMar's Donuts & Coffee
 Landworks, Inc.
 Merrill Companies
 nXio
 Sporting Kansas City
 Walmart-157th & Metcalf

5-9 Years

Hantover Inc.
 Pinstripes, Inc.
 Proshred Security
 Stallard Technologies, Inc.
 Suture Express

1-4 Years

Adelman Travel
 Azura Credit Union
 BIOMIN America Inc.
 Bukaty Companies Financial
 Services
 Candlewood Suites - Lenexa &
 Overland Park
 Childrens Lighthouse Overland
 Park
 Choice Physicians Group
 Flury-Hinderks Insurance
 Golden Oak Lending
 Greater KC Public Safety Credit
 Union
 KidsTLC, Inc.
 Lowe's Home Improvement
 Midwest Engravers
 New Frontier Technologies
 NOAH'S Event Venue
 Primrose School of Blue Valley
 REAL Property Group
 Rouse Frets White Goss Gentile
 Rhodes, P.C.
 Slim Chickens
 Summit Lawn and Landscape, Inc.
 Sen. John Vratil



City Councilmember Dave White, Chamber EDC Director of Recruitment & Retention Tim Holverson and Chamber Diplomats helped Samantha Shepherd, Founding Attorney, and her team celebrate a ribbon cutting for **Shepherd Elder Law Group, LLC**. With years of experience and notable expertise, Shepherd Elder Law Group is dedicated to providing solutions for the elderly, the disabled and their families. For more information: (913) 333-3533 or www.shepherdelderlaw.com.



City Councilmember Rick Collins, Chamber Membership Director Stacey Cowan and Chamber Diplomats helped Dr. Kory Kirkegaard and his team celebrate a ribbon cutting for **The Art of Dentistry**, 7550 West 160th Street. The Art of Dentistry is a down-to-earth, happy, caring dental practice that delivers personalized service and utilizes progressive technology to provide the highest quality care in a friendly, comfortable environment. Dr. Kirkegaard helps you make well-informed choices about your oral health and always allows plenty of time for patient education and explanation of treatment options. For more information: (913) 274-9200 or www.theartofdentistryop.com.

RECENT EVENTS

Wednesday Wake-up

A Business Before Hours

hosted on April 10 by



Grant Montgomery, **Infinitas Coordinated Wealth Counsel**; Doug Mead, **Charlie's Car Wash**.



Paul Moorehouse, **FedEx Office inside Walmart; Avenue 81**; Michael Campbell, **Shepherd Elder Law Group LLC**.



Melicent Boysen and Angela Kreps, both with **B+K Initiatives LLC**.



Chris Muehlbach, **Museum at Prairiefire**; Paul Moorehouse, **FedEx Office inside Walmart**; Lettiann Southerland, **Lettiann & Associates Real Estate Services, LLC**.



Juan Luengo, **J. Luengo Insurance Advisors**; John Woodward, **Floor & Decor**.

Sponsor Spotlight:



Saint Luke's South Hospital is a leading-edge acute care facility that has proudly served Johnson County and the surrounding communities for more than 20 years. Committed to providing exceptional, compassionate health care, the hospital houses a spacious Birth & Women's Center with a Level IIIa NICU and the technologically advanced Goppert Breast Center. It also is home to a well-regarded Hip & Knee Center that focuses on joint replacement, inpatient and outpatient rehab, and a center dedicated solely to the prevention and treatment of diabetes and other metabolic disorders.

Saint Luke's South is the only hospital in Johnson County with a 5-star quality rating from the Centers for Medicare &

Medicaid Services, which measures effectiveness, safety, and patient satisfaction. It also has earned the Kansas High 5 for Mom and Baby distinction which recognizes a commitment to supporting breastfeeding mothers.

Saint Luke's South offers convenient care where it's most needed. It currently provides comprehensive medical treatment through five Saint Luke's Community Hospitals, with two opening this summer in Shawnee and South Overland Park. Through these locations, it offers inpatient and emergency care in neighborhoods in Roeland Park, North Overland Park, Leawood, Olathe, and Kansas City, Kansas. These licensed and accredited acute-care hospitals offer a streamlined patient experience, and feature seven emergency beds, eight-bed inpatient units, an in-house lab, pharmacy, and imaging capabilities.

Additionally, Saint Luke's Convenient Care locations bring same-day, no-appointment health care closer to home, seven days a

week, and a new Urgent Care location at Mission Farms offers expanded services for non-life-threatening emergencies.

Opening this fall, Saint Luke's Rehabilitation Institute, is a new 100,000-square-foot state-of-the-art facility that will be added to Saint Luke's South Hospital. The new center will make Overland Park the destination for more than 1,200 patients annually from across the nation who need advanced therapies for spinal cord, traumatic brain and other significantly debilitating injuries. The Institute will house the most advanced rehabilitation equipment available, placing it on par with the best rehab facilities in the country.

From birth to the golden years, Saint Luke's South and its partner facilities are dedicated to meeting the growing health care needs of individuals in Johnson County and throughout the metro.

For more information, visit www.saintlukeskc.org/south.



hosted on April 24 at



Receiving new member plaques last month from Chamber Membership Director Stacey Cowan (far left) and President Tracey Osborne Oltjen (far right) were Chad Herfel, **TidBits Weekly Paper of Overland Park, Olathe & Leawood**; Meredith Lee, **KnockKnock Social**; Debbie Haukenberry, **Apartment Association of Kansas City**; Paul Moorehouse, **FedEx Office inside Walmart**; Laura Blatter, **Alzheimer's Association**; Amy Roberts, **Affinity Asset Management**; Marissa Anden, **Nekter Juice Bar**; Richard Humphrey, **Five Guys Transportation**; Nike Marnell, **Komotodo Sushi Burrito**; Angela Kreps, **B+K Initiatives LLC**; Bob Morton, **Veracity Consulting, Inc.**; Becky Hundelt, **WaterWalk**; Garrett White, **White Lawn and Landscape LLC**.

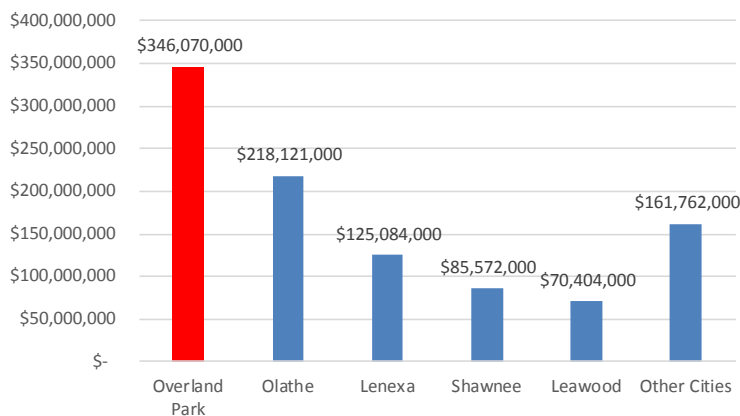
Unemployment

	Mar. 2019	Mar. 2018
Overland Park	3.1%	2.9%
Johnson County	3.1%	3.0%
Kansas City Metro MSA	3.7%	3.9%
State of Kansas	3.5%	3.4%

*(These percentages are not seasonally adjusted)
– Kansas Labor Information Center (KLIC)*

Overland Park Retail Sales

January 2019



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Leadership Circle Sponsors

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To add your name to this list each month,
contact Tracey Osborne Oltjen
at (913) 491-3600 or
tosborne@opchamber.org.



9001 West 110th Street, Suite 150
Overland Park, Kansas 66210
(913) 491-3600 • www.opchamber.org

Member News & Events

Included on *Accounting Today's* list of 2019 Regional Leaders for the Midwest were these Chamber member companies: **RubinBrown LLP**, **Mize Houser & Co.**, **MarksNelson** and **Adams, Brown, Beran & Ball**.

Johnson County Appraiser Paul Welcome announced his upcoming retirement after nearly three decades in the position. His last day is June 14.

Olathe Public Schools has been named as one of America's Best Midsize Employers by *Forbes*.

Office Evolution now has a podcast studio where you can become a thought leader for your industry.

Johnson County Arts & Heritage Center is offering eight weeks of summer arts lab camps for youth.

Make a \$25 donation to the **American Heart Association** by May 15 and you

can be entered to win a 2019 Subaru Impreza.

Thomas Whitaker, **JE Dunn Construction Company**, is the 2019-2020 president of The Kansas City Chapter of the Associated General Contractors of America.

WaterOne's 2019 Annual Water Quality Report for Johnson County is now available.

Avila University has appointed Timothy Klocko as Vice President for Finance and Administration.

Adams, Brown, Beran & Ball has hired Amanda Stevenson as staff accountant.

To submit company news, [click here](#).

To submit company events, [click here](#).