

# the plumbline

A BIMONTHLY PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION



**Photos from the 2022  
Christmas Party, Parade  
of Homes Street Party  
and Fall Golf Tournament**

JANUARY/FEBRUARY 2023

# 2023

## Board of Directors and Officers

Eric Craig	President
William Hays	1st Vice President
Cameron Reehl	2nd VP/Treasurer
Nick Klarman	3rd VP/Secretary
Brian Armstrong	Past President

## Local Directors

Robert Brown	Nick Klarman
Chris Bumpers	Chad Lippincott
John Collier	Ben Murphy
Stephanie Hale	Cain Roberds
Joe Hocklander	Jim Smith
Rick Howze	

## State Directors

Brian Armstrong	Jeff Frosthalm
Eric Craig	Nancy Grace
Chris Farlow	William Hays

## National Delegates

Alex Cary	Nancy Grace	Cliff Pitman, Life
Chris Farlow	Lee Mitchell	Patrick Waller, Life

## Senior Life Delegate

George Roberds

## Associate Council Chair

Ashley Watkins

## Executive Vice President

Marsha P. Jordan

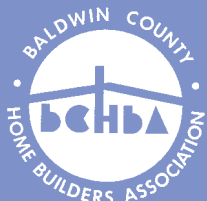
## Accounting/Membership

Sarah Kettinger

## Communications/Publications

Brett Foster

Like Us On  
FACEBOOK



### Baldwin County Home Builders Association

916 Plantation Blvd.  
Fairhope, AL 36532  
251.928.9927  
www.bchba.com

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On the cover:  
The new 2023 BCHBA Board of Directors was sworn in at the Annual Christmas Party at Oak Hollow Farms. See more photos on page 3 and our Facebook page.



**THURSDAY, JANUARY 26**  
5:30pm at the Stewart house

306 Morphy Ave., Fairhope

Hamburgers, hot dogs and a pick the pantry party

# 2023 EVENTS

## THE TENTATIVE CALENDAR

Golf Tournament	Friday, April 21
Fishing Tournament	Saturday, May 6
Economic Housing Summit	Tuesday, May 16
Crawfish Boil	Thursday, May 18
PWB Summer Camp	Mon.-Fri., June 12-16
Bowling Tournament	Thursday, August 10
Parade of Homes	Saturday-Sunday, September 30-October 1, October 7-8
Street Party	Thursday, October 5
Sporting Clay Shoot	Friday, October 27
Christmas Party	Thursday, December 7



Photos from 12.1.2022

# 2022 CHRISTMAS PARTY AT OAK HOLLOW FARM

# Christmas PARTY

See more pictures by visiting our Facebook page



Installation of Associate Council Officers



2022 BCHBA President Brian Armstrong inducts Nancy Grace as PWB Chair



Cain Roberds swears in Eric Craig as the 2023 BCHBA President



Brian Armstrong presents his first President's Award to Jeff Frosthalm for his outstanding service to the Association in 2022



Brian Armstrong presents his second President's Award to Stephanie Hale for her outstanding service to the Association in 2022





Photos from 11.10.2022

# 2022 PARADE OF HOMES STREET PARTY

## AT NORTH HILLS AT FAIRHOPE

See more pictures by visiting our Facebook page





# 2022 FALL GOLF TOURNAMENT AT ROCK CREEK GOLF COURSE

# Fall Golf Classic

See more pictures by visiting our Facebook page



Closest to the Pin - Bobby Thimmes  
Longest Drive - Rusty Judkins



3rd Place Net: Harper Kranz, Lee Allen, Joey West and Mike Wilks



2nd Place Net: The Leavitt Land Team - Joey Leavitt, David Thomas, Michael Neese and Michael Shugart



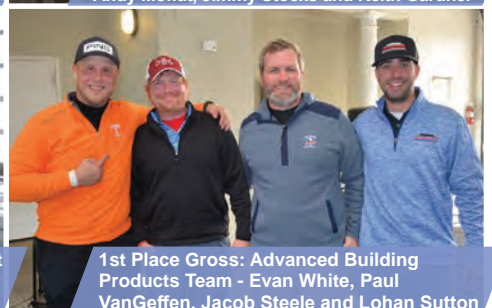
1st Place Net: Gordon Construction/Stocks Custom Woodworks Team - Gary Gordon, Andy Moffat, Jimmy Stocks and Keith Gardner



3rd Place Gross: AmeriFast Bank Team - David Starnes, Trip Rizzo, Rob Davis, Greg Richbourg



2nd Place Gross: Terry Thompson Chevrolet Team - Cole White, Chris Vandarsdale, Josh Huggins and Joey Sulcer



1st Place Gross: Advanced Building Products Team - Evan White, Paul VanGeffen, Jacob Steele and Lohan Sutton



## S & H CONTRACTING





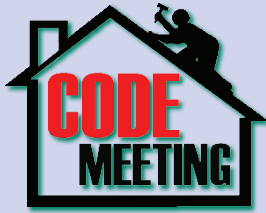
ASSOCIATE COUNCIL

# ASSOCIATE COUNCIL MEETINGS

THU., JAN. 12 and THU., FEB. 9

Noon at the BCHBA Office

Open to all BCHBA Associate members



# CODE MEETING

TUESDAY, FEBRUARY 14

Noon at the BCHBA Office

Open to all interested BCHBA builder members



# PWB MEETING

TUE., JAN. 17 and TUE. FEB. 22

Noon at BCHBA Office

Open to all PWB and prospective members



# GENERAL MEMBERSHIP MEETING

THURSDAY, FEBRUARY 23

5:30pm at Robertsdale Store

18262 State Hwy. 104, Robertsdale • Open to all BCHBA members

Thank you for your support of

# the TOOL TREE

The Baldwin County Home Builders Association members provide Christmas gifts annually for the children assisted by Care House. Top, L-R: Niki Whittaker, Shanequia Pruitt, Robin Taylor, BCHBA Executive Vice President Marsha Jordan, Front: BCHBA Accountant Sarah Kettinger



Give a child from The CARE House a special Christmas

CARE House, Inc.



# SPECIAL MEETING!

TUESDAY, JANUARY 10

12:00pm (noon)

At the BCHBA Office

The City of Fairhope will draw back all building permitting to the City limits beginning January 1, 2023. Any areas that the City of Fairhope has been permitting in the County since 2002 will revert back to the Baldwin County Building Department.

Erik Cortinez and Eddie Harper will be here to answer your questions.

# 2023 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2023 Scholarship Application on the BCHBA website. Deadline March 15, 2023.



Would you like to sponsor a

## MEMBERSHIP MEETING?

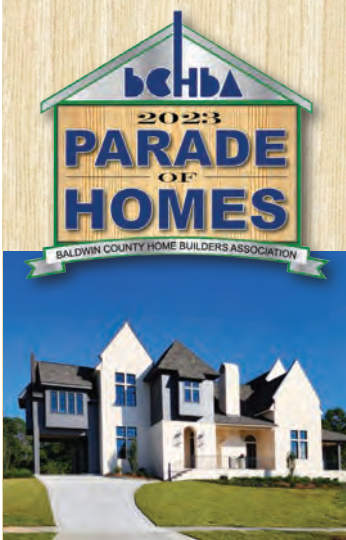
Would you consider an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

If you would like to sponsor a meeting, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing [marsha@bchba.com](mailto:marsha@bchba.com) or [brett@bchba.com](mailto:brett@bchba.com).

### CURRENT OPEN MEMBERSHIP MEETING DATES

General Membership Meeting	June	★ OPEN ★
General Membership Meeting	August	★ OPEN ★

## YOU CAN PLAY A BIG PART IN THE 2023 PARADE OF HOMES!



Please consider donating your products or services to the Parade of Homes Discount Program or make a Showcase Home Contribution to help our builders complete their projects

Download the form by visiting [bchba.com](http://bchba.com)

## THE 2023 BCHBA MARKETING GUIDE NOW AVAILABLE



Download the Marketing Guide and be an essential supporter of our association by visiting [bchba.com](http://bchba.com)





BankPlus began in 1909 with a mission to enrich lives and build stronger communities. Today that commitment is more prevalent than ever as we begin serving Mobile and surrounding areas. Our lending team takes pride in our unique ability to deliver the best expertise and customer service possible. We provide more than business financing; we help your business become more efficient. From loans and lines of credit to checking and cash management, our promise is to provide customized products and services that enable your continued success and growth.

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# NEW MEMBERS

10.16.2022 - 12.16.2022

## BUILDERS

### Casa Coastal Builders, LLC

Marcelo Barros  
Residential Builder  
(251) 752-3870  
PO Box 3322  
Gulf Shores, AL 36547  
marcelo@casacoastalbuilders.com

### The Source, LLC

Debra Whittle  
Residential Builder  
(251) 583-4600  
7615 Anglers Trail  
Bay Minette, AL 36507  
debrawhittle@bellsouth.net

### Coastal Contractors & Renovations, LLC

Christopher Jennings  
Restoration  
(251) 233-3720  
4161 Orange Beach Blvd.  
Orange Beach, AL 36561  
ali@coastal-contractors.com

### DezBuilt, LLC

Desi Martin  
Residential Custom Home Builder  
(334) 296-1921  
33411 County Rd. 64 Ext  
Robertsdale, AL 36567  
dmartin@dezbuilt.com

## ASSOCIATES

### Big Red Plus, LLC

dba Big Red Gutter Company  
Rodney Brennan  
Gutters / Down Spouts / Sheet Metal  
(251) 990-5047  
15275 Co. Rd. 49  
Summerdale, AL 36580  
rodney@rentbigred.com  
http://www.rentbigred.com

### SOCIAL Eastern Shore

Melinda McGhee  
Advertising  
(251) 767-9429  
PO Box 767  
Montrose, AL 36559  
melinda@socialeasternshore.com

### John's Plumbing and Repair, LLC

Adrian Harbison  
Plumbing Contractors  
(251) 424-7637  
3093 N Alabama Street  
Loxley, AL 36551  
Mdunbar839@gmail.com

### Stephen Snyder

Stephen Snyder  
Carpentry Contractors  
(251) 277-1724  
28700 A County Rd. 68  
Robertsdale, AL 36567  
carpentersnyder@yahoo.com

### Duplicators Printing

Vincent Overy  
Printers  
(251) 626-4004  
697 Highway 98 South  
Daphne, AL 36532  
duplicatorsprinting@gmail.com

### JT Remodel, LLC

Jhoan Tellez  
Remodelers  
(251) 327-3016  
25954 Dawson Rd.  
Loxley, AL 36551  
jhoan035@gmail.com

### Triple A General Construction, LLC

Abigail Vega Solano  
Carpentry Contractors  
(251) 239-7366  
1081 W Laurel Ave., Lot 4E  
Foley, AL 36535  
ruvio25@gmail.com

### Benson's Appliance Center

Chuck Squires  
Appliances  
(251) 943-5096  
501 N McKenzie St.  
Foley, AL 36535  
chuck@bensoappliance.com

### Fairhope Cabinet Company, LLC

Morgan Moffett  
Cabinets / Millwork  
(251) 223-7400  
504 Church Avenue  
Daphne, AL 36526  
fairhopecabinetco@gmail.com

### Noel Construction, LLC

Noel Vallecillo  
Painting Contractor  
(251) 979-2683  
PO Box 6981  
Mobile, AL 36660  
noeljvallecillo@yahoo.com

### 5M Farms and Property Management, LLC

Jim McAlpine  
Dirt/Sand/Clay/Fill Dirt  
(334) 341-1467  
85 McAlpine Dr.  
Gallion, AL 36742  
jmc Alpine@icloud.com

### JL Builders, LLC

Jose Lara  
Carpentry Contractors  
(251) 487-4420  
18175 Underwood Rd  
Foley, AL 36535  
j.lara85@outlook.com

### Eric Stegall

dba Coastal Construction Services  
Eric Stegall  
Carpentry Contractors  
(251) 979-6907  
21653 County Rd. 48  
Robertsdale, AL 36567  
coastalconstructionsv@gmail.com

**Welcome To Our Newest Members!** Please add them to your directory

## RENEWALS

10.16.2022 - 12.16.2022

3D Installation,  
Daniel W. Davis dba  
8 Years

4 Lane Development, Inc.  
6 Years

5 Starr Plumbing, Inc.  
5 Years

ABC Supply Company, Inc.  
9 Years

Achee Builders, Inc.  
16 Years

Acme Brick Tile & Stone  
22 Years

Aeiker Construction Corporation  
10 Years

All Baldwin Drywall  
4 Years

Alliant Construction, LLC  
2 Years

Andrew's Sewer & Plumbing, LLC  
2 Years

Baldwin County  
Fence Company, Inc.  
11 Years

BancorpSouth  
17 Years

Barnett Drywall  
15 Years

Batten Builders LLC  
6 Years

Benchmark Homes Group LLC  
10 Years

BRS, Brad Polk dba BRS  
3 Years

**Bryan Wood Flooring, Inc.**  
27 Years

C & C Painters, LLC  
1 Year

C Roberds General  
Contractors, LLC  
11 Years

CAC Builders, LLC  
1 Years

Century Bank  
4 Years

Chad Harper,  
dba Harper Image  
3 Years

Coastal Brush Cutting, LLC  
10 Years



Cochran Investments, Inc. 3 Years	Georgetown Contractors, LLC 2 Years	Manu-Forti Construction, Inc. 19 Years	Seale Quality Construction & Renovations, Inc. 2 Years
<b>Coldwell Banker Reehl Properties, Inc.</b> 29 Years	Green Zone Landscaping 3 Years	<b>Mobile Bay Overhead Door, Inc.</b> 26 Years	Secure Vision, Inc. 16 Years
Construction Concepts, LLC 14 Years	Grimes Property Services, LLC 1 Year	Parker Diversified Holdings, LLC 18 Years	Sifuentes Construction, LLC 2 Years
Craig Jernigan Construction, Inc. 24 Years	<b>Gruenloh &amp; Associates, PC</b> 26 Years	Parker Painting, LLC 13 Years	Smith, Clark and Associates, LLC 8 Years
<b>Craig Sinclair Builder, Inc.</b> 26 Years	<b>Gulf Coast Building Supply</b> 50 Years	Payne Quality Painting, LLC 5 Years	South Coast Plastering and Stucco, Inc. 5 Years
Custom Concrete Homes, LLC 7 Years	Habitat for Humanity of Baldwin County 19 Years	Pickle's Painting 4 Years	Southern Heritage Builders 11 Years
Custom Crafted Counters, LLC 9 Years	Harrison Built Contracting, LLC 2 Years	Price Masonry, LLC 11 Years	<b>Steve Mitchell Construction, Inc.</b> 27 Years
D.R. Horton, Inc. 16 Years	Hartwig Moss Insurance Agency 10 Years	R C Ratliff Enterprises, LLC 6 Years	Stockton Construction, LLC 3 Years
Dial Construction, Inc. 9 Years	Heard Roofing Company 21 Years	R. C. I., Inc. 16 Years	Stone Cold Air Conditioning & Heating, LLC 1 Year
Doug Ward & Company, LLC 23 Years	Hydroshield of South Alabama 6 Years	R. Johnson Builder, LLC 2 Years	Sun Flooring 3 Years
DSLH Homes Gulf Coast, LLC 7 Years	J Robinson Electric 3 Years	Ray Moyer 2 Years	<b>Swift Supply, Inc.</b> 31 Years
Durango Masonry, LLC 3 Years	J.A.B. Construction Incorporated 2 Years	Read Roofing and Contracting 17 Years	<b>Swinson Air Conditioning</b> 31 Years
E L Love Construction, Inc. 14 Years	John Bowman Construction 15 Years	Red Rock Services, LLC 2 Years	<b>Thomas Harrison &amp; Associates</b> 33 Years
Earl Buchanan Construction Corporation 7 Years	John Stacey Roofing, LLC 15 Years	Redline Electrical Services 4 Years	Triton Stone Group of Mobile 11 Years
Eastern Shore Construction, LLC 8 Years	Jones Coastline Services 8 Years	Ridlon Contracting, LLC 1 Year	Under Grace Roofing 4 Years
<b>Ebert Agency, Inc.</b> 38 Years	Kelly Builders, Inc. 17 Years	Riverside Development Exchange, LLC 1 Year	Valere Homes 13 Years
Emerald Coast Landscaping 4 Years	Kevin Phillips dba Phillip's Interior & Exterior Services 4 Years	Rob Littleton Construction Co., LLC 8 Years	<b>W J Van Arsdale Inc.</b> 30 Years
En'Sured Quality Services, LLC 5 Years	Ladner & Ladner 5 Years	Roof Doctor of Alabama, Inc. 8 Years	Wachter & Company, Inc. 14 Years
First Federal Mortgage 20 Years	<b>Langenbach Construction Co., LLC</b> 35 Years	Salt Construction, LLC 4 Years	
Fluid Motion Solutions, LLC 7 Years	<b>Larry Whitaker Builders</b> 25 Years	Sanderson Enterprises, Inc. dba Sanderson Builders 14 Years	
FROPP, LLC 2 Years	Lemongrass Custom Home & Design, Inc. 6 Years	SCC Group, LLC 2 Years	
Frostholm Construction, LLC 9	Lennar 3 Years	Seagull Home Inspection, Inc. dba Seagull Heating, Air & Ref 18 Years	
Garden Design Solutions, Inc. 19 Years			



- **Congratulations to long term 50+ year members!**
- **Congratulations to long term 25+ year members!**



4U Roofing, LLC  
 Available Heating & Air Conditioning, Inc.  
 Baldwin Heating & Air Conditioning  
 Coastal Safety Services, LLC  
 Curtis Johnson  
 DML Construction, LLC  
 Eco Painting, LLC  
 GG Company, LLC  
 Green Nurseries & Landscape Design, Inc.  
 Higher Standard Construction

Koala Insulation of the Gulf Coast  
 Light it up and more, LLC  
 M Lacy Contracting, Inc.  
 No Limit Home Builder & Associates  
 Outdoor Lighting Perspectives of Orange  
 Beach - Pensacola  
 Paradise Granite  
 Pelican Roofing  
 Pigeons On The Roof  
 PRO V General Contracting, LLC

Radek Sverak Construction, LLC  
 Renovation One, LLC  
 Russell and Company Construction, Inc.  
 S & K Electrical, LLC  
 Sawgrass Builders, Inc.  
 Stoic Oak Construction  
 The Great S Electrical Services, Inc.  
 Tropical Woods & Flooring, LLC

## SPIKE CLUB

### LIFE MEMBERS

Brian Armstrong	31.50
J Lynn Blackmon	305.50
Jack Lynn Blackmon Jr.	47.00
Robert Brown	156.50
Chris Bumpers	107.00
Alex Cary	79.00
Eric Craig	39.50
Charles Ebert III	948.50
Chris Farlow	85.50
Jeff Frosthalm	55.00
Matt Hammond	25.50
Gary Hellmich	153.00
Mike Henriksen	78.00
Joe Hocklander	266.75

Tracy Holobaugh	122.00
John Hutchinson	55.50
Johnny Langenbach	329.00
Chad Lippincott	43.50
Mike McElmurry Jr.	31.50
Lee Mitchell	155.50
Cliff Pitman	158.00
Chris Price	186.50
Reggie Pulliam	52.00
Rance Reehl	49.50
Cain Roberds	137.00
George Roberds	605.00
Ray Roberds	93.50
Maclin Smith	32.00
David Stapleton	54.50

Tom Stokes	29.50
Thorn Thomas	360.00
Jeff Thompson	69.50
Wayne Trawick	286.50
Lee Turner	688.50
Patrick Waller	71.00
Eddie Youngblood	324.50

### MEMBERS

**Jim Smith** 23.50

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

# CALLING ALL REMODELERS AND CUSTOM HOME BUILDERS!



[www.RemodelAlabama.com](http://www.RemodelAlabama.com)

The HBAA Remodelers are inviting entries for the 2023 AREA competition, where awards will be presented in a variety of categories for remodeling work and custom home construction completed in Alabama between June 30, 2021 and December 31, 2022. Winners get recognition across the state, including full coverage in **Alabama Homebuilder** magazine. Learn more at [www.RemodelAlabama.com](http://www.RemodelAlabama.com).

**Registration due: January 21, 2023**  
**Entries due: February 24, 2023**  
**Awards Banquet: April 15, 2023**



# WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?

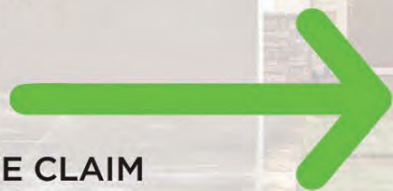


Home Builders Association of Alabama

Free Member Benefit of HBAA  
[www.HBAArebates.com](http://www.HBAArebates.com)

If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2021 WAS:

**\$1,582.20**

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## AUTO

**GM** - Save \$500 on select vehicles for retail and fleet customers. Discount is stackable with most National retail and fleet offers. NAHB Members and household family are eligible for discount. Chevrolet, Buick and GMC.  
[nahb.org/gm](http://nahb.org/gm)

**Nissan** - Save between \$2,500 - \$8,150 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible. Nissan.  
[nahb.org/nissan](http://nahb.org/nissan)

**AVIS** - Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900. Rental Cars.  
[avis.com/nahb](http://avis.com/nahb)  
800-331-1212

**Budget** - Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900. Rental Cars.  
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800-283-4387

**Goodyear** - Members must log into NAHB.org to save 15% on Goodyear Tires. Goodyear Tires and Services.  
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## BUSINESS MANAGEMENT

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800-417-0930

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1-800-MEMBERS

## FUEL

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## SHOPPING AND ENTERTAINMENT

**Member Deals** - Up to 50% off. Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards  
[memberdeals.com/nahb/?login=1](http://memberdeals.com/nahb/?login=1)  
(877) 579-1201

**Hotel Planner** - NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries. Hotels.  
[nahb.hotelplanner.com](http://nahb.hotelplanner.com)  
800-497-2175

Join thousands of members who save money for their families and businesses. As a member of your local and/or state home builders' association, you can take advantage of NAHB's member savings programs.

### Benefits and Perks

- **Exclusive Savings:** As a benefit to members, NAHB negotiates on your behalf to offer the best pricing available at 20 national companies. Click "Learn more" below to explore the variety of discounts from each company. You can also download an overview of all discounts, including phone numbers and program codes.
- **Support for Your Local HBA:** All products and services purchased by members through the member savings programs offer monetary support for your HBA. Last year, NAHB gave more than \$700,000 to HBAs as a result of member participation in these programs.

Go to  
<https://www.nahb.org/nahb-community/member-benefits/savings>  
for more info!



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& custom plan for  
you or your client

MOBILE DESIGN CENTER  
& DISPLAY POOL

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[bluehaven.com](http://bluehaven.com)



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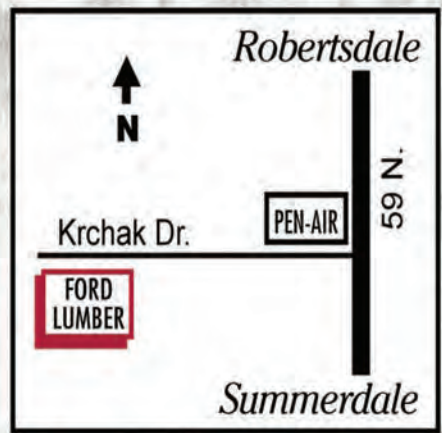
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Trustmark's Commercial Real Estate team provides sound guidance, strategies and advice to help you find the appropriate solutions for your business needs. From concept to completion, look to a financial partner who fits you to a T. [Learn more at trustmark.com.](http://trustmark.com)



Rick Howze | 251.431.7874 | NMLS# 1267972 • Ashley Watkins | 251.431.7846 | NMLS# 546650

MEMBER FDIC

## UPCOMING EVENTS

### JANUARY EVENTS

- Jan. 10 11:00 am Board Meeting
- Jan. 12 12:00 pm Associate Council Meeting
- Jan. 17 12:00pm PWB Meeting
- Jan. 26 5:30 pm Home Sweet Home Project Street Party



Feb. 28 - Mar. 1 HBAA Winter Meeting  
Montgomery, AL

### FEBRUARY EVENTS

- Feb. 9 12:00 pm Associate Council Meeting
- Feb. 14 11:00 am Board Meeting
- Feb. 14 12:00 pm Code Meeting
- Feb. 22 12:00pm PWB Meeting
- Feb. 23 5:30 pm Tool Expo After Hours Meeting



Jan. 31 - Feb. 2 International Builders Show  
Las Vegas, NV

**For complete details about BCHBA events visit [business.bchba.com/events](http://business.bchba.com/events)**



#### BALDWIN COUNTY HOME BUILDERS ASSN.

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