



the **plumbline**

A PUBLICATION OF THE BALDWIN COUNTY HOME BUILDERS ASSOCIATION ♦ NOVEMBER/DECEMBER 2017



**2018 BCHBA
Marketing
Guide**

**2017 Parade of
Homes Street Party
at Pointe Place**

**31st Annual
Home & Product
Showcase**

YOU WILL FEEL LIKE FAMILY TOO WHEN YOU LET TERRY THOMPSON TAKE YOU HOME.



Ty Thompson and family



HOLLIE MACKELLAR FAIRHOPE

"Terry Thompson makes you feel like family. They have a great reputation in the community and I know I got a great deal!"



RICHARD GREENE IRVINGTON

"At Terry Thompson I feel like part of the family. I shopped several dealerships and Terry Thompson beat their price by \$3,000!"



WILLIAM WIMBERLY Mobile

"From the first vehicle I bought 10 years ago until now Terry Thompson has always treated me like family."



MARY BETH GREENE FAIRHOPE

"It's important to me Terry Thompson is a family owned business and gives back to the community. When you walk in the door you feel like family."

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Daphne

TERRY THOMPSON
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PHOTOS FROM

GENERAL MEMBERSHIP MEETING

Held on September 19, 2017



2018 SLATE

THE FOLLOWING PROPOSED SLATE OF OFFICERS AND DIRECTORS FOR 2018 WILL BE VOTED ON DURING OUR THURSDAY, NOVEMBER 16TH ANNUAL MEETING

GENE EVANS - President
 CHRIS FARLOW - 1st VP/Treasurer
 JEFF FROSTHOLM - 2nd VP
 DAVID BROWN - Secretary
 ALEX CARY - PAST PRESIDENT

SENIOR LIFE DIRECTORS
 Don Druse
 Stillman Knight
 George Roberds

LOCAL DIRECTORS
 Brian Armstrong
 Chris Bumpers
 Eric Craig
 Barbara Fretwell
 Jeff Frosthalm
 Matt Hammond
 Mike Henriksen
 Bo Nichols
 Scott Schoppert
 Jim Smith
 Eddie Youngblood

STATE DIRECTORS
 Robert Brown
 Alex Cary
 Gene Evans
 Chris Farlow
 Joe Hocklander
 Cain Roberds

NATIONAL DIRECTORS
 Robert Brown
 Gene Evans, Alt
 Chris Farlow
 Lee Mitchell
 Cliff Pitman, Life
 Patrick Waller

ASSOCIATE COUNCIL CHAIR
 Chris Bumpers



PARADE of HOMES

Street Party

THURSDAY, OCTOBER 5TH
POINTE PLACE

THANK YOU TO OUR SPONSORS

STREET PARTY SPONSORS

Trustmark Bank
Baldwin County Sewer Service
United Bank
Bluewater Lumber/Marvin Windows
Mosquito Authority
West Ready Mix
ARK Builders/Amy Cuny, Realtor

PARADE SPONSORS

GOLD
Southern Brass
Terry Thompson Chevrolet
Trustmark Bank
SILVER
Mobile Lumber & Millworks
Baldwin County HBA



2017

Board of Directors and Officers

Alex Cary	President
Gene Evans	1st Vice President
Chris Farlow	2nd VP/Treasurer
David Brown	Secretary

Local Directors

Eddie Youngblood	Eric Craig
Barbara Fretwell	Jim Smith
Chris Bumpers	Jeff Frosthalm
Bo Nichols	Mike Henriksen
Michael Thomas	Jason Stradley

State Directors

Cain Roberds	Alex Cary
Robert Brown	Gene Evans
Chris Farlow	Joe Hocklander

National Directors

Cliff Pitman, Life	Patrick Waller	Chris Farlow
Robert Brown	Lee Mitchell	Gene Evans, Alt

Senior Life Directors

Don Druse	Stillman Knight	George Roberds
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Associate Council Chairman

Scott Schoppert

Executive Vice President

Fran H. Druse

Accounting

Marsha P. Jordan

Communications/Publications

Brett Foster

Printing Provided By

Duplicators Printing
 697 Highway 98
 Daphne, AL 36526
 251.626.4004

Like Us On
FACEBOOK



Baldwin County Home Builders Association

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 Fairhope, AL 36532
 251.928.9927 • Fax: 251.928.9929
 www.bchba.com

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BACK Upcoming Events



ON THE COVER
 The Parade of Homes ribbon cutting: Alex Cary, BCHBA President; Jeff Frosthalm of Frosthalm Construction; Robert Brown, Fairhope City Councilman; Gene Evans, BCHBA 1st Vice President

CARE House receives donations from the Parade of Homes Showcase Home

Check presented to Baldwin County Child Advocacy Center, representing the donations received at the Showcase Home, featured in the recent BCHBA Parade of Homes and built by Frosthalm Construction. Each year a local charity is chosen by the Baldwin County Home Builders Association as the recipient of the donations made by the public when viewing the Showcase home.



L-R - Jessica Ware and Niki Whitaker of CARE House/BCCAC, Jeff Frosthalm of Frosthalm Construction and Alex Cary, BCHBA President



2017 CHRISTMAS OPEN HOUSE

JOIN US

Thursday, December 7, 2017

Celebrate the Holiday Season

5:30 pm - 7:30 pm

Awards and Installation of Officers

6:30 pm



Stone Creek Lodge

425 Boulder Creek Ave., Fairhope, Alabama

Hosted by BCHBA and the BCHBA Associate Council



GENERAL ★ ★ ★ ★ ★ ★ ★ ★ MEMBERSHIP MEETING

Coastal Art Center of Orange Beach

THURSDAY, NOVEMBER 16, 2017 • 5:30-7:30 P.M.

26389 Canal Rd. • Orange Beach, AL 36561
Music and Food!

**Thank you to our 2017
Parade of Homes
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Baldwin County HBA Presents...

31st ANNUAL
**HOME & PRODUCT
SHOWCASE**

Saturday & Sunday, February 17-18, 2018

Daphne Civic Center

CAN YOU AFFORD TO MISS THIS SHOW?

Don't miss this opportunity to expose yourself to a captive audience – people that pay to see your products and services. This quality building industry trade show targets people that are building, remodeling, or looking for ideas and sources to help them maximize their home investment. In other words, serious customers.

GET MORE RETURN FOR YOUR ADVERTISING DOLLAR!

Home Shows generate consumer interest, qualified leads and sales. The buyer comes to you to see, touch, learn, compare and BUY your product or services from a professional that can help them see their ideas to completion. Reserve your space today – we want to help you sell!

Stimulate YOUR Economy—Show and Sell with us!

There may be other home shows, but there is only ONE Builders Home and Product Showcase, hosted by the voice of the building industry – the Baldwin County Home Builders Association.

FOR ADDITIONAL INFO, CALL 251-928-9927 OR VISIT OUR WEBSITE: WWW.BCHBA.COM

2018 Marketing Guide

Your membership in the Baldwin County Home Builders Association affords you the opportunity to market your business to over 700 other businesses in the building industry, as well as to the public. We have listed the many marketing opportunities and encourage you to select the ones that best promote your product or service. Then, decide which level of investment fits you and your business.

Look over the calendar of events and select the ones you want to participate in and build your own Sponsorship package. We offer three levels of Sponsorship discounts:

Foundation Level

\$10,000 (or more) – 1 full year of sponsorship or event participation of your choice.

Receive a 15% discount on the total amount

Anchor Level

\$7,500 – same as above, receive a 10% discount on the total amount.

Beam Level

\$5,000 – same as above, receive a 5% discount on the total amount

advertising and sponsorship opportunities, you will get the most out of your membership. Your company can only benefit if other members (and the public) know about you.

The Home & Product Show, Spring Tour of Homes, Golf Classic, and Sporting Clay Shoot have multiple levels of sponsorship opportunities to choose from.

Monthly Business after Hours meetings

Come and mix and mingle with fellow members! These meetings are hosted by members at their place of business and are usually held on the third Tuesday or Thursday of the month. These are excellent networking opportunities and free for members to attend. Contact Fran or Brett to schedule.

Quarterly Code Luncheons (\$250)

Information sharing meetings for Builders, Remodelers and Code Officials. Held at HBA office and you provide lunch. You are given time to make a short presentation with handouts.

The Plumline Advertising

The bi-monthly newsletter is mailed out to more than 700 members.

Color: Full page – **\$400.00**
Back 3/4 – **\$400.00**
1/2 page – **\$200.00**

Black & White: Full page – **\$200.00**
1/2 page – **\$125.00**
1/4 page – **\$75.00**

Business Card Size – **\$50.00**

Subdivision Guide

Printed once per year, with informative articles, a list of major subdivisions, builders profiles and a buyers guide.

Color: Back page – **\$1650**
Page 2,3,5, Inside back – **\$1300**
Double Truck – **\$1650**
Full page – **\$995**
Half page – **\$650**
Quarter page – **\$490**
Builder profile – **\$250**



Spring Tour of Homes

Investment – \$1,500

Company name & logo on ALL print & digital advertising; the BCHBA website, Facebook, and *The Plumline*.



BCHBA Annual Calendar for 2017 (tentative)

Feb. 17-18	Home & Product Showcase at the Daphne Civic Center
Mar. 15	Silent Auction, Scholarship fund raiser (Associate Council event)
Apr. 21 - 22	Spring Tour of Homes
May 4	Annual Golf Classic at Quail Creek
Aug. 9	Bowling Tournament (Associate Council event)
Sept. 29-30	Annual Parade of Homes & Street Party hosted by Showcase Home
Oct. 6-7	Sporting Clay Shoot
Nov. 1	Christmas Open House hosted by BCHBA and Associate Council

Plan ahead! Many of our popular events are reserved quickly. Once you make your decision, or if you need assistance, contact the BCHBA office at 251-928-9927.

The best way to utilize your BCHBA membership is to be active! By participating in meetings, events,





Home & Product Show

Major Sponsor – \$2,000

- 10 x 10 Booth
- Listed with Company Name/Logo in all media promotions
- Banner Ad with your website link on the BCHBA website
- Listed as a Major Sponsor on all event signage
- Full page ad in *The Plumblin*e news magazine
- Display in Exhibitors Lounge
- 50 extra Show Admission Passes

Supporting Sponsor – \$1,000

- Listed as a Sponsor on event media promotion
- Banner Ad on BCHBA website
- Listed as a Sponsor on all event signage
- 1/2 page ad in *The Plumblin*e newsletter
- Display Business Cards in Exhibitors Lounge
- 10 extra Show Admission Passes

Official Show Guide Sponsor – \$750

- Approximately 1500 Show Guides distributed to attendees
- Company logo on the front page of the Show Guide
- 1/2 page ad in the Show Guide
- Recognized in *The Plumblin*e newsletter
- Recognized on the BCHBA website and Facebook page

Lanyard / Name Badge Sponsor – \$500

- Your company's name and logo on lanyards worn by exhibitors
- Your company's name and logo on the back of exhibitor badges
- Recognized in *The Plumblin*e newsletter
- Recognized on the BCHBA website and Facebook page

Exhibitor Hospitality Sponsor – \$500

- Exhibitor Lounge and Set up Coffee & Donut Special
- Signage at setup
- Display and literature in lounge
- Recognition in *The Plumblin*e and Facebook page

Parade of Homes

Platinum Sponsor Investment – \$5,000

- Company's name and logo will be placed in all television and radio spots.
- Company's name and logo will be included in all print advertising.
- Company's name and logo will be placed on the Special BCHBA Parade of Homes Website for a period of twelve (12) full months.
- Name and logo will be placed in BCHBA's monthly newsletter, *The Plumblin*e, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 29th.
- Company will have the opportunity to place literature and business cards in appropriate areas at the Showcase Home.
- A FREE link from BCHBA's website to your company's website for one (1) year

Gold Sponsor Investment – \$2,500

- Company's name and logo will be included in all placed in BCHBA's monthly newsletter, *The Plumblin*e, for a period of twelve (12) months. Our newsletter is mailed to over 600+ company members.
- Company will be recognized at the Street Party on Thursday, September 29th.
- Company will receive a business card size ad in *The Plumblin*e for 4 issues.
- A FREE link from BCHBA's website to your company's website for six (6) months.
- Company will have the opportunity to place literature and business cards in the Showcase Home

Silver Sponsor Investment – \$1,000

- Your Company's name will be included in all print advertising.
- Your company's name and logo will be included in *The Plumblin*e newsletter as a sponsor.
- Your company's name and logo will be included on the special BCHBA Parade of Homes website.
- Your company will be recognized at the Parade Street Party on Thursday, September 29th.
- Your company will receive a business card size ads in two (2) issues of *The Plumblin*e.

Sporting Clay Shoot

Platinum sponsor – \$1,500

- Name on banner, website, newsletter recognition, 2 teams, carts

Corporate sponsor – \$795

- Includes name on banner, 1 team and cart, station sign

Food sponsor – \$300

Beverage sponsor – \$250

Prizes sponsor – \$150

Station sponsor sign OR Score Card sponsor – \$100

- Your company's logo on score card

Golf Classic

Title Sponsor – \$2,500

- Four players
- Company item in ditty bag
- Company name in newsletter & website
- Company name on banner displayed at tournament

Corporate Sponsor – \$750

- Four Players
- Name on signage

Beverage Cart – \$300

- Company name or sign on cart

Hospitality Tent – \$350

- Company reps with giveaways on the tee

Awards Sponsor – \$250

- Company name on signage at event
- Company giveaways

Dinner Sponsor – \$500

- Company name on signage at event
- Company giveaways

Practice Range Balls – \$200

- Sign on practice range

Tee Sponsor – \$125

- Company sign on tee



BUILDERS

Hansen Homes, LLC
Bubba Hansen
Residential Custom Home Builder
22300 Price Grubbs Rd.
Robertsdale AL 36567
(251) 978-6835
hansenhomesllc@gmail.com

ASSOCIATES

Apex Construction Services, LLC
Nancy Wieland
Directional Boring
18791 Hwy. 181
Fairhope AL 36532
(251) 517-9057

**Brian and Kendra Parker
dba Parker Roofing**
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Roofing Contractors
P.O. Box 760
Summerdale AL 36530
(251) 609-1121
parkerroofing96@yahoo.com

Coastal Drywall Repair
Ronnie Hankins
Drywall Contractors
6026 Anhurst Dr.
Gulf Shores AL 36542
(662) 319-7500
nhankins@logistasolutions.com

D & D Mejia's Construction, LLC
Jessica Cedillo
Framing Subcontractors
19546 Keller Rd. Lot # 98
Foley AL 36535
(251) 213-8298
ddmejasconstruction@gmail.com

**Eastern Shore Fence
Company & Outdoor Structures**
Eric Boyington
Fences / Gates
P.O. Box 1332
Daphne AL 36526
(251) 604-3018
easternshorefencecoal@gmail.com

Eco Three
Walker Goodrich
Insulation Contractors
19060 A Scenic Hwy 98
Fairhope AL 36532
(251) 270-0742
walker@eco-three.com

**Emerald Framing
Construction, Inc.**
Maricela Agvilar
Framing Subcontractors
188 S. Wren Lane
Robertsdale AL 36567
(850) 356-0132
betoykika@gmail.com

En'Sured Quality Services, LLC
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Handyman
P.O. Box 147
Loxley AL 36551
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**Gerald Walker
dba L A Roofing**
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Roofing Contractors
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Laskay Construction
George Laskay
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Mobile AL 36695
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georgelaskay@yahoo.com

**Michael Hancock
dba Innovation Renovations**
Scott Hancock
Carpentry Contractors
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irgulfoast@gmail.com

Payne Painting
Michael Payne
Painting Contractor
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malpayne73@gmail.com

Pool Contractor Services, LLC
Greg Travis
Pool Construction
19135 Fairfield Dr.
Fairhope AL 36532
(251) 802-7853
pcsinal@yahoo.com

**Randy McCoy
dba Randy McCoy Construction**
Randy McCoy
Site Preparation
26290 Hwy. 59
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(251) 960-7625
randymccoyconstruction@yahoo.com

Ron Norris
Ron Norris
Carpentry Contractors
17760 County Rd. 32
Summerdale AL 36580
(205) 495-9163
ronnorris9163@gmail.com

S & K Electrical, LLC
Shannelle Wilkerson
Electrical Contractors
1313 S. Commercial Dr. Ste. 105
Foley AL 36535
(251) 550-5510

Soto Quality Construction, LLC
Mignel Soto
Masonry Contractors
29390 Jenkins Farm Rd
Loxley AL 36551
(251) 597-7379
sotoqualityconstruction@gmail.com

Stephen Snyder
Stephen Snyder
Carpentry Contractors
11862 Godwin Rd.
Theodore AL 36582
(251) 591-1373

Vesta Taylor Interiors
Vesta Taylor
Decorators/Designer
124 West Commerce St.
Greenville AL 36037
(334) 437-2044
vestataylor@live.com

AFFILIATES

Tool Expo Corporation
Jeff Price
Building Materials / Lumber
P.O. Box 916
Robertsdale AL 36567
(251) 533-6250
jprice@toolexpo.com

Welcome Our New Members!

It's good business to do business with members!

Remember to add these new members to your directory.

The 2018 BCHBA Membership Directory



The Baldwin County Home Builders Association is

excited to announce its new partnership with E&M Consulting to produce our 2018 Membership Directory. E&M will be contacting all of the members in the coming weeks about advertising opportunities in the Membership Directory. This gives you the chance to promote your business or practice while supporting Baldwin County HBA. E&M will be managing the ad sales, creative design, and formatting. If you have any questions or would like to advertise, please contact Rob with E&M Consulting at 251-382-1775, 800-572-0011, or rob@emconsultinginc.com.



The Tax Man Cometh!

It's the end of the year which means tax time is upon us. Please consider a year end tax deductible contribution to the BCHBA Charitable Foundation. Its a great way to support and engage in charitable activities dedicated to the improvemen of community housing and the residential housing industry.

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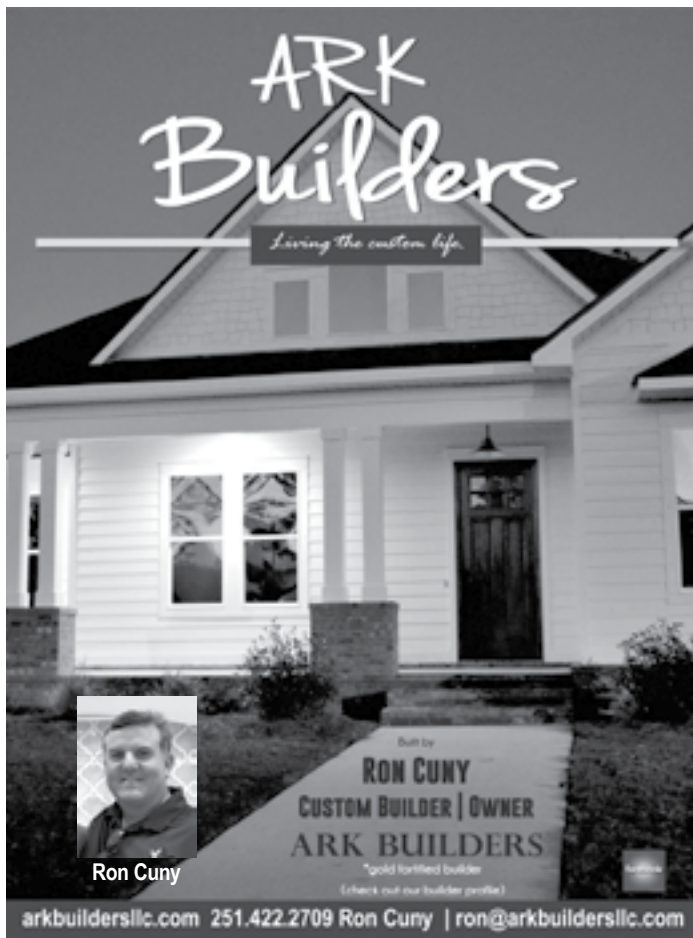

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Advanced Metal Systems of Alabama, LLC Johnny Carden	19 Yrs.	Dale Walker Tile Dale Walker	1 Yr.	Integrated Renovations, LLC Ben Becker	1 Yr.
Arrow Head Construction Jim Seeley	1 Yr.	Dallas Drilling Corp Mark Carpenter	3 Yrs.	Island Air Conditioning & Heating, Inc. Ginny Barnas	13 Yrs.
Baldwin County Fence Company Terri Shaver	6 Yrs.	Dennis E. Campbell Construction, Inc. Dennis Campbell	19 Yrs.	J & J Flooring, James Cuevas dba James Cuevas	3 Yrs.
Bass Homes, Inc. William Bass	★ 25 Yrs.	Dial Construction, Inc. Ted Dial	4 Yrs.	J B T Power Gregg Wood	1 Yr.
Bateman Heating & Air Horton Bateman	13 Yrs.	Drayton Homes, Inc. Edward Drayton	3 Yrs.	Johnson Builders, LLC Andy Johnson	1 Yr.
Bay Flooring & Design, Inc. Maclin Smith	23 Yrs.	DSL D Homes Jeanine Fowler	1 Yr.	Jones Coastline Service Luther Jones	3 Yrs.
Bay Mortgage Corp. McNeill Robinson	11 Yrs.	Ebert Agency, Inc. Charles Ebert	★ 33 Yrs.	Joseph's Carpentry Joseph Ronan	5 Yrs.
Bay Shore Glass, LLC John Patterson	5 Yrs.	EcoPath Construction Jake Murphy	1 Yr.	KARD, Inc. dba Roberts Air Conditioning Kevin Freeman	★ 25 Yr.
Bellator Real Estate & Development, Inc. Jeanne Nemeth	6 Yrs.	Fluid Motion Solutions, LLC Scott Miller	2 Yrs.	Ken Edwards Construction Ken Edwards	4 Yrs.
Ben Murphy Company, Inc. Ben Murphy	10 Yrs.	Fort Morgan Property Management, LLC Susan Miller	2 Yrs.	Kendrick Electric, Inc. Brent Kendrick	★ 28 Yrs.
Blackard Roofing, Inc. Danny Blackard	18 Yrs.	Garcia Drywall Robert Garcia	15 Yrs.	KWL Construction, Inc. Ken Lewis	14 Yrs.
Boeschen Heating & Cooling, LLC Dyke Boeschen	16 Yrs.	Green Services, Kevin Green dba Kevin Green	5 Yrs.	L & B Electric, Inc. Levon Brown	21 Yrs.
Brian Dunn Brian Dunn	1 Yr.	Gulf Coast Flooring & Design Jamie Smith	8 Yrs.	Landmark Enterprise, LLC Chris Dean	1 Yr.
Bricks Are Us Michael Holler	14 Yrs.	Gulf Coast HVAC, LLC Sayner Akridge	11 Yrs.	Lopez Concrete Zenaïdo Ventura	11 Yrs.
Cesar's Contracting, LLC Cesar Ortiz	1 Yr.	Haber Sod Farms, LLC Tom Haber	16 Yrs.	Manu-Forti Construction, Inc. Danny Paul	14 Yrs.
Childress Sitework, Inc. Emery Childress	17 Yrs.	Hadley Termite & Pest Control, Inc. Celeste Champion	15 Yrs.	Marquee Custom Homebuilders, LLC Gene Evans	9 Yrs.
Clark Construction Services, LLC Bobby Clark	1 Yr.	Hammond Construction, LLC Matt Hammond	13 Yrs.	Mike Kerr Construction, LLC Michael Kerr	15 Yrs.
Coastal Design Group, LLC James Miller	1 Yr.	Heard Roofing & Construction Walter Heard	16 Yrs.	MJ Builders, LLC Matt Hays	2 Yrs.
Coldwell Banker Reehl Properties, Inc. Rance Reehl	24 Yrs.	Hill Masonry, LLC Toraino Hill	12 Yrs.	Mobile Appliance Co., Inc. Dawn Bowers	5 Yrs.
Craig Sinclair Builder, Inc. Craig Sinclair	21 Yrs.	Hoffren Landscape & Maintenance Ted Hoffren	11 Yrs.	Mobile Bay Overhead Door, Inc. Jeff Thompson	21 Yrs.
Custom Crafted Counters, LLC Bob Garcia	4 Yrs.	Home Logic, LLC dba Audio Indulgence Dwayne Clanton	8 Yrs.	New Era Construction, Inc. Jon Stricklin	5 Yrs.
D & D Quality Services Curtis Duncan	5 Yrs.	Hub International Gulf South Brittney Braswell	★ 32 Yrs.	Peralta Flooring Martha Cuadra	7 Yrs.
D.R. Horton, Inc. Stephanie Snyder	11 Yrs.	Hurtado Construction Guillermo Hurtado-Flores	6 Yrs.	PH Building & Design Co. Inc. Brian Harvill	12 Yrs.

★ **Congratulations to our long term 25+ year members!**

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Your Baldwin County Mortgage Experts


Mortgage & Construction Loan Team

With more than 90 years in mortgage lending experience, the United Bank Mortgage Loan Originators are here to serve you.


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Andy Falls
NMLS# 536395




Barbara Ward
NMLS# 728290



Belinda Hullett
NMLS# 647318



Bryan Chandler
NMLS# 647315




Jacqueline Turner
NMLS# 1663878

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Your Time Is Valuable.

We want to help.

Feel free to ask your clients to contact us directly when their sewer service line or grinder pump needs repair. We'll take it from there so you don't have to!

We strive for excellent service and the lowest possible repair and equipment rates for our valued customers. Plus, the good news -- if their grinder pump is still under warranty, repair should be at no cost.

Want an easy way to communicate this to your clients? Ask us for our informative handout.

Note: We can only repair grinder pumps for customers with our service, not for property owners with another utility's sewer service. BCSS does not repair indoor plumbing lines.



BCSS
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Poston Siding Terry Poston	3 Yrs.	Robinson Electric, LLC Tommy Robinson	14 Yrs.	Strait Line Construction Ronnie Johnson	24 Yrs.
R. S. Kelley Construction Robert Kelley	13 Yrs.	Rountree Construction, LLC Gary Rountree	16 Yrs.	Sudduth Flooring, LLC Jeremy Sudduth	3 Yrs.
Read Roofing and Contracting Alan Read	12 Yrs.	Safety Plus, Inc. Don Druse	5 Yrs.	T. J.'s Quality Painting, LLC Terrel Foreman	1 Yr.
Reed Construction Company, LLC Myles Reed	18 Yrs.	Sawgrass Builders, Inc. James Broderick	8 Yrs.	Terry Thompson Chevrolet Summer Riccio	1 Yr.
Reed Real Estate & Construction Frank Reed	24 Yrs.	Site Solutions, LLC Sean Klarman	4 Yrs.	Trawick Builders, Inc. Wayne Trawick	★ 27 Yrs.
Reedy Construction, LLC Jeff Reedy	9 Yrs.	Southeastern Exterminating, Inc. Mike Hollis	1 Yr.	Urgent Air John Broughton	1 Yr.
Regions Mortgage Kay Nunnery	3 Yrs.	Southern Brass, LLC Lisa Denham	1 Yr.	W & W Flooring and Design Jacob Welch	14 Yrs.
Reynolds Ready Mix USA Russ Wood	16 Yrs.	Spire Gulf, Inc. Courtney Coward	17 Yrs.	Whitney Cadwell Electric Whitney Cadwell	23 Yrs.
Riley-Stuart Supply Co. Ramsey Stuart	★ 26 Yrs.	Spring Hill Lighting Rita Mulroy	3 Yrs.	<i>Thank You</i>	

★ **Congratulations to our long term 25+ year members!**

for your continued support!

SPIKE CLUB



CANCELED

as of Oct. 16, 2017

LIFE MEMBERS

J Lynn Blackmon	257.50	George Roberds	542.50
Carolyn Bowen	73.50	Ray Roberds	69.00
Robert Brown	72.00	David Stapleton	33.00
Chris Bumpers	52.50	George Stuart	129.50
Alex Cary	36.00	Cathy Taylor	87.50
Don Druse	661.00	Thorn Thomas	299.00
Charles Ebert III	806.50	Jeff Thompson	38.50
Dan Harrison	164.00	Wayne Trawick	274.00
Gary Hellmich	105.00	Lee Turner	190.00
Joe Hocklander	214.25	Michael Venezia	40.50
Tracy Holobaugh	94.00	Patrick Waller	30.50
John Hutchinson	30.00	Eddie Youngblood	253.50
Julie Kenney	88.00	MEMBERS	
Stillman D. Knight	53.50	Jack Lynn Blackmon Jr.	16.00
Johnny Langenbach	300.00	Bryan Chandler	13.50
Lee Mitchell	109.50	Gene Evans	22.50
Cliff Pitman	109.50	Chris Farlow	16.50
Chris Price	147.00	Mike Henrickson	30.00
Rance Reehl	35.00	Chad Lippincott	24.50
Cain Roberds	89.00	Mike McElmurry Jr.	21.00
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AMN Gutters Inc. CFL LLC	L & A Painting & Cleaning Service
Chisenhall Pressure Washing, LLC	Lemon Mohler Insurance Agency
Coastal Home Restoration	Oscar Remodel
DC Home Medic	Rapid Roof Repair
Forward Contracting	Ray Building Co
Fowler Custom Homes Inc.	Rylap LLC
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Held on October 19, 2017



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gifts to the BCHBA office on or before December 4th. The gifts will be given to a Care House representative to be dispersed to the children. The mission of CARE House is to provide resources and services to child victims of sexual and severe physical abuse, their supportive family members and the community, while empowering all toward child abuse prevention.



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- The only publication in Baldwin County focused on subdivisions, new home construction, home buying information and the latest trends in products and services for homeowners.
- Copies distributed at the BCHBA's Spring Tour of Homes in April and on the BCHBA website (www.bchba.com).
- Copies of the Official Subdivision & Builders Guide will be distributed at all Baldwin County Chambers of Commerce, welcome centers, area builders, The Association of Realtors, real estate offices and agents in Baldwin County as well as mortgage loan offices and as requested by mail while quantities last.

Deadline is Friday, March 16, 2018

All ad copy must be in-house by this date for inclusion!

Call 251-928-9927
Or Email brett@bchba.com

Ad Size	BCHBA Member	Non-Member
Full Page Bleed 8.75"x11.25" Image Area 7.5"x10"	Back Page	\$1,650 / \$2,170
	Pg. 2, 3, 5 Inside Back	\$1,300 / \$1,820
Half Page 7.5"x5"	Double Truck	\$1,650 / \$2,170
	Full Page	\$995 / \$1,515
Quarter Page 3.625"x5"	Half Page	\$650 / \$1,170
	Quarter Page	\$490 / \$870
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Profiles are 1/2 Page Horizontal format only, contain biographical info on builders only (homes, subdivisions or price points not allowed in profiles) One profile per builder per issue.

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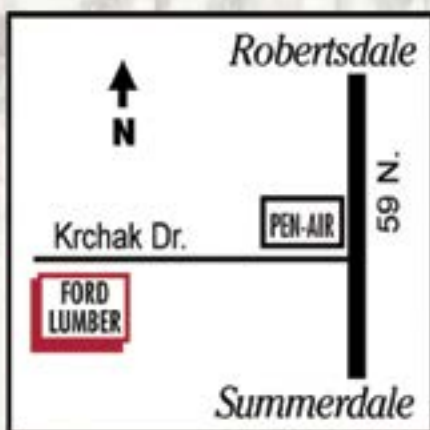
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UPCOMING EVENTS



BCHBA
Baldwin County Home Builders Association

NOVEMBER EVENTS

Nov. 2	11:30am	Sporting Clay Shoot
Nov. 9	12:00pm	Associate Council Mtg.
Nov. 14	11:00am	Board Mtg.
	12:00pm	Code Mtg. (builders & code officials must RSVP)
Nov. 16	5:30pm	Membership Mtg.

DECEMBER EVENTS

Dec. 7 5:30pm Christmas Open House

Associate Council Meetings and Board Meetings are not held in the month of December

Office Closed

Nov. 23 - 24 Thanksgiving
Dec. 25 - Jan. 1 Christmas



BALDWIN COUNTY HOME BUILDERS ASSN.
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