



the plumbline

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ◆ MARCH/APRIL 2018



The 2018 Home Show is here!

NAHB Advocacy: Money in Your Pocket

2018 Silent Auction & Crawfish Boil

2018 Scholarships

YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



Ty Thompson and family



HOLLIE MACKELLAR FAIRHOPE

"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



RICHARD GREENE IRVINGTON

"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



WILLIAM WIMBERLY Mobile

"From the first vehicle I bought 10 years ago until now Terry Thompson has always treated me like family."



MARY BETH GREENE FAIRHOPE

"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."

CHEVROLET 

1402 Highway 98
Daphne

TERRY THOMPSON
CHEVROLET
Takes You Home 


FIND NEW ROADS™

251-626-0631
ShopTerry.com



To Fund BCHBA Charitable Foundation Scholarships
Thursday, March 15 | 5:30 pm
At Cliff Pitman's Barn • 9320 Gayfer Rd., Fairhope

Proceeds from the Silent Auction help to fund Scholarships for area students. We need items for the auction! If you have an auction item you'd like to donate, please fill out the full Silent Auction Form on the BCHBA website www.BCHBA.com. Cost: \$15 per person.



2018 BCHBA SCHOLARSHIPS

Last year the BCHBA awarded \$7,000 in annual scholarships to deserving local students pursuing careers in the home building industry. Qualifying students must be enrolled in construction related studies at a technical school or college. If you know a prospective candidate, please feel free to download the 2018 Scholarship Application on the BCHBA website. Deadline March 15, 2018.




L-R: Alex Cary – 2017 BCHBA President, Scott Schoppert – BCHBA Associate Council Chairman, Andrew Holley, Clay Pitman, Allison Jones, Bryan Roberts, James Minchew, Chris Bumpers – BCHBA Associate Council Treasurer, Alex Holobaugh, and Joe Hocklander - BCHBA Associate Council Secretary

Baldwin County HBA Presents...
31st ANNUAL HOME & PRODUCT SHOWCASE
 Saturday & Sunday, February 17-18, 2018
 Daphne Civic Center



THANK YOU TO OUR SPONSORS

Supporting Sponsor
TERRY THOMPSON CHEVROLET
Takes You Home
 www.terry-thompson.com
 251-626-0631

Official Show Guide Sponsor **BCSS**
 BUILDER CHAMBER OF SUPPLIERS

Official Show Guide Sponsor **OWL**
 Mobile Lumber & Millwork

Lanyard/Name Badge Sponsor **FORCE 5 WALLS, INC.**

Bag Sponsor **AFS**
 ALUMINUM FABRICATION SYSTEMS



First Place Booth - Triton Stone



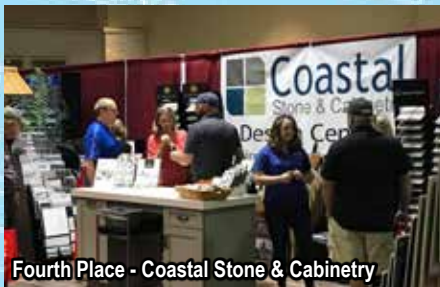
Consumers Choice - Force 5 Walls



Second Place - Border Magic & Boulder Designs by Mathews Group



Third Place - Fluid Motion Fabrication



Fourth Place - Coastal Stone & Cabinetry



Fifth Place - Kitchen & Bath Center



Honorable Mention - Mobile Lumber/Coast Design Kitchen & Bath



Honorable Mention - Inspired Closets



THANK YOU!

- Judge - Ron Scott, Daphne City Council
- Judge - Casey Williams, ES Chamber of Commerce
- Judge - Jessica Ware, Child Advocacy Center
- Concession - Scott Schoppert of Alabama Roofing

CONGRATULATIONS - BOOTH CONTEST WINNERS!

- 1st Place - Triton Stone
- Consumers Choice - Force 5 Walls
- 2nd Place - Border Magic & Boulder Designs by Mathews Group, Inc.
- 3rd Place - Fluid Motion Fabrication

- 4th Place - Coastal Stone & Cabinetry
- 5th Place - Kitchen & Bath Center
- Honorable Mention - Mobile Lumber/Coast Design Kitchen & Bath
- Honorable Mention - Inspired Closets

2018

Board of Directors and Officers

Gene Evans	President
Chris Farlow	1st VP/Treasurer
Jeff Frosthalm	2nd Vice President
David Brown	Secretary
Alex Cary	Past President

Local Directors

Brian Armstrong	Mike Henriksen
Chris Bumpers	Bo Nichols
Eric Craig	Scott Schoppert
Barbara Fretwell	Jim Smith
Jeff Frosthalm	Eddie Youngblood
Matt Hammond	

State Directors

Robert Brown	Chris Farlow
Alex Cary	Joe Hocklander
Gene Evans	Cain Roberds

National Directors

Robert Brown	Chris Farlow	Cliff Pitman, Life
Gene Evans, Alt	Lee Mitchell	Patrick Waller

Senior Life Directors

Don Druse	Stillman Knight	George Roberds
-----------	-----------------	----------------

Associate Council Chairman

Chris Bumpers

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing
 697 Highway 98
 Daphne, AL 36526
 251.626.4004

Like Us On
FACEBOOK



Baldwin County Home Builders Association

916 Plantation Blvd.
Fairhope, AL 36532

251.928.9927 • Fax: 251.928.9929
www.bchba.com

INDEX

- 3 2018 Silent Auction & Crawfish Boil
- 3 2018 BCHBA Scholarships
- 4 Photos from the 2018 Home Show
- 6 2018 Parade of Homes Luncheon
- 7 2018 Spring Tour of Homes
- 7 April Membership meeting at JBT Power
- 7 May Membership Meeting at Trustmark in Spanish Fort
- 8 2018 Golf Classic Corrections
- 9 NAHB Advocacy
- 10 Tax Reform and HELOCs
- 11 New Members
- 12 Renewals
- 15 2018 HBAA Legislative Reception
- 15 Spike Club
- 15 Cancelled Members

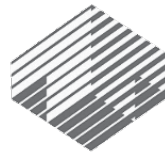
BACK Upcoming Events



ON THE COVER the 2018 Home Show ribbon cutting with Jessica Ware of Care House, 2018 BCHBA President Gene Evans and Casey Williams of ES Chamber of Commerce

Thank You to our year-long sponsors!

Their continued support is instrumental in allowing us to have quality events and services that benefit all BCHBA member.



Trustmark



If you would like to be a BCHBA sponsor please call us at (251) 928-9927 or email us at info@bchba.com!



Wednesday, March 21, 2018 • Noon
 at the BCHBA Office in Fairhope
 916 Plantation Blvd. • Fairhope

LUNCHEON

for Parade of Homes Builders, Showcase Home
 Builder and Associates Offering Discounts

**Reehco Custom Homes will build
 the 2018 Showcase Home**

PLEASE COMPLETE THIS FORM & BRING TO LUNCHEON TO OFFER DISCOUNTS TO PARADE BUILDERS
 (Reservations: Mandatory by Monday, March 19, 2018 - One representative per company)

DISCOUNT PROGRAM PARTICIPATION AGREEMENT

This agreement between _____, herein known as the DISCOUNTER, and the Baldwin County Home Builders Association, herein known as the ASSOCIATION, in entering into this _____ day of _____, 2018. The DISCOUNTER agrees to participate in the DISCOUNT PROGRAM offered in conjunction with the 2018 Parade of Homes scheduled for September 29-30 and October 6-7, 2018. The DISCOUNTER further agrees to provide the following discounts in the amounts shown for the products and/or services herein described. It is further agreed that these discounts shall be made available to each builder and only to those builders having a home in the Parade and such discounts are in addition to any other discounts normally given. Discounts will be given only after the builder s has paid the entry fee for the home/s on which the discounts are given.

The following discounts will be given: PERCENT or DOLLAR AMOUNT _____

Description/Details _____

Discounts described above will be given (check one):

- Upon payment of the invoice
- After the Parade, if the home is finished and open to the public as part of the Parade.
- Upon payment of the invoice but must be returned if the home is not finished and open during the Parade.

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

SHOWCASE HOME CONTRIBUTIONS

This section is for contributions or discounts for the showcase home only

Upon receipt by the BCHBA Office, a Contribution/Discount list will be compiled for the builder of the showcase home and forwarded to them. You will receive recognition.

Contribution: _____

Value: _____ **Discount %:** _____ **Savings \$:** _____

Signed: _____ **Print Name:** _____

Company: _____ **Address:** _____

Phone: _____ **Cell Phone:** _____

Over 3000 consumers viewed the Showcase Home last year! What better way to make sure your products and/or services are viewed by prospective customers! Don't let the Parade pass you by!

You're Invited to Participate!

spring TOUR OF homes



Saturday
April 21, 2018
10:00 - 5:00

Sunday
April 22, 2018
12:00 - 5:00



Sponsorship Opportunities - \$1,000.00: Your company name and logo on ALL advertising plus our website!
Download an application at www.bchba.com. If you have questions call Fran at 928-9927 or e-mail Fran@BCHBA.com or Brett@BCHBA.com.

April GENERAL MEMBERSHIP MEETING



Tuesday, April 17th
5:30pm - 7:30pm
1204 US-98, Daphne

Food - Beverages - Equipment Olympics

RSVP to 251-928-9927
or brett@bchba.com



May GENERAL MEMBERSHIP MEETING



Trustmark

Thursday, May 17th
5:30pm - 7:30pm
30723 State Hwy 181, Spanish Fort
(across from Eastern Shore Center)



BBQ Pork and Door Prizes!
RSVP to 251-621-4668
or JLCook@Trustmark.com

Baldwin County Home Builders Association



28th ANNUAL GOLF CLASSIC

Friday, May 4, 2018 • Quail Creek Golf Course

Registration & Lunch – 11:00 Shotgun Start – 12:30

Sponsorship Information

All sponsors will receive special recognition at the event in our newsletter, facebook and on our website

Company Name _____

Title Sponsor - \$2,500

- Four Players
- Company item in ditty bag
- Company name in newsletter and website

Corporate Sponsor - \$750

- Four Players
- Name on signage

Dinner Sponsor - \$500

- Company giveaways
- Company Name on signage at event

Hospitality Tent - \$350

- Company reps with giveaways on course tees

Beverage Cart - \$300

- Company Name or Sign on Cart

Awards Sponsor - \$250

- Company name on signage at event
- Company giveaways

Range Sponsor - \$250

- Sign on Practice Range

Lunch Sponsor - \$125

- Sign on Practice Range

Tee Sponsor - \$125

- Sign on Practice Range

Individual Players: # _____ @ \$125/Each = _____

Player Information

Player Fee - \$125 includes: Green fee, cart fee, and two (2) Mulligans

**Lunch, Awards Dinner, Beverages, and GREAT Prizes. Prizes: \$10,000 hole-in-one, longest drive, closest to pin, First, Second, Third & Fourth place team prizes.

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Name _____ Company _____ Handicap _____

Cut off date – April 27th. Player registration must be accompanied by payment

Payment Methods

Credit/Debit Card: VISA MasterCard Discover American Express

Card Number _____ Expiration Date _____ CCV _____ (3 Digit Code)

Cardholder's Name _____ Cardholder's Signature: _____

CHECK Made Payable to: BCHBA

Sponsorship Total \$ _____ Company Name: _____ Signature: _____

Individual Players: # _____ @ \$125/Each = _____

TOTAL AMOUNT ENCLOSED \$ _____

NAHB Advocacy: Money in Your Pocket





NAHB - February 2, 2018


NAHB economists have put a dollar value on selected member benefits and advocacy victories achieved in 2017. Add it up, and you get an average of \$7,500 per housing start for a typical builder.

That figure demonstrates just how much value NAHB delivers for members: the value per housing start a typical builder will see in 2018 as a result of key NAHB advocacy victories in 2017. Some members will experience more of these benefits than others.


Here are some of the advocacy victories that contributed to that number.


 OSHA Suspends Enforcement of Onerous Beryllium Rule. Estimated value: \$2.03 billion (\$1,600 per housing start). On Jan. 9, 2017, OSHA published its final rule on Occupational Exposure to Beryllium. Even though the proposed rule did not apply to the construction industry, the final rule did. NAHB filed a lawsuit challenging OSHA's authority to issue such a rule under these circumstances. In response, OSHA announced that it would stop enforcing the rule in the construction industry.


 Preservation of Lower Cost Options in Building Codes. Estimated Value: \$1.26 billion (\$1,000 per housing start). NAHB was successful in keeping a number of costly provisions out of the 2015 versions of the International Residential Code and International Energy Conservation Code. Defeated proposals include: Fenestration-U-Factor in Climate Zones 5, 6, 7 and 8 increased to triple pane levels; a high-efficiency water heating equipment requirement; and requirements for new homes to facilitate future solar energy system installations.

 Tax Reform: Reductions in Builder Taxes. Estimated value: \$1.51 billion (\$1,200 per housing start). NAHB was involved from start to finish in the legislative

debate over tax reform. On the business side, NAHB worked to reduce taxes on business, including reductions for pass-thru entities, which resulted in lower tax rates and a special pass-thru deduction intended to benefit small business.

 Tax Reform: Private Activity Bonds. Estimated value: \$991 million (\$800 per housing start). House-passed tax reform legislation followed early tax reform plans by eliminating the tax-exempt status of private activity bonds (PABs). NAHB worked hard to demonstrate the importance of PABs to the housing market, especially the Low-Income Housing Tax Credit, and the final bill preserved PABs.

 Tax Reform: Protection of Builder Interest Deduction. Estimated value: \$884 million (\$700 per housing start). The 2016 Better Way Tax Reform blueprint (published by the Ways and Means Committee as an initial draft of tax reform) proposed to eliminate any business deduction on interest paid on business loans, including acquisition, development and construction loans. Because of NAHB's advocacy efforts, the final tax reform legislation includes a special exemption for real estate businesses from the interest deduction limits imposed on the rest of the economy.

 Elimination of Seriously Flawed Duct Proposal. Estimated value: \$867.4 million (\$700 per housing start). NAHB, along with HBA leaders in California and Nevada, strongly opposed a proposed change to the 2018 edition of the Uniform Mechanical Code (UMC) that would have limited the length of flex duct to five feet in residential applications. Recently, the International Association of Plumbing and Mechanical Officials announced that it has decided not to approve this change.

For a more comprehensive list of NAHB services and advocacy victories, visit valueofnabh.org.

TAX REFORM



and HELOCs: WHAT NOW?

NAHB - January 29, 2018

As the dust settles on last month's tax reform debate, remodelers and their clients may see conflicting information about home equity credit lines (HELOCs) and second mortgages — traditionally, important funding sources for major home renovation work.

In a recent letter, NAHB asked Treasury Sec. Steven T. Mnuchin and the IRS to weigh in.

"As most major remodeling projects are financed using debt secured by the buyer's home, the deductibility of interest paid on loans used to substantially improve a home is the lifeblood of the industry," the letter says.

While the new law no longer allows home owners to deduct the interest on HELOCs if they are using the equity for tuition, a new car or a vacation, the bill does carve out money used for "substantial improvements" to their homes, so long as the combined total of their first and second mortgages and HELOC balances does not exceed the \$750,000 limit on mortgage amounts qualified for interest deductions.

While that is lower than the \$1.1 million for the first mortgage and home-equity debt combined before the tax reform measures were passed, it's still useful, said NAHB economist David Logan.

"As long as clients demonstrate that they have used the HELOC for capital improvements on their homes, they should be in compliance," he said.

However, he cautioned, remodelers should not take the role of tax advisor for their clients and should recommend that they call their accountants before making the decision to take out a loan.

The Washington Post's Kenneth Harney discusses the new HELOC rules in a recent real estate column. NAHBNow will offer a series of blog posts in the coming weeks about the effects of the new tax law on our members' businesses.

Would you like to sponsor a CODE LUNCHEON?

Meeting sponsorships are
available for
May, August or November

If you would like to sponsor
a meeting please call
251-928-9927 or email
brett@bchba.com

Thank You!
To our 2018
Home Show Sponsors!

Supporting Sponsor - Terry Thompson Chevrolet
Show Guide Sponsor - Baldwin County Sewer Service
Show Guide Sponsor - Mobile Lumber & Millwork
Lanyard/Badge Sponsor - Force 5 Walls
Bag Sponsor - AFS Foundation & Waterproofing



BUILDERS

Gulf Coast Modular Homes, LLC

Larry Kill
 Manufacturer of Modular Homes
 7552 Navarre Parkway #7
 Navarre, FL 32566
 (603) 369-2948
 larry@gulfcoastmodularhomes.com

Middle Bay Development, LLC

Mark Perez
 Land Developer
 P.O. Box 2212
 Fairhope, AL 36532
 (251) 751-0794
 middlebayllc@gmail.com

Ray Building Company

Stephen Ray
 Remodelers/Residential Builder
 13 Office Park Cir., Ste. 17A
 Birmingham, AL 35223
 (205) 868-6800
 steve@raybuildingcompany.com

Reehco Custom Homes

Cameron Reehl
 Remodelers/Residential Builder
 24190 Us Hwy. 98, Ste. B
 Fairhope, AL 36532
 (251) 605-2915
 wcreehl@gmail.com

Reese Enterprises, LLC

Rob Reese
 Remodeler
 26890 1st Street
 Orange Beach, AL 36561
 (251) 233-7393
 r.reese08@yahoo.com

ASSOCIATES

All Baldwin Drywall

Dennis Collins
 Drywall Contractors
 P.O. Box 477
 Robertsdale, AL 36567
 (251) 979-5831
 collinsdennis25@yahoo.com

Andreas Contracting

Eldie Mendea Mateo
 Carpentry Contractors
 505 E. Myrtle Ave.
 Foley, AL 36535
 (251) 504-7530
 beloved2000@gmail.com

Backyard Paradise

Brad Brown
 Outdoor Kitchen/Bath
 26050 Hwy. 181
 Daphne, AL 36526
 (251) 621-3388
 brad@backyardparadise.biz

Berkshire Hathaway Home Services Cooper & Co. Inc.

Deena Robinson
 Real Estate Brokers / Agents
 900 Hillcrest Rd. Ste. A3
 Mobile, AL 36695
 (251) 344-5003
 deenarobinson@bhhscooper.com

Blue Water Fiberglass Pools, LLC

Gib Leonard
 Pool Construction
 22420 Hwy. 59 South
 Robertsdale, AL 36576
 (251) 945-9500
 gibleonard@gmail.com

C R Berry Builders

Royce Berry
 Drywall Contractors
 1004 Tiber Court
 Foley, AL 36535
 (251) 423-8339
 da2ull5@yahoo.com

Emerald Coast Landscaping

Josh Godbold
 Landscaping
 7236 Roscoe Rd.
 Gulf Shores, AL 36542
 (251) 269-8128
 emeraldcoastlandscaping@hotmail.com

Four String Construction dba Tyler O'Neal

Tyler O'Neal
 Carpentry Contractors
 11459 Rosa Rd.
 Elberta, AL 36530
 (251) 747-2283
 fourstringconstruction@gmail.com

G & E General Construction, Inc.

Ismael Flores
 Carpentry Contractors
 22599 West Blvd.
 Silverhill, AL 36576
 (850) 361-7898
 ismflores64@gmail.com

Helix Engineering & Construction LLC

Elvin Byrd
 Site Preparation
 P.O. Box 2812
 Daphne, AL 36526
 (251) 269-0847
 elvin.byrd@helixepc.com

KC South - Pella Windows & Doors

Matt Hawkins
 Doors / Windows
 4245 Uratan Pl.
 Pensacola, FL 32504
 (850) 619-2187
 matt.hawkins@pellagulfstates.com

McCord Electric Service, LLC

Martin McCord
 Electrical Contractors
 26465 Cotton Bayou
 Orange Beach, AL 36561
 (251) 223-9495
 marty@mccordelectricservice.com

PGA Palomo Drywall, LLC

Jessica Anguiar
 Drywall Contractors
 31733 Buzbee Rd., Lot D
 Spanish Fort, AL 36527
 (251) 586-2975
 jessicaanguiar@yahoo.com

Precision Plumbing & Piping, LLC

Paul Sims
 Plumbing Contractors
 30827 Brady Road
 Robertsdale, AL 36567
 (251) 964-0837
 simspaul@att.net

Quality Plumbing, Inc.

Jesse Burks
 Plumbing Contractors
 14126 River Oaks Dr.
 Fairhope, AL 36532
 (251) 609-2925
 qualityplumbing.al@gmail.com

Ridlon Contracting, LLC

Ronnie Ridlon
 Carpentry Contractors
 116 Normany Street
 Fairhope, AL 36532
 (251) 379-3253
 rridlon8@gmail.com

Rio Stone, LLC

Juliano Cruz
 Floor Coverings
 17041 A. Hwy. 98
 Foley, AL 36535
 (251) 965-1454
 info@riostoneflooring.com

Simonson Design Lab

Peter Simonson
 Architects / Designers / Engineers
 358 Darla Ct.
 Gulf Shores, AL 36547
 (701) 371-3697
 psimonson@simonsondesignstudios.com

NEW MEMBERS

Dec. 16, 2017 - Feb 16, 2018

ASSOCIATES

Solo Construction, Inc.

Mauricio Ruiz
Roofing Contractors
815 S. Juniper St., Lot 6
Foley, AL 36535
(251) 233-7197
mauriciojesusruiznavarro@gmail.com

Splash Pools & Spas, LLC

Jack Willard
Pool Construction
30941 Mill Lane, Unit C
Daphne, AL 36526
(251) 626-9846
splashpools3950@bellsouth.net

Stonebridge Concrete, Inc.

Jose Garcia
Masonry Contractors
21541 Bengston Rd.
Robertsdale, AL 36576
(850) 227-4226

AFFILIATES

Berkshire Hathaway Home Services Cooper & Co., Inc.

Jon Pinson
Real Estate Brokers / Agents
35814 Delvan Lane
Bay Minette, AL 36507
(251) 300-0875
jonpinson@bhhscooper.com

**Welcome Our
New Members!**

*It's good business
to do business
with members!*

**Remember to add
these new members
to your directory.**

RENEWALS

Dec. 16, 2017- Feb. 16, 2018

1st Call Services, LLC Justin Juncos	1 Yrs.	B & R Construction & Siding, LLC Rob Inabinet	5 Yrs.	Bryant Bank Vince Hughes	11 Yrs.
2-10 Home Buyers Warranty Michael LeCorgne	6 Yrs.	Baker Clark Homes, Inc. Jason Hons	1 Yr.	Burton Advertising Joe Curlette	1 Yr.
4 Lane Development, Inc. Geoff Lane	2 Yrs.	Baldwin Electric Membership Corporation Greg Gipson	★ 46 Yrs.	Bushnell Painting Brian Bushnell	2 Yrs.
5 Starr Plumbing, Inc. Shane Starr	1 Yr.	Barloy Contractors, Inc. Christopher Barboni	7 Yrs.	C & K Electric, LLC Chuck Wallace	5 Yrs.
A & L Finishing Touches, LLC Aaron Bushnell	11 Yrs.	Barnett Drywall Tim Barnett	11 Yrs.	Capital Builders, LLC Brooks DeLaney	7 Yrs.
A & R Painting Esteban Arellano	7 Yrs.	Barnett Millworks Mike Stevens	5 Yrs.	Carpet & Draperies, Inc., dba Sun Flooring, Inc. Leroy Waite	16 Yrs.
A to Z Services, LLC Meir Ohayon	12 Yrs.	Batten Builders, LLC John Luce	2 Yrs.	Cheryl's Designs, Inc. Cheryl Macedon Cook	15 Yrs.
A+ Concrete Designs, LLC Aaron Murphy	7 Yrs.	Bay Aire, Inc. Air Conditioning & Heating Keith Galloway	★ 27 Yrs.	Closet Factory/Taylor Manufacturing, LLC Gerald Taylor	1 Yr.
Advanced Design Services Cary Devole	1 Yr.	Beds & Blinds, Inc. David Tarwater	18 Yrs.	Coastal Area Plumbing & Drain Brandon Thornton	2 Yrs.
AFA Construction, LLC Isrrael Torres	7 Yrs.	Beebe's Pest & Termite Control, Inc. Aaron Green	2 Yrs.	Coastal Insulation of Alabama Patti Murray	★ 40 Yrs.
Aiken Design and Construction, Inc. Tom Aiken	10 Yrs.	Big Boy Construction, Inc. Jose Robles	2 Yrs.	Complete Stone Work, LLC Melissa Collier	1 Yr.
Alabama Paint Company Angela Ford	2 Yrs.	Bill Dobbins Homes, Inc. Randy Dobbins	2 Yrs.	Consolidated Fence Co., LLC Sandy Wise	19 Yrs.
American Air Solutions, Inc. Timothy Courtright	9 Yrs.	Blair's Carpet Installation Jerry Blair	3 Yrs.	Construction Concepts, LLC Tim Murrell	10 Yrs.
American Laid Masonry Budd Arzie	3 Yrs.	Blume Construction Denis Blume	17 Yrs.	Cooley's Construction Stephen Cooley	7 Yrs.
Ammons Construction Les Ammons	3 Yrs.	Boulton and Associates, Inc. William Boulton	13 Yrs.	Craig Jernigan Construction, Inc. Craig Jernigan	20 Yrs.
AQ Construction Andres Quintanar	1 Yr.	BRT Flooring, Inc. Michele Tuberville	18 Yrs.	Creel Construction, LLC Ryan Creel	7 Yrs.
Asphalt Repair Services, LLC Norman Boothe	1 Yr.				

★ **Congratulations to our long term 25+ year members!**

RENEWALS

Dec. 16, 2017 - Feb. 16, 2018

Crimson Contracting, Travis Krumm Sr. dba Travis Krumm	6 Yrs.	Gary Clark Builders Gary Clark	23 Yr.	KH Pool Service, Ken Hinote dba Ken Hinote	13 Yrs.
Custom Millworks, Inc. Mark Williams	16 Yrs.	General Electric Appliances John Sanders	2 Yrs.	King One Construction, LLC Almando Olvera	1 Yr.
D. E. Wilson Tile & Flooring David Wilson	4 Yrs.	Gene's Floor Coverings II, Inc. Russell Judkins	20 Yrs.	L G Construction, Inc. Laura Garcia	1 Yr.
DA Water Werks, Inc. Angela Monteleone	12 Yrs.	Griffin Mechanical Contractors, Inc. Kaleigh Drumm	1 Yr.	L. A. Stone & Tile Loren Allread	4 Yrs.
Daley Contracting, Chris Daley Chris Daley	1 Yr.	Habitat for Humanity of Baldwin County Sandy Folan	15 Yrs.	Larry Whitaker Builders Larry Whitaker	21 Yrs.
David Stapleton Builders, Inc. David Stapleton	★ 28 Yrs.	Hancock Bank Chip Stone	4 Yrs.	Lead Men Construction Brandon Fisher	4 Yr.
Diamond M Electric LLC James Maloy	4 Yrs.	Harvill, Inc. Judd Harvill	6 Yrs.	Mako Services, LLC Bryan Hodges	1 Yr.
Dobbins Builders, Inc. Kathy Dobbins	21 Yrs.	Henry Long, dba Baldwin Home Services Henry Long	2 Yrs.	Mathews Group, Inc. dba Border Magic & Boulder Design Timothy Mathews	1 Yr.
Door-N-Gutter Pro, Inc. Ben Nelson	15 Yrs.	Henry Nall Paint Contractor Henry Nall	8 Yrs.	MDH Construction Services, Inc. Mike Hayes	5 Yrs.
Doug Ward & Company, LLC Doug Ward	19 Yrs.	Heritage Homes of Mobile, Inc. Frank Lott	19 Yrs.	Mendez General Contracting, Inc. Cecelia Aguilar	1 Yr.
DSL D Homes Gulf Coast, LLC Reid Hill	3 Yrs.	Highland Wake Construction, LLC Scott Shamburger	13 Yrs.	Mesquite Construction Corporation Rafael Torres	13 Yrs.
Duplicators Printing & Copy Center, LLC Viny Overy	19 Yrs.	Huber Engineered Woods Jason Coleman	2 Yrs.	Metal Roofing Center & Supply, LLC William Akridge	17 Yrs.
Earl Buchanan Construction Corporation Earl Buchanan	3 Yrs.	Hutchison Homes, Inc. John Hutchison	20 Yrs.	Micor, Inc., dba MDS Construction Co. Mike Small	15 Yrs.
EcoView Windows Robert Thompson	1 Yr.	Hydroshield of South Alabama Derek Welch	2 Yrs.	Mike Hall Flooring Mike Hall	1 Yr.
EK Stucco, LLC Edmund Kis	5 Yrs.	Island Enclosures & Improvements, LLC John Jones	12 Yrs.	Moore Surveying Seth Moore	★ 26 Yrs.
Elite Pro Roofing, LLC Teresa Jones	5 Yrs.	J S Repair, Jolene Near dba Jolene Near	1 Yr.	Nu Image Builders, LLC Stephen Domyiny	11 Yrs.
Enterprise Flooring Service, Inc. Robin Yates	16 Yr.	Jeff Miller Cable Jeff Miller	4 Yrs.	Nunez Painting Carlos Jovany Nunez	1 Yr.
Eric Craig Homes, Inc. Eric Craig	4 Yrs.	JM Hill Construction, LLC Joe Hill	2 Yrs.	Pen Air Federal Credit Union Lindsay Gibson Durre	5 Yrs.
Fairhope Floor Covering, Inc. Fred Watkins Jr.	★ 26 Yrs.	John Bowman Construction John Bowman	11 Yrs.	Perfection Painting & Cleaning, Inc. Alma Arellano	2 Yrs.
Fairhope Ready Mix, Inc. Mike McNiel	17 Yrs.	John Eckenstaler Builders, Inc. John Eckenstaler	5 Yrs.	Price Masonry, LLC Randy Price	7 Yrs.
Falkner Landscape, Inc. Alissa Falkner	21 Yrs.	John Stacey Roofing, LLC John Stacey	11 Yrs.	Quality Contractors & Son, LLC Timothy Troha	4 Yrs.
Ferguson Bath, Kitchen & Lighting Gallery Molly Klaas	2 Yrs.	Johnson's Siding Emily Johnson	7 Yrs.	Quality Paint, Inc. Serfio Martinez	1 Yr.
Force 5 Walls, Inc. Rodney Hubble	2 Yrs.	JRO Contracting, LLC Jason Roach	1 Yr.	R C I, Inc. Libby Hill	12 Yrs.
Ford Lumber & Millwork Company, Inc. Rodney Price	18 Yrs.	Jubilee Flooring & Decorating Jerry Nowlin	9 Yrs.	R. B. Cunningham Richard Cunningham	1 Yr.
Friday Construction Co., Inc. Mike Commiskey	6 Yrs.	Kevin Colburn dba Colburn Construction Kevin Colburn	1 Yr.	Ready Mix USA Russ Wood	17 Yr.
				Riviera Furniture/ Riviera Patio Life Style Troy Barrett	2 Yrs.

RJC LLC dba Riviera Stoneworks Ralph Christman	1 Yrs.	Southern Home Framing, LLC Chad Lippincott	14 Yrs.	TCA Construction, LLC Eliannis Doimeadios	1 Yr.
Rob Littleton Construction Co., LLC Rob Littleton	4 Yrs.	SouthPoint Bank Regina Hanberg	9 Yrs.	Technical Services Inc dba Townsend Services, Inc. Jon Townsend	12 Yrs.
Roberds Corporation George Roberds	★ 41 Yrs.	Spivey Concrete, Wyman Spivey dba Wyman Spivey	7 Yrs.	Thomas Moore Construction, LLC Thomas Moore	12 Yrs.
Robert Lester Construction & Roofing, LLC Robert Lester	19 Yrs.	Star Painting Services Andrea Rosales	3 Yrs.	Tropical Woods & Flooring, LLC Chuck Williamson	14 Yrs.
Ronald C Nursey Ronald Nursey	1 Yr.	Stone Interiors Wille Palacio	14 Yrs.	Trotter's Concrete Construction, Inc. ★ Donald Trotter	★ 26 Yr.
Roof Doctor of Alabama, Inc. Lance Carbary	4 Yrs.	Suarez Builder, Inc. Larry Suarez	★ 25 Yrs.	Tyndall Federal Credit Union Carolyn Nicholas	7 Yrs.
Ruiz Roofing & Construction Juan Ruiz	4 Yrs.	Sun Coast Builders, Inc. Steve Bailey	14 Yrs.	Vance and Sons Cabinets, Inc. Justin Vance	2 Yr.
Sanderson Enterprises, Inc. dba Sanderson Builders David Sanderson	10 Yrs.	Superior Contracting Services Tim Tutton	4 Yrs.	W J Van Arsdale, Inc. Charles Van Arsdale	★ 26 Yrs.
SLM Lot Clearing Sylvester McCovery	4 Yrs.	Superior Painting Services, LLC Cecil McClinton	17 Yrs.	Wachter & Company, Inc. Chason Wachter	10 Yrs.
Smith, Clark and Associates, LLC Hunter Smith	4 Yrs.	Superior Plus Landscape, Inc. Anthony Hadley	8 Yrs.	Walker Drywall Donnie Walker	6 Yrs.
South Baldwin Custom Homes, Inc. Thomas Martin	6 Yrs.	Sycamore Construction. Inc. Robert Costantini	1 Yr.	Wallace Concrete, Inc. Tab Wallace	17 Yrs.
Southcoast Plastering and Stucco, Ginger Stewart dba Ginger Stewart	1 Yr.	Tada, Sandi Freil dba Sandi Freil	5 Yrs.	Waller Builders, LLC Patrick Waller	6 Yrs.
		Taylor Made Trim Tile James Taylor	5 Yrs.		

★ **Congratulations to our long term 25+ year members!**

Duplicators Printing

BLUEPRINTS

COLOR COPIES

POSTERS • SIGNS • BANNERS

Copy Services • Foam Boards • Business Cards • Letterhead • Envelopes • Invoices
Carbonless Forms • Newsletters • Brochures • Flyers • Labels • Promotional Products
Multi & Full Color Printing • Digital Printing • Stamps • Tags • Fax Service
Wedding Invitations • Announcements • Personal Stationery • and Much More...

251-626-4004

697 Highway 98 • Daphne, AL 36526 (Next to Mosely Meats)
duplicatorsprint@gmail.com

2018 HBAA Legislative Reception

Home Builders Licensure Board (HBLB) Legislation Awaits Governor's Signature

On Tuesday, the Alabama House of Representatives passed SB 147 on a vote of 87 to 3. This important legislation allows the HBLB to license roofers working on jobs over \$2,500, bringing much needed regulatory oversight to the industry. This change will help prevent unlicensed, out-of-state, fly-by-night roofers from infiltrating the state during times of natural disasters, taking advantage of Alabama citizens at their most vulnerable state.

This victory was not possible without the hard work of a number of individuals. Representative Steve McMillan and Senator Steve Livingston worked tirelessly to get the legislation in a position for consideration by both chambers. In the end, Speaker of the House Mac McCutcheon's decision to include the bill on the Small Business Calendar teed the measure up for debate by the House. With members of the HBLB Board in the gallery, as well as HBAA members, the House approved the measure after a brief debate.

The bill is now on the Governor's desk for her approval. The bill has until Tuesday to be acted upon.

Governor Signs Cluster Box Resolution as HBAA Enters Talks with USPS

Literally moments before the HBAA was to sit down with USPS officials, Governor Ivey signed a resolution requesting the postal service abandon plans to mandate cluster boxes in new subdivisions. During the meeting, developers from across Alabama expressed issues ranging from cost to safety to liability as some of the underlying reasons for HBAA and consumer opposition. Among the points raised, the HBAA expressed a lack of any regulatory authority of the postal service to mandate any action by developers. Further, with clear delivery options laid out in the postal service operation manuals, it appeared that the USPS was exceeding its authority to disregard other options in favor of one. The HBAA fought back by arguing that there was no

uniformity to its application of its policy and that the only areas that the USPS references as success cases for its implementation were all high-density, urbanized communities. The USPS even admitted that in Virginia it installed cluster boxes in neighborhoods throughout the 60's and 70's creating a public acceptance to the delivery method, something it is unwilling to do in Alabama.

Additionally, the USPS claims that cluster box installation increases the delivery efficiency by 100%, meaning that they can service 1,600 units in the time they can service 800 under curbside delivery. The HBAA representatives suggested leveraging the cost savings to finance the purchase and installation of units. The idea, which was articulately presented by Todd Slyman, past HBAA president and developer in Huntsville, seemed to catch the USPS off guard and somewhat unwilling or unable to discuss.

At the conclusion of the meeting, the HBAA offered an olive branch of sorts to the USPS by suggesting that perhaps mandating ultra, high density developments install cluster boxes would be an agreeable starting point. The HBAA did, however, state that since public support for this change was relatively non-existent, that they should schedule town hall meetings across the state and alert the public to its plans. The developer or builder should not be the bad guy in this situation, rather the USPS should be up front with consumers about the changes they envision. They have agreed to go back and consider those suggestions.

Until then, the HBAA reinforced its opposition and reaffirmed its desire to find a way forward that did not cost developers extra expense and would be acceptable to the consumer.



SPIKE CLUB



LIFE MEMBERS

J Lynn Blackmon	470.50
Carolyn Bowen	78.50
Robert Brown	82.00
Chris Bumpers	61.00
Alex Cary	44.00
Don Druse	664.00
Charles Ebert III	839.00
Gene Evans	31.50
Chris Farlow	32.50
Dan Harrison	171.50
Gary Hellmich	115.50
Mike Henrickson	43.00
Joe Hocklander	226.25
Tracy Holobaugh	99.50
John Hutchinson	34.50
Julie Kenney	91.00
Stillman D. Knight	56.00
Johnny Langenbach	306.00
Chad Lippincott	28.00
Lee Mitchell	119.00

Cliff Pitman	113.50
Chris Price	161.00
Rance Reehl	36.00
Cain Roberds	101.50
George Roberds	555.00
Ray Roberds	75.00
David Stapleton	40.50
George Stuart	134.50
Cathy Taylor	87.50
Thorn Thomas	307.00
Jeff Thompson	46.00
Wayne Trawick	276.50
Lee Turner	294.00
Michael Venezia	45.00
Patrick Waller	37.50
Eddie Youngblood	271.00

MEMBERS

Jack Lynn Blackmon Jr.	22.50
Bryan Chandler	14.50
Mike McElmurry Jr.	24.50
Maclin Smith	20.50

CANCELED

as of Feb. 16, 2018

- Denk's Metal Erectors, Inc.
- Walker Maintenance, Inc.
- Custom Shutter Company LLC
- Nall Printing
- Decorative Concrete Designs
- La Fuerza
- Southern Tide Landscaping LLC
- Concrete Business
- Baldwin Flooring Contractors, LLC
- McVay Construction Co. Inc.
- Turning Leaf Construction
- Eastern Shore Fence Company & Outdoor Structures
- Vesta Taylor Interiors

Members earn one Spike credit for each new member they sponsor. When that member renews after his or her first year of membership, the sponsoring member automatically receives one retention credit. Every year that the member renews thereafter, the sponsoring member will receive a half renewal credit.



National Association
of Home Builders

MEMBER ADVANTAGE

AT A GLANCE

Amazon Business – Create an Amazon Business account and gain access to the NAHB Amazon store which offers recommended products tailored to your industry’s needs while unlocking additional business savings. Sign up here, www.amazon.com/NAHB

Capital One Spark Business Card – With the Spark® Cash credit card, you’ll earn unlimited 2% cash back on every purchase—plus, there is no annual fee to use your card. Click here to learn more: <https://capt1.co/NAHB>

Houzz – Free access to the concierge service, instant approval into the Houzz Trade Program giving trade-only discounts up to 50% off, plus special discounts on local advertising. Visit www.houzz.com/NAHBmembers

FCA US LLC – A \$500 cash allowance for members, employees and household family members. This offer is good toward many new models in the Chrysler, Dodge, Jeep®, Ram or FIAT® vehicle lineup and is stackable with most current local or national incentives. Visit www.nahb.org/fca to learn more.

Lowe’s – Visit www.LowesForPros.com/NAHB or call 877-435-2440 and register to save 2% on your Lowe’s Accounts Receivable (LAR) or Lowe’s Business Accounts (LBA) purchases and free delivery on purchases over \$500. Save an additional 5% every day at the store when you mention the 5% at time of purchase and when using your LAR or LBA.

General Motors – General Motors is proud to offer NAHB Members a Private Offer of up to \$1,000 on your next Chevrolet, Buick and GMC vehicle. Visit www.nahb.org/gm to learn more.

UPS Savings Program & YRC Freight – UPS discounts of up to 36% on a broad portfolio of shipping services. Savings of at least 70% on less-than-truckload shipments 150 lbs. or more with UPS Freight and YRC Freight. Visit www.1800members.com/NAHB or call 1-800-MEMBERS (800-636-2377) for more information.

GEICO - Exclusive NAHB discounts for members on auto insurance. Visit www.geico.com/disc/nahb or call 800-368-2734. Mention NAHB for auto, homeowners, and commercial auto quotes.

2-10 Home Buyers Warranty – Visit www.2-10.com/NAHB or call 855-280-1328 to receive exclusive access to discounts on select products, including the Builder Backed Service Program and the systems and appliances warranty.

TSYS (formerly TransFirst) – Payment solutions with average savings of 16% per year. Web/mobile tools, credit card and eCheck processing and more. Free “Savings Analysis” call 800-613-0148 or visit www.tsysassociation.com/NAHB.

Dell – Up to 30% off on all Dell computers. Call 800-757-8442 and Mention NAHB or visit www.dell.com/nahb.

ConstructionJobs.com – NAHB offers a recruitment tool to all NAHB members in their search for new employees. NAHB members enjoy a 20% discount off standard rates. Visit: <https://www.nahb.org/en/members/member-discounts/archived-webpages/nahb-career-center.aspx> to connect with top talent and top employers in the construction industry today.

Hertz – Up to 20% off on rental cars and FREE Gold Plus Rewards membership. Visit www.hertz.com/nahb, or call 800-654-2200 and use CDP# 51046.

Avis – Up to 25% off car rental base rates and FREE Avis Preferred Service membership at www.avis.com/nahb, or call 800-331-1212 and use AWD code G572900.

Budget – Up to 25% off car rental base rates and FREE Budget Fastbreak at www.budget.com/nahb, or call 800-283-4387 and use BCD code Z536900.

Office Depot – Office Depot – Save up to 80% in-store or online. Free shipping on orders of \$50 or more. Visit www.officediscounts.org/NAHB or call Jeremy Kirkland for assistance with your business account; 855-337-6811 Ext. 2897

Omaha Steaks – Save 10%, in addition to any online specials. www.OSincentives.com/promo/nahb

TripBeat – 25% discount on over 200,000 vacation rentals worldwide. Call 844-367-6433 and mention NAHB at time of reservation or go to www.tripbeat.com/nahb.

Wyndham Hotel Group – 15% off at over 7,400 hotels. Call 877-670-7088 and mention ID 8000002688. Go to www.nahb.org/ma and click on the Wyndham logo to find out more.

FTD – 20% off floral arrangements and gifts at www.ftd.com/nahb or call 800-SEND-FTD use code 17421.

**Go to
www.nahb.org/ma
for more info!**



WANT TO START GETTING MONEY FOR PRODUCTS YOU ALREADY USE?

A free Member Benefit of HBAA
www.HBAArebates.com



The average rebate per Builder/Remodeler company who participated in 2016 was **\$1,206.93!**

Register & Claim:

866-849-8400
www.HBAArebates.com
 /MemberRebateProgram



If you use any of these **50+** participating manufacturers

Then it's **EASY** to participate!

- 1 Register
- 2 Submit a Rebate Claim
- 3 Receive a Rebate Check



OFFICIAL BALDWIN COUNTY HOME BUILDERS ASSOCIATION

Subdivision & Builders Guide

Connecting YOU with potential home buyers! 2018

- The only publication in Baldwin County focused on subdivisions, new home construction, home buying information and the latest trends in products and services for homeowners.
- Copies distributed at the BCHBA's Spring Tour of Homes in April and on the BCHBA website (www.bchba.com).
- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce, welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

Deadline is Friday, March 16, 2018

All ad copy must be in-house by this date for inclusion!

Call 251-928-9927

Or Email brett@bchba.com

Ad Size	BCHBA Member	Non-Member
Full Page Bleed 8.75"x11.25" Image Area 7.5"x10"	Back Page	\$1,500 / \$2,170
	Pg. 2, 3, 5 Inside Back	\$1,200 / \$1,820
Half Page 7.5"x5"	Double Truck	\$1,500 / \$2,170
	Full Page	\$995 / \$1,515
	Half Page	\$650 / \$1,170
Quarter Page 3.625"x5"	Quarter Page	\$490 / \$870
	Builder Profiles	\$250 / \$450

Profiles are 1/2 Page Horizontal format only, contain biographical info on builders only (homes, subdivisions or price points not allowed in profiles) One profile per builder per issue.

Glossy, full-color magazine! • Advertised subdivisions featured on map!

Mobile Lumber & Millwork



Roof & Floor Trusses



Building Materials



Windows, Doors, & Trim



Cabinets & Appliances

**SERIOUS BUILDERS, REMODELERS, AND CONTRACTORS KNOW WHAT THEY NEED.
HERE'S WHERE THEY FIND IT.**



251-661-8000
WWW.MOBILELUMBER.COM

Advertise in
the **plumbline**



The *Plumbline* offers a great vehicle for getting the word out about your company's products and services! Place your ad where BCHBA members will see it. Don't have an ad? Let us build one for you!

ADVERTISING RATES

COLOR

Full page	\$400
Half Page	\$200
Quarter Page	\$100
Eighth Page	\$50*

BLACK & WHITE

Full page	\$200
Half Page	\$125
Quarter Page	\$75
Eighth Page	\$50*



Mike Hale
Branch Manager

18249 A Highway 98
Foley, AL 36535
www.interiorexterior.net

Acoustics / Drywall / Insulation / FRP / Metal Studs

(251) 970.3871

CELL (251) 725.7658

FAX (251) 970.3876

mhale@interiorexterior.net

Do you know an employee of an Association Member who would like to be more involved in the Association? Consider an...

Affiliate Membership

Affiliate members receive all the perks of a full membership for \$50

Call 251-928-9927 for more info!

Quality *your clients can trust!*

Custom Pools • Expert Remodels • Landscaping • Outdoor Living Construction
BBQ's & Outdoor Kitchens • Masonry • Gazebos & Pergolas



100%
Financing
oac

Free brochure,
in-home estimate
& custom plan for
you or your client

MOBILE DESIGN CENTER
& DISPLAY POOL

251.633.7946
2301 Dawes Rd.

bluehaven.com

BLUE HAEN since 1954
POOLS & SPAS
World's Largest!
HBA Lic. #26060 APSP

Add to your
bottom line!

- ~ Special packages for builders—from model-home programs, to flexible payment schedules
- ~ Full spectrum of pool shapes & styles
- ~ Portfolio of local residential and commercial projects

- ~ Detailed contracts and professional construction
- ~ State-of-the-art features
- ~ Fully licensed, bonded & insured
- ~ Ask about our transferable lifetime structural warranty

FORD LUMBER

• Remodelers • Contractors • Home Owners • Commercial

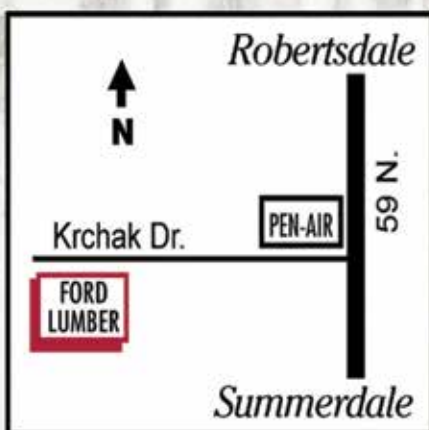
Serving All Your Building Material Needs in Baldwin & Mobile Counties

WE OFFER:

- Jobsite Delivery Service
- Baldwin County Sales Staff
- Material Quotes on Any Size Project
- The Very Best in Service

947-3127

18246 Krchak Dr. • Robertsdale



A **true** financial partner, makes your dreams possible.

Whether you are buying, building or improving, when you are ready to take that step, we will be here to provide options for any situation or stage in life.

Call or visit us today at trustmark.com to learn more.

Residential Mortgage Services

Casey English Phone: 251.776.5559 NMLS# 1422686	Brenda G. Schmucker Phone: 251.929.2870 NMLS# 594826	Lisa Gray Hartley Phone: 251.929.2888 NMLS# 214700	Erica Morris Phone: 251.431.7836 NMLS# 491822
Sheryl Walker Phone: 251.776.5554 NMLS# 491826	Jared McDonald Phone: 251.776.5561 NMLS# 1470263	Neal Price Phone: 251.338.7491 NMLS# 491824	Kay Weiss Phone: 251.929.2877 NMLS# 811890

Construction, Development & Lot Loans

Susan Bankester Phone: 251.431.7846 NMLS# 438175	David Brown Phone: 251.621.4670 NMLS# 708659	Chris Conken Phone: 251.431.7814 NMLS# 490485	Rick Howze Phone: 251.431.7874 NMLS# 1267972
---	---	--	---



Member FDIC

UPCOMING EVENTS



BCHBA
Baldwin County Home Builders Association

MARCH EVENTS		
Mar. 8	12:00pm	Associate Council Mtg.
Mar. 13	11:00am	Board Mtg.
Mar. 15	5:30pm	Silent Auction-Crawfish Boil

APRIL EVENTS CONT.

Apr. 10	12:00pm	Board Mtg.
Apr. 12	12:00pm	Associate Council Mtg.
Apr. 17	12:00pm	Membership Meeting - JBT Power
Apr. 21-22		Spring Tour of Homes



Apr. 14 Alabama Remodellers Excellence Awards Banquet Montgomery



BALDWIN COUNTY HOME BUILDERS ASSN.
916 Plantation Blvd.
Fairhope, AL 36532
251.928.9927 • Fax: 251.928.9929
www.bchba.com

PRSR STD
USPostage
PAID
Fairhope, AL
Permit No. 27