



# the plumbl|ne

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ MARCH/APRIL 2021



**BCHBA Charitable  
Foundation donates  
to Ecumenical  
Ministries**

**Information on Builder  
Continuing Education classes**

**2021 Silent Auction donation form**



## EXPERTISE IN COMMERCIAL REAL ESTATE LENDING AND COMMERCIAL LENDING

# That's our promise.



BankPlus began over 100 years ago with a mission to enrich lives and build stronger communities. Today, that commitment is more prevalent than ever as we begin serving Mobile and welcome the newest members to our Commercial Lending team. With over 140 years of combined expertise, their addition will be a great asset to our customers and the continued growth of Mobile. We're thrilled to have them on board, and they can't wait to get to work for you. Call **251-283-3548** to work with them today.

**Crystal Linares**, Customer Relationship Manager

**Kaylee Sadler**, Commercial Relationship Administrator

**Witt Ruffin**, Regional Commercial Loan Officer

**Chris Conken**, Regional Residential Real Estate Officer

**Tracy Rippy**, Regional Commercial Real Estate Officer

**Lee Mitchell**, Chief Real Estate Officer

**Laurie Howard**, Customer Relationship Manager


**Debra Collins**, Commercial Real Estate Portfolio Manager

**BankPlus**<sup>®</sup>

the **plumbline**

March/April 2021

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# BCHBA and the Charitable Foundation donates funds to Ecumenical Ministries and Repair Baldwin



L-R: Steve Riggs and Sally Deane of Ecumenical Ministries, Alex Cary, 2021 BCHBA President Jeff Frosthalm, BCHBA 1st Vice President Brian Armstrong and Nancy Grace, all members of the BCHBA Charitable Foundation/Board of Directors,

The Baldwin County HBA and the Baldwin County HBA Charitable Foundation donated a total of \$12,500 to the Ecumenical Ministries and Repair Baldwin to help with hurricane recovery efforts and to assist those organizations in helping the less fortunate.

As seen below, the funds are already being put to good use. Ecumenical Ministries contracted Joe Shankwitz of Odd Jobs by Joe to build an access ramp for Dorris Boone of Lillian. The BCHBA is pleased to be able to support projects that help the people of Baldwin County.



# 2021

## Board of Directors and Officers

Jeff Frosthalm	President
Brian Armstrong	1st Vice President
Eric Craig	2nd VP/Treasurer
Cameron Reehl	3rd VP/Secretary
Cliff Pitman	Past President

## Local Directors

Chris Bumpers	Tracy Holobaugh
Barbara Fretwell	Rick Howze
Matt Hammond	Ben Murphy
William Hays	Cain Roberds
Mike Henriksen	Jim Smith
Joe Hocklander	

## State Directors

Brian Armstrong	Chris Farlow
Eric Craig	Jeff Frosthalm
Robert Brown	Nancy Grace

## National Delegates

Robert Brown	Chris Farlow	Cliff Pitman, Life
Alex Cary	Lee Mitchell	Patrick Waller, Life

## Senior Life Delegates

Stillman Knight	George Roberds
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## Associate Council Chair

Nancy Grace

## Executive Vice President

Marsha P. Jordan

## Accounting/Membership

Katie McCarron

## Communications/Publications

Brett Foster

Like Us On  
FACEBOOK



## Baldwin County Home Builders Association

916 Plantation Blvd.  
Fairhope, AL 36532  
251.928.9927 • Fax: 251.928.9929  
www.bchba.com

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On the cover: The BCHBA Charitable Foundation and Board Members present checks to representatives of Ecumenical Ministries (see Page 3 for story)

# SCHEDULE

## 2021 BCHBA EVENTS

- APR. 15** Silent Auction Scholarship Fundraiser
- APR. 21** Continuing Ed Class at the Daphne Civic Center
- MAY. 7** Annual Golf Classic at Quail Creek
- JUN. 5** Annual Fishing Tournament
- OCT. 2-3** Parade of Homes
- OCT. 9-10** Parade of Homes
- OCT. 7** Parade of Homes Street Party
- OCT. 29** Sporting Clay Shoot
- DEC. 2** Christmas Party/Officer Installation hosted by BCHBA and Associate Council

All event dates are tentative and subject to change.

# HBAA HEALTH PLAN

## OPEN ENROLLMENT: JUNE 2021



### New Rates To Be Determined



BUILDERS HEALTH TRUST



BlueCross  
BlueShield

For more information, visit [BuildersHealthTrust.com](http://BuildersHealthTrust.com).

## We've Got Baldwin County Covered

*Lumber 1 on the Gulf Coast for 43 years and still growing to serve you better*

### NOW OPEN IN GULF SHORES!



BUILDING MATERIALS • MOULDING • WINDOWS & DOORS • TRUSSES • CABINETS • APPLIANCES

Millwork Production Facility  
2423 S. US Hwy 31  
Bay Minette  
251-937-7400

Truss Production Facility  
2423 S. US Hwy 31  
Bay Minette  
251-937-8842

Daphne Contractor Yard  
25847 Friendship Road  
251-626-6993  
*Visit us at [mobilelumber.com](http://mobilelumber.com)*

NEWEST LOCATION!  
Gulf Shores  
3705 Gulf Shores Pkwy  
251-948-0905

OTHER LOCATIONS  
Mobile  
Pensacola  
Grand Bay  
Gulfport

# 2021 HBAA Training Classes

## QCI Stormwater Training

Get the tools you need to be compliant with stormwater regulations. This program provides the basic tools and strategies to achieve and maintain compliance with the stormwater rule at all construction sites.

**Irondale**  
January 21  
May 13  
August 10  
November 11

**Mobile**  
April 15

**Huntsville**  
March 11  
October 14

**Montgomery**  
June 10  
December 2

## Lead Paint Certified Renovator Training

Under EPA's lead paint rule, anyone disturbing 6 square feet or more on homes built before 1978 MUST be certified through an approved lead paint renovator training program such as the one offered by the HBAA.

**Montgomery**  
March 11  
August 12  
December 14

## QCI Stormwater Continuing Ed

Get your mandatory QCI continuing education credits at a time and place that is most convenient for you. Online options are also available.

**Irondale**  
May 12  
November 10

**Mobile**  
April 14

**Huntsville**  
March 10

**Montgomery**  
June 9

## Lead Paint Certified Renovator Continuing Ed

Under Alabama regulations, you must take a lead paint certified renovator refresher course every 3 years. If you went through the lead certification program in 2019, you are up for renewal now!

**Montgomery**  
February 11  
June 3  
October 7

For more information and to download the class registration forms, please visit:

<https://hbaa.org/wp/industry-education/stormwater> and <https://hbaa.org/wp/industry-education/lead>

If you have questions, please contact Louise Brown at [louisebrown@hbaa.org](mailto:louisebrown@hbaa.org) or 1-800-745-4222



## 2021 PARADE OF HOMES DEADLINES

July 5	Final Entry Deadline
September 3	Parade Home Inspections
September 23	Builders Pick Up Signage
September 23	Tabloids Out to Public
October 2-3	Parade of Homes Week 1
October 9-10	Parade of Homes Week 2

**STEWART & WHATLEY BUILDERS, LLC HAS BEEN CHOSEN TO BUILD THE 2021 SHOWCASE HOME IN NORTH HILLS OF FAIRHOPE IN FAIRHOPE, AL!**

If you would like to make a donation to the showcase home, please contact Ben Stewart at Stewart & Whatley Builders, LLC

[ben@stewartandwhatley.com](mailto:ben@stewartandwhatley.com)

**Parade entry forms available at [www.bchba.com](http://www.bchba.com)**

**SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!**



# PARADE OF HOMES DISCOUNT PROGRAM AND SHOWCASE HOME CONTRIBUTIONS

Stewart & Whatley Builders, LLC will  
build the 2021 Showcase Home in  
North Hills at Fairhope in Fairhope, AL

PLEASE COMPLETE THIS FORM & RETURN TO THE BCHBA OFFICE IF YOU WOULD LIKE TO OFFER DISCOUNTS  
TO PARADE BUILDERS AND/OR CONTRIBUTE TO THE CONSTRUCTION OF THE SHOWCASE HOME

## DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between \_\_\_\_\_, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this \_\_\_\_\_ day of \_\_\_\_\_, 2021. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2021 Parade of Homes scheduled for September 25-26 and October 2-3, 2021. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT \_\_\_\_\_

Description/Details \_\_\_\_\_

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: \_\_\_\_\_ Print Name: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

## SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: \_\_\_\_\_

Value: \_\_\_\_\_ Discount %: \_\_\_\_\_ Savings \$: \_\_\_\_\_

Signed: \_\_\_\_\_ Print Name: \_\_\_\_\_

Company: \_\_\_\_\_ Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Cell Phone: \_\_\_\_\_

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

# To Fund BCHBA Charitable Foundation Scholarships



**THURSDAY,  
Apr. 15, 2021  
5:30 pm**

**At Cliff Pitman's  
9320 Gayfer Rd.  
Fairhope**



We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$97,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3  
Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY FRIDAY, APR. 8, 2021

DATE \_\_\_\_\_, 2021

DESCRIPTION \_\_\_\_\_

DONATION VALUE \$ \_\_\_\_\_

DONATED BY (Company) \_\_\_\_\_

HBA ASSOCIATE COUNCIL REP \_\_\_\_\_

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor

(Otherwise, please print clearly on the back of this form)

**Baldwin County Home Builders Charitable Foundation  
916 Plantation Blvd., Fairhope, AL 36532  
(251) 928-9927  
www.bchba.com**

### FOR OFFICE USE ONLY

Item recieved in HBA Office (date): \_\_\_\_\_ by \_\_\_\_\_

Bid sheet completed

Added to Excel



*March* General Membership Meeting

# VINYL PLANK **4** LESS

**Thursday, March 18, 2021**

5:30 - 7:30pm

33112 US Highway 31, Daphne, AL 36527



*Crawfish, Burgers and Hot Dogs, Refreshments  
and Door Prizes - To RSVP call (251) 215-9935*

Join us at the March Associate Council Meeting for



**OPEN  
TO ALL  
BCHBA  
MEMBERS**

# **HOT DAWGS**

**and a meet & greet**

**When: Thursday, March 11 at Noon**

**Where: The BCHBA Office at 916 Plantation Blvd. in Fairhope**

# 2021 PARADE OF HOMES PLAN BOOK ADVERTISING PACKAGE INFORMATION



This year the **Baldwin County Home Builders Association** will be doing a combined plan book for the Parade of Homes with the **Home Builders Association of Metro Mobile!** If you would like to advertise in this year's book, please fill out the contact information below and return it to the BCHBA office in person, by mail, by email or fax!

- Ads that bleed should include 1/8" for trim
- **All PDF's must be saved as 'Press Ready' with crop marks & bleeds included**
- **Fonts must be outlined and images embedded**
- Trim size: 8.5" x 11"
- Live Area: 8" x 10.5"
- Digital Art: Formats accepted - PDF, TIF, EPS, JPEG (images must be 300dpi at 100%)
- If you have any questions regarding your digital ads and artwork, please contact us at (251) 928-9927. We can assist you with layout and design for an additional fee

AD TYPE	AD DIMENSIONS	PRICES
<b>PREMIER AD SPACE</b>		
Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$2,600
Inside Front Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Page 1	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
Centerfold	18.5" x 11"	\$2,800
Page Facing Inside Back Cover	8.5" x 11" / 8.75" x 11.25" w / Bleed	\$1,800
<b>REGULAR ADS</b>		
Full Page	8.5" x 11"	\$1,100
Half Page	8.5" x 5.5" Horizontal	\$750
Quarter Page	4.25" x 5.5" Vertical	\$500
Business Card	3.5" x 2" Horizontal	\$300

## RESERVE YOUR AD SPACE TODAY!

<b>Deadline</b> <b>May 1, 2021</b> 25% of ad cost due with signed contract	<b>Ad Balance Due Date:</b> <b>June 1, 2021</b>	<b>Ad Artwork Due Date:</b> <b>June 1, 2021</b>
--	--	--

## AD CONTRACT

Company Name: \_\_\_\_\_

Contact Name: \_\_\_\_\_

Address: \_\_\_\_\_

City State/Zip: \_\_\_\_\_

Phone: \_\_\_\_\_

Fax: \_\_\_\_\_

Ad type(see above): \_\_\_\_\_

Ad Cost: \_\_\_\_\_

Authorized Signature: \_\_\_\_\_

**PAYMENT OPTIONS**  
(Please Check One)

Check Enclosed

Bill my HBA Account

Credit Card

Card No: \_\_\_\_\_

Exp Date: \_\_\_\_\_

CCV: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

*Hop in! We're going on a...*



*Awards go to the member responsible for bringing in the most members  
Year-End-Award of \$1000 at the Christmas Party  
Quarterly Award of \$500 based on the schedule below*

*1st Award - March 1 thru June 1  
2nd Award - June 2 thru August 31  
3rd Award - September 1 thru December 1*

*The BCHBA Conference Room  
will be open from 8:30 -10:30 am on  
March 17, June 2 and September 8 so that  
you will have a convenient place to come  
and call on potential new members*



**YOU  
could win  
\$2,500!**

# New Home Builders Continuing Ed Requirements



**Beginning in the 2022 renewal year**, all licensees and/or designated qualifying representatives for a corporation, limited liability company, or partnership under the age of 60 must obtain six (6) credit hours of continuing education before being issued a 2022 license.

Must complete at least two (2) credit hours of approved Alabama specific courses such as Contracts, Business Organizations and Law, Financial Management, Consumer/Customer Relations and Management, State of Alabama Home Builders Licensure Law and Regulations and Risk Management: Avoiding Common Violations.

Exemptions:

- Military who were activated/deployed for 90 consecutive days during a licensure year

- Licensee submitting renewal application for the first time.
- Licensee experiencing a personal hardship (Must be approved by Continuing Education Committee).
- Licensee who has taught continuing education approved by the Board.

Inactive licensees must complete six (6) hours to enter active status. Licenses can carry over up to six (6) into the following licensure year.

Must complete continuing education on or before Nov. 30th to avoid fifty (\$50) administrative late fee.

For additional information, please follow the link below for Continuing Education Procedures and Guidelines, contact us at (334) 242 - 4654 or email [ce@hblb.alabama.gov](mailto:ce@hblb.alabama.gov).



## 2-CREDIT HOUR CLASS TO BE HELD AT THE DAPHNE CIVIC CENTER IN APRIL!

Wednesday, April 21  
Daphne Civic Center  
9:00 - 11:00am

\$125 for members, \$225 for non-members

### FINANCIAL RESPONSIBILITIES

This 2-credit hour course will provide an overview of financial responsibilities of builders/business owners. Topics to be covered will include financial considerations of a business plan, varying types of legal structures for business entities, payroll and payroll tax considerations, bookkeeping considerations and relevant accounting and reporting requirements. Go to [bchba.com](http://bchba.com) to register.



**H O M E  
BUILDERS  
LICENSURE  
B O A R D**

**Mailing Address**

P. O. Box 303605  
Montgomery, Alabama  
36130-3605

**Street Address**

445 Herron Street  
Montgomery, Alabama  
36104

**Telephone**

(334) 242-2230

**Fax**

(334) 263-1397

[www.hblb.alabama.gov](http://www.hblb.alabama.gov)

## CONTINUING EDUCATION AGE EXEMPTION FORM

Licenses age 60 and over, on or before October 1, are exempt from continuing education requirements.

To claim the exemption, complete the following, provide proof of age, and return the form to the Board.

**File No:** \_\_\_\_\_ **Name:** \_\_\_\_\_

**Current Age:** \_\_\_\_\_ **Date of Birth:** \_\_\_\_\_

**Check the document that is attached:**

- Driver's License or Nondriver's Identification Card
- Birth Certificate
- Valid Government Issued Document that includes name and date of birth.

**Return completed form to:**

**Mailing Address:**

Home Builders Licensure Board  
Attn: Continuing Education  
P.O. Box 303605  
Montgomery, AL 36130-3605

**Fax Number:**

(334) 263-1397

**Email:**

[ce@hblb.alabama.gov](mailto:ce@hblb.alabama.gov)

30TH ANNUAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION

# GOLF CLASSIC

**Friday, May 7, 2021**

**Rock Creek Golf Course**

Registration & Lunch – 7:15

Shotgun Start – 8:30

**SPONSORSHIPS  
NEEDED!**

See below for more information

## Player Information

**Player Fee - \$150 includes: Green fee and cart fee**

\*\*Lunch, Awards Dinner, Beverages, and GREAT Prizes. Prizes: \$10,000 hole-in-one, longest drive, closest to pin, First, Second, Net & Gross.

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

**Cut off date – April 24th. Player registration must be accompanied by payment**

## Payment Methods

Credit/Debit Card:  VISA  MasterCard  Discover  American Express

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_ CCV \_\_\_\_\_ (3 Digit Code)

Cardholder's Name \_\_\_\_\_ Cardholder's Signature: \_\_\_\_\_

CHECK Made Payable to: BCHBA

Sponsorship Total \$ \_\_\_\_\_ Company Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Individual Players: # \_\_\_\_\_ @ \$150/Each = \_\_\_\_\_

**TOTAL AMOUNT ENCLOSED \$ \_\_\_\_\_**

## Sponsorship Information

**All sponsors will receive special recognition at the event  
in our newsletter, facebook and on our website**

Company Name \_\_\_\_\_

**Title Sponsor - \$2,500**

- Four players
- Company name in newsletter and website

**Golf Towel Sponsor - \$1000**

- Company logo on towels

**Corporate Sponsor - \$800**

- Four players
- Name on signage

**Hospitality Tent - \$350**

- Company reps with giveaways on course tees

**Beverage Cart - \$300**

- Company name or sign on cart

**Awards Sponsor - \$250**

- Company name on signage at event
- Company giveaways

**Range Sponsor - \$250**

- Sign on practice range

**Lunch Sponsor - \$500**

**Tee Sponsor - \$125**

- Sign on tee box

Individual Players: # \_\_\_\_\_ @ \$150/Each = \_\_\_\_\_

## Builders

### R. Johnson Builder, LLC

Ryan Johnson  
Residential Custom Home Builder  
19851 Gunnison Rd.  
Fairhope, AL 36532  
(251) 508-1338  
ryan.esc@bellsouth.net

### Ridlon Contracting, LLC

Ronnie Ridlon  
Remodelers  
116 Normandy St.  
Fairhope, AL 36532  
(251) 379-3253  
rridlon8@gmail.com

## ASSOCIATES

### A & M Solutions, LLC

Molly Barnett  
Framing Subcontractors  
Roofing Contractors,  
17253 Charolais Rd.  
Foley, AL 36535  
(251) 550-0601  
amsolutionsllc19@gmail.com

### Ambrosio Masonry, LLC

Salvador Ambrosio  
Masonry Contractors  
16315 Woodpecker Rd.  
Silverhill, AL 36576  
(251) 284-3805  
salvador.a.24@icloud.com

### Bayland Maintenance Services, LLC

Chuck McKay  
Handyman  
30820 County Rd. 49  
Loxley, AL 36551  
(251) 599-0029  
chuck@baylandservices.net

### Charles Jerkins dba AllSouth Siding

Charles Jerkin  
Siding Contractor  
23510 Fountain Street  
Robertsdale, AL 36567  
(251) 558-2539  
allsouthsiding@yahoo.com

### Down South Home Inspection, LLC

Jason Foreman  
Home Inspection  
23224 Mifflin Road  
Foley, AL 36535  
(251) 769-8581  
Jason.foreman@gmail.com

### eXcel Construction, LLC

Scott Miller  
Flooring Installation  
5220 Joginell Dr. E  
Satsuma, AL 36572  
(251) 610-9051  
xlconstruction0@gmail.com

### Frances Holk-Jones, State Farm

Frances Holk-Jones  
Insurance Company / Agency  
P.O. Drawer 610  
Foley, AL 36536  
(251) 943-5031  
francesholkjones@gmail.com

### Hugher Construction & Remodeling

Odell Hugher  
Carpentry Contractors  
10168 Summerfield Way  
Mobile, AL 36695  
(251) 472-6174  
lohugher@hotmail.com

### Jordon Barnhill Construction, LLC

Jordon Barnhill  
Siding Contractor  
21706 Ronnie Foley Rd.  
Robertsdale, AL 36567  
(251) 213-6768  
Jordon.jbc@gmail.com

### Kevin Summers

Kevin Summers  
Carpentry Contractors  
53633 Rabun Rd.  
Bay Minette, AL 36507  
(251) 593-6833  
summerskevin38@gmail.com

### McCord Electric Service

Martin McCord  
Electrical Contractors  
26465 Cotton Bayou  
Orange Beach, AL 36561  
(251) 223-9495  
mccordelectric2@gmail.com

### Pratt Roofing and Handyman

John Pratt  
Roofing Contractors  
2718 Hampton Park Circle  
Foley, AL 36535  
(251) 644-0416

### ProSource of Mobile

Chris Uhle  
Floor Coverings  
1558 W I-65 Service Road S.  
Mobile, AL 36693  
(251) 660-6690  
cuhle@pswholesale.net

### Rhodes-Sage Construction, LLC

Brandon Sage  
Carpentry Contractors  
24989 Steadfast Court  
Daphne, AL 36526  
(251) 802-0467  
brandon@rhodes-sage.com

### Riverside Development Exchange, LLC

Scott Tew  
Renovation  
10504 Kipling Trace  
Thoedore, AL 36582  
(251) 753-9108  
scott.tew444@gmail.com

### Stone Cold Air Conditioning & Heating, LLC

Stone Keener  
Air Conditioning / Heating Contractor  
16403 Beasley Road  
Foley, AL 36525  
(251) 277-1335  
stonecoldhac@gmail.com

### T&K Site Saw and Timber Service, LLC

Karl Schmidt  
Excavation Work  
24890 Trott Lane  
Daphne, AL 36526  
(251) 401-0084  
karl\_schmidt@yahoo.com

### Thomas Dewayne Hill dba Wayne's

Painting & Repair  
Thomas Dewayne (Wayne) Hill  
24325 Ramsey Rd.  
Fairhope, AL 36532  
(251) 284-4906  
waynespaintingandrepair@gmail.com

### Thomas Giles

Thomas Giles  
Cabinets / Millwork  
9318 Highway 98  
Fairhope, AL 36532  
(251) 510-4692  
thomasgiles732@yahoo.com

### Villatoro Construction, LLC

Dermmy Villatoro  
Roofing Contractors  
7681 Windy Willow Loop, Lot 37  
Foley, AL 36535  
(251) 233-3064  
dermycrespo45@yahoo.com

### Whatley and Whatley Construction, LLC

Kenneth Whatley  
Awning Installation  
22237 Old Brady Rd.  
Robertsdale, AL 36567  
(251) 504-1887  
nadinewhatley@gmail.com

<b>4 Lane Development Inc.</b> Geoff Lane	5 Yrs.	<b>Barnett Millworks, Inc.</b> Chris Price	8 Yrs.	<b>Custom Concrete Homes, LLC</b> Elke Vest	6 Yr.
<b>A &amp; A Refrigeration &amp; Food Svc Equip Co, Inc.</b> William A. Nelson II	16 Yrs.	<b>Batten Builders, LLC</b> John Luce	5 Yrs.	<b>Custom Millworks, Inc.</b> Mark J. Williams	19 Yr.
<b>Aaron Bushnell dba A &amp; L Finishing Touches</b> Aaron Bushnell	14 Yrs.	<b>Benchmark Homes Group, LLC</b> Robert Radcliff	9 Yrs.	<b>D. E. Wilson Tile &amp; Flooring</b> David Wilson	7 Yrs.
<b>Adcock Custom Builders, Inc.</b> Teresa Adcock	3 Yrs.	<b>Benny Darby Construction Company, Inc.</b> Benny Darby	17 Yrs.	<b>DA Water Werks, Inc.</b> Angela Monteleone	15 Yrs.
<b>Affordable Sewer &amp; Drain, Inc.</b> Randy Lee	17 Yrs.	<b>Blair's Carpet Installation</b> Jerry Blair	6 Yrs.	<b>Daniel Munger, dba Limitless Services</b> Daniel Munger	1 Yr.
<b>Aiken Design and Construction, Inc.</b> Tom Aiken	13 Yrs.	<b>Blume Construction</b> Denis Blume	20 Yrs.	<b>David Stapleton Builders, Inc.</b> David Stapleton	31 Yrs.
<b>Alabama Coastal Insurance</b> Brian Smith	3 Yrs.	<b>BRS, Brad Polk dba BRS</b> Brad Polk	2 Yrs.	<b>Dial Construction, Inc.</b> Ted Dial	8 Yrs.
<b>Amazing Grace Construction, LLC</b> Brenda Hernandez	3 Yrs.	<b>BRT Flooring, Inc.</b> Michele Tuberville	21 Yrs.	<b>Diamond M&amp;A Electric, LLC</b> Michael Allen	7 Yrs.
<b>American Laid Masonry</b> Budd W. Arzie	6 Yrs.	<b>C &amp; C Custom Cabinets, LLC</b> Chad Boykin	8 Yrs.	<b>Diego Pools, LLC</b> Otto Gonon-Diego	4 Yrs.
<b>Andreas Contracting</b> Eldie Mendea Mateo	4 Yrs.	<b>C Roberds General Contractors, LLC</b> Cain Roberds	10 Yrs.	<b>Dixie Building Supply</b> Melinda Sanders	5 Yrs.
<b>APS Foundation, Inc.</b> Randall Jinks	1 Yr.	<b>Capital Builders, LLC</b> Brooks DeLaney	10 Yrs.	<b>Donnelly Design Painting</b> Dennis Donnelly	7 Yrs.
<b>Arnett Homes, Inc.</b> Chris Arnett	2 Yrs.	<b>Cheryl's Designs, Inc.</b> Cheryl Macedon Cook	18 Yrs.	<b>Door-N-Gutter Pro, Inc.</b> Ben Nelson	18 Yrs.
<b>Asphalt Repair Services, LLC</b> Norman Boothe	4 Yrs.	<b>Coastal Brush Cutting, LLC</b> Inman Ellis	9 Yrs.	<b>Doyal Construction Company</b> Tommy Doyal	1 Yr.
<b>B &amp; R Construction &amp; Siding, LLC</b> Rob Inabinet	8 Yrs.	<b>Coastal Classic Homes</b> Scott E Colvin	5 Yrs.	<b>E &amp; J Drywall, Inc.</b> Eric Guzlas	20 Yrs.
<b>Baker Clark Homes, Inc.</b> Jason Hons	4 Yrs.	<b>Coastal Custom Construction</b> Chris Chisolm	2 Yrs.	<b>Eastern Shore Construction, LLC</b> Kelly Kropp	7 Yrs.
<b>Baldwin Electric Membership Corporation</b> Greg Gipson	49 Yrs.	<b>Concordia Contracting, LLC</b> Bill Johnson	1 Yr.	<b>Eco 3</b> Walker Goodrich	1 Yr.
<b>Baldwin Home Services dba, Henry Long</b> Henry Long	5 Yrs.	<b>Construction Concepts, LLC</b> Tim Murrell	13 Yrs.	<b>Emerald Coast Landscaping</b> Josh Godbold	3 Yrs.
<b>Bank Plus</b> Lee Mitchell	1 Yr.	<b>Craddock Heating &amp; Air, LLC</b> Dennie Craddock	1 Yr.	<b>Fairhope Ready Mix, Inc.</b> Mike McNeil	20 Yrs.
		<b>Creel Construction, LLC</b> Ryan Creel	10 Yrs.	<b>Faith Home Fabricators, LLC</b> Blake Wolfe	2 Yrs.

 **Congratulations to our long term 25+ year members!**



<b>Falkner Landscape, Inc.</b> Alissa Falkner	24 Yrs.	<b>Kade Laws Interior Design &amp; Remodeling</b> Kade Laws	5 Yrs.	<b>Precision Plumbing &amp; Piping, LLC</b> Paul Sims	3 Yrs.
<b>Ferguson Bath, Kitchen &amp; Lighting Gallery</b> Molly Klaas	5 Yrs.	<b>Kerby Custom Renovations</b> Christopher Kerby	2 Yrs.	<b>Qwick Co., LLC</b> Jacaque Wickware	3 Yrs.
<b>Force 5 Walls, Inc.</b> Rodney Hubble	5 Yrs.	<b>Kevin Phillips dba Phillip's Interior &amp; Exterior Services</b> Kevin Phillips	3 Yrs.	<b>Redline Electrical Services</b> Steve Alexander	3 Yrs.
<b>Ford Lumber &amp; Millwork Company, Inc.</b> Rodney Price	21 Yrs.	<b>KH Pool Service, Ken Hinote dba Ken Hinote</b> Ken Hinote	16 Yrs.	<b>Reehlco Custom Homes, LLC</b> Cameron Reehl	3 Yrs.
<b>Fortified Installations, LLC</b> Chad Lippincott	2 Yrs.	<b>Knockout Home Inspections</b> Nathan Lippincott	3 Yrs.	<b>Reese Enterprises, LLC</b> Rob Reese Jr.	3 Yrs.
<b>Frostholm Construction, LLC</b> Jeff Frostholm	8 Yrs.	<b>Ladner &amp; Ladner</b> L. Stephen Ladner	4 Yrs.	<b>RJC, LLC dba Riviera Stoneworks</b> Ralph Christman	4 Yrs.
<b>Gene's Floor Covering II, Inc.</b> Russell Judkins	23 Yrs.	<b>Lemongrass Custom Home &amp; Design, Inc.</b> Delia Pierce	5 Yrs.	<b>Roberds Corporation</b> George Roberds	44 Yrs.
<b>Georgetown Contractors, LLC</b> Rodney Englund	1 Yr.	<b>Lewis Critter Gitter Pest Control</b> Wells Bozeman	3 Yrs.	<b>Robert Lester Construction &amp; Roofing, LLC</b> Robert Lester	22 Yrs.
<b>Gotcha Covered</b> Kendall Walters	1 Yr.	<b>Mako Services, LLC</b> Bryan Hodges	4 Yrs.	<b>Rodriguez Construction</b> Shannon Cruz	1 Yr.
<b>Gruenloh &amp; Associates, P.C.</b> Wayne Gruenloh	25 Yrs.	<b>Manu-Forti Construction, Inc.</b> Ms. Danny Paul	18 Yrs.	<b>Ronald C Nursey</b> Ronald Nursey	4 Yrs.
<b>Hancock Bank</b> Chip Stone	7 Yrs.	<b>McCord Flooring, LLC</b> Shane McCord	6 Yrs.	<b>S A Luckie, Builder, LLC</b> Andy Luckie	28 Yrs.
<b>Helix Engineering &amp; Construction, LLC</b> Elvin Byrd	3 Yrs.	<b>MDH Construction Services, Inc.</b> Mike Hayes	8 Yrs.	<b>Seagull Home Inspection, Inc. dba Seagull Heating, Air &amp; Ref</b> Horace H. Gardner Jr.	17 Yrs.
<b>Heritage Homes of Mobile, Inc.</b> Frank Lott	22 Yrs.	<b>Metal Roofing Center &amp; Supply, LLC</b> William Akridge	20 Yrs.	<b>Solo Construction, Inc.</b> Mauricio Ruiz	3 Yrs.
<b>Hutchison Homes, Inc.</b> John Hutchison	23 Yrs.	<b>Micor, Inc. dba MDS Construction Co.</b> Mike Small	18 Yrs.	<b>South Cypress</b> Drew Goneke	2 Yrs.
<b>Innova Construction, LLC</b> Dervin Jerinomo	2 Yrs.	<b>Mike Hall Flooring</b> Mike Hall	4 Yrs.	<b>Southern Heritage Builders</b> Ralph David Reynolds	10 Yrs.
<b>Island Development Custom Homes, LLC</b> PJ Howard	4 Yrs.	<b>Moore Surveying</b> Seth Moore	29 Yrs.	<b>Southern Home Framing, LLC</b> Chad Lippincott	17 Yrs.
<b>Island Enclosures &amp; Improvements, LLC</b> John Paul Jones	15 Yrs.	<b>Nabors Marble, LLC</b> Harvey Nabors	4 Yrs.	<b>Spivey Concrete, Wyman Spivey dba Wyman Spivey</b> Wyman Spivey	10 Yrs.
<b>Jeff Miller Cable</b> Jeff Miller	7 Yrs.	<b>Ortega's Landscape Services, LLC</b> Mr. Jose Ortega	3 Yrs.	<b>Star Painting Services</b> Andrea Rosales	6 Yrs.
<b>Jones Design &amp; Construction</b> Skip Jones	5 Yrs.	<b>Pickle's Painting, LLC</b> Shane Pickle	3 Yrs.	<b>Stone Interiors</b> Lindsey Harding	17 Yrs.

 **Congratulations to our long term 25+ year members!**

# RENEWALS (CONT.)

Dec. 16, 2020 - Feb. 16, 2021

**Stump Construction**  
Eric Stump

17  
Yrs.

**Tada, Sandi Freil dba**  
Sandi Freil

8  
Yrs.

**Tonsmeire Construction Corporation**  
Elizabeth Tonsmeire

7  
Yrs.

**Suarez Builder, Inc.**  
Larry Suarez

28  
Yrs.

**Technical Services, Inc. dba Townsend Services, Inc.**  
Jon Townsend

15  
Yrs.

**Vance and Sons Cabinets, Inc.**  
Justin Vance

5  
Yrs.

**Sun Coast Builders, Inc.**  
Mr. Steve Bailey

17  
Yrs.

**The Verandas, LLC**  
Trae Corte

2  
Yrs.

**Walker Insurance Agency**  
Lee Walker

4  
Yrs.

**Superior Contracting Services**  
Tim Tutton

7  
Yrs.

**Thomas Harrison & Associates**  
Thorn Thomas

32  
Yrs.

**Wallace Concrete, Inc.**  
Tab or Cristi Wallace

20  
Yrs.

**Superior Plus Landscape, Inc.**  
Anthony Hadley

11  
Yrs.

## SPIKE CLUB



### LIFE MEMBERS

J Lynn Blackmon	293.00
Jack Lynn Blackmon Jr.	40.50
Robert Brown	128.00
Chris Bumpers	89.00
Alex Cary	67.00
Charles Ebert III	916.50
Gene Evans	65.50
Chris Farlow	70.00
Barbara Fretwell	26.50
Jeff Frosthalm	31.50
Gary Hellmich	136.00
Mike Henriksen	64.50
Joe Hocklander	250.75
Tracy Holobaugh	113.50
John Hutchinson	46.00
Julie Kenney	96.50

Stillman D. Knight	61.50
Johnny Langenbach	318.50
Chad Lippincott	35.50
Mike McElmurry Jr.	28.00
Lee Mitchell	140.50
Cliff Pitman	143.00
Chris Price	178.00
Reggie Pullman	30.50
Rance Reehl	44.50
Cain Roberds	125.50
George Roberds	588.00
Ray Roberds	87.00
Maclin Smith	29.00
David Stapleton	49.00
George Stuart	145.50
Thorn Thomas	339.50
Jeff Thompson	62.00
Wayne Trawick	282.00

Lee Turner	533.00
Patrick Waller	54.00
Eddie Youngblood	306.50

### MEMBERS

Brian Armstrong	21.50
Bryan Chandler	19.50
Eric Craig	22.00
Matt Hammond	12.00
Jim Smith	15.00
Tom Stokes	21.00

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

## CANCELLED

as of Feb. 16, 2021

Age Construction LLC  
BBD Drywall, Joseph Beck & Danny West dba  
BESTBILT Construction LLC  
Bricks & Blocks to Lay, Inc.  
Chad Harper, dba Harper Image  
Childers Concrete LLC  
Don Druse  
Fortified Building Products  
GloScapes Outdoor Lighting  
Gulf Coast Building Products Inc.

Haber Sod Farms LLC  
Hall & Associates, LLC  
Hoffren's Landscape  
J. Martin Pitts P.E., LLC  
James Childers Concrete Inc.  
JZ Framing Solutions  
Kinggard Homes LLC  
MacDonald Carpentry  
Marjam Supply of Alabama  
McCord Electric Service LLC  
Outdoor Hardscapes Inc

Raise the Roof LLC  
Ricardo Buitron  
Rigsby's Superior Installation LLC  
Scott Smith  
Southern Tradition Stone Masonry  
United Rentals, Inc.  
Wesley Yoakum dba Yoakum Services

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**\$1,472.55**



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**Budget** - Save up to 35% off Budget PAY NOW rates when making a reservation using Budget Customer Discount (BCD) number Z536900. Rental Cars.  
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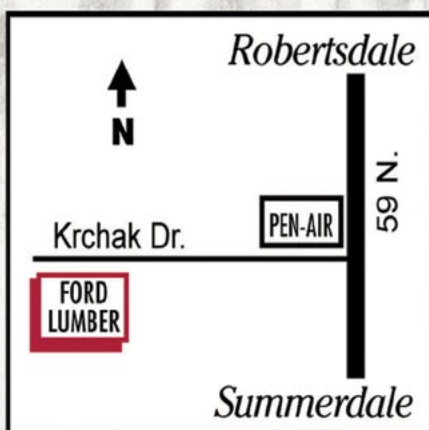
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# UPCOMING EVENTS



## MARCH EVENTS

<b>Mar. 9</b>	<b>11:00am</b>	Board of Directors
<b>Mar. 11</b>	<b>11:00pm</b>	New Member Orientation
<b>Mar. 11</b>	<b>12:00pm</b>	Associate Council Mtg. - Luncheon for Members
<b>Mar. 18</b>	<b>5:30pm</b>	Membership Meeting - Vinyl Plank 4 Less

## APRIL EVENTS

<b>Apr. 8</b>	<b>12:00pm</b>	Associate Council Mtg.
<b>Apr. 13</b>	<b>11:00am</b>	Board of Directors
<b>Apr. 15</b>	<b>5:30pm</b>	Silent Auction
<b>Apr. 21</b>	<b>9:00am</b>	Builders Continuing Ed



**April 10**  
**Alabama Remodeling Excellence Awards Banquet**  
RSA Activities Center, Montgomery, AL