



Update Newsletter

GREATER
ROCHESTER
CHAMBER OF COMMERCE
Our Mission: Advance and promote the prosperity of its members and enhance the quality of life in the greater Rochester area

October, 2023



Thank You to our Members!

Wednesday, October 18, 2023



Sponsored By

**FIRST SEACOAST
BANK**

**We wish to thank all of our members
for their support of the Chamber!**

On October 18th, volunteers will visit members in the local area to personally thank them for their contributions and support of the Chamber, and deliver to them the Chamber's **2023/2024 Business Referral Directory**

~~~~~  
*Be sure to be available to greet this volunteer who is taking time out of their day to visit and thank you on behalf of the Chamber!*

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**TRI-CHAMBER  
COMMUNITY EXPO & JOB FAIR**

WEDNESDAY, OCTOBER 25  
4:00-6:00 pm

James W. Foley Memorial Community Center  
150 Wakefield Street, Rochester

**Open to the Public and Free to Attend!**

**REGISTER NOW**  
[rochesternh.org/expojobfair](http://rochesternh.org/expojobfair)

**GREATER  
ROCHESTER  
CHAMBER OF COMMERCE**

**British Landscapes Trip**

September 24 - October 3, 2024  
10 Days - 12 Meals

**NEWSLETTER  
UNDERWRITTEN BY:**



# Membership Benefits

2

## Member Information Center Spotlight: News Releases

|                            |
|----------------------------|
| Community                  |
| Hot Deals                  |
| Member To Member Discounts |
| <b>News Releases</b>       |
| Job Postings               |
| MarketSpace                |
| Social Feed                |

Be sure to post your news articles on the Chamber website. Upon submission and approval, they will be placed on the Chamber website, and post to our social media pages. This is a free service. Go to your member portal today, click on the **News Releases** tab on the left, and then click on **Add News Release**.

## Offer a Member-to-Member Deal

As a Chamber Member, you can offer and receive special deals, designed just for Chamber Members, such as a percentage off your company's services or products, a free service or product, a BOGO deal, you name it!

Set up your Member-To-Member Deal(s) through your Member Portal anytime; Chamber staff will review and approve it and contact you if they have any questions.

Want to see what deals are available? Member-To-Member Deals are found on the Chamber website under "News & Discounts" - remember to check regularly for new deals!

## Reach More Members: Promotional Eblasts

Advertise your promotions, new products, services, or workshop directly to all Chamber members with the Chamber's **Membership Promotion E-Blast** service! This benefit offers members more timely information to fellow Chamber members as well as savings on the cost of producing flyers.

Membership Promotion E-blasts are sent twice per month. Discounts available for 6 and 12 month promotions.

Contact us at (603) 332-5080  
or email: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)!



As a benefit of your Chamber membership, this public relations service is available to **members only** at no charge!

*A ribbon cutting ceremony is usually held when a business opens, moves, expands, is under new management, or celebrating an anniversary!*

## Provide a TESTIMONIAL!

Tell us how the Chamber has helped your business!

Businesses that provide a testimonial will have their business logo and a photo of the person submitting the testimonial featured in an ad in an upcoming issue of the Chamber newsletter, on the Chamber website and more!

Contact us at 603-332-5080  
or email: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)!

### Log in to Your Secure Member Portal

Did you know that a benefit of your Chamber membership includes the ability to [log in to your Member Portal](#) where you can submit your business' events, news releases, post job openings, download & print event flyers and more!

- Submit news releases events for added promotion
- Post job openings
- Download event flyers
- Search/contact members
- Register for events
- Pay bills online
- Access resources

Don't have a portal yet? Email us at [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org) to get started.



### Looking for Volunteer Opportunities?


The Chamber is always looking for volunteers to assist with events, which is a fun way to meet people and help out at a nonprofit organization that is dedicated to fostering a favorable economic climate in which to live and work.

To learn more about 2023 Chamber events, call us at: 603-332-5080, visit us on the web at [rochesternh.org](http://rochesternh.org), or check out the inserts in this month's newsletter.

### MEMBERS!!!

**BRING IN YOUR BROCHURES AND BUSINESS CARDS TO DISPLAY AT THE CHAMBER.**


**REGISTER NOW!**



**BUSINESS  
after  
hours**

**Wednesday, October 18, 2023 / 5:30-7:00 PM**

Sponsored by:



**FIRST SEACOAST  
BANK**

17 Wakefield Street  
Rochester

Join First Seacoast Bank host a Business After Hours in celebration of the Chamber's annual *Operation Thank You*, membership appreciation day.

Learn about the wide array of financial products and services that First Seacoast Bank offers for both personal and business banking.

Come and enjoy hors d'oeuvres, beverages, networking with fellow Chamber members and prizes.

Bring plenty of business cards for networking and door prizes!

Please RSVP by October 13th to:  
[www.rochesternh.org/OctoberBAH](http://www.rochesternh.org/OctoberBAH)

**REGISTER NOW!**

**TRI-CHAMBER  
COMMUNITY EXPO  
& JOB FAIR**

**Wednesday, October 25  
4 to 6 p.m.**

James W. Foley Memorial  
Community Center  
150 Wakefield Street, Rochester

**A fantastic opportunity to meet area businesses and learn about available jobs in the greater Seacoast area**

**OPEN to the public & FREE to attend!**

Underwriter:



**LEARN MORE TODAY!**  
[www.rochesternh.org/expojobfair](http://www.rochesternh.org/expojobfair)



**SAVE THE DATE:  
Thursday, November 16**

**TRI-CHAMBER  
BUSINESS AFTER HOURS  
AT**

**CHILDREN'S  
MUSEUM**  
of NEW HAMPSHIRE



PRESENTS

**MEET AND HEAR FROM THE CANDIDATES**

**ROCHESTER CITY COUNCIL AND MAYOR  
MONDAY, OCTOBER 30, 2023 ~ 6:30-9:00 PM  
AT ROCHESTER CITY HALL  
31 WAKEFIELD STREET, ROCHESTER, NH**

## Welcome New Members!

### COMPUTER NETWORKING SERVICES

#### REBOOT FIRST IT SERVICES LLC

*Benjamin Lowe*

76 Old Mill Road, Lee, NH 03861  
(978) 212-9822

Web: <http://rebootfirstit.com>

### MONUMENTS

#### GRANITE STATE MONUMENTS

*Kaileigh Pacheco*

57 Summer Street, Rochester, NH 03867  
(603) 332-6545

Web: [www.granitestatemonumentsnh.com](http://www.granitestatemonumentsnh.com)

### PRINT CENTER

#### MINUTEMAN PRESS EXETER

*Andrea Hantz*

1 Portsmouth Ave., Suite #5  
Stratham, NH 03885  
603-418-7558

Web: [minuteman.com](http://minuteman.com)

## Member Renewals

The Board of Directors and Staff wish to thank the Members listed for renewing their Chamber investments!

- Charlie's of Rochester
- Comcast Business
- Community Action Partnership
- Daniel W. Fitzpatrick
- Faias Lighting Products
- Groen Construction
- LDI Solutions
- Monarch School of New England
- Pease Development Authority
- State Farm Insurance-Mike Testa, Agent
- Strafford Appliance Co., Inc.
- The Home Depot #3489
- Tri-City Christian Academy
- Vouchers for Veterans
- Windjammers Seafood Restaurant

*Congratulations!*

## Member Anniversary Recognitions

The Chamber wishes to recognize and thank members that have 5, 10, 15, 20 or 25 years of Chamber membership this month!

### 5 YEARS

**Comcast Business**

**Daniel W. Fitzpatrick**

**Salmon Falls KOA**

**Spring Village at Dover**



## Operation

Thank you

### HELP US THANK OUR MEMBERS!

**Volunteer on:  
Wednesday, October 18, 2023**

Volunteers are asked to visit members to personally say **thank you** for supporting the Chamber and present them with the 2023/2024 Business Referral Directory. This is also an opportunity to connect with fellow businesses.

*See insert flyer for more information.*

### REGISTER NOW FOR CHAMBER 101

Find out if you're taking advantage of all of your Chamber member benefits and opportunities for your business or organization!



GREATER ROCHESTER CHAMBER OF COMMERCE

**Chamber 101**

**October Session**

Thursday, October 12, 2023

4:00-5:00pm  
In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form and e-mailing it to: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org), or call the Chamber office: 603-332-5080

### NH SBDC 2023 RESILIENCY ACADEMY

Join NH SBDC at its **2023 Resiliency Academy** to take a deeper dive into three specific areas of business and community resiliency: **Cybersecurity, Sustainability, and Inclusivity**. These issues affect a business' bottom line, brand image, and ability to attract and retain workers. Addressing them protects your organization from unplanned disruptions. The 3-day Academy presents expert guest speakers, interactive exercises, resources, and networking. Open to current and prospective business owners, community leaders, and others who have an interest in the resiliency of businesses and their communities. Resiliency Academy is free to attend and breakfast and lunch are included, but registration for one, two, or all three sessions is required.

**Cybersecurity Day, Oct. 24; Inclusivity Day, Nov. 8; Sustainability Day, Dec. 7**

Registration link: <https://www.nhsbdc.org/2023-resiliency-academy>

# Ambassadors Corner

Congratulations to the **AMBASSADOR OF THE QUARTER!**

For Quarter 3:

**Sharla Rollins,**  
First Seacoast Bank



GREATER ROCHESTER CHAMBER OF COMMERCE

**AMBASSADOR of the QUARTER**

THIS CERTIFICATE IS PROUDLY PRESENTED TO

**Sharla Rollins**  
First Seacoast Bank

*For going above and beyond in service to Greater Rochester Chamber of Commerce Members and the Greater Rochester Business Community*

2023 QUARTER 3



Pamela A. King  
President/CEO  
GREATER ROCHESTER CHAMBER OF COMMERCE

**The Benefits of Joining a Committee**  
By **Mary Henderson,**  
Bank of New Hampshire



"There are so many benefits to joining a committee and a Chamber Committee is a great resource for growing connections and supporting your community. Being on a committee is an excellent way to meet and interact with like-minded people that want to grow personally and professionally. For me, being part of a committee allows me to form and build relationships with those around me. As the Rochester Banking Office Manager of Bank of New Hampshire, this affords me the opportunity to interact with consumers, business owners and thought leaders, so that I can better understand the wants and needs of my local community. You can expand your knowledge and develop skills in areas of leadership, communication, event planning and project management, which may or may not be part of your day to day role. Let's not forget the fun! Committees help host lots of fun events to enjoy in your community!"

For a list of committees at the Chamber, visit: [rochesternh.org](https://rochesternh.org)

## MEMBER NEWS

**Cornerstone VNA** is proud to announce the launch of its updated website. The updated site features a fresh new look and photos of their staff throughout all five programs including Home Care, Hospice Care, Palliative Care, Life Care-Private Duty, and Community Care. Each program page includes a list of specialized care and support services, program highlights, eligibility guidelines, and answers to frequently asked questions. The updated site continues to feature a blog with important news and information, links to helpful community resources, as well as a robust events calendar. The calendar keeps visitors informed of community events, clinics, educational programs, caregiver café groups, bereavement groups, and special events. Visitors to the site can also learn more about the 110-year history of Cornerstone VNA, and the people who have helped enhance home healthcare services in this region. Visit [www.cornerstonevna.org](http://www.cornerstonevna.org).

2023 marks 110 years for **Cornerstone VNA**, and to celebrate this important milestone, they are embarking on a special giving challenge. Through their 110 Giving Challenge, their goal is to get 110 donations in the last 110 days of 2023. All donations received through this challenge will support uninsured patients, as well as programs with the greatest need. To participate in Cornerstone VNA's 110 Giving Challenge visit [cornerstonevna.org/110-challenge](http://cornerstonevna.org/110-challenge) or send a check to Cornerstone VNA, 178 Farmington Road, Rochester, NH 03867, and include 110 Giving Challenge in the check memo. Visit [www.cornerstonevna.org](http://www.cornerstonevna.org).

**Dover Adult Learning Center—After Hours Nursing Assistant Program** New Hampshire is expected to see a significant increase in healthcare-related job opportunities. Healthcare practitioners and healthcare support occupations are projected to account for approximately 9,500 new jobs by the year 2030, which represents nearly 20 percent of all the new jobs expected in the state during that decade.

The After Hours Licensed Nursing Assistant (LNA) training program is designed to equip eligible candidates with the necessary skills and knowledge. For information, visit [Integrated Education and Training - Dover Adult Learning Center of Strafford County](http://Integrated Education and Training - Dover Adult Learning Center of Strafford County).

**First Church Congregational** will present a Holiday Village Fair - **Holiday Village Fair** - November 3-5, 2023. Call 603-332-1121 or visit [facebook.com/firfirstchurchrochester](https://facebook.com/firfirstchurchrochester)

**First Seacoast Bank** proud to announce the launch of its new Home@FSB mortgage management app, designed to make the home loan process easier and more accessible than ever before. With this new app, consumers can compare different loan and payment scenarios to help determine which is best for them. The Home@FSB mortgage app allows users to scan required documents on their mobile device and upload them quickly to expedite the loan approval process. Communication between the homebuyer, loan officer, and real estate agent is made easy with the Home@FSB secure messaging feature. Users are able to stay up to date on industry news that may impact their loan, such as changes in mortgage interest rates. This will ensure they're always informed of any developments that could affect the loan application process. Visit [www.firstseacoastbank.com/mortgage-loan-team](http://www.firstseacoastbank.com/mortgage-loan-team).

**Greater Seacoast Community Health** has named **Jim Avrett** as Chief Executive Officer, following a national search process. Avrett will replace current CEO Janet Laatsch, who in April announced her intention to retire from Greater Seacoast. Avrett is currently the organization's Chief Operating Officer and will assume the CEO position on October 1<sup>st</sup>. Avrett's 30 years of health care experience includes management positions at the two largest not-for-profit health-care alliances in the country, Vizient and Premier, and the North Broward Hospital District in Florida. Visit [GetCommunityHealth.org](http://GetCommunityHealth.org).

Join **Goodwin Community Health** at **ROCK with the DOCS** on Saturday, October 7. Our favorite doctor-led band, **The World Famous Toes**, will keep everyone on their toes as we honor the memories of Dr. Skip Homicz and Dr. Kevin Dugas, who gave tirelessly of their time and talents to support our dental patients for many years. The event will take place at The Greenery at McKenzie's Farm in scenic Milton. There will be heavy appetizers, a cash bar and a raffle to help raise awareness and funds for the medical, dental, and family programs of these community health centers. Visit <https://getcommunityhealth.org/how-to-help/events/>

**Looking for a new ride? We're here for you.**

**HRCU** wants you to know, when you choose us for your next auto loan, you can trust we will provide you with Better, Not Bigger, Banking at every turn. Experience the HRCU auto difference. You can count on us for: Better Recognition: We value loyalty. We offer a reduced rate\* and up to 90 days without payments\*\* to members who choose to grow with us. Better Care: We have Certified Credit Union Financial Counselors (CCUFC) throughout our branches and lending teams to provide care and guidance. Better Terms: We're committed to offering competitive rates and flexible terms. No application fees. We want you to make the most of your money. Better Experience: We pride ourselves on member experience. We're recognized by national organizations such as **Forbes** and **Member XP** as best in class. Visit [www.hrcu.org](http://www.hrcu.org).

**Hope on Haven Hill** is excited to share that NH Senator Jeanne Shaheen highlighted the work being done at Hope on Haven Hill when she spoke at the White House Recovery Month Summit in Washington on Wednesday, September 20, 2023. Senator Shaheen visited HHH last month and learned more about our residential program, Abi's House recovery housing, outpatient services, Camilla's House rental housing, Kate's Closet thrift shop, Three Sisters' gym, and other wrap around services that help to meet the needs of our clients. She was also able to speak directly with HHH clients to hear about their challenges and successes. To view the video, visit [Senator Shaheen White House Recovery Month Summit 09.20.2023 \(vimeo.com\)](https://www.vimeo.com/702023). For more information, [www.hopeonhavenhill.org](http://www.hopeonhavenhill.org).

**Leone, McDonnell & Roberts, PA** proudly continues to grow, welcoming six to the team this summer.

**Kandie Bonica** joins the Dover office as a Senior Accountant. As a CPA, she brings over 22 years of experience to the firm, specializing in tax work for individuals and businesses.

**Katie DuBois** starts as a Staff Accountant in the Wolfeboro office, after completing a successful internship with the firm.

**Daniel Malzahn** joins the team after completing two internships.

**Jennifer Wilder**, A Staff Accountant in the North Conway office. Prior to joining the firm, Jennifer accumulated over 20 years of commercial and residential underwriting experience in the banking industry.

**Margarita Gaponov** is a Staff Accountant in the Dover office.

**Kelly Munro** joins the team in the role of Administrative Assistant in the North Conway office, bringing administrative and business-owning experience along with a wide variety of skills to ensure client satisfaction. Visit [www.lmrpa.com](http://www.lmrpa.com).

Join **NH SBDC** at its **2023 Resiliency Academy** to take a deeper dive into three specific areas of business and community resiliency: **Cybersecurity, Sustainability, and Inclusivity**. These issues affect a business' bottom line, brand image, and ability to attract and retain workers. Addressing them protects your organization from unplanned disruptions. The 3-day Academy presents expert guest speakers, interactive exercises, resources, and networking. Open to current and prospective business owners, community leaders, and others who have an interest in the resiliency of businesses and their communities. Resiliency Academy is free to attend and breakfast and lunch included, but registration for one, two, or all 3 sessions is required.

**Cybersecurity Day, Oct. 24; Inclusivity Day, Nov. 8;**

**Sustainability Day, Dec. 7**

**Registration link:** <https://www.nhsbdc.org/2023-resiliency-academy>

**Raiche & Company, CPAs, PLLC** employees recently volunteered at a local nonprofit, Hero Pups, to contribute with tasks needed such as landscaping, dog washing and playtime, and other various tasks for their new facility. It was a gorgeous day and a great way to give back to the community! For information on Hero Pups, check out their website at <https://heropups.com>. They are an all-volunteer, non profit 501(C)(3) organization that provides support dogs to eligible veterans and first responders. "They place dogs so they can help people". Visit [www.raichecpa.com](http://www.raichecpa.com)

**Rochester Recreation & Arena** would like you to check out their **Fall Program Guide** to learn about all programs from September- November. [Fall 2023 programs \(rochester.nh.gov\)](http://Fall 2023 programs (rochester.nh.gov))

- Family Open Gym starts Sunday, 9/10

- Public Skate starts Saturday, 9/16

- Youth Basketball registrations runs November 1 - December 15

Visit [our website](http://our website) to learn more about Rec & Arena activities, or log directly onto [RecDesk](http://RecDesk) to register.

**Seacoast SCORE** will be offering the following free workshops:

October 2, 12-2 pm - Survey of Digital Marketing Techniques

October 4, 6-8 pm - Business Finance: Beyond the Basics (SCORE Finance II)

October 11, 12-2 pm - Digital Marketing I

October 16, 6-8 pm - Starting Your Business

October 17, 1-2 pm - SEO for Beginners

October 24, 12-2 pm - Shopify

October 25, 6-8 pm - QuickBooks

Visit [www.scorehelp.org](http://www.scorehelp.org).

**SCORE Seacoast** is hosting a **women's conference for entrepreneurs** in all stages of business on October 20th. We expect about 120 people for a day-long agenda of interesting sessions, lively conversation and connections. For information and to register, visit:

[Business and Balance: SCORE Empowering Women Entrepreneurs | SCORE](http://Business and Balance: SCORE Empowering Women Entrepreneurs | SCORE)

**Studio Two Seven Nine Announces Headshots Matter**

We all know how powerful first impressions are. Research shows we make a decision to trust someone within 100 milliseconds of seeing their face. A headshot is a great way to take control of your image and establish trust with others right away. Every business professional *needs* a professional, up-to-date headshot.

Members of The Greater Rochester Chamber of Commerce always receive 20% off. Contact Studio Two Seven Nine today! Call 603-630-4675 or visit [www.studiotwosevennine.com](http://www.studiotwosevennine.com).

# What's Been Going On at the Chamber?



UNDERWRITTEN BY



## Tri-Chamber Business After Hours



Golf Tournament Photos By

**STUDIO**  
TWO·SEVEN·NINE  
Images by Shawn Pierce



**2023**



Celebrating  
**COMMUNITY LEADERS**

Click on each image to see each awards recipient's video



Meredith Village Savings Bank



Hope on Haven Hill



Jackie Fitzpatrick

**2023  
Chamber Leadership**

**Officers**

Chairman of the Board:  
Kerrie Landry  
*Living Innovations*

Chairman-Elect:  
David Richard  
*D.F. Richard Energy*

Vice Chair, Governmental Affairs:  
Paul Gatehouse  
*Independence Financial Advisors*

Vice Chair, Membership:  
Amy Brown  
*Yankee Electric & Co., LLC*

Vice Chair, Events & Fund Raisers:  
Caitlyn Turgeon  
*HBL Insurance*

Treasurer:  
Sharla Rollins  
*First Seacoast Bank*

Immediate Past Chairman:  
Janet Oliver  
*Unitil*

**Directors**

Brian Dickie  
*Eversource*

Mark Farrell  
*Laars Heating Systems*

Lauren Jerr  
*Spaulding High School*

Alan Johnson  
*Breezeline*

Timothy Jones  
*Frisbie Memorial Hospital*

Kevin Miller  
*Profile Bank*

Dr. Deepa Reddy  
*Deepa Reddy DMD, PLLC*

Tatjana Simon  
*Northeast Credit Union*

Kendall Spewock  
*Admiral Property LLC*

David Stevens  
*Century 21 Northeast*

Sue Willson  
*Potter's House Bakery & Café*

**Chamber Staff**

Laura Ring  
President/CEO

Tanya Hervey  
Director,  
Events & Communications

**Greater Rochester  
Chamber of Commerce**  
18 South Main Street  
Rochester, NH 03867  
(603)332-5080

[rochesternh.org](http://rochesternh.org)

# October 2023 Chamber Calendar

| SUNDAY                                   | MONDAY                                                | TUESDAY      | WEDNESDAY                                                                         | THURSDAY                              | FRIDAY                              | SATURDAY |                                                                                                                                                                                                                                            |
|------------------------------------------|-------------------------------------------------------|--------------|-----------------------------------------------------------------------------------|---------------------------------------|-------------------------------------|----------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1                                        | 2                                                     | 3            | 4                                                                                 | 5                                     | 6                                   | 7        | <b>UPCOMING EVENTS</b><br><br>November 8<br>British Landscapes Informational Meeting at Chamber, 6pm<br><br>November 16<br>Tri-Chamber BAH at The Children's Museum<br><br>December 1<br>Tree Lighting<br><br>December 3<br>Holiday Parade |
| 8                                        | 9<br>OFFICE CLOSED<br>COLUMBUS DAY                    | 10           | 11                                                                                | 12<br>4:00 pm<br>Chamber 101          | 13                                  | 14       |                                                                                                                                                                                                                                            |
| 15                                       | 16                                                    | 17           | 18<br>5:30-7pm<br>Operation Thank You Business After Hours at First Seacoast Bank | 19<br>7:30 am<br>Governmental Affairs | 20                                  | 21       |                                                                                                                                                                                                                                            |
| 22                                       | 23                                                    | 24           | 25<br>4-6:00 pm<br>Tri-Chamber Expo/Job Fair                                      | 26                                    | 27<br>7:30 am<br>Board of Directors | 28       |                                                                                                                                                                                                                                            |
| 29                                       | 30<br>6:00 pm<br>Candidate Forum-City Council & Mayor | 31 Halloween |                                                                                   |                                       |                                     |          |                                                                                                                                                                                                                                            |
| VISIT OUR WEBSITE TO REGISTER FOR EVENTS |                                                       |              |                                                                                   |                                       |                                     |          |                                                                                                                                                                                                                                            |



**British Landscapes Trip**

September 24 - October 3, 2024  
10 Days - 12 Meals



British Landscapes Trip includes:  
Edinburgh Castle, York, Chester, London

**Join us on Wednesday, November 8, 2023 for an informational session on the Chamber's British Landscapes trip that will take place from September 24, 2024 to October 3, 2024.**

An adventure fit for a Shakespearean tale takes you from verdant hillsides to bustling British cities rich with culture. Explore The Athens of the North during your stay in Edinburgh. Explore the ruins of a Roman Fort during a visit to Hadrian's Wall. Enjoy medieval York and its historic Minster. See the picturesque village of Llangollen in Wales. Walk in the footsteps of the Bard, visiting the childhood home of William Shakespeare. Personalize your tour with a choice of included excursions in Edinburgh and Oxford. See the quintessential sights of London with a local guide. Sleepy villages, grassy slopes, mountainside lakes, and cities built upon layers of history – these are the landscapes of Britain. Book Now & Save!

**TO REGISTER TO ATTEND THE INFORMATION MEETING, DOWNLOAD A TRIP BROCHURE AND INFORMATION, CLICK HERE**

**IN PARTNERSHIP WITH HORIZON TRAVEL AGENCY AND COLLETTE**



**SEE INFORMATIONAL FLYERS ATTACHED**





# Thank You!

Underwritten by:



The 49th Annual Golf Tournament & Clambake was recently held on Thursday, September 28, 2023 at The Oaks Golf Links with 128 players! Players enjoyed a day of golf, won fantastic prizes, and had great fun along the way!

***THANK YOU to all of our wonderful sponsors, players, raffle and auction item donors, committee members and volunteers that made this year's event a great success!***

## Awards Sponsor



## Hole Sponsors



## Box Lunch Sponsors



## Hors D'oeuvres Sponsor



## Program Sponsor



## Beverage Cart Sponsor



## T-Shirt Sponsor



## Registration Sponsor



## Water/Soda Sponsor



## Water & Crackers on Carts



## Social Hour Sponsor



## Photography



## Grand Raffle Prize Sponsors



## Golf Cart Sponsors



## Posters



## Signage



## Hole-In-One Sponsors



## 2023 Golf Committee

Chair: Kerrie Landry, Bridget Bleckmann, Kristen Bournival, Amy Brown, Wink Faulkner, Matthew Fullerton, Tanya Hervey, Laura Ring, Eric Stanley, Kristen White

**See Reverse Side for Additional Sponsors, Donors and Top Teams!**



# Thank You!

Underwritten by:



## Golf, Hospitality, and Catering



## Player Goody Bag Donors

Bags Supplied By



Cornerstone VNA, Laars Heating Systems Company, Lesniak Home Team at Keller Williams, Meredith Village Savings Bank, Newburyport Bank, Peace of Mind Medicaid Consultant, Raiche & Company CPA's, Straight Forward Financial Group, Waste Management, Yankee Electric & Co., LLC

## Team / Individual Prize Sponsors

Bluebird Self Storage  
Boulder Technologies  
Collins Sports Center  
Hervey's Tire Company, Inc.  
Jewelry Creations  
Profile Bank  
Strafford Appliance  
Wit-Way Supply

## Raffle Prize Donors

110 Grill / Evviva Trattoria, Golf & Ski Warehouse, Granite Steak & Grill, Healey Auto Repair, Hervey's Tire Company, Inc., Kelly Wilson Rogers, LMT, Laars Heating Systems Company, MrSippy BBQ, Profile Bank, Rochester Opera House, Studley Flower Gardens, The Oaks Golf Links, Windjammers Seafood Restaurant, Yankee Electric & Co.

## Special Raffle Donor

# SIGSAUER



## Top Teams / Prize Sponsors

### First Place Team

Scott Campbell, Elie Anquetil,  
John Barter, Troy Harmon

Prizes Sponsored by



### Second Place Team

Peng Chen, Steve Mullen, Phil  
Tewell, Tony Tillman

Prizes Sponsored by



## Hole Contest Sponsors

### Putting Contest

Prize Provided By :



### Vegas Hole Contest

Prize Provided By:



### Jon's Drive Contest

Prize Provided By:



### The Toter Pitch

Prize Provided By:



## Ultimate Golfer's Goody Bag Donors

Cochecho Country Club  
D.F. Richard Energy  
Golf & Ski Warehouse  
Laars Heating Systems Company  
Nippo Lake Golf Club  
Rochester Country Club  
The Oaks Golf Links



## Thank you, Volunteers!

Nicole Ames, Kristen Bournival, Alan Brown, Amy Brown, Tammie Cilley, Jackie Frost, Carole Glenn, Tanya Hervey, Kerrie Landry, Melissa Lesniak, Megan Lewis, Jenn Marsh, Amanda Martineau, Shawn Pierce, Laura Ring, Tatjana Simon, Caitlyn Turgeon, Alyssa Van Dine, Kristen White, Jolene Whitehead, Karen Woodman

# THANK YOU TO ALL OF THOSE WHO PLAYED IN AND SUPPORTED THE CHAMBER'S GOLF TOURNAMENT.



# Chamber 101

## October Session

Thursday, October 12, 2023

4:00-5:00pm

In-Person or via Zoom

Register for Chamber 101 through your Member Portal, or by filling out this form and e-mailing it to: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org), or call the Chamber office: 603-332-5080

COMPANY NAME:

PRIMARY CONTACT:

E-MAIL:

ATTENDEE NAME(s):

Sign Me Up!

Contact Member Services for more information  
or to register: 603-332-5080 x:2  
E-mail: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)

# SIGN UP AS A VOLUNTEER FOR GREATER **ROCHESTER** CHAMBER OF COMMERCE

## Operation

Thank  
you

Wednesday, October 18, 2023



### **Volunteers Are Needed** to assist in **THANKING MEMBERS**

for their continued support of the Chamber!

*Volunteers are asked to visit members to personally say **thank you** for supporting the Chamber and present them with the 2023/2024 Business Referral Directory. This is also an opportunity to connect with fellow businesses.*

### **VOLUNTEER REGISTRATON:**

Your Name: \_\_\_\_\_

Best Contact Phone #: \_\_\_\_\_

Your E-Mail Address: \_\_\_\_\_

How Many will be attending the breakfast: \_\_\_\_\_

#### **RETURN BY: 9/15/2023 TO:**

Greater Rochester Chamber of Commerce  
18 South Main Street  
Rochester NH 03867  
603-332-5080 Fax: 603-332-5216  
E-mail: [memberservices@rochesternh.org](mailto:memberservices@rochesternh.org)

Underwritten By:



8:00 - 9:00 am:

Instructional gathering & breakfast:  
**Frisbie Memorial Hospital Community  
Education & Conference Center**  
11 Whitehall Road, Rochester, NH

9:30 am - 12:00 pm:

Volunteer teams visit their assigned  
geographic areas to thank members  
for their support and deliver the  
Chamber Business Referral Directory.

12:00 - 4:30 pm:

Deliver completed contact cards to  
the Chamber Office.

5:30 - 7:00 pm:

Join us for Business After Hours,  
sponsored by First Seacoast Bank.  
Enjoy hors d'oeuvres,  
beverages and musical entertainment.



BUSINESS  
*after*  
hours 

**Wednesday, October 18, 2023 / 5:30-7:00 PM**

Sponsored by:



**17 Wakefield Street  
Rochester**

Join **First Seacoast Bank** host a Business After Hours in celebration of the Chamber's annual *Operation Thank You*, membership appreciation day.

Learn about the wide array of financial products and services that First Seacoast Bank offers for both personal and business banking.

Come and enjoy hors d'oeuvres, beverages, networking with fellow Chamber members and prizes.

Bring plenty of business cards for networking and door prizes!

**Please RSVP by October 13th to:  
[www.rochesternh.org/OctoberBAH](http://www.rochesternh.org/OctoberBAH)**

# TRI-CHAMBER COMMUNITY EXPO & JOB FAIR

Wednesday, October 25  
4 to 6 p.m.

James W. Foley Memorial  
Community Center  
150 Wakefield Street, Rochester

A fantastic  
opportunity  
to **meet area  
businesses** and  
learn about  
**available jobs**  
in the greater  
Seacoast area

**OPEN to  
the public  
& FREE  
to attend!**

Underwriter:

**Northeast**  
CREDIT UNION

**LEARN MORE TODAY!**

[www.rochesternh.org/expojobfair](http://www.rochesternh.org/expojobfair)





UNDERWRITTEN BY



# TRI-CHAMBER COMMUNITY EXPO & JOB FAIR

Wednesday, October 25, 2023 / 4:00-6:00pm

James W. Foley Memorial Community Center, 150 Wakefield St., Rochester

## EXHIBITOR & EMPLOYER REGISTRATION

There is no cost to have a table at this event; all we ask is for your help with promoting it.

*Please Indicate Your Selection Below with a ✓*

- Please sign my business up as an Expo Exhibitor (not hiring)
- Please sign my business up as a Hiring Employer/Exhibitor

BUSINESS NAME:

INDUSTRY TYPE:

CONTACT NAME:

PHONE:

E-MAIL:

I agree to help promote this event through my company's marketing methods with the promotional materials the Chamber provides to me.

\_\_\_\_\_ (*please initial*)

*Please circle your choice:*

Will You Need a Tablecloth?      Yes      No

Will You Need Electricity?      Yes      No  
*(Electricity is limited and is not guaranteed—please plan accordingly)*

## PROMOTIONAL OPPORTUNITIES

**Is Your Company or Organization Interested in Promotion with a Sponsorship For This Event?**

Yes, Please Send Me Info

No, Not at This Time

**I would like to donate a door prize item to the event raffles**  
*(Your company or organization will receive promotion at the event in exchange)  
Chamber staff will contact you with details.*

Item(s) Description: \_\_\_\_\_

Item(s) Value: \$ \_\_\_\_\_

**SEE REVERSE SIDE**

**I will be doing prize raffle(s) of my own**  
*(Conduct raffle(s) at your table and contact winners on your own after the event)*

**I am a restaurant that would like to showcase our food**  
*(Chamber staff will contact you for details)*

**PLEASE LIST THE POSITION(S) YOUR COMPANY IS HIRING FOR:**

**YOUR INDUSTRY TYPE:**

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**SUGGESTED ITEMS TO BRING:**

- Branded tablecloth
- Banner (vertical, free-standing banners work well)
- Brochures / Flyers
- Business Cards
- Branded swag to hand out
- Raffle Items (if conducting raffle(s) at your table):
  - ~ Prize(s)
  - ~ Sign for table, announcing raffle
  - ~ Container to collect business cards/names



**IF YOUR COMPANY IS HIRING, BRING:**

- Application Forms / Clipboards / Pens
- Current / Future Job Openings
- Job Descriptions



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**More information will be e-mailed to you prior to the event**

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**PLEASE RETURN COMPLETED FORM TO:**

**E-Mail:** [events@rochesternh.org](mailto:events@rochesternh.org) **Fax:** 603-332-5216

**or**

**Register Online: [rochesternh.org/expojobfair](http://rochesternh.org/expojobfair)**

**TRI-CHAMBER  
COMMUNITY EXPO & JOB FAIR**







UNDERWRITTEN BY



# TRI-CHAMBER COMMUNITY EXPO & JOB FAIR

Wednesday, October 25, 2023 / 4:00-6:00pm

James W. Foley Memorial Community Center, 150 Wakefield St., Rochester

## PROMOTIONAL OPPORTUNITIES

Sponsors of the 2023 Tri-Chamber Community Expo & Job Fair will receive recognition on the following promotion; see the various levels below for any additional promotion:

### Business name or logo included in/on:

- Chamber's website
- Event e-blasts
- Social media posts
- Event program
- Event signage
- Event PowerPoint presentation
- Thank you flyer in Chamber's newsletter

*Please Indicate Your Selection Below with a ✓*

- CORPORATE SPONSOR \$1,000**  
All promotion listed above, PLUS prime table space at the event, logo displayed prominently on all promotion, logo on event flyer, business name recognized in press release
- PROGRAM SPONSOR \$600 \*Sole Sponsorship\***  
All promotion listed above, PLUS full page ad on the back of all event programs. Logo displayed on all promotion
- CAREER SPONSOR \$500**  
All promotion listed above. Logo displayed on all promotion
- TABLE SPONSOR \$200**  
All promotion listed above. Business name on all promotion.

---

## Please sign my business up as a sponsor as indicated above

*If the sponsorship you have selected is no longer available,  
Chamber staff will get in touch with you to offer other options*

**INVOICE ME**

**PAYMENT ENCLOSED**

**BUSINESS NAME:** \_\_\_\_\_

**CONTACT NAME:** \_\_\_\_\_

**PHONE:** \_\_\_\_\_

**E-MAIL:** \_\_\_\_\_

**I would like to donate a door prize item to the event raffles in exchange for Promotion** (Chamber staff will contact you for details if spaces below are left blank)

**ITEM(s):** \_\_\_\_\_  
**VALUE OF ITEM(s):** \_\_\_\_\_

**PLEASE RETURN COMPLETED FORM TO:**

**E-Mail:** events@rochesternh.org / **Fax:** 603-332-5216



PRESENTS

## MEET AND HEAR FROM THE CANDIDATES

**ROCHESTER CITY COUNCIL AND MAYOR  
MONDAY, OCTOBER 30, 2023 ~ 6:30-9:00 PM  
AT ROCHESTER CITY HALL  
31 WAKEFIELD STREET, ROCHESTER, NH**

The Candidate Forum will be broadcast live and will be re-broadcast several times prior to Election Day on the Rochester Governmental Channels. It will also be available for viewing at [www.rochesternh.org](http://www.rochesternh.org).

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**6:30 pm**

### **Meet the Candidates for Rochester City Council**

All candidates from each Ward have been invited to present their positions. Candidates in contested races will answer questions on various issues.

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**8:00 pm**

### **Meet the Candidates for Mayor**

All candidates for Mayor have been invited to present their positions. Candidates will also answer questions on various issues.

Prior to the forum, questions you would like posed to candidates from the public can be emailed to [president@rochesternh.org](mailto:president@rochesternh.org).

**REMEMBER TO VOTE ON NOVEMBER 7th**



Your Future Begins Now!



**AfterHours**

CTE HEALTH SCIENCES LNA PROGRAM

## Nursing Assistant Program

New Hampshire is expected to see a significant increase in healthcare-related job opportunities. Healthcare practitioners and healthcare support occupations are projected to account for approximately 9,500 new jobs by the year 2030, which represents nearly 20 percent of all the new jobs expected in the state during that decade.

The **After Hours** Licensed Nursing Assistant (LNA) training program is designed to equip eligible candidates with the necessary skills and knowledge to work as nursing assistants in a professional capacity. Upon successful completion of the program, students will be fully prepared to take the state certification examination. Additionally, they will have the necessary qualifications to apply for an LNA license through the Board of Nursing.

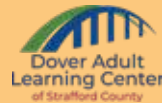


**AfterHours**

CTE HEALTH SCIENCES LNA PROGRAM

**After Hours** is an exciting joint initiative piloted by the Dover Adult Learning Center and the Dover Regional Career and Technical Center. Through this collaborative effort, students will engage in hands-on experiences that form an essential part of Career and Technical Education (CTE.) They will gain valuable real-world knowledge that directly applies to their future job prospects and careers — and also can provide the opportunity to earn credit towards a high school diploma.

For more information contact:



**Adult Learners**

office@doveradultlearning.org  
603.742.1030



**High School Students**

k.kennedy@dover.k12.nh.us  
603.516.6976



## Accelerate Your Future

PURSUE A CAREER AS A  
LICENSED NURSING ASSISTANT



Your Future  
Starts Here!



## Schedule & Details

**Location:** Dover High School  
25 Alumni Drive, Dover, NH  
Health Sciences classroom & lab, Room #207A

**Theory/Lab: 57 Hours**  
**19 sessions:** October 11 — December 20  
Mondays & Wednesdays — 6:00 pm - 9:00 pm

**Clinical: 60 Hours**  
Located at healthcare facilities in Dover - TBD

**Eligibility:** All students will be interviewed and evaluated on their ability to read, comprehend, write and communicate relative to Nurse Assistant job related assignments. Adult Learners will be given the TABE test to determine language proficiency and literacy levels. Support will be provided for those needing to build their foundational skills.

**Cost:** Tuition and fees for the **After Hours** pilot program are grant funded by the Bureau of Career Development and Adult Education.

## Unlock Your Potential

Dover's comprehensive Licensed Nursing Assistant (LNA) program is designed to equip eligible adult learners and high school seniors with the skills and knowledge necessary for the workforce. We understand the importance of a solid foundation and practical experience, and our NH Board of Nursing approved program is tailored to meet those needs.

Our curriculum focuses on real-world applications that bridge the gap between education and industry demands. With hands-on learning, industry collaborations, and clinical site training, you will gain invaluable experience and build a professional network. Our experienced instructors are dedicated to providing personalized guidance and support throughout your learning journey, ensuring that you receive the individual attention you need to thrive.

## The Program Consists of Three Components:

### Part One: Theory

Learn about basic anatomy and physiology, medical terminology, infection control, patient care techniques, medical ethics and legal considerations, as well as communication and documentation skills.

### Part Two: Pre-clinical lab skills

Acquire essential competencies in a controlled laboratory setting. Develop skills in patient interactions, daily care activities, vital signs monitoring, mobility and transfers, patient observations, and infection control. Obtain proficiency in the use of medical terminology, equipment and technology.

### Part Three: Clinical

Gain practical experience in real healthcare settings under supervision. Through hands-on training, learn to provide compassionate care, ensure patient comfort, and maintain a safe environment. Clinicals bridge the gap between theory and practice, equipping nursing assistants with the competence and confidence to excel in their roles as healthcare professionals.



Apply Today!  
SPACE IS LIMITED

*Greater Rochester Chamber of Commerce presents...*

# British Landscapes

September 24 – October 3, 2024



Book Now  
& Save  
**\$150**  
Per Person

Upgrade to **Elite Airfare!** see inside for details

For more information contact  
Melinda Nyberg  
Horizon Travel Agency  
(603) 742-7664  
[melinda.nyberg@gmail.com](mailto:melinda.nyberg@gmail.com)



**10 Days • 12 Meals:** 8 Breakfasts, 4 Dinners

**HIGHLIGHTS...** Edinburgh Castle, York, Chester, Choice on Tour: Caernarfon Castle or Caernarfon Walk, Betws-y-Coed, Stratford-upon-Avon, Oxford, Choice on Tour: Ashmolean Museum or Oxford Walking Tour, London

**ITINERARY AT A GLANCE**

|           |                                                       |
|-----------|-------------------------------------------------------|
| Day 1     | Overnight Flight                                      |
| Days 2, 3 | Apex Grassmarket Hotel, Edinburgh                     |
| Day 4     | Holiday Inn York City Centre, York                    |
| Days 5, 6 | Grosvenor Pulford Hotel & Spa, Chester                |
| Day 7     | Hotel Indigo Stratford Upon Avon, Stratford-Upon-Avon |
| Days 8, 9 | Mercure London Bridge, London                         |

*On some dates alternate hotels may be used.*

**Day 1: Tuesday, September 24, 2024 Overnight Flight** Feel the vibrant energy of England, hear the unique sounds of Scotland, and see the rolling countryside of Wales on a trip that combines dramatic history and an array of fascinating landscapes.

**Day 2: Wednesday, September 25, 2024 Edinburgh, Scotland - Tour Begins** Your tour opens in Edinburgh, the historic capital of Scotland, where rocky hills tower in the distance and the shadows of history can be seen around every corner. Discover Scotland's capital and see how medieval crossroads blend seamlessly with a vibrant modern energy. This evening, join your fellow travelers for a welcome dinner. (D)

**Day 3: Thursday, September 26, 2024 Edinburgh** Today visit Edinburgh Castle, home to the Scottish Crown Jewels. Your panoramic and walking tour of old and new Edinburgh combines Georgian architecture, writers and monuments, alleyways and hidden passages, and a thoroughly modern museum. Enjoy time to explore the city as you wish this afternoon and evening. Perhaps you will choose to join an optional night of Scottish food, song and dance. (B)

**Day 4: Friday, September 27, 2024 Edinburgh - Borders Region - York, England** Say goodbye to the rolling hills of Scotland while travelling south through the Borders Region, stopping at Jedburgh, a historic royal burgh dating back to the 17th century. Visit the archeological site of Vindolanda, an Ancient Roman fortress built along Hadrian's Wall in the 2nd century to protect Roman Britain from the tribes of Scotland. Arrive in the medieval city of York, surrounded by historical city walls. This evening you may wish to join an optional tour to a Yorkshire vineyard and sample a selection of English wines over dinner. (B)

**Day 5: Saturday, September 28, 2024 York - Chester** Enjoy a leisurely morning to explore York at your own pace. Meander the labyrinth of quaint, narrow streets known as "snickelways" or maybe visit the city's famous Minster. End the day in Chester, your home for the next two nights, where ancient walls enclose charming Tudor and Victorian houses. Discover the charms of the city with your local guide. Tonight, meet a local with many tales about life in Chester past and present. (B, D)

**Day 6: Sunday, September 29, 2024 Chester - Caernarfon, Wales - Betws-y-Coed - Chester, England** Today, visit a royal town in Wales, where **it's your choice!** Visit Caernarfon Castle to discover the history behind one of Edward I's most imposing castles **-OR-** take a leisurely stroll around the town with your Tour Manager, seeking out local shops, cafes, and markets. Then take a scenic drive through the best of the Welsh landscape over the mountain pass to the quaint and picturesque village of Betws-y-Coed. This magical landscape holds a distinctly alpine feel and breathtaking natural beauty. (B)

**Day 7: Monday, September 30, 2024 Chester - Stratford-upon-Avon** Step back in time on a journey through the English countryside to Stratford-upon-Avon – the Bard's birthplace. After touring the childhood home of William Shakespeare, take time to explore this historic market town on your own. Tonight, join your fellow travelers for dinner. (B, D)



## Book Now & Save \$150 Per Person:

Double \$4,149;      **Double \$3,999\***  
 Single \$4,949;      **Single \$4,799;**  
 Triple \$4,119      **Triple \$3,969**

**For bookings made after Mar 25, 2024 call for rates.**

**Included in Price:** Round Trip Air from Logan Intl Airport, Air Taxes and Fees/Surcharges, Hotel Transfers

**Not included in price:** Cancellation Waiver and Insurance of \$449 per person

\* All Rates are Per Person and are subject to change, based on air inclusive package from BOS

### Upgrade your in-flight experience with Elite Airfare

Additional rate of: Business Class \$4,290

† Refer to the reservation form to choose your upgrade option

**IMPORTANT CONDITIONS:** Your price is subject to increase prior to the time you make full payment. Your price is not subject to increase after you make full payment, except for charges resulting from increases in government-imposed taxes or fees. Once deposited, you have 7 days to send us written consumer consent or withdraw consent and receive a full refund. (See registration form for consent.)

**Day 8: Tuesday, October 1, 2024 Stratford-upon-Avon - Oxford - London** Bid farewell to Stratford and travel to the charming university city of Oxford. Upon arrival, **it's your choice!** Visit the Ashmolean Museum, opened in 1682 as Britain's first public museum, with collections ranging from Egyptian mummies to contemporary art **-OR-** join an expert local guide for a walking tour, including one of the colleges used as a filming location for *Harry Potter*. Enjoy lunch on your own before continuing on to London, England's storied capital city. (B)

**Day 9: Wednesday, October 2, 2024 London** Take in the sites of London on a tour of the city's quintessential sights.

Begin with a walking tour of Westminster, where you see Big Ben, the Houses of Parliament and Westminster Abbey. Continue to Buckingham Palace, the official residence of His Majesty The King, and make your way to Trafalgar Square, one of London's most vibrant spaces in the heart of the city. This afternoon is yours to discover more of London independently and make memories to treasure. This evening, join your fellow travelers to toast the end of your journey through Britain's scenic and storied landscapes. (B, D)

**Day 10: Thursday, October 3, 2024 London - Tour Ends** Your journey through Britain comes to a close today. (B)

### Experience It! Chester

The friendly and lively city of Chester is waiting to welcome you. Stunning Tudor and Victorian homes, a charming waterfront promenade along the River Dee, two-tiered shopping galleries dating back to the Middle Ages, all enclosed by ancient walls with steadfast towers that were built during Roman rule. This is Chester. Founded in 79 AD as a Roman fort, Chester's Roman roots can be felt across the city, from the largest Roman amphitheater in Britain to Roman Gardens featuring a number of artifacts, columns, and ruins from this time. Chester is home to the Eastgate Clock — the second most photographed clock in the country after Big Ben — and the oldest horse racecourse in the world. Explore the charm and quintessential landmarks of beautiful Chester — this is a small city with a lot of history (and a lot of heart).

**For more information visit**  
<https://gateway.gocollette.com/link/1199458>

**PLEASE NOTE:**

**Book Now rates valid until Mar 25, 2024, valid on air inclusive packages only.**  
IDENTIFICATION

Passports are required for this tour at your expense. Certain countries require that your passport be valid at least 6 months beyond the dates of your travel. You are strongly urged to contact the appropriate consulate for details. Visit [www.travel.state.gov](http://www.travel.state.gov) for the U.S. State Department for the latest details about passports and visa requirements.

**IMPORTANT:** We recommend that travelers take a photocopy of their passport and applicable visas. It should be packed separately from your actual passport and visa. We also recommend leaving a copy at home with your emergency contact.

Days of features are interchangeable.

Single accommodations are limited and are available on a first come, first served basis.

To complete your tour, we include roundtrip airport-to-hotel transfers when purchasing our airfare with your tour. If you have arranged for your own air, we are pleased to provide you the option of *purchasing* these transfers. Please note that all transfers will leave at pre-scheduled times.

Travelers arriving in Edinburgh from August 2-31, 2024 will receive tickets to Edinburgh's famous Military Tattoo show. Please inquire at time of reservation.

**The overall activity level of this tour is a level 2.** This means you like a balanced approach to travel. Walking two to three miles over the course of a day is no problem for you. You can partake in a two-hour leisurely walking tour, covering up to two miles (with included breaks). You can handle a variety of terrains, from cobblestone streets to moderate hills with relative ease and without assistance. You can climb two flights of stairs with ease. There may be 1 to 2 days on this tour when walking tours can cover 3 to 4 miles over uneven terrain. Expect some full days balanced with free time to recharge or set out on your own adventure. You can handle altitudes up to 6,000 feet. While this level is appropriate for travelers that require mobility assistance devices, there could be times when you may have to sit out on some of the included activities.

Please be advised many airlines do not provide advance seat assignments until check-in at the airport. Advance seating will be subject to the airline's terms and conditions.

Air passengers will arrive into Edinburgh Airport and depart from London airports.

For air-inclusive reservations, the name provided at time of booking must match your government-issued ID that will be used during travel. Name changes are subject to penalties.

Due to tour scheduling, arrival flights should arrive prior to 4:00 p.m.



Economy air rate and schedule are applicable for groups of 10 or more traveling on the same flights and dates.

**A deposit of \$698 per person is due upon reservation. Reservations are made on a first come, first served basis. Reservations made after the deposit due date of March 18, 2024 are based upon availability. Final payment due by July 26, 2024. Deposits are refundable up until March 25, 2024.**

CST#2006766-20 UBN#601220855 Nevada Sellers of Travel Registration No. 2003-0279

For important reservation information visit  
<https://gateway.gocollette.com/link/1199458>.  
You can also find this information on your tour documents.





162 Middle Street  
 Pawtucket, RI • 02860  
 Phone: 1-800-852-5655 Fax: 1-401-727-9014

If paying by credit card, please complete this form and return to Horizon Travel Agency. We can only charge your credit card for the amount noted if the signature, address and phone number are listed below. Thank you!

**CREDIT CARD AUTHORIZATION FORM**

BOOKING NUMBER: 1199458

TOUR: British Landscapes *featuring England, Scotland and Wales*

DEPARTURE DATE: September 24, 2024

GROUP NAME: Greater Rochester Chamber of Commerce

Name of Passenger:

Salutation: \_\_\_\_\_ First Name: \_\_\_\_\_ Middle Initial: \_\_\_\_\_ Last Name: \_\_\_\_\_ Suffix: \_\_\_\_\_  
 (Mr., Mrs., Rev.) (Please print as it appears on Passport) (Jr., Sr.)

Cardholder Name: \_\_\_\_\_  
 (Please print as it appears on your Credit Card)

Cardholder Address: \_\_\_\_\_  
 (as it appears on your credit card statement)

Cardholder Phone: \_\_\_\_\_

Credit Card Type: \_\_\_American Express \_\_\_Discover \_\_\_MasterCard \_\_\_Visa

Credit Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_ Amount to be charged: \$ \_\_\_\_\_

Cardholder's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

I agree to pay according to the card issuer agreement. I understand and accept Collette cancellation policy, terms and conditions.

Participating credit card companies are now requiring a billing address and phone number for **FRAUD PREVENTION**. All information **MUST** be provided. Thank you for your cooperation! If using your credit card for payment, please return this Authorization Form by mail to:

**Horizon Travel Agency**  
 Attn: Melinda Nyberg  
 263 Central Ave Ste 1  
 Dover, NH 03820-4192

Or by Fax to: (603) 742-2374

Above credit card information has been called in to Collette.



162 Middle Street  
 Pawtucket, RI • 02860  
 Phone: 1-800-852-5655 Fax: 1-401-727-9014

BOOKING NUMBER: 1199458

TOUR: British Landscapes *featuring England, Scotland and Wales*

DEPARTURE DATE: September 24, 2024

GROUP NAME: Greater Rochester Chamber of Commerce

**Available Options**

Personalize your tour by adding an optional activity below. Our recommended options have been carefully chosen to help enhance your individual experience. Complete the provided Prepaid Options Form to reserve your options.

*Availability is limited and reservations are on a first come, first serve basis. Payment must be received no later than 15 days prior to departure. Prices are subject to change.*

Children under the age of 18 **MUST** be accompanied by an adult.

**Edinburgh**



**Scottish Cultural Show: A Night of Food, Song & Dance**

**\$135 USD**

Join us for a rollicking evening of tastes, sights and sounds that are classically Scottish. Feast on a banquet prepared from a selection of local recipes. Your taste buds will savor the true flavor and goodness of this distinctive country. Tonight will be filled with entertainment including Highland pipers and dancers who deliver the very best in Scottish music, song and dance. Be prepared for a Scottish night of food, fun and many fond memories! This option will not be offered on departures that include the Royal Edinburgh Military Tattoo. *Duration: Approximately 3 hours.* Please note a minimum of 15 passengers is required. Transportation is included.

**PASSENGERS NAME:** (Please submit a separate form for each passenger)

Salutation: \_\_\_\_\_ First: \_\_\_\_\_ Middle: \_\_\_\_\_ Last: \_\_\_\_\_ Suffix: \_\_\_\_\_ Nickname: \_\_\_\_\_  
(Mr., Mrs., Rev.) (Please print EXACTLY as it appears on Passport) (Jr., Sr.)

| ✓ | Option                                                                                                                                                          | Price Per Person<br>(USD) |
|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| ✓ | Scottish Cultural Show: A Night of Food, Song & Dance<br><i>This option will not be offered on departures that include the Royal Edinburgh Military Tattoo.</i> | 135.00                    |

**Please make checks payable to Collette and send to:**

Horizon Travel Agency  
 Attn: Melinda Nyberg  
 263 Central Ave Ste 1  
 Dover, NH 03820-4192  
 Fax: (603) 742-2374



TRAVEL DATE: 9/24/2024 TERRITORY: A1  
RES#: 1199458

British Landscapes featuring England, Scotland  
and Wales

**For Reservations Contact:** Melinda Nyberg (603) 742-7664 email: melinda.nyberg@gmail.com

Horizon Travel Agency, 263 Central Ave Ste 1, Dover, NH 03820-4192

A deposit of \$698 per person is due upon reservation. Reservations are made on a first come, first served basis. Reservations made after the deposit due date of March 18, 2024 are based upon availability. Final payment due by July 26, 2024. Deposits are refundable up until March 25, 2024.

**YOUR INFORMATION:**

Clearly print your full name (first/middle/last) as it appears on your government issued travel documentation.

**IMPORTANT:** In order to avoid any unnecessary change fees, it is imperative that all guest names are entered correctly from the start. The information below must be the legal name and be 100% identical to the ID being used to travel <passport/driver's license> including middle names or suffixes <Jr, Sr>.

First: \_\_\_\_\_ Middle: \_\_\_\_\_ Last: \_\_\_\_\_ Suffix: \_\_\_\_\_

Nickname: \_\_\_\_\_ Gender: ( ) Male ( ) Female Date of Birth: month \_\_\_\_\_ day \_\_\_\_\_ year \_\_\_\_\_

Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip Code: \_\_\_\_\_

Phone: ( ) \_\_\_\_\_ Cell: ( ) \_\_\_\_\_ Email Address: \_\_\_\_\_

Passport Number: \_\_\_\_\_ Expiration Date: (month/day/year) \_\_\_\_\_ Date of Issuance: (month/day/year) \_\_\_\_\_

City, State, Country of Issuance: \_\_\_\_\_ Citizenship: \_\_\_\_\_

**Should you become ill or injured, whom should we contact (not traveling with you):** \_\_\_\_\_ Phone: ( ) \_\_\_\_\_

**ROOMING WITH:**  Check if address is the same as Passenger #1

First: \_\_\_\_\_ Middle: \_\_\_\_\_ Last: \_\_\_\_\_ Suffix: \_\_\_\_\_

**AIR GATEWAY:** Departure airport for this tour: \_\_\_\_\_

Air Seat Request: ( ) Aisle ( ) Window ( ) Next To Traveling Companion

Collette cannot guarantee your seat preference. If you have not purchased air through Collette and wish to purchase transfers, you must transfer at our pre-scheduled times. Please be advised, when travelling as part of a group, many airlines do not provide seat assignments. Preferred seating may be available for an additional charge.

Please reserve an upgrade to Elite Airfare for an additional rate of:  Business Class \$4,290

Service is limited and not available on all flights or carriers. Other restrictions may apply. Please note: if you purchase an upgrade we cannot guarantee the same flight schedule as the group. If Business class service has been purchased, it is for the international portion of the journey only.

Are you willing to separate from the group air schedule to accommodate your upgrade request? ( ) Yes ( ) No

"Federal law forbids carriage of hazardous materials such as aerosols, fireworks, lithium batteries & flammable liquids aboard the aircraft in your checked or carry-on baggage. A violation can result in 5 years' imprisonment and penalties of \$250,000 or more. Details on prohibited items may be found on TSA's "prohibited items" web page: <http://www.tsa.gov/traveler-information/prohibited-items>."

**TRAVEL PROTECTION:** ( ) Yes, I wish to purchase travel protection \$449 ( ) No, I decline

If you choose not to purchase Collette's Waiver Insurance Plan, you will incur penalties for changes and cancellations. Travel Protection Payment is due with first deposit. The Waiver Fee does not cover any single supplement charges which arise from an individual's traveling companion electing to cancel for any reason prior to departure. The single supplement will be deducted from the refund of the person who cancels. (There is coverage under Part B which includes a single supplement benefit of \$1,500 for certain covered reasons. See Part B for details.)

**PLEASE MAKE CHECKS PAYABLE TO:** Collette ( ) Check ( ) Credit Card

Waiver/Insurance Amount: \$ \_\_\_\_\_ Deposit Amount: \$ \_\_\_\_\_ Total amount enclosed: \$ \_\_\_\_\_

Cardholder Name (if paying by Credit Card): \_\_\_\_\_

Cardholder Billing Address:  Check if address is the same as above \_\_\_\_\_

Cardholder Phone: \_\_\_\_\_ Amount: \$ \_\_\_\_\_

Credit Card Number: \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ \_ Expiration Date: \_ \_ / \_ \_ / \_ \_  
M M Y Y

**SIGNATURE REQUIRED** for acceptance of the below conditions and agreement to credit card use:

Date: \_\_\_\_\_

I agree to pay according to the card issuer agreement. I understand and accept the cancellation policy, terms and conditions. See <http://www.gocollette.com/about-collette/terms-and-conditions> for full terms and conditions of your purchase.

**Important Conditions:** Your price is subject to increase prior to the time you make full payment. Your price is not subject to increase after you make full payment, except for charges resulting from increases in government-imposed taxes or fees.

# A Polar Express Christmas

2023  
Holiday  
Parade



## 2023 PARADE ENTRY FORM

All businesses, non-profit organizations and the community are invited to be a part of one of the largest and most spectacular parades of the Holiday Season!

**Sunday, December 3, 2023 @ 3:00pm**  
DOWNTOWN ROCHESTER

**INCLEMENT WEATHER DATE:**  
Monday, December 4, 2023 at 6:00



COMPANY/ORGANIZATION: \_\_\_\_\_

CONTACT PERSON: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_

CITY: \_\_\_\_\_ STATE: \_\_\_\_\_ ZIP: \_\_\_\_\_

WORK PHONE/CELL PHONE: \_\_\_\_\_

ENTRY CATEGORY: \*\*

- |                            |                       |                                    |
|----------------------------|-----------------------|------------------------------------|
| _____ Float                | _____ Mobile Unit *** | _____ Marching Unit                |
| _____ Equestrian Unit **** | _____ Color Guard     | _____ Other (please specify below) |

• Will there be music on your float or mobile unit? Yes \_\_\_\_\_ No \_\_\_\_\_ • Will there be lights on your float or mobile unit? Yes \_\_\_\_\_ NO \_\_\_\_\_

**DESCRIPTION OF ENTRY:** (Points of interest, length of float, type of vehicle, etc.) **To prevent possible disqualification at the parade, applicants are encouraged to submit in advance as detailed information as possible regarding their entry.** This information will be provided to those narrating the parade, which will be video recorded. Please attach a separate sheet of paper if additional space is needed. Floats are expected to enhance the parade theme or recognize the theme in a creative manner. The name of the organization or company responsible for the float should be visible to the crowd and the video crew. The Holiday Parade Committee reserves the right to not allow any float or entry that is deemed inappropriate for any reason.

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

- \*\* If you are bringing a horse as part of your entry, your category is AUTOMATICALLY EQUESTRIAN.
- \*\*\* All Mobile entries must indicate the number of vehicles you are entering into the parade, as well as a description.
- \*\*\*\* All equestrian entries must have pooper-scoopers or they will not be allowed to participate. Horse trailers must be brought to Rochester Common prior to beginning of parade.

**JUDGING & AWARDS:** All float judging will take place promptly at 1:30 p.m. To allow yourself enough time to be in the line-up by this time, you should plan to arrive by 12:30 p.m. Floats not in the line-up by 1:30 p.m. will forfeit their opportunity to be judged. In addition to the Best of Parade award, Second and Third Place awards will be provided.

**LIABILITY DISCLAIMER:**

The undersigned, a spokesperson/official for \_\_\_\_\_, in the event of any problem resulting from participation in this project, agrees to hold harmless any and all officials and workers connected with this project, including the City of Rochester, Greater Rochester Chamber of Commerce and associated groups and individuals.

\_\_\_\_\_  
Spokesperson/Official

\_\_\_\_\_  
Name of Organization/Company

\_\_\_\_\_  
Date

**Full parade day instructions will be e-mailed to you soon after we receive your entry**

**RETURN BY NOVEMBER 30, 2023 TO:**  
Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867

Phone: 603.332.5080 Fax: 603.332.5216  
Email: events@rochesternh.org

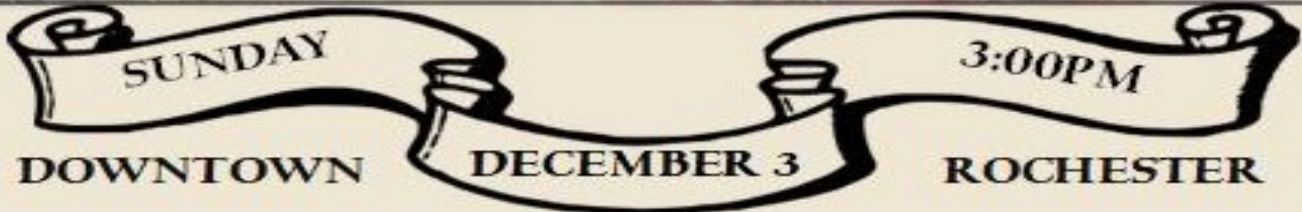
# A Polar Express Christmas

GREATER  
**ROCHESTER**  
CHAMBER OF COMMERCE

2023  
Holiday  
Parade

UNDERWRITTEN BY

**SERVICE**  
CREDIT UNION  
★★★★★



SUNDAY

3:00PM

DOWNTOWN

DECEMBER 3

ROCHESTER

## PARADE SPONSORSHIP OPPORTUNITIES

*Rochester's Holiday Parade is held each year to kick off the holiday season in Rochester. With this year's holiday season approaching, a contribution to help us continue this annual holiday tradition is appreciated. Rochester's Holiday Parade is one the most spectacular parades on the seacoast lining the streets including floats, marching bands, VIPs, mobile and marching units, color guard and equestrian units.*

### CHECK DESIRED SPONSOR LEVEL

All levels receive recognition on website, local media ads, Chamber newsletter, social media, and event e-blasts.  
See Platinum and Band sponsor levels for additional recognition.

\_\_\_\_\_ **PLATINUM SPONSOR \$500:** In addition to above, recognition in parade narrative, business logo on all promotional e-blasts, prominent recognition on parade video which is shown throughout the holiday season.

\_\_\_\_\_ **BAND SPONSOR \$350-\$1000:** In addition to above, holiday banner is created by the Chamber listing band sponsors.  
**Note:** \$1,000 sponsors have their own holiday banner, created by Chamber, carried in front of a band. Your company representative(s) is welcome to carry it, if you have someone available.

\_\_\_\_\_ **GOLD SPONSOR \$200:**

\_\_\_\_\_ **SILVER SPONSOR \$100**

\_\_\_\_\_ **BRONZE SPONSOR \$50**

COMPANY NAME: \_\_\_\_\_

CONTACT NAME: \_\_\_\_\_

PHONE: \_\_\_\_\_ E-MAIL: \_\_\_\_\_

### PLEASE RETURN FORM TO:

Greater Rochester Chamber of Commerce  
18 South Main Street, Rochester, NH 03867  
Phone: (603) 332-5080 Fax: (603) 332-5216  
Email: [events@rochesternh.org](mailto:events@rochesternh.org) ~ Web: [rochesternh.org](http://rochesternh.org)

\_\_\_\_\_ PAYMENT ENCLOSED

\_\_\_\_\_ INVOICE ME