



CHAMBER  
of  
COMMERCE  
OF THE PALM BEACHES

# BUSINESS watch

May 2018

401 N. Flagler Drive, West Palm Beach | (561) 833-3711 | www.palmbeaches.org

## UPCOMING EVENTS

### The Eye of the Storm ... A 360 View of the Issues and Impacts of Natural (and not so Natural) Disasters Seminar

**When:** Tuesday, May 8; 8:30-10 a.m.

**Where:** Chamber Boardroom

**Cost:** \$25, members; \$30, non-members

**Speaker:** Christine Hanley & David Gobeo, FordHarrison

### Business Builder

**When:** Wednesday, May 9 and Thursday, May 24; 8:30-9:45 a.m.

**Where:** Chamber Boardroom

**Cost:** Free

### Women for Women 5K/10K Race

**When:** Saturday, May 12; 7 a.m. start.

**Where:** Bryant Park, Lake Worth

**Cost:** For fee schedule, visit [womenforwomenrun.com](http://womenforwomenrun.com)

**Sponsor:** Good Samaritan Medical Center

### Power Networking @ Lunch

**When:** Wednesday, May 16; 11:30 a.m.-1 p.m.

**Where:** Holiday Inn-Palm Beach Airport

**Cost:** \$35, members (in advance), \$40 after deadline; \$45, non-members (in advance), \$50 after deadline

**Partner:** Compass Community Center

**Sponsor:** Banyan Printing

### Business After Hours — Kapow! Noodle Bar

**When:** Thursday, May 17; 5:30-7:30 p.m.

**Where:** Kapow! Noodle Bar

**Cost:** \$15, members (in advance), \$20 after deadline; \$30, non-members

### Network Advance

**When:** Friday, May 18; 8:30-10:30 a.m.

**Where:** Chamber Boardroom

**Cost:** Free

### May Breakfast

**When:** Tuesday, May 22; 7:45-9 a.m.

**Where:** Palm Beach County Convention Center

**Cost:** \$45, members (in advance), \$50 after deadline; \$55, non-members (in advance), \$60 after deadline

**Speaker:** Mark Wilson, CEO of the Florida Chamber of Commerce

**Sponsor:** The Palm Beach Post

### Cyber Security for Business Seminar

**When:** Tuesday, June 5; 8:30-10 a.m.

**Where:** Chamber Boardroom

**Cost:** \$15, members (in advance), \$20 after deadline; \$25, non-members (in advance), \$30 after deadline

**Speaker:** Robert Welsh, C & W Technologies



2018 Business Awards Recipients, from left: Jason Emmett, Duffy's Sports Grill; Jeremy Johnson, Historical Society of Palm Beach County; Dr. Laurie George, United Way of Palm Beach County; Alfonso Fanjul, Florida Crystals Corporation; Ann Marie Sorrell, The Mosaic Group; Jon Schmidt, Schmidt Nichols; Julia Murphy, Compass Community Center; Keith Spina, Chamber Chair. PHOTO BY CAPEHART

## COMMUNITY LEADERS RECOGNIZED

More than 400 people attended the Chamber of Commerce of the Palm Beaches' Annual Business Awards Breakfast at the Palm Beach County Convention Center. These awards recognize Palm Beach County companies and individuals that lead with confidence and demonstrate a solid commitment to their business goals, their employees and their local community.

The 2018 Award Recipients were:

■ Non-Profit (Arts & Culture) of the Year: Historical Society of Palm Beach County

■ Health & Human Services Organization of the Year: United Way of Palm Beach County

■ Diversity Organization of the Year: The Mosaic Group

■ Young Professional of the Year: Julia Murphy, Compass Community Center

■ Small Business Person of the Year: Jon Schmidt, Schmidt Nichols

■ Business of the Year: Duffy's Sports Grill

■ Leader of the Year Award was presented to Alfonso Fanjul, Florida Crystals Corporation.



Keith Spina, Chamber Chair; Leader of the Year Alfonso Fanjul, Florida Crystals; and Bill Bone, Larmouyeux & Bone. PHOTO BY CAPEHART

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Finalists and sponsors at the Business Awards Reception, sponsored by Digital Resource.



Florida Chamber of Commerce President and CEO, Mark Wilson

## Mark Wilson to Address Chamber at May Breakfast

Mark Wilson serves as President and CEO of Florida's largest and most influential business advocacy organization — the Florida Chamber of Commerce, which focuses on creating a business climate that generates prosperity

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and high-paying jobs, vibrant communities and global

competitiveness in our state.

Wilson will be addressing the impact of the recently concluded 2018 legislative session on Florida business at the May Breakfast scheduled for May 22 at the Palm Beach County Convention Center

from 7:45-9 a.m. Tickets are available at [www.palmbeaches.org](http://www.palmbeaches.org). If you are interested in sponsoring this event, please contact Marissa Kosiec at [mkosiec@palmbeaches.org](mailto:mkosiec@palmbeaches.org).

## TRUSTEE SPOTLIGHT

### Christopher Hopkins



McDonald Hopkins  
A business advisory and advocacy law firm®

Christopher Hopkins is a member of McDonald Hopkins LLC, a business advisory and advocacy law firm. In addition to his work in the courtroom, Hopkins' practice involves a wide range of emerging technologies such as cybersecurity, e-discovery, internet crimes, policy/terms-of-service drafting, privacy, and social media discovery. He is a circuit civil mediator, qualified arbitrator and is admitted to practice in Florida, New York, and Washington, D.C. Hopkins has a law degree from Tulane, a master's from Wesley Theological Seminary, and a bachelor's from the University of Richmond. He is a member of the Leadership West Palm Beach Class of 2018 and serves as a Trustee of the Chamber of Commerce of the Palm Beaches.

### Scott Lewis



Scott Lewis Gardening & Trimming, Inc.  
561-670-3000

Scott Lewis has managed Scott Lewis Gardening & Trimming for 41 years. He graduated from Duke University and attained an M. Ed. from FAU. His company has been awarded two statewide awards for "Best of State" in landscape maintenance. Lewis helped lead the response to Hurricane Floyd in 1999. That experience led him to form The Eagles Wings Foundation. In 2005, he started Disaster Solutions, which markets four approved patents he authored for mobile software. Lewis has led response teams to more than 30 hurricanes, the Haiti earthquake, the Fukushima tsunami, and the BP oil spill. He currently serves as a Trustee of the Chamber of Commerce of the Palm Beaches.

### Michael J. Rapf



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Michael J. Rapf founded Property Transfer Services, Inc. (PTS) in 1992 and has more than 30 years of experience in the title insurance industry. PTS has offices in New Jersey, New York, Pennsylvania and Palm Beach Gardens, and provides title insurance and performs real estate closings at each location. Rapf leads the company's marketing and growth initiatives. His knowledge and experience in the title industry make him an asset to buyers, sellers, real estate agents and lending professionals. Currently, Rapf serves as a Trustee of the Chamber of Commerce of the Palm Beaches.



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## YPOP, CHAMBER BOARD AND TRUSTEES CONNECT ABOARD BRIGHTLINE TRAIN

The Young Professionals of the Palm Beaches (YPOP) and Chamber Board of Directors and Trustees enjoyed a round-trip ride aboard a Brightline train. Attendees received first-class service with the Select Tickets between the West Palm Beach and Ft. Lauderdale stations.

Brightline expects to extend its service to Miami in the coming weeks. Visit [gobrightline.com](http://gobrightline.com) for more information.



## Small Business Guide is now available

The Chamber has launched its newest edition of the Small Business Guide to the Palm Beaches. It provides valuable information for new business owners or seasoned professionals. This local resource helps you navigate the waters of business loans, grants, labor laws, taxes and continuing education. Important numbers to know and information on emerging area business sectors such as the Flagler Financial District are included. The Guide also offers several local business profiles, a listing of Chamber members, and highlights the leadership of the Chamber. These business men and women are the best and brightest of the private sector and represent a variety of business categories and professions. The Guide debuted at the Chamber's Business Awards Breakfast at the Palm Beach County Convention Center, where each attendee received a copy. For a copy of the



publication, visit the Chamber of Commerce of the Palm Beaches at 401 N. Flagler Drive, West Palm Beach, FL 33401 or online at [www.palmbeaches.org](http://www.palmbeaches.org).



## Network for a Cause



Our second Network for a Cause of the year was hosted by the Palm Beach Gardens Marriott. Network for a Cause is an opportunity for Non-Profit chamber members to network with the business community in a casual setting.

Thank you to the non-profits that participated: Achieve Palm Beach County, Awesome Greyhound Adoptions, Inc.

& Hounds and Heroes, Be Like Brit Foundation, Families First of Palm Beach County, Homeless Coalition of Palm Beach County, and The Lord's Place

Network for a Cause takes place quarterly. Be on the lookout for our next one in July. If you are interested in hosting or sponsoring this event, please contact Marissa Kosiec at [mkosiec@palmbeaches.org](mailto:mkosiec@palmbeaches.org).

**8th Annual  
Women  
For  
Women**  
5K/10K  
PRESENTED BY  
**Good Samaritan  
Medical Center**

**SATURDAY  
MAY 12, 2018  
7:00 am at Bryant Park in  
Lake Worth**  
[www.womenforwomenrun.com](http://www.womenforwomenrun.com)

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Leadership West Palm Beach class visits the West Palm Beach Water Treatment Plant.

## City Center Day

The 2018 class of Leadership West Palm Beach enjoyed City Center Day on April 4. The day's itinerary included a tour of the West Palm Beach Water Treatment Plant, presentations by Downtown Development Authority and Art in Public Places, tours of City Hall, the Mandel Public Library of West Palm Beach, and the West Palm Beach Police Department.



Thank you to our City Center Day chairs, Heath Wintz, Christine Shaw and Mark Parks. Special thanks to our 2018 sponsors: Reikenis & Associates, LLC; Brightline; and Glidden Spina + Partners.



Debbie Wemyss,  
DW Consulting  
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and William  
Roger Cummings,  
William Roger  
Cummings Real  
Estate speak  
one-on-one  
about LinkedIn  
tactics.



## LinkedIn Workshop

Debbie Wemyss, President of DW Consulting Solutions LLC coached members on LinkedIn best practices during the April "Be LinkedIn & Get Ahead!" seminar. She spoke about the importance of using keywords on your profile and pointed out what's new with the networking site. Wemyss offers customized consulting

for groups and individuals. She can be contacted at 561-444-2265 or [info@dwconsultingsolutions.com](mailto:info@dwconsultingsolutions.com). \*DW Consulting Solutions LLC is not with, affiliated or endorsed by the LinkedIn® Corporation.

The chamber hosts monthly seminars that provide information on professional and personal

development such as social media, networking, sales and leadership skills, business planning, public speaking, marketing, branding, and more. If you are interested in speaking to our members, contact Marissa Kosiec at [mkosiec@palmbeaches.org](mailto:mkosiec@palmbeaches.org).



## NEW MEMBERS

**A Class Tax Solutions**  
Chantelle Brown, Tax Strategist  
1804 N. Dixie Highway, Suite A  
West Palm Beach, FL 33407  
[aclasstaxsolutions.net](mailto:aclasstaxsolutions.net)  
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Steven Edwards, VP of Business Development  
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Kevin Furst, General Manager  
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NON-PROFIT ORGANIZATION  
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Mary Dever, Director of Business Development  
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