



# the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ♦ MARCH/APRIL 2019



Photos from the  
January General  
Membership Meeting  
at Beds & Blinds

2019 Silent Auction  
Information

2019 Golf  
Tournament Entry

2019 BCHBA Home  
& Product Showcase  
March 9-10

ACME  
BRICK  
251-433-55

GENERAL MEMBERSHIP MEETING

# BEDS & BLINDS



HELD ON JANUARY 17, 2019

*Thank you to all of our members who attended!*



Marsha with new members  
Green Zone Landscaping



Brian Armstrong with new members  
Paradise Granite



For more pictures of this event and others, visit [www.bchba.com](http://www.bchba.com)

*You're  
Invited to  
Participate*

# spring TOUR OF homes




Saturday April 27, 2019 10:00 am - 5:00 pm

Sunday April 28, 2019 12:00 am - 5:00 pm



**Sponsorship Opportunities - \$1,000: Your company name and logo on all advertising plus our website!**

Download the application at [www.bchba.com](http://www.bchba.com). If you have questions call (251) 928-9927 or email [marsha@bchba.com](mailto:marsha@bchba.com) or [brett@bchba.com](mailto:brett@bchba.com)

## Would you like to sponsor a MEMBERSHIP MEETING OR EVENT?

How would you like to take advantage of an awesome advertising and networking opportunity? Sponsoring a BCHBA event or hosting a General Membership Meeting is a great way to show off your business and services to fellow builders, contractors and suppliers in the local building scene.

Sponsorships are needed for the starred OPEN events listed below. If you would like to add your company's name to the list of sponsors, please call the Baldwin County Home Builders Association at (251) 928-9927 or by emailing [fran@bchba.com](mailto:fran@bchba.com) or [brett@bchba.com](mailto:brett@bchba.com).

EVENT	DATE	SPONSOR/S
Silent Auction Meal	April 11	★OPEN★
Golf Classic Awards Dinner	May 3	★OPEN★
General Membership Meeting	May	Restructured
General Membership Meeting	June	Regions Bank
Bowling Tournament Meal	August 8	★OPEN★
Street Party	October 3	The Showcase Home Builder
General Membership Meeting	October	★OPEN★
General Membership Meeting	November	★OPEN★
Christmas Open House	December	HBAA & Associate Council

# 2019

## Board of Directors and Officers

Chris Farlow	President
Cliff Pitman	1st Vice President
Jeff Frosthalm	2nd VP/Treasurer
Brian Armstrong	3rd Vice President
David Brown	Secretary
Gene Evans	Past President

## Local Directors

Chris Bumpers	Joe Hocklander
Eric Craig	Bo Nichols
Barbara Fretwell	Cain Roberds
Matt Hammond	Jim Smith
Mike Henriksen	Eddie Youngblood

## State Directors

Brian Armstrong	Chris Farlow
Robert Brown	Jeff Frosthalm
Gene Evans	Cliff Pitman

## National Directors

Robert Brown	Chris Farlow	Cliff Pitman, Life
Alex Cary	Lee Mitchell	Patrick Waller, Life

## Senior Life Directors

Don Druse	Stillman Knight	George Roberds
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## Associate Council Chairman

Chris Bumpers

## Executive Vice President

Fran H. Druse

## Accounting

Marsha P. Jordan

## Communications/Publications

Brett Foster

Like Us On  
FACEBOOK



## Baldwin County Home Builders Association

916 Plantation Blvd.

Fairhope, AL 36532

251.928.9927 • Fax: 251.928.9929

www.bchba.com

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**ON THE COVER**  
The crowd gathered for the 31st Annual Home and Product Showcase in 2018. This year's Show is March 9-10.



# 2019 BCHBA EVENTS

- MAR 8** Home Show Preview
- MAR. 9-10** Home & Product Showcase at the Daphne Civic Center
- APR. 11** Silent Auction & Crawfish Boil (Associate Council event)
- APR. 27 - 28** Spring Tour of Homes
- MAY 3** Annual Golf Classic at Quail Creek
- AUG. 8** Bowling Tournament (Associate Council event)
- SEPT. 28-29, OCT. 5-6** Annual Parade of Homes
- OCT. 3** Street Party and Drawdown
- NOV. 7** Sporting Clay Shoot
- DEC. 5** Christmas Open House

All event dates are tentative and subject to change.



# BCHBA Young PROFESSIONALS

The Baldwin County Home Builders Association is starting a new committee, the YOUNG PROFESSIONALS. We are targeting any members 45 years and younger. Your participation is needed to make this new group a success!



Please join us!  
Thursday  
March 28, 2019  
3:00pm

BCHBA Office  
916 Plantation Blvd.  
Fairhope, AL 36532

Thursday  
April 25, 2019  
5:30pm

**SPEED NETWORKING**  
Century Bank  
861 Edwards Ave.  
Fairhope, AL 36532

## 2019 BCHBA

# SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2019 Scholarship Application on the BCHBA website. Deadline March 15, 2019.



L-R: Scott Schoppert - Scholarship Committee Member, Judson Taylor, Fran Druse - BCHBA Executive Vice President, Bryan Roberts, Reid Brown, Gene Evans - 2018 BCHBA President, Connor Byrd, Barbara Fretwell - BCHBA Associate Council Treasurer, Chris Bumpers - BCHBA Associate Council Chairman

# 2019 BCHBA HOME & PRODUCT SHOWCASE

# BUILDERS PREVIEW NIGHT



**FRIDAY, MARCH 8**  
**5:00pm - 6:30pm**  
**DAPHNE CIVIC CENTER**

## FREE EVENT!

Judges award presentation and more.  
Heavy hors d'oeuvres by Wilton Catering

Please RSVP as soon as possible to  
**(251) 928-9927** or **brett@bchba.com**



## 2019 PARADE OF HOMES DEADLINES

July 5	Final Entry Deadline
September 5	Parade Home Inspections
September 26	Builders Pick Up Signage
September 26	Tabloids Out to Public
September 28-29	Parade of Homes
October 5-6	Parade of Homes

## ERIC CRAIG HOMES, INC. HAS BEEN CHOSEN TO BUILD THE 2019 SHOWCASE HOME IN THE VERANDAS IN FAIRHOPE, AL!

If you would like to make a donation to the showcase home, please  
contact Eric Craig at Eric Craig Custom Homes

[ewcraig@mchsi.com](mailto:ewcraig@mchsi.com)

**Parade entry forms available at [www.bchba.com](http://www.bchba.com)**

**SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!**

# GOLF CLASSIC



**Friday, May 3, 2019**

**Quail Creek Golf Course**

Registration & Lunch – 11:00

Shotgun Start – 12:30

**SPONSORSHIPS  
NEEDED!**

See below for more information

## Player Information

### **Player Fee - \$125 includes: Green fee and cart fee**

\*\*Lunch, Awards Dinner, Beverages, and GREAT Prizes. Prizes: \$10,000 hole-in-one, longest drive, closest to pin, First, Second, Net & Gross.

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

Name \_\_\_\_\_ Company \_\_\_\_\_ Handicap \_\_\_\_\_

**Cut off date – April 27th. Player registration must be accompanied by payment**

## Payment Methods

Credit/Debit Card:  VISA  MasterCard  Discover  American Express

Card Number \_\_\_\_\_ Expiration Date \_\_\_\_\_ CCV \_\_\_\_\_ (3 Digit Code)

Cardholder's Name \_\_\_\_\_ Cardholder's Signature: \_\_\_\_\_

CHECK Made Payable to: BCHBA

Sponsorship Total \$ \_\_\_\_\_ Company Name: \_\_\_\_\_ Signature: \_\_\_\_\_

Individual Players: # \_\_\_\_\_ @ \$125/Each = \_\_\_\_\_

**TOTAL AMOUNT ENCLOSED \$ \_\_\_\_\_**

## Sponsorship Information

**All sponsors will receive special recognition at the event  
in our newsletter, facebook and on our website**

**Company Name \_\_\_\_\_**

**Title Sponsor - \$2,500**

- Four players
- Company name in newsletter and website

**Golf Towel Sponsor - \$1000**

- Company logo on towels

**Corporate Sponsor - \$750**

- Four players
- Name on signage

**Dinner Sponsor - \$500**

- Company giveaways
- Company name on signage at event

**Hospitality Tent - \$350**

- Company reps with giveaways on course tees

**Beverage Cart - \$300**

- Company name or sign on cart

**Awards Sponsor - \$250**

- Company name on signage at event
- Company giveaways

**Range Sponsor - \$250**

- Sign on practice range

**Lunch Sponsor - \$250**

**Tee Sponsor - \$125**

- Sign on tee box

Individual Players: # \_\_\_\_\_ @ \$125/Each = \_\_\_\_\_

# To Fund BCHBA Charitable Foundation Scholarships



Thursday  
April 11, 2019  
5:30 pm

At Cliff Pitman's  
9320 Gayfer Rd.  
Fairhope



We are seeking items for this event. The silent auction is our key fundraiser which provides scholarships to deserving students pursuing careers in the home building industry. Qualifying students must be Enrolled in construction-related studies at a technical school or college. To date, the Association has awarded \$90,600 in scholarships to help students in Baldwin County prepare for careers in the home building industry.

Our goal is to continue this growth, and it is only through the support of the local community that this can be achieved.

Thank you for your support of our local students in the growth of the home building industry. We appreciate any contributions.

Your donations are TAX DEDUCTABLE - BCHB Charitable Foundation is a 501(c)3  
Tax ID #47-3985693

ALL ITEMS MUST BE DELIVERED TO THE HBA OFFICE BY THURSDAY, APRIL 4, 2019

DATE \_\_\_\_\_, 2019

DESCRIPTION \_\_\_\_\_

DONATION VALUE \$ \_\_\_\_\_

DONATED BY (Company) \_\_\_\_\_

HBA ASSOCIATE COUNCIL REP \_\_\_\_\_

Gift Certificate descriptions must be on contributor's letterhead where possible and signed by contributor (Otherwise, please print clearly on a sheet of paper)

**Baldwin County Home Builders Charitable Foundation**  
916 Plantation Blvd., Fairhope, AL 36532  
(251) 928-9927  
www.bchba.com

## FOR OFFICE USE ONLY

Item recieved in HBA Office (date): \_\_\_\_\_ by \_\_\_\_\_

Bid sheet completed

Added to Excel



# Hit the road with the HBAA "little man"!



The HBAA's new specialty license plates are here! When you purchase one, you'll not only help promote the HBAA brand, but you'll also be supporting trade education, as the fees associated with the specialty plate go to the Alabama Home Builders Foundation.

#### HOW DO I GET THE HBAA LICENSE PLATE?

When you go to the DMV to renew your car tag, tell them that you want to purchase the Home Builder specialty plate.

#### I RESERVED MY HBAA LICENSE PLATE LAST YEAR. HOW DO I GET IT NOW?

When your car tag comes up for renewal, take the voucher you received from the Alabama Department of Revenue to

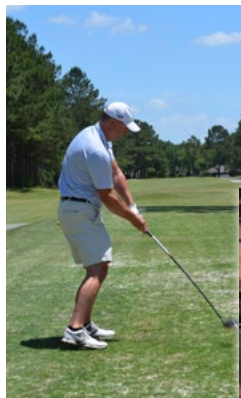
your local DMV and pay for the associated registration fees. The new HBAA license plate will be mailed to you and you'll soon be driving around with the "little man"!

The more HBAA license plates that are sold, the more money we are able to put toward supporting building trades education throughout Alabama, and the more our "little man" brand will be seen out on the road across the state!

## The BCHBA Associate Council YOUR SUPPORT IS ESSENTIAL!

Are you an Associate Member of the BCHBA? Did you know that membership and participation in the Associate Council is open to each and every Associate Member?

The Associates Council's mission is to enhance the HBA's goals by creating networking opportunities through high profile events and programs. This is achieved through effective promotion, communication and volunteer management. The council strives to create an environment where builders and associates benefit from a partnership while creating positive recognition for associate members, the HBA and the homebuilding industry.



# 35%

~~25%~~ UP FRONT  
DISCOUNT!

## HARD AS NAILS SOLID AS OAK STRONG AS STEEL

**FOR MORE THAN 30 YEARS,**

The Alabama Home Builders Self Insurers Fund  
has been providing accessible, affordable workers'  
compensation coverage to builders, subcontractors and  
businesses affiliated with Alabama's housing industry.

Prompt & Efficient Claims Service

Convenient Monthly, Quarterly or Annual Payment Plans

Credit Card and Check Payments Accepted

Loss Control Services

Online Access for Forms, Payments, Safety Training & More

### WORKERS' COMPENSATION COVERAGE YOU CAN COUNT ON

For more information on the Self Insurers Fund, including how to find a broker  
in your area, contact us at 1-800-745-FUND (3863) or [www.AHBFund.com](http://www.AHBFund.com).



**Alabama Home Builders**  
SELF INSURERS FUND

# HBAA EDUCATION: QCI/STORMWATER and LEAD PAINT CERTIFICATION

Dates and/or times are subject to change if necessary. A course may be canceled if a minimum of 6 registrations are not received. To avoid course fee payment, registrants must give at least 48 hour notice to cancel.

Registration required for all courses and tests. To register or for more information, contact Louise Brown, HBAA Education Specialist at 1-800-745-4222 or [louisebrown@hbaa.org](mailto:louisebrown@hbaa.org).

DATE	COURSE	LOCATION
March 12	QCI CE	Mobile
March 13	QCI Initial Course	Mobile
April 24	QCI CE	Huntsville
April 25	QCI Initial Course	Huntsville

**QCI INITIAL COURSE INFORMATION:** All initial courses will take place from 8 a.m. to 5 p.m. with lunch provided. Cost is \$350 for HBAA members, \$500 for non-members and \$200 for governmental/non-certification participants.

**QCI CONTINUING ED COURSE INFORMATION:** All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$125 per attendee. You may also earn your QCI CE online at [www.alabuilderuniversity.com](http://www.alabuilderuniversity.com)

DATE	COURSE	LOCATION
March 12	Lead Paint CE	Montgomery
March 13	Lead Paint Initial Course	Montgomery
April 24	Lead Paint CE	Montgomery
April 25	Lead Paint Initial Course	Montgomery

**LEAD PAINT INITIAL COURSE INFORMATION:** All classes will take place from 8 a.m. to 5 p.m. with lunch provided. Cost is \$125 for HBAA members and \$225 for non-members. No walk ins allowed.

**LEAD PAINT CONTINUING ED COURSE INFORMATION:** All continuing ed courses will take place from 12:30 p.m. to 4:30 p.m. Cost is \$75 for HBAA members and \$175 for non-members.

## CLASS LOCATIONS

### HUNTSVILLE:

Huntsville Madison County Builders Association Office  
5804 Bob Wallace Avenue

### MOBILE:

Home Builders Association of Metro Mobile Office  
1613 University Boulevard S.

### Montgomery:

HBAA Office  
7515 Halcyon Summit Drive Suite 200



**Home Builders Association of Alabama**

# Lower Interest Rates, Rising Consumer Confidence Boost Builder Sentiment

NAHB - February 19, 2019

**B**uilder confidence in the market for newly-built single-family homes rose four points to 62 in February, according to the latest National Association of Home Builders/Wells Fargo Housing Market Index (HMI) released today in Las Vegas during the 75th annual International Builders' Show.

"Ongoing reduction in mortgage rates in recent weeks coupled with continued strength in the job market are helping to fuel builder sentiment," said NAHB Chairman Randy Noel, a custom home builder from LaPlace, La. "In the aftermath of the fall slowdown, many builders are reporting positive expectations for the spring selling season."

February marked the second consecutive month in which all the HMI indices posted gains. The index measuring current sales conditions rose three points to 67, the component gauging expectations in the next six months increased five points to 68 and the metric charting buyer traffic moved up four points to 48.

"Builder confidence levels moved up in tandem with growing consumer confidence and falling interest rates," said NAHB Chief Economist Robert Dietz. "The five-point jump on the six-month sales expectation for the HMI is due to mortgage interest rates dropping from about 5 percent in November to 4.4 percent this week. However, affordability remains a critical issue. Rising costs

stemming from excessive regulations, a dearth of buildable lots, a persistent labor shortage and tariffs on lumber and other key building materials continue to make it increasingly difficult to produce housing at affordable price points."

Derived from a monthly survey that NAHB has been conducting for 30 years, the NAHB/Wells Fargo Housing Market Index gauges builder perceptions of current single-family home sales and sales expectations for the next six months as "good," "fair" or "poor." The survey also asks builders to rate traffic of prospective buyers as "high to very high," "average" or "low to very low." Scores for each component are then used to calculate a seasonally adjusted index where any number over 50 indicates that more builders view conditions as good than poor.

Looking at the three-month moving averages for regional HMI scores, the South posted a one-point gain to 63 while the Northeast dropped two points to 43. The Midwest and West each remained unchanged at 52 and 67, respectively.

**Editor's Note:** The NAHB/Wells Fargo Housing Market Index is strictly the product of NAHB Economics, and is not seen or influenced by any outside party prior to being released to the public. HMI tables can be found at [nabh.org/hmi](http://nabh.org/hmi). More information on housing statistics is also available at [housingeconomics.com](http://housingeconomics.com).

## BUILDERS

### Big Daddy's Construction, Inc.

Clayton Salter  
Residential Builder  
P.O. Box 378  
Robertsdale, AL 36567  
(251) 747-3393

### Cochran Investments, Inc.

Jared Cochran  
Residential Custom Home Builder  
P.O. Box 7553  
Spanish Fort, AL 36577  
(251) 401-9057  
jaredcochran@aol.com

### James Sollie, LLC

Rebecca Snyder  
Residential Custom Home Builder  
16903 Brigadoon Trail  
Gulf Shores, AL 36542  
(713) 725-3829  
john@jamesollie.com

### Kerby Custom Renovations

Christopher Kerby  
Remodelers  
3142 1st Avenue  
Loxley, AL 36551  
(251) 504-5023  
kerbycustomrenovations@gmail.com

### McCurley and Associates, LLC

Luke Hayes  
Residential Builder  
P O Box 3975  
Gulf Shores, AL 36536  
(251) 721-6609  
luke@mccurleyassociates.com

### Stockton Construction, LLC

Mike Stockton  
Residential Custom Home Builder  
21485 Brickstack Lane  
Fairhope, AL 36532  
(256) 443-7015  
stocktonbuilders@gmail.com

### T-Roy's Relief Roofing and Construction

Troy Nettles  
Remodeller  
PO Box 7177  
Spanish Fort, Alabama 36577  
(251) 367-1332  
troynetles@gmail.com

### The Verandas, LLC

Trae Corte  
Land Developer  
P.O. Box 396  
Montrose, AL 36559  
(251) 751-2223  
tcorte@bellsouth.net

### White Excavation and Construction, LLC

Derek White  
Residential Builder  
16201 S Greeno Rd  
Fairhope, AL 36532  
(251) 895-2186  
llc.legacy.llc@gmail.com

## ASSOCIATES

### Allura

1390 B Pinnacle Drive  
Dennis Wingate  
Siding Supplier  
Pensacola, FL 32504  
(850) 503-3907  
dwingate@elementia.com

### Bay Shore Electric, LLC

Jeremy Patterson  
Electrical Contractors  
P.O. Box 108  
Fairhope, AL 36533  
(251) 583-5873  
lindsayma25@yahoo.com

### Beachside Home & Condo, LLC

Justin Stapler  
Painting Contractor  
7329 Cook Rd.  
Foley, AL 36535  
(256) 558-6404  
justinstapler@yahoo.com

### Crane USA, LLC

Zaira Gonzalez  
Crane Work  
19112 Greek Cemetary Rd  
Robertsdale, AL 36567  
(850) 777-4128  
crane.usa@yahoo.com

### Dave's Shutter & Blind

David Beckloff  
Draperies/Window Treatments  
27582 Canal Road #2305  
Orange Beach, AL 36561  
(913) 402-4737  
sales@davesshutters.com

### DBX

Chad Rich  
Carpentry Contractors  
5809 Moffitt Rd.  
Mobile, AL 36618  
(251) 472-5736  
dbx251@gmail.com

### Eastern Shore Floor Cleaning

David Rounsaville  
Cleaning Services  
385 Rothley Ave.  
Fairhope, AL 36532  
(251) 654-2148  
david@easternshorefloorcleaning.com

### Fairway Independent Mortgage Corporation

Sharon Thompson  
Mortgage Companies  
8154 Hwy. 59, Ste. 207  
Foley, AL 36535  
(251) 298-5304  
sharon.thompson@fairwaymc.com

### Faith Home Fabricators, LLC

Blake Wolfe  
Trim Carpentry  
30615 B Eagle Lane  
Robertsdale, AL 36567  
(251) 222-2287  
wolfe21@gmail.com

### Glaze Pro, LLC

Aimee Gunn  
Bathtub Repair  
25624 West Perdido Ave, 607  
Orange Beach, AL 36561  
(251) 200-2939  
glazepro07@gmail.com

### Green Zone Landscaping

Noel Hurtado  
Landscaping  
1107 South Oak  
Loxley, AL 36551  
(251) 979-0532  
greenzonelandscaping3@gmail.com

### Hansen Heating and Air

Sirena Anglin  
Air Conditioning/Heating Contractor  
5821 Rangeline Rd., Unit 204  
Mobile, AL 36582  
(251) 471-3047  
sirena@hansenair.com

### Hurtado Construction

German Hurtado  
Carpentry Contractors  
21156 Co. Rd. 38 S., Lot 3  
Summerdale, AL 36580  
(251) 752-8943  
german\_hurtado84@yahoo.com

### J.M. Randall Construction, LLC

James Randall  
Siding Contractor  
1205 Springfield Dr  
Foley, AL 36535  
(251) 597-3156  
jmerandall1203@gmail.com

### Joel Childers dba Childers Concrete

Joel Childers  
Concrete/Aggregate Products  
9105 Clarke Ridge Rd  
Foley, AL 36535  
(251) 597-7482  
jwc1561@gmail.com

**Remember to welcome these new members and add them to your directory!**

# NEW MEMBERS (Continued from page 12)

Dec. 16, 2018 - Feb. 16, 2019

**J Robinson Electric**  
Jason Robinson  
Electrical Contractors  
40101 State Highway 59  
Bay Minette, AL 36507  
(251) 490-2225  
jrobinsonelectric@yahoo.com

**Kevin Phillips dba Phillip's Interior & Exterior Services**  
Kevin Phillips  
Drywall Contractors  
19894 Keller Rd.  
Foley, AL 36535  
(251) 978-1255

**Lewis Critter Gitter Pest Control**  
Wells Bozeman  
Pest Control/Termite Control  
P.O. Box 850  
Elberta, AL 36530  
(251) 980-2970  
wbozeman@lewiscrittergitter.com

**LG Framing, Inc.**  
Laura Gonzalez  
Framing Subcontractors  
19112 Greek Cemetary Rd  
Robertsdale, AL 36567  
(850) 281-3067  
lg.framing@yahoo.com

**M and R General Construction, LLC**  
Alirio Matos  
Framing Subcontractors  
4950 Government Blvd Apt. 62  
Mobile, AL 36693  
(251) 348-8336  
mandr.gconstruction@hotmail.com

**Paradise Granite**  
Michel Motta  
Countertops-Solid Surface/Granite/Corian  
28500 US Hwy 98  
Elberta AL 36530  
(251) 986-4000  
info@paradisegranitellc.com

**Pen Air Federal Credit Union**  
Shaun Schiewe  
Banks  
1495 E Nine Mile  
Pensacola, FL 32514  
(850) 505-3200 x 8360  
shaun@penair.org

**Roberts Brothers, Inc.**  
Dan Chavis  
Property Management, Real Estate  
Brokers / Agents  
559 N. Section St.  
Fairhope, AL 36532  
(251) 928-2109  
danchavis@robertsbrothers.com

**Russell and Company Construction, Inc.**  
Anna Russell  
Carpentry Contractors  
P O Box 245  
Orange Beach, AL 36561  
(205) 215-6473  
info@rusconstruction.com

**Smart Home America**  
Julie Shiyou-Woodard  
Fortified Evaluation Services  
P.O. Box 2731  
Mobile, AL 36652  
(855) 742-7233  
info@smarthomeamerica.org

**South Energy Construction. LLC**  
Floriberto Quintanar-Gomez  
Carpentry Contractors  
101 Hartness Circle  
Daphne, AL 36526  
(251) 234-1266  
mario@fortitudebusiness.com

**Southern Outdoor Woodscapes**  
Troy Stewart  
Piling  
14775 County Road 49  
Summerdale, AL 36580-4343  
(251) 988-2000  
Stewartmarinecont@gmail.com

**Tickle Creative Company**  
Jason Tickle  
Architects / Designers / Engineers  
PO Box 700  
Montrose, AL 36532  
(251) 209-7135  
ticklecreativecompany@gmail.com

## AFFILIATES

**Fairway Independant Mortgage Corporation**  
Bill Haga  
Mortgage Banking  
8154 Hwy. 59, Ste. 207  
Foley, AL 36535  
(251) 379-6854  
bill.haga@fairwaymc.com

**Roberts Brothers, Inc.**  
Donna Dorriety  
Real Estate  
559 N. Section St.  
Fairhope, AL 36532  
(251) 401-5243  
donnadorriety@robertsbrothers.com

**Roberts Brothers, Inc.**  
Sherri Jacobi-Nelson  
Real Estate  
559 N. Section St.  
Fairhope, AL 36532  
(251) 422-5016  
sherrijacobi@robertsbrothers.com

# Welcome Our New Members!

*It's good business to do  
business with members!*

# RENEWALS

Dec. 16, 2018 - Feb. 16, 2019

**1st Call Services, LLC**  
Justin Juncos

2  
Yrs.

**A & A Refrigeration & Food Svc Equip Co., Inc.**  
William A Nelson II

14  
Yrs.

**A & R Painting**  
Esteban Arellano

8  
Yrs.

**Aaron Bushnell  
dba A & L Finishing Touches**  
Aaron Bushnell

12  
Yrs.

**Aeiker Construction Corporation**  
Jonathan Aeiker

7  
Yrs.

**Age Construction, LLC**  
Armando Gomez

4  
Yrs.

**All Baldwin Drywall**  
Dennis Collins

1  
Yrs.

**American Air Solutions, Inc.**  
Timothy Courtright

10  
Yr.

**Arrow Exterminators**  
Lance Wilson

10  
Yrs.

**Asphalt Repair Services, LLC**  
Norman Boothe

2  
Yrs.

**B & R Construction & Siding, LLC**  
Rob Inabinet

6  
Yrs.

**Baker Clark Homes, Inc.**  
Jason Hons

2  
Yrs.

**Baldwin Electric  
Membership Corporation**  
Greg Gipson

47  
Yrs.

**Barnett Drywall**  
Tim Barnett

12  
Yrs.

**Barnett Millworks**  
Chris Price

6  
Yrs.

**Congratulations to our long term 25+ year members!**

<b>Batten Builders, LLC</b> John Luce	<b>3</b> Yrs.	<b>Coastal Stone Works dba Coastal Stone &amp; Cabinetry</b> Stephanie Hale	<b>15</b> Yrs.	<b>Eastern Shore Construction, LLC</b> Kelly Kropp	<b>5</b> Yrs.
<b>Bay Aire, Inc.</b> <b>Air Conditioning &amp; Heating</b> Keith Galloway	<b>28</b> Yrs.	<b>Complete Stone Work, LLC</b> Melissa Collier	<b>2</b> Yrs.	<b>EcoView Windows, Doors and Siding</b> Robert Thompson	<b>2</b> Yrs.
<b>BBD Drywall, Joseph Beck &amp; Danny West dba Joseph Beck</b>	<b>2</b> Yrs.	<b>Construction Concepts, LLC</b> Tim Murrell	<b>11</b> Yrs.	<b>Elite Pro Roofing, LLC</b> Teresa Jones	<b>6</b> Yrs.
<b>Beds &amp; Blinds, Inc.</b> David Tarwater	<b>19</b> Yrs.	<b>Craig Jernigan Construction, Inc.</b> Craig Jernigan	<b>21</b> Yrs.	<b>Ellis Inspection Services, Inc.</b> James Ellis	<b>5</b> Yrs.
<b>Benchmark Homes Group, LLC</b> Robert Radcliff	<b>7</b> Yrs.	<b>Creel Construction, LLC</b> Ryan Creel	<b>8</b> Yrs.	<b>Emerald Coast Landscaping</b> Josh Godbold	<b>1</b> Yr.
<b>Berkshire Hathaway Home Services Cooper &amp; Co. Inc., Realtors</b> Deena Robinson	<b>1</b> Yr.	<b>Custom Concrete Homes, LLC</b> John Hess	<b>4</b> Yrs.	<b>En'Sured Quality Services, LLC</b> Jonathan Enfinger	<b>2</b> Yrs.
<b>Bill Dobbins Homes, Inc.</b> Randy Dobbins	<b>3</b> Yrs.	<b>Custom Crafted Counters, LLC</b> Bob Garcia	<b>6</b> Yrs.	<b>Eric Craig Homes, Inc.</b> Eric Craig	<b>5</b> Yrs.
<b>Blair's Carpet Installation</b> Jerry Blair	<b>4</b> Yrs.	<b>Custom Millworks, Inc.</b> Mark J. Williams	<b>17</b> Yrs.	<b>Fairhope Ready Mix, Inc.</b> Mike McNiel	<b>18</b> Yrs.
<b>Bricks &amp; Blocks to Lay, Inc.</b> Louis Nero	<b>15</b> Yrs.	<b>DA Water Werks, Inc.</b> Angela Monteleone	<b>13</b> Yrs.	<b>Falkner Landscape, Inc.</b> Alissa Falkner	<b>22</b> Yrs.
<b>BRT Flooring, Inc.</b> Michele Tuberville	<b>19</b> Yr.	<b>David Stapleton Builders, Inc.</b> David Stapleton	<b>29</b> Yrs.	<b>Force 5 Walls, Inc.</b> Rodney Hubble	<b>3</b> Yrs.
<b>Bryant Bank</b> Francy Morales	<b>12</b> Yrs.	<b>Dennis Randall Construction</b> Dennis Randall	<b>10</b> Yrs.	<b>Ford Lumber &amp; Millwork Company, Inc.</b> Rodney Price	<b>19</b> Yrs.
<b>Burkholder Insurance, Inc.</b> Chris Burkholder	<b>3</b> Yrs.	<b>Dial Construction, Inc.</b> Ted Dial	<b>6</b> Yrs.	<b>Frame &amp; Finish, LLC</b> George Garner	<b>3</b> Yrs.
<b>Bushnell Painting</b> Brian Bushnell	<b>3</b> Yrs.	<b>Diamond M&amp;A Electric, LLC</b> James Maloy	<b>5</b> Yrs.	<b>Frostholm Construction, LLC</b> Jeff Frostholm	<b>6</b> Yrs.
<b>C &amp; C Custom Cabinets, LLC</b> Chad Boykin	<b>6</b> Yrs.	<b>Dixie Building Supply</b> Melinda Sanders	<b>3</b> Yrs.	<b>Gary Clark Builder</b> Gary Clark	<b>24</b> Yrs.
<b>Capital Builders, LLC</b> Brooks DeLaney	<b>8</b> Yrs.	<b>Dobbins Builders, Inc.</b> Kathy Dobbins	<b>22</b> Yrs.	<b>Gatlin Heating &amp; A/C, Inc.</b> Dolly Gatlin	<b>1</b> Yr.
<b>Centennial Bank</b> Mary Alice Neyhart	<b>19</b> Yrs.	<b>Door-N-Gutter Pro, Inc.</b> Ben Nelson	<b>16</b> Yrs.	<b>General Electric Appliances</b> John Sanders	<b>3</b> Yrs.
<b>Cheryl's Designs, Inc.</b> Cheryl Macedon Cook	<b>16</b> Yrs.	<b>Doug Ward &amp; Company, LLC</b> Doug Ward	<b>20</b> Yrs.	<b>Gene's Floor Covering II, Inc.</b> Russell Judkins	<b>21</b> Yrs.
<b>Chris Francis Tree Care</b> Chris Francis, BCMA	<b>13</b> Yrs.	<b>DSLH Homes Gulf Coast, LLC</b> Reid Hill	<b>4</b> Yrs.	<b>Habitat for Humanity of Baldwin County</b> Sandy Folan	<b>16</b> Yrs.
<b>Coastal Acoustics and Drywall, LLC</b> Fred Knox	<b>1</b> Yr.	<b>Duplicators Printing &amp; Copy Center, LLC</b> Viny Overy	<b>20</b> Yrs.	<b>Hall &amp; Associates, LLC</b> John Hall	<b>12</b> Yrs.
<b>Coastal Brush Cutting, LLC</b> Inman Ellis	<b>7</b> Yrs.	<b>E L Love Construction, Inc.</b> Edward L. Love	<b>11</b> Yrs.	<b>Hancock Bank</b> Chip Stone	<b>5</b> Yrs.
<b>Coastal Insulation</b> Patti Murray	<b>41</b> Yrs.	<b>Earl Buchanan Construction Corporation</b> Earl Buchanan Jr.	<b>4</b> Yrs.	<b>Harvill, Inc.</b> Judd Harvill	<b>7</b> Yrs.
		<b>East Bay Mechanical Insulation, Inc.</b> Terry McRee	<b>14</b> Yrs.	<b>Heard Roofing &amp; Construction</b> Walter Heard	<b>18</b> Yrs.

 **Congratulations to our long term 25+ year members!**

<b>Henry Long dba Baldwin Home Services</b> Henry Long	<b>3</b> Yrs.	<b>Knockout Home Inspections</b> Nathan Lippincott	<b>1</b> Yr.	<b>Reese Enterprises, LLC</b> Rob Reese Jr.	<b>1</b> Yr.
<b>Heritage Homes of Mobile, Inc.</b> Frank Lott	<b>20</b> Yrs.	<b>Larry Whitaker Builders</b> Larry Whitaker	<b>22</b> Yrs.	<b>Regions Mortgage</b> Kay Nunnery	<b>5</b> Yrs.
<b>Highland Wake Construction, LLC</b> Scott Shamburger	<b>14</b> Yrs.	<b>Mako Services, LLC</b> Bryan Hodges	<b>2</b> Yrs.	<b>Rio Stone, LLC</b> Juliano Cruz	<b>1</b> Yr.
<b>Hutchison Homes, Inc.</b> John Hutchison	<b>21</b> Yrs.	<b>McCord Flooring, LLC</b> Shane McCord	<b>4</b> Yrs.	<b>Robert Lester Construction &amp; Roofing, LLC</b> Robert Lester	<b>20</b> Yrs.
<b>Hwy 27 Dirt, Inc.</b> Floyd Childress	<b>4</b> Yrs.	<b>McGregor Plumbing</b> John McGregor	<b>13</b> Yrs.	<b>Ronald C. Nursey</b> Ronald Nursey	<b>2</b> Yrs.
<b>Hydroshield of South Alabama</b> Derek Welch	<b>3</b> Yrs.	<b>MDH Construction Services, Inc.</b> Mike Hayes	<b>6</b> Yrs.	<b>Roof Doctor of Alabama, Inc.</b> Lance Carbarry	<b>5</b> Yrs.
<b>Inspired Closets Mobile</b> Julie Kenney	<b>7</b> Yrs.	<b>Mesquite Construction Corporation</b> Rafael Torres	<b>14</b> Yrs.	<b>S A Luckie Builder, LLC</b> Andy Luckie	<b>26</b> Yrs.
<b>Integrated Renovations, LLC</b> Ben Becker	<b>3</b> Yrs.	<b>Metal Roofing Center &amp; Supply, LLC</b> William Akridge	<b>18</b> Yrs.	<b>Sanderson Enterprises, Inc. dba Sanderson Builders</b> David Sanderson	<b>11</b> Yrs.
<b>Island Development Custom Homes, LLC</b> PJ Howard	<b>2</b> Yrs.	<b>Micor, Inc. dba MDS Construction Co.</b> Mike Small	<b>16</b> Yrs.	<b>Secure Vision, Inc.</b> Robert P. Kleban	<b>13</b> Yrs.
<b>Island Enclosures &amp; Improvements, LLC</b> John Paul Jones	<b>13</b> Yrs.	<b>Mike Hall Flooring</b> Mike Hall	<b>2</b> Yrs.	<b>Seelhorst Services</b> Clem Seelhorst	<b>4</b> Yrs.
<b>J A Roofing, LLC</b> Jose Atzin	<b>15</b> Yrs.	<b>Moore Surveying</b> Seth Moore	<b>27</b> Yrs.	<b>Self Design, LLC</b> Mark Powell	<b>4</b> Yrs.
<b>J. L. Loper Construction Co., Inc.</b> Chad Loper	<b>20</b> Yrs.	<b>Mosquito Authority</b> Mike Allen	<b>2</b> Yrs.	<b>Smith, Clark and Associates, LLC</b> Hunter Smith	<b>5</b> Yrs.
<b>J. Martin Pitts P.E., LLC</b> Martin Pitts	<b>4</b> Yrs.	<b>Nabors Marble, LLC</b> Harvy Nabors	<b>2</b> Yrs.	<b>Solo Construction, Inc.</b> Mauricio Ruiz	<b>1</b> Yr.
<b>Jeff Miller Cable</b> Jeff Miller	<b>5</b> Yrs.	<b>Otto R. Gonon-Diego</b> Otto Gonon-Diego	<b>2</b> Yrs.	<b>South Baldwin Custom Homes, Inc.</b> Thomas Martin	<b>7</b> Yrs.
<b>Jim Smith Custom Builders, LLC</b> Jim Smith	<b>8</b> Yrs.	<b>PGA Palomo Drywall, LLC</b> Jessica Anguiar	<b>1</b> Yr.	<b>Southern Heritage Builders</b> Ralph David Reynolds	<b>8</b> Yrs.
<b>JM Hill Construction, LLC</b> Joe Hill	<b>3</b> Yrs.	<b>Precision Plumbing &amp; Piping, LLC</b> Paul Sims	<b>1</b> Yr.	<b>SouthPoint Bank</b> Regina Hanberg	<b>10</b> Yrs.
<b>John Bowman Construction</b> John Bowman	<b>12</b> Yrs.	<b>Price Masonry, LLC</b> Randy E. Price	<b>8</b> Yrs.	<b>Steve Jones Contractor</b> Steve Jones	<b>4</b> Yrs.
<b>John Eckenstaler Builders, Inc.</b> John Eckenstaler	<b>6</b> Yrs.	<b>QuickTie Products</b> William Stewart	<b>3</b> Yrs.	<b>Suarez Builder, Inc.</b> Larry Suarez	<b>26</b> Yrs.
<b>John Stacey Roofing, LLC</b> John Stacey	<b>12</b> Yrs.	<b>R. C. I., Inc.</b> Libby Q Hill	<b>13</b> Yrs.	<b>Sun Coast Builders, Inc.</b> Steve Bailey	<b>15</b> Yrs.
<b>Jubilee Flooring &amp; Decorating</b> Jerry Nowlin	<b>10</b> Yrs.	<b>Randy Goins</b> Randy Goins	<b>6</b> Yrs.	<b>Superior Painting Service, LLC</b> Cecil McClinton	<b>18</b> Yrs.
<b>Kelly Builders, Inc</b> Chuck Kelly	<b>14</b> Yrs.	<b>Ready Mix USA, Cemex</b> Russ Wood	<b>18</b> Yrs.	<b>Swift Supply, Inc.</b> Roger Farmer	<b>28</b> Yrs.
<b>KH Pool Service, Ken Hinote dba Ken Hinote</b>	<b>14</b> Yrs.	<b>Reehco Custom Homes</b> Cameron Reehl	<b>1</b> Yr.	<b>Swinson Air Conditioning</b> Peter Swinson	<b>28</b> Yrs.

 **Congratulations to our long term 25+ year members!**

# RENEWALS (Continued from page 15)

Dec. 16, 2018 - Feb. 16, 2019

<b>Sycamore Construction, Inc.</b> Robert Costantini	<b>2</b> Yrs.	<b>Thomas Moore Construction, LLC</b> Thomas Moore	<b>8</b> Yrs.	<b>Vance and Sons Cabinets, Inc.</b> Justin Vance	<b>3</b> Yrs.
<b>Tada, Sandi Freil dba</b> Sandi Freil	<b>6</b> Yrs.	<b>Triton Stone Group of Mobile</b> Jarod Hite	<b>8</b> Yrs.	<b>W J Van Arsdale, Inc.</b> Charles Van Arsdale	<b>27</b> Yrs.
<b>Taylor Made Trim Tile</b> James R Taylor	<b>6</b> Yrs.	<b>Tropical Woods &amp; Flooring, LLC</b> Chuck Williamson	<b>13</b> Yrs.	<b>Wachter &amp; Company, Inc.</b> Chason Wachter	<b>11</b> Yrs.
<b>Technical Services Inc dba Townsend Services, Inc.</b> Jon Townsend	<b>13</b> Yrs.	<b>Trotter's Concrete Construction, Inc.</b> Donald Trotter	<b>15</b> Yrs.	<b>Wagner Plumbing, Inc.</b> Dustin Wagner	<b>27</b> Yrs.
<b>The Guarantee Title Company, LLC</b> Alice Morris	<b>4</b> Yrs.	<b>Truland Homes, LLC</b> Tom Stokes	<b>8</b> Yrs.	<b>Walker Insurance Agency</b> Lee Walker	<b>2</b> Yrs.
<b>The Insurance Center a Division of Morris Ins Agency</b> Suzi Lee	<b>27</b> Yrs.	<b>Trustmark National Bank</b> David Brown	<b>6</b> Yrs.	<b>Wallace Concrete, Inc.</b> Tab or Cristi Wallace	<b>18</b> Yrs.
<b>Thomas Harrison &amp; Associates</b> Thorn Thomas	<b>30</b> Yrs.	<b>Valere Homes</b> Chris Farlow	<b>10</b> Yrs.		

**THANK YOU**  
*for your continued support!*

**Congratulations to our long term 25+ year members!**

## SPIKE CLUB



### LIFE MEMBERS

<b>J Lynn Blackmon</b>	276.00	<b>Mike McElmurry Jr.</b>	26.50
<b>Jack Lynn Blackmon Jr.</b>	26.00	<b>Lee Mitchell</b>	126.00
<b>Robert Brown</b>	93.00	<b>Cliff Pitman</b>	119.50
<b>Chris Bumpers</b>	69.50	<b>Chris Price</b>	166.00
<b>Alex Cary</b>	50.00	<b>Rance Reehl</b>	37.00
<b>Don Druse</b>	668.00	<b>Cain Roberds</b>	109.00
<b>Charles Ebert III</b>	866.00	<b>George Roberds</b>	565.50
<b>Gene Evans</b>	52.50	<b>Ray Roberds</b>	80.50
<b>Chris Farlow</b>	51.00	<b>David Stapleton</b>	43.00
<b>Dan Harrison</b>	176.50	<b>George Stuart</b>	138.50
<b>Gary Hellmich</b>	121.50	<b>Thorn Thomas</b>	318.00
<b>Mike Henriksen</b>	51.50	<b>Jeff Thompson</b>	53.00
<b>Joe Hocklander</b>	235.25	<b>Wayne Trawick</b>	278.50
<b>Tracy Holobaugh</b>	104.50	<b>Lee Turner</b>	368.00
<b>John Hutchinson</b>	39.00	<b>Patrick Waller</b>	43.00
<b>Julie Kenney</b>	93.00	<b>Eddie Youngblood</b>	285.00
<b>Stillman D. Knight</b>	57.50		
<b>Johnny Langenbach</b>	310.50		
<b>Chad Lippincott</b>	29.50		

### MEMBERS

<b>Bryan Chandler</b>	15.50
<b>Maclin Smith</b>	23.50

## CANCELED

as of Feb. 16, 2019

<b>4 Trades, LLC</b>	<b>EXP Realty Seaside</b>
<b>A to Z Services, LLC</b>	<b>H P Construction, Inc.</b>
<b>AE Residential &amp; Commercial Quality Painting, LLC</b>	<b>Ken Nichols, Inc.</b>
<b>Andreas Contracting</b>	<b>M &amp; M Perfect Framing, LLC</b>
<b>Baldwin Flooring Contractors, LLC</b>	<b>McCord Electric Service, LLC</b>
<b>Boster Plumbing, Inc.</b>	<b>Ray Building Company</b>
<b>Boulton and Associates, Inc.</b>	<b>Ridlon Contracting, LLC</b>
<b>C &amp; K Electric, LLC</b>	<b>Simonson Design Lab</b>
<b>Dale Walker Tile</b>	<b>Singleton Construction, Jonathan Singleton dba</b>
<b>Eco Three</b>	<b>Southern Tide Landscaping, LLC</b>

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**IF YOU DO BUSINESS WITH ANY CANCELLED MEMBERS, PLEASE ASK THEM TO REJOIN!**

**WE WANT THEM BACK!**

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.





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## OFFICIAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION



# Subdivision & Builders Guide

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- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce, welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

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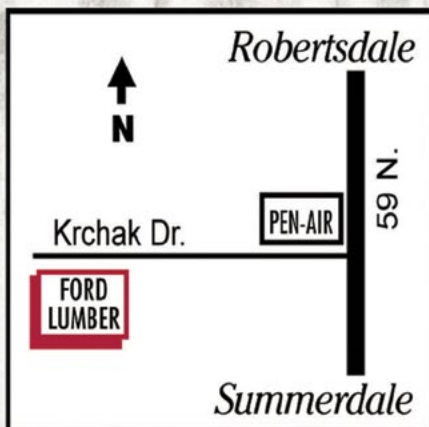
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# UPCOMING EVENTS



## MARCH EVENTS

<b>Mar. 5</b>	<b>Mardi Gras</b>	Office Closed
<b>Mar. 8</b>	<b>5:30pm</b>	Home Show Preview
<b>Mar. 9</b>	<b>10am-5pm</b>	Home Show
<b>Mar. 10</b>	<b>11am-4pm</b>	Home Show
<b>Mar. 12</b>	<b>11:00am</b>	Board Meeting
<b>Mar. 14</b>	<b>12:00pm</b>	Associate Council Mtg.
<b>Mar. 19</b>	<b>12:00pm</b>	New Member Orientation
<b>Mar. 28</b>	<b>3:00pm</b>	Young Professionals

## APRIL EVENTS

<b>Apr. 4</b>		Deadline for Silent Auction Items
<b>Apr. 8</b>		Spring Tour of Homes Deadline
<b>Apr. 9</b>	<b>11:00am</b>	Board Meeting
<b>Apr. 11</b>	<b>12:00pm</b>	Associate Council Mtg.
<b>Apr. 11</b>	<b>5:30pm</b>	Silent Auction & Crawfish Boil
<b>Apr. 25</b>	<b>5:30pm</b>	YP Speed Networking
<b>Apr. 27-28</b>		Spring Tour of Homes



**April 13** Alabama Remodeling Excellence Awards Banquet  
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