## Hey, check this out!

## Really great fundraising ideas

## That I wasn't part of creating

### Thursday, August 12 | 1 - 2 PM EDT







Karin Kirchoff

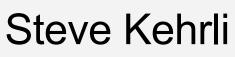
**President and Founder** 

K2D Strategies

### Meg Ferguson

**Business Development Director Production Solutions** 





Senior Vice President Development PETA



### Jade Nguyen Swanson



### Joanne Wilson

Vice President of Advancement The Humane Society of the U.S.

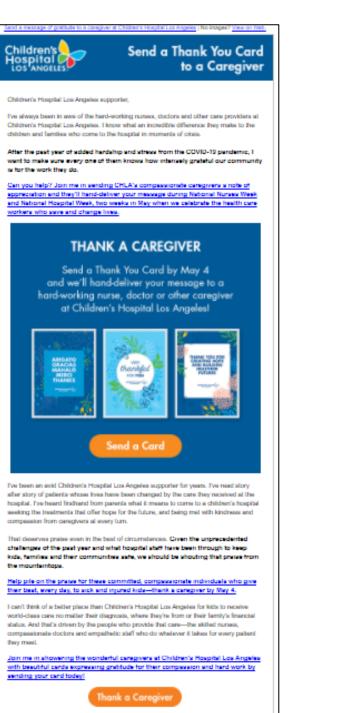


Vice President, Digital The Lukens Company



# Idea #1: Send a Card to a Caregiver Children's Hospital of Los Angeles





Thank you for helping us do something special for the dedicated people who bring hope

4650 Sunset Bivd., #29, Los Angeles, CA 90027 600-017-1543 / foundation/Protection

laci

mie Lee Curtis tor and Long-time Supporter

to kids and families every day of the year.

© 2021 Children's Hospital Los Angeles

Sincerely



### Send a card to a caregiver.

Our nurses, doctors and other caregivers make a life-changing difference for kids, their families and our larger community every day and they're as committed as ever, even after more than 12 grueling months of pandemic response.

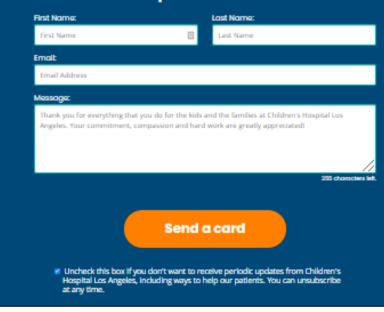
Send them a thank you note and card by May 14 to let them know their hard work and compassion is appreciated. Your card will be hand-delivered in honor of National Nurses Week and National Hospital Week—two weeks in May when we celebrate health care heroes.



### Step 1: Choose your card!



### Step 2: Add a note!

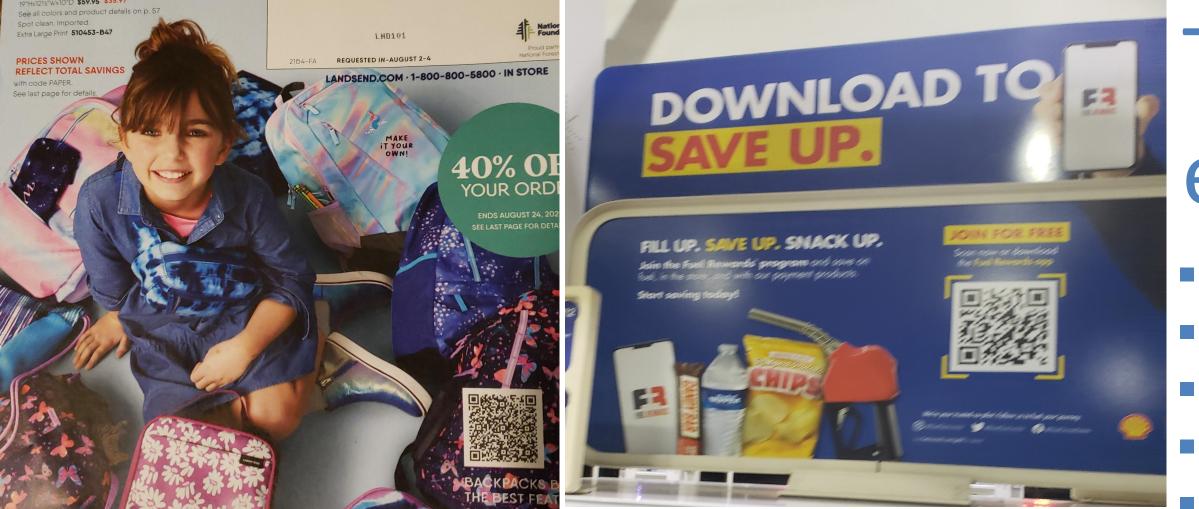


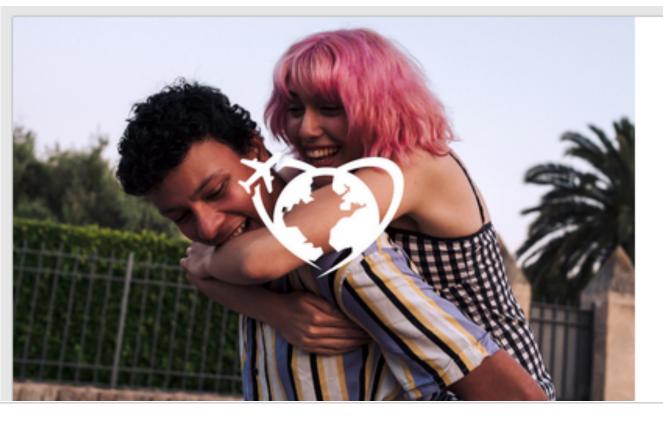
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		ĺ	

hildren's ospital os Angeles	
Tha	nk you for your note of support!
Make sure	our incredible nurses, doctors and caregivers get plenty of uplifting wishes
ana gro	atitude: spread the word to your online community and ask them send a card today:
	<b>6 O</b>
gift today t research fe children, fo	o more for nurses, doctors, caregivers and the kids and families we serve? Make a to help Children's Hospital Los Angeles provide more leading-edge care and or kids. Your gift will help us continue offering specialized care tailored just for smily-centered support programs for parents and siblings, and special touches like —so that when kids come to the hospital, they get the best treatment and still get sing kids.
I would like	to make a tax-deductible gift of:
<ul> <li>Specify a</li> </ul>	program for this gift to support (optional)
Billing In	formation
First Name	
Street 1:	
Street 2:	
• City:	State/Province: ZIP/Postal Code:
Email Addr	22
Paymen	t Information
Credit Card	
Expiration I	Date: = CV/ Number: What is this?
02	
	Donate Now
	Your contribution to Children's Hospital Los BEST
	Angeles is tax-deductible to the fullest extent allowable under the law.
	Online Privaty   Other Veya to Help If you have a question about your donation
	please call 323-361-3850 or email us at

## Idea #2: QR What?!







### Give the world a shot

Book on the Orbitz app and we'll help get a Covid vaccine to someone who needs it.

### Text yourself a download link

Country code USA +1

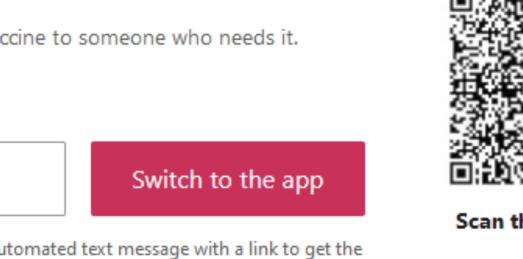
Phone number

By providing your number, you agree to receive a one-time automated text message with a link to get the app. Standard text message rates may apply.



## They are everywhere!

QR = Quick Response Ease of use: cooperative tech! **Special curated content** Make that donation! Or... shop while you shop





Scan the QR code

### Support Little Saint Nick Today



Non-profit organization that inspires kids to help kids in and out of hospitals

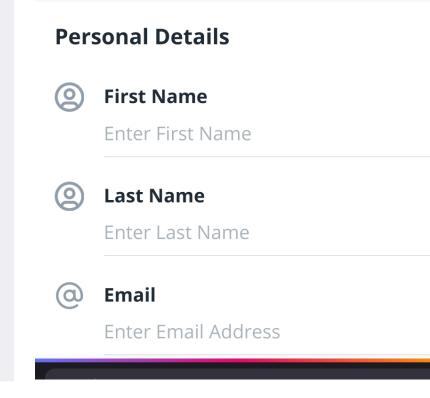
Use the QR code to visit the link to donate today!



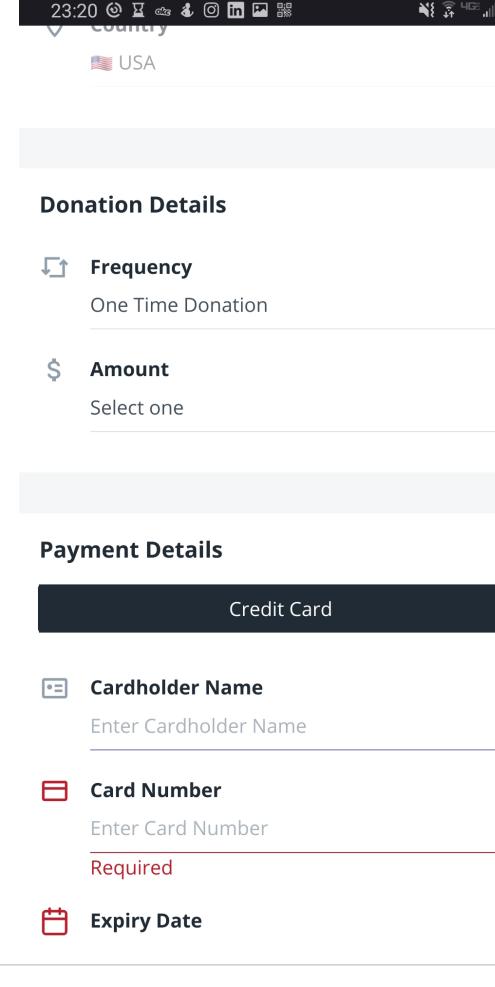
donate.onboardapp.co/lsngr/558bc248



### Thank you so much for donating to Little Saint Nick♥







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## page not found

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## Idea #3: USPS Informed Delivery Campaign



# **USPS Informed Delivery Campaign**

### **Acquisition Package**

- 63% of the Informed Delivery emails were opened
- 57% of those that clicked through made a donation
- These donors had a higher average gift
- More income/exposure at little/no additional cost

	Friends of the Smithso
VIII	Contributing Membership PO Box 37012, MRC 712
	Washington, DC 20013-7012
	YOUR 2019 End
	Become a
	Smithson
	51111301





### **USPS Informed Delivery Promotion** Details

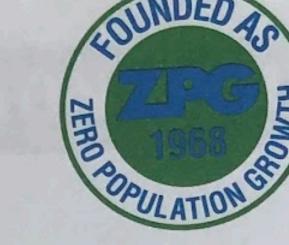
**Registration Period:** July 15, 2021 – November 30, 2021

**Promotion Period:** September 1, 2021 – November 30, 2021

**Incentive:** An upfront 2% postage discount for mailings that incorporate Informed Delivery campaigns as a component of their mailings

## Idea #4: Tabbed OE – From Flat to Letter Postage Rate (Population Connection)

# POPULATION CONNECTION



Tabs to hold the 9 x 12 together

10793/013

Ms Karin Kirchoff 4075 Wilson Blvd Ste 800 Arlington, VA 22203-1798 

The climate solution no one is talking about!

## **CLIMATE ACTION SURVEY ENCLOSED**



Tabs to hold the 9 x 12 together



Tabs to hold the 9 x 12 together



CHARITY KOUL STAL CHARITY FOUL STAL CHARITY



Ms Karin Kirchoff 4075 Wilson Blvd Ste 800 Arlington, VA 22203-1798 I-II,||I-I-I,|III,III,||III,||III,||IIII,||IIII,||IIII,||IIII

The climate solution <u>no one</u> is talking about!



www.popconnect.org

2120 L STREET NW, SUITE 500 • WASHINGTON, DC 20037



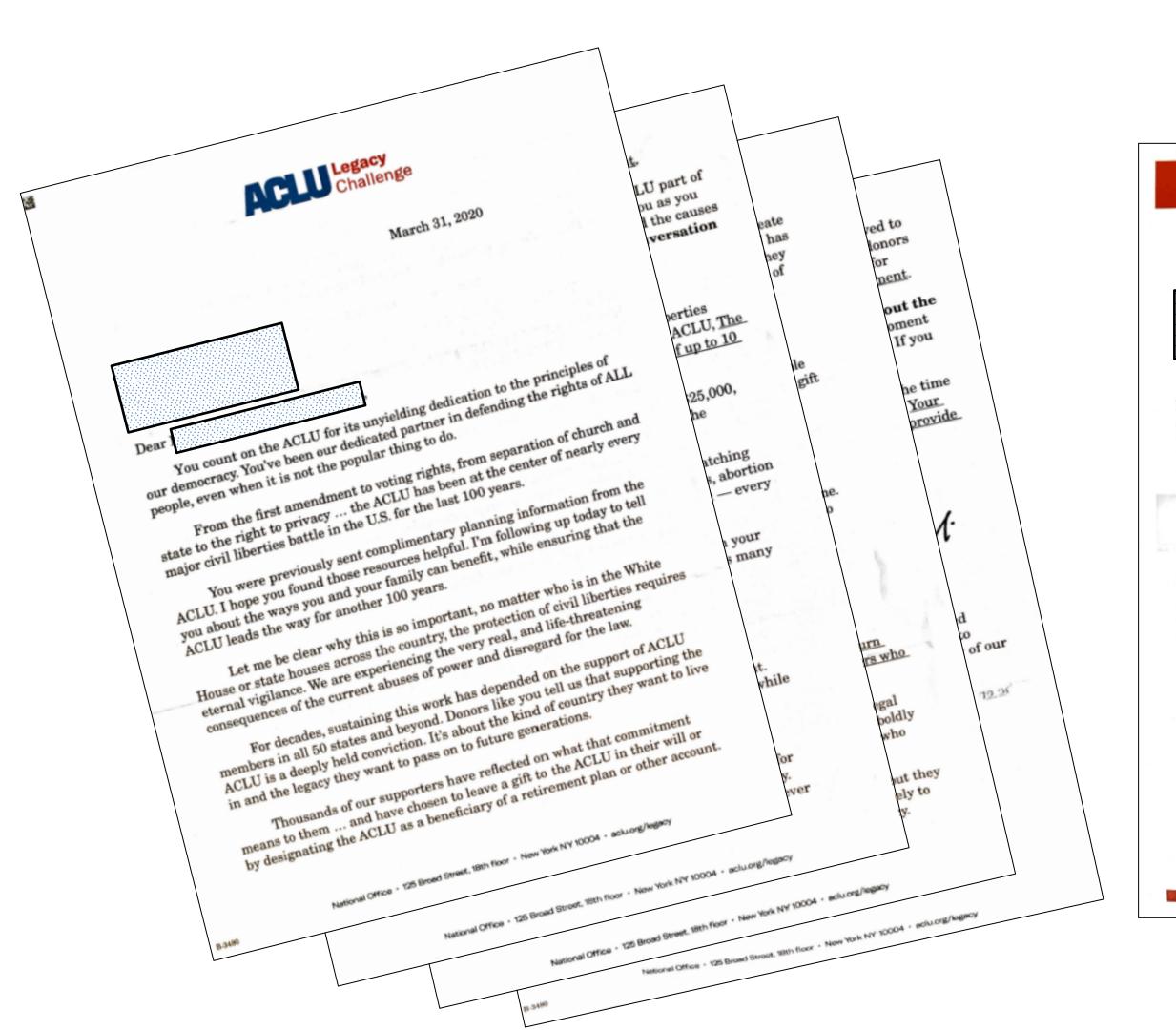
Tabs to hold the 9 x 12 together

Envelope mails as a 6 x 9 but when the tabs are unsealed, it is a 9 x 12/larger format envelope!

The thickness of the '6x9' is intriguing and it is a great way around the postal surcharge on flats.

## Idea #5: Legacy Giving Campaign Direct Mail, Online, Email (American Civil Liberties Union)





003011

### CONFIDENTIAL REPLY FORM





FN4SMXX1809XX004 58619016

, you can create a legacy of equality, fairness, and freedom by leaving a gift to the ACLU. And for a limited time, a gift in your will or trust will trigger an immediate cash donation to the ACLU Foundation—equal to up to 10% of your future gift's value thanks to a generous matching grant from The Crankstart Foundation.

Yes, please send me information about how I can take advantage of the ACLU Legacy Challenge.

For a limited time, if you notify us of a new gift you have left in your will or trust, or by beneficiary designation, The Crankstart Foundation will make an immediate cash donation of up to 10% of your future gift to the ACLU Foundation. Will you join the Legacy Challenge?

- I'm pleased to let you know that I have already left a gift to the ACLU. Please send me information on qualifying for the match.
- I intend to leave a gift to the ACLU in my will, trust, or by beneficiary designation and will act soon to ensure my gift qualifies for up to a 10% matching gift from The Crankstart Foundation.
- I would consider leaving a gift to the ACLU. Please send me information about joining the Legacy Challenge.
- I am not interested in leaving a gift to the ACLU.

### Return your completed form to:

American Civil Liberties Union PO Box 3010, Rogers, MN 55374-9985

Contact us with any questions by email at legacy@aclu.org.

### Leaving a legacy for FREEDOM is surprisingly easy.

- You retain control of your assets during your lifetime. Your gift costs you nothing now.
- You can change your beneficiaries at any time.
- You can provide for loved ones and play a personal role in protecting the future of our individual rights and liberties.
- → You can leave a gift in honor or memory of someone special.
- You choose the amount; there is no minimum contribution required.
- Your gift can remain anonymous, if you choose.
- → And, if you take advantage of this Legacy Challenge, The Crankstart Foundation's matching gift will go to work in your name right away.



"The ACLU protects our rights across so many areas-free speech, privacy, LGBTQ, health care, reproductive rights, and more. We're glad to be a part of the ACLU's work on the front lines."

-Wendy & Andrea

The ACLU is deeply grateful to Wendy and Andrea for their generous gift to the ACLU Foundation.

### HOW DOES THE LEGACY CHALLENGE WORK?

- 1. Complete your gift plans for the ACLU in your will, or by filling out a beneficiary designation form.
- 2. Tell us about it by returning this form.
- 3. For gifts up to \$250,000, a matching cash donation equal to 10% of your future gift's value will be made today in your name.
- 4. For gifts over \$250,000, the first \$250,000 of your future gift will be immediately matched at 10%. Any additional portion will be matched at 5%.

		now the match wor	N3.
Your Future Gift	10% Cash Match + (amounts up to \$250,000)	5% Cash Match =	Total Match
\$10,000	\$1,000		\$1,000
\$50,000	\$5,000		\$5,000
\$100,000	\$10,000		\$10,000
\$250,000	\$25,000		\$25,000
\$500,000	\$25,000	\$12,500	\$37,500
\$750,000	\$25,000	\$25,000	\$50,000

### WE'RE HERE TO HELP

### TO LEAVE A GIFT TO THE ACLU

Simply include the following information in your will or trust, or complete your beneficiary designation form with our legal name, American Civil Liberties Union, and Tax ID# 13-3871360

"I give to the American Civil Liberties Union, Inc. a District of Columbia nonprofit corporation that is recognized as exempt from tax under Section 501(c)(4) of the Internal Revenue Code of 1986, as amended, with its principal offices at 125 Broad Street, New York, New York, \_\_\_\_\_ percent of my residuary estate (or the sum of \$\_\_\_\_\_) to be used for its general purposes."

### How the match works.

Just let us know what you need and we will contact you right away. Our staff can help you with the Legacy Challenge, estate planning information, and other giving options.

ACLU Gift Planning | Email: legacy@aclu.org | Website: aclu.org/legacy

## Idea #6: "Mute This Campaign" **Email Option** (Best Friends Animal Society)





### Double your impact ---

all gifts matched for Gring Tuesday! Give now a





### Dear Friend,

In a year like no other, your unwavering devotion means the world to the animals. Thank you for providing hope, love and lifesaving second chances to so many.

Even though 2020 has brought changes we could never have imagined, a silver lining has emerged: A major transformation in the way this country cares for homeless pets is taking hold. Together, we have embraced the opportunity, paving the way for both small improvements and huge adjustments within our shellers, neighborhoods and communities.

Indeed, throughout this entire year, our commitment to saving lowe with you has never failured. No mailier what challenges arise, we remain wholly dedicated to our most beloved companions --- adjusting our approach, but never our purpose. Just a few examples of how we have met the moment together, thanks to your generosity and compassion:

- Accelerated emergency toster programs, remote adoptions, pet food distribution, virtual vet care, and whole-family support lo save lives and keep pets and people together
- Helped thousands of shelters and rescue groups with essential resources and customized solutions to meet community needs, even with social distancing in place
- Organized people around the country, helping them to join together, take action and become a beacon of hope for animals at risk and neighbors in need

Together, we are not only saving lives loday, we are shaping the way animal welfare works to Save Them All.

Thank you so much for remembering homeless pets, even in this most difficult time. And please know how grateful we are for your kindness throughout the year.

Quia Julie Cestle, CEO

Best Friends Animal Society

P.S. Please make a gift to the animala today and it will count loward Giving Tuesday, the global day of kindness and giving coming up on December 1. Every gift will be matched in full, up to \$500,000.

> There 000 DONAIE >

Paller Us 00000000

Reality smalls. Annual contract contracts or stradegicity 1 Privacy Pality 1 Contract Up © 2021 Bool Prinnels Animal Statisty<sup>®</sup>, All Highlin Reserved — 2021 Angel Campon Hal, Kanada, UT 102121

mail? Cleb have be made this, surgedge

P.S. Please make a gift to the animals today and it will count toward Giving Tuesday, the global day of kindness and giving coming up on December 1. Every gift will be matched in full, up to \$500,000.

Not interested in this email? Click here to mute this campaign.

## Idea #7: Donation Processing Fails In F2F

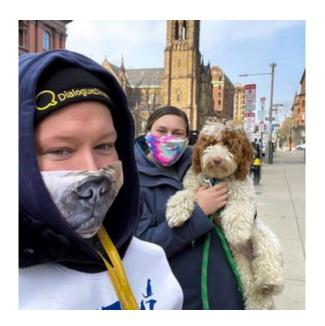


## Recapture your face-to-face fails (do it right away!)



## MILLIONS of conversations with prospects and donors each year!





## Use any quality assurance process to recapture.





After securing the gift, between 3% – 5% of donations fail—but we don't always know until after the donor has walked away



Call them back Send them a text If that fails—develop an email series

## 90% of donors come back at that initial phone call!

- Most frequent problem is tech and signals!
- Donor data entry errors
- The longer you wait, the more likely they will not follow through on the donation



## Idea #8: Hyper Personalization (Heifer International and American Cancer Society)



### (NAME).

THE CHICKS YOU DOWATED ARE EMPOWERING HUNDREDS OF WOMEN FARMERS IN OUATEMALA. BY RAISING HENS, THE WOMEN ARE LEARNING THE DENEFITS OF COLLADORATION, GAINING SKILLS AND CREATING WEALTH FOR THEIR COMMUNITY.



John Q. Sample President Sample Industries 123 Main Street Anytown, State 12345-6789

### Dear <Salutation>,

Thank you so much for your gift of chicks. Here's the latest update on the progress you (and they!) are making possible for women farmers in rural Guatemala.

Small but mighty, chicks grow up to become prolific laying hens whose eggs can transform individuals and communities — both nutritionally and economically. Yours are being tended by members of Heifer's *Women's Empowerment and Entrepreneurship* project in Guatemala, where Heifer is helping once-struggling farmers become successful entrepreneurs.

Look inside to learn more about the impact of your generosity. And thank you again for helping Heifer make our world better with chicks!

Sincerely, Pierre L. Felman Pierre U. Fertari President & CEO

INDICIA

Chickens

INTERNATIONAL WORLD AVENUE LITTE ROCK, AR 72202 Helfer.org

THE GOATS YOU DOWATED ARE EMPOWERING WOMEN FARMERS IN MEPAL. THANKS TO YOU, THEY ARE LEARNING THE DENEFITS OF COLLADORATION, GAINING DREEDING AND DUSINESS SKILLS AND CREATING WEALTH FOR THEIR COMMUNITY.



John Q. Sample President Sample Industries 123 Main Street Anytown, State 12345-6789



Dear <Salutation>

Thank you so much for your gift of goats! Here's the latest update on the progress your gift is making possible for women farmers in Nepal.

For farmers, goats are truly the MVPs of the livestock world. They're easy to care for, require only minimal space, get along with other animals and – because they can go without water longer than most other livestock – do well in droughtprone areas. Goats also produce abundant quantities of nutritious milk to drink and sell.

Look inside to learn more about the impact of your generosity. And thank you again for helping Heifer make our world better with goats.

Sincerely, Pierre L. Ferrari President & CEO

Goats

## Hyper-Personalization Helps Recognize New Donors

Digital postcards that are personalized to acknowledge what gift the donor gave in their original donation

INDICIA



1 World Avenue Little Rock, AR 72202 Helfer.org

(NAME),

THE DEES YOU DOWATED ARE FORMING THE DACKDONE OF A DYNAMIC DEEKEEPING COOPERATIVE IN MEXICO. PARTICIPATING FARMERS ARE LEARNING THE DENEFITS OF COLLADORATION, GAINING SKILLS AND CREATING WEALTH FOR THEIR COMMUNITY.



John Q. Sample President Sample Industries 123 Main Street Anytown, State 12345-6789



Dear <Salutation>,

Thank you so much for your gift of bees! Here's the latest update on the progress your gift is making possible for a beekeeping cooperative in Chiapas, Mexico.

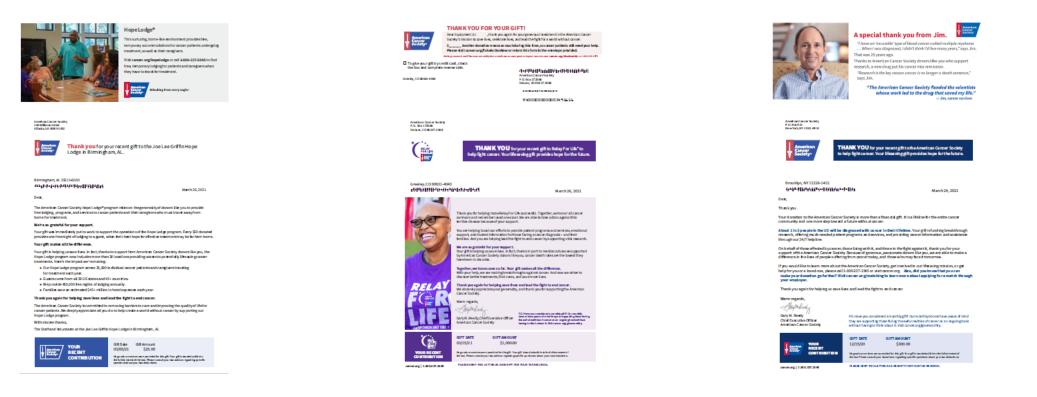
Bees are small but mighty. Their remarkable honey-making productivity creates multiple products that beekeepers can sell for steady and substantial income – enabling once-struggling farmers to become successful entrepreneurs.

Look inside to learn more about the impact of your generosity. And thank you again for helping Heifer make our world better with bees!

Sincerely. Piene h. Frenan Pierre U. Ferrari President & CEO

INDICIA

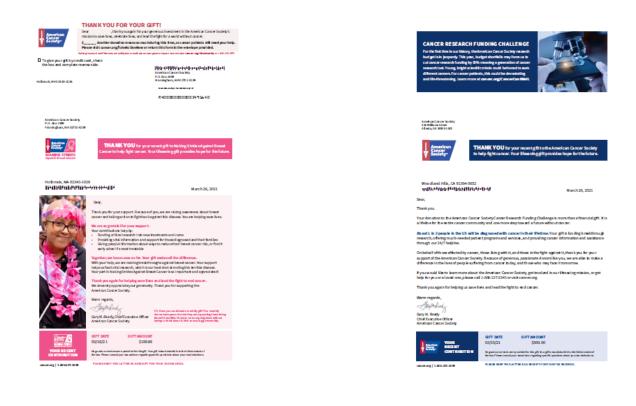
Bees



## **Digital Printing Offers Endless Possibilities**

**Acknowledgement Program** 

- 1 basic 8.5 x 14 form
- Everything is Variable
- Can all print in the same print run (as long as the rest of the package is the same)



## Idea #9: The Return of "Stuff" (The Sierra Club and The Nature Conservancy)



Sierra Club 2101 Webster Street, Suite 1300 Oakland, CA 94612

-



PRIORITY CONTENTS

NONPROFIT ORG. U.S. POSTAGE PAID SIERRA CLUB

FOR ADDRESSEE ONLY	DATE OF ISSUANCE
MEMBER BENEFITS STATEMENT ENCLOSED	06/03/57

Ms Karin Kirchoff 5800 9th Rd N Arlington, VA 22205-1309

Արակուցվերիցիցի գեննենները իստենցնել

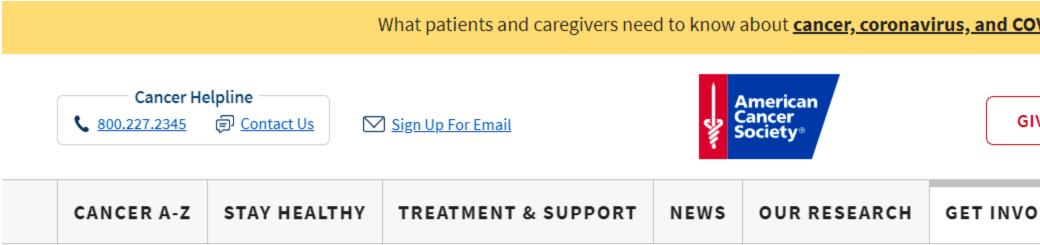
# SIERRA CLUB OUR FREE GIFT TO YOU INCLUDES: Two Bookmarks, Notepad, Pocket Calendar, Wilderness and Remote First Aid Checklist, and a Wilderness Essentials List PLUS Valuable Resources: How to Protect the Environment, How to Protect America's Wildlife and Wildlands, and Helpful Green Living Tips

### The Nature Conservancy Calendar+

- Calendar mails in acquisition, lapsed recapture and appeals.
- Higher value donors get the additional mini calendar/planner
- Highest performing appeal for the year (nearly double that of the next closest appeal.)
- What make it unique and special is TNC's process.



## Idea #10: Cancer Crypto Fund (American Cancer Society)



GET INVOLVED > DONATIONS > MORE WAYS TO GIVE > DONATE CRYPTOCURRENCY

### Support the Cancer Crypto Fund

Announcing the first-ever cancer fund exclusively funded by cryptocurrency donations to benefit the American Cancer Society.

<b>DVID-1</b> 9.			⊗
		Español   More La	inguages
IVE IN HO	DNOR & MEMORIAL	V DON	ATE
OLVED	OUR PARTNERS	ABOUT US	Q

Donate Crypto Now
American Cancer Society
1. PLEDGE 2. INFO 2. DONATE
Select Your Crypto
Bitcoin Ethereum
Other crypto options 💌
Enter Donation Amount
0.25 втс 11 ~\$11,650.00 USD
Giving Block

### Accepted cryptocurrencies:

- Bitcoin (BTC)
- Ethereum (ETH)
- Amp (AMP)
- Balancer (BAL)
- Bancor Network Token (BNT)
- Basic Attention Token (BAT)
- Bitcoin Cash
- ChainLink (LI)
- Dai (DAI)
- Dogecoin (DO

- The Graph (GRT)
- Gemini Dollar (GUSD)
- Litecoin (LTC)
- Polygon (MATIC)
- Storj (STORJ)
  - Synthetix (SNX)

### **About the Fund**

The Cancer Crypto fund is seeking to raise at least \$1,000,000 by early 2021 and will go directly to funding critical cancer research. COVID-19 reduced our ability to fund cancer research by 50% in 2020 - the lowest investment this century. The crypto community's contributions will help reestablish crucial research funding for new discoveries and better treatments to save the lives of family and friends.

### Why Crypto and **American Cancer** Society?

American Cancer Society recognizes the emergence of cryptocurrency and knows the impact cancer has across this and many other communities. We invite you to support our vital research efforts and our broader mission to save lives, celebrate lives, and lead the fight for a world without cancer.

### WALL OF HONOR

Thank you to our generous donors to the Cancer Crypto Fund who have given \$10,000 or more.

Christian Linge on behalf of SafeBreast communities

### **Naming Rights**

The first crypto donor to donate \$250,000 or more will have the opportunity to name the fund, in their name or that of a loved one. Donations of \$10,000 or more will appear on the Cancer Crypto Fund wall of honor.

Bonus Ideas: Bronx Zoo – Valentine's Day Adding Texture to Envelopes **Tactile Paper Stocks USPS** Promotions Calendar Animated Facebook Ad Wikipedia – Monthly ask (pop-up) **Curated Content Webinar Series** 

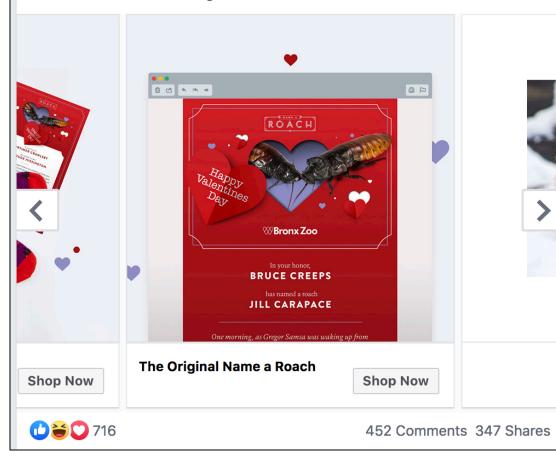




Sponsored · 🕄

Name a Roach for your sweetheart this Valentine's Day because your love is eternal. Now with new gifts for 2020.

...









## Adding Texture to Your Envelopes



2020 Intel Leesburg Calendar Campaign



Ms. Johnston, your personalized calendar is enclosed.

**GIFT ENCLOSED** - DO NOT BEND -

\*\*AUTO\*\*SCH 5-DIGIT 20164 FSSD Ms. Michelle Johnston 511 Constellation Sq. SE, Unit C Leesburg, VA 20175-3112

լինեն իկենին իննեսը կունոն իներին հերլի

## Tactile Paper Stocks Within a Package

PY017         YES, Pam, I am enclosing my EMERCIENCY OPERATION WINTER RESCUE tax-deductible contribution of         \$15       \$20       \$25       \$30       \$35         \$50       \$100       \$	To: Pamela J. Myers President, NAHA From: Michelle Johnston 511 Constellation Sq. SE Unit C Leesburg, VA 20175-3112
\$15       \$20       \$25       \$30       \$35         \$50       \$100       \$	P7017
S50     S100     S(other)  to support NAHA's programs, including OPERATION WINTER RESCUE to provide emergency stoves and fuel for familities Sioux Reservations who otherwise might face freezing to death this Winter.      Method of payment:     OR -     Charge my contribution to my credit card and send me a receipt.     OR -     Charge my contribution to my credit card and send me a receipt.     OR -     Charge my contribution to my credit card and send me a receipt.     OR -     Charge my contribution to my credit card and send me a receipt.     OR -     Charge my contribution to my credit card and send me a receipt.     OR -     Charge my contribution to my credit card and send me a receipt.     OR -     Card Number:	S, Pam, I am enclosing my EMERGENCY OPERATION WINTER RESCUE tax-deductible contribution of
to support NAHA's programs, including OPERATION WINTER RESCUE to provide emergency stoves and fuel for familities Sour Reservations who otherwise might face freezing to death this Winter. Method of payment: Cash Check Money order - OR - Charge my contribution to my credit card and send me a receipt. Visa Mastercard American Express Discover Card Namber: Name on Card: Exp. Date: Anst. Charged: Signature: E-mail Address (if any): Please node ported porteds to NAHA and null in the statement postare root cards express.	Q \$15 Q \$20 Q \$25 Q \$30 Q \$35
the Sioux Reservations who otherwise might face freezing to death this Winter. Method of payment: Cash Check Money order CR - Charge my contribution to my credit card and send me a receipt. Visa Mostercard American Express Discover Card Number: Name on Card: Exp. Date: Anst. Charged: Signature: E-mail Address (if any): Hease make poor check parable to NAHA and mail in the recherd poetage rold reph envelope. Thesk you:	□ \$50 □ \$100 □ \$(other)
Cash Check Money order OR.  Charge my contribution to my credit card and send me a receipt.  Visa Mostercard American Express Discover  Card Number: Name on Card: Exp. Date: Anst. Charged: Signature: E-mail Address (if any):  Mease make poor check proteic to NAHA and mail in the recherd portuge rold reph envelope. Thesk you:	
OR - Change my contribution to my credit card and send me a tesseipt.     Visa     Mastercard     American Express     Discover Card Number:    Name on Card:  Exp. Date:    Ant. Changed:  Signature:     E-mail Address (if any):     Please make poor check pondule to NAHA and mail in the exclosed portuge rold reple envelope. Thesk you:	Method of payment:
Change my contribution to my credit card and send me a receipt.  Visa Mastercard American Express Discover Card Number:Name on Card: Exp. Date:Ant. Changed: Signature:E-mail Address (if any): Please make resercheck possible to NAHA and mail in the seclered postar-poid onth envelope. Thesk you:	
Visa     Mostercard     American Expess     Discover Card Number:Name on Card: Exp. Date:Anst. Chooged: Signature:E-mail Address (if any): Please make room check provide to NAHA and mail in the orchord postate-poid reple envelope. Thank you!	
Card Number: Name on Card: Exp. Date: Anst. Charged: Signature: E-mail Address (if any): Please make roor check possible to NAHA and mail in the onchood postage-poid reph envelope. Thank you!	
Exp. Date: And. Chooged: Signature: E-mail Address (if any): Please make roor check possible to NAHA and mail in the orchood postage-poid reple envelope. Thank you!	
Please make poor check pooble to NAHA and mail in the enclosed postage poil only envelope. Thank you:	
	are:E-mail Address (if any):
SUN-TIMES What a tragedy! Please help us make sure no one freezes to	Please make poor check possible to NAHA and mail in the enclosed postage-poid reple envelope. Thank you:
SUN-TIMES What a tragedy! Please help us make sure no one freezes to	
SUN- IMFS Please help us make sure no one freezes to	SICANGU What a tragedy
Sure no one treezes to	Please help us ma
death this Winter!	UN-LIMES

Rosebud, SD

Hawk. She froze to death in a HUD house. froze to death .

Sarah worried about her grandchildren and went to her daughter, Norma Poorman's human being, a mother and grandmother to house. Norma [could not afford both] lights die like this. [and] propane. She chose lights. Even if she chose propane, the furnace would not work

without electricity, so they chose lights figuring they would use their wood stove to I want to talk about what I believe to be keep warm. Because of the minus 16 degrees the wrongful death of my aunt, Sarah Swift that Sunday morning, and no heat-Sarah

There is something terribly wrong for a

-Rosalie Whirlwind Soldier

### **USPS Tactile, Sensory and Interactive Mailpiece Engagement Promotion** Details

**Registration Period:** December 15, 2020 – July 31, 2021

**Promotion Period:** February 1, 2020 – July 31, 2020

**Incentive:** An upfront 2% postage discount on mailpieces that incorporate a multi-sensory experience through special visual effects, sound, scent, texture/ tactile treatments, taste and interactive elements such as pop-ups, infinite folds and other dimensional treatments.

## **2022 USPS Promotions**

Informed Delivery Promotion – In 2022 the Promotion will offer <u>double the discount</u> (up to 4% off postage) and the promotion will run an <u>additional two months;</u>

Registration Period: June 15, 2022 – December 31, 2022 \*Registration started July 15th in 2021 Promotion Period: August 1, 2022 – December 31, 2022 \*The Promo is running from Sep 1 - Nov 30 this year

Mobile Shopping Promotion – The promo will again offer up to a 2% discount but they are <u>shortening</u> the time period for this promotion next year;

Registration Period: July 15, 2022 – December 31, 2022 \*Registration started June 15<sup>th</sup> in 2021 Promotion Period: September 1, 2022 – December 31, 2022 \*The promo started Aug 1st in 2021 and will run through Dec 31st

Earned Value Reply Mail Promotion – There will be no changes next year. All Participants: \$0.02 credit for each BRM and CRM and/or Share Mail piece counted Registration Period: February 15, 2022 – March 31, 2022 Promotion Period: April1, 2022 – June 30, 2022

Credit Redemption Period: July 1, 2022 – December 31, 2022 Credit Expiration: December 31, 2022



**Tactile Sensory & Interactive Mailpiece Engagement Promotion** – In 2022 the Promotion will offer double the <u>discount</u> (up to 4% off postage) with no changes to the promo period; Registration Period: December 15, 2021 – July 31, 2022 Promotion Period: February 1, 2022 – July 31, 2022

**Emerging and Advanced Technology Promotion** – In 2022 the Promotion will offer two tiers of discounts at <u>2% and 3%</u> (its currently 2% on every sub category) with no changes to the promo period;

- 2% Eligible Techniques:
  - Enhanced Augmented Reality (AR)
  - Basic Integration with Voice Assistant

3% Eligible Techniques:

- Video in Print
- NFC
- Virtual Reality(VR)/Mixed Reality (MR)
- Advanced Integration with Voice Assistant

Registration Period: January 15, 2022 – August 31, 2022 Promotion Period: March 1, 2022 – August 31, 2022

Personalized Color Transpromo Promotion – In 2022 the Promotion discount will be increased to up to 3% off postage (its currently 2%) with no changes to the promo period; Registration Period: May 15, 2022 – December 31, 2022 Promotion Period: July 1, 2022 – December 31, 2022



John Fetterman 😪 Sponsored - Paid for by Fetterman for PA - 3

hiiiiii i'm levi fetterman the official dog of pennsylvania.

my human jawn is running for senate and needs ur help.

can u boop my nose to help him flip PA? i hope to be senate dog plz help 🐯



SECURE.ACTBLUE.COM Boop my nose to donate \$5 🐯 Not affiliated with Facebook



## Animated FB ad



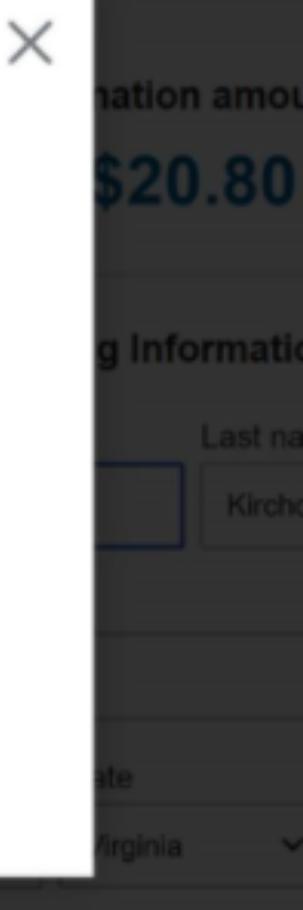
# Add a \$3.50 monthly donation starting next month?

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Yes, I'll donate monthly, but for a different amount





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# INTERSECTIONS: CONVERSATIONS ON RACE, CLIMATE, AND COMMUNITY-CENTERED JUSTICE

A virtual event series



### **EVENTS**

### Intersections

April 29, 2021

View Recording -

### Intersectional Justice

May 27, 2021

View Recording -

### Community-centered Lawyering

June 24, 2021

View Recording ~

### **Environmental Justice**

July 29, 2021, 11 a.m. - 12 p.m. PT / 2 p.m. - 3 p.m. FT

## Thank you to our sponsor!



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