



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ NOVEMBER/DECEMBER 2020



2021 BCHBA Marketing Guide

Photos from the 2020 Golf Tournament
and Parade of Homes Street Party

Entry forms for the 2021 Home and
Product Showcase and Silent Auction
donation form



**EXPERTISE IN COMMERCIAL REAL ESTATE
LENDING AND COMMERCIAL LENDING**

That's our promise.



BankPlus began over 100 years ago with a mission to enrich lives and build stronger communities. Today, that commitment is more prevalent than ever as we begin serving Mobile and welcome the newest members to our Commercial Lending team. With over 140 years of combined expertise, their addition will be a great asset to our customers and the continued growth of Mobile. We're thrilled to have them on board, and they can't wait to get to work for you. Call **251-283-3548** to work with them today.

Crystal Linares, Customer Relationship Manager

Kaylee Sadler, Commercial Relationship Administrator

Witt Ruffin, Regional Commercial Loan Officer

Chris Conken, Regional Residential Real Estate Officer

Tracy Rippy, Regional Commercial Real Estate Officer

Lee Mitchell, Chief Real Estate Officer

Laurie Howard, Customer Relationship Manager

Debra Collins, Commercial Real Estate Portfolio Manager

BankPlus[®]



© Copyright 2020 BankPlus.
Member FDIC.



2020 30th ANNUAL GOLF CLASSIC AT QUAIL CREEK GOLF COURSE



1st place gross - Stocks Custom Woodworks



1st place net - E3 Pest Control LLC



2nd place gross - 1 Source Power & Equipment



2nd place net - Coastal Stone and Cabinetry



3rd place gross - Terry Thompson Chevrolet



3rd place net - Langenbach Const./Clark Const.



Closest to the Pin - Joey West and Kerry O'Conner
Longest Drive - Beau Daves





PARADE OF HOMES

Street Party

Thursday, October 29th
Colony at the Grand

AND

The \$5K CLUB

Drawdown for ABPAC

THANK YOU TO OUR SPONSORS



Winners of the 2020 Drawdown, L-R: Bill Mitchell, Matt Hammond, Robert Brown and Cliff Pitman

2020

Board of Directors and Officers

Cliff Pitman	President
Jeff Frosthalm	1st Vice President
Brian Armstrong	2nd VP/Treasurer
Eric Craig	3rd VP/Secretary
Chris Farlow	Past President

Local Directors

Chris Bumpers	Tracy Holobaugh
Barbara Fretwell	Cameron Reehl
Matt Hammond	Cain Roberds
Mike Henriksen	Jim Smith
Joe Hocklander	Eddie Youngblood

State Directors

Brian Armstrong	Chris Farlow
Eric Craig	Jeff Frosthalm
Robert Brown	Cliff Pitman

National Delegates

Robert Brown	Chris Farlow	Cliff Pitman, Life
Alex Cary	Lee Mitchell	Patrick Waller, Life

Senior Life Delegates

Stillman Knight	George Roberds
-----------------	----------------

Associate Council Chair

Nancy Grace

Executive Vice President

Marsha P. Jordan

Accounting/Membership

Katie McCarron

Communications/Publications

Brett Foster

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

INDEX

- 3** Photos from the 2020 Golf Tournament
- 4** Photos from the 2020 Parade of Homes Street Party
- 6** 2021 BCHBA Slate
- 8** 2020 Tool Tree
- 8** 2020 Christmas Party
- 9** 2020 Silent Auction Donation Form
- 9** Silent Auction form and info
- 10** 34th Annual Home & Product Show Entry
- 12** 2021 Marketing Guide
Cancelled Members
- 14** HBLB Promotes Professionalism Through Continuing Education

- 15** New Members
- 16** Renewals
- 17** Spike Club
- 18** Cancelled Members
- BACK** Upcoming Events



On the cover: The ribbon cutting at the 2020 Parade of Homes Showcase Home in Colony at the Grand. BCHBA President Cliff Pitman, Jennifer and Bill Mitchell of Stuart Construction and HBAA President, Robert Brown

SCHEDULE

2020 BCHBA EVENTS

- NOV. 12** Sporting Clay Shoot
- NOV. 19** Silent Auction
- DEC. 3** Christmas Party/Officer Installation
hosted by BCHBA and Associate Council

2021 BCHBA EVENTS

- FEB. 20-21** Home and Product Showcase
- APR. 15** Silent Auction Scholarship Fundraiser
- APR. 24-25** Spring Tour of Homes
- MAY. 7** Annual Golf Classic at Quail Creek
- SEPT. 25-26** Parade of Homes
- OCT. 2-3**
- SEPT. 30** Parade of Homes Street Party
- NOV. 12** Sporting Clay Shoot
- DEC. 2** Christmas Party/Officer Installation
hosted by BCHBA and Associate Council

All event dates are tentative and subject to change.

2021 BCHBA SLATE

THE FOLLOWING PROPOSED SLATE OF OFFICERS AND DIRECTORS FOR 2021 WILL BE VOTED ON DURING OUR TUESDAY, NOVEMBER 10TH ANNUAL MEETING

JEFF FROSTHOLM - President
BRIAN ARMSTRONG - 1st VP
ERIC CRAIG - 2nd VP/Treasurer
CAMERON REEHL - 3rd VP/Secretary
CLIFF PITMAN - Past President

STATE DIRECTORS

Brian Armstrong
Eric Craig
Robert Brown
Chris Farlow
Jeff Frosthalm
Nancy Grace

LOCAL DIRECTORS

Chris Bumpers
Barbara Fretwell
Matt Hammond
William Hays
Mike Henriksen
Joe Hocklander
Tracy Holobaugh
Rick Howze
Ben Murphy
Cain Roberds
Jim Smith

NATIONAL DELEGATES

Robert Brown
Alex Cary
Chris Farlow
Lee Mitchell
Cliff Pitman, Life
Patrick Waller, Life

ASSOCIATE COUNCIL CHAIR

Nancy Grace

SENIOR LIFE DELEGATES

Stillman Knight
George Roberds

Advertise in the **plumbline**

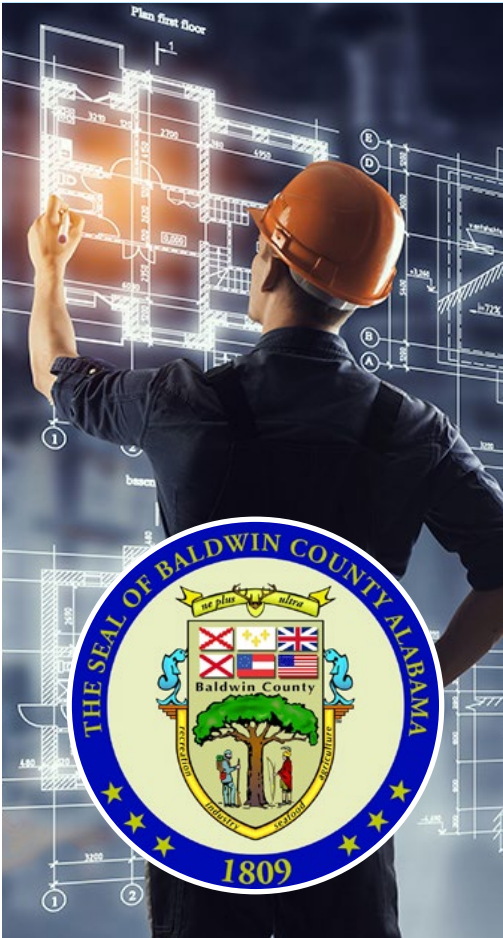
The *Plumbline* offers a great vehicle for getting the word out about your company's products and services! Place your ad where BCHBA members will see it. Don't have an ad? Let us build one for you! Call (251) 928-9927 or email brett@bchba.com to place your ad!



ATTENTION BUILDERS:

If you are interested in building next years Parade of Homes Showcase Home, please contact marsha@bchba.com





Beginning October 1, the Baldwin County Building Department and the Planning & Zoning Department will offer services through a new online portal compatible with all tech devices - smart phones, tablets, laptops and desktop computers

Property owners, contractors, design professionals and real estate agents can access their accounts anytime from anywhere.

Applicants will be able to apply for land use certificates, building permits and trade permits in the portal. They can upload construction plans and required documents, check application status, pay fees, schedule inspections and much more!

Visit www2.citizenserve.com/BaldwinCountyAL to pre-register! Don't wait until October to get started! Avoid the rush; prevent any delays in the permitting process by pre-registering now!

Beginning October 1, be prepared to submit digital or scanned copies of all required documents such as site plans, construction plans, Elevation Certificates, Health Department/sewer/water releases, blower door tests, etc. If you do not have access to a computer or tech device, a kiosk with a computer and scanner will be available at the Building Department located in Foley. The office locations in Fairhope and Bay Minette will have kiosks installed soon after.

For assistance with portal registration or if you have any questions, contact Mindy Smith at mindy.smith@baldwincountyal.gov or 251.972.6837 (option 3)

We've Got Baldwin County Covered

Lumber 1 on the Gulf Coast for 43 years and still growing to serve you better

NOW OPEN IN GULF SHORES!



BUILDING MATERIALS • MOULDING • WINDOWS & DOORS • TRUSSES • CABINETS • APPLIANCES

Millwork Production Facility 2423 S. US Hwy 31 Bay Minette 251-937-7400	Truss Production Facility 2423 S. US Hwy 31 Bay Minette 251-937-8842	Daphne Contractor Yard 25847 Friendship Road 251-626-6993 <i>Visit us at mobilelumber.com</i>	NEWEST LOCATION! Gulf Shores 3705 Gulf Shores Pkwy 251-948-0905	OTHER LOCATIONS Mobile Pensacola Grand Bay Gulfport
---	--	---	---	--

COME BY AND GET YOUR TOOL FROM THE **TOOL TREE**

The BCHBA will again offer the opportunity to share the Christmas Spirit with a child through CARE House, Inc.. The BCHBA will provide the TOOL TREE at the office with a child's name and wish list. You have the option of selecting a tool from the tree, purchasing a \$25 food gift certificate, or making a donation. Please stop by the office to make your selection. Then, return your unwrapped

gifts to the BCHBA office on or before December 3rd. The gifts will be given to a Care House representative to be dispersed to the children. The mission of CARE House is to provide resources and services to child victims of sexual and severe physical abuse, their supportive family members and the community, while empowering all toward child abuse prevention.



**GIVE A CHILD FROM
THE CARE HOUSE A
SPECIAL CHRISTMAS**

CARE House, Inc. PLANNOW! YOU CAN HELP MAKE A DIFFERENCE!



2020 CHRISTMAS OPEN HOUSE

JOIN US

Thursday, December 3, 2020

Celebrate the Holiday Season - 5:30pm-7:30pm

Awards and Installation of Officers - 6:30pm



Oak Hollow Farm

14210 Greeno Rd., Fairhope, Alabama

Hosted by BCHBA and the BCHBA Associate Council

To Fund BCHBA Charitable Foundation Scholarships



**THURSDAY,
NOV. 19, 2020
5:30 pm**

**At Cliff Pitman's
9320 Gayfer Rd.
Fairhope**



We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$97,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3
Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY FRIDAY, OCT. 23, 2020

DATE _____, 2020

DESCRIPTION _____

DONATION VALUE \$ _____

DONATED BY (Company) _____

HBA ASSOCIATE COUNCIL REP _____

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor

(Otherwise, please print clearly on the back of this form)

**Baldwin County Home Builders Charitable Foundation
916 Plantation Blvd., Fairhope, AL 36532
(251) 928-9927
www.bchba.com**

FOR OFFICE USE ONLY

Item recieved in HBA Office (date): _____ by _____

Bid sheet completed Added to Excel



Baldwin County HBA Presents...

**34th ANNUAL
HOME & PRODUCT
SHOWCASE**

Sat. & Sun., February 20-21, 2021

Daphne Civic Center

CAN YOU AFFORD TO MISS THIS SHOW?

Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

*Stimulate **YOUR** Economy—Show and Sell with us!*

*There may be other home shows, but there is only **ONE** Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association.*

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

BCHBA'S 2021 BUILDERS HOME & PRODUCT SHOWCASE

FEBRUARY 20-21 DAPHNE CIVIC CENTER

Application and Contract for Exhibit Space

All applications must be completed, signed and include a deposit of \$250 per booth for members, \$350 non-members.*
 Application will not be processed and space will not be assigned until the deposit has been received.
 Return application with a check or credit card info to 916 Plantation Blvd., Fairhope, AL 36532 or Fax: 251-928-9929.

Exhibitor Information

Firm Name: _____
 Address: _____
 City/State/Zip: _____

Contact Information All further show information will be sent to the contact person designated below. It is the responsibility of this person to distribute necessary information to the appropriate parties.

Contact Name: _____ Title _____
 Telephone: _____ Fax _____ Cell _____ Email _____

Booth Selection: Indicate the number of booths you are applying for and your 1st, 2nd & 3rd choice of booth location on the floor plan on our website.

Total # of Booths _____ 1st Booth Choice _____ 2nd Choice _____ 3rd Choice _____

Member Booth Rates: 10 x 10 - \$545
Non-member Rates: 10 x 10 - \$725

* Members of Mobile HBA receive Member Rates

Rates include 8' high backdrop, 3' high side curtains, 8' table with linen topper & skirt, 2 chairs, wireless access
Add services: Water Service: \$60 110V Electrical Service - \$30 220V Electrical Service: \$100 (where available)

DEADLINES: December 18, 2020 - HBA Members 2021 Home Show Exhibitors Priority Deadline for booth selection
January 6, 2021 - All HBA Members Priority selection deadline.
**** After January 6th booth selection is open to non-members.**
January 15, 2021 – All remaining balances are due

\$250 per booth deposit due upon return of this contract for HBA Members, \$350 Non-Members NON REFUNDABLE

Type of Display: All products or services you plan to exhibit _____

Builders Home & Product Showcase to be held at the Daphne Civic Center, February 20 - 21, 2021.

We acknowledge that upon acceptance by the BCHBA this application becomes a contract. Exhibitor agrees to comply with all of the Show Rules & Regulations, all of which are incorporated into and made a part of this Contract as if fully included herein, and also with such other rules and regulations for the show as shall be promulgated from time to time by the BCHBA.
 THE UNDERSIGNED ACKNOWLEDGES THAT THEY HAVE READ THE RULES AND REGULATIONS INCLUDED.

 Signature Title Date

Please sign & return this contract to the BCHBA, keeping copies for your files. A confirmation letter will be sent to you. Please make note of the important dates and times below:

SET-UP TIMES	Friday, February 19	7:00 a.m. – 4:00 p.m.
MEMBER PREVIEW	Friday, February 19	5:00 p.m - 6:30 p.m.
OPEN TO PUBLIC	Saturday, February 20	10:00 a.m. – 5:00 p.m.
	Sunday, February 21	11:00 a.m. – 4:00 p.m.
TAKE DOWN	Sunday, February 21	4:00 p.m. – 8:00 p.m.
	Monday, February 22	8:00 a.m. – 10:00 a.m.

For BCHBA Use Only – Do Not Fill In This Section

Date Received: _____ Total of Booth _____ Booth Number(s) _____
 Amount Received: _____ Check _____ Balance Due by 1/15/2020 _____
 Cc type and number _____ exp. _____
 CVV # _____ Received by: _____ Office Staff _____

2021 Marketing Guide

Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 850 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer three levels of Sponsorship discounts:

Foundation Level

\$10,000 (or more) – 1 full year of sponsorship or event participation of your choice.

Receive a 15% discount on the total amount

Anchor Level

\$7,500 – same as above, receive a 10% discount on the total amount.

Beam Level

\$5,000 – same as above, receive a 5% discount on the total amount

BCHBA Annual Calendar for 2021 (tentative)

Feb. 20-21	Home & Product Showcase at the Daphne Civic Center
Apr. 15	Silent Auction, Scholarship fund raiser (Associate Council event)
Apr. 24-25	Spring Tour of Homes
May 7	Annual Golf Classic at Quail Creek
Sept. 25-26	Annual Parade of Homes
Oct. 2-3	
Sept. 30	Street Party hosted by Showcase Home
Nov. 12	Sporting Clay Shoot
Dec. 2	Christmas Party/Installation of Officers hosted by BCHBA and Associate Council

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events, advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

The Home & Product Show, Spring Tour of Homes, Golf Classic, and Sporting Clay Shoot have multiple levels of sponsorship opportunities to choose from.

Monthly Business after Hours meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact Marsha or Brett to schedule.

Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

The Plumbl ine Advertising

The bi-monthly electronic newsletter is available to more than 850 members.

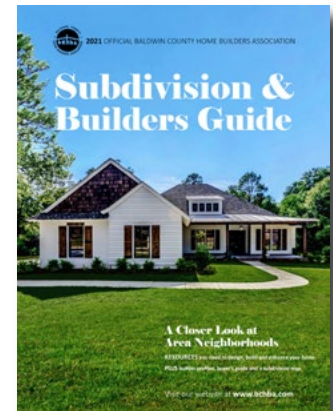
Color:	Full page – \$400.00/mo - \$2,400/yr
	Back 3/4 – \$400.00/mo - \$2,400/yr
	1/2 page – \$200.00/mo - \$1,200/yr
Business Card Size	– \$50.00/mo - \$300/yr



Subdivision Guide

Printed once per year, with informative articles, a list of major subdivisions, builders profiles and a buyers guide.

Color:	Back page – \$1500
	Page 2,3,5, Inside back – \$1200
	Double Truck – \$1500
	Full page – \$995
	Half page – \$650
	Quarter page – \$490
	Builder profile – \$250



Spring Tour of Homes

Investment – \$1,500

Company name & logo on ALL print & digital advertising; the BCHBA website, Facebook, and The Plumbl ine.



Home & Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Listed with Company Name/Logo in all media promotions
- Banner Ad with your website link on the BCHBA website
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumblin*e news magazine
- Display in Exhibitors Lounge
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- Listed as a Sponsor on event media promotion
- Banner Ad on BCHBA website
- Listed as a Sponsor on all event signage
- 1/2 page ad in *The Plumblin*e newsletter
- Display Business Cards in Exhibitors Lounge
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- Approximately 1500 Show Guides distributed to attendees
- Company logo on the front page of the Show Guide
- 1/2 page ad in the Show Guide
- Recognized in *The Plumblin*e newsletter
- Recognized on the BCHBA website and Facebook page

Lanyard / Name Badge Sponsor – \$500

- Your company's name and logo on lanyards worn by exhibitors
- Your company's name and logo on the back of exhibitor badges
- Recognized in *The Plumblin*e newsletter
- Recognized on the BCHBA website and Facebook page

Exhibitor Hospitality Sponsor – \$500

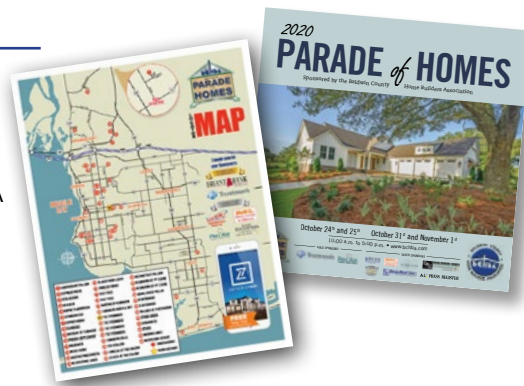
- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge
- Recognition in *The Plumblin*e and Facebook page

Bag Flyer Sponsor – \$250

- Open to any BCHBA member (do not have to attend show)
- Your flyer in the bags given out at the entry desk
- You provide 1000 flyers

Passport Sponsor – \$200

- Open to Home Show Exhibitors ONLY - first come first served
- Attendees come by your booth and get their "Passport" stamped for a drawing on a new TV given away each day of the show
- Your logo on the "Passport"



Parade of Homes

Platinum Sponsor Investment – \$5,000

- Company's name and logo will be placed in all television and social media.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's monthly newsletter, *The Plumblin*e. Our newsletter is available to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 30th.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.
- Banner ad on ParadeCraze

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in all placed in BCHBA's monthly newsletter, *The Plumblin*e. Our newsletter is available to over 600+ company members.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Company will be recognized at the Street Party on Thursday, September 30th.
- Company will receive a business card size ad in *The Plumblin*e.
- A FREE link from BCHBA's website to your company's website for six (6) months.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in *The Plumblin*e newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, September 30th.

Sporting Clay Shoot

Platinum sponsor – \$1,500

- Name on banner, website, newsletter recognition, 2 teams, carts

Corporate sponsor – \$795

- Includes name on banner, 1 team and cart, station sign

Food sponsor – \$300

Beverage sponsor – \$250

Prizes sponsor – \$150

Station sponsor sign OR Score Card sponsor – \$100

- Your company's logo on score card

Golf Classic

Title Sponsor – \$2,500

- Four players
- Company name in newsletter & website
- Company name on banner displayed at tournament

Golf Towel Sponsor – \$1000

- Company logo on towels

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart – \$300

- Company name or sign on cart

Hospitality Tent – \$350

- Company reps with giveaways on the tee

Awards Sponsor – \$250

- Company name on signage at event

Dinner Sponsor – \$500

- Company name on signage at event

Practice Range Balls – \$200

- Sign on practice range

Tee Sponsor – \$125

- Company sign on tee

Lunch Sponsor – \$250

- Company name on signage



Home Builders Licensure Board Promotes Industry Professionalism Through Continuing Education

“The mission of the State of Alabama, Home Builders Licensure Board is to provide consumer protection by safeguarding the public health, safety and welfare through the regulation of the residential construction and remodeling industries while promoting industry professionalism and homebuilding and remodeling standards.”

In keeping with the Board's mission and efforts to promote industry professionalism, beginning January 1, 2022, the Board will begin requiring licensees to complete six hours of continuing education (CE) credits annually. The new regulations for continuing education were effective, October 15, 2020.

A few things to know:

1. All licensees and designated qualifying representatives shall obtain six hours of continuing education each year, two of which will be Alabama specific in the following areas or subject matter: contracts, business organizations and law, financial management, customer relations, State of Alabama Home Builders License Law, risk management and how to avoid violations.
2. Courses will be offered classroom style as well as online.
3. Licensees who are already required to get continuing education for similar professions may be able to fulfill some of this requirement through the same courses.
4. Education courses required as part of a disciplinary action will not count toward continuing education hours.

5. Licensees seeking credit for non-traditional CE must submit the written request and any documentation to the Board with the required fee for review and approval within 30 days of completion of the course for which approval is sought.

6. All active licensees age 60 and over, beginning October 1 of each renewal period will be exempt.

7. Inactive licensees, including building officials are exempt, but they will have to complete continuing education prior to becoming active.


8. The regulations allow for exemptions for a preceding renewal year for licensees who are United States Armed Forces reservists or serve in the national guard or air guard, activated and/or deployed over ninety consecutive days, and the regulations provide an exemption for licensees who qualify via the Military Family Jobs Opportunity Act.

In the coming months, the Board will be approving continuing education providers, instructors and course curriculum. As they are approved, the list of approved classes, providers, and instructors will be maintained on the Board's website at www.hblb.alabama.gov/continuing-education.



2021 CALL FOR ENTRIES

ALABAMA
REMODELING
EXCELLENCE
AWARDS

Presented by the
 HOME BUILDERS
ASSOCIATION OF ALABAMA
REMODELERS



Learn more at www.RemodelAlabama.com

Builders

Byrd Builders, LLC

Anette Byrd
Remodelers
4751 County Rd. 6
Gulf Shores, AL 36542
(251) 540-2413
byrdbuildersal@yahoo.com

Chase Nordan Construction

Chase Nordan
Residential Builder
12312 County Rd. 32
Fairhope, AL 36532
(225) 937-9688
chasenordan@yahoo.com

DYAS Construction Management, LLC

Susan Stewart
Commercial Builder
23210 U.S. Hwy. 98
Fairhope, AL 36532
(251) 990-9100
sgs@dyaillc.com

Jim Palmer Homes, LLC

Tabitha Chalfant
Residential Builder
P.O. Box 459
Daphne, AL 36526
(251) 656-4601
jmeandc@gmail.com

Kitchen Bath Floors and More, LLC

Tacey Tracy
Remodelers
18270 County Rd. 12
Foley, AL 36532
(251) 943-8811
Taceytracy611@gmail.com

Patriot Home Construction, Inc.

Felicia Busby
Renovation
207 Salvador St.
Fairhope, AL 36532
(251) 366-8350
info@PatriotLLC.org

Rotz's Renovations, LLC

Stephen Rotz
Remodelers
16480 Wanda Chandler Rd.
Bay Minette, AL 36507
(251) 402-2602
Blake@rotzsrenovations.com

Seale Quality Construction & Renovations, Inc.

Glenn Seale
Renovation
9898 State Hwy. 104
Fairhope, AL 36532
(251) 367-3328
glennseale@aol.com

ASSOCIATES

Barrett Van Sise

Barrett Van Sise
Handyman
12855 Clay City Rd.
Fairhope, AL 36532
(251) 213-1855
kbvansise@gmail.com

B & T Fencing, Inc.

Bobby Thimmes
Fences / Gates
5159 Woodlane Circle
Tallahassee, FL 32303
(850) 942-1003
ryanboyett@bandtfencing.com

EcoPath Construction, LLC

Jake Murphy
Excavation Work and Site Preparation
15597 Underwood Rd.
Foley, AL 36535
(251) 269-8446
ecopathconstruction247@gmail.com

Four String Construction

Tyler O'Neal
Concrete/Aggregate Products
11459 Rose Rd
Elberta, AL 36530
(251) 747-2283
fourstringconstruction@gmail.com

Kitchen And Bath Center

Robert Arthur
Cabinets / Millwork
16382 S Greeno Rd.
Fairhope, AL 36532
(251) 990-0703
rarthur@mwknb.com

Lambert Building & Development

Wes Lambert
Landscaping, Lot Clearing and Site Preparation
7194 Stillwater Blvd.
Spanish Fort, AL 36527
(251) 458-9573
dwlambert3@mindspring.com

McLeod Trim Carpentry

William McLeod
Trim Carpentry
208 Ennis St.
Saraland, AL 36571
(251) 455-6564
mcmcleoddj@gmail.com

PAK Services, LLC

Nick Burgett
Flooring Installation
12561 Waxwing Ave.
Spanish Fort, AL 36527
(251) 401-3810
nickb2029@gmail.com

Roof Savers, LLC

Macey Robinson
Roofing Contractors
PO BOX 746
Foley, AL 36536
(251) 978-3244
macey@roofsaversllc.com

Sifuentes Construction, LLC

Manuel Hardie
Carpentry Contractors
19704 Thompson Hall Rd.
Fairhope, AL 36532
(214) 664-8223

Star Roofing, LLC

Grethel(Peta) Mendez
Roofing Contractors
18052 County Rd. 16
Foley, AL 36535
(251) 597-4981
starroofing.lorenzo0404@gmail.com

Yarco South

Charles Ray Askew
Drywall Contractors
24722 Gulf Bay Road
Orange Beach, AL 36561
(256) 318-0815
rayaskew@gmail.com

**Welcome To Our
Newest Members!**

*Please add them to
your directory*

*It's good business to do
business with members!*

Acme Brick Tile & Stone Lyons Bousson	20 Yrs.	Custom Craftsman Donald Hunold	6 Yrs.	KARD, Inc. dba Roberts Air Conditioning Kevin Freeman	28 Yrs.
Alabama Roofing Supply Scott Schoppert	3 Yrs.	Dallas Drilling Corp. Mark Carpenter	6 Yrs.	Kay's Prestige Kitchens John Linn	5 Yrs.
Averette Specialties Jonathan Averette	2 Yrs.	Daphne Utilities Samantha Coppels	6 Yrs.	Kendrick Electric, Inc. Brent Kendrick	31 Yrs.
Baldwin County Fence Company, Inc. Terri Shaver	9 Yrs.	David Wilson Masonry, Inc. David Wilson	29 Yrs.	KWL Construction, Inc. Ken Lewis	17 Yrs.
Bateman Heating & Air Horton Bateman	16 Yrs.	Dennis E. Campbell Construction, Inc. Dennis E. Campbell Jr.	22 Yrs.	L & B Electric Inc. Levon Brown	24 Yrs.
Bay Flooring & Design, Inc. Maclin Smith	26 Yrs.	Fairhope Building Company, LLC Jeff Preston	1 Yr.	Lindsey Landscaping, LLC Andrew Lindsey	4 Yrs.
Bay Mortgage Corp. McNeill Robinson	14 Yrs.	Fuqua Consulting Johnathan Fuqua	2 Yrs.	M & M Heating And Cooling Herman Minga	1 Yr.
Bay Shore Glass, LLC John R Patterson	8 Yrs.	G & M Properties, LLC Gary H. Rountree	19 Yrs.	Magnolia Construction & Design, LLC Tut Campbell	2 Yrs.
Ben Murphy Company, Inc. Ben Murphy	13 Yrs.	Garcia Drywall Robert Garcia	18 Yrs.	Mike McConnell, Inc. dba Mike McConnell Homes Mike McConnell	3 Yrs.
Blackard Roofing, Inc. Danny Blackard	21 Yrs.	Green Leaf Construction, LLC Jerry A Smith	4 Yrs.	MJ Builders, LLC Matt Hays	5 Yrs.
Bricks Are Us Mr. Michael E. Holler	17 Yrs.	GRW Company, Inc. Gary Woodham	2 Yrs.	Mobile Appliance Co., Inc. Mary Kay Butler	8 Yrs.
Centennial Bank MaryAlice Neyhart	20 Yrs.	Gulf Coast HVAC, LLC Sayner DeVan Akridge	14 Yrs.	Mobile Bay Overhead Door, Inc. Jeff Thompson	24 Yrs.
Century Bank Nancy Grace	2 Yrs.	H2O Solutions, LLC David A. Morace	10 Yrs.	Morin Homes, LLC Ryan Morin	2 Yrs.
Childress Sitework, Inc. Emery Childress	20 Yrs.	Hadley Termite & Pest Control, Inc. Celeste Champion	18 Yrs.	Olacon Drywall & Maintenance, LLC Xochitl Chavez	3 Yrs.
CK Construction Services, LLC Trey Crowley	1 Yr.	Hammond Construction, LLC Matt Hammond	16 Yrs.	Oscar Remodel Oscar Mondragon	6 Yrs.
Clark Construction Services, LLC Bobby Clark	4 Yrs.	Hansen Homes, LLC Bubba Hansen	3 Yrs.	Parker Diversified Holdings, LLC James Parker	16 Yrs.
Coastal Alabama Insurance & Financial Services Reggie Pulliam	3 Yrs.	Hub International Gulf South Brittney Braswell	35 Yrs.	Parker Painting, LLC Stacey Parker	11 Yrs.
Coldwell Banker Reehl Properties, Inc. Rance Reehl	27 Yrs.	J A Roofing, LLC Jose Atzin	16 Yrs.	Parker Roofing, Brian and Kendra Parker dba Kendra Parker	3 Yrs.
Craig Sinclair Builder, Inc. Craig Sinclair	24 Yrs.	Kade Laws Interior Design & Remodeling Kade Laws	4 Yrs.	Pathway Insurance Group, LLC Robby Farmer	1 Yr.

 **Congratulations to our long term 25+ year members!**

RENEWALS (CONT.)

Aug. 16, 2020 - Oct. 16, 2020

Pelican Roofing, TSW Contracting, LLC Seth Williams	2 Yrs.	Riley-Stuart Supply Co. Ramsey Stuart	29 Yrs.	Trustmark National Bank Rick Howze	7 Yrs.
Pfeffer Floor Covering, Inc. dba Pfeffer Floors To Go Arlene Pfeffer	24 Yrs.	Robinson Electric, LLC Tommy Robinson	17 Yrs.	Urgent Air John Broughton	4 Yrs.
Phillips Frame & Truss, Inc. Daniel Neven	1 Yr.	S & K Electricial, LLC Shannelle Wilkerson	3 Yrs.	Valere Homes Jennifer Farlow	11 Yrs.
Pitman Brown Robert Brown	12 Yrs.	Sanchez Construction Dionicio Sanchez	2 Yrs.	Vlahos & Tuck Construction Phillip Vlahos	9 Yrs.
QuickTie Products William Stewart	4 Yrs.	Southern Brass, LLC Lisa Denham	4 Yrs.	W & W Flooring and Design Sandra Murphy	17 Yrs.
R. S. Kelley Construction Robert Kelley	16 Yrs.	Streamline Environmental, LLC Jacob Cunningham	9 Yrs.	Wesley Freeland Masonry Wesley Freeland	10 Yrs.
Read Roofing and Contracting Alan Read	15 Yrs.	Stuart Construction, LLC Bill Mitchell	7 Yrs.	West Ready Mix, Inc. Alan Wade	12 Yrs.
Reed Construction Company, LLC Myles Reed	21 Yrs.	Swift Supply, Inc. Roger Farmer	24 Yrs.	Whitney Cadwell Electric Whitney Cadwell	26 Yrs.
Reedy Construction, LLC Jeff Reedy	12 Yrs.	Tool Expo Corporation Karen Sledge	14 Yrs.	Wright's Masonry Carlos Wright	11 Yrs.
Regions Mortgage Kay Nunnery	6 Yrs.	Trawick Builders, Inc. Wayne Trawick	30 Yrs.		
		Triton Stone Group of Mobile Josh Armstrong	9 Yrs.		

Thank You
for your continued
support

Congratulations to our long term 25+ year members!

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	292.00	Julie Kenney	96.00	Wayne Trawick	282.00
Jack Lynn Blackmon Jr.	36.00	Stillman D. Knight	61.50	Lee Turner	495.00
Robert Brown	118.00	Johnny Langenbach	317.50	Patrick Waller	51.50
Chris Bumpers	88.00	Chad Lippincott	34.00	Eddie Youngblood	304.50
Alex Cary	64.00	Mike McElmurry Jr.	28.00		
Don Druse	674.50	Lee Mitchell	139.00		
Charles Ebert III	913.00	Cliff Pitman	139.00		
Gene Evans	64.00	Chris Price	175.00		
Chris Farlow	65.00	Reggie Pullman	26.00		
Barbara Fretwell	26.00	Rance Reehl	43.50		
Dan Harrison	181.50	Cain Roberds	123.00		
Gary Hellmich	135.50	George Roberds	585.00		
Mike Henriksen	63.50	Ray Roberds	86.00		
Joe Hocklander	249.75	Maclin Smith	27.00		
Tracy Holobaugh	112.50	David Stapleton	48.50		
John Hutchinson	44.50	George Stuart	143.50		
		Thorn Thomas	336.50		
		Jeff Thompson	61.00		

MEMBERS

Brian Armstrong	20.50
Bryan Chandler	19.50
Eric Craig	18.50
Jeff Frosthalm	18.00
Matt Hammond	12.00
Jim Smith	12.00
Tom Stokes	18.00

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

CANCELLED

as of Oct. 16, 2020

Ashley Construction Solutions, LLC
 Baldwin Truss Company
 Bama Coast Construction, LLC
 Builders First Source
 Building Applications, LLC

Cody Christopher
 dba Cutting Edge Paint
 Eco Painting, LLC
 Galt Construction
 Lopez Concrete
 McDaniel Builders, Inc.

Mosquito Authority
 PrimeLending,
 A Plains Capital Company
 Ramey Construction, LLC
 Raudales Electric, LLC
 Yarco, Inc.

MEMBERS ARE OUR FOUNDATION

IF YOU DO BUSINESS WITH ANY CANCELLED MEMBERS, PLEASE ASK THEM TO REJOIN!

WE WANT THEM BACK!

Foundation Problems? WE CAN FIX IT!

Is your home suffering from

- Sticking Windows and Doors
- Wall and Floor Cracks
- Tilting and Cracking Chimney
- Brick Cracks, Uneven Floors or more

Your home value could be losing tens of thousands of dollars!

Uneven Concrete? WE CAN RAISE IT!

Do you have an uneven or cracked

- Driveway
- Sidewalk
- Patio

It's not just unsightly, it's a liability! Ask us about PolyLevel foam.

Protect your investment - Contact the experts!

MDH Foundation Repair will evaluate your problem, determine the cause, and develop a repair plan for your unique job.



Contact MDH Foundation Repair today for a FREE INSPECTION!
 Call (251) 333-9355 or Visit www.mdhfoundationrepair.com



Mike Hale
 Branch Manager

18249 A Highway 98
 Foley, AL 36535
www.interiorexterior.net

Acoustics / Drywall / Insulation / FRP / Metal Studs

(251) 970.3871

CELL (251) 725.7658

FAX (251) 970.3876

mhale@interiorexterior.net

Do you know an employee of an Association Member who would like to be more involved in the Association? Consider an...

Affiliate Membership

Affiliate members receive all the perks of a full membership for \$50

Call 251-928-9927 for more info!

WANT TO START GETTING MONEY BACK FOR PRODUCTS YOU ALREADY USE?



Home Builders Association of Alabama

Free Member Benefit of HBAA
www.HBAarebates.com



If you use any of these **50+ participating manufacturers**, then it is easy to participate!

- 1 REGISTER
- 2 SUBMIT A REBATE CLAIM
- 3 RECEIVE A REBATE CHECK



THE AVERAGE REBATE PER BUILDER / REMODELER COMPANY WHO PARTICIPATED IN 2019 WAS:

\$1,472.55



Affiliate Partners



Website: www.HBAarebates.com | Phone: 866-849-8400
Email: info@HBAarebates.com | Facebook: [/MemberRebateProgram](https://www.facebook.com/MemberRebateProgram)

AUTO

GM - Save \$500 on most retail vehicles. Save \$500 - \$1000 per vehicle for fleet customers. Stackable with most National Retail and Fleet offers. NAHB Member and Household Family Eligible. Chevrolet, Buick and GMC.
nahb.org/gm

FCA - \$500 Cash Allowance per eligible vehicle. Stackable with most National and Local offers. NAHB Members, Employees, and Household Family Eligible. Chrysler, Dodge, Jeep®, Ram, and FIAT®
nahb.org/fca

Nissan/Infiniti - Save between \$3,250 - \$10,500 per vehicle. Must be purchased in member's company name. NOT stackable with most National Offers. Member's Company Eligible. Nissan, Infiniti.
nahb.org/nissan

BF Goodrich - Save \$100 on set of 4 All Terrain T/A KO2 Tires. 24 Hour Worksite Assistance. Tires.
bfgoodri.ch/2GToVDu

Geico - Exclusive member rates on Auto and Home Insurance.
geico.com/disc/nahb
800-368-2734

AUTO RENTAL

Avis - Up to 25% off base rates and FREE Preferred Service Membership. Car Rentals.
avis.com/nahb
800-331-1212
AWD #G572900

Budget - Up to 25% off base rates and FREE Fastbreak status. Car Rentals.
budget.com/nahb
800-283-4387
BCD #Z536900

Hertz - Up to 20% off base rates and FREE Gold membership. Car Rentals.
hertz.com/nahb
800-654-2200
CDP#51046

BUILDING MATERIALS

Lowe's - Extra 2% off Lowe's Account Receivable or Business Account. FREE Delivery of \$500 Plus Orders. 5% off at store using LAR or LBA. Building Materials.
lowesforpros.com/nahb
877-435-2440

BUSINESS MANAGEMENT

TSYS - Save up to 16% on payment solutions. Web/Mobile tools, credit card and e-check processing.
tsysassociation.com/nahb
800-613-0148

Dell - Up to 40% off Dell computers, servers, electronics and accessories. Computers and Hardware.
dell.com/nahb
1-800-757-8442

Office Depot - Up to 75% off in-store or online. Free Shipping over \$50. Office Supplies.
officediscounts.org/nahb
855-337-6811 x2897

Houzz - 10% off Trade Program purchases, 5% off Pro+ Local Marketing Advertising (new), Free access to concierge service, free business websites. Marketing Solutions, Building Products.
houzz.com/nahbmembers

Constructionjobs.com - 20% discounts on standard rates. Job Postings.
nahb.org/careers
828-251-1344

2-10 Home Buyers Warranty - Save 10% on full suite of products and services. Home Warranty
2-10.com/nahb
855.280.1328

UPS Shipping - Flat-Rate Pricing. 45% discount for next day shipping, 25% for ground commercial/residential. Business Shipping
1800member.com/nahb
1-800-MEMBERS

YRC Freight - At least 75% off Less Than Truckload (LTL) shipping over 150lbs. Freight Shipping.
1800member.com/nahb
1-800-MEMBERS

Kabbage - \$200 gift card when you qualify for a business line of credit up to \$250,000. Small Business Loans.
kabbage.com/nahb

Amazon Business - Additional business savings when you open an Amazon Business account. General Business, Building Products.
amazon.com/nahb

SHOPPING AND ENTERTAINMENT

Ticket Monster - Up to 50% off. Theme Parks, Movie Tickets, Concerts, Water Parks, Gift Cards
memberdeals.com/nahb/?login=1
(877) 579-1201

Sam's Club - One-Year Membership for \$24.88. Bulk Discount Retail.
bit.ly/nahbsams
(877) 579-1201

Omaha Steaks - Save 10% on top of any online specials. Steaks, Seafood, Sides.
osincentives.com/promo/nahb

FTD Flowers - 20% off floral arrangements and gifts. Flowers and Gifts.
ftd.com/nahb
800-SEND-FTD code 17421

Go to
www.nahb.org/members/member-savings.aspx
for more info!

Quality *your clients can trust!*

Custom Pools • Expert Remodels • Landscaping • Outdoor Living Construction
BBQ's & Outdoor Kitchens • Masonry • Gazebos & Pergolas



100%
Financing
oac

Free brochure,
in-home estimate
& custom plan for
you or your client

MOBILE DESIGN CENTER
& DISPLAY POOL

251.633.7946

2301 Dawes Rd.

bluehaven.com

BLUE since 1954
HAVEN
POOLS & SPAS
World's Largest!

HBA Lic. #26060 APSP

Add to your
bottom line!

- ~ Special packages for builders—from model-home programs, to flexible payment schedules
- ~ Full spectrum of pool shapes & styles
- ~ Portfolio of local residential and commercial projects

- ~ Detailed contracts and professional construction
- ~ State-of-the-art features
- ~ Fully licensed, bonded & insured
- ~ Ask about our transferable lifetime structural warranty

FORD LUMBER

• Remodelers • Contractors • Home Owners • Commercial

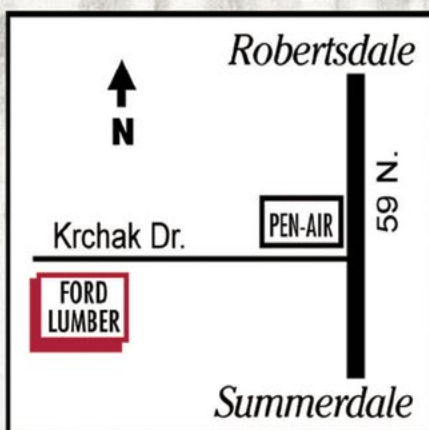
Serving All Your Building Material Needs in Baldwin & Mobile Counties

WE OFFER:

- Jobsite Delivery Service
- Baldwin County Sales Staff
- Material Quotes on Any Size Project
- The Very Best in Service

947-3127

18246 Krchak Dr. • Robertsdale



Dream Building.

A construction loan is much more than a loan, because a home is more than a house. It's where individuals and families leave their mark and create memories that last for generations. That's why Trustmark works with you to help determine the lending options best suited for your project.

Residential Mortgage Services

Casey English 251.776.5559 NMLS# 1422686	Brenda G. Schmucker 251.929.2870 NMLS# 594826	Lisa Gray Hartley 251.929.2888 NMLS# 214700	Erica Morris 251.431.7836 NMLS# 491822
Sheryl Walker 251.776.5554 NMLS# 491826	Jared McDonald 251.776.5561 NMLS# 1470263	Neal Price 251.338.7491 NMLS# 491824	Veleeta Aaron 251.338.6048 NMLS# 1632982
Chuck Templeton 251.776.8270 NMLS# 314694	Britni Rivers-Robinson 251.442.3290 NMLS# 1267973	LaShunda Pharr 251.639.3165 NMLS# 392368	

Construction, Development & Lot Loans

Ashley Watkins 251.431.7846 NMLS# 546650	Rick Howze 251.431.7874 NMLS# 1267972
--	---

trustmark.com/mortgage



 MEMBER FDIC

UPCOMING EVENTS



NOVEMBER EVENTS

Nov. 5	12:00pm	Associate Council Mtg.
Nov. 10	11:00am	Board of Directors
Nov. 12	11:30am	Clay Shoot at Bushy Creek
Nov. 19	5:30pm	Silent Auction
Nov. 26 - 27		Office Closed - Thanksgiving

DECEMBER EVENTS

Dec. 3	5:30pm	Christmas Party at Oak Hollow
Dec. 24 - Jan. 1		Closed for Christmas and New Years