

THE PLUMBLINE

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION



PHOTOS FROM THE 2023 CHRISTMAS PARTY

2024 MARKETING GUIDE

FALL GOLF TOURNAMENT ENTRY FORM

JANUARY/FEBRUARY 2024



Make space for the perfect details.

Marvin windows and doors at Blue Water Millwork.

You pay close attention to every detail of your client's home, and everyone you partner with should as well. We do the same. That's why we partner with Marvin, whose windows and doors are handcrafted and perfected, and bring quality and sophistication to every space. Their attention to detail with everything they do means your attention to detail can be applied elsewhere, making space for everything that matters most to your clients. Visit our showroom to see for yourself.

marvin.com



Daphne | Hattiesburg | Mobile | Pensacola
251-621-9633
BlueWaterLumber.com

2024

Board of Directors and Officers

William Hays	President
Cameron Reehl	1st Vice President
Nick Klarman	2nd VP/Treasurer
Jeff Frosthalm	3rd VP/Secretary
Eric Craig	Past President

Local Directors

Brian Armstrong	Mike Milton
Chris Bumpers	Ben Murphy
Tut Campbell	Sonny Radcliff
Stephanie Hale	Cain Roberds
Joe Hocklander	Jim Smith
Rick Howze	

State Directors

Robert Brown	Chris Farlow	Nancy Grace
Eric Craig	Jeff Frosthalm	William Hays

National Delegates

Alex Cary	Nancy Grace	Cliff Pitman, Life
Chris Farlow	Lee Mitchell	Patrick Waller, Life

Senior Life Delegate

George Roberds

Associate Council Chair

Debbie Crain

Executive Vice President

Marsha Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com

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On the cover:
The 2024 BCHBA Board of Directors was sworn in at the annual Christmas Party held at Oak Hollow Farm. For more pictures of the event see Page 7

We're taking bids!



Would you like to be our 2024 Parade of Homes Showcase Home builder?

Bids are currently being sought for one lucky builder to be the centerpiece of our upcoming Parade of Homes.

Please submit your proposal by
Monday, January 15

Please contact marsha@bchba.com if you are interested or need full details

2023 SPORTING CLAY SHOOT

AT BUSHY CREEK CLAYS IN PERDIDO, AL

See more pictures by visiting our Facebook page.



The staff at Bushy Creek Clays



Ben Murphy and his Gulf Coast Tap Truck



The Benelli M4 shotgun for the raffle - Won by Eric Craig



Wiltons Catering supplied lunch and hot wings after the shoot



High score on the Blue Course - Tidewater Insurance



High score on the Red Course - Eddie Youngblood Builders



Masha Jordan and Brian Armstrong drawing the shotgun raffle

Photos from 11.7.2023

2023 FALL GOLF TOURNAMENT

AT TIMBER CREEK GOLF COURSE

See more pictures by visiting our Facebook page.



Photos from 11.14.2023

NOVEMBER GENERAL MEMBERSHIP MEETING

AT SWIFT DESIGN GALLERY IN DAPHNE

See more pictures by visiting our Facebook page.



Photos from 11.29.2023

NOVEMBER PWB SOCIAL

AT THE BCHBA OFFICE

See more pictures by visiting our Facebook page.



2023 CHRISTMAS PARTY AND 50TH ANNIVERSARY CELEBRATION

AT OAK HOLLOW FARM

See more pictures by visiting our Facebook page.



The 2024 Associate Council leaders

Incoming Associate Council Chair Debbie Crain presents outgoing Associate Council Chair Ashley Watkins with her plaque



The 2024 Professional Women in Building leaders

Incoming PWB Chair Stephanie Hale presents outgoing PWB Chair Nancy Grace with her plaque

Swearing in the 2024 BCHBA Board of Directors



Robert Brown swearing in 2024 BCHBA President William Hays

Incoming President William Hays presenting outgoing President Eric Craig with his plaque



Eric Craig presents one of three President's Awards to Chris Bumpers

Eric Craig presents a President's Awards to Nancy Grace

Eric Craig presents a President's Awards to Stephanie Hale



The 2024 BCHBA Board of Directors

Sponsors for the

2023 *Sporting Clays Shoot*

CORPORATE SPONSORS

Baldwin EMC
Ben Murphy Company Inc.
Geocon Engineering
Quality Roofing Solutions
SafeSpray Pest Control
Terry Thompson Chevrolet
Tool Expo Construction Supplies
Trustmark National Bank

FOOD SPONSOR

Swift Supply Inc.

STATION SPONSORS/ SCORE CARD SPONSORS

Blue Water Lumber LLC
Clear Image Glass
Coastal Stone Works
Elite Property Development

THANK YOU FOR HELPING TO MAKE THE EVENT A SUCCESS!



Fall Golf Classic Sponsors



CORPORATE SPONSORS

Advanced Building Products
AmeriFirst Bank
Polysurveying & Engineering

TITLE SPONSORS

ECO 3
S&H Contractors

BEVERAGE CART SPONSORS

Coastal Stone Works
Prominence Homes
TCB Coastal Bank

TEE SPONSORS

B&T Fencing
Beebe's Pest & Termite
C Roberds General Construction
Fairhope Building Supply
Fortress Roofing
GMFS Mortgage
Leavitt Land
Magnolia Equipment
Polysurveying & Engineering
Regions Mortgage
Vance & Sons

HOSPITALITY TENTS

BankPlus
Next Home Gulf Coast Living
EcoView
SOCO Services
Tool Expo Construction Supplies
Polysurveying & Engineering
Vinyl Plank 4 Less
Arrow Exterminators

**BE SURE TO
THANK THEM FOR
THEIR SUPPORT!**

2024 BCHBA

SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2024 Scholarship Application on the BCHBA website. Deadline March 15, 2024.



TERMITE PRETREATS MADE EASY



SCHEDULE ON THE GO BY TEXT

PRIORITY SERVICE FOR BUILDERS

FREE TERMITE CLOSING LETTER INCLUDED

DAMAGE REPAIR WARRANTY

over 1,500 ★★★★★ reviews.

safespraypestcontrol.com

We would love to partner with you, give us a call or check us out online!

251-270-0021

Thank you for your support of

the
TOOL TREE

Thanks to the generosity of our members, The Baldwin County Home Builders Association is able to provide Christmas gifts annually for the children assisted by the Baldwin County Child Advocacy Center/CARE House.



Give a child from The CARE House a special Christmas

CARE House, Inc.



Would you like to sponsor a

MEMBERSHIP MEETING?

Would you consider an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

If you would like to sponsor a meeting, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing marsha@bchba.com or brett@bchba.com.

CURRENT OPEN MEMBERSHIP MEETING DATES

General Membership Meeting	February	★ OPEN ★
General Membership Meeting	June	Streets Exquisite Plants & Aquatic Gardens
General Membership Meeting	September	★ OPEN ★
General Membership Meeting	November	Streets Exquisite Plants & Aquatic Gardens



YOU CAN PLAY A BIG PART IN THE 2024 PARADE OF HOMES!

Please consider donating your products or services to the Parade of Homes Discount Program or make a Showcase Home Contribution to help our builders complete their projects

Download the form by visiting bchba.com

BUILD TO LAST



ESTABLISHED 1839
FAMILY OWNED
SIX GENERATIONS



Proudly continuing to serve our neighbors as a locally-owned company headquartered in Daphne, Alabama

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Expertise in Real Estate.



BankPlus began in 1909 with a mission to enrich lives and build stronger communities. Today that commitment is more prevalent than ever as we begin serving Mobile and surrounding areas. Our lending team takes pride in our unique ability to deliver the best expertise and customer service possible. We provide more than business financing; we help your business become more efficient. From loans and lines of credit to checking and cash management, our promise is to provide customized products and services that enable your continued success and growth.

Learn more at bankplus.net

BankPlus

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ASSOCIATE COUNCIL MEETINGS

THU., JAN. 11 and THU., FEB. 8

Noon at BCHBA Office

Open to all BCHBA Associate members

ASSOCIATE COUNCIL



PWB MEETINGS

THU., JAN. 23 and THU., FEB. 22

Noon at BCHBA Office

Open to all PWB and prospective members



YP SOCIAL

THURSDAY, JANUARY 25

5:30 pm at The Monkey Bar

55 S Bancroft St., Fairhope, AL

Open to all BCHBA Members 45 and under



CODE MEETING

TUESDAY, FEBRUARY 13

NOON at the BCHBA OFFICE

Open to all interested BCHBA builder members



THANK YOU

to all of
our 2023
year-long
sponsors!



TERRY THOMPSON



CHEVROLET
FIND NEW ROADS



SWIFT SUPPLY
BUILD TO LAST



MARKETING GUIDE 2024



Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 900 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer four levels of Sponsorship discounts.



YEAR LONG SPONSORSHIPS

FOUNDATION LEVEL

\$10,000 (or more)

You pick which events to sponsor up to the sponsorship amount

BEAM LEVEL

\$5,000

You pick which events to sponsor up to the sponsorship amount

ANCHOR LEVEL

\$7,500

You pick which events to sponsor up to the sponsorship amount

SUPPORT LEVEL

\$2,500

You pick which events to sponsor up to the sponsorship amount

ADS IN THE PLUMBLINE NEWSLETTER

You have the opportunity to advertise your company's products and services in our Plumblin newsletter. The full-color bi-monthly newsletter is available online to more than 900 members. Ads are full color.

Full page – \$400.00/issue - \$2,400.00/year

Back 3/4 – \$400.00/issue - \$2,400.00/year

1/2 page – \$200.00/issue - \$1,200.00/year

Business Card – \$50.00/issue - \$300.00/year



SUBDIVISION GUIDE/PARADE OF HOMES GUIDEBOOK

Printed once per year, with informative articles, a list of major subdivisions, builders profiles, a buyers guide and a guide to the Parade of Homes.

Back page – \$2600

Full page – \$1100

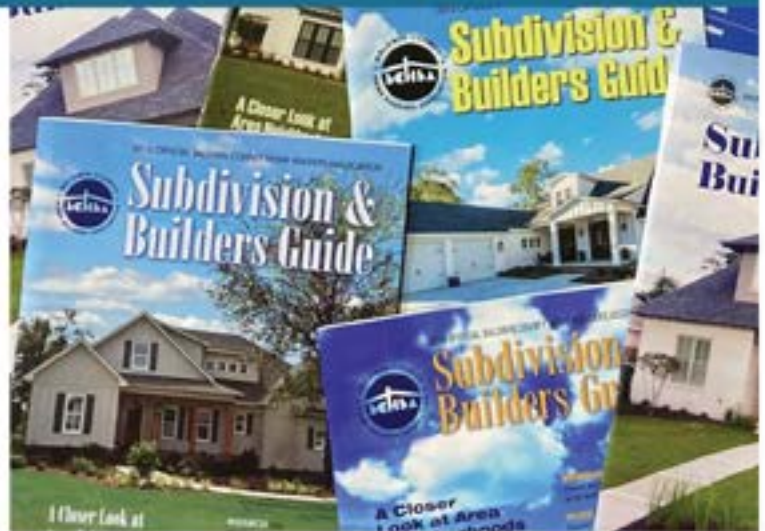
Inside front, Inside back,
Page 1, page facing inside
back – \$1800

Half page – \$750

Quarter page – \$500

Double Truck – \$2800

Business Card – \$300



PWB SUMMER CAMP



LUNCH SPONSOR – \$500

- Limited to 5 total sponsors

PARADE OF HOMES



You can be a part of the BCHBA's biggest and most important event of the year by being a Parade of Homes sponsor and supporter. There are three different levels of sponsorship for the event to meet your needs.

PLATINUM SPONSOR INVESTMENT – \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Name and logo will be placed in BCHBA's bi-monthly newsletter, The Plumblin, Nov./Dec.
- Company will be recognized at the Street Party on Thursday, October 5.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.

GOLD SPONSOR INVESTMENT – \$2,500

- Company's name and logo will be included in BCHBA's bi-monthly newsletter, The Plumblin.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for twelve (12) full months.
- Company will be recognized at the Street Party on Thursday, October 5.
- Company will receive a business card size ad in the Nov./Dec. issue of The Plumblin, Nov./Dec.
- Company will have the opportunity to place literature and business cards in the Showcase Home

SILVER SPONSOR INVESTMENT – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in Nov./Dec. The Plumblin newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, October 5.

SPRING GOLF CLASSIC

TITLE SPONSOR – \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed at tournament

GOLF TOWEL SPONSOR – \$1,000

- Company logo on towels

CORPORATE SPONSOR – \$750

- Four Players
- Name on signage

BEVERAGE CART – \$300

- Company name or sign on cart

HOSPITALITY TENT – \$350

- Company reps with giveaways on the tee

AWARDS SPONSOR – \$500

- Company name on signage at event

PRACTICE RANGE BALLS – \$250

- Sign on practice range

TEE SPONSOR – \$125

- Company sign on tee

LUNCH SPONSOR – \$500

- Company name on signage



The BCHBA hold two golf tournaments each year. These are popular events with our members and afford you great sponsorship opportunities.

FALL GOLF TOURNAMENT

TITLE SPONSOR – \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed at tournament

GOLF TOWEL SPONSOR – \$1,000

- Company logo on towels

CORPORATE SPONSOR – \$750

- Four Players
- Name on signage

BEVERAGE CART – \$300

- Company name or sign on cart

HOSPITALITY TENT – \$350

- Company reps with giveaways on the tee

AWARDS SPONSOR – \$500

- Company name on signage at event

PRACTICE RANGE BALLS – \$250

- Sign on practice range

TEE SPONSOR – \$125

- Company sign on tee

LUNCH SPONSOR – \$500

- Company name on signage

SPORTING CLAY SHOOT

CORPORATE SPONSOR – \$750

- Includes name on banner,
- 1 team and cart, station sign

FOOD SPONSOR – \$300

BEVERAGE SPONSOR – \$250

PRIZES SPONSOR – \$150

STATION SPONSOR SIGN OR SCORE

CARD SPONSOR – \$100

- Your company's logo on score card



BATTLE OF THE BAY BOWLING TOURNAMENT



Sponsorships offer you recognition on event signage, in the Plumblin Newsletter and on the BCHBA Website.

FOOD AND BEVERAGE SPONSOR – \$200

- Includes name on banner,
- 1 team and cart, station sign

LANE SPONSOR – \$150

PRIZE SPONSOR – \$100

GENERAL MEMBERSHIP MEETINGS

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact the BCHBA Office to schedule.

These meetings are a great value for the host, however they do not apply toward a sponsorship level. **Meetings to host are available in JANUARY, JUNE, AUGUST and NOVEMBER.**

QUARTERLY CODE MEETINGS

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

Meeting sponsorships are available in FEBRUARY, MAY, AUGUST and NOVEMBER.



2024 BCHBA OPPORTUNITY GUIDE

Please check the options below, total the amount, fill out the information on the last page and return a copy to the BCHBA Office. Note: Some sponsorships and ad spaces are limited.

YEAR LONG SPONSORSHIPS

- Foundation Level \$10,000
- Anchor Level \$7,500
- Beam Level \$5,000
- Support Level \$2,500

THE PLUMBLINE NEWSLETTER

- Full Page \$400.00/issue - \$2,400.00/year
- Back 3/4 \$400.00/issue - \$2,400.00/year
- 1/2 Page \$200.00/issue - \$1,200.00/year
- Business Card \$50.00/issue - \$300.00/year

SUBDIVISION/PARADE OF HOMES GUIDE

- Back Page \$2600
- Inside Front \$1800
- Inside Back \$1800
- Page 1 \$1800
- Page Facing Inside Back \$1800
- Double Truck \$2800
- Full Page \$1100
- Half Page \$750
- Quarter Page \$500
- Business Card \$300

PARADE OF HOMES

- Platinum Sponsor \$5,000
- Gold Sponsor \$2,500
- Silver Sponsor \$1,000

FISHING TOURNAMENT

- Title Sponsor \$1000
- Gold Sponsor \$500
- Silver Sponsor \$250
- Bronze Sponsor \$150

YP POKER RUN ON FISH RIVER

- Straight Flush Sponsor \$500
- Four of a Kind Sponsor \$250
- Full House Sponsor \$125

SPRING GOLF CLASSIC

- Title Sponsor \$2,500
- Golf Towel Sponsor \$1,000
- Corporate Sponsor \$750
- Beverage Cart \$300
- Hospitality Tent \$350
- Awards Sponsor \$500
- Practice Range Balls \$250
- Tee Sponsor \$125
- Lunch Sponsor \$500

FALL GOLF TOURNAMENT

- Title Sponsor \$2,500
- Golf Towel Sponsor \$1,000
- Corporate Sponsor \$750
- Beverage Cart \$300
- Hospitality Tent \$350
- Awards Sponsor \$500
- Practice Range Balls \$250
- Tee Sponsor \$125
- Lunch Sponsor \$500

SPORTING CLAY SHOOT

- Corporate sponsor \$750
- Food sponsor \$300
- Beverage sponsor \$250
- Prizes sponsor \$150
- Station sponsor sign OR Score Card sponsor \$100

BATTLE OF THE BAY BOWLING TOURNAMENT

- Food and Beverage sponsor \$200
- Lane sponsor \$150
- Prize sponsor \$100

PWB SUMMER CAMP

- Lunch sponsor \$500

QUARTERLY CODE MEETINGS (\$500)

- February August
- May November

MONTHLY BUSINESS AFTER HOURS

- January August
- June November

Total _____

Company: _____

Contact Name: _____

Business Address: _____

City: _____ State: _____

Zip: _____ FAX: _____

Business Phone: _____ Cell Phone: _____

Company Email: _____

Website: _____

Level of Sponsorship: _____ Method of Payment: Check Bill

VISIT BCHBA.COM FOR 2024 CALENDAR AND EVENT DATES

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

916 Plantation Blvd. • Fairhope, Alabama 36532 • P 251.928.9927

www.bchba.com

NEW MEMBERS

8.16.2023 - 10.16.2023

BUILDERS

No Limit Renovation and Handyman Services

Chad Swanson
Residential Builder
19445 County Rd 12 S
Foley, AL 36535
(251) 550-8868
office@nolimit356.com

ASSOCIATES

Baldwin County Building Department

Eddie Harper
Municipality
201 E. Section Ave.
Foley, AL 36535
(251) 972-6837
eddie.harper@baldwincountyal.gov

CAJ Coastal dba ProLift

Garage Doors of South Alabama

Geoffrey Jaynes
Garage Doors
334 Lennox Square
Fairhope, AL 36532
(251) 385-5048
gjaynes@proliftdoors.com

CraneWorks Rental Works

Brent Baggett
Heavy Equipment Rental
5215 Willis Road
Theodore, AL 36582
(251) 679-1009
ogardner@craneworks.com

Davidson Sales Group

Ashley Davis
Electrical Suppliers / Lighting
26920 Pollard Rd., 825
Daphne, AL 36526
(941) 264-9715
ashley@davidsonsalesgroup.com

Holley Blown Installation LLC

Larry Holley
Insulation Contractors
21790 Palmer Street
Robertsdale, AL 36567
(251) 978-8335
larry_holley2002@yahoo.com

Home Boss Inspection

Courtney du Plessis
Home Inspection
109 Riveroaks Dr
Fairhope, AL 36532
(251) 230-9595
info@homebossal.com

Metal Mafia LLC

Wayne Phillips
Fences / Gates
P.O. Box 2367
Daphne, AL 36526
(251) 510-1473
Rett@metalmafiallc.com

Pool Pro Inc.

Anthony D'Alessandro
Pool Construction
P.O. Box 548
Gulf Shores, AL 36542
(251) 424-6042
tonypoolpro@gmail.com

R & H Framing LLC

Rudy Hernandez
Framing, Roofing, Siding Contractor
19310 North 4th St.
Citronelle, AL 36522
(251) 377-4676
rudy2014hernandez@gmail.com

Sasha Electric LLC

Shashary Matute-Duarte
Electrical Contractors
1885 Sunset Circle
Foley, AL 36535
(251) 284-1326
mshashary@gmail.com

Stacey W. Gibbs

Stacey Gibbs
Real Estate Brokers / Agents
11032 Bulb Drive
Daphne, AL 36526
(251) 709-3944
w.avenueconsulting@gmail.com

Taylor Made Construction

Lance Taylor
Framing Subcontractors
15422 Southworth Rd N
Summerdale, AL 36580
(251) 597-9526
1taylorscustomhousebuilding@gmail.com

TEC Construction LLC

Thomas Christopher
Carpentry Contractors
19261A County Road 33
Fairhope, AL 36532
(251) 610-9717
teconstruction2@gmail.com

TTE Construction Services LLC

Todd Elmer
Awning Installation
1517 Knob Hill Drive
Gulf Shores, AL 36542
(678) 793-2841
elmer.todd@gmail.com



RENEWALS

10.16.2023 - 12.16.2023

1st Call Services LLC
6 years

Achee Builders Inc.
17 years

Arnett Homes Inc.
4 years

Boeschen Heating & Cooling LLC
22 years

316 Construction
3 years

Aeiker Construction Corporation
11 years

Bank Plus
3 years

Bricks Are Us
20 years

3D Installation,
Daniel W. Davis dba
9 years

All Baldwin Drywall
5 years

Bellator Real Estate LLC
12 years

BRS, Brad Polk dba BRS
4 years

4 U Roofing LLC
5 years

Alliant Construction LLC
3 years

Benchmark Homes Group LLC
11 years

Bryan Wood Flooring Inc.
28 years

5 Starr Plumbing Inc.
6 years

American Air Solutions Inc.
14 years

Big Red Plus LLC
dba Big Red Gutter Company
1 year

C Roberds General
Contractors LLC
12 years

 **Congratulations to long term 50+ year members!**

 **Congratulations to long term 25+ year members!**

Cadence Bank 18 years	Gary Clark Builder 28 years	Mike McConnell Inc. dba Mike McConnell Homes 6 years	Sanderson Enterprises Inc. dba Sanderson Builders 15 years
Century Bank 5 years	Grimes Property Services LLC 2 years	New Era Construction Inc. 11 years	SCC Group LLC 3 years
Coastal Stone Works dba Coastal Stone & Cabinetry 19 years	Gruenloh & Associates PC 27 years	Parker Painting LLC 14 years	Seagull Home Inspection Inc. dba Seagull Heating, Air & Ref 19 years
Cochran Investments Inc. 4 years	Gulf Coast Building Supply 51 years	Pen Air Credit Union 4 years	Secure Vision Inc. 17 years
Craig Jernigan Construction Inc. 25 years	Gulf Coast Flooring & Design 14 years	Phillip's Interior & Exterior Services dba Kevin Phillips 5 years	Shalom Masonry Construction LLC 3 years
Craig Sinclair Builder Inc. 27 years	Habitat for Humanity of Baldwin County 20 years	Pickle's Painting 5 years	Smith, Clark and Associates LLC 9 years
Custom Crafted Counters LLC 10 years	Hartwig Moss Insurance Agency 11 years	Powers Construction LLC 1 years	Southern Heritage Builders 12 years
Diamond M&A Electric LLC 9 years	Heard Roofing Company 22 years	Price Masonry LLC 12 years	Steve Mitchell Construction Inc. 28 years
DSLH Homes Gulf Coast LLC 8 years	Holk Electric Inc. 29 years	R. C. I. Inc. 17 years	Stockton Construction LLC 4 years
Earl Buchanan Construction Corporation 8 years	John Bowman Construction 16 years	R. Johnson Builder, LLC 3 years	Sun Flooring 4 years
Ebert Agency Inc. 39 years	John Stacey Roofing LLC 16 years	R. S. Kelley Construction 19 years	Swinson Air Conditioning 32 years
Economic Development Services LLC 3 years	Johnson Remodeling 1 years	Randy Goins 10 years	Taylor Made Trim Tile 10 years
Elite Property Development LLC 4 years	Kelly Builders Inc. 18 years	Ray Moyer 3 years	The Source LLC 1 years
En'Sured Quality Services LLC 6 years	L & B Electric Inc. 27 years	Redline Electrical Services 5 years	Thomas Harrison & Associates 34 years
Faith Home Fabricators LLC 4 years	Ladner & Ladner 6 years	Reese Enterprises LLC 5 years	Tidewater Insurance Agency LLC 1 years
First Federal Mortgage 21 years	Langenbach Construction Co. LLC 36 years	Riverside Development Exchange dba Oak River Construction 2 years	Triton Stone Group of Mobile 12 years
Four String Construction LLC 3 years	Leavitt Land 5 years	Riviera Utilities 51 years	Under Grace Roofing 5 years
FROPP LLC 3 years	Lemongrass Custom Home & Design Inc. 7 years	Rob Littleton Construction Co. LLC 9 years	Valere Homes 14 years
Gablewood Construction LLC 3 years	Maronda Homes LLC of AL 1 years	Roof Savers LLC 3 years	Wachter & Company Inc. 15 years
Garden Design Solutions Inc. 20 years	Metal Roofing Headquarters 1 years	Sanchez Construction 5 years	Wright's Masonry 14 years

 **Congratulations to long term 50+ year members!**

 **Congratulations to long term 25+ year members!**

CANCELED

as of 12.16.2023

1 Source Power & Equipment
 Aegis Exteriors
 All Baldwin Drywall
 Allison Homes LLC
 Baldwin County Fence Company Inc.
 Brooks Home Builders LLC
 C & C Painters LLC
 Caywood Designs
 Coastal Brush Cutting LLC

Coastal Design Group
 The Construction Expert DBA Mobile Roofing
 Curtis Johnson
 Eastern Shore Construction LLC
 Eco Painting LLC
 Green Services, Kevin Green dba
 Heatherwood Construction
 Hub International Gulf South
 John's Plumbing and Repair LLC

Kitchen Bath Floors and More LLC
 Larry Whitaker Builders
 Quality Roof and Restoration LLC
 Read Roofing and Contracting
 S and C Construction LLC
 Sales Solve Everything
 T-Roy's Restoration Services
 Vinyl Plank 4 Less

SPIKE CLUB

as of 12.16.2023

LIFE MEMBERS

Brian Armstrong	44.50	Joe Hocklander	274.25	David Stapleton	58.50
J Lynn Blackmon	310.50	Tracy Holobaugh	125.00	Tom Stokes	33.50
Jack Lynn Blackmon Jr.	48.50	John Hutchinson	59.00	Thorn Thomas	367.00
Robert Brown	172.50	Johnny Langenbach	333.50	Jeff Thompson	73.50
Chris Bumpers	115.75	Chad Lippincott	48.50	Wayne Trawick	289.00
Alex Cary	84.00	Mike McElmurry Jr.	32.50	Lee Turner	766.50
Eric Craig	58.50	Lee Mitchell	164.00	Patrick Waller	75.00
Charles Ebert III	960.50	Cliff Pitman	165.50	Eddie Youngblood	331.00
Chris Farlow	96.50	Chris Price	191.50		
Jeff Frosthalm	66.00	Reggie Pulliam	59.50		
Matt Hammond	30.00	Rance Reehl	52.50		
Gary Hellmich	161.25	Cain Roberds	142.50		
Mike Henriksen	84.00	George Roberds	614.50		
		Jim Smith	28.50		
		Maclin Smith	34.50		

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

THE BEST JOURNEY
 TAKES YOU HOME

The right mortgage
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Q4'23 CLAIM DEADLINE: FRIDAY, FEBRUARY 16, 2024

CLAIM FOR RESIDENTIAL JOBS COMPLETED OCTOBER 1 THROUGH DECEMBER 31, 2023,
AS WELL AS RESIDENTIAL JOBS COMPLETED JANUARY 1 THROUGH DECEMBER 31, 2023
FOR ANY BUILDER WHO HAS NOT YET PARTICIPATED IN 2023.

AUTO

Goodyear - Members must log into NAHB.org to save 15% on Goodyear Tires, Goodyear Tires and Services.
nahb.org/goodyear

Nissan - Save between \$2,500 - \$8,150 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.

Nissan.
nahb.org/nissan

TRAVEL AND ENTERTAINMENT

AVIS - Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.
Rental Cars.
avis.com/nahb
800-331-1212

Budget - Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.
Rental Cars.
budget.com/nahb
800-283-4387

Hotel Planner - NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.
Hotels.
nahb.hotelplanner.com
800-497-2175

Member Deals - Up to 50% off. Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards
memberdeals.com/nahb/?login=1
(877) 579-1201

BUILDING MATERIALS

Lowe's - 5% off* in store, plus 2% statement credit with Commercial Account (LCA) or Lowe's Business Advantage (LBA). 5-10% off online orders using any payment method
Building Materials.
lowes.com/nahb
877-435-2440

BUSINESS MANAGEMENT

Dell - Up to 40% off Dell computers, servers, electronics and accessories. Computers and Hardware.
dell.com/nahb
1-800-757-8442

Houzz - 25% Off Houzz Pro, free help with best practices, 10% trade discount on Houzz Shop purchases. Marketing Solutions, Business Products
houzz.com/for-pros/nahb-discounts
1-888-225-3051

ODP Business Solutions - Up to 75% off online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50. Office Supplies.
officediscounts.org/nahb
855-337-6811 x2897

UPS Shipping - Flat-Rate Pricing. 50% discount for next day shipping, 30% for ground commercial/residential. Business Shipping.
1800member.com/nahb
1-800-MEMBERS

YRC Freight - At least 75% off Less Than Truckload (LTL) shipping over 150lbs. Freight Shipping.
1800member.com/nahb
1-800-MEMBERS

RingCentral - Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement. Message. Video. Phone
ringcentral.com/nahb
800-417-0930

Heartland - Reduced fees and elevated customer service for NAHB members
Payment & POS Solutions.
go.heartlandpaymentsystems.com/nahb
800-613-0148

ConstructionJobs.com - 20% discounts on standard rates. Job Postings.
nahb.org/careers
828-251-1344

FUEL

Voyager - Save on Fuel with Voyager card for business. Savings anywhere Mastercard is accepted.
Fuel Savings and Fleet Management
usbank.com/splash/corporate-payment/transportation/nahb.html
800-613-0148

WIRELESS

T-Mobile - Savings of at least 10% Cell Phones, Internet, Plans & More
nahb.org/t-mobile

INSURANCE

Farmers Insurance - Choose an insurance plan that fits you and save at least 10%. Personal and Business Insurance Needs
farmersinsurancechoice.com/nahb
888-528-0530

Join thousands of members who save money for their families and businesses. As a member of your local and/or state home builders' association, you can take advantage of NAHB's member savings programs.

Benefits and Perks

- **Exclusive Savings:** As a benefit to members, NAHB negotiates on your behalf to offer the best pricing available at 20 national companies. Click "Learn more" below to explore the variety of discounts from each company. You can also download an overview of all discounts, including phone numbers and program codes.
- **Support for Your Local HBA:** All products and services purchased by members through the member savings programs offer monetary support for your HBA. Last year, NAHB gave more than \$700,000 to HBAs as a result of member participation in these programs.

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<https://www.nahb.org/nahb-community/member-benefits/savings>
for more info!

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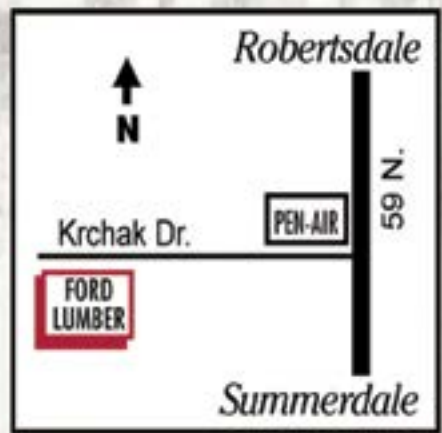
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UPCOMING EVENTS

JANUARY EVENTS

- Jan. 9 11:00 am Board Meeting
- Jan. 11 Noon Associate Council Meeting
- Jan. 23 Noon PWB Meeting
- Jan. 25 5:30 pm YP Social at the Monkey Bar



February 20-21
HBAA Winter Meeting
Montgomery, AL

FEBRUARY EVENTS

- Feb. 2 5:30 pm AREA Award entry deadline
- Feb. 8 Noon Associate Council Meeting
- Feb. 13 11:00 am Board Meeting
- Feb. 13 Noon Code Meeting
- Feb. 22 Noon PWB Meeting

For complete details about BCHBA events visit business.bchba.com/events



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