



CHAMBER
of
COMMERCE
OF THE PALM BEACHES

BUSINESS watch

February 2018

401 N. Flagler Drive, West Palm Beach | (561) 833-3711 | www.palmbeaches.org

UPCOMING EVENTS

Medical Marijuana, Drug Testing and the Workplace Seminar

When: Tuesday, Feb. 6; 8:30-10 a.m.
Where: Chamber Boardroom
Cost: \$25, members; \$30, non-members
Speaker: Christine Hanley & David Gobeo, FordHarrison

Business Builder

When: Thursday, Feb. 8 and Friday, Feb. 23; 8:30-9:45 a.m.
Where: Chamber Boardroom
Cost: Free

YPOP Hotspot – Kapow! Noodle Bar

When: Thursday, Feb. 8; 5:30-7:30 p.m.
Where: Kapow! Noodle Bar (Clematis St.)
Cost: Visit palmbeaches.org

To Sell is Not To Sell

When: Wednesday, Feb. 14; 8:30-10:30 a.m.
Where: Chamber Boardroom
Cost: Free for chamber members; \$10, non-members

Power Networking @ Lunch

When: Thursday, Feb. 15; 11:30 a.m.-1 p.m.
Where: Holiday Inn-Palm Beach Airport
Cost: \$35, members (in advance), \$40 after deadline; \$45, non-members (in advance), \$50 after deadline
Partner: Lantana Chamber of Commerce

Baseball Bash

When: Tuesday, Feb. 20; 6-8 p.m.
Where: Roger Dean Stadium
Cost: \$50, members (in advance), \$60 after deadline; \$65, non-members (in advance), \$75 after deadline

YPOP 411 – Capital One Café

When: Thursday, Feb. 22; 5:30-7:30 p.m.
Where: Capital One Café (CityPlace)
Cost: Visit palmbeaches.org

Economic Outlook Luncheon

When: Friday, Feb. 23; 11:45 a.m.-1 p.m.
Where: Marriott West Palm Beach
Cost: \$50, members (in advance), \$55 after deadline; \$60, non-members (in advance), \$65 after deadline
Sponsor: Mercantil Bank

Business Development Board Breakfast

When: Tuesday, Feb. 27; 7:45-9 a.m.
Where: Palm Beach County Convention Center
Cost: \$45, members (in advance), \$50 after deadline; \$55, non-members (in advance), \$60 after deadline
Keynote Speaker: Kelly Smallridge, President & CEO of the Business Development Board of Palm Beach County
Sponsor: FAU - Public Ethics Academy

A to Zs of Franchising Your Business Seminar

When: Wednesday, Feb. 28; 8:30-10:30 a.m.
Where: Chamber Boardroom
Cost: \$15, members (in advance), \$25 after deadline; \$20, non-members (in advance), \$30 after deadline
Speaker: Dr. John Hayes, Titus Chair for Franchise Leadership at PBAU

MORE THAN 900 ATTEND STATE OF THE CITY BREAKFAST



Mayor Jeri Muoio; Keith Spina, Chamber Chair; Tara McCoy, CEO Good Samaritan Medical Center
PHOTOS BY CAPEHART

West Palm Beach Mayor, Jeri Muoio addressed more than 900 business men and women during her sixth State of the City Breakfast. Tara McCoy, CEO of Good Samaritan Medical Center, presenting sponsor; and Keith Spina, Chamber Chair, made the welcome remarks.

The mayor outlined the changes and projects coming to West Palm Beach, including redesigning Clematis Street, South Dixie Highway and Currie Park. She announced the creation of an Office of Public Life headed by the recently retired police Capt. Wendy Morse to ensure that the issues regarding public health, sustainability and pedestrian-friendliness were addressed.

The baseball-themed breakfast paid tribute to the Houston Astros franchise and their World Series win in 2017. On display was the championship trophy, which provided a photo-op for many at the breakfast.

A special thank you to Gulfstream Goodwill Industries for providing the service of a sign language interpreter at the breakfast.



Parking Sponsor, Hedrick Brothers Construction



From left: Jack Frost; Congresswoman Lois Frankel; Evelyn Hopkins, Florida Crystals; Maureen Martinez, McDonald Hopkins; Ali Soule, Brightline; Keith Spina, Chamber Chair; Tara McCoy, Good Samaritan Medical Center



MEET THE PLAYERS

Only a handful of tickets remain for this year's Baseball Bash, scheduled for Tuesday, February 20 at Roger Dean Stadium from 6-8 p.m., rain or shine.

This unique event allows attendees to meet-and-greet select players and coaches from the St. Louis Cardinals and Miami Marlins. Autographs will be accessible on the field from 6-7 p.m. There is a maximum of one autograph from each player, per person, so that all attendees will have the opportunity to meet the players. The participating players will not be announced prior to the event.

Marlins General Manager, Michael Hill will give the 2018 forecast at 7:15 p.m. There will also be a silent auction featuring a Cardinals and Marlins autographed team jersey with a letter of authenticity.

Tickets are limited and will sell out. Individual tickets range from \$50-\$100. Price includes a buffet barbecue on the party deck. Please bring your confirmation with you as no tickets will be mailed. For more information or to purchase tickets to the Baseball Bash, contact Marissa Kosiec at 561-833-3799 or email mkosiec@palmbeaches.org.



Players sign autographs for fans.
PHOTO BY CAPEHART



TRUSTEE SPOTLIGHT



Michael Davis

Michael Davis is Senior Vice President and shareholder at WGI (Wantman Group, Inc). As Chief Strategy Officer, he is responsible for leading the development and implementation of WGI's strategic planning efforts.

Michael has served in a senior capacity in the Army Corps of Engineers, the White House Council on Environmental Quality, the Environmental Protection Agency and the United States Department of the Interior. This includes Clinton Administration appointments as Deputy Assistant Secretary of the Army for Civil Works, Associate Director of the White House Council on Environmental Quality (CEQ) and Director of Everglades Restoration.

Michael has served on the Treasure Coast Regional Planning Council and the Pine Jog Environmental Education Center's Board of Directors. He also served for six years on the FAU Foundation Board.



Kelly Smallridge to deliver keynote message at Feb. 27 Breakfast



The Chamber of Commerce of the Palm Beaches is pleased to announce another outstanding keynote speaker for our Breakfast Series. The Business Development Board (BDB) of Palm Beach County President and CEO, Kelly Smallridge, will discuss economic development projects in Palm Beach County.

The breakfast is scheduled for Tuesday, February 27 at the Palm Beach County Convention Center from 7:45-9 a.m. Tickets are available at palmbeaches.org.

Sponsored by





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Leadership West Palm Beach Kicks Off 2018 Program



Class members enjoyed a tour of the Design Galleries at RH.

The 2018 Class of Leadership West Palm Beach kicked off this year's program with an orientation on January 17 at the Chamber, and with CityPlace Day on January 24. CityPlace Day activities began with the Mayor's State of the City Breakfast, followed by visits to RH, a CityPlace 2.0 presentation by Gopal Rajegowda (Related Companies), and Brightline.

Special thanks to our Class 2018 Sponsors: Reikenis and Associates, Glidden-Spina + Partners, and Brightline. For more information about Leadership West Palm Beach, please contact Sandy Pullens at spullens@palmbeaches.org.



Networking aboard a train ride from West Palm Beach to Ft. Lauderdale, hosted by Brightline.

ECONOMIC OUTLOOK 2018



Dr. J. Antonio Villamil

Join J. Antonio Villamil, founder and principal of The Washington Economics Group, Inc. as he discusses the economic, political and market outlook for 2018. Dr. Villamil is a nationally recognized economist with more than 35 years of successful career as a business economist, university educator and high-level policymaker for both federal and state governments.

The Economic Outlook Luncheon is scheduled for Friday,

February 23 from 11:45 a.m.-1 p.m. at the West Palm Beach Marriott. Visit palmbeaches.org to register. If you are interested in sponsoring this event, please contact Marissa Kosiec at mkosiec@palmbeaches.org.



The Honda Classic

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Network for a Cause at Hawthorn Suites by Wyndham

Our first Network for a Cause of the year was hosted by Hawthorn Suites by Wyndham West Palm Beach. The non-profits that participated were: American Humane, Homeless Coalition of Palm Beach County, The Lord's Place, and the YMCA of the Palm Beaches.

Network for a Cause has moved

to a quarterly event. Instead of featuring just one non-profit at each of these events, we are now offering a table for ALL our non-profit members in good standing to provide ONE stack of a marketing material to showcase. This will allow all of our non-profits to share information on their missions with members

during a high-powered event.

Our April Network for a Cause is scheduled for April 12 at the Marriott Palm Beach Gardens from 5:30-7:30 p.m. You can register at www.palmbeaches.org. If you are interested in hosting or sponsoring this event, please contact Marissa Kosiec at mkosiec@palmbeaches.org.

Dr. John Hayes presents the A-Zs of Franchising Your Business



Got an idea or an existing business that you'd like to franchise? Join Dr. John Hayes, Titus Chair of Franchise Leadership at Palm Beach Atlantic University, on February 28 in the Chamber's Boardroom from 8:30-10:30 a.m. His seminar will take you through the steps of successfully creating your franchise company so that you can sell franchise opportunities to others across the country, in a specific region, or

even outside of the United States. Find out what to do to become a successful franchisor when you attend this seminar. Register at palmbeaches.org or email Marissa Kosiec at mkosiec@palmbeaches.org for more information.



NEW MEMBERS

Advantage Technologies
Jonathan Cuartas, Technology Consultant
34350 23 Mile Road, Suite C
Chesterfield, MI 48047
adv-tech.com
877-723-8832 x592
MANAGED IT

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West Palm Beach, FL 33406
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561-366-7741
RESTAURANTS

Aioli
Melanie Hackman, VP
206 S. Olive Ave.
West Palm Beach, FL 33401
aioliwpb.com
561-444-3842
RESTAURANTS

Break Free Pharmacy & Cryotherapy
Mark Houde, Owner/Manager
4603 Okeechobee Blvd., Suite 118
West Palm Beach, FL 33417
breakfreepharmacy.com
561-268-2552
PHARMACIES

Cheribundi Tart Cherry Boca Raton Bowl
Doug Mosley, Executive Director

1515 N. Federal Highway, Suite 304
Boca Raton, FL 33432
cheribundibocaratonbowl.com
561-362-3660
SPORTS EVENTS

Colonial Life/Equity Financial Services, LLC
Elaine Scola, Managing Partner
3801 PGA Blvd.
Palm Beach Gardens, FL 33410
ColonialLife.com
561-252-0121
EMPLOYEE BENEFIT CONSULTANTS

Dave the Health Coach
Dave Lowrey, Owner
6075 Plains Drive
Lake Worth, FL 33463
561-635-2664
HEALTH COACH

Dovecot Farm
Sarah Palmer, Chief Compassion Officer
2660 F Road
Loxahatchee Groves, FL 33470
dovecotfarm.com
561-508-2473
HEALTH & WELLNESS

Insite Studio
Brian Terry, Principal
8144-A Okeechobee Blvd.
West Palm Beach, FL 33411
insitestudio.com

561-308-5018
LAND PLANNER & LANDSCAPE ARCHITECTS

Intellivest Property Solutions, LLC

Marco Petit-Bien, Owner
502 Lake Ave., Suite 151
Lake Worth, FL 33460
intellivestsolutions.com
561-571-0815

marco@intellivestsolutions.com

REAL ESTATE - INVESTMENTS

Joseph's Village of West Palm Beach

Joseph Brown, Director
2210 N. Australian Ave.
West Palm Beach, FL 33407
josephsvillage.com
561-835-1441

ASSISTED LIVING

Kristina Picciotti — John Maxwell Certified Team Member

Kristina Picciotti, Leadership Trainer and Coach
for Groups and Individuals
13025 Compton Road
Loxahatchee, FL 33470
johnmaxwellgroup.com/kristinapicciotti/
561-203-5687

COACHING - PERSONAL & PROFESSIONAL

Lime Fresh Mexican Grill
Janie Fraser, Director of Marketing & Catering
1880 Okeechobee Blvd., Suite C
West Palm Beach, FL 33409

limefreshmexicangrill.com
954-806-6166

RESTAURANTS

Marino Performance Motors

Greg Marino, Owner
4190 Okeechobee Blvd.
West Palm Beach, FL 33409
marinopm.com
561-296-7989

AUTOMOBILE LUXURY

Portals South Dixie

Nancy McIlvaine, Owner
1930 South Dixie Highway, #C5
West Palm Beach, FL 33401
howeyecit.com
(312) 446-6895

ART GALLERIES, DEALERS, CONSULTANTS

Simply Healthcare

Kelly Extra, Community Relations Specialist
1000 S. Pine Island
Plantation, FL 33324
simplyhealthcareplans.com
(754) 244-1649

The Brain and Spine Institute

Rosina LaComb
Marketing
5 Harvard Circle, Suite 104
West Palm Beach, FL 33409
thebrainandspineinstitute.com
561-309-5171

PHYSICIANS & SURGEONS - BRAIN, SPINE & STEM CELL

USA Solar

Mike Thorson
4206 S. Ocean Blvd., #3
Highland Beach, FL 33487
usasolarinc.com
954-801-2425

SOLAR ENERGY EQUIPMENT & SYSTEMS

Van Brew Media

Erin McClary, Founder
vanbrewmedia.com
561-459-2804

DIGITAL MARKETING

West Point Industries

Joseph Puleo, Owner
1300 Old Dixie Highway, Suite 101
Lake Park, FL 33403
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561-707-9645

WELDING & MACHINING

YMCA of the Palm Beaches

Timothy Coffield, President/CEO
2085 S. Congress Ave.
West Palm Beach, FL 33406
ymcapalmbeaches.org
561-968-9622

NON-PROFIT ORGANIZATION