



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ SEPTEMBER/OCTOBER 2018



**2018 Battle of
the Bay Bowling
Tournament**

2018 Clay Shoot Registration

2019 Home & Product Showcase Registration

YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



Ty Thompson and family



HOLLIE MACKELLAR FAIRHOPE

"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



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"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



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"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."

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TERRY THOMPSON
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ShopTerry.com

BATTLE of the BAY Bowling Tournament

BCHBA **VERSUS** HBAMM

Thank You to our Sponsor



August 9, 2018 at Eastern Shore Lanes



Thank you to ProSource for being our sponsor



Trustmark Bank BCHBA 2nd high score

Nash Painting BCHBA 1st high score



Street Party

Food, Drinks & Live Music!



THURSDAY, October 4th
5:30-7:30 PM
495 Boulder Creek Ave.
Stone Creek, Fairhope

REEHLCO, LLC
251-605-2915

**Get the 2018 BCHBA
Parade of Homes
on your phone!**

Find homes. Browse photos. Get directions.
All within the Parade Craze[®] map app.



Get the app!
Available from



**REGISTRATION OPENS
SEPTEMBER 4**



NAHB **IBS**TM

2019 NAHB International Builders' Show[®]
February 19-21 | Las Vegas

2018

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Jeff Frosthalm	2nd Vice President
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Alex Cary	Past President

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Baldwin County Home Builders Association

916 Plantation Blvd.
 Fairhope, AL 36532
 251.928.9927 • Fax: 251.928.9929
 www.bchba.com

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ON THE COVER
 Nash painting took the 1st Place High Score at the 2018 Battle of the Bay Bowling Tournament held in August at Eastern Shore Lanes

General MEMBERSHIP MEETING

FERGUSON[®]
Bath, Kitchen & Lighting Gallery

**THURSDAY,
 SEPTEMBER 13, 2018
 5:30 P.M.**

**25271 Friendship Rd,
 Daphne, AL 36526**

(251) 621-2147



2018 Sporting Clays Shoot

Shotgun Raffle!



DON'T MISS THE CHANCE TO WIN A NEW BENELLI MONTEFELTRO SILVER 12-GAUGE SHOTGUN Valued at \$1,500 - Raffle tickets \$10 each or 5 for \$40

THURSDAY, NOV 1st - BUSHY CREEK CLAYS

22505 WILL VAUGHN ROAD, PERDIDO, AL

\$200 FOR 1ST PLACE TEAM \$100 TO 2ND PLACE TEAM

Registration deadline: Monday, Oct. 29th

SCHEDULE

11:30 Registration
 12:00 Lunch Served
 12:45 Mandatory Safety Instructions
 1:00 Shoot Begins

FEES

\$85 per shooter / \$340 - 4 Man Team
 \$25 cart rental extra - 10 available
 Personal golf carts allowed
NO 4-WHEELERS

LIMITED TO 60 SHOOTERS - 15 stations with 100 targets

Shooter must provide: 5 Boxes of Shells (min.), Gun, Shell Bags, Eye and Ear Protection

SPONSORSHIPS AVAILABLE

\$750 - Corporate sponsor: includes name on banner, 1 team and cart, station sign
\$300 - Food sponsor **\$250** - Beverage sponsor Donate Door prizes
\$100 - Station sponsor sign OR Score Card sponsor (your company's logo on score cards)
 You may have giveaways on the sponsored stand

Directions: From Highway 31 in Bay Minette: 12 miles East from Courthouse to County Rd. 47. Turn left at County Rd. 47. Turn left on County Rd. 61 and right on Will Vaughn Road. Bushy Creek Clays at end of the road. From I-65: Exit #45 / Perdido-Rabun Exit. South on County Rd. 47. Turn right on Co. Rd. 61 and right on Will Vaughn Rd. * MAPS AVAILABLE GO TO: <http://bushycreekclays.com/Directions.aspx>

All proceeds benefit the Baldwin County Home Builders Association Charitable Foundation

2018 CLAY SHOOT REGISTRATION FORM

NAME: _____ CO: _____ PH: _____ email _____
 NAME: _____ CO: _____ PH: _____ email _____
 NAME: _____ CO: _____ PH: _____ email _____
 NAME: _____ CO: _____ PH: _____ email _____

Cart Rental - \$25 per team

*** One shooter must be a BCHBA Member

Check Enclosed for \$ _____ Bill my credit card \$ _____ Bill my Company \$ _____

VISA MC Discover AMEX CARD #: _____ Name (on card) _____

Signature _____ Expiration Date (month/year) _____ Code _____

Yes, my company would like to be a sponsor of: _____ Amt. _____

Company name sponsoring tournament: _____

BALDWIN COUNTY HOME BUILDERS ASSOCIATION

916 Plantation Blvd. • Fairhope, AL 36532 • 251-928-9927 • 251-928-9929 fax or email brett@bchba.com



2018 PARADE OF HOMES DEADLINES

September 6-7	Parade Home Inspections
September 27	Builders Pick Up Signage
September 28	Tabloids Out to Public
September 29-30	Parade of Homes
October 6-7	Parade of Homes

REEHLCO CUSTOM HOMES HAS BEEN CHOSEN TO BUILD THE 2018 SHOWCASE HOME!

If you would like to make a donation to the showcase home, please contact Cameron Reehl at Reehl Custom Homes

wcreehl@gmail.com

SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!

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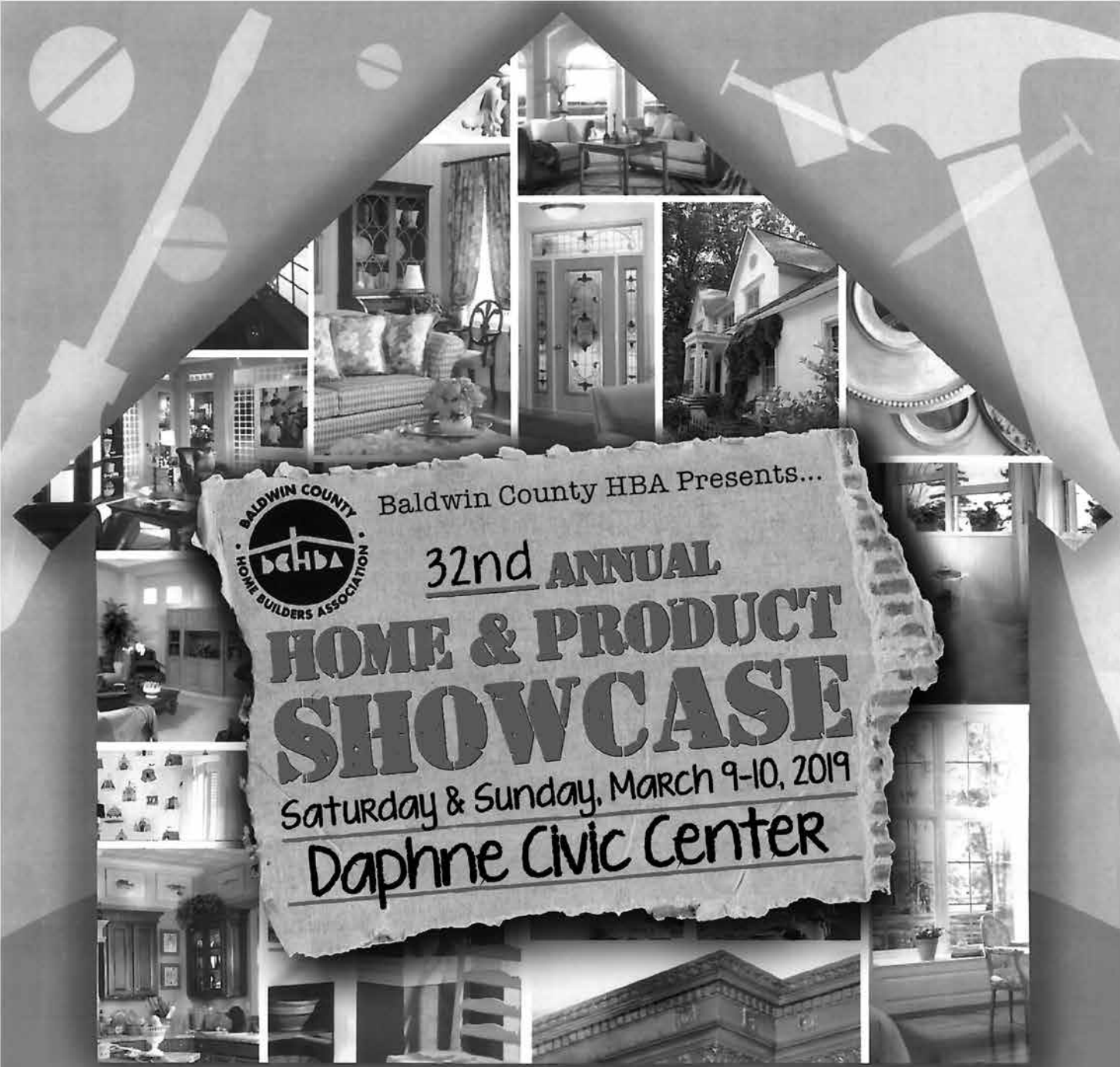
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697 Highway 98 • Daphne, AL 36526 (Next to Mosely Meats)
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Baldwin County HBA Presents...

32nd ANNUAL HOME & PRODUCT SHOWCASE

Saturday & Sunday, March 9-10, 2019

Daphne Civic Center

CAN YOU AFFORD TO MISS THIS SHOW?

Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

Stimulate YOUR Economy—Show and Sell with us!

There may be other home shows, but there is only ONE Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association.

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

AMERICAN HOME BUILDERS NEED ACCESS TO REASONABLY PRICED LUMBER



American home builders need access to reasonably priced lumber to build homes that average working families can afford.

However, U.S. domestic production is not sufficient to meet demand. And the Trump administration's 20-percent tariffs on imported Canadian softwood lumber are needlessly increasing lumber prices.

Today's record high lumber prices are hurting home builders and home buyers. Since January 2017, rising lumber prices — made worse by the tariffs — have increased the price of an average single-family home by \$7,500. This additional cost has effectively priced out more than 1.1 million households nationwide from the housing market.

What's worse, large U.S. lumber companies are unfairly profiting at the expense of American families and small businesses.

Why It Matters

The tariffs on Canadian softwood lumber are acting as a tax on American home builders and home buyers, making housing less affordable for American families and forcing builders to look overseas to other markets, including Sweden, Germany and Russia, in order to meet demand.

That is why it is imperative that the Trump administration resumes talks with Canada to find a long-term solution to the trade dispute that will ensure American home builders and consumers have access to a reliable supply of softwood lumber at reasonable prices.

Solutions

America cannot meet the nation's demand for softwood lumber, therefore, NAHB believes the following steps should be taken:

- Rescind the lumber duties and negotiate a settlement to address American home builder concerns regarding price and availability of lumber. NAHB is meeting with representatives of the Trump administration and Congress, as well as Canadian federal and provincial officials, to achieve this goal.
- Boost domestic production by seeking higher targets for timber sales from publicly-owned lands and opening up additional federal forest lands for logging in an environmentally sustainable manner.
- Reduce U.S. lumber exports. Domestic producers are selling abroad to China and other international clients in order to increase profits. Exporting timber should be discouraged when there is a gaping need at home.
- Seek out new markets to reduce our nation's reliance on Canadian lumber imports and make up for our domestic shortfall. NAHB met with Chilean government, trade and industry officials that focused on increasing exports of softwood lumber to America. Other potential markets include Brazil.

See the latest on Canadian softwood lumber at NAHBNow.com.



CONGRATULATIONS!

Nabama

ROOFING SUPPLY

A Beacon Roofing Supply Company

**On the Grand Opening of their
new Robertsdale location!**





OSHA Releases Silica Standard FAQ for Construction

August 14, 2018

A saw cuts a block containing silica, creating silica dustThe Occupational Safety and Health Administration on Monday released a set of 53 frequently asked questions – and their answers – to provide guidance to employers and employees on its respirable crystalline silica standard for construction.

Through the Construction Industry Safety Coalition, NAHB was an important contributor to the formulation of this FAQ. The development stemmed from litigation filed against OSHA by numerous construction industry trade associations challenging the legality of the new silica rule.

NAHB will continue to look for ways to work with OSHA to improve the workability of this significant rule.

The FAQ is extensive and organized by topic. A short introductory paragraph is included for each group of questions; the answers appear in an expanded box when each question is clicked.

Importantly, the FAQ clarifies that many common construction tasks are likely to be outside the scope of the standard. This includes mixing small amounts of mortar; mixing small amounts of concrete; mixing bagged, silica-free drywall compound; mixing bagged exterior insulation finishing system base and finish coat; and removing concrete formwork.

In addition, tasks in which employees are working with silica products that are handled while wet are likely to generate exposures outside of the scope of the standard, including finishing and hand wiping block walls to remove excess wet mortar, pouring

concrete, and grouting floor and wall tiles. The FAQ also states that many silica-generating tasks performed for 15 minutes or less a day will fall outside the scope of the standard.

Other clarifications in the FAQ highlighted by NAHB staff include:

Table 1. The requirement that employers “[o]perate and maintain” tools “in accordance with manufacturer’s instructions to minimize dust emissions,” applies only to manufacturer instructions that are related to dust control. Other information in these instructions, including recommended respiratory protection, do not have to be followed for purposes of the standard.

OSHA also has agreed to issue a Request for Information on Table 1 to revise the table to improve its utility.

Written Exposure Control Plan. The standard does not require employers to develop a new written plan for each job or worksite. It requires only that employers have a written exposure control plan applicable to each worksite. Employers may develop a single, comprehensive, written exposure-control plan that covers all required aspects of the plan for all work activities at all worksites.

Also, the standard does not preclude employees from entering work areas where silica-generating tasks are occurring when it is necessary for them to do so. Rather, the rule calls only for minimizing the number of employees in the relevant work areas.

All home builders should carefully review the new FAQ at https://www.osha.gov/dsg/topics/silicacrystalline/construction_info_silica.html.

Changes to ALA. Code § 34-14A-1, et seq. Home Builder Licensure Law

The definition of residential home builder now includes “a residential roofer when the cost of the undertaking exceeds \$2,500.” (Ala. Code § 34-14A-2(11).) Roofer licenses will not be issued by the Board until January 1, 2019

Advertising to do work requiring a home builders license is proof of acting as a home builder. (Ala. Code § 34-14A-2(11).)

An improvement is defined as “any site-built addition or enhancement attached to or detached from a residence” and is clearly a part of the residence. (Ala. Code § 34-14A-2(4).) *This means that builders of detached garages, pool houses, workshops, outdoor kitchens, etc., will be required to hold a home builders license when the total cost of the job exceeds \$10,000.*

The board is authorized to collect the cost of holding a disciplinary hearing when the licensee is found guilty at the hearing and is disciplined by the board. (Ala. Code § 34-14A-8(h).)

The homeowner exemption is not transferable. (Ala. Code § 34-14A-6(e).) *A homeowner cannot transfer their homeowner exemption to a person they hire to perform work that would require a license, including overseeing or supervising the job.*

The maximum amount the board may fine per disciplinary charge increased from \$2,000 to \$5,000 (Ala. Code § 34-14A-8(a).)

Licensees who are performing work that complies with programs to enhance resiliency of structure (fortified housing, etc.) are required to disclose in writing to a homeowner prior to commencing work that the work will comply with those programs (Ala. Code § 34-14A-7(g).) *Without being informed prior to construction beginning, the homeowner is unable to meet the requirements (documenting various phases of work, etc.) to obtain available grant money or other financial benefit due to the homeowner.*

HOME INSPECTORS RULE CHANGE

Timeline for changes: Oct. 1 (in time for 2019 renewals)

Proposed changes:

- 120 hours pre-licensing education
- 100 ride-along inspections (pre-licensing)
- 15-25 reports under supervision of a licensed home inspector
- Background check

Post Licensing:

- Up to 20 hours of continuing education (annually)
- All licensees to complete a 3 hour report writing class in 2019
- Disciplinary action to be vetted by a formal advisory board
 - 3 home inspections
 - 1 builder
 - 1 home designer
 - 1 consumer

NBTech

NORTH BALDWIN CENTER FOR TECHNOLOGY

505 Dr. Martin Luther King Jr. Blvd.
Bay Minette, AL 36507
251-937-6751

FREE ADULT BASIC RESIDENTIAL CARPENTRY CERTIFICATE PROGRAM PRESENTED IN PARTNERSHIP BY BALDWIN COUNTY SCHOOLS AND THE ALABAMA HOME BUILDERS FOUNDATION

PROGRAM SPECIFICS: Alabama Home Builders Foundation is sponsoring an eight-week course offered to adult learners needing basic knowledge and skills for construction work. Enrollment is limited to people who plan on obtaining employment in the residential construction field. The program will be taught by North Baldwin Center for Technology's Building Construction Instructor, Scott Larson. It will be offered September 11th through November 6, 2018. The class will meet on Tuesday and Wednesday evenings from 6:00 p.m. – 8:30 p.m.

The course outline is as follows:

- Week 1 – Basic construction tools, reading a tape measure, importance of safety
- Week 2 – Basic construction site layout, reading blueprints
- Week 3 – Floor framing, wall framing

- Week 4 – Roof and ceiling framing, cutting rafters
- Week 5 – Window and door installation, siding and exterior trim
- Week 6 – Interior trim and finishes
- Week 7 – Stairs
- Week 8 – Wrap up; Certificate presentation & celebration

Classes will be held at the North Baldwin Center for Technology, 505 Dr. Martin Luther King Jr. Blvd., Bay Minette, AL. There is a limit of 15 students per class – so it is important to get your registration materials completed and submitted as quickly as possible. Please fill out the registration form and sign the liability waiver. You can scan and email the registration materials, send by mail, or fax.

DOWNLOAD REGISTRATION FORM AT: <https://www.bcbe.org/nbct>

Phone 1-800-745-4222

Email: koryboling@hbaa.org

Fax: (334) 834-5380

Mail: AHBFD/Director, P.O. Box 241305, Montgomery, AL 36124-1305

BUILDERS

Cade McMurray Construction, LLC

Cade McMurray
Residential Custom Home Builder
15130B Highway 181
Fairhope, AL 36532
(251) 214-6603
cademcmurrayconstruction@gmail.com

Elliott Builders, Inc.

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Flynn Building Specialists, LLC

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Southeast Plumbing & Leak Detection Inc.

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Plumbing Contractors
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The 2019 BCHBA Membership Directory

The Baldwin County Home Builders Association is excited to announce its new partnership with E&M Consulting to produce our 2019 Membership Directory. E&M will be contacting all of the members in the coming weeks about advertising opportunities in the Membership Directory. This gives you the chance to promote your business or practice while supporting Baldwin County HBA. E&M will be managing the ad sales, creative design, and formatting. If you have any questions or would like to advertise, please contact Rob with E&M Consulting at 251-382-1775, 800-572-0011, or rob@emconsultinginc.com.



NEW MEMBER ORIENTATION

Thursday, Sept. 13
12pm (noon)
at the BCHBA Office
916 Plantation Blvd.
Fairhope

All new members who joined from January to present are encouraged to attend.

RSVP by Friday Sept. 7 to
(251) 928-9927 or brett@bchba.com

RENEWALS

Act Fast Bathtub and Fiberglass, Reid Robbins dba Reid Robbins	7 Yrs.	F & H General Contracting Michael Freidlander	3 Yrs.	Mario's Bay Painters Mario Cordova	15 Yrs.
Advanced Metal Systems of Alabama, LLC Johnny Carden	20 Yrs.	Father Nature Landscapes of Mobile Bay, Inc. Andrew Robinson	4 Yrs.	Mason Excavating, LLC Brian Mason	4 Yrs.
Alex's Construction Inc. Yessica Trujillo	1 Yr.	Foster Contracting Chad Foster	15 Yrs.	McDaniel Builders, Inc. Chuck McDaniel	11 Yrs.
Baldwin Concrete Division of Shelby Concrete Lisa Potter	8 Yrs.	G A Campbell Painting Greg Campbell	10 Yrs.	McLeod Construction Andin McLeod III	11 Yrs.
Baldwin County Sewer Service, LLC Jenny Williams	11 Yrs.	Gary Buchheit Drywall & Gutters, Inc. Gary Buchheit	5 Yrs.	MCS Contracting, Inc. Myles Bishop	18 Yrs.
Bama Breeze Heating & Air, LLC Wesley Wing	3 Yrs.	Gary Powers Development, Inc. Gary Powers	12 Yrs.	Merchant Construction, LLC Robbie Merchant	11 Yrs.
Bay Area Home Improvement, LLC Ric Bennett	14 Yrs.	George Hinote Plumbing George Hinote	10 Yrs.	Michael Purvis Construction, Inc. Mike Purvis	9 Yrs.
Beede's Construction Daniel Beede	4 Yrs.	Greg Hobbs Painting Greg Hobbs	5 Yrs.	Nash Painting Doug Nash	22 Yrs.
Bethel Engineering, Inc. Vince LaCoste	4 Yrs.	Gulf Coast Carpentry, Inc. Michael Fortson	1 Yr.	Oscar Remodel Oscar Mondragon	4 Yrs.
Blackmon Insurance & Bonding Agency Jack Lynn Blackmon	★ 28 Yrs.	Gulf Dreams, Inc. Trem Perry	10 Yrs.	Patchwork Plus Mitchell J Doan	13 Yrs.
Blue Haven Pools Sharon Mihalsky	9 Yrs.	H2O Solutions David A. Morace	8 Yrs.	Peralta Flooring Martha L. Cuadra	8 Yrs.
Bravo, LLC Jason Stradley	6 Yrs.	Hill Masonry, LLC Toraino Hill	13 Yrs.	R & C Construction, LLC Robert Chambliss	1 Yr.
Builders First Source Shane Everson	1 Yr.	Hochstetler Cabinets, LLC Jim Hochstetler	3 Yr.	Regional Ceilings, Inc. Mark Irwin	10 Yrs.
C. H. Builders Inc. dba Custom Builders Mike Earley	24 Yrs.	Impact Divisions, LLC Brad Dunn	2 Yrs.	RJ's Seamless Gutters, Inc. Jimmy Fazekas	13 Yrs.
Central Glass Co., Inc. Bubba Hadley	18 Yr.	Isai Painting & Remodeling Ronald Molina	5 Yrs.	Robert Huber Construction Robert Huber	3 Yrs.
Charles Weems Contractor, LLC Charles Weems	17 Yrs.	J & J Flooring - James Cuevas dba James Cuevas	4 Yr.	S O Drywall Sandra Orellana	11 Yrs.
Childress Landscaping Steve Childress	10 Yrs.	James Brothers Excavating, Inc. Robert James	★ 26 Yrs.	Sanchez Flooring, Inc. Salvador Sanchez	3 Yrs.
Coastal Painters, Inc. Byron Yoder	★ 25 Yrs.	John Emrich Contracting John Emrich	15 Yrs.	Sand & Clay, Inc. Fred L Corte	24 Yrs.
Coastal Woodworks, Inc. John Riggins	12 Yrs.	Johnson Water Well Drilling Malcom Johnson	11 Yrs.	SetRite Tile & Stone, LLC Shane Felkins	4 Yrs.
Comfort Solutions Heating & Cooling, Inc. Benjamin Wilcox, IV	11 Yrs.	JTB Construction, LLC Joshua Bolar	1 Yr.	Sledges Custom Building, Inc. Joe Sledge	24 Yrs.
Craig Homes, Inc. Craig Miller	2 Yrs.	Kay's Prestige Kitchens John Linn	3 Yrs.	SLM Lot Clearing Sylvester McCovery	4 Yrs.
Damage Assessment Division, LLC Jerry Finney	2 Yrs.	Kendrick Electric, Inc. Brent Kendrick	★ 29 Yrs.	Snow's Building & Remodeling Jackie V Snow	12 Yrs.
Daphne Utilities Samantha Coppels	4 Yrs.	KWL Construction, Inc. Ken Lewis	15 Yrs.	Southeast Construction, LLC David Sanders	1 Yr.
Easy-Haul, Inc. Austin Tucker	12 Yr.	La Fuerza Rita Lammon Smith	4 Yrs.	Southeastern Coastal Construction, Inc. Jake Brasher	3 Yrs.
Embrace Home Loans Don Cox	3 Yrs.	LaConsay Air & Heating, LLC Andre LaConsay	16 Yrs.	Southeastern Exterminating, Inc. Mike Hollis	2 Yr.
F & F Dirt, Inc., dba F & F Dirt & Lot Clearing Paul Frolik	23 Yrs.	Lindsey Landscaping, LLC Andrew Lindsey	2 Yr.	Stephen Snyder Stephen Snyder	1 Yr.
		Lopez Concrete Zenaido Lopez Ventura	12 Yrs.	Steve Jones Contractor Steve Jones	3 Yrs.

★ Congratulations to our long term 25+ year members!

Stump Construction
Eric Stump

14
Yrs.

The Grand Manor Owner's Association
David Walker

3
Yrs.

Watchman Builders, LLC
Adam Topolnicki

1
Yr.

Swift Supply, Inc.
Roger Farmer

★ 27
Yrs.

The Guarantee Title Company, LLC
Alice Morris

3
Yrs.

Wesley Sprinkle
Wesley Sprinkle

1
Yr.

T & M Heating & A/C
Mack Byrd

24
Yrs.

The Howle Construction Co.
Bruce Howle

1
Yr.

West Ready Mix, Inc.
Alan Wade

10
Yrs.

Taylor Land Services, LLC
Joe Taylor

1
Yr.

The Landscape Company, LLC
Jonathan Lindsey

12
Yrs.

Wiley Services
Scott Wiley

3
Yrs.

Terry Thompson Chevrolet, Inc.
Terry Thompson

11
Yrs.

Total Package, LLC
Michael R. White

8
Yrs.

Thank You
for your continued support!

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	273.50
Carolyn Bowen	83.50
Robert Brown	87.00
Chris Bumpers	66.50
Alex Cary	48.50
Don Druse	666.00
Charles Ebert III	857.50
Gene Evans	42.50
Chris Farlow	36.00
Dan Harrison	173.00
Gary Hellmich	119.00
Mike Henrickson	45.50
Joe Hocklander	229.75
Tracy Holobaugh	102.00
John Hutchinson	36.00
Julie Kenney	91.00
Stillman D. Knight	57.00
Johnny Langenbach	309.00
Chad Lippincott	28.50
Mike McElmurry Jr.	25.50

Lee Mitchell	123.00
Cliff Pitman	115.50
Chris Price	162.50
Rance Reehl	36.50
Cain Roberds	105.50
George Roberds	563.00
Ray Roberds	76.00
David Stapleton	41.50
George Stuart	137.00
Cathy Taylor	87.50
Thorn Thomas	309.50
Jeff Thompson	49.50
Wayne Trawick	278.00
Lee Turner	328.00
Michael Venezia	47.50
Patrick Waller	39.00
Eddie Youngblood	277.50

MEMBERS

Jack Lynn Blackmon Jr.	23.50
Bryan Chandler	14.50
Maclin Smith	22.00

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

CANCELED

as of Jun. 16, 2018

Alabama Media Group

Mitchell Residential

Hood's Discount Home Center

Bay City Tile & Stone

LSN Construction

Hurtado Construction

The First of Baldwin County

Ken Edwards Construction

Ville Contracting, LLC
Brian Dunn

Cesar's Contracting LLC

Munoz Landscaping & Painting, Alexander Lopez
Munoz dba

Weaver Construction, Inc.

Dunlap & Ridlon Coastal Construction LLC

MEMBERS ARE OUR FOUNDATION

IF YOU DO BUSINESS WITH ANY CANCELED MEMBERS, PLEASE ASK THEM TO REJOIN!

WE WANT THEM BACK!

Special Spikes are VIPs at the 2019 IBS Closing Spike Concert

Special Spikes have a VIP area at the 2019 IBS concert! Spikes who recruit 5 new members and qualify will be invited to RSVP. The sooner you recruit 5 people, the sooner your chance to sign-up! The VIP area is limited to the first 150 qualifying recruiters, and their guest, who RSVP – so get recruiting!

Access to this special VIP area will be on a first-come, first-served basis. The area will be in front of the VIP platform, includes an open bar, hors d'oeuvres and an additional

guest entry (Spike + 1 guest). Spikes need to reach the following requirements before they are invited to RSVP:

- Must recruit 5 new Builder or Associate members in 2018
- Must be registered for IBS. RSVP's without accompanying

IBS registration by January 15 will forfeit their spot and it will go to the next person. Invites to RSVP will be sent out monthly. Official rules coming soon.



Amazon Business - Create an Amazon Business account and gain access to the NAHB Amazon store which offers recommended products tailored to your industry's needs while unlocking additional business savings. Sign up here, www.amazon.com/NAHB

Capital One Spark Business Card - With the Spark® Cash credit card, you'll earn unlimited 2% cash back on every purchase—plus, there is no annual fee to use your card. Click here to learn more: <https://capt11.co/NAHB>

Kabbage® created a new way to provide flexible access to small business financing. They use an online application to provide a quick decision. www.Kabbage.com/nahb has provided access to over \$5 billion in funding.”

Houzz - Free access to the concierge service, instant approval into the Houzz Trade Program giving trade-only discounts up to 50% off, plus special discounts on local advertising. Visit www.houzz.com/NAHBmembers

FCA US LLC - A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe's - Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe's Accounts Receivable (LAR) or Lowe's Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

General Motors – General Motors is proud to offer NAHB Members a Private Offer of up to \$1,000 on your next Chevrolet, Buick and GMC vehicle. Visit www.nahb.org/gm to learn more.

UPS Savings Program & YRC Freight - UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

2-10 Home Buyers Warranty - Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

TSYS - Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free “Savings Analysis” call 800-613-0148 or visit www.tsysassociation.com/NAHB.

Dell - Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

Office Depot - Office Depot – Save up to 80% in-store or online. Free shipping on orders of \$50 or more. Visit www.officediscounts.org/NAHB or call Jeremy Kirkland for assistance with your business account; 855-337-6811 Ext. 2897

ConstructionJobs.com - NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Visit: <https://www.nahb.org/en/members/member-discounts/archived-webpages/nahb-career-center.aspx> to connect with top talent and top employers in the construction industry today.

Hertz - Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis - Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget - Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

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October GENERAL MEMBERSHIP MEETING



TRITON

STONE GROUP

Thursday, October 18, 2018

5:30 PM - 8:30 PM

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*Business card size ad



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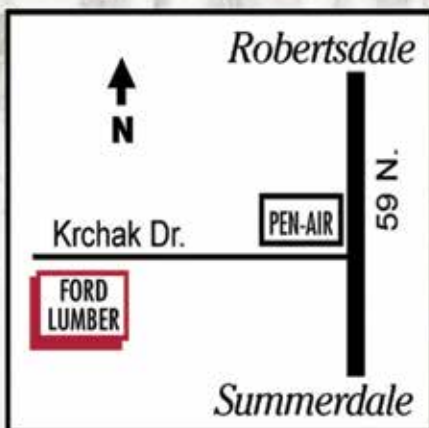
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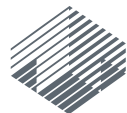
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UPCOMING EVENTS



BCHBA

Baldwin County Home Builders Association

SEPTEMBER EVENTS

Sept. 3		Office Closed
Sept. 11	11:00am	Board Meeting
Sept. 13	12:00pm	New Member Orientation
Sept. 13	4:00pm	Associate Council Mtg
Sept. 13	5:30pm	Membership Meeting - Ferguson
Sept. 29-30		Parade of Homes

OCTOBER EVENTS

Oct. 4	5:30pm	Showcase Home Street Party
Oct. 6-7		Parade of Homes
Oct. 9	11:00am	Board Meeting
Oct. 11	12:00pm	Associate Council Mtg
Oct. 18	5:30pm	Membership Meeting - Triton Stone



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