

# the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ♦ MAY/JUNE 2015



**Photos from  
2015 Home  
Product  
Showcase**

**2015 Fishing  
Tournament**

**Congratulations  
Reyken  
Construction**

# VOTED BEST

OF BALDWIN COUNTY  
NOW 3 YEARS  
RUNNING!!



Ty Thompson - General Manager

Building a Better Baldwin County is an obligation we take very seriously.

Being voted best new and used car dealership three years running in Baldwin County is an honor.

**THANK YOU!**

**24 MPG**  
2015 CHEVY SILVERADO



**42 MPG**  
2015 CHEVY CRUZE



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CHEVROLET  
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1.800.287.9309 • 251.626.0631  
1402 Highway 98 • Daphne



# 2015

## Board of Directors and Officers

Mike Henriksen	President
Chris Farlow	1st Vice President
Alex Cary	2nd Vice president
Gene Evans	Treasurer
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Chris Price	Immediate Past Pres.

### Local Directors

Eddie Youngblood	Michael Thomas
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Chris Bumpers	Jenny Williams
Sands Stimpson	Jim Smith

### State Directors

Cain Roberds	Chris Farlow
Chris Price	Joe Hocklander
Robert Brown	Mike Henriksen

### National Directors

Cliff Pitman	Robert Brown	Patrick Waller
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### Alternate National Director

Cain Roberds

### Senior Life Directors

George Roberds	Stillman Knight	Don Druse
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### Associate Council Chairman

Joe Hocklander

### Executive Vice President

Fran H. Druse

### Accounting

Marsha P. Jordan

### Communications/Publications

Brett Foster

### Printing Provided By

Duplicators Printing  
 697 Highway 98  
 Daphne, AL 36526  
 251.626.4004

Like Us On  
**FACEBOOK**



## Baldwin County Home Builders Association

916 Plantation Blvd.  
 Fairhope, AL 36532  
 251.928.9927 • Fax: 251.928.9929  
 www.bchba.com

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**ON THE COVER**  
 Joe Hocklander, Daphne Mayor  
 Dane Haygood and BCHBA President  
 Mike Henriksen cut the ribbon to open the 2015 Home & Product Showcase

# Homes for our Heroes

**M**ore and more wounded soldiers are returning home every day. A home is the simplest, yet most essential item in their lives. It is a comfort and a safe haven at the end of a long day, and a place to call their own that gives them independence. We owe it to our wounded veterans to assist in providing them this basic of needs so that they can focus on rebuilding their lives. Our goal is to provide a local wounded veteran with a specially adapted home to call his or her own. We have established a 501(c) (3) in order to encourage participation from our members and the community. Contact the Baldwin County Home Builders Association if you would like to support and participate in this worthy project.

# Would you like to sponsor a **MEMBERSHIP MEETING OR EVENT?**

**H**ow would you like to take advantage of an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

Sponsorships are needed for the starred OPEN events listed below. If you would like to add your company's name to the list of sponsors, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing [fran@bchba.com](mailto:fran@bchba.com) or [brett@bchba.com](mailto:brett@bchba.com).

EVENT	DATE	SPONSOR/S
General Membership Meeting	June 23	Coastal Stone & Cabinetry
Bowling Tournament Meal	August 13	★ OPEN ★
General Membership Meeting	August 20	Gulf Coast Landscape Supply
Street Party	October 1	The Showcase Home Builder
General Membership Meeting	October	★ OPEN ★
General Membership Meeting	November	★ OPEN ★
Christmas Open House	December	HBAA & Associate Council

## Congratulations to **Reyken Construction**

**W**e are pretty excited that in our first year to be considered, Reyken Construction received two awards at the Alabama Remodeling Excellence Awards (presented by the Home Builders Association of Alabama) in Montgomery this weekend. We were recognized in both the "Total House Remodel" and "Addition" categories. Not too bad for the new kids on the block! Thank you to our hardworking team, vendors and subcontractors who help us create amazing homes in and around Mobile.



Wayne Reyken (L) and William Wesley Kennemer (R) receive their Alabama Remodeling Excellence Awards awards from HBAA

# **WE WANT YOU...IN THE BCHBA** **THE 2015 MEMBERSHIP DRIVE**

During the months of **MARCH**, **APRIL** and **MAY**, bring in...



**3**  
New Members get  
**\$150**

**6**  
New Members get  
**\$500**

**10**  
New Members get  
**\$1000**

**BONUS:** Recieve an additional \$50 for each new realtor member!



# BCSS

## BALDWIN COUNTY SEWER SERVICE

clean and simple

### CHECK OUT OUR NEW BUILDER RESOURCE PAGE EXCLUSIVELY FOR YOU!

**It includes everything you need to know about our services, the latest updates, a full Baldwin County utilities guide and details on how you can earn up to \$1,000 a year!**

**[www.baldwincountysewer.com/builder-resource](http://www.baldwincountysewer.com/builder-resource)**

**Ask about our  
Environmental Enhancement Program, with discounted  
sewer service connection & flexible financing!**

#### *Our Services:*

**Sanitary Sewer Service  
Septic Tank Pumping  
Service & Grinder Pump Installation  
Grinder Pump Cleaning & Repair**

## **(251) 971-3022**

**[www.baldwincountysewer.com](http://www.baldwincountysewer.com)**

**14747 Underwood Rd.**

**Summerdale, Alabama 36580**

# COMING: FRIDAY JUNE 12<sup>th</sup>, 2015



# FISHING TOURNAMENT

**Benefitting  
CareHouse of  
Baldwin County**

**Entry Fee:  
\$35.00  
Per Angler**

## Specks and Reds and Flounders!

**Time: Safe Light to 3:00 p.m.**



**ANGLERS MAY WEIGH-IN:**

- 3 - Speckled Trout (14" Tail Length +)
- 3 - Reds (16"-26" Tail Length)
- 3 - Flounder (12" Tail Length +)

**Payout for 1st and 2nd place in each species based on total entries!  
Lunker pot available for each species, \$10 cost with 100% payout!**

Captains Meeting, Wednesday, June 10 at Big Daddy's beginning at 5:30 pm. You must have your entry fee paid by June 10 and your entry form completed and turned in to BCHBA no later than 4:30 pm on June 10.

Launch from any location and fish from boat, bank or pier and you must be in sight of the weigh-in station at Big Daddy's on Fish River at 3:00 pm. No Exceptions! You can bring in your catch by water or road.

### ONE SHEET MUST BE COMPLETED FOR EACH ANGLER

Angler's Name: \_\_\_\_\_

Angler's Company Name: \_\_\_\_\_

Angler's Address: \_\_\_\_\_

Angler's Cell Phone Number: \_\_\_\_\_ - \_\_\_\_\_ Angler's Company Name: \_\_\_\_\_

Angler's email: \_\_\_\_\_ @ \_\_\_\_\_

Method of Payment: Cash \_\_\_\_\_ Check \_\_\_\_\_ Credit Card: \_\_\_\_\_

Please Sign Here: \_\_\_\_\_

Please Print Your Name Here: \_\_\_\_\_

**Please Read:** By signing this entry form I hereby agree that I will follow all of the rules and regulations of this tournament and all of the State of Alabama's fishing rules and regulations. I also certify that I will hold harmless any and all of this tournaments sponsors or participants from any liability for any damages or injuries that could occur during this event. This includes Care House and the Baldwin County Home Builder's Association and Big Daddy's Grill and any and all of their personnel involved. I also agree that all decisions made by this tournament weigh master are final.

Make certain you have a valid Alabama Fishing License. Follow Alabama's fishing regulations in reference to allowable quantities kept and size requirements. Any angler bringing any incorrect species, undersized fish or in illegal quantities will be disqualified from the weigh-in.

Brought to you by BCHBA  
**Visit [www.bchba.com](http://www.bchba.com) for entry forms**  
 Sponsorship Opportunities Available for \$150!\*

\*100% of sponsorship dollars goes directly to CareHouse



**COAST DESIGN**   
**KITCHEN & BATH**  
 A Division of Mobile Lumber & Millwork

our products + your vision = great kitchen

When it comes to kitchen cabinets and appliances, Coast Design is the premier choice for homeowners, builders and remodelers in Mobile and Baldwin County. Whether you're fashioning a custom closet or wet bar, updating a bathroom, or creating your dream kitchen, we've got the experience, the brands and the passion to take your dream and make it a reality.

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 kitchensbycoastdesign.com  
 251.666.7920



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| Foundations | Waterproofing | Dirty Crawl Spaces | Uneven Floors | Sunken Concrete |



**AFS** FOUNDATION & WATERPROOFING SPECIALISTS

**256.880.0670**  
**AFSrepair.com**

Please attend June's  
**General MEMBERSHIP MEETING**



**TUESDAY, JUNE 23, 2015**  
**5:30 P.M.**

16020 S Greeno Rd, Fairhope, AL 36532  
(251) 929-3475



**FISH FRY • GAMES • DOOR PRIZES • FUN!**



### 2015 PARADE OF HOMES DEADLINES

July 10	Final Entry Deadline
September 10	Parade Home Inspections
September 25	Builders Pick Up Signage
September 25	Tabloids Out to Public
September 26, 27	Parade of Homes
October 3, 4	Parade of Homes

### STUART CONTRACTING HAS BEEN CHOSEN TO BUILD THE 2015 SHOWCASE HOME!

Located at 151 Mulberry in Point Clear's The Colony at the Grand subdivision. The home is 3,075 square feet and has 4 bedrooms and 4 1/2 baths with a study, loft space and an outdoor kitchen!



**SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!**





# HBAA MEMBER REBATE PROGRAM

[www.HBArebates.com](http://www.HBArebates.com)



What would you think if you could get a rebate for your loyalty to many of the nation's leading housing industry Manufacturers? Well, now you can regardless of your volume!

We're happy to introduce the HBAA Member Rebate Program, a free member benefit, aimed at increasing your bottom line. For the minimal effort of informing us about the products you use, and telling us when you close on a home or project, you'll be putting money back in your pocket. When you participate in the HBAA Member Rebate Program, every home you build can earn you rebate checks! Remember, both Builders AND Remodelers qualify for the HBAA Member Rebate Program. **Over 70% of the Builders & Remodelers who participated last year received back in rebates more than they paid in annual dues to the Association!**



Helping make quality time,  
quality time

(re)member

The Power of *Your* Co-op Membership

BALDWIN



Your Touchstone Energy<sup>®</sup>  
Cooperative

MEMBER FOCUSED

Baldwin County HBA Presents...

**28th ANNUAL HOME & PRODUCT SHOWCASE**

Saturday & Sunday, March 7-8, 2015

Daphne Civic Center



3rd Place booth was Pfeffer Floors to Go



Elliott Davis proudly displays the ribbon for the best Consumer's Choice booth



1st Place booth was Coastal Stone & Cabinetry



Floral display at the entrance was provided by Old Tyme Feed



4th Place booth was Barnett Millworks



5th Place booth was Energy Control Insulation



2nd Place booth was Acme Brick & Stone



Alex Cary provided seminars on Fortified Building

# THANK YOU TO OUR SPONSORS!



# THANK YOU!

## JUDGES

Scott Billingham

Sheila Billingham

Julie Jones

all from the

HBA of Northwest Florida

## DAPHNE MAYOR

Dane Haygood

# CONGRATULATIONS BOOTH CONTEST WINNERS!

## CONSUMERS CHOICE

Decorative Concrete Designs

## 1ST PLACE

Coastal Stone & Cabinetry

## 2ND PLACE

Acme Brick & Stone

## 3RD PLACE

Pfeffer Floors to Go

## 4TH PLACE

Barnett Millworks

## 5TH PLACE

Energy Control Insulation

## HONORABLE MENTION

Splash Pools

## HONORABLE MENTION

Door & Gutter Pro

### BUILDERS

#### Ammons Construction

Les Ammons  
Residential Builder  
P.O. Box 639  
Foley AL 36536  
(251) 942-6092

#### GMR Enterprises Inc. dba Reliable Services Unlimited

Maria Robinson  
Residential Builder  
304 West 12th Ave.  
Gulf Shores AL 36542  
(251) 968-5507  
gmrmania@hotmail.com

#### Steve Jones Contractor

Steve Jones  
Residential Builder  
22642 Respite Lane  
Foley AL 36535  
(251) 209-0383

### ASSOCIATES

#### Chavis

Dan Chavis  
Appliances  
125 Telegraph  
Chickasaw AL 36611  
(251) 457-5569  
info@chavisfurniture.com

#### Coastal HR Inc

James Miller  
Human Resource  
P.O. Box 161104  
Mobile AL 36616  
(251) 478-7444  
jmiller@coastal-hr.com

#### D & V Painting Solutions Inc.

Dermv Villatoro  
Painting Contractor  
P.O. Box 696  
Foley AL 36536  
(561) 225-6546  
dvpaintingsolutions@gmail.com

#### F & H General Contracting

Michael Freidlander  
Roofing Contractors  
212 Ridgewood Dr.  
Daphne AL 36526  
(251) 751-0867  
fandhcontracting@gmail.com

#### Folkers Window Company

Kip Robinson  
Doors / Windows  
7450 Blackley Oaks Dr. S  
Spanish Fort AL 36527  
(251) 943-6522  
info@folkers.com

#### Fusion Soto Construction LLC

Jaime Soto  
Framing Subcontractors  
17080-A Wayne Johnson Lane  
Fairhope AL 36532  
(251) 895-5800  
soto.m2373@hotmail.com

#### Gulf Coast Home Inspections Inc

Eric Tompkins  
Fortified Evaluation Services  
P.O. Box 476  
Fairhope AL 36533  
(251) 610-7312  
ericstompkins@gmail.com

#### Gulf Coast Landscape Supply LLC

John McCormick  
Landscaping  
P.O. Box 2282  
Gulf Shores AL 36547  
(251) 979-9898  
sales@landscape-supply-llc.com

#### Hand Quality Roofs LLC

Bruno Cosimi  
Roofing Contractors  
150 Macy Place  
Mobile AL 36604  
(251) 802-6066

#### Hwy. 27 Dirt Inc.

Emery Childress  
Dirt/Sand/Clay/Fill Dirt  
15304 State Hwy. 181  
Fairhope AL 36532  
(251) 990-5213  
hwy27dirtbooks@att.net

#### Jubilee Contracting dba Jubilee Plumbing

Aaron Hanberg  
Plumbing Contractors  
11141 Hwy. 31  
Spanish Fort AL 36527  
(251) 288-4902

#### K & S Insurance dba Gulf Shores Insurance Agency

Wendy Heckman  
Insurance Company  
216 Office Park Dr.  
Gulf Shores AL 36542  
(251) 968-3953  
wendy@gulfshoresinsurance.com

#### McCord Flooring LLC

Shane McCord  
Flooring Installation  
25647 Cabinet Shop Rd  
Loxley AL 36551  
(251) 752-4829

#### Prudential Nichols Real Estate

Bo Nichols  
Real Estate Brokers / Agents  
6351 Monroe St.  
Daphne AL 36526  
(251) 626-2030

#### Robert Huber Construction

Robert Huber  
Trim Carpentry  
7877 Murray Hill Rd.  
Irvington AL 36544  
(251) 554-1709  
roberthuber5@yahoo.com

#### Roofers Mart Southeast

Dexter Curry  
Roofing Materials / Skylights  
6775 Old Rock Rd.  
Theodore AL 36582  
(251) 378-3670  
dcurry@rmal.com

#### Sprinkle Construction

William Sprinkle Jr  
Framing Subcontractors  
42640 JW Davidson Rd.  
Bay Minette AL 36507  
(251) 375-4349

#### Star Painting Services

Andrea Rosales  
Painting Contractor  
19692 Keller Rd. Lot 13  
Foley AL 36535  
(251) 233-8897  
andreamontoya146@gmail.com

#### Thomas an Thomas Flooring LLC

Jason Thomas  
Flooring Installation  
6881 Saturn Dr.  
Wilmer AL 36587  
(251) 508-4989  
jasonlthomas@gmail.com

### AFFILIATES

#### Trustmark National Bank

Susan Bankster  
Banks/Mortgage Co.  
P. O. Box 3067  
Mobile AL 36602  
(251) 431-7846  
sbankster@trustmark.com

## Welcome Our New Members!

Remember to add these  
new members to  
your directory.

*It's good business  
to do business  
with members!*

<b>24/7 All Services, LLC</b> Haim Mishali	<b>8</b> Yrs.	<b>D. E. Wilson Tile &amp; Flooring</b> David Wilson	<b>1</b> Yr.	<b>Happy Home Insulation, Inc.</b> Hap Partridge	<b>15</b> Yrs.
<b>A &amp; A Refrigeration &amp; Food Svc Equip Co., Inc.</b> William Nelson	<b>10</b> Yrs.	<b>Darren's Landscaping and Ground Service</b> Darren Middleton	<b>4</b> Yr.	<b>Highland Wake Construction, LLC</b> Scott Shamburger	<b>10</b> Yrs.
<b>A &amp; R Painting</b> Esteban Arellano	<b>4</b> Yrs.	<b>David Stapleton Builders, Inc.</b> David Stapleton	<b>25</b> Yrs.	<b>Hill's Contracting, LLC</b> Donald Hill	<b>3</b> Yr.
<b>A to Z Services, LLC</b> Meir Ohayon	<b>9</b> Yrs.	<b>Deas Construction Co., Inc.</b> Zach Deas	<b>13</b> Yrs.	<b>Holtzclaw Construction</b> Rob Holtzclaw	<b>1</b> Yr.
<b>Acme Brick Tile &amp; Stone</b> Lyons Bousson	<b>15</b> Yrs.	<b>Dennis Randall Construction</b> Dennis Randall	<b>6</b> Yrs.	<b>J W Joiner dba Joiner Construction</b> Jesse Joiner	<b>1</b> Yr.
<b>Aiken Design and Construction, Inc.</b> Tom Aiken	<b>7</b> Yrs.	<b>Diamond M Electric, LLC</b> Jimmy Maloy	<b>1</b> Yr.	<b>James Hardie Building Products</b> Craig Williams	<b>1</b> Yr.
<b>Alabama Container Co., LLC</b> Richard Waltman	<b>9</b> Yrs.	<b>Disaster Smart Consulting, Inc.</b> Darius Grimes	<b>1</b> Yr.	<b>James L. Touchstone</b> James Touchstone	<b>13</b> Yrs.
<b>Alabama Glass Works, Inc.</b> Mark Henderson	<b>21</b> Yrs.	<b>Don Gardner Construction</b> Don Gardner	<b>8</b> Yrs.	<b>Jim Smith Custom Builders, LLC</b> Jim Smith	<b>4</b> Yr.
<b>Ammons and Blackmon Construction, Inc.</b> Bill Ammons	<b>21</b> Yrs.	<b>Door-N-Gutter Pro, Inc.</b> Ben Nelson	<b>12</b> Yrs.	<b>Joe Coreno Painting</b> Joe Coreno	<b>8</b> Yrs.
<b>ARK Builders, LLC</b> Ron Cuny	<b>1</b> Yr.	<b>Duplicators Printing &amp; Copy Center, LLC</b> Vinny Overy	<b>16</b> Yrs.	<b>John McDuffie</b> John McDuffie	<b>1</b> Yr.
<b>B and R Construction &amp; Siding, LLC</b> Rob Inabinet	<b>2</b> Yrs.	<b>E &amp; J Drywall, Inc.</b> Eric Guzlas	<b>14</b> Yrs.	<b>Johnson's Siding</b> Emily Johnson	<b>4</b> Yrs.
<b>Bay Aire Inc. Air Conditioning &amp; Heating</b> Keith Galloway	<b>24</b> Yrs.	<b>E M Dunaway General Contractors, Inc.</b> Eddie Dunaway	<b>4</b> Yrs.	<b>Joseph's Carpentry</b> Joseph Ronan	<b>3</b> Yrs.
<b>Bell Stained Glass dba Religious Images</b> William Bell	<b>14</b> Yrs.	<b>E.B. Masonry, LLC</b> Erik Bengtson	<b>10</b> Yrs.	<b>Knockout Pest &amp; Termite, LLC</b> Sonny Adkison	<b>6</b> Yrs.
<b>Benchmark Homes Group dba R H Radcliff Homes</b> Bobby Radcliff	<b>11</b> Yrs.	<b>East Bay Mechanical Insulation, Inc.</b> Terry McRee	<b>10</b> Yrs.	<b>KW's Painting, LLC</b> David Wilson	<b>8</b> Yrs.
<b>Benedict Paint &amp; Wallcovering, Inc.</b> LaVonne Benedict	<b>5</b> Yrs.	<b>EK Stucco, LLC</b> Edmund Kis	<b>2</b> Yrs.	<b>L. A. Stone &amp; Tile</b> Loren Allread	<b>1</b> Yr.
<b>BES Construction</b> Carol Bradley	<b>11</b> Yrs.	<b>Ellis Inspection Services, Inc.</b> Donald Ellis	<b>1</b> Yrs.	<b>LaConsay Air &amp; Heating, LLC</b> Andre LaConsay	<b>13</b> Yrs.
<b>Brad Stephens Construction Company, Inc</b> Brad Stephens	<b>9</b> Yrs.	<b>Energy Control Insulation, Inc.</b> Phillip Cox	<b>4</b> Yrs.	<b>LAK at Romar, LLC</b> Leonard Kaiser	<b>2</b> Yrs.
<b>BRT Flooring, Inc.</b> Michele Tuberville	<b>15</b> Yrs.	<b>Enterprise Flooring Service, Inc</b> Tristy Johnson	<b>13</b> Yrs.	<b>Lassiter &amp; Sons Construction</b> Ray Lassiter	<b>26</b> Yrs.
<b>Building Applications, LLC</b> Michael Garber	<b>14</b> Yrs.	<b>Eric Craig Homes, Inc.</b> Eric Craig	<b>1</b> Yr.	<b>Legend Timber Construction &amp; Remodeling</b> Ron Zundel	<b>1</b> Yr.
<b>C H Builders, Inc. dba Custom Builders</b> Mike Earley	<b>21</b> Yrs.	<b>Eric Lazzari Construction, LLC</b> Eric Lazzari	<b>10</b> Yrs.	<b>LMC Construction</b> Brandon Fisher	<b>1</b> Yr.
<b>C. Scriba Painting</b> Christopher Scriba	<b>1</b> Yr.	<b>Fairhope Floor Covering &amp; Interiors</b> Fred Watkins Jr.	<b>23</b> Yrs.	<b>Luxury Living Builders, Inc.</b> Joel Grimsley	<b>12</b> Yrs.
<b>Cheryl's Designs, Inc.</b> Cheryl Macedon Cook	<b>12</b> Yrs.	<b>Falkner Landscape Inc.</b> Alisa Falkner	<b>18</b> Yrs.	<b>Marine Exhaust Systems of AL, Inc.</b> Barbara Williams	<b>27</b> Yrs.
<b>Chris Francis Tree Care</b> Chris Francis	<b>9</b> Yrs.	<b>Friday Construction Co., Inc.</b> Mike Commiskey	<b>3</b> Yrs.	<b>McCarron Insurance Group</b> Joseph McCarron	<b>19</b> Yrs.
<b>City of Daphne</b> Building Department	<b>26</b> Yrs.	<b>Frostholm Construction, LLC</b> Jeff Frostholm	<b>2</b> Yrs.	<b>McElmurry Homes, Inc.</b> Mike McElmurry	<b>15</b> Yrs.
<b>Climatemp Heating &amp; Cooling</b> Randy Englebert	<b>10</b> Yrs.	<b>G. M. Stuart, Inc.</b> George Stuart	<b>26</b> Yrs.	<b>McKenzie Plumbing, LLC</b> Barry McKenzie	<b>7</b> Yrs.
<b>Consolidated Fence Co., LLC</b> Sandy Wise	<b>16</b> Yrs.	<b>G.A. Campbell Painting</b> Greg Campbell	<b>7</b> Yrs.	<b>Mesquite Construction Corporation</b> Rafael Torres	<b>10</b> Yrs.
<b>Construction Concepts, LLC</b> Tim Murrell	<b>7</b> Yrs.	<b>Gary Clark Builder</b> Gary Clark	<b>20</b> Yrs.	<b>Michael Hudson dba Hudson Home Builders</b> Michael Hudson	<b>1</b> Yr.
<b>Cooley's Construction</b> Stephen Cooley	<b>4</b> Yrs.	<b>Green Electric</b> Richard Green	<b>13</b> Yrs.	<b>Mike Henriksen Construction, LLC</b> Mike Henriksen	<b>6</b> Yrs.
<b>Custom Closets by Kenney-Moise, Inc.</b> Julie Kenney	<b>3</b> Yrs.	<b>Hadley Construction Specialties, Inc.</b> Donald Hadley	<b>10</b> Yrs.	<b>Mike McCurley &amp; Assoc., Inc.</b> Mike McCurley	<b>21</b> Yrs.
		<b>Hall &amp; Associates, LLC</b> John Hall	<b>8</b> Yrs.	<b>Natro Refinishing, Inc.</b> Archie Elkins	<b>1</b> Yr.

(Continued from page 14)

**Panhandle Humbaugh Elevators**  
Chad Smith

1 Yrs.

**Pickering Building and Renovations, LLC**  
Jimmy Pickering

3 Yrs.

**Platt Builders, Inc.**  
Mickey Platt

2 Yrs.

**Polysurveying and Engineering**  
Matt Orrell

3 Yrs.

**Progressive Electric Design, LLC**  
Terry Duncan

9 Yrs.

**Quality Contractors & Son, LLC**  
Timothy Troha

1 Yr.

**Reynolds Ready Mix, LLC**  
Justin Blackwell

14 Yrs.

**Richard Smith Custom Homes, LLC**  
Richard Smith

8 Yrs.

**Roberds Corporation**  
George Roberds

38 Yrs.

**Roca Construction, LLC**  
Juan Torres

1 Yr.

**Ruiz Roofing & Construction**  
Juan Ruiz

1 Yr.

**S R D Electrical Services, LLC**  
Steve Davis

17 Yrs.

**S Rolin Hammer Joint Venture**  
George Hammer

1 Yr.

**S. A. Luckie, Builder, LLC**  
Andy Luckie

22 Yrs.

**Scotland Yards, Inc.**  
Casey Bankston

10 Yrs.

**Sherwin Williams**  
Chris Bumpers

15 Yrs.

**Shipman Contracting & Electrical Services**  
Allen Shipman

6 Yrs.

**South Alabama Property Services, Inc.**  
Preston Thompson

1 Yr.

**Southeastern Heating and Air Conditioning, LLC**  
Pat Strack

8 Yrs.

**Southern Kitchen Design**  
Brian Dean

4 Yrs.

**SteelHead Construction, Inc.**  
Jason Steele

4 Yrs.

**Street's Exquisite Plants & Aquatic Gardens**  
Kristie Street

9 Yrs.

**Stump Construction**  
Eric Stump

11 Yrs.

**Superior Contracting Services**  
Tim Tutton

1 Yr.

**Superior Painting Service, LLC**  
Cecil McClinton

14 Yrs.

**Taylor Painting**  
Cathy Taylor

1 Yr.

**The Drapery Makery**  
Mona Pace

1 Yr.

**The Landscape Company, LLC**  
Jonathan Lindsey

9 Yrs.

**Third Coast Construction, Inc.**  
James Gardner

1 Yr.

**Tonsmeire Construction Corporation**  
Elizabeth Tonsmeire

1 Yr.

**Truland Homes, LLC**  
Tom Stokes

4 Yrs.

**Tyndall Federal Credit Union**  
Carolyn Nicholas

4 Yrs.

**United Bank**  
Bryan Chandler

5 Yrs.

**Vail Construction, LLC**  
Ricky Vail

12 Yrs.

**Volovecky's Masonry, LLC**  
Johnnie Volovecky

12 Yrs.

**Wagner Plumbing, Inc.**  
Dustin Wagner

23 Yrs.

**Wallace Concrete, Inc.**  
Tab or Cristi Wallace

14 Yrs.

**Wayne's Environmental Services, Inc.**  
Brian Birdsong

11 Yrs.

**Williamson AC**  
Phil Williamson

10 Yrs.

**Wyman Spivey dba Spivey Concrete**  
Wyman Spivey

4 Yrs.

**Zehentner, Inc.**  
Dan Zehentner

19 Yrs.

**SPIKE CLUB**



**LIFE MEMBERS**

J Lynn Blackmon	244.50
Michelle Bodie	188.00
Carolyn Bowen	61.50
Robert Brown	61.80
Chris Bumpers	41.00
Alex Cary	25.50
Don Druse	656.50
Charles Ebert III	764.50
Dan Harrison	157.50
Gary Hellmich	94.50
Joe Hocklander	192.75
Tracey Holobaugh	86.50
John Hutchinson	25.50
Julie Kenney	83.00
Stillman D. Knight	50.00
Johnny Langenbach	291.50
Lee Mitchell	103.00
Cliff Pitman	103.50
Chris Price	125.25
Rance Reehl	32.50
Cain Roberds	74.00

George Roberds	526.00
Ray Roberds	61.50
David Stapleton	26.50
George Stuart	122.00
Cathy Taylor	87.50
Thorn Thomas	291.50
Jeff Thompson	30.00
Wayne Trawick	269.00
Lee Turner	135.50
Michael Venezia	32.00
Patrick Waller	25.00
Eddie Youngblood	239.00

**MEMBERS**

Jack Lynn Blackmon Jr.	12.00
Bryan Chandler	10.50
Gene Evans	12.50
Chris Farlow	6.00
Mike Henrickson	18.50
Chad Lippincott	20.50
Mike McElmurry Jr.	15.00
Maclin Smith	14.00

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

**CANCELED**

as of Apr. 16, 2015

- 4 Seasons, LLC
- Acevez Concrete Work
- Athletic Flooring
- Brian's Plumbing
- Custom Remodelers & Home Builders
- Davis Roofing Company
- Fidelity Bank Mortgage
- GM Appliance
- Gulf Coast Poured Concrete Walls, LLC
- Gulf Shores Title Co., Inc.
- Gulf States Ready Mix Concrete
- Hampton Flooring & Design
- Infinity Builders, Inc
- KC South
- MJ Deaton Enterprises, Inc.
- R&R Quality Systems, Inc
- Robbins Furniture Shop
- Stuckas Properties, LLC
- Sylvester McCovery
- Trinity General Contracting, Inc.

**MEMBERS ARE OUR FOUNDATION**

IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN!

**WE WANT THEM BACK!**

# THE CORE, AND THE CORE, AND THE CORE



In early Spring of 1962, General Douglas MacArthur gave his last speech to the cadets at West Point. The speech was a tribute to our military and the general concluded with these lasting visions; "Today marks my final roll call with you, but I want you to know that when I cross the river my last conscious thoughts will be of The Corps, and The Corps, and The Corps."

The General's passion was the importance of The Corps and he emphasized it as such. It was given to hopefully have the next generation of our military understand the true meaning of their mission so that they can deliver the message to the next, and so on.

I would like to borrow his focused importance and take poetic license with his passionate reminder and apply it to our association.

The Core, and The Core, and The Core.

What is the core of our association? Why should building industry participants cross the threshold from outside to inside? There are multiple reasons or desires. Some are even reasonable desires.

What are the reasons for joining or maintaining membership?

- ▶ Opportunities - every non builder would like the opportunity to sell to builders and the reason most join is to build their book of business, if not today within the week. There will be opportunities but no guarantees.
- ▶ Networking - meeting like minded industry professionals
- ▶ Education - Builders join to learn more about their business, whether it's about codes or best practices, education will be readily available at all three levels of membership.
- ▶ Insurance - There are quite a few small businesses that need insurance at reasonable prices. There are some associations that, through a collective, offer insurance, whether it be health, workers' compensation and any other needed insurance that a company would require to supply or construct a home.

- ▶ Someone told you to join - could be a builder making sure that their vendors are members. Could be a lumber company who insists that their window manufacturer join. Regardless, these are now members who have limited choice in the matter.



All or parts of the above may be applied to all your members. No matter what the need of the potential member, or current member, The Core will need to be highlighted somewhere. So, let's start here and I would hope that, as General MacArthur did 53 years ago, a strong reminder is heeded...

"The Core, and The Core, and The Core" is the ultimate reason we are in business

within the building industry. The Core is advocacy. None of the above happens without advocacy.

- ▶ Limited to no opportunities for business. Without advocacy, environmentalists win, no growers win, NIMBYs win and anybody else who is against home building. Why? without advocacy we as an industry have no voice in our state capitals or in Washington, DC.
- ▶ If that's the case, no reason for industry education
- ▶ No need to meet new folks
- ▶ You still might need insurance but it will be extremely high because the association itself won't be needed.
- ▶ There won't be much leverage to make someone join if the industry is not healthy.

Advocacy, Advocacy, Advocacy is THE core of our association. It would be like a brand new car with no engine; nice to look at but just one big paper weight.

My advice to you is to remember the real reason, the core reason, we have the home builder associations. Everything else are just features of your membership with varying degrees of benefit. The benefit is the core; advocacy.

# MEMBER ADVANTAGE

## AT A GLANCE

**Lowe's** - Visit [www.LowesForPros.com/NAHB](http://www.LowesForPros.com/NAHB) or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when they mention the 5% at time of purchase and when using their LAR.

**General Motors** - \$500 exclusive private offer on most Buick, Chevrolet and GMC vehicles. Business Owners receive a \$1000 private offer on select vehicles and may also qualify for additional incentives, visit [www.nahb.org/ma](http://www.nahb.org/ma) and click on the GM logo to find out more.

**AT&T, Verizon, Sprint & T-Mobile** - Savings up to 35% including a free analysis of new and existing plans. Program offers free mobile to ANY mobile, free mobile device management, dedicated help desk support, and much more. Visit [www.eMemberBenefits.com/NAHB](http://www.eMemberBenefits.com/NAHB) or call 866-430-NAHB (6242).

**UPS Savings Program & YRC Freight** - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit [www.1800members.com/NAHB](http://www.1800members.com/NAHB) or call 1.800.MEMBERS (800-636-2377) for more information.

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**Dell** - Up to 30% off on all Dell computers. Call 800-695-8133 and Mention NAHB or visit [www.dell.com/nahb](http://www.dell.com/nahb)

**Associated Petroleum Products (APP)** - Earn \$0.015 for EVERY gallon purchased using the APP Fuel Card program. Visit [www.associatedpetroleum.com/nahb](http://www.associatedpetroleum.com/nahb) to enroll or call 800-929-5243, Option 6 & mention NAHB.

**Hertz** - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit [www.hertz.com/nahb](http://www.hertz.com/nahb) or call 800-654-2200 and use CDP# 51046.

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**Avis** - Up to 25% off rental cars and FREE Avis Preferred Service membership at [www.avis.com/nahb](http://www.avis.com/nahb) or call 800-331-1212 and use AWD code G572900

**Budget** - Up to 20% off rental cars and FREE Budget Fastbreak at [www.budget.com/nahb](http://www.budget.com/nahb) or call 800-283-4387 and use BCD code Z536900

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**Office Depot** - 10% off all delivery orders. Free shipping on orders of \$50 or more. Call 800-274-2753 mention NAHB.

**Omaha Steaks** - Save 10%, in addition to any online specials. [www.OSincentives.com/promo/nahb](http://www.OSincentives.com/promo/nahb)

**Endless Vacation Rentals** - 25% discount on over 200,000 vacation rentals worldwide. Call 877-782-9387 and mention NAHB at time of reservation or go to [www.endlessvacationrentals.com/nahb](http://www.endlessvacationrentals.com/nahb)

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Instructor: Michael LeCorgne

The maturing of the Baby Boomer population of the United States is a huge opportunity for remodelers. As this consumer group expands, more and more are interested in remodeling their homes to fit their new lifestyles and abilities. This certified Aging-in-Place Specialist (CAPS) course will help you understand the guidelines and requirements for accessibility, the importance of doing an assessment with input from occupational and physical therapists as well as qualified health care professionals, and the significance of good design in making modifications that can transform a house into a safe, attractive and comfortable home for life.

**As a graduate of this course, you will be able to:**

- Describe the home ownership market as it relates to the three segments of the aging-in-place market
- Consider contractual and legal concerns for building professionals providing design solutions to the aging-in-place client.
- Perform a needs assessment of and recommend specific design solutions for the aging-in-place client.
- Estimate and schedule the aging-in-place project while regarding special considerations



**JUNE 10, 2015  
8:30 AM**

**BALDWIN COUNTY HOME BUILDERS ASSOCIATION  
916 PLANTATION BLVD.  
FAIRHOPE, AL 36532**

**PRE-REGISTRATION  
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**Designation Credit:**

CAPS



## Registration Information (one form per attendee)

### To Register

**BY PHONE**  
251-928-9927

**BY FAX**  
251-928-9929

**BY MAIL**  
916 Plantation Blvd  
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EMAIL \_\_\_\_\_

Please note: It is NAHB's policy not to share or sell its e-mail addresses

**Fees and Payment**

Payment must be made on or before the day of class

NAHB Member \$225.00  Non-Member \$325.00

Check made payable to: BCHBA

Mastercard  Visa  American Express

Cash

CREDIT CARD NUMBER \_\_\_\_\_

EXP DATE \_\_\_\_\_ CSV NUMBER \_\_\_\_\_

NAME ON CARD \_\_\_\_\_

SIGNATURE \_\_\_\_\_

**Cancellation Policy:** To avoid course fee payment, registrants must give at least 48 hours notice to cancel

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# Home Builders Association

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## Program Highlights

- Builder must be an HBA member in good standing
- Coverage may be purchased through appointed agencies, that are also members of HBA
- Available for new construction and remodelers
- Annual policy with a monthly reporting form
- Coverage may be re-reported as long as:
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or **BBarnes@theBDX.com**



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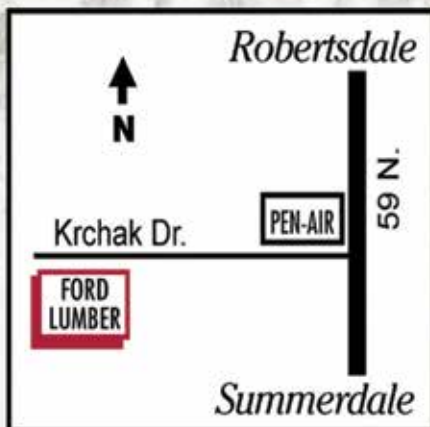
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**UPCOMING  
EVENTS**



**BCHBA**

Baldwin County Home Builders Association

### MAY EVENTS

- MAY 1 11:00pm** Golf Tournament
- MAY 7 4:00pm** Associate Council Meeting
- MAY 12 12:00pm** Board Meeting
- MAY 25** Office Closed for Memorial Day

### JUNE EVENTS

- JUNE 2-6** Spring Board, Washington DC
- JUNE 4 4:00pm** Associate Council Meeting
- JUNE 9 12:00pm** Board Meeting
- JUNE 12 3:00pm** Fishing Tournament Weigh-In
- JUNE 23 5:30pm** General Membership Meeting - Coastal Stone and Cabinetry



**BALDWIN COUNTY HOME BUILDERS ASSN.**

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