



CHAMBER
of
COMMERCE
OF THE PALM BEACHES

BUSINESS *watch*

September 2018

401 N. Flagler Drive, West Palm Beach | (561) 833-3711 | www.palmbeaches.org

UPCOMING EVENTS

Business After Hours

When: Tuesday, Sept. 11;
5:30-7:30 p.m.

Where: Morton's The
Steakhouse

Cost: \$20, members; \$30,
non-members

Power Networking @Lunch

When: Wednesday, Sept. 12;
11:30 a.m.-1 p.m.

Where: Holiday Inn Palm
Beach Airport Hotel &
Conference Center

Cost: \$40, members; \$50,
non-members

Partner: The Western
Business Alliance

Sponsor: Banyan Printing

YPOP Hotspot – Headshot Happy Hour

When: Thursday, Sept. 13;
5:30-7:30 p.m.

Where: Symphony
Workplaces Palm Beach

Cost: Event is free for YPOP
Members; \$20, non-members

*Headshots are \$50, please
register in advance*

Business Builder

When: Friday, Sept. 14 and
Thursday, Sept. 27;

8:30-9:45 a.m.

Where: Chamber Boardroom

Cost: Free

Sponsor: IBMSECU

Network Advance

When: Thursday, Sept. 20;
8:30-9:45 a.m.

Where: Chamber Boardroom

Cost: Free

ATHENA Leadership Awards Luncheon

When: Friday, Sept. 21;
11:30 a.m.-1 p.m.

Where: Palm Beach County
Convention Center

Cost: \$80, members
(in advance), \$90 after
deadline; \$100, non-members
(in advance), \$110 after
deadline

Sponsor: Related

Team Building through Collaboration, Communications and Coordination Seminar

When: Wednesday, Sept. 26;
8:30-10 a.m.

Where: Chamber Boardroom

Cost: \$15, members
(in advance), \$20 after
deadline; \$25, non-members
(in advance), \$30 (after
deadline)

Speaker: Hector Ray,
CareerAndYourLife.com

27th Annual
ATHENA
Leadership Awards
Luncheon

FRIDAY, SEPTEMBER 21

ATHENA LEADERSHIP AWARD FINALISTS

Sarah Alsofrom
GL Homes

David Bates
Gunster

Gabrielle Finley-Hazle
St. Mary's Medical Center

Rachel Docekal
Lyræ Group, LLC

Mayor Jeri Muoio
City of West Palm Beach

Julie Swindler
Families First of Palm Beach
County

ATHENA YOUNG PROFESSIONAL LEADERSHIP AWARD FINALISTS

Amyleigh Atwater
Place of Hope

Jordana Jarjura
Gulf Building

Kristin Kellogg
GliddenSpina + Partners

Lawonda Warren
City of Delray Beach

ATHENA ORGANIZATIONAL LEADERSHIP AWARD FINALISTS

2018 ATHENA AWARDS FINALISTS ANNOUNCED

The Chamber is pleased to announce the 2018 ATHENA Leadership Awards finalists. This year, the Chamber received more than 40 nominations comprised of outstanding individuals and organizations throughout Palm Beach County.

Please join us for the 27th Annual ATHENA Awards Luncheon as we celebrate each finalist's achievements and honor recipients of our ATHENA Leadership Award,

ATHENA Young Professional Leadership Award, and ATHENA Organizational Leadership Award. The luncheon, presented by Related, will take place on September 21 at the Palm Beach County Convention Center from 11:30 a.m.-1 p.m. To purchase an individual ticket or table, please visit www.palmbeaches.org. For sponsorship information, please contact Marissa Kosiec at mkosiec@palmbeaches.org

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REAL NEWS STARTS HERE

What do results of Economic Development Study mean for the City of West Palm Beach?



From left: Chamber Chair Keith Spina; Mayor Jeri Muoio; Tony DeLisi, Vice President of Avalanche Consulting; and Don Kiselewski, Senior Director of External Affairs at FPL. CAPEHART PHOTOGRAPHY

The City of West Palm Beach is a great place in which to do business, based on the results of an Economic Development Survey presented to our members on Wednesday, September 5 by Tony DeLisi, Vice President of Avalanche Consulting. The study, conducted by Avalanche Consulting over a 6-month period, showed job growth exceeding the national average – more evidence of the City's need for Class-A office space, and economic strength in both the City's traditional economic sectors of Real Estate/Development and Tour-

ism as well as in other diversifying sectors such as Finance, Medicine, and Cottage Industries on Antique Row and in the Warehouse District.

The Economic Development Study was developed in partnership with Avalanche Consulting, the City of West Palm Beach, West Palm Beach Community Redevelopment Agency, West Palm Beach Downtown Development Authority, and the Chamber of Commerce of the Palm Beaches. The creation of this Economic Development Study included a competitive assess-

ment examining quantitative data, including interviews and focus groups with more than 70 stakeholders in West Palm Beach and, also, sector analysis.

The study's real-time data will be used to help instruct, guide and update the City's economic strategy for the next three to five years, and key data points will be used to demonstrate the success of policies.

To view the study in its entirety, please visit: <http://wpb.org/Departments/Economic-Development/2018-Economic-Development-Study>

Experience West Palm Beach like never before — apply for Class 2019 of Leadership West Palm Beach

The Chamber is currently accepting applications for Class 2019 of Leadership West Palm Beach, which exposes its participants to a variety of aspects of the community including: government; health and human services; education; neighborhoods, arts, culture and festivals; and economic development. For nearly 20 years, Leadership West Palm Beach has provided information to class participants to generate leaders with a well-rounded knowledge base to assist in



future planning and decision-making for the betterment of West Palm Beach. To submit your application online, go to www.palmbeaches.org. For more information or to inquire about sponsorship opportunities, please contact Sandy Pullens at spullens@palmbeaches.org



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CHAMBER
of
COMMERCE
OF THE PALM BEACHES

BUSINESS watch

September 2018

Back to School Breakfast



From left: The Superintendent of The School District of Palm Beach County Dr. Donald E. Fennoy II; Kimberley Lea, Keiser University; Greg Rice, Hulett Environmental Services; Evelyn Hopkins, Florida Crystals; and Dr. Gary Vonk, Keiser University.

CAPEHART PHOTOGRAPHY

Dr. Donald Fennoy II, superintendent for the School District of Palm Beach County, delivered the Annual Back-to-School Breakfast address on August 22. The event was presented by Keiser University and Hulett Environmental Services.

In a wide-ranging address, Dr. Fennoy reported that The Palm Beach County School District was now the 10th largest district in the nation. The district consists of 179 schools with 174,000 students and an annual budget of \$3 billion. He also informed attendees that the district had achieved an "A" rating and had a graduation rate of 90 percent for the 2016-2017 school year.

On the matter of school safety, Dr. Fennoy mentioned that 44 officers from municipalities, 10 deputies from Palm Beach Sheriff's Office and 135 School Resource Officers have been hired. In addition, students, parents and staff can now benefit from the Student Protect app, a joint effort between the School District of Palm Beach County, District Police Department, and the Palm Beach County Sheriff's Office. The app was designed to make it easy to report threats and suspicious activities by allowing schools to connect directly with law enforcement.

Special thanks to everyone who donated school supplies to the Red Apple Supplies Drive coordinated by our Partner in Education, the Education Foundation of Palm Beach County, and to our attendees who donated more than \$6,000 to Belvedere Elementary School.



From left: Assistant Principal Hara Klimantiris, Instructional Superintendent Dr. Jennifer Sanders, Chamber Chair Keith Spina, and Chamber CEO Dennis Grady present a check to Belvedere Elementary. Thank you to FPL, Reikenis & Associates, Hulett Environmental Services, and Don and Sally Chester for donating \$1,000 each.

KEISER
UNIVERSITY



Ruth's Chris Steak House Hosts August Business After Hours

Ruth's Chris Steak House offered an unforgettable networking experience at the August Business After Hours Mixer. Thank you to Sales and Catering Manager Devan Rodriguez for providing excellent food and service.

For just a limited time, enjoy an exclusive pairing featuring two distinctive wines, Belle

Glos "Las Alturas" Pinot Noir and Quilt Cabernet Sauvignon. Each has been hand-selected to pair perfectly with Ruth's signature USDA Prime cuts, such as our founder's favorite 16 oz. New York Strip steak.

Starting at just \$25, visit their website to make a reservation.



The Florida 2030 Project

The August Trustee Luncheon featured Tony Carvajal, Executive Director of the Florida Chamber Foundation, who delivered a presentation on the Florida 2030 Project – a collaborative effort bringing together communities across Florida to discuss challenges and opportunities facing the state in the long-term future. Carvajal spoke of the need to prepare for disruption and transformation in technology, innovation

and competition that will make the next few decades among the most transformative in Florida's history. Florida 2030 will be the subject of a presentation for Chamber members at the Palm Beach County Convention Center. Date and details to be announced.

For more information on the Trustee Program, contact Kelly Fanelli, membership director, at kfanelli@palmbeaches.org or 561-257-0289.

JOIN NOW TO APPEAR IN THE '2019 GUIDE TO THE PALM BEACHES'

Looking to attract business? Increase your visibility and your sales by appearing in the Chamber's 2019 Guide to the Palm Beaches. This award-winning, full-color publication is used as a buying guide for products and services by Chamber members as well as residents, tourists and visitors to Palm Beach County.

The Chamber prints 10,000 copies of the guide and each member of the Chamber receives two free listings – one alphabetical and one by business category.

The Guide will debut at the Mayor's State of the City Address on January 24, 2019, when 1,000 area businessmen and women will leave with a copy hot off the press. It will also be available in the Chamber's lobby and in digital format online at www.palmbeaches.org.

The deadline to join is September 30 and you must be a Chamber member to be included. This is just one of the many benefits of membership.

Please e-mail Kelly Fanelli, membership director, at kfanelli@palmbeaches.org or call 561-257-0289.

YPOP and Emerging Leaders Society have Lunch With a Leader



The Young Professionals of the Palm Beaches (YPOP) teamed up with United Way of Palm Beach County's Emerging Leaders Society for "Lunch with a Leader." Our presenter, West Palm Beach City Commissioner Christina Lambert, shared her personal story and advice for young professionals.

Our next YPOP event is scheduled for September 13 from 5:30-7:30 p.m. at Symphony Workplaces Palm Beach. KVL Media will be taking headshots for just \$50. Visit www.palmbeaches.org for more information.



Longtime Chamber Member Broad and Cassel combines with Nelson Mullins



Effective as of August 1, Broad and Cassel LLP combined with Nelson Mullins Riley & Scarborough LLP, bringing together 750 legal and business professionals operating in 25 offices across 11 states and the District of Columbia. In Florida, the firm is known as Nelson Mullins

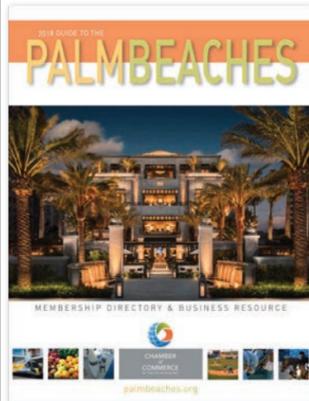
Broad and Cassel.

Here in West Palm Beach, the office is led by Past Chair and current Trustee Clifford Hertz, who was recently recognized as a 2019 "Lawyer of the Year" for Land Use and Zoning Law in West Palm Beach by The Best Lawyers in America®. Additionally,

firm partner Carl Romano was recently appointed to the Chamber's board of directors.

The combined firm has a significant presence along the Eastern Seaboard, including in Florida, Georgia, South Carolina and North Carolina, with additional office locations across the United States,

including in California, Colorado and New York. In West Palm Beach, the firm will build on its already deep corporate, real estate, land use and trusts and estates bench with the ability to serve clients from a broader geographic footprint.



NEW MEMBERS

Adam Narkier w/ Keller Williams Preferred Partners
Adam Narkier, Real Estate Agent
2005 Vista Parkway, #100
West Palm Beach, FL 33411
Mr561RealEstate.com
561-818-9954
REAL ESTATE

CareerAndYourLife.com
Hector Ray, Owner
254 Hermitage Drive
Wellington, FL 33414
careerandyourlife.com
561-704-9270
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John Darius, CEO
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Boynton Beach, FL 33436
caregiversatyourhome.com
561-523-6233
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Nico Bitzer, Vice President
5713 Corporate Way, Suite 200
West Palm Beach, FL 33407
CBIZ.com
561-721-1656
INSURANCE - GROUP BENEFITS

City of Lake Worth
Herman Robinson
Commissioner, District 4
114 Ocean Breeze
Lake Worth, FL 33460
561-352-4252
GOVERNMENT AGENCIES,
ENTITIES, CONSULTANTS &
ORGANIZATIONS

Coldwell Banker Real Estate
Lori Raso, Realtor
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lorisells@palmbeach.com

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REAL ESTATE - RESIDENTIAL
Emily Candler, Realtor
Emily Candler, MBA
Realtor
3055 El Camino Real
West Palm Beach, FL 33409
emilymarketsflorida.com
561-563-3333
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ESSI - Economic Solution Services, Inc.
Derline Pierre-Louis, CEO
3411 W. Woolbright Road
Village Square at Golf
Boynton Beach, FL 33436
EconomicSolutionServices.com
561-877-4662
BOOKKEEPING - PAYROLL - TAXES

Geoffrey B. Sluggett & Associates, Inc.
Geoff Sluggett, President
500 S. Australian Ave., Suite 710
West Palm Beach, FL 33401
sluggett.com
561-689-2202
LOBBYISTS

Gift Baskets by Design SB, Inc.
3951 N. Haverhill Road, Suite 212
West Palm Beach, FL 33417
gbydesignsb.com
561-225-1516
GIFTS/GOURMET BASKETS/
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Gotcha Covered of Northern Palm Beach County
Kara Pisanic, Owner
120 Segovia Way
Jupiter, FL 33458
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placeofhope.com
561-775-7195
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