



the **plumbline**

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ JULY/AUGUST 2018



**2018 BCHBA
Fishing
Tournament**

Photos from 2018 Golf Tournament

2018 Parade of Homes Registration

YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



Ty Thompson and family



HOLLIE MACKELLAR FAIRHOPE

"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



RICHARD GREENE IRVINGTON

"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



WILLIAM WIMBERLY Mobile

"From the first vehicle I bought 10 years ago until now Terry Thompson has always treated me like family."



MARY BETH GREENE FAIRHOPE

"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."



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Daphne

TERRY THOMPSON
CHEVROLET
Takes You Home



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2018 28th ANNUAL GOLF CLASSIC AT QUAIL CREEK GOLF COURSE



1st place gross - Terry Thompson Chevrolet



1st place net - D. R. Horton



2nd place net - Backyard Paradise



3rd place net - Point Clear Insurance



4th place net - Gulf State Ready Mix



Thanks to The Guarantee Title for providing lunch!



Thanks to Beebe's Pest & Termite Control for the awesome crawfish!



Chris Elliott, Gene Evans and Mark Stejskal

HOOKED ON CARE House

BALDWIN COUNTY CHILD ADVOCACY CENTER
FISHING TOURNAMENT



Sponsored by

- BEDS & BLINDS
- ASSOCIATE COUNCIL
- C. Roberds General Contractors, LLC
- BACKYARD PARADISE
- FROSTHOLM CONSTRUCTION
- ERIC CRAIG HOMES, INC.
- Berkshire Hathaway Home Services Nichols Real Estate
- Langenbach Construction
- Fran & Don Druse
- Alex Cary



Chris Bumpers, Associate Council Chairperson, Gene Evans, Association President and Don Druse, Tournament Director

Brett Barton - 1st in Reds, 1st in Flounder

Dexter Curry - 2nd place Reds



Team Tool Expo - 2nd in Flounder

Tucker Jordan and Josh Carter, 1st in Bass and 2nd in Bream

Team Langenbach - 1st in Bream, 2nd in Bass



Team Marjam - 2nd in Specks

Michael Neese - 2nd place Specks

Congratulations Back Yard Paradise - 1st place in Specks and Lunker Speck



Thanks you to all of our anglers, and special thanks to Don Druse for serving as our Tournament Director!

Thank you to David Tarwater of Beds & Blinds for his support of the BCHBA and CARE House

2018

Board of Directors and Officers

Gene Evans	President
Chris Farlow	1st VP/Treasurer
Jeff Frosthalm	2nd Vice President
David Brown	Secretary
Alex Cary	Past President

Local Directors

Brian Armstrong	Mike Henriksen
Chris Bumpers	Bo Nichols
Eric Craig	Scott Schoppert
Barbara Fretwell	Jim Smith
Jeff Frosthalm	Eddie Youngblood
Matt Hammond	

State Directors

Robert Brown	Chris Farlow
Alex Cary	Joe Hocklander
Gene Evans	Cain Roberds

National Directors

Robert Brown	Chris Farlow	Cliff Pitman, Life
Gene Evans, Alt	Lee Mitchell	Patrick Waller

Senior Life Directors

Don Druse	Stillman Knight	George Roberds
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Associate Council Chairman

Chris Bumpers

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing
 697 Highway 98
 Daphne, AL 36526
 251.626.4004

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
 Fairhope, AL 36532
 251.928.9927 • Fax: 251.928.9929
 www.bchba.com

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ON THE COVER
 Thanks to the generosity of our members, the Association was able to donate \$3,628 to CARE House at our 2018 Fishing Tournament!

Alabama Attorney General Steve Marshall with members of BCHBA, director of the Alabama Home Builders Licensure Board and our Code Officials at a press conference in Fairhope on May 25, 2018 discussing what to do to avoid remodeling and home repair scams.



BATTLE ^{of the} BAY

Bowling

tournament

BCHBA
EVERETT
HBAMM

THURSDAY, AUGUST 9, 2018 * 5:30 PM

EASTERN SHORE LANES * SPANISH FORT

Join as a bowler, a spectator or you can participate as a sponsor!

Team Captain _____	Bowler #1 _____
Team Name _____	Bowler #2 _____
Company Name _____	Bowler #3 _____
	Bowler #4 _____

TEAM CAPTAINS MUST BE A CURRENT BCHBA MEMBER
First Come First Serve Teams are Limited
EACH HBA WILL BE ALLOWED 12 LANES EACH
*** GUESTS - \$10 ***

Not a bowler? Come support your team and enjoy some refreshments for \$10

Spectator Name _____

Payment

Total Bowlers _____ x \$50 = _____ Due Prior to Tournament

Check Enclosed

Credit Card: Visa Master Card American Express Discover

Card Number _____ Exp. Date _____ VCode _____

Signature _____

Fee includes 3 games,
shoe rental, dinner
and beverages

Sponsorships are Available!

Sponsorships offer you recognition on signage, at the event, in the Plumline and on the BCHBA website!

FOOD AND BEVERAGE SPONSOR \$200 LANE SPONSOR \$150 PRIZE SPONSOR \$100

EMAIL COMPLETED REGISTRATION TO brett@bchba.com OR FAX TO 251.928.9929



2018 PARADE OF HOMES DEADLINES

July 6	Final Entry Deadline
September 5	Parade Home Inspections
September 27	Builders Pick Up Signage
September 27	Tabloids Out to Public
September 29-30	Parade of Homes
October 6-7	Parade of Homes

REEHLCO CUSTOM HOMES HAS BEEN CHOSEN TO BUILD THE 2018 SHOWCASE HOME!

If you would like to make a donation to the showcase home, please contact Cameron Reehl at Reehl Custom Homes

wcreehl@gmail.com

Entry forms available at www.bchba.com

SPONSORSHIPS AVAILABLE! Call (251) 928-9927 for more information!

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251-626-4004

697 Highway 98 • Daphne, AL 36526 (Next to Mosely Meats)
duplicatorsprint@gmail.com



29th ANNUAL 2018 PARADE OF HOMES SEPTEMBER 29-30 OCTOBER 6-7

WHY JOIN THE 2018 PARADE OF HOMES?

WHAT IS THE PARADE OF HOMES?

This will be the 28th annual Parade of Homes coordinated by the Baldwin County Home Builders Association. It is presented through the efforts of volunteer members and staff.

PURPOSE OF THE PARADE

- To Market homes entered by builders and remodelers to potential home buyers and
- To promote a positive image of the homebuilding industry and the association. On September 29-30 and October 6-7, we will host the largest open house event in Baldwin County.
- Last year we featured 42 new homes in the Parade.

Builders and Remodelers that enter homes in the Parade agree to have their homes open to the public during both weekends of the Parade.

BENEFITS OF THE PARADE

Traffic through your home:

- Last year traffic through the Parade was over 3,000 people.
- 98 percent of the builders that participated last year said they got their money's worth and were satisfied with the traffic they received.

MARKETING AND ADVERTISING

By entering the Parade of Homes your home will be advertised using:

- **NEW - ParadeCraze App**
- Parade of Homes Tabloids
- Newspapers
- Radio and live remote
- Television
- Realtor Publications
- Website: www.bchba.com for 10 months
- al.com
- Facebook
- Digital Billboard

In addition, we receive generous editorial coverage from Mobile and Baldwin publications.

PARADE OF HOMES TABLOIDS

We produce the Parade of Homes Tabloids that feature each home in the Parade in two newspapers. Many Baldwin residents collect our tabloids from year to year. Over 50,000 copies of our tabloids are distributed through home delivery and newsstands in two counties.

EXCLUSIVE SIGNAGE

Each Parade home receives signage that clearly identifies it as a Parade site. Signage includes: individual site sign with builder's name and phone number, no food/drink signs for inside home, and directional signs to get to your home.

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October 6-7	Parade of Homes

PARADE OF HOMES HOURS

SATURDAY - 10 AM TO 5 PM
SUNDAY - 10 AM TO 5 PM

Homes must be open and manned during advertised hours. You may hold your home open additional hours but they **MUST** be open during the advertised hours.

Entry forms at www.BCHBA.com or call HBA office at **928-9927** to have forms faxed

This is an excellent marketing opportunity – Don't let the Parade pass you by!

NEW MEMBERS

Apr. 16, 2018 - Jun. 16, 2018

BUILDERS

Blubuilt, llc
Matt Lomax
Remodelers/Residential Custom Home
Builder
6845 Hwy. 90, Ste. 105-125
Daphne, AL 36526
(251) 378-9979

Living Stone General Contractor LLC
Seth Dunne
Commercial Builder
420 Wisteria St.
Fairhope, AL 36532
(251) 377-1160
seth@livingstonegl.com

ASSOCIATES

Boykin Electrical Company Inc.
Brian Boykin
Electrical Contractors
4158 Winchester
Mobile, AL 36693
(251) 622-8012
brian.boykin@outlook.com

**Diana Torres,
dba J Javis Standard Coatings**
Diana Torres
Painting Contractor
16846 Underwood Rd.
Foley, AL 36535
2512846002
torresdiana155@yahoo.com

Eco Painting LLC
Juan Chong
Painting Contractor
41010 Pine Grove Rd.
Bay Minette, AL 36507
2512814590
juanchong59@yahoo.es

Foothills Furniture & Cabinetry
Suzanne Dumas
Cabinets / Millwork
911 Lafayette Place
Dauphin Island, AL 36528
412-973-9116
sj42dumas@gmail.com

Littrell Construction
Kevin Littrell
Carpentry Contractors
30510 B Osprey Lane
Robertsdale, AL 36567
(251) 979-6976
kevinlittrell87@gmail.com

Lopez Munoz Painting
Ebony Lopez
Painting Contractor
30532 West Hwy 98
Elberta, AL 36530
(251) 597-9827
ebony-1lopez@hotmail.com

Peterson Southern Enterprises, LLC
Nicholas Peterson
Excavation Work
PO Box 1557
Orange Beach, AL 36561
2516090915
petersonsouthern@yahoo.com

Pickle's Painting LLC
Shane Pickle
Painting Contractor
24522 Kirkland Ln
Loxley, AL 36551
251-447-3223
picklespainting@gmail.com

ProSource of Mobile
Chris Uhle
Floor Coverings
1558 W I-65 Service Rd S.
Mobile, AL 36693
251-660-6690
cuhle@pswholesale.net

River Bank and Trust
Doug Thomas
Banks/Mortgage Companies
27900 N. Main Street, Ste. 4
Daphne, AL 36526
(251) 626-7790
dthomas@river.bank

Silva Construction LLC
Jose Luis Silva-Diaz
Framing Subcontractors
19314 County Rd. 87, Lot 5
Elberta, AL 36530
(251) 233-3708
josel.silva08@gmail.com

**Superior Flooring &
Handyman Services**
Ryan Restrepo
Carpentry Contractors/
Flooring Installation
P.O. Box 7736
Spanish Fort, AL 36577
(251) 654-2211
superiorflts@outlook.com



Would you like
to sponsor a
**CODE
LUNCHEON?**

Meeting
sponsorships are
available for
**August or
November**

If you would like to
sponsor a meeting
please call 251-928-9927
or email brett@bchba.com



**NEW MEMBER
ORIENTATION**

**Thursday, Aug. 23
12pm (noon)
at the BCHBA Office
916 Plantation Blvd.
Fairhope**

All new members who joined
from January to present are
encouraged to attend

Welcome Our New Members!

Be sure to add them to your 2018 Membership Directories

RENEWALS

2-10 Home Buyers Warranty Michael LeCorgne	6 Yrs.	Community Bank Coast Greg Gontarski	10 Yrs.	Holtzclaw Construction, Inc. Rob Holtzclaw	4 Yrs.
A & M Portables, Inc. Phyllis Mashburn	★ 26 Yrs.	Cooley Construction Co. Inc. Lester Cooley	★ 29 Yrs.	Ingersolls Refrigeration, A/C & Heating Clyde Ingersoll	★ 25 Yrs.
A & W Lighting Heidi Cross	23 Yrs.	Cooley's Construction Stephen Cooley	7 Yrs.	Insurance Institute for Business and Home Safety Alex Cary	4 Yrs.
Adams Homes, LLC Mike Ginn	21 Yrs.	Custom Craftsman Donald Hunold	4 Yrs.	Interior Exterior Building Supply Mike Hale	12 Yrs.
Affordable Paint and Power Wash Kenny Cowart	15 Yrs.	Dixie Building Supply Melinda Sanders	2 Yrs.	Isai Painting & Remodeling Ronald Molina	5 Yrs.
Alms Pump Service, Inc. Ashley Alms Stewart	10 Yrs.	E M Dunaway General Contractors, Inc. Eddie Dunaway	7 Yrs.	Israel Crocker Construction Israel Crocker	5 Yrs.
American Asphalt, Inc. Bob Cahoon	★ 25 Yrs.	Eastern Shore Contracting Ryan Johnson	5 Yrs.	J Guzman Masonry, LLC Jacqueline Guzman	4 Yrs.
American Carpets of Gulf Shores Dennis Painter	17 Yrs.	Ed Wade Painting, LLC Ana Wade	5 Yrs.	JBL Properties, Ltd. Jon Freeman	7 Yrs.
Baldwin Container Company, LLC Jason Tunnell	13 Yrs.	Enterprise Flooring Service, Inc. Robin Yates	16 Yrs.	JM Hill Construction, LLC Joe Hill	2 Yrs.
Bama Commercial Flooring Russell Lovin	7 Yrs.	Fairhope Cabinetry and Millwork, LLC Matt Crocker	4 Yrs.	Joe Coreno Painting Joe Coreno	11 Yrs.
BancorpSouth Kerry O'Connor	13 Yrs.	Fine Line Design Tammi Wamstad	3 Yrs.	King One Construction, LLC Almando Olvera	1 Yr.
Barnhill Properties Wendell Barnhill	6 Yr.	First Federal Mortgage H. Kelley Ouzts	16 Yrs.	Larry White Construction, Inc. Larry M. White	★ 29 Yrs.
Barry Wiseman Contracting, LLC Barry Wiseman	10 Yrs.	Foxcrete, Christopher Henning dba Christopher Henning	1 Yr.	Lee Dumas Painting Lee Dumas	12 Yrs.
Bay Minette Building Supply, Inc. Natalie Hicks	★ 26 Yrs.	Framiso, Inc. Paul Busch	1 Yr.	Lee Hamilton Floor Coverings Lee Hamilton	11 Yrs.
Beebe's Pest & Termite Control, Inc. Aaron Green	2 Yrs.	G & M Construction Michael Mims	2 Yrs.	M D Thomas Construction, LLC Mike Thomas	12 Yrs.
Bell Stained Glass William Bell	17 Yr.	General Electrical Maintenance Services, LLC Kenneth Wilkerson	12 Yr.	Mac Plumbing, Inc. Michael E Flowers	16 Yrs.
Bellator Real Estate, LLC Troy Wilson	7 Yrs.	Glosson Heating & AC, Chipper Glosson dba Chipper Glosson	3 Yrs.	Mako Services, LLC Bryan Hodges	1 Yr.
Better Business Bureau Serving Central and South Alabama David Smitherman	24 Yrs.	GMR Enterprises, Inc. Maria Robinson	3 Yrs.	Marjam Supply of Alabama Emory Jones	1 Yr.
Big Red Container Inc dba Eastern Shore Ag Jay Corte	14 Yrs.	Greg Hobbs Painting Greg Hobbs	5 Yrs.	Mathes of Alabama Electrical Supply Co. Don Scroggins	★ 37 Yrs.
Bill Purvis Contractor Inc. William H Purvis	★ 30 Yrs.	Greg Kennedy, Inc. General Contractor Greg Kennedy	5 Yrs.	McClusky Cabinets Shayne McClusky	22 Yrs.
Bill Yance Construction William W Yance	15 Yrs.	Gulf Coast Carpentry, Sean Sears dba Sean Sears	3 Yrs.	McKenzie Plumbing, LLC Barry McKenzie	10 Yrs.
Bob Evans Homes, LLC Bob Evans	2 Yrs.	Gulf Coast Flooring & Design Jamie Smith	9 Yrs.	McRaney Investments, LLC dba Big Red Container Michael McRaney	4 Yrs.
Brian Biggs Builders, Inc. Brian Biggs	3 Yrs.	H. C. Pitman Building Co. Cliff Pitman	★ 27 Yrs.	Meza Brothers, Jose Meza dba Jose R. Meza	10 Yrs.
Brian T Armstrong Construction, Inc. Brian Armstrong	5 Yrs.	Hardwoods Unlimited, Inc. Gary Goins	8 Yrs.	Mobile Lumber & Millwork/Coast Design Kitchen & Bath Jim Henderson Jr	19 Yrs.
Builders First Source Shane Everson	1 Yr.	Harris Remodeling Dan Harris	10 Yrs.	Mosquito Authority Mike Allen	1 Yr.
Building Applications, LLC Michael Garber	17 Yrs.	Harzo Properties IV dba HRC Roofing Contractors Jarrod Harper	1 Yr.	Nero Masonry, Inc James Nero	★ 26 Yrs.
Chatham Home Planning, Inc. Bob Chatham	11 Yrs.	Hellmich Electric, Inc. Gary Hellmich	★ 28 Yrs.	Oliver Siding, Kevin Oliver dba Kevin Oliver	3 Yrs.
Coldwell Banker Reehl Properties, Inc. Rance Reehl	★ 25 Yrs.				

★ Congratulations to our long term 25+ year members!

Overstreet Trucking Franklin M Overstreet	★ 29 Yrs.	Randy Crocker Home Builder Randy Crocker	16 Yrs.	Strickland Construction Co., Inc. Doris Strickland	★ 27 Yrs.
Patchwork Plus Mitchell J Doan	13 Yrs.	RCl Electric Billy N. Taylor	10 Yrs.	Sun Coast Energy James Linton	3 Yrs.
Peachtree Investments, LLC Erick Crosby	7 Yrs.	Richard Smith Custom Homes, LLC Richard Smith	11 Yrs.	Superior Contracting Services Tim Tutton	4 Yrs.
Perfection Painting & Cleaning, Inc. Alma Arellano	2 Yrs.	RJC, LLC, dba Riviera Stoneworks Ralph Christman	1 Yr.	Taupeka & Co., Inc. Robert Taupeka	21 Yrs.
Phil Harris Construction, Inc. Philip Harris	6 Yrs.	Roberson General Contractors, LLC Kenny Roberson	9 Yrs.	The Colony at the Grand Realty Margi Ingram	3 Yrs.
Phoenix Restoration Services, Inc. Edward Inge	8 Yrs.	Roblero Sanchez Construction, Inc. Lilian Mercado-Sanchez	1 Yr.	The Guarantee Title Company, LLC Alice Morris	3 Yrs.
Pitman Insurance Agency Lee Turner	16 Yrs.	Roca Construction, LLC Juan Torres	4 Yrs.	The Knight Company Stillman D. Knight	11 Yrs.
Platt Builders, Inc. Mickey Platt	5 Yrs.	Rodney G. Barnett Plastering Contractors Rodney G. Barnett	14 Yrs.	The Plot Shop Julie Comer	1 Yr.
Poston Siding Terry Poston	4 Yrs.	Rose's Tree Service Thomas Rose	8 Yrs.	Tool Expo Corporation Jimbo Baily	12 Yrs.
Prestige Development, Inc. Ray Roberds	★ 27 Yrs.	S & H Contracting, LLC Richard Henderson	★ 27 Yrs.	Trustmark National Bank David Brown	5 Yrs.
Prestigious Painting, Inc. William Lowrey	18 Yrs.	S R D Electrical Services, LLC Steve Davis	20 Yrs.	Vail Construction, LLC Ricky Vail	15 Yrs.
Priest Construction, LLC Shannon Priest	14 Yrs.	SMG Builders, Inc. Steve Sisley	10 Yrs.	Walker Maintenance, Inc. Stan Walker	7 Yrs.
Progressive Electric Design, LLC Jason Duncan	12 Yrs.	Spanish Fort Painting & Construction, LLC Harry Harris	6 Yrs.	Wall To Wall Interiors, Inc. Merle Julka	20 Yrs.
Purpose Driven Painting, LLC Michael Whitlow	6 Yrs.	Star Painting Services Andrea Rosales	3 Yrs.	Yarco, Inc. Carlton Yarbrough	2 Yrs.
Quality Stucco & Plastering, Inc. Jeffery Gray	4 Yrs.				

SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	271.50
Carolyn Bowen	81.00
Robert Brown	86.50
Chris Bumpers	66.00
Alex Cary	47.00
Don Druse	665.50
Charles Ebert III	850.00
Gene Evans	39.50
Chris Farlow	35.50
Dan Harrison	173.00
Gary Hellmich	117.50
Mike Henrickson	44.50
Joe Hocklander	227.25
Tracy Holobaugh	102.00
John Hutchinson	36.00
Julie Kenney	91.00
Stillman D. Knight	57.00
Johnny Langenbach	307.50
Chad Lippincott	28.00
Lee Mitchell	122.00

Cliff Pitman	114.00
Chris Price	161.50
Rance Reehl	36.00
Cain Roberds	105.00
George Roberds	559.00
Ray Roberds	75.50
David Stapleton	40.50
George Stuart	135.00
Cathy Taylor	87.50
Thorn Thomas	308.00
Jeff Thompson	48.50
Wayne Trawick	277.50
Lee Turner	319.00
Michael Venezia	47.00
Patrick Waller	39.00
Eddie Youngblood	277.00

MEMBERS

Jack Lynn Blackmon Jr.	23.50
Bryan Chandler	14.50
Mike McElmurry Jr.	24.50
Maclin Smith	22.00

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.

CANCELED

as of Jun. 16, 2018

C & L Services LLC	LaConsay Air & Heating, LLC
CHJ Developers Inc.	Lindsey Landscaping LLC
Climatemp Heating & Cooling	Los Bulls Construction Inc.
Eslearis Painters LLC	Navigators Construction Inc
F & H General Contracting	Richey & Richey Construction LLC
First Community Bank	Robert Huber Construction
G A Campbell Painting	S & J Corona Construction LLC
Gulf Coast Carpentry Inc.	Southeastern Coastal Construction Inc.
Gulf Dreams Inc.	Steve Jones Contractor
Home and Builders Waste Recycling LLC	Stump Construction
James Huckabee dba Huckabee Construction	Superior Insulation of the Gulf Coast LLC
Jubilee Contracting dba Jubilee Plumbing	Taylor Painting LLC
Kingdom Roofing LLC	The Landscape Company LLC
L G Construction Inc	Title Guaranty
La Fuerza	

MEMBERS ARE OUR FOUNDATION
IF YOU DO BUSINESS WITH ANY CANCELED
MEMBERS, PLEASE ASK THEM TO REJOIN!
WE WANT THEM BACK!



MEMBER ADVANTAGE

AT A GLANCE

Amazon Business – Create an Amazon Business account and gain access to the NAHB Amazon store which offers recommended products tailored to your industry’s needs while unlocking additional business savings. Sign up here, www.amazon.com/NAHB

Capital One Spark Business Card – With the Spark® Cash credit card, you’ll earn unlimited 2% cash back on every purchase—plus, there is no annual fee to use your card. Click here to learn more: <https://capt11.co/NAHB>

Houzz – Free access to the concierge service, instant approval into the Houzz Trade Program giving trade-only discounts up to 50% off, plus special discounts on local advertising. Visit www.houzz.com/NAHBmembers

FCA US LLC – A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe’s – Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe’s Accounts Receivable (LAR) or Lowe’s Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

General Motors – General Motors is proud to offer NAHB Members a Private Offer of up to \$1,000 on your next Chevrolet, Buick and GMC vehicle. Visit www.nahb.org/gm to learn more.

UPS Savings Program & YRC Freight – UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

2-10 Home Buyers Warranty – Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

TSYS (formerly TransFirst) – Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free “Savings Analysis” call 800-613-0148 or visit www.tsysassociation.com/NAHB.

Dell – Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

ConstructionJobs.com – NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Visit: <https://www.nahb.org/en/members/member-discounts/archived-webpages/nahb-career-center.aspx> to connect with top talent and top employers in the construction industry today.

Hertz – Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis – Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget – Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

Office Depot – Office Depot – Save up to 80% in-store or online. Free shipping on orders of \$50 or more. Visit www.officediscounts.org/NAHB or call Jeremy Kirkland for assistance with your business account; 855-337-6811 Ext. 2897

Omaha Steaks – Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

TripBeat – 25% discount on over 200,000 vacation rentals worldwide. Call 844-367-6433 and mention NAHB at time of reservation or go to www.tripbeat.com/nahb.

Wyndham Hotel Group – 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD – 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

**Go to
www.nahb.org/ma
for more info!**



WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?

A free Member Benefit of HBAA
www.HBAArebates.com



The average rebate per Builder/Remodeler company who participated in 2016 was **\$1,206.93!**

Register & Claim:

- 866-849-8400
- www.HBAArebates.com
- /MemberRebateProgram

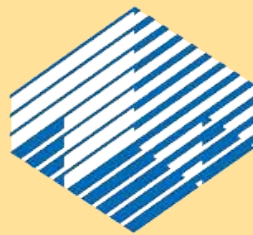


If you use any of these **50+** participating manufacturers



Then it's **EASY** to participate!

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check



Trustmark

Spanish Fort Location • May 17, 2018



We've Got Baldwin County Covered

Lumber 1 on the Gulf Coast for 43 years and still growing to serve you better

NOW OPEN IN GULF SHORES!



BUILDING MATERIALS • MOULDING • WINDOWS & DOORS • TRUSSES • CABINETS • APPLIANCES

Millwork Production Facility
2423 S. US Hwy 31
Bay Minette
251-937-7400

Truss Production Facility
2423 S. US Hwy 31
Bay Minette
251-937-8842

Daphne Contractor Yard
25847 Friendship Road
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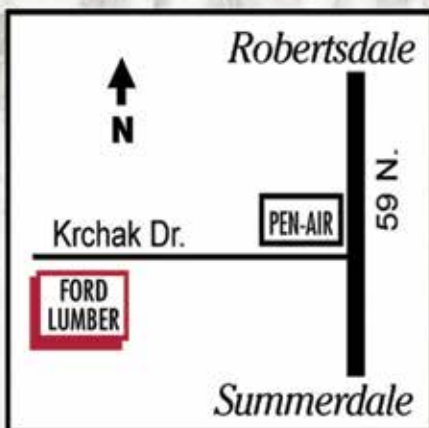
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UPCOMING EVENTS



BCHBA

Baldwin County Home Builders Association

JULY EVENTS

July 4 Office Closed

No meetings in July - Enjoy!



July 19-21 HBAA Summer Meeting - Destin, FL

AUGUST EVENTS CONT.

Aug. 9	12:00pm	Associate Council Mtg
Aug. 9	5:30pm	Bowling Tournament
Aug. 21	11:00am	Board Meeting
Aug. 21	12:00pm	Code Meeting
Aug. 23	12:00pm	New Member Orientation



July 24-28 NAHB Midyear Meeting - Portland, OR



BALDWIN COUNTY HOME BUILDERS ASSN.

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