



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ MARCH/APRIL 2020



**Photos from the
2020 Home & Product
Showcase**

2020 Silent Auction Information

2020 Parade of Homes Luncheon

Baldwin County HBA Presents...
33rd ANNUAL HOME & PRODUCT SHOWCASE
 Sat. & Sun., FEBRUARY 29-MARCH 1, 2020
 Daphne Civic Center



THANK YOU TO OUR SPONSORS



First Place /and Consumers Choice Booth - Swift Supply/Design Gallery by Swift



Second Place - Home Design Center



Third Place - Coastal Stone & Cabinetry



Fourth Place - Ferguson Bath, Kitchen & Lighting Gallery



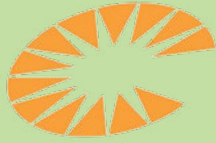
THANK YOU!

- Judge - Maggie MacKellar, Southern Wheel Pottery
- Judge - Gale Croft, South Baldwin Chamber of Commerce
- Judge - Monde Donaldson, BBB of Central and South Alabama
- Concession - Bleus Brothers

BOOTH CONTEST WINNERS!

- 1st Place - Swift Supply/Design Gallery by Swift
- Consumers Choice - Swift Supply/Design Gallery by Swift
- 2nd Place - Home Design Center
- 3rd Place - Coastal Stone & Cabinetry
- 4th Place - Ferguson Bath, Kitchen & Lighting Gallery

GENERAL MEMBERSHIP MEETING



CENTURY BANK

HELD ON JANUARY 16, 2020

Thank you to all of our members who attended!



facebook for business

Wednesday, March 25 • 10:00 am • BCHBA Office

This class delves into the world of Facebook and how to use it specifically for business. Using examples and case studies, this course will teach you best practices of setting up and maintaining a business profile, common misconceptions and mistakes businesses make, the ins and outs of creating ads and promotions, and what you can do to get great business results from Facebook.



With Deborah York, APR a nationally accredited public relations professional with 25 years of marketing experience including construction, tourism, non-profits and technology.

Members: \$25 Non-Members: \$35

2020

Board of Directors and Officers

Cliff Pitman	President
Jeff Frosthalm	1st Vice President
Brian Armstrong	2nd VP/Treasurer
Eric Craig	3rd VP/Secretary
Chris Farlow	Past President

Local Directors

Chris Bumpers	Tracy Holobaugh
Barbara Fretwell	Cameron Reehl
Matt Hammond	Cain Roberds
Mike Henriksen	Jim Smith
Joe Hocklander	Eddie Youngblood

State Directors

Brian Armstrong	Chris Farlow
Eric Craig	Jeff Frosthalm
Robert Brown	Cliff Pitman

National Delegates

Robert Brown	Chris Farlow	Cliff Pitman, Life
Alex Cary	Lee Mitchell	Patrick Waller, Life

Senior Life Delegates

Don Druse	Stillman Knight	George Roberds
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Associate Council Chair

Nancy Grace

Executive Vice President

Marsha P. Jordan

Accounting

Katie McCarron

Communications/Publications

Brett Foster

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

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ON THE COVER

The ribbon cutting to open the 2020 Home Show with Ruby Bullock of Kitchen & Bath Center, U.S. Representative Bradley Byrne, Rebecca Byrne and BCHBA 2020 President Cliff Pitman



SCHEDULE

2020 BCHBA EVENTS

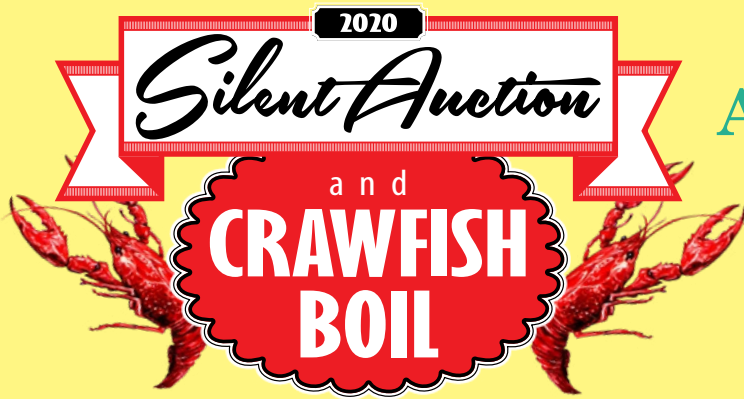
- APR. 16** Silent Auction & Crawfish Boil (Associate Council event)
- MAY 1** Annual Golf Classic at Quail Creek
- AUG. 13** Bowling Tournament (Associate Council event)
- SEPT. 26-27, OCT. 3-4** Annual Parade of Homes
- OCT. 1** Parade of Homes Street Party
- NOV. 12** Sporting Clay Shoot
- DEC. 3** Christmas Open House hosted by BCHBA and Associate Council

All event dates are tentative and subject to change.

Remember if you would like to sponsor an event please contact us at (251) 928-9927

YOUR SPONSORSHIPS HELP MAKE OUR EVENTS A SUCCESS!

To Fund BCHBA Charitable Foundation Scholarships



Thursday
April 16, 2020
5:30 pm

At Cliff Pitman's
9320 Gayfer Rd.
Fairhope

We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$97,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3
Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY THURSDAY, APRIL 10, 2020

DATE _____, 2020

DESCRIPTION _____

DONATION VALUE \$ _____

DONATED BY (Company) _____

HBA ASSOCIATE COUNCIL REP _____

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor

(Otherwise, please print clearly on the back of this form)

Baldwin County Home Builders Charitable Foundation
916 Plantation Blvd., Fairhope, AL 36532
(251) 928-9927
www.bchba.com

FOR OFFICE USE ONLY

Item recieved in HBA Office (date): _____ by _____

Bid sheet completed

Added to Excel





Tuesday, March 17, 2020 • Noon
 at the BCHBA Office in Fairhope
 916 Plantation Blvd. • Fairhope

LUNCHEON

for Parade of Homes Builders, Showcase Home Builder and Associates Offering Discounts

Stuart Construction will build the 2020 Showcase Home in The Colony at the Grand in Fairhope, AL

PLEASE COMPLETE THIS FORM & BRING TO LUNCHEON TO OFFER DISCOUNTS TO PARADE BUILDERS
 (Reservations: Mandatory by Thursday, March 12, 2020 - One representative per company)

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2020. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2020 Parade of Homes scheduled for September 26-27 and October 3-4, 2020. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ **Discount %:** _____ **Savings \$:** _____

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

Would you like to sponsor a MEMBERSHIP MEETING OR EVENT?

How would you like to take advantage of an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

Sponsorships are needed for the starred OPEN events listed below. If you would like to add your company's name to the list of sponsors, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing marsha@bchba.com or brett@bchba.com.

EVENT	DATE	SPONSOR/S
General Membership Meeting	March 19	Prime Lending
Silent Auction Meal	April 11	★OPEN★
Golf Classic Awards Dinner	May 3	★OPEN★
General Membership Meeting	May	★OPEN★
General Membership Meeting	June	Mobile Appliance
Bowling Tournament Meal	August 8	★OPEN★
Street Party	October 3	The Showcase Home Builder
General Membership Meeting	October	★OPEN★
General Membership Meeting	November	★OPEN★
Christmas Open House	December	HBAA & Associate Council



2020 PARADE OF HOMES DEADLINES

March 17	Luncheon
July 6	Final Entry Deadline
September 3	Parade Home Inspections
September 24	Builders Pick Up Signage
September 24	Tabloids Out to Public
September 26-27	Parade of Homes
October 3-4	Parade of Homes

STUART CONSTRUCTION, LLC HAS BEEN CHOSEN TO BUILD THE 2020 SHOWCASE HOME IN THE COLONY AT THE GRAND IN FAIRHOPE, AL!

If you would like to make a donation to the showcase home, please contact Bill Mitchell at Stuart Construction, LLC

bmitchell@stuartcontracting.com

Parade entry forms available at www.bchba.com

SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!

GOLF CLASSIC



Friday, May 1, 2020

Quail Creek Golf Course

Registration & Lunch – 11:00

Shotgun Start – 12:30

**SPONSORSHIPS
NEEDED!**

See below for more information

Player Information

Player Fee - \$125 includes: Green fee and cart fee

**Lunch, Awards Dinner, Beverages, and GREAT Prizes. Prizes: \$10,000 hole-in-one, longest drive, closest to pin, First, Second, Net & Gross.

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Cut off date – April 24th. Player registration must be accompanied by payment

Payment Methods

Credit/Debit Card: VISA MasterCard Discover American Express

Card Number _____ Expiration Date _____ CCV _____ (3 Digit Code)

Cardholder's Name _____ Cardholder's Signature: _____

CHECK Made Payable to: BCHBA

Sponsorship Total \$ _____ Company Name: _____ Signature: _____

Individual Players: # _____ @ \$125/Each = _____

TOTAL AMOUNT ENCLOSED \$ _____

Sponsorship Information

**All sponsors will receive special recognition at the event
in our newsletter, facebook and on our website**

Company Name _____

Title Sponsor - \$2,500

- Four players
- Company name in newsletter and website

Golf Towel Sponsor - \$1000

- Company logo on towels

Corporate Sponsor - \$750

- Four players
- Name on signage

Dinner Sponsor - \$500

- Company giveaways
- Company name on signage at event

Hospitality Tent - \$350

- Company reps with giveaways on course tees

Beverage Cart - \$300

- Company name or sign on cart

Awards Sponsor - \$250

- Company name on signage at event
- Company giveaways

Range Sponsor - \$250

- Sign on practice range

Lunch Sponsor - \$250

Tee Sponsor - \$125

- Sign on tee box

Individual Players: # _____ @ \$125/Each = _____



BCHBA Young PROFESSIONALS Social

Come join the Baldwin County Home Builders Association's coolest committee, the YOUNG PROFESSIONALS, at another of our great social get togethers. If you're a member age 45 and younger get involved, join the fun!



Please
join us!

Thursday
March 12, 2020

5:30pm

BONE & BARREL
311 Fairhope Ave.
Fairhope, AL 36532

**Foundation Problems?
WE CAN FIX IT!**

Is your home suffering from

- Sticking Windows and Doors
- Wall and Floor Cracks
- Tilting and Cracking Chimney
- Brick Cracks, Uneven Floors or more

Your home value could be losing
tens of thousands of dollars!

**Uneven Concrete?
WE CAN RAISE IT!**

Do you have an uneven or cracked

- Driveway
- Sidewalk
- Patio

It's not just unsightly, it's a liability!
Ask us about PolyLevel foam.

Protect your investment - Contact the experts!

MDH Foundation Repair will evaluate your problem, determine the cause, and develop a repair plan for your unique job.



**Contact MDH Foundation Repair today for a FREE INSPECTION!
Call (251) 333-9355 or Visit www.mdhfoundationrepair.com**



2ND ANNUAL POKER RUN

JUNE 27TH
11AM-5PM

ON FISH RIVER



\$1000 JACKPOT

**\$75 BUYS 5 CARDS! EXTRA CARDS @\$25
(LIMIT 2)**

**PIER STOPS FOR CARDS, FOOD & DRINKS
AFTER PARTY @ BIG DADDY'S**
sponsored by Young Professionals Group

ENTRIES MUST BE RECEIVED BY JUNE 25TH

**Please
update the
Following
Information
in Your 2020
Membership
Directory**

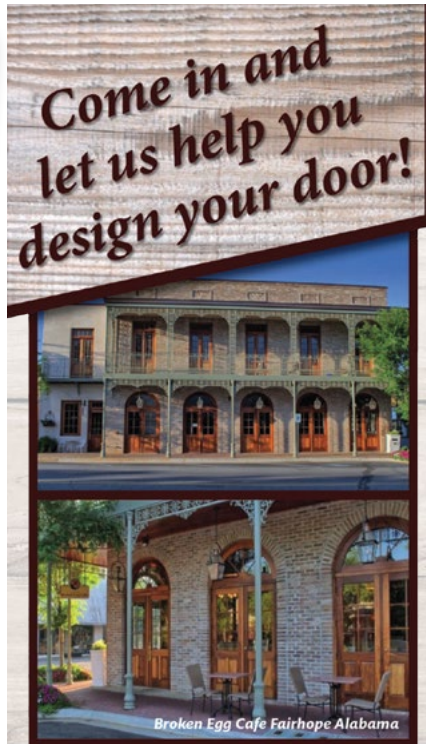


**AIKEN DESIGN AND
CONSTRUCTION INC.**

email: info@aikendesignbuild.com
website: aikendesignbuild.com

MCKENZIE PLUMBING, LLC

Phone Number: (251) 747-2818
email: mckplumbing@gmail.com



Custom Millworks, inc. is now a Certified Impact Rated Manufacturer of Full Lite and Three Quarter Lite French Doors.

If you want to see Impact Rated Doors up close, visit the Broken Egg Café in downtown Fairhope.

Visit our unique showroom to see what we have to offer for your home, business or remodel project. If you would like to bring in your plans for a quote, please call and schedule an appointment.



CUSTOM MILLWORKS, INC.

7882 County Rd. 24, Fairhope AL
(251) 990-3545

2020 BCHBA

SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2020 Scholarship Application on the BCHBA website. Deadline March 20, 2020.



L-R: Joe Hocklander, Scholarship Committee member; Anna Criswell, Chris Bumpers, Associate Council Chairman; Hayden Mason; Austin White; Fran Druse, BCHBA Executive Vice-President; Hudson Arnold; David "Rich" Conway IV; Chris Farlow, 2019 BCHBA President (not pictured: Michael Wentworth and Bryan Roberts)



Information and Outreach for Homebuilders and General Contractors on City requirements and 2018 International Code Changes

Sponsored by:

The City Of Fairhope Building Dept

This meeting is open to licensed contractors, architects, engineers, building code officials and design professionals interested in learning topics on:

- ◆ Changes enacted for both Residential and Commercial construction in the 2018 code adoption of the 2018 I-Code series and 2017 National Electric Code
- ◆ City of Fairhope requirements enacted through the adoption of the City of Fairhope Building Code Supplement



Date: Wednesday, April 8, 2020 530pm-700pm

Location: James P Nix Center; 1 Bayou Drive, Fairhope, Alabama

Name: _____

Company: _____

Phone / email: _____

No registration required

RSVP to erikc@fairhopeal.gov to confirm attendance (seating may be limited)

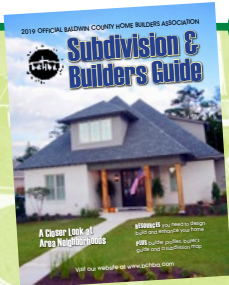
We've Got Baldwin County Covered

Lumber 1 on the Gulf Coast for 43 years and still growing to serve you better



BUILDING MATERIALS • MOULDING • WINDOWS & DOORS • TRUSSES • CABINETS • APPLIANCES

Millwork Production Facility 2423 S. US Hwy 31 Bay Minette 251-937-7400	Truss Production Facility 2423 S. US Hwy 31 Bay Minette 251-937-8842	Daphne Contractor Yard 25847 Friendship Road 251-626-6993 <i>Visit us at mobilelumber.com</i>	NEWEST LOCATION! Gulf Shores 3705 Gulf Shores Pkwy 251-948-0905	OTHER LOCATIONS Mobile Pensacola Grand Bay Gulfport
-----------------------------------------------------------------------------------------	--------------------------------------------------------------------------------------	---------------------------------------------------------------------------------------------------------------	---------------------------------------------------------------------------------	------------------------------------------------------------------------



OFFICIAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION

Subdivision & Builders Guide

Connecting YOU with potential home buyers!



- The only publication in Baldwin County focused on subdivisions, new home construction, home buying information and the latest trends in products and services for homeowners.
- Copies distributed at the BCHBA's Spring Tour of Homes in April and on the BCHBA website (www.bchba.com).
- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce, welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

Deadline is Friday, April 3, 2019

All ad copy must be in-house by this date for inclusion!

Call 251-928-9927

Or Email brett@bchba.com

Ad Size	BCHBA Member	Non-Member
Full Page Bleed 8.75"x11.25" Image Area 7.5"x10"	Back Page	\$1,650 / \$2,170
	Pg. 2, 3, 5 Inside Back	\$1,300 / \$1,820
Half Page 7.5"x5"	Double Truck	\$1,650 / \$2,170
	Full Page	\$995 / \$1,515
Quarter Page 3.625"x5"	Half Page	\$650 / \$1,170
	Quarter Page	\$490 / \$870
Builder Profiles	\$250	\$450

Profiles are 1/2 Page Horizontal format only, contain biographical info on builders only (homes, subdivisions or price points not allowed in profiles) One profile per builder per issue.

Glossy, Full-color magazine! • Advertised subdivisions featured on map!

BUILDERS

Concordia Contracting, LLC

Bill Johnson
Residential Builder
P.O. Box 881
Point Clear, AL 36564
(601) 624-8191
bill@concordiacontracting.net

Doyal Construction Company

Tommy Doyal
Land Developer
45 Lagoon Drive
Gulf Shores, AL 36542
(205) 369-1732
doyalhomes@gmail.com

Georgetown Contractors, LLC

Rodney Englund
Residential Custom Home Builder
13037 Tanner Williams Road
Mobile, AL 36608
(251) 943-4060
dyenglund@aol.com

Uncle Mac Construction, dba UMC Renovations

W. Andrew McCullough
Remodelers
7370 Taylor St.
Fairhope, AL 36532
(251) 272-2864
umcrenovations@gmail.com

ASSOCIATES

316 Construction

Josh Cooley
Excavation Work
15100 Mary Russell Rd.
Loxley, AL 36551
(251) 228-6546
316constructionloxley@gmail.com

Andrew's Sewer & Plumbing, LLC

Andrew Holmes
Plumbing Contractors
18971 Bull Springs Rd.
Robertsdale, AL 36567
(850) 572-8267

APS Foundation, Inc.

Randall Jinks
Foundation
3340 Avenue Richwood Avenue
Irondale, Alabama 35210
(205) 951-9717
rjinks@alabamaprofessional.com

Azur Enterprises, LLC

Vladimir Cipriano Nopal
Electrical Contractors
2074 S McKenzie St, Ste. 326
Foley, AL 36535
(251) 424-5415
sdj20@aol.com

Bank Plus

Lee Mitchell
Mortgage Banking
4307 The Cedars Ave.
Mobile, AL 36608
(601) 540-4260
leemitchell@bankplus.net

Blossman Gas, Inc.

Pat Gregory
Gas - Propane
15455 County Rd 73
Foley, AL 36535
(251) 943-5759
Foley@blossmangas.com

Craddock Heating & Air, LLC

Dennie Craddock
Air Conditioning/Heating Contractor
10221 Grove Dr
Fairhope, AL 36532
(251) 517-7103
denniec2007@msn.com

Daniel Munger

Daniel Munger
Roofing Contractors
11150 Patterson Ln
Elberta, AL 36530
(251) 979-4686
popdaddydoc@outlook.com

DC Lawn & Landscape

Susan King
Landscaping
19272 State Hwy 181
Fairhope, AL 36532
(251) 599-2401
susan@dc-lawn.com

Eco 3

Walker Goodrich
Unassigned
20040 AL 181
Fairhope, AL 36532
(334) 728-1700
walker@eco-three.com

Fortified Shutters

Craig Dykes
Shutters/Blinds
2001 W Government St.
Pensacola, FL 32502
(850) 432-2485
craig.dykes@fbpi.us

FROPP, LLC

Bernadette Popp
Screen Enclosures
PO Box 445
Lillian, AL 36549
(251) 213-4280
froppllc@gmail.com

Gotcha Covered, LLC

Kendall Walters
Shutters/Blinds
12 S. Monterey St.
Mobile, AL 36604
(251) 550-8547
kendallwalters@gotchacovered.com

Heimer's Hammers, LLC

Ben Sylvander
Paint / Wall Coverings
9135 Seabright Ave
Elberta, AL 36530
(651) 783-6391
bensylvander@gmail.com

Hernandez Painting & Pressure Washing, LLC

Christian Hernandez
Painting Contractor
16410 Sapphire Court
Loxley, AL 36551
(251) 269-5425
ch.manuel@gmail.com

Higher Standard Construction

Eric Mills
Carpentry Work
1517 Regency Road, Unit 36
Gulf Shores, AL 36542
(251) 979-9098
remills83@yahoo.com

John Hicks

John Hicks
Carpentry Contractors
17012 McMillan Ave
Bay Minette, AL 36507
(251) 979-7567

Jubilee Heating and Air, LLC

Jason Middleton
Air Conditioning / Heating Contractor
401 Belle Chase Court S
Fairhope, AL 36532
(251) 275-6183
jubilee_air@yahoo.com

Luke Phillips Furniture, LLC

Luke Phillips
Furniture Company
20833 Nobleman Dr.
Fairhope, AL 36532
(251) 402-3493
lukephillipsfurniture@gmail.com

NEW MEMBERS

Dec. 16, 2019 - Feb. 16, 2020

MacDonald Carpentry

Dawn MacDonald
Carpentry Work
7411 Pinehill Rd.
Daphne, AL 36526
(251) 510-0196
macdonaldconst@sbcglobal.net

Raise the Roof, LLC

Ryan Caswell
Roofing Contractors
1313 S Commercial Dr Suite 101A
Foley, AL 36535
(251) 424-4313
ryanc.rtheroof@gmail.com

Rigsby's Superior Installation, LLC

Samuel A Rigsby
Tile & Grout Floor Cleaning
26343 Rigsby Rd
Daphne, AL 36526
(251) 753-7216
samarigsbys1@gmail.com

The Maids

Leigh Ann Miles
Cleaning Services
4321 Blvd Park S.
Mobile, AL 36609
(251) 344-6626
shea@themaids.us

Tim Hopkins dba Dixie Contracting

Tim Hopkins
Remodelers
P O Box 2531
Gulf Shores, AL 36547
(251) 923-9114
dixiecontractinggulfcoast@gmail.com

United Rentals, Inc.

Sara Peralta
Equipment Rental / Sales
19862 County Rd 20
Foley, AL 36535
(251) 943-8456
speralta@ur.com

Vertechs Elevators

Sean McFadden
Elevator
31611 Plaza de Toro Dr S, #1302
Spanish Fort, AL 36527
(251) 513-0784
seanm@vertexselevators.com

Vinyl Plank 4 Less

Billy Yates
Floor Coverings
331102 Hwy 31
Spanish Fort, AL 36527
(251) 423-5325
vinylplank4less@gmail.com

**Welcome
Our New
Members!**

*It's good business to do
business with members!*



*Robertsdale
Orange Beach
Pensacola*

TOOL EXPO.com



NAILS • SCREWS • BOLTS • ANCHORS

251 • 533 • 6250

CONTRACTOR PRICING • CONSTRUCTION SITE DELIVERY

5 Starr Plumbing, Inc. Shane Star	3 Yrs.	Blume Construction Denis Blume	15 Yrs.	Earl Buchanan Construction Corporation Earl Buchanan Jr	5 Yrs.
A & A Refrigeration & Food Svc Equip Co., Inc. William A Nelson II	15 Yrs.	BRT Flooring, Inc. Michele Tuberville	20 Yrs.	EcoView Windows, Doors and Siding Robert Thompson	3 Yrs.
Adcock Custom Builders, Inc. Teresa Adcock	2 Yrs.	Burkholder Insurance, Inc. Chris Burkholder	4 Yrs.	EK Stucco, LLC Edmund Kis	7 Yrs.
Aeiker Construction Corporation Jonathan Aeiker	8 Yrs.	Burton Advertising Joe Curlette	3 Yrs.	Emerald Coast Landscaping Josh Godbold	2 Yrs.
Aiken Design and Construction, Inc. Tom Aiken	12 Yrs.	C & C Custom Cabinets, LLC Chad Boykin	7 Yrs.	Fairhope Floor Covering, Inc. Fred L Watkins Jr.	28 Yrs.
Alabama Coastal Insurance Brian Smith	2 Yrs.	C Roberds General Contractors, LLC Cain Roberds	9 Yrs.	Fairhope Ready Mix, Inc. Mike McNiel	19 Yrs.
Alabama Container Co., LLC Richard Waltman	14 Yrs.	Capital Builders, LLC Brooks DeLaney	9 Yrs.	Falkner Landscape, Inc. Alissa Falkner	23 Yrs.
Alabama Paint Company Angela Ford	4 Yrs.	Century Bank Nancy Grace	2 Yrs.	Ferguson Bath, Kitchen & Lighting Gallery Molly Klaas	4 Yrs.
Amazing Grace Construction, LLC Brenda Hernandez	2 Yrs.	Childers Concrete, LLC Joel Childers	1 Yr.	Ford Lumber & Millwork Company, Inc. Rodney Price	20 Yrs.
Asphalt Repair Services, LLC Norman Boothe	3 Yrs.	City of Fairhope, Alabama Erik Cortinas	3 Yrs.	Fortified Installations, LLC Chad Lippincott	1 Yr.
B & R Construction & Siding, LLC Rob Inabinet	7 Yrs.	Cochran Investments, Inc. Jared Cochran	1 Yr.	Friday Construction Co., Inc. Mike Commiskey	8 Yrs.
Baker Clark Homes, Inc. Jason Hons	3 Yrs.	Construction Concepts, LLC Tim Murrell	12 Yrs.	Frostholm Construction, LLC Jeff Frostholm	7 Yrs.
Baldwin Electric Membership Corporation Greg Gipson	48 Yrs.	Creel Construction, LLC Ryan Creel	9 Yrs.	Gary Clark Builder Gary Clark	25 Yrs.
Barnett Drywall Tim Barnett	13 Yr.	Custom Concrete Homes, LLC Elke Vest	5 Yrs.	Gatlin Heating & A/C, Inc. Dolly Gatlin	2 Yrs.
Barnett Millworks, Inc. Chris Price	7 Yrs.	Custom Millworks, Inc. Mark J. Williams	18 Yrs.	Gene's Floor Covering II, Inc. Russell Judkins	22 Yrs.
Batten Builders, LLC John Luce	4 Yrs.	DA Water Werks, Inc. Angela Monteleone	14 Yrs.	GloScapes Outdoor Lighting Christine Allen	2 Yrs.
Bay Aire, Inc. Air Conditioning & Heating Keith Galloway	29 Yrs.	David Stapleton Builders, Inc. David Stapleton	30 Yrs.	Hancock Bank Chip Stone	6 Yrs.
Bay Shore Electric, LLC Jeremy Patterson	1 Yr.	Deas Construction Co., Inc. Zach Deas	18 Yrs.	Hel-Co We Trim Trees Leo Helton	2 Yrs.
BBD Drywall, Joseph Beck & Danny West dba Joseph Beck	3 Yrs.	Diamond M&A Electric, LLC Michael Allen	6 Yrs.	Helix Engineering & Construction, LLC Elvin Byrd	2 Yrs.
Beds & Blinds, Inc. David Tarwater	20 Yrs.	Dobbins Builders, Inc. Kathy Dobbins	23 Yrs.	Henry Long dba Baldwin Home Services Henry Long	4 Yr.
Bill Dobbins Homes, Inc. Randy Dobbins	4 Yrs.	Don Druse Don Druse	2 Yrs.	Heritage Homes of Mobile, Inc. Frank Lott	21 Yrs.
Blair's Carpet Installation Jerry Blair	5 Yrs.	Donnelly Design Painting Dennis Donnelly	6 Yrs.	Highland Wake Construction, LLC Scott Shamburger	15 Yrs.
Bluefire Firestop, LLC Richard Haley	2 Yrs.	Door-N-Gutter Pro, Inc. Ben Nelson	17 Yrs.	Home Design Center Mandy Ford	3 Yrs.
		DSLH Homes Gulf Coast, LLC Reid Hill	5 Yrs.		

 **Congratulations to our long term 25+ year members!**

Hurtado Construction German Hurtado	2 Yrs.	Moore Surveying Seth Moore	28 Yrs.	Swift Supply, Inc. Roger Farmer	29 Yrs.
Hutchison Homes, Inc. John Hutchison	22 Yrs.	Natro Refinishing, Inc. Archie Elkins	6 Yrs.	Sycamore Construction, Inc. Robert Costantini	3 Yrs.
Island Enclosures & Improvements, LLC John Paul Jones	14 Yrs.	New Era Construction, Inc. Jon Stricklin	8 Yrs.	Tada, Sandi Freil dba Sandi Freil	7 Yrs.
J Robinson Electric Jason Robinson	1 Yr.	Nu Image Builders, LLC Stephen Dominy	13 Yrs.	Technical Services, Inc. dba Townsend Services, Inc. Jon Townsend	14 Yrs.
J. L. Loper Construction Co., Inc. Chad Loper	21 Yrs.	Orange Beach Blinds David Beckloff	1 Yr.	The Verandas, LLC Trae Corte	1 Yr.
Jeff Miller Cable Jeff Miller	6 Yrs.	Ortega's Landscape Services, LLC Mr. Jose Ortega	2 Yrs.	Thomas Harrison & Associates Thorn Thomas	31 Yrs.
John Eckenstaler Builders, Inc. John Eckenstaler	7 Yrs.	Outdoor Hardscapes, Inc. Don Gatlin	4 Yrs.	Thomas Moore Construction, Inc. Thomas Moore	9 Yrs.
Johnson's Siding Emily Johnson	9 Yrs.	Pen Air Federal Credit Union Shaun Schiewe	1 Yr.	Tickle Creative Company Jason Tickle	1 Yr.
Jordon Barnhill Construction, LLC Jordon Barnhill	4 Yrs.	Pickle's Painting, LLC Shane Pickle	2 Yrs.	Tonsmeire Construction Corporation Elizabeth Tonsmeire	6 Yrs.
Jubilee Flooring & Decorating Jerry Nowlin	11 Yrs.	Price Masonry, LLC Randy E. Price	9 Yrs.	Trotter's Concrete Construction, Inc. Mr. Donald Trotter	16 Yrs.
KH Pool Service, Ken Hinote dba Ken Hinote	15 Yrs.	QuickTie Products William Stewart	4 Yrs.	Truland Homes, LLC Tom Stokes	9 Yrs.
Knockout Home Inspections Nathan Lippincott	2 Yrs.	Qwick Co., LLC Jacaque Wickware	2 Yrs.	Trustmark National Bank Chris Conken	7 Yrs.
Larry Whitaker Builders Larry Whitaker	23 Yrs.	Read Roofing and Contracting Alan Read	15 Yrs.	Tyndall Federal Credit Union Carolyn Nicholas	9 Yrs.
LG Framing, Inc. Laura Gonzalez	1 Yr.	Rio Stone, LLC Juliano Cruz	2 Yrs.	Vance and Sons Cabinets, Inc. Justin Vance	4 Yrs.
Mako Services, LLC Bryan Hodges	3 Yrs.	Roberds Corporation George Roberds	43 Yrs.	W J Van Arsdale, Inc. Charles Van Arsdale	28 Yrs.
McCarron Insurance Group Joseph E. McCarron Jr.	24 Yrs.	Robert Lester Construction & Roofing, LLC Robert Lester	21 Yrs.	Wachter & Company, Inc. Chason Wachter	12 Yrs.
McCord Flooring, LLC Shane McCord	5 Yrs.	Ronald C Nursey Ronald Nursey	3 Yrs.	Wallace Concrete, Inc. Tab or Cristi Wallace	19 Yrs.
McCurley and Associates, LLC Luke Hayes	1 Yr.	Sanderson Enterprises, Inc. dba Sanderson Builders David Sanderson	12 Yrs.	Waller Builders, LLC Patrick Waller	8 Yrs.
MDH Construction Services, Inc. Mike Hayes	7 Yrs.	Seelhorst Services Clem Seelhorst	5 Yrs.	White Excavation and Construction, LLC Derek White	1 Yr.
Mesquite Construction Corporation Rafael Torres	15 Yrs.	SLP General Construction, LLC Jose Ibarra	3 Yrs.		
Metal Roofing Center & Supply, LLC William Akridge	19 Yrs.	Southern Home Framing, LLC Chad Lippincott	16 Yrs.		
Micor, Inc. dba MDS Construction Co. Mike Small	17 Yrs.	Stockton Construction, LLC Mike Stockton	1 Yr.		
Mike Hall Flooring Mike Hall	3 Yrs.	Superior Painting Service, LLC Cecil McClinton	19 Yrs.		
		Superior Plus Landscape, Inc. Anthony Hadley	10 Yrs.		

Thank You
For your continued support



Congratulations to our long term 25+ year members!

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	284.50
Jack Lynn Blackmon Jr.	32.50
Robert Brown	107.50
Chris Bumpers	82.50
Alex Cary	57.50
Don Druse	672.00
Charles Ebert III	896.00
Gene Evans	61.50
Chris Farlow	60.50
Dan Harrison	180.50
Gary Hellmich	129.50
Mike Henriksen	58.50
Joe Hocklander	243.25

Tracy Holobaugh	111.00
John Hutchinson	41.50
Julie Kenney	95.00
Stillman D. Knight	60.00
Johnny Langenbach	314.50
Chad Lippincott	32.50
Mike McElmurry Jr.	27.00
Lee Mitchell	136.00
Cliff Pitman	134.00
Chris Price	172.00
Rance Reehl	42.00
Cain Roberds	117.00
George Roberds	577.50
Ray Roberds	83.50
Maclin Smith	25.50

David Stapleton	46.50
George Stuart	142.50
Thorn Thomas	329.00
Jeff Thompson	56.50
Wayne Trawick	280.50
Lee Turner	440.00
Patrick Waller	48.50
Eddie Youngblood	297.50

Matt Hammond	7.00
Reggie Pullman	19.50
Jim Smith	12.00
Tom Stokes	17.50

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

MEMBERS

Brian Armstrong	18.00
Bryan Chandler	17.50
Eric Craig	16.00
Barbara Fretwell	21.00
Jeff Frosthalm	12.50

CANCELLED

as of Feb. 16, 2020

A & R Painting
 AF Drywall LLC
 Beachside Home & Condo LLC
 Bin There Dump That
 Electricpower, LLC
 Elite Pro Roofing LLC
 Hoffren Landscape & Maintenance
 Integrated Renovations LLC
 J.M. Randall Construction LLC

La Fuerza
 MAJ Carpentry LLC
 Marquee Custom Homebuilders LLC
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 Patriot Home Construction Inc
 PH Building & Design Co. Inc.
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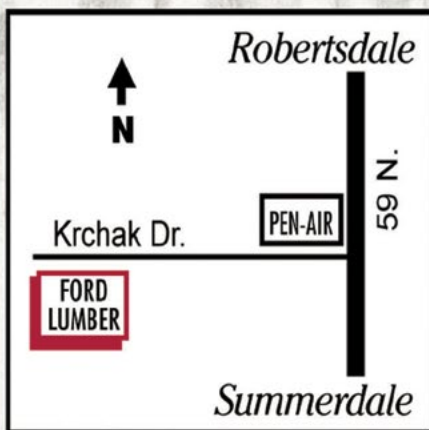
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 MEMBER FDIC

UPCOMING EVENTS



MARCH EVENTS

- Mar. 2** OFFICE CLOSED
- Mar. 10** 11:00am Board Meeting
- Mar. 10** 12:00pm New Member Orientation
- Mar. 12** 12:00pm Associate Council Mtg.
- Mar. 12** 5:30pm YP Social-Fairhope Brewery
- Mar. 17** 12:00pm Parade of Homes Luncheon
- Mar. 25** 10:00am Facebook for Business

APRIL EVENTS

- Apr. 9** 12:00pm Associate Council Mtg.
- Apr. 14** 11:00am Board Meeting
- Apr. 16** 5:30pm Silent Auction



Apr. 18 Alabama Remodeling Excellence Awards Banquet-Montgomery, AL