

2022

Board of Directors and Officers

Brian Armstrong	President
Eric Craig	1st Vice President
Cameron Reehl	2nd VP/Treasurer
William Hays	3rd VP/Secretary
Jeff Frosthalm	Past President

Local Directors

Chris Bumpers	Nick Klarman
John Collier	Chad Lippincott
Stephanie Hale	Ben Murphy
William Hays	Cain Roberds
Joe Hocklander	Jim Smith
Rick Howze	

State Directors

Brian Armstrong	Jeff Frosthalm
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Chris Farlow	Cameron Reehl

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Alex Cary	Lee Mitchell	Patrick Waller, Life

Senior Life Delegate

George Roberds

Associate Council Chair

Rick Howze

Executive Vice President

Marsha P. Jordan

Accounting/Membership

Sarah Kettinger

Communications/Publications

Brett Foster

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Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927
www.bchba.com

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On the cover:
The 2022
BCHBA
Scholarship
Winners
pose with the
Scholarship
committee. See
complete details
on page 6

Would you consider sponsoring one of our events?

Your sponsorships help us with our
events and are a great way to get
your name in front of our members!



Download our 2022 BCHBA Marketing
Guide for full details at
bchba.com/2022marketingguide

PHOTOS FROM 5.9.2022 and 5.25.2022

HOME SWEET HOME PROJECT

DEMOLITION & GROUNDBREAKING

SEE MORE PICTURES BY VISITING OUR FACEBOOK PAGE



PHOTOS FROM 5.26.2022

GENERAL MEMBERSHIP MEETING

SWIFT SUPPLY DESIGN GALLERY

SEE MORE PICTURES BY VISITING OUR FACEBOOK PAGE



DesignGallery

by SWIFT SUPPLY



Fishing 2022 Tournament



Saturday, July 16, 2022
American Legion Hall - Fairhope

All proceeds benefit the
Baldwin County Child
Advocacy Center/CARE House

Download the entry form at bchba.com
Sponsorships Available!

4th ANNUAL BCHBA YOUNG PROFESSIONALS

POKER RUN

ON FISH RIVER

\$1000 JACKPOT

SATURDAY, JULY 30th ♣ 11AM-5PM

Download the entry form at bchba.com

ENTRIES MUST BE RECEIVED BY JULY 28TH
SPONSORSHIPS AVAILABLE!

BATTLE OF THE BAY

**BOWLING
TOURNAMENT**

BCHBA HBAMM

Download the
entry form at
bchba.com
Sponsorships
Available!

THURSDAY, AUGUST 4, 2022 ★ 5:30 PM
EASTERN SHORE LANES ★ SPANISH FORT

Congratulations to our 2022 Scholarship Winners



The Baldwin County Home Builders Association awarded \$8,000 in annual scholarships to local students. Since 1997, the BCHBA has awarded scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be enrolled in construction-related studies in a technical school or college. To date, the Association has awarded \$121,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry. The Association is reaching out to students to encourage them to pursue a career in the building industry. We strive to assist them in their pursuit, whether it be as a builder, architect, engineer, plumber, carpenter, electrician, welder, landscaper, etc. There is a dire need for skilled individuals. The BCHBA's 2022 Scholarship Committee included Brian Armstrong - BCHBA President, William Hays - BCHBA 3rd Vice President and Young Professionals Chairman, Chris Farlow - State Director, National Delegate and BCHBA Charitable Foundation President, Rick Howze - Associate Council Chairman and Marsha Jordan - Executive Vice President.



From L-R: William Hays, BCHBA 3rd Vice President and Young Professionals Chairman; Ben Price; Brian Armstrong, BCHBA President; Cole Smith; Chris Farlow, State Director, National Delegate and BCHBA Charitable Foundation President; Rick Howze, Associate Council Chairman (not pictured, Rich Conway)



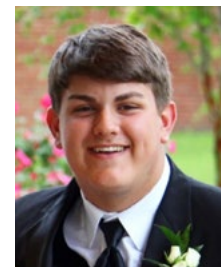
Rich Conway

Rich attends Auburn University and is majoring in Civil Engineering. "The homebuilding or related industry career I wish to follow is structural engineering focused on houses and condominiums. My goal is to complete my undergraduate and then get my masters in structural engineering. I hope to eventually own my own engineering firm working with builders to make their structure as safe as possible." The son of David and Michelle Conway of Foley, Alabama, Rich is a member of the National Honor Society and the Chi Epsilon Civil Engineering Honor Society. Rich enjoys hunting, fishing and sailing and is a member of the Gulf Shores United Methodist Church. Rich is a Civil Engineering Intern with ALDOT.



Ben Price

Ben currently attends Auburn University majoring in Civil Engineering. "My goal is to one day be the president of M.D. Price Builders, just as my father and grandfather have done before me. I would love to expand the business into the commercial side of construction and be a leader of the construction industry in lower Alabama." The son of Chris and Jana Price of Mobile, Ben was inducted into the National Honor Society, Quill & Scroll Honor Society and has excelled at Varsity Football and Varsity Track. Ben is a member of the Sigma Nu Fraternity at Auburn University. He has a passion for activities that involve problem solving. Ben has worked for Miracle Landscaping and Barnett Millworks.



Cole Smith

Cole attends the University of South Alabama and is studying Mechanical Engineering. "Since I was a child, both building things and understanding how things work has always intrigued me. A career in engineering could help me further those interests in many ways. I feel like many careers in the homebuilding spectrum teach you valuable life skills. Such skills include a hard work ethic and a very sedulous mindset." The son of Sandy and Tara Smith of Foley, Alabama, Cole is on the University of South Alabama Dean's List. He is an National Honor Society member, co-captain of the university golf and bowling teams and a member of the robotics team. He currently work as a manager at Jimmy Johns.



CODE MEETING

TUESDAY, AUGUST 2 AT NOON
At the BCHBA OFFICE
Open to all BCHBA Builder members



ASSOCIATE COUNCIL

ASSOCIATE COUNCIL MEETING

THURSDAY, AUGUST 11 AT NOON
At the BCHBA OFFICE
Open to all BCHBA Associate members



PWB MEETING

TUESDAY, AUGUST 16 AT NOON
At the BCHBA OFFICE
Open to all female BCHBA members
and the wives of BCHBA members



2022 PARADE OF HOMES DEADLINES

August 5	Final Entry Deadline
September 30	Parade Home Inspections
October 13	Builders Pick Up Signage
October 13	Tabloids Out to Public
October 15-16	Parade of Homes Week 1
October 22-23	Parade of Homes Week 2

PICKERING BUILDING AND RENOVATIONS, LLC HAS BEEN CHOSEN TO BUILD THE 2022 SHOWCASE HOME IN NORTH HILLS OF FAIRHOPE IN FAIRHOPE, AL!

If you would like to make a donation to the showcase home, please contact Jimmy Pickering at Pickering Building and Renovations, LLC

jimmypickering@bellsouth.net

Parade entry forms available at www.bchba.com/2022-parade-of-homes

SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!



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Remember...you don't stay in business this long unless it's done right the first time...everytime!



This year the **Baldwin County Home Builders Association** will be doing a plan book for the Parade of Homes which will include information normally printed in the Subdivision and Builders Guide! If you would like to advertise in this year's book, please download the contract form at <https://www.bchba.com/2022paradeofhomes/>

- Ads that bleed should include 1/8" for trim
- All PDF's must be saved as 'Press Ready' with crop marks & bleeds included
- Fonts must be outlined and images embedded
- Trim size: 8.5" x 11"
- Live Area: 8" x 10.5"
- Digital Art: Formats accepted - PDF, TIF, EPS, JPEG (images must be 300dpi at 100%)
- If you have any questions regarding your digital ads and artwork, please contact us at (251) 928-9927. We can assist you with layout and design for an additional fee

AD TYPE	AD DIMENSIONS	PRICES
PREMIER AD SPACE		
Back Cover	SPECIAL OFFER INCLUDED 8.5" x 11" / 8.75" x 11.25" w / Bleed	\$2,600
Inside Front Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Page 1	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Centerfold	18.5" x 11"	\$2,800
Page Facing Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
REGULAR ADS		
Full Page	8.5" x 11"	\$1,100
Half Page	8.5" x 5.5" Horizontal	\$750
Quarter Page	4.25" x 5.5" Vertical	\$500
Business Card	3.5" x 2" Horizontal	\$300

RESERVE YOUR AD SPACE TODAY!

Deadline
SEPT. 1, 2022
25% of ad cost due with signed contract

Ad Balance Due Date:
SEPT. 26, 2022

Ad Artwork Due Date:
SEPT. 26, 2022

Please return the completed contract form to the BCHBA Office or by email to brett@bchba.com

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NEW MEMBERS

4.16.2022 - 6.16.2022

BUILDERS

Faith Construction Co., LLC

Remodelers
Residential Builder
Doug Barrett
32211 Seminole Road West
Seminole, AL 36574
(251) 259-7422
doug@faith251.com
http://www.fait251.com

Lower Alabama Construction dba LA Construction, LLC

Residential Builder
Steven Scharenborg
20600 East Blvd.
Silverhill, AL 36576
(251) 223-3775
loweralconstruction@gmail.com

ASSOCIATES

A&A Gen Construction, LLC

Drywall Contractors
Lucero Arellano Reyes
12075 B Kenner Rd.
Foley, AL 36535
(251) 677-9289
luceroarellano72@gmail.com

Edco Ray, LLC

Elevator
Ed Fogle
21140 Meadowbrook Dr.
Fairhope, AL 36532
(251) 990-7464
edcoelevators@aol.com

Elia Briceno Chavez dba Chavez Painting

Painting Contractor
Alia Briceno Chavez
17195 County Rd. 83
Summerdale, AL 36580
(251) 404-0250

Gomez Flooring, LLC

Flooring Installation
Ezbaide Gomez
6075 Mamount Blvd.
Theodore, AL 36582
(251) 382-7675
gomezflooring@yahoo.com

Home Design Center, LLC

Countertops-Solid Surface/Granite/Corian
Gina Simmons
11746 Foley Beach Express
Foley, AL 36535
(251) 923-0073
gina@homedesigncenterllc.co
http://www.HomeDesignCenterLLC.com

Longleaf Electric, LLC

Electrical Contractors
David Walker
9456 Wind Clan Trail
Daphne, AL 36526
(251) 591-0749
david.walker@longlefelectric.com

Lopez concrete

Concrete Design
Ana Gaona
6505 Logan rd.
Mobile, AL 36695
(251) 753-9009
Lopezpaulagaona38@gmail.com

Michael Laskay

Cabinets / Millwork
Michael Laskay
304 Fly Creek Ave., Unit 2318
Fairhope, AL 36532
(251) 209-1616
laskaym@yahoo.com

Sirius Plumbing, LLC

Plumbing Contractors
Latrell Jones
4926 Henry Rd.
Eight Mile, AL 36613
(251) 222-6635
siriusplumbing@gmail.com

SOCO Services, Inc.

Roofing Contractors
Keith Mahone
22533 Hwy. 59
Robertsdale, AL 36567
(251) 699-1965
keith@southernroofexperts.com
http://www.southernroofexperts.com

UniK Cabinets, LLC

Cabinets / Millwork
Monika Brito Silva
3786 S. Mckenzie, St.
Foley, AL 36535
(251) 978-6260
sales@unikcabinets.com
http://www.unikcabinets.com

**Welcome To Our
Newest Members!**
Please add them to your directory

RENEWALS

4.16.2022 - 6.16.2022

2 Bros Insulation, LLC

5 Years

American Asphalt, Inc.

29 Years

Bank Plus

2 Years

Bill Patton Plumbing

3 Years

9-1 Plumb Plumbing and Drain Cleaning, LLC

3 Years

American Flooring, Cabinets and Granite

21 Years

Barnes Plumbing, LLC

2 Years

Bill Purvis Contractor, Inc.

34 Years

Adams Homes, LLC

25 Years

Baldwin Container Company, LLC

17 Years

Barnhill Properties

10 Years

Bill Yance Construction

19 Years

Alabama Roofing Supply

5 Years

Baldwin County Sewer Service, LLC

15 Years

Barry Wiseman Contracting, LLC

14 Years

Boykin Electrical Company, Inc.

4 Years

All-In-1 Remodeling, LLC

4 Years

BancorpSouth

17 Years

Bayside Construction, LLC

2 Years

Brian T Armstrong Construction, Inc.

9 Years

Alms Pump Service, Inc.

14 Years

Bellator Real Estate, LLC

11 Year

Brown Concrete Placement

3 Years

 **Congratulations to long term 25+ year members!**

By Design, LLC 1 Year	Gary Buchheit Drywall & Gutters, Inc. 9 Years	Lassiter & Sons Construction 33 Years	Pitman Insurance Agency 20 Years
C & J Plumbing, LLC 3 Years	Gary Powers Development, Inc. 16 Years	Lee Davis 4 Years	Poston Siding 8 Years
Charles Jerkins dba AllSouth Siding 1 Year	Glosson Heating & AC, Chipper Glosson dba 7 Years	Lee Hamilton Floor Covering 15 Years	Priest Construction, LLC 18 Years
Chatham Home Planning, Inc. 15 Years	Gotcha Covered 2 Years	Lemongrass Custom Home & Design, Inc. 6 Years	Purpose Driven Painting, LLC 10 Years
Childress Landscaping 14 Years	Greg Hobbs Painting 9 Years	Lindsay Construction Management, LLC 1 Year	Red Branch Construction, LLC 1 Year
CMC Contracting Services, LLC 2 Years	Greg Kennedy, Inc. General Contractor 9 Years	Lindsey Landscaping, LLC 6 Years	River Bank and Trust 4 Years
Coldwell Banker Reehl Properties, Inc. 29 Years	Gulf Coast Flooring & Design 13 Years	M D Thomas Construction, LLC 16 Years	RJ's Seamless Gutters, Inc. 17 Years
Colossus Enterprise, LLC 3 Years	H&H Construction of the Gulf Coast 1 Year	Mac Plumbing, Inc. 20 Years	Roberson General Contractors, LLC 13 Years
Concept Construction, Inc. 2 Years	Hallex and Harich, Inc. 10 Years	Mark Keel Construction, LLC 2 Years	Roblero Sanchez Construction, Inc. 5 Years
Conways Flooring 3 Years	Hardwoods Unlimited, Inc. 12 Years	Mathes of Alabama Electrical Supply Co. 41 Years	Rose's Tree Service 12 Years
Cooley Construction Co., Inc. 33 Years	Harris Remodeling 14 Years	Merchant Construction, LLC 15 Years	S R D Electrical Services, LLC 24 Years
Cooper Construction, Inc. 11 Years	Harts All Service, Inc. 2 Years	Meza Brothers, Jose Meza dba 14 Years	SEPLD Plumbing, LLC 4 Years
Cooper Fence Company 3 Year	Harzo, Inc. 5 Years	Michael Purvis Construction, Inc. 13 Years	SetRite Tile & Stone, LLC 8 Years
Crocker Homes, LLC 5 Years	Hellmich Electric, Inc. 32 Years	Minshew Electrical Contractors, Inc. 2 Years	Shad Coleman's Construction 2 Years
Cunningham Enterprises, LLC dba Alabama Glass Works, Inc. 28 Years	Impeccable Rooftops, LLC 1 Year	Mobile Lumber & Millwork/ Coast Design Kitchen & Bath 23 Years	Shamrock Properties 3 Years
Dennis Randall Construction 13 Years	Insurance Institute for Business and Home Safety 8 Years	Nero Masonry, Inc. 30 Years	Silverhill Cabinetry & Woodworks 1 Year
Dewberry 3 Years	Israel Crocker Construction 9 Years	Oliver Siding, Kevin Oliver dba 7 Years	Snow's Building & Remodeling 16 Years
E M Dunaway General Contractors, Inc. 11 Years	JBL Properties, Ltd. 11 Years	Overstreet Trucking 33 Years	South Alabama Property Service 3 Years
Ed Wade Painting, LLC 9 Years	Jerry Fields dba Fields Cooling Heating & Refrigeration 4 Years	Patchwork Plus 17 Years	Southeastern Coastal Construction, Inc. 7 Years
Elliott Builders, Inc. 4 Years	KAW, LLC 1 Year	Peterson Southern Enterprises, LLC 4 Years	Star Painting Services 7 Years
Ellis Inspection Services, Inc. 8 Years	KG Construction, LLC 3 Years	Phil Harris Construction Inc. 10 Years	SteelHead Construction, Inc. 11 Years
First Federal Mortgage 20 Years			Steve Jones Contractor 7 Years

 **Congratulations to long term 25+ year members!**

RENEWALS 4.16.2022 - 6.16.2022

Strickland Construction Co., Inc. 31 Years	TBD Construction LLC dba Big Red Container 2 Years	The Verandas, LLC 3 Years	U.S. Bank 1 Years
Sun Coast Energy 7 Years	The Colony at the Grand Realty 7 Years	Tidwell Air Systems, LLC 3 Years	United Site Services, Inc. 1 Years
Superior Contracting Services 8 Years	The Guarantee Title Company, LLC 7 Years	TripTek Construction, LLC 5 Years	Valere Homes 13 Years
Swift Supply, Inc. 31 Years	The Landscape Company, LLC 16 Years	Truland Homes, LLC 11 Years	VB Construction, LLC 1 Years
Taupeka & Co., Inc. 25 Years	The Plot Shop 5 Years	Trustmark National Bank 9 Years	Wildgray Landworks, LLC 1 Years

Congratulations to our long term 25+ year members!

CANCELED as of 6.16.2022

AF Drywall, LLC	DW Minten, LLC	Kaleidoscope Media, LLC
Arellano Brothers Painting, LLC	Dylan Bloodworth dba Quality Construction	McCrorry Contracting, LLC
B & M Septic Tank Service, LLC	George Pools, LLC	Paul Wurst
Baldwin's Best Lawn Service	Hochstetler Cabinets, LLC	Quality Stucco & Plastering, Inc.
Bama Coast Construction, LLC	Hutzell Renovations	R. Outlaw Roofing
Bluefire Firestop, LLC	Jay Brazill	Robert Vaughn
Bricks & Blocks to Lay, Inc.	Jeremy Saucier	Southern Riviera Contracting
Castle Homebuilder,s Inc.	Jim Ghist	Stocks Custom Woodworks, LLC
Coogan Enterprises	Joseph Trough	TeamLogic IT
Dale of Alabama	Jubilee Plumbing	The Howle Construction Co.

SPIKE CLUB

LIFE MEMBERS

Brian Armstrong	29.50	Tracy Holobaugh	120.00	Jeff Thompson	68.50
J Lynn Blackmon	303.00	John Hutchinson	54.00	Wayne Trawick	286.00
Jack Lynn Blackmon Jr.	45.50	Johnny Langenbach	325.50	Lee Turner	651.50
Robert Brown	150.50	Chad Lippincott	40.00	Patrick Waller	66.00
Chris Bumpers	103.00	Mike McElmurry Jr.	31.50	Eddie Youngblood	322.50
Alex Cary	77.00	Lee Mitchell	151.50		
Eric Craig	35.50	Cliff Pitman	153.50	MEMBERS	
Charles Ebert III	941.50	Chris Price	183.00	Matt Hammond	22.50
Gene Evans	74.00	Reggie Pulliam	52.00	Jim Smith	22.00
Chris Farlow	84.50	Rance Reehl	49.00		
Barbara Fretwell	36.50	Cain Roberds	134.00		
Jeff Frosthalm	50.00	George Roberds	600.50		
Gary Hellmich	148.00	Ray Roberds	91.00		
Mike Henriksen	74.50	Maclin Smith	31.50		
Joe Hocklander	260.75	David Stapleton	53.00		
		Tom Stokes	28.00		
		Thorn Thomas	356.50		

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

The Plumblne offers a great vehicle for getting the word out about your company's products and services! Place your ad where BCHBA members will see it. Don't have an ad? Let us build one for you!

ADVERTISING RATES

COLOR

Full page \$400

Half Page \$200

Quarter Page \$100

Eighth Page \$50*

HBA REBATES


Home Builders
Association of Alabama



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MANUFACTURERS

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK

THE AVERAGE REBATE PER
BUILDER / REMODELER COMPANY
WHO PARTICIPATED IN 2021 WAS:

\$1,582.20

PARTICIPATING MANUFACTURERS



AFFILIATE PARTNERS

BUSINESS THAT PROVIDE A VALUE-ADDED BENEFIT TO HBA MEMBERS



 HBArebates.com
 info@HBArebates.com



 866.849.8400
 @MemberRebateProgram

MEMBER SAVINGS AT A GLANCE nahb.org

AUTO

GM - Save \$500 on select vehicles for retail and fleet customers. Discount is stackable with most national retail and fleets offers. NAHB Members and household family are eligible for discount
Chevrolet, Buick and GMC.
nahb.org/gm

Nissan - Save between \$2,500 - \$8,150 per vehicle. Must be purchased in member's company name. NOT stackable with most national offers. Member's company eligible.
Nissan, Infinity.
nahb.org/nissan

AVIS - Save up to 30% off Avis PAY NOW rates when making a reservation with Avis Worldwide Discount (AWD) number G572900.
Rental Cars.
avis.com/nahb
800-331-1212

Budget - Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900.
Rental Cars.
budget.com/nahb
800-283-4387

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877-435-2440

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go.heartlandpaymentsystems.com/nahb
800-613-0148

Dell - Up to 40% off Dell computers, servers, electronics and accessories. Computers and Hardware.
dell.com/nahb
1-800-757-8442

Office Depot - Up to 75% off in-store or the online regular prices on their Best Value List of preferred products. Plus, free shipping over \$50
Office Supplies.
officediscounts.org/nahb
855-337-6811 x2897

Ringcentral - Save 15% off monthly on a new RingCentral Office service. Receive \$50 off the list price on any RingCentral phone. Current NAHB RingCentral users are eligible for discounts by calling and re-signing a 24 month agreement.
Message. Video. Phone
ringcentral.com/nahb
800-417-0930

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1-888-225-3051

Constructionjobs.com - 20% discounts on standard rates.
Job Postings.
nahb.org/careers
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UPS Shipping - Flat-Rate Pricing. 50% discount for next day shipping, 30% for ground commercial/residential.
Business Shipping
1800member.com/nahb
1-800-MEMBERS

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Business Platinum Card®
nahb.org/amex

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SHOPPING AND ENTERTAINMENT

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memberdeals.com/nahb/?login=1
(877) 579-1201

Hotel Planner - NAHB members can save up to 65% on hotel room rates at over 800,000 properties worldwide in more than 250 countries.
Hotels.
nahb.hotelplanner.com
800-497-2175

Join thousands of members who save money for their families and businesses. As a member of your local and/or state home builders' association, you can take advantage of NAHB's member savings programs.

Benefits and Perks

- **Exclusive Savings:** As a benefit to members, NAHB negotiates on your behalf to offer the best pricing available at 20 national companies. Click "Learn more" below to explore the variety of discounts from each company. You can also download an overview of all discounts, including phone numbers and program codes.
- **Support for Your Local HBA:** All products and services purchased by members through the member savings programs offer monetary support for your HBA. Last year, NAHB gave more than \$700,000 to HBAs as a result of member participation in these programs.

Go to
<https://www.nahb.org/nahb-community/member-benefits/savings>
for more info!

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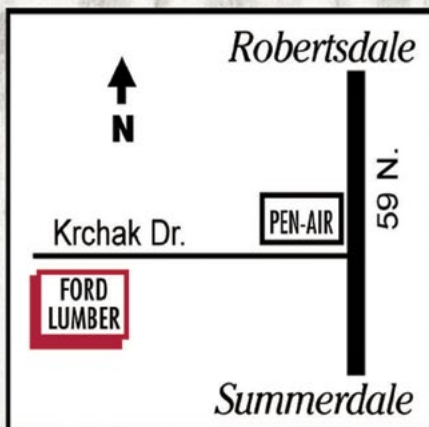
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**UPCOMING
EVENTS**

JULY EVENTS

July 16 2:00 pm Fishing Tournament
July 30 11:00 am YP Poker Run on Fish River



July 21-23
HBAA Summer Meeting
Destin, FL

AUGUST EVENTS

Aug. 2 11:00 am Board Meeting
Aug. 2 12:00 pm Code Meeting
Aug. 4 5:30 pm Battle of the Bay Bowling Tourn.
Aug. 11 11:30 am New Member Orientation
Aug. 11 12:00 pm Associate Council Mtg.
Aug. 15 Parade of Homes Entry Deadline
Aug. 16 12:00 pm PWB Meeting



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